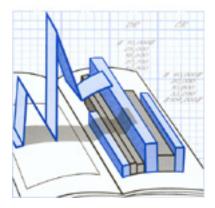


Financial and taxation statistics for enterprises

2001





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cooperation and goodwill.

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Symbols

The following standard symbols are used in Statistics Canada publications:

- . not available for any reference period
- .. not available for a specific reference period
- ... not applicable
- ^p preliminary
- r revised
- x suppressed to meet the confidentiality requirements of the Statistics Act
- E use with caution
- F too unreliable to be published

Note:

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Note to Readers

Starting with the reference year 1999, the financial and taxation statistics program has adopted the North American Industry Classification System (NAICS Canada 1997). The 1980 Standard Industrial Classification for Companies and Enterprises (SIC-C) series published up to the 1998 reference year have now been terminated. However, for this publication, the terminated 1998 series has been used for certain comparisons to the NAICS-based series at the total-all, total finance and insurance and total non-financial industry levels.

These financial statistics cover all incorporated businesses within the domestic economy, including government business enterprises, but exclude enterprises classified to Funds and Other Financial Vehicles and Public Administration.

In addition, changes have been made to certain methodological aspects of the program, including the adoption of Statistics Canada's central business frame, known as the Business Register. While these changes have improved the quality and reliability of the statistics, they nonetheless affect the user's ability to relate and compare the data to those previously produced.

Detailed financial data for 57 industry groups on the basis of NAICS have been released on CANSIM beginning with reference year 1999. Comparable NAICS-based data for the 1998 reference year are available for the non-financial industries only.

The taxation statistics, which are normally published with the financial statistics, are not available for 1999. These statistics are expected to be re-introduced and published with the 2002 reference year, for the years 2000, 2001 and 2002.

Highlights

- Total operating revenues of Canadian enterprises grew slightly under 4% to \$2.4 trillion in 2001, a much slower rate than the 13% in 2000. Average revenue growth over the period 1997-2001 was 9%. Weaker domestic and export demand, which emerged towards the end of 2000, took hold in 2001. Excess supply by manufacturers, mainly by high technology and related industries, coupled with the September 11 terrorist attacks on the United States, contributed to the overall slowdown in business.
- Nevertheless, 43 of the 57 industry groups recorded growth in operating revenue, with the utilities reporting the most notable gains. On the other hand, computer and electronic product manufacturers recorded the biggest decrease in operating revenue.
- Total operating profits fell just under 11% to \$171.8 billion, from the all-time high of \$192.4 billion in 2000. Despite a widespread reduction in operating profits, only the computer and electronic product manufacturers, and computer systems design and related services industries recorded operating losses. Operating profits of both non-financial, and finance and insurance industries fell just under 11% in 2001.
- An examination of operating profits within subsectors indicated that the banking and other depository credit intermediation led the finance and insurance group with \$17.7 billion in operating profit, followed by the petroleum and coal products manufacturing industry, which led the manufacturing sector with \$5.6 billion in operating profit. Food and beverage stores earned \$6.4 billion in operating profit to lead retail, while 'other wholesale' industries as a group led the wholesale-distributors sector, generating \$3.7 billion in operating profits.
- Operating profits represented 17% of real gross domestic product in 2001, compared with 19% in 2000 and 17% in 1999. This proportion had gradually climbed in the past decade from 7.5% in 1992.

- **Operating profit margins** for all enterprises fell to 7.2% in 2001 from 8.3% in 2000 and 7.8% in 1999. The decrease in operating profit margins was pervasive, with the computer and electronic product (followed by primary metal) manufacturers reporting the lowest profit margins. In 2001, the operating profit margins of industries within the finance and insurance group suffered 2.3-percentage-points decrease, while those in the non-financial group receded 1.0 percentage point.
- Return on capital employed (ROCE) fell 1.1 percentage points to 6.6% in 2001, the biggest drop since 1996, due to lower profits. Although the reduction in ROCE was widespread, food and beverage stores boosted their ROCEs on account of improved revenue and profits.
- The growth of total assets¹ of Canadian enterprises slowed to 5.3% in 2001 from 9.4% in 2000. The most notable slowdown was in the non-financial industries, as businesses curtailed their investment expenditure and held back on replenishing their inventories. The financial and insurance industries, on the other hand, recorded only a slight decrease in the growth of their investment expenditure. Total assets were almost evenly split between the finance and insurance industries and their non-financial counterparts.

¹ Total assets for the financial and insurance industries are linked more closely to the current market value, as about 90% of their total assets were in loans, portfolio investments and inter-company accounts. For the non-financial sector, total assets are linked more to the historical (or acquisition) costs adjusted for depreciation for plant and equipment, as capital (or fixed) assets made up about 50% of their total assets. Text Table 9 shows the top five industries in terms of assets of both the financial and non-financial sectors.

Introduction

\$ billion

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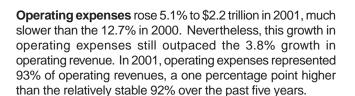
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SIC-C-based

NAICS-based

Corporate performance slowed considerably in 2001, as weaker domestic and export demand generated only a modest increase in operating revenues. Profits were down considerably from their record high in 2000. Operating revenues for Canada's incorporated businesses (excluding those engaged in the management of companies and enterprises)² rose only 3.8% to \$2.4 trillion, much slower than the 13.3% in 2000 and the average growth of 9.4% during the previous five years (Charts 1 and 2). Excess supply by manufacturers, mainly by high technology and related industries, coupled with the September 11 terrorist attacks on the United States, contributed to the overall slowdown in business. There were, however, counterbalances as some industries recorded stronger performances in 2001. Moderate job growth, low interest rates, and certain price incentives helped strengthen demand in the construction and retail industries. Forty-three of the 57 industry groups recorded growth in operating revenue. Leading the growth in operating revenue were utilities (+25.2%), followed by building material and garden equipment and supplies dealers (+24.1%). On the other hand, computer and electronic product manufacturers (-23.0%), followed by arts, entertainment and recreation (-12.6%), reported the biggest decrease in operating revenue.

Chart 1 - Operating revenue, total all industries



Years

98

99 00 01

95 96 97

Note to Readers

The Financial and Taxation Statistics for Enterprises are now presented on the basis of the North American Industry Classification System (NAICS Canada 1997), which differs markedly from the 1980 Standard Industrial Classification for Companies and Enterprises (SIC-C) used until 1998. In addition, methodological changes, including the adoption of Statistics Canada's central frame Business Register, have been implemented. While these changes improve the quality and reliability of the statistics, they nonetheless affect the user's ability to relate and compare the data to those produced on the SIC-C basis. For more information on these changes, users are advised to refer to the Data Quality, Concepts and Methodology document. The previous SIC-C based series was terminated as of 1998. Generally, the current NAICS data reflect all NAICS industry groups except for NAICS 526 Funds and Other Financial Vehicles and NAICS 91 Public Administration. Furthermore, the taxation statistics, which are normally published with the financial statistics, are not available for 1999. These statistics are expected to be reintroduced and published with the 2002 publication for the reference years 2000, 2001 and 2002.

References to Total All Industries exclude the management of companies and enterprises industry.

Figures for 2000 have been revised.

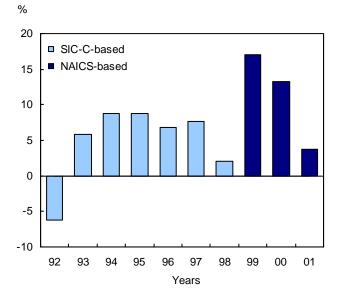


Chart 2 - Operating revenue - % change

² Management of companies and enterprises is excluded from the analysis to eliminate certain duplication of data. This industry comprises enterprises primarily engaged in managing companies and enterprises and/or holding the securities of financial assets of companies and enterprises, for the purposes of owning a controlling interest in them and/or influencing their management decisions. They may undertake the function of management, or they may entrust the function of financial management to portfolio managers.

Operating profits fell 10.7% to \$171.8 billion in 2001, from the all-time high of \$192.4 billion in 2000 (Charts 3). In response to weakened domestic and export demand, businesses curtailed output, but generally could not rein in their expenses at the same rate. According to the national economic and financial accounts, the growth of final domestic demand cooled to 2.2%, the weakest gain since 1996. Inventory growth was a mere 0.1% in 2001, compared to 9.7% in 2000, as businesses barely maintained levels of 2000. Business investments slowed in 2001, advancing only 7.9%, less than half the pace of 2000.

Despite the general slowdown in business, resulting in widespread reduction in operating profits, only the computer and electronic product manufacturers, and computer systems design and related services industries recorded operating losses within the non-financial industries. Amongst the finance and insurance industries, however, the reduction in operating profits was spearheaded by the banking and other depository credit intermediation given their weight in the group. The insurance industries also suffered large reductions in their operating profits. Even so, operating profits earned by enterprises in 2001were still 7.2% higher than those recorded in 1999.

In total, about 75% of the operating profits were generated by non-financial industries, with the remaining 25% by the financial and insurance industries in 2001.

Chart 3 - Operating profits

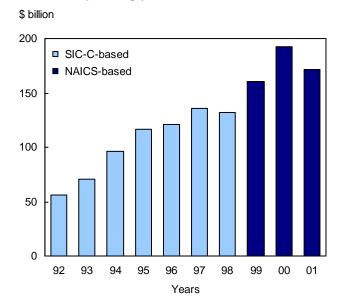
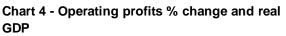


Chart 4 superimposes the real GDP³ trend over the operating profits percentage change. Corporate profits, which measure overall corporate performance from operations, are a major component of the GDP calculation. Consequently, the growth in real GDP has moved in concert with changes in corporate profits. This pattern has held even in the post 1997 period where real GDP rates fluctuated over a relatively narrow range

compared to the volatility in operating profits. Further insight is gained when operating profit is calculated as a percentage of real GDP (chart 4.1). Operating profits represented 16.7% of real gross domestic product in 2001, compared with 19.0% in 2000 and 16.6% in 1999.



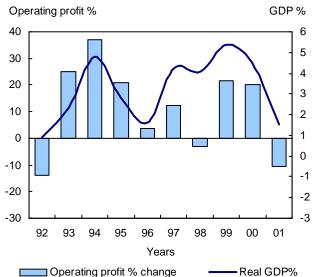


Chart 4.1 - Operating Profit As Percentage of Real GDP

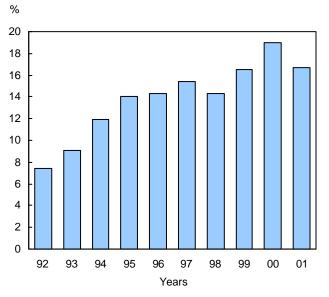


Chart 5 shows **profit margins** by groupings of industrial sectors. The profit margin for all industries fell 1.1 percentage points to 7.2% in 2001 as revenue growth slowed due to lower demand. The profit margins of finance and insurance industries declined 2.3 percentage points to 18.2%, while

³ Gross Domestic Product at market prices, chained (1997) dollars.

those of the non-financial industries decreased 1.0 percentage point to 6.0%. Chart 5 illustrates that over the past ten years the finance and insurance industries have consistently enjoyed higher profit margins than its non-financial counterparts. The **10-year (1992-2001) average profit margin** for the finance and insurance industries was 16.4 %, compared to 6.1% for the non-financial industries.

Chart 5 - Profit margins

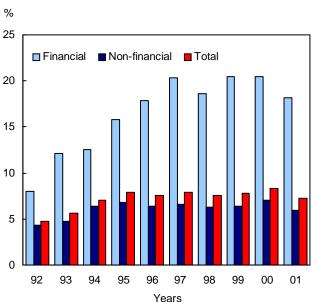
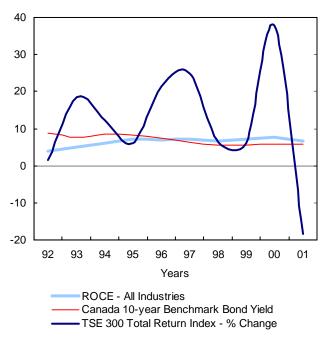


Chart 6 indicates returns on investment as reflected by the TSE 300 total return index, the return on capital employed (ROCE) and the Canada 10-year benchmark bond yield⁴. The TSE 300 total return index tumbled 18.5% in 2001 from an all-time high of 37.9% in 2000. This was triggered partly by: massive sell-off of high technology shares (as investors revised performance expectations for the Internet and telecommunications industries), general business uncertainty following the terrorist attacks on the United States, and certain high profile corporate scandals. Following the 1991-1992 recession, the Canada 10-year benchmark bond yield outperformed the ROCE, likely due, among other reasons, to higher interest rates. This relationship, however, reversed in 1997 when the ROCE surpassed the Canada 10-year benchmark bond yield. In 1999, the spread between the ROCE and the Canada 10-year benchmark bond yield was 1.6 percentage points, compared to 2.0 percentage points in 2000. But in 2001, as corporate profits decreased, ROCE fell 1.2 percentage points, closing the spread between it and the Canada 10-year benchmark bond yield, which remained virtually unchanged.

Chart 6 - Returns on investment

%



Charts 7 and 8 provide a 10-year (long term) and 5-year (intermediate term) picture of simple average returns for ROCE, **return on equity (ROE)**, the 10-year Canada benchmark bond yield, and the TSE 300 total return index.

Despite its big drop in 2001, the average of the TSE 300 total return index outperformed the other three measures in both the long and intermediate term. Like the TSE 300 total return index, the Canada 10-year benchmark bond yield offered higher long term return. Unlike its intermediate term rewards, the long-term return of the Canada 10-year benchmark bond yield remained respectably high as this time straddled relatively higher and lower interest rates. For the intermediate term, interest rates were by and large lower and thus reflected lower yield for the Canada 10-year benchmark bonds. The TSE 300 total return index provided investors with 11.7% return in the long term, compared to a slightly lower return of 11.4% in the intermediate term, reversing earlier trend which indicated that the markets rewarded higher returns in the short/intermediate term than in the long term. The traditional yield-maturity relationship, however, calls for higher yield in the long term than in the intermediate term. Although the TSE 300 index is composed of only select enterprises, analysts apply its performances as the best yardstick for the market as a whole.

⁴ The Canadian 10-year benchmark bond yield is used as a minimum standard threshold return for long-term "risk free" investment. Investors in common shares or stocks would generally expect to get the minimum threshold return plus a few percents as the additional risk premium.

Being a more general measure, the ROE has always offered returns that are higher than the ROCE but lower than the TSE 300 total return index. When the ROCE, a more conservative measure, is compared to the presumed riskfree Canada 10-year benchmark bond yield, it is expected that the ROCE should offer a higher reward with a resultant differential that may be attributed as risk premium. In 2001, ROCE was 1.2 percentage points higher than the Canada 10-year benchmark bond yield in the intermediate term, but was indeed 0.6 percentage point lower in the long term.

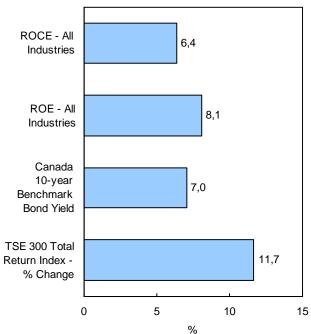


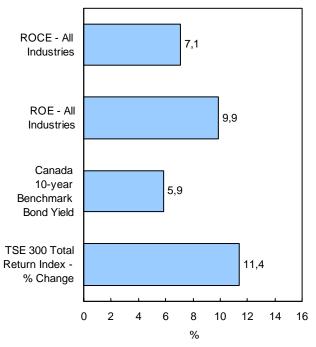
Chart 7 - 10-year average return (1992-2001)

Text Table 1 Top Ten Operating Profits, 2001

| Industry No. | Industry ¹ | 2001 | Relative Contribution 2001 | Relative Contribution 2000 |
|-----------------|--|---------------|----------------------------------|----------------------------------|
| | | (\$ millions) | | |
| 2 | Oil and gas extraction and coal mining | 20,421 | 11.9% | 9.8% |
| 39 | Banking and other depository credit intermediation | 17,743 | 10.3% | 10.0% |
| 4 | Utilities | 11,409 | 6.6% | 6.2% |
| 46 | Loan brokers and other financial Investment | 9,956 | 5.8% | 6.3% |
| 40 | Non-depository credit intermediation | 8,356 | 4.9% | 4.5% |
| 47 | Real estate | 7,735 | 4.5% | 3.7% |
| 31 | Food and beverage stores | 6,429 | 3.7% | 2.3% |
| 10 | Petroleum and coal products manufacturing | 5,564 | 3.2% | 3.0% |
| 13 | Chemicals, plastic, rubber manufacturing | 5,175 | 3.0% | 3.4% |
| 55 | Arts, entertainment and recreation | 5,110 | 3.0% | 3.1% |
| | Total of above | 97,899 | 57.0% | 52.3% |
| | Operating Profits - Total all industries | 171,825 | 100.0% | 100.0% |
| | Finance and Insurance | 42,565 | 24.8% | 24.7% |
| | Non-financial | 129,260 | 75.2% | 75.3% |

¹ Excluding NAICS 55 Management of companies and enterprises

Chart 8 - 5-year average return (1997-2001)



Performance, 2001

A. Leaders

.... Top Contributors

The **Operating profits** earned by all enterprises decreased 10.7% to \$171.8 billion in 2001, following their impressive advances in 1999 and 2000. Flagging domestic and export demand contributed to the sharp decline in operating profits.

Text table 1 shows the top ten industries in terms of operating profits; these industries represented about 57.0% of total operating profits in 2001. Despite the widespread reduction in operating profits, these top ten industries combined had a 4.7 percentage-point improvement in their relative contribution to operating profits. Industries in oil and gas extraction and coal mining recorded their second highest profit on record to become number one of the top contributors, pushing the banking and other depository credit intermediation to second place. The oil and gas extraction and coal mining industry's relative contribution rose from 9.8% in 2000 to 11.9% in 2001.

Chart 9 shows the distribution of operating profit for the finance and insurance industries. This distribution indicates that 46% of the \$43 billion operating profit earned by the finance and insurance industries was attributable to the Chartered banks (including other depository credit intermediation) and credit unions in 2001, a 3-percentage-point increase from 2000.

Of the \$129 billion in operating profits generated by the nonfinancial industries (Chart 10), 28% was attributable to industries engaged in manufacturing. The proportionate share of operating profits generated by manufacturers has declined from a peak share of 40% in 1999, while oil and gas and mining industries maintained their upward trend, gaining 2 percentage points to 17%. Other major players included services (+18%), utilities (+9%), retail (+9%), and wholesale (+7%). All other industries contributed 12%.

Chart 9 - Operating profit: financial and insurance industries

2001: \$43 billion

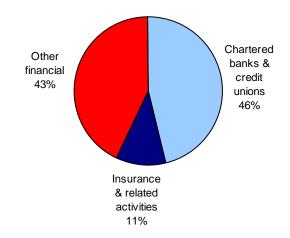
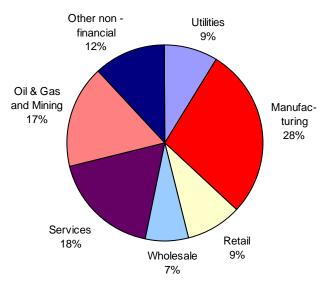


Chart 10 - Operating profit: non-financial industries

2001: \$129 billion



.... Highest and Lowest Operating Profit Margins

Text Table 2 shows the ten industries with the highest and lowest operating profit margins in 2001. The operating profit margin for the total of all industries was 7.2% in 2001; the profit margin for the financial and insurance industries was 18.2% compared to 6.0% for the non-financial industries. The top ten industries with the highest profit margins, as a group, had an average margin of 22.3%. These industries included non-depository credit intermediation, loan brokers and other financial investment, oil and gas extraction and mining, real estate, and arts, entertainment and recreation (see Text Table 2 for complete list).

The average of the ten lowest operating profit margins earned was 0.3%. As one would expect, wholesalers dominated this group, since the industry traditionally depends on high volume in sales to stay afloat. Industries engaged in computer and electronic product manufacturing, and computer systems design and related services recorded negative margins reflecting losses incurred in the year. Other industries within the lowest ten operating profit margins included educational services, motor vehicle and parts dealers, petroleum product wholesaler-distributors, and wholesalers of food, beverages and tobacco (see Text Table 2 for complete list).

Text Table 2

Operating Profit Margin, 2000 and 2001

| Industry No. | Industry ¹ | 2001 | 2000 |
|-----------------|---|------|------|
| | | % | |
| | Highest | | |
| 40 | Non-depository credit intermediation | 44.9 | 45.2 |
| 46 | Loan brokers and other financial Investment | 24.1 | 29.4 |
| 2 | Oil and gas extraction and coal mining | 23.7 | 25.1 |
| 47 | Real estate | 23.0 | 22.3 |
| 55 | Arts, entertainment and recreation | 22.2 | 22.4 |
| 7 | Beverage and tobacco product manufacturing | 20.9 | 19.1 |
| 39 | Banking and other depository credit | | |
| | intermediation | 20.8 | 22.4 |
| 48 | Other rental companies | 16.7 | 12.1 |
| 41 | Credit unions | 15.0 | 13.7 |
| 20 | Other transportation equipment manufacturing | 11.8 | 11.7 |
| | Average of above | 22.3 | 22.3 |
| | Lowest | | |
| 34 | General merchandise stores | 2.2 | 2.4 |
| 24 | Motor vehicle and parts wholesaler-distributors | 2.1 | 2.5 |
| 36 | Other retail | 2.1 | 2.0 |
| 43 | Direct insurance (except life, health and | | |
| | medical) carriers | 1.4 | 7.1 |
| 27 | Wholesale food, beverage and tobacco | 1.4 | 1.0 |
| 23 | Petroleum product wholesaler-distributors | 1.2 | 1.1 |
| 29 | Motor vehicle and parts dealers | 1.2 | 1.2 |
| 53 | Educational services | 0.1 | -0.1 |
| 17 | Computer and electronic product manufacturing | -4.3 | 7.8 |
| 49 | Computer systems design and related services | -4.9 | -2.0 |
| | Average of above | 0.3 | 2.3 |
| | Operating Profit Margin - Total all industries | 7.2 | 8.3 |
| | Finance and Insurance | 18.2 | 20.5 |
| | Non-financial | 6.0 | 7.0 |

¹ Excluding NAICS 55 Management of companies and enterprises

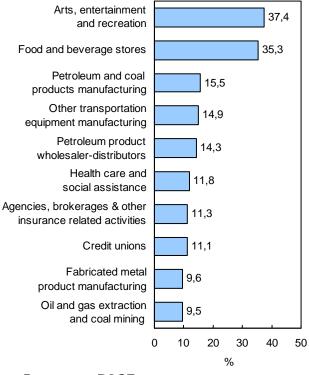
B. Selected Financial Ratios

1. Return on Capital Employed (ROCE)⁵

.... Top ten ROCE

2001 marked a significant drop in ROCE. Although Canada, unlike the United States, did not officially fall into recession in 2001, the last time a similar drop in ROCE occurred was in 1991, the inception of the 1991-92 recession. Chart 11 lists the top ten ROCE by industry. The entertainment and recreation industry maintained its wide lead in 2001, despite decreased revenues and profits, with an ROCE of 37.4%. The industry, however, is dominated by government business enterprises, such as the provincial lottery and gaming commissions. Increased consumer spending and healthy profits boosted the ROCE of food and beverage stores, which maintained their second place at 35.3%. The ROCE of petroleum and coal products manufacturers retreated somewhat but remained strong at 15.5%, while other transportation equipment manufacturers made a slight advance to 14.9%. The top ten ROCE by industry averaged 17.1% in 2001 compared to 17.8% in 2000.

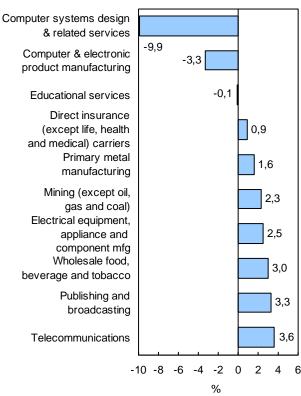
Chart 11 - Top ten ROCE by industry, 2001



.... Bottom ten ROCE

Chart 12 displays the ten industries with the lowest ROCE. As a group, these ten industries generated an average ROCE of 0.4% in 2001. Except for the industries in the computer and electronic product manufacturing, computer systems

Chart 12 - Bottom ten ROCE by industry, 2001



⁵ This ratio measures how well management has employed the resources available, i.e. shareholders' equity and debt.

design and related services, and the educational services, all industries had positive ROCE in 2001. Direct insurance (except life, health and medical) carriers took a huge decrease in ROCE, as the industry absorbed provisions for losses from the terrorist attacks on the United States. Its ROCE fell from 8.7% in 2000 to 0.9% in 2001.

2. Debt to Equity Ratio

The **debt to equity ratio**⁶ for all industries in 2001 remained virtually unchanged at 1.14. The total of debt obligations (the numerator of this ratio) rose about 6.5%, while shareholders' equity rose 6.1% in 2001. In response to market uncertainties, businesses appear to have reduced their debt obligations by correspondingly reducing the growth in investments from 16.4% in 2000 to 7.9% in 2001. In the same manner, the growth of total share capital and contributed surplus combined fell from 13.6% in 2000 to 7.1% in 2001. Industries in the financial and insurance group have gradually reduced their dependence on debt finance since 1999; conversely, the non-financial group has gradually increased its dependence on debt finance in the same period. The total debt to equity ratio for the financial and insurance industries fell from 1.14 in 1999 to 1.0 in 2001, compared to an increase from 1.04 in 1999 to 1.19 in 2001 for the nonfinancial industries. The ten most highly leveraged industries (Text Table 3) included non-depository credit intermediation,

Text Table 3

Debt to Equity Ratio, 2000 and 2001

| Industry No. | Industry ¹ | 2001 | 2000 |
|-----------------|---|--------------|------|
| | Highest | | |
| 40 | Non-depository credit intermediation | 9.23 | 6.90 |
| 40 | Itilities | 4.29 | 3.84 |
| 56 | Accommodation and food services | 3.41 | 3.49 |
| 29 | Motor vehicle and parts dealers | 2.81 | 3.14 |
| 27 | Wholesale food, beverage and tobacco | 2.55 | 2.65 |
| 53 | Educational services | 2.42 | 2.90 |
| 47 | Real estate | 2.26 | 2.39 |
| 5 | Construction | 2.26 | 2.86 |
| 48 | Other rental companies | 1.92 | 1.96 |
| 52 | Administrative and support, waste management | | |
| | and remediation services | 1.70 | 1.60 |
| | Average of above | 3.29 | 3.17 |
| | | | |
| 10 | Lowest | | 0 50 |
| 46 | Loan brokers and other financial Investment | 0.55 | 0.59 |
| 11 | Non-metallic mineral product manufacturing | 0.52 | 0.41 |
| 19 | Motor vehicles and parts manufacturing | 0.49 | 0.61 |
| 23 | Petroleum product wholesaler-distributors | 0.49 | 0.75 |
| 10 | Petroleum and coal products manufacturing | 0.33 | 0.29 |
| 17 | Computer and electronic product manufacturing | 0.29 | 0.24 |
| 42 41 | Direct life, health and medical insurance carriers Credit unions | 0.28 0.17 | 0.15 |
| 41 | | 0.17 | 0.55 |
| 43 | Direct insurance (except life, health and medical) carriers | 0.04 | 0.05 |
| 44 | Reinsurance carriers | 0.04 | 0.05 |
| 44 | Average of above | 0.01 0.32 | 0.02 |
| | Average of above | 0.52 | 0.30 |
| | Debt to Equity - Total all industries | 1.14 | 1.14 |
| | Finance and Insurance | 1.00 | 1.11 |
| | Non-financial | 1.19 | 1.15 |
| 1 | " NA100 | | |

Excluding NAICS 55 Management of companies and enterprises

utilities, accommodation and food services, motor vehicle and parts dealers, wholesale food, beverage and tobacco, educational services, construction, and real estate. The average debt to equity ratio for these ten industries was 3.29 in 2001. Industries in the non-depository credit intermediation maintained their first place, with a debt to equity ratio of 9.23, followed by 4.29 for the utilities. At the other end of the spectrum, the insurance and reinsurance industries reported the lowest debt to equity ratios, followed by the credit unions. The ten least leveraged industries had an average debt to equity ratio of 0.32 (Text Table 3).

C. Performance - By key industrial sector

This section reviews certain ad hoc performance measures by key industrial sectors in terms of assets, operating revenue and operating profit. All the industries were regrouped into nine categories: oil and gas and mining, utilities, construction, manufacturing, wholesale, retail, transportation and warehousing, financial and insurance services, and other (Text Table 4). Text Table 4 shows that in 2001, for every one dollar of assets used by Canadian enterprises, 57 cents were generated in operating revenue, as compared to 58 cents in 2000. Similarly, operating profits represented about 4.1% of total assets of Canadian enterprises in 2001, down from 4.8% in 2000. The growth of total assets of Canadian enterprises slowed to 5.3% in 2001 from 9.4% in 2000.

.... Manufacturing

The slide in manufacturing revenue and profit began in late 2000 and continued into 2001; capacity utilization rate fell from a peak of 88.0 in 2000 to 80.9⁷. In 2001, manufacturers contributed 28% of the \$129 billion operating profits generated by all the non-financial industries (Chart 10), as compared to the contribution of 40% in 1999 and 37% in 2000. Plant slowdowns and closures, contract cancellations, and falling industrial prices were among several factors that influenced the manufacturing sector in 2001⁸. The total assets of manufacturers rose a mere 2.4%, while operating revenue and operating profits decreased 1.8% and 31.5% respectively.

Text Table 5 provides a listing of the manufacturing industries at the 57 industry grouping ranked by size of their total asset base. Although revenue growth varied within the sector, of the 17 industries, only the beverage and tobacco product manufacturers, food manufacturers, and other transportation equipment manufacturers recorded growth in operating profit. Computer and electronic product manufacturers and motor vehicles and parts manufacturers both recorded the largest

⁶ This is a leverage ratio. It shows the relative use of debt compared to resources invested by the owners. As such, it provides a measure of the extent to which an entity relies on borrowed funds to finance its operations — the higher the ratio, the greater is the reliance on borrowed funds. Source: "Using Ratios and Graphics in Financial Reporting" of The Canadian Institute of Chartered Accountants (CICA).

⁷ Capacity Utilization Rates in Canada, Statistics Canada Catalogue no. 31-003-XPB.

³ Monthly Survey of Manufacturing, Statistics Canada Catalogue no. 31-001-XIB.

Text Table 4 Overall Performance by Re-grouped Sectors, 2001

| Re-grouped Sectors ¹ | Total Assets (\$ billion) | Operating Revenue (\$ billion) | Operating Profit (\$ billion) | Operating Revenue/ Assets | Operating Profit/ Assets |
|--------------------------------------|---------------------------------|--------------------------------------|-------------------------------------|---------------------------------|--------------------------------|
| Finance and insurance services | 2.006.8 | 234.2 | 42.6 | 0.12 | 2.1% |
| Manufacturing | 603.5 | 637.1 | 35.8 | 1.06 | 5.9% |
| Oil and gas and mining | 279.2 | 115.4 | 22.0 | 0.41 | 7.9% |
| Utilities | 183.2 | 99.4 | 11.4 | 0.54 | 6.2% |
| Wholesale | 159.8 | 361.3 | 9.3 | 2.26 | 5.8% |
| Transportation and warehousing | 121.9 | 98.8 | 4.6 | 0.81 | 3.8% |
| Retail | 116.1 | 318.2 | 11.4 | 2.74 | 9.8% |
| Construction | 94.8 | 130.6 | 4.3 | 1.38 | 4.5% |
| All other industries | 629.3 | 408.1 | 30.5 | 0.65 | 4.8% |
| Total all industries, 2001 | 4,194.5 | 2,403.0 | 171.8 | 0.57 | 4.1% |
| Total all industries, 2000 (revised) | 3,981.9 | 2,315.5 | 192.5 | 0.58 | 4.8% |

¹ Excluding NAICS 55 Management of companies and enterprises

drop in operating revenue and profit. Beset by excessive inventory build-up and slow worldwide demand, the computer and electronic industry was faced with massive write-downs for obsolete inventory and discontinued operations, making it the only industry in the sector to report a loss. For every dollar of asset used, manufacturers of computer and electronic products made a \$0.53 (\$1.88 in 2000) in operating revenue compared to \$1.06 (\$1.10 in 2000) for the manufacturing sector as a whole. With the U.S. in recession and the domestic economy considerably slowed, demand for motor vehicle and parts faltered, bringing the 1999 peak performance to an end. Increased volume in new motor vehicles sales was offset by lower prices and manufacturers' sales incentives. Since 1999, gains in inventory turnover by motor vehicles and parts manufacturers have not translated into corresponding gains in operating revenue and profit. In 2001, operating revenue of the industry slid 7.2% while operating profits fell 44.6%. For every dollar of asset used, manufacturers of motor vehicles and parts made \$1.65 (\$1.88 in 2000) in operating revenue compared to \$1.06 (\$1.10 in 2000) for the manufacturing sector as a whole.

The five manufacturing industries with the largest asset base contributed 60.1% of the total manufacturing assets and 54.6% of the total operating revenue generated. These included wood and paper manufacturing, chemicals, plastic, rubber manufacturing, motor vehicles and parts manufacturing, computer and electronic product manufacturing and

Text Table 5

Manufacturing, ranked by Total Assets

| Industry No. | Industry ¹ | Total Assets (\$ billion) | Operating Revenue (\$ billion) | Operating Profit (\$ billion) | Operating Revenue/ Assets | Operating Profit/ Assets |
|-----------------|--|---------------------------------|--------------------------------------|-------------------------------------|---------------------------------|--------------------------------|
| | | | | | | |
| 12 | Wood and paper manufacturing | 82.5 | 71.9 | 5.1 | 0.87 | 6.2% |
| 13 | Chemicals, plastic, rubber manufacturing | 79.1 | 81.1 | 5.2 | 1.03 | 6.5% |
| 19 | Motor vehicles and parts manufacturing | 78.4 | 129.6 | 4.9 | 1.65 | 6.3% |
| 17 | Computer and electronic product manufacturing | 71.3 | 38.0 | -1.6 | 0.53 | -2.3% |
| 14 | Primary metal manufacturing | 51.4 | 27.4 | 0.6 | 0.53 | 1.2% |
| 7 | Beverage and tobacco product manufacturing | 41.4 | 13.1 | 2.7 | 0.32 | 6.6% |
| 6 | Food manufacturing | 38.5 | 68.3 | 3.1 | 1.78 | 8.0% |
| 10 | Petroleum and coal products manufacturing | 37.2 | 48.6 | 5.6 | 1.31 | 14.9% |
| 15 | Fabricated metal product manufacturing | 21.7 | 30.0 | 1.8 | 1.38 | 8.4% |
| 16 | Machinery manufacturing | 21.4 | 26.2 | 1.7 | 1.23 | 7.8% |
| 20 | Other transportation equipment manufacturing | 19.5 | 22.4 | 2.6 | 1.15 | 13.6% |
| 11 | Non-metallic mineral product manufacturing | 12.9 | 14.3 | 1.1 | 1.11 | 8.7% |
| 8 | Clothing, textile, leather manufacturing | 12.3 | 17.4 | 0.7 | 1.42 | 5.7% |
| 18 | Electrical equipment, appliance and component mfg | 11.6 | 14.2 | 0.6 | 1.22 | 4.8% |
| 9 | Printing and related support activities | 10.3 | 12.5 | 0.6 | 1.21 | 6.1% |
| 21 | Furniture and related product manufacturing | 8.1 | 13.7 | 0.8 | 1.70 | 9.8% |
| 22 | Miscellaneous manufacturing | 5.9 | 8.2 | 0.3 | 1.39 | 4.7% |
| | Total Manufacturing, 2001 Total Manufacturing, 2000 (revised) Total all industries, 2001 | 603.5 589.5 4194.5 | 637.1 648.6 2403.0 | 35.8 52.2 171.8 | 1.06 1.10 0.57 | 5.9% 8.9% 4.1% |

¹ Excluding NAICS 55 Management of companies and enterprises

primary metal manufacturing. Although manufacturers of motor vehicles and parts ranked third in terms of asset, they ranked first in operating revenue and fourth in operating profit. Wood and paper manufacturers, the industry with the largest total assets, also finished the year with lower revenue and profits. Increased lumber prices in response to a strengthening housing market were offset by lower pulp prices from weak demand, shaving off 3.4 percentage points in operating profit margin for the industry. For every dollar of asset used, manufacturers of wood and paper made a \$0.87 (\$0.87 in 2000) in operating revenue. On the other hand, chemicals, plastic and rubber manufacturers had a modest gain in operating revenue, but suffered an operating loss due to increased operating expenses. Manufacturing industries as a whole reported a debt to equity ratio of 0.65, profit margin of 5.6%, return on equity of 6.7% and a return on capital employed of 5.9% in 2001.

.... Wholesale

In 2001, wholesale-distributors contributed 7% of the \$129 billion operating profits generated by all of the non-financial industries (Chart 10). As the intermediary between manufacturers and retailers, wholesale-distributors recorded

Text Table 6

Wholesale, ranked by Total Assets

modest gains of \$361.3 billion in operating revenue and \$9.3 billion in operating profit in 2001 (Text Table 6). Traditionally, wholesale-distributors carry much lower assets compared to manufacturers, but depend on volume and turnover. The sector has kept its profit margins unchanged at 2.6% since 1999. In 2001, wholesale-distributors recorded a modest increase in inventory and receivables turnover but recorded a 0.9% decrease in ending inventory and kept pace with lower finished goods inventory. The other wholesale⁹ industry group continued to lead the sector in terms of total assets, operating profit and revenue. Machinery, equipment and supplies wholesale-distributors carried the second highest assets and operating revenue and profit. Overall, for every dollar of asset employed, wholesale-distributors earned \$2.26 in operating revenue. Industries in this sector reported a debt to equity ratio of 1.22, profit margin of 2.6%, return on equity of 9.5% and a return on capital employed of 6.1% in 2001.

.... Retail

Retailers contributed 9% of the total operating profit within the non-financial industries. Text table 7 provides a listing of retail industries and their performance ranked by total assets.

| Industry No. | Industry ¹ | Total Assets (\$ billion) | Operating Revenue (\$ billion) | Operating Profit (\$ billion) | Operating Revenue/ Assets | Operating Profit/ Assets |
|-----------------|--|---------------------------------|--------------------------------------|-------------------------------------|---------------------------------|--------------------------------|
| 28 | Other wholesale | 52.5 | 105.0 | 3.7 | 2.00 | 7.1% |
| 26 | Machinery, equipment and supplies wholesale-distributors | 40.8 | 81.0 | 2.5 | 1.98 | 6.0% |
| 27 | Wholesale food, beverage and tobacco | 28.6 | 70.9 | 1.0 | 2.48 | 3.4% |
| 25 | Building material and supplies wholesaler-distributors | 21.5 | 47.2 | 1.1 | 2.20 | 5.2% |
| 24 | Motor vehicle and parts wholesaler-distributors | 12.0 | 34.8 | 0.7 | 2.91 | 6.2% |
| 23 | Petroleum product wholesaler-distributors | 4.4 | 22.5 | 0.3 | 5.14 | 6.2% |
| | Total Wholesale, 2001 Total Wholesale, 2000 (revised) Total all industries, 2001 | 159.8 160.3 4,194.5 | 361.3 350.3 2,403.0 | 9.3 9.0 171.8 | 2.26 2.18 0.57 | 5.8% 5.6% 4.1% |

¹ Excluding NAICS 55 Management of companies and enterprises

Text Table 7

Retail sector, ranked by Assets

| Industry No. | Industry ¹ | Total Assets (\$ billion) | Operating Revenue (\$ billion) | Operating Profit (\$ billion) | Operating Revenue/ Assets | Operating Profit/ Assets |
|-----------------|--|---------------------------------|--------------------------------------|-------------------------------------|---------------------------------|--------------------------------|
| 29 | Motor vehicle and parts dealers | 24.2 | 83.2 | 1.0 | 3.43 | 4.1% |
| 31 | Food and beverage stores | 23.9 | 81.0 | 6.4 | 3.39 | 26.9% |
| 36 | Other retail | 21.5 | 55.6 | 1.2 | 2.58 | 5.4% |
| 34 | General merchandise stores | 19.2 | 38.6 | 0.8 | 2.01 | 4.4% |
| 32 | Clothing and clothing accessories stores | 10.0 | 20.7 | 0.7 | 2.08 | 7.0% |
| 33 | Furniture and home furnishing stores and electronic | | | | | |
| | and appliance stores | 8.8 | 22.1 | 0.6 | 2.53 | 6.8% |
| 30 | Building material and garden equipment and supplies dealers | 8.5 | 17.0 | 0.6 | 2.01 | 7.6% |
| | Total Retail, 2001 Total Retail, 2000 (revised) Total all industries, 2001 | 116.1 110.7 4,194.5 | 318.2 298.9 2,403.0 | 11.4 9.3 171.8 | 2.74 2.70 0.57 | 9.8% 8.4% 4.1% |

¹ Excluding NAICS 55 Management of companies and enterprises

In 2001, operating revenue from the retail sector grew 6.4% to \$318.2 billion, while operating profits, boosted by cost efficiencies, rose 22.6% to \$11.4 billion. Operating revenue growth for 2001 was, however, still much slower than that of 2000. Profit margins, on the other hand, increased 0.5 percentage points. Motor vehicles and parts dealers led the group in operating revenue, followed by food and beverage stores and other retail. The profit margins of the motor vehicles and parts dealers, and the group other retail remained stable, while that of food and beverage stores increased sharply in 2001. The retail industries as a whole reported a debt to equity ratio of 1.39, profit margin of 3.6%, return on equity of 23.2% and a return on capital employed of 12.2% in 2001.

.... Finance and Insurance

In 2001, the finance and insurance industries as a whole reported a debt to equity ratio of 1.00, profit margin of 18.2%, return on equity of 9.0% and a return on capital employed of 7.1%. Operating profit for these industries fell 10.6% to \$42.6 billion, partly triggered by weak financial markets, as operating revenue and expenses both increased 1.0% and 4.0% respectively. Text Table 8 shows the group's performance with respect to operating revenue and profit ranked by total assets. Firms engaged in banking and other depository credit intermediation (see Text Table 8 & 9) held the largest amount of total assets (\$1.2 trillion), representing 62% (a one percentage point increase from 2000) of total assets in

Text Table 8

Finance and Insurance, ranked by Total Assets

| Industry No. | Industry ¹ | Total Assets (\$ billion) | Operating Revenue (\$ billion) | Operating Profit (\$ billion) | Operating Revenue/ Assets | Operating Profit/ Assets |
|-----------------|--|---------------------------------|--------------------------------------|-------------------------------------|---------------------------------|--------------------------------|
| 39 | Banking and other depository credit intermediation | 1.245.7 | 85.4 | 17.7 | 0.07 | 1.4% |
| 42 | Direct life, health and medical insurance carriers | 194.7 | 39.1 | 3.4 | 0.20 | 1.8% |
| 46 | Loan brokers and other financial Investment | 167.8 | 41.3 | 10.0 | 0.25 | 5.9% |
| 40 | Non-depository credit intermediation | 157.8 | 18.6 | 8.4 | 0.12 | 5.3% |
| 41 | Credit unions | 152.0 | 12.0 | 1.8 | 0.08 | 1.2% |
| 43 | Direct insurance (except life, health and medical) carriers | 67.7 | 28.0 | 0.4 | 0.41 | 0.6% |
| 44 | Reinsurance carriers | 14.6 | 3.7 | 0.3 | 0.25 | 1.9% |
| 45 | Agencies, brokerages and other insurance related activities | 6.6 | 6.1 | 0.6 | 0.93 | 8.8% |
| | Total Finance and Insurance, 2001 Total Finance and Insurance, 2000 (revised) Total all industries, 2001 | 2,006.8 1,907.5 4,194.5 | 234.2 231.9 2,403.0 | 42.6 47.6 171.8 | 0.12 0.12 0.57 | 2.1% 2.5% 4.1% |

¹ Excluding NAICS 55 Management of companies and enterprises

Text Table 9

Largest in Total Assets, 2001

| Industry No. | Industry ¹ | 2001 | Relative Contribution |
|-----------------|--|---------------|--------------------------|
| | | (\$ billions) | |
| | Finance and insurance industries | (@ 51110113) | |
| 39 | Banking and other depository credit intermediation | 1245.7 | 62.1% |
| 42 | Direct life, health and medical insurance carriers | 194.7 | 9.7% |
| 46 | Loan brokers and other financial Investment | 167.8 | 8.4% |
| 40 | Non-depository credit intermediation | 157.8 | 7.9% |
| 41 | Credit unions | 152.0 | 7.6% |
| | Total of above | 1917.9 | 95.6% |
| | Total Finance and Insurance | 2006.8 | 47.8% |
| | Non-financial industries | | |
| 2 | Oil and gas extraction and coal mining | 184.0 | 8.4% |
| 4 | Utilities | 183.2 | 8.4% |
| 47 | Real estate | 153.1 | 7.0% |
| 35 | Transportation and warehousing | 121.9 | 5.6% |
| 37 | Telecommunications | 96.7 | 4.4% |
| | Total of above | 738.9 | 33.8% |
| | Total Non-financial | 2187.7 | 52.2% |
| | Total Assets - Total all industries | 4194.5 | |

¹ Excluding NAICS 55 Management of companies and enterprises

the group; also, these companies had the highest operating revenue and profit. Although a less robust measure, when operating revenue is related to total assets, for every dollar of asset deployed in the banking and other depository credit intermediation industry, 7 cents (same as in 2000) were generated in operating revenue. The operating profits of the banking and other depository credit intermediation industry slid 7.9%, with 0.8% decrease in operating revenue and a 1.2% increase in operating expenses. The other two industries within the top three asset holders were direct life, health and medical insurance carriers, and loan brokers and other financial investment. Direct insurance (except life, health and medical) carriers, and reinsurance carriers all reported huge operating losses resulting from increased operating expenses.

Conclusion

Growth in corporate performance slowed considerably in 2001, as weak domestic and export demand generated only a modest increase in operating revenue, bringing to an end the vigorous business activity of the late 1990s. In addition to general reduction in the sales of goods and services, the events of September 11 also had a direct impact on many enterprises - for instance, almost halving revenue growth in the transportation and warehousing industry. The manufacturing sector, which had led profit growth in the business segment of the economy in 2000, suffered the biggest decrease in 2001. The computer and electronic industry was beset by excessive inventory build-up and slow worldwide demand, which resulted in massive write-downs for obsolete inventory and discontinued operations. The retail sector, on the other hand, remained fairly bouyant, partly fuelled by low interest rates and price incentives. Although nearly every key financial measure showed deterioration in 2001, these were still historically high results.

Data Quality, Concepts and Methodology

The following information should be used to ensure a clear understanding of the basic concepts that define the data provided in this product, of the underlying methodology of the survey, and of key aspects of the data quality. This information will provide you with a better understanding of the strengths and limitations of the data, and of how they can be effectively used and analyzed. The information may be of particular importance to you when making comparisons with data from other surveys or sources of information, and in drawing conclusions regarding change over time.

Description of the data concepts

Introduction

Beginning with the 1999 reference year, the Financial & Taxation Statistics for Enterprises program has undergone numerous significant changes which affect both the comparability and the historical continuity of the published statistics. Changes in industrial classification, methodology, data sources as well as content have all been introduced.

Data are now collected and compiled on the basis of the North American Industry Classification System¹ (NAICS) for the entire incorporated business population as depicted on Statistics Canada's Business Register. Such a census is made possible by supplementing data collected through Statistics Canada's Quarterly Survey of Financial Statements (QFS) and the survey of provincial or federal level government business enterprises, with administrative data available from Canada Custom & Revenue Agency (CCRA). Consequently, the content of the financial and taxation statistics for enterprises has been affected in two ways. First, the taxation component of the historically published data is not available for reference year 1999; however the taxation statistics are expected to be re-introduced and published with the 2002 publication for the reference years 2000, 2001 and 2002. Second, although the financial data are still presented in the basic format of a balance sheet and income statement, certain detail items have changed.

Description & use of the data

The data presented herein comprise financial statements typically prepared by incorporated businesses to record their financial position and performance. The data include: asset, liability and equity items encompassed in a balance sheet, revenue and expense items as reported on an income statement, along with several common financial performance ratios.

These statistics are used in two broad ways. First they provide a measure of financial position and performance of incorporated businesses by industry aggregations. They

are used by a wide variety of economists and industry analysts in both the private and government sectors. Second they are used as the benchmark for the quarterly estimates of corporate profits in the Canadian System of National Accounts.

Coverage

The domestic economy consists of personal, business and government sectors. This publication covers incorporated enterprises of the financial and non-financial business sectors and business enterprises controlled by federal or provincial governments. In addition, non-profit enterprises considered to be part of the incorporated business sector are also included.

The statistical unit

For statistical purposes, Statistics Canada defines a hierarchical structure of units for each firm. The four standard statistical units that are used are listed from largest to smallest below:

- * Enterprise
- * Company
- * Establishment
- * Location

The statistical unit for this publication is the enterprise. An enterprise is a family of businesses under common ownership and control for which a set of consolidated financial statements is produced on an annual basis.

Accounting concepts, definitions and practices

The concepts and definitions for most industries are based on the guidelines of the Canadian Institute of Chartered Accountants (CICA). Regulated industries may follow practices and definitions determined by the regulators. However, these practices are usually similar to the Generally Accepted Accounting Principles (GAAP) of the Canadian Institute of Chartered Accountants.

Financial classification and presentation

Because there is no widely accepted standard classification for financial items, it was necessary to devise one in order to present information in a homogeneous way for all enterprises. The financial item presentation for this publication has been condensed somewhat to allow for a generic presentation across industries.

¹ The version of North American Industry Classification System used is NAICS Canada 1997

Industrial classification

Commencing with 1999, Financial & Taxation Statistics for Enterprises are based on the North American Industry Classification System (NAICS)². From 1988 to 1998, the Standard Industrial Classification for Companies and Enterprises (SIC-C 1980) was used.

NAICS is an activity-oriented industry classification that was developed by the statistical agencies of Canada, Mexico and the United States to provide a consistent framework for the collection, analysis and dissemination of industrial statistics used by government policy analysts, academics and researchers, the business community and the public. NAICS was primarily designed to classify economic production performed at the establishment level; the activity that contributes the most value-added determines the NAICS code for the establishment.

To determine which NAICS code should be assigned to a statistical enterprise, the NAICS code is determined for each establishment belonging to the statistical enterprise. The NAICS code representing the largest value-added is then assigned to the statistical enterprise. The NAICS (unlike the 1980 SIC-C) does not provide classifications for integrated activities. For example, a petroleum enterprise may be involved in exploration, mining, refining, shipping and retailing of petroleum products. Whereas the 1980 SIC-C provided a classification code for integrated petroleum activities, under NAICS such an enterprise is classified to the individual NAICS code that relates to the activity that provides the most value-added. NAICS is a detailed, hierarchical classification with 920 individual 6digit industries. These are aggregated into 20 sectors of activity, such as mining, manufacturing, wholesale trade, retail trade and construction.

The annual Financial & Taxation Statistics for Enterprises are available at three levels of industrial groupings of NAICS. The most aggregate level covers 23 categories, 17 of which are comprised of NAICS two-digit sectors while six are at a more desegregated level. The second level of industry grouping, roughly analogous to the NAICS three-digit subsector level, covers the 57 industry grouping as presented in this publication. The most detailed aggregation covers 153 industry groupings and is available upon request. The industrial classification system is hierarchical in nature the more detailed levels of data easily aggregate to the higher levels.

Example of industry classification:

An automobile dealership that sells new cars would be assigned to the NAICS Industry Code 44111, "new car dealers". For purposes of this publication, this enterprise would appear in the following aggregations:

| Level III (153 categories): | Group 4411 |
|-----------------------------|-----------------------------|
| | "Automobile Dealers" |
| Level II (57 categories): | Sub-sector 441 |
| | "Retail Motor Vehicles and |
| | Accessories" |
| Level I (23 categories): | Sector 44-45 "Retail Trade" |

Text Table 1 indicates the composition of the industry groups included in this publication.

² Estimates on NAICS basis are provided for non-financial industries for 1998

Text Table 1

Industry Group Composition

| Industry No. | NAICS 57 Industry Groupings | NAICS Canada 1997 Codes Included |
|-----------------|---|-------------------------------------|
| 1 | Agriculture, forestry, fishing, hunting | 11 |
| 2 | Oil and gas extraction and coal mining | 211, 2121 |
| 3 | Mining (except oil, gas and coal) | 2122, 2123, 213 |
| 4 | Utilities | 22 |
| 5 | Construction | 23 |
| 6 | Food manufacturing | 311 |
| 7 | Beverage and tobacco product manufacturing | 312 |
| 8 | Clothing, textile, leather manufacturing | 313, 314, 315, 316 |
| 9 | Printing and related support activities | 323 |
| 10 | Petroleum and coal products manufacturing | 324 |
| 11 | Non-metallic mineral product manufacturing | 327 |
| 12 | Wood and paper manufacturing | 321, 322 |
| 13 | Chemicals, plastic, rubber manufacturing | 325, 326 |
| 14 | Primary metal manufacturing | 331 |
| 15 | Fabricated metal product manufacturing | 332 |
| 16 | Machinery manufacturing | 333 |
| 17 | Computer and electronic product manufacturing | 334 |
| 18 19 | Electrical equipment, appliance and component mfg Motor vehicles and parts manufacturing | 335 3361, 3362, 3363 |
| 20 | Other transportation equipment manufacturing | 3364, 3365, 3366, 3369 |
| 20 | Furniture and related product manufacturing | 3304, 3303, 3300, 3309 |
| 22 | Miscellaneous manufacturing | 339 |
| 23 | Petroleum product wholesaler-distributors | 412 |
| 24 | Motor vehicle and parts wholesaler-distributors | 415 |
| 25 | Building material and supplies wholesaler-distributors | 416 |
| 26 | Machinery, equipment and supplies wholesale-distributors | 417 |
| 27 | Wholesale food, beverage and tobacco | 411, 413 |
| 28 | Other wholesale | 414, 418, 419 |
| 29 | Motor vehicle and parts dealers | 441 |
| 30 | Building material and garden equipment and supplies dealers | 444 |
| 31 | Food and beverage stores | 445 |
| 32 | Clothing and clothing accessories stores | 448 |
| 33 | Furniture and home furnishing stores and electronic and appliance stores | 442, 443 |
| 34 | General merchandise stores | 452 |
| 35 | Transportation and warehousing | 481 to 488, 491 to 493 |
| 36 | Other retail | 446, 447, 451, 453, 454 |
| 37 | Telecommunications | 5133 |
| 38 | Publishing and broadcasting | 511, 512, 5131, 5132, 514 |
| 39 | Banking and other depository credit intermediation | 52211, 52219 |
| 40 | Non-depository credit intermediation | 5222 |
| 41 | Credit unions | 52213, 52232 |
| 42 | Direct life, health and medical insurance carriers | 52411 |
| 43 | Direct insurance (except life, health and medical) carriers | 52412 |
| 44 | Reinsurance carriers | 52413 |
| 45 | Agencies, brokerages and other insurance related activities | 5242 |
| 46 | Loan brokers and other financial Investment | 52231, 52239, 523 |
| 47 | Real estate | 531 |
| 48 | Other rental companies | 532, 533 |
| 49 50 | Computer systems design and related services | 5415 5411 - 5414 - 5416 - 5419 |
| 50 51 | Professional, scientific and technical services (except computer systems design) | 5411 - 5414, 5416 - 5419 55 |
| 51 52 | Management of companies and enterprises | 55 56 |
| 52 53 | Administrative and support, waste management and remediation services | |
| 53 54 | Educational services Health care and social assistance | 61 62 |
| 54 55 | | 62 71 |
| 55 56 | Arts, entertainment and recreation Accommodation and food services | 71 72 |
| 50 57 | Other services (except public administration) | 81 |

Statistical methodology

Survey design

Three sources of data were combined to form a census of all units in the population of interest. These consisted of:

- Annualized data from the Quarterly Survey of Financial Statements (QFS) obtained from the Industrial Organization and Finance Division at Statistics Canada.
- A survey of provincial or federal level government business enterprises (GBE) that operated in the business sector, with data obtained from the Public Institutions Division at Statistics Canada.
- Administrative corporate taxation data in the form of the General Index of Financial Information (GIFI) obtained from the Tax Data Division at Statistics Canada.

The frame contains 1,201,388 units included in our population of interest. The Quarterly Survey of Financial Statements (QFS) provided consolidated data for 4,087 of the larger enterprises. The survey of government business enterprises provided data for 125 enterprises. The remaining data was obtained through administrative corporate taxation data. Although the vast majority of data comes from the administrative source it is less significant in terms of their contribution to assets and operating revenues (see Text Table 2).

Collection and processing

For reference years 1999 and 2000, data collected from the Quarterly Survey of Financial Statements were annualized and then combined with data from a supplementary annual questionnaire that was mailed to survey respondents. The supplementary annual questionnaire was designed to obtain additional detailed information on operating expenses not available from the QFS. Beginning for

Text Table 2

Contribution of Assets and Operating Revenue by Data Source, 2001

reference year 2001, the supplementary questions were added to the Quarterly Survey of Financial Statements and the supplementary annual questionnaire was eliminated.

Information from all three data sources was provided in different formats with different sets of variables. In order to merge the data it was necessary to transform all three data sources into a common set of variables that contained a complete set of financial statement information. Certain details were omitted in the process due to the unavailability of data from all sources.

While QFS and GBE data were collected at the enterprise level, GIFI data, on the other hand, were collected at the non-consolidated single legal entity level. Data for single legal entities belonging to a corporate family (multi-legals) are then rolled up to the enterprise level.

Edit & imputation

Several checks are performed on the data to verify internal consistency and identify extreme values. For the 1999 reference year, non-response of administrative corporate taxation units, imputation was performed using a "nearest neighbor" procedure (donor imputation) using available auxiliary information to substitute for the data from a company with similar characteristics. For non-response of administrative corporate taxation units in reference year 2000, and QFS units, imputation was performed using historical information available; otherwise donor imputation was used. When annual supplement data was not reported, a ratio imputation technique was used to impute missing detail.

Although imputation for total non-response was required for close to 37% of enterprises, the overall impact of imputation on operating revenues across all industries is less than 26%. Text Table 3 indicates the effect of imputation on operating revenues broken down by industry grouping.

| Data source | Enterprises | Portion of Total Assets | Portion of Total Operating Revenues |
|--|-------------|----------------------------|--|
| Quarterly Survey of Financial Statements | 4,087 | 69% | 51% |
| Government Business Enterprises Data | 125 | 8% | 4% |
| Administrative Taxation Data | 1,197,176 | 23% | 45% |
| Total | 1,201,388 | 100% | 100% |

Text Table 3

Imputation Impact, 2001

| Industry No. | NAICS 57 Industry Groupings | Number of Enterprises | Operating Revenue million\$ | Imputation Impact on Revenue |
|-----------------|---|--------------------------|-----------------------------------|------------------------------------|
| 1 | Agriculture, Forestry, Fishing and Hunting | 53,150 | 36,280 | В |
| 2 | Oil and Gas Extraction and Coal Mining | 3,182 | 86,301 | C |
| 3 | Mining (except Oil, Gas and Coal) | 8,907 | 29,072 | В |
| 4 5 | Utilities Construction | 1,024 143,208 | 100,833 130,533 | B B |
| 6 | Food Manufacturing | 6,598 | 68,279 | B |
| 7 | Beverage and Tobacco Manufacturing | 712 | 13,100 | C |
| 8 | Clothing, Textile and Leather Manufacturing | 7,171 | 17,435 | B |
| 9 | Printing and Related Support Activities | 6,494 | 12,504 | В |
| 10 | Petroleum and Coal Products Manufacturing | 322 | 48,636 | В |
| 11 | Non-metallic Minerals | 2,378 | 14,350 | В |
| 12 | Wood and Paper Manufacturing | 5,489 | 71,921 | C |
| 13 | Chemicals, Plastic and Rubber Manufacturing | 5,406 | 81,149 | В |
| 14 | Primary Metals | 769 | 27,430 | В |
| 15 16 | Fabricated Metal Product Manufacturing Machinery and Equipment | 9,970 6,841 | 29,967 26,235 | B B |
| 17 | Computer and electronic product manufacturing | 3,258 | 37,965 | C |
| 18 | Electrical and Appliance Manufacturing | 1,504 | 14,195 | B |
| 19 | Motor Vehicles and Parts Manufacturing | 1,594 | 129,564 | Ă |
| 20 | Other Transportation Equipment Manufacturing | 1,366 | 22,391 | C |
| 21 | Furniture and related product manufacturing | 4,744 | 13,723 | В |
| 22 | Miscellaneous Manufacturing | 6,896 | 8,229 | В |
| 23 | Petroleum product wholesaler-distributors | 1,509 | 22,459 | D |
| 24 | Motor vehicle and parts wholesaler-distributors | 5,348 | 34,821 | В |
| 25 | Building materials and supplies wholesaler-distributors | 9,723 | 47,153 | В |
| 26 | Machinery, equipment and supplies wholesaler-distributors | 19,165 | 80,986 | С |
| 27 28 | Wholesale Food, Beverage and Tobacco Other Wholesale | 9,318 35,783 | 70,873 105,017 | B B |
| 20 | Motor vehicles and parts dealers | 14,554 | 83,223 | B |
| 30 | Building material and garden equipment and supplies dealers | 7,129 | 16,997 | B |
| 31 | Food and Beverage Stores | 19,386 | 80,969 | B |
| 32 | Clothing and Clothing Accessories Stores | 13,383 | 20,717 | B |
| 33 | Furniture and Home Furnishing Stores and Electronic and Appliance Stores | 16,185 | 22,133 | В |
| 34 | General Merchandise Stores Retail | 4,294 | 38,576 | А |
| 35 | Transportation and Warehousing | 52,070 | 98,818 | В |
| 36 | Other Retail | 46,624 | 55,591 | В |
| 37 | Telecommunications | 1,183 18,783 | 36,707 34,108 | A C |
| 38 39 | Publishing and Broadcasting Banking and Other Depository Credit Intermediation | 10,703 | 85,440 | B |
| 40 | Non-Depository Credit Intermediation | 8,792 | 16,956 | B |
| 41 | Credit Unions | 0,702 | 12,347 | C |
| 42 | Direct Life, Health and Medical Insurance Carriers | | 39,056 | Ă |
| 43 | Direct Insurance (except Life, Health and Medical) Carriers | | 28,011 | А |
| 44 | Reinsurance Carriers | | 3,714 | D |
| 45 | Agencies, Brokerages and Other Insurance Related Activities | | 6,109 | В |
| 46 | Loan Brokers & Other Financial Investment | 62,217 | 41,259 | C |
| 47 | Real Estate | 77,809 | 33,620 | В |
| 48 49 | Other Rental Companies Computer Systems Design and Related Services | 13,503 36,702 | 18,806 21,148 | C C |
| 49 50 | Professional, Scientific and Technical Services | 121,489 | 56,036 | C |
| 52 | Administrative and Support, Waste Management and Remediation Services | 53,826 | 48,812 | Č |
| 53 | Education Services | 9,426 | 4,058 | Č |
| 54 | Health Care and Social Assistance | 31,126 | 18,405 | В |
| 55 | Arts, Entertainment and Recreation | 20,309 | 22,986 | В |
| 56 | Accommodation and Food Services | 69,098 | 46,298 | С |
| 57 | Other Services (except Public Administration) | 65,000 | 30,823 | С |
| | Total All Industries: | 1,133,833 | 2,403,123 | В |
| 51 | Management of Companies and Enterprises | 67,555 | 33,464 | В |
| | Total All Industries Including Management of Companies and Enterprises: | 1,201,388 | 2,436,586 | В |
| A | 0-10% Excellent | | | |
| В | 10-33% Very Good | | | |
| С | 33-50% Good | | | |
| D | 50-60% Acceptable | | | |

Estimation

Since data is obtained from one of the three data sources for each enterprise in the population of interest, estimates are derived from the simple tabulation of data.

The combined survey results were analyzed before publication. Generally, this entails a detailed review of the individual responses (especially for the largest enterprises), a review of general economic conditions and trends, and comparisons with other relevant sub-annual surveys.

Due to certain financial reporting constraints, data for enterprises in the insurance industry could not be obtained through the administrative data source. Data for the industry are therefore derived using QFS weighted estimates rather than a census.

Data Accuracy

While considerable effort was made to ensure high standards throughout all collection and processing operations, the resulting estimates are inevitably subject to a certain degree of error. There are two categories of errors in statistical information - sampling errors and non-sampling errors. Non-sampling errors is the only type that applies to this program, given that there was no sampling process used to produce these estimates³.

Non-sampling errors can arise from a variety of sources and are difficult to measure and their importance can differ according to the purpose to which the data are being put. Among non-sampling errors are gaps in the information provided by corporations in their tax returns and errors in processing, such as data capture.

Comparability of Data and Related Sources

Estimates for 1998 were created under the same framework as 1999, however there are some material differences in how the data was collected and processed. The process continues to evolve in terms of improved quality and reduction of burden to respondents. The major differences in terms of coverage, processes and content are outlined in Text Table 4. In 1998, data was collected via a separate annual questionnaire that was supplemented by QFS data. The questionnaire was sent only to 754 enterprises with multiple legal entities and revenues over 25 million dollars according to the Business Register at Statistics Canada. In 1999 and 2000, QFS data was annualized and used directly in combination with a smaller supplement questionnaire. In 2001, the annual supplement questions were incorporated within the QFS questionnaire, therefore the annual supplement was eliminated.

The first year for using GIFI administrative data was 1998; since then, the quality of the GIFI administrative data has improved.

There are no comparability issues for 1999 and 2000.

Reference period

The objective of this annual series is to cover business activity within a calendar reference period. Data derived from the Quarterly Survey of Financial Statistics approximate the calendar period. The Government business enterprise data reflect fiscal periods which often are governed by the April to March fiscal year of governments. The administrative data used from CCRA is based on financial statements filed along with income tax returns by corporations for their fiscal year which ended in the calendar period. Thus the calendar period is estimated by industry aggregations which actually consist of a combination of both calendar and fiscal periods which may not coincide perfectly with the calendar period.

Confidentiality

The confidentiality of the reported statistics is protected under the provisions of the Statistics Act. For this reason, statistics are released in aggregate form only, with no potential identification of individually reported information. The confidentiality provisions of the Statistics Act override the provisions of the Access to Information Act to guarantee with the confidentiality of reported data of individual respondents.

³ with the exception of the insurance industry

Text Table 4

Major differences of Coverage, Processing and Content between reference years 1998 and subsequent years

| | 1998 | 1999 and subsequent years |
|----------------------|---|---|
| Industries covered | Non-financial industries only | All industries |
| Period covered | Fiscal period ending in 1998 | Calendar year for QFS data source and fiscal period ending during the year for other data sources |
| Enterprises included | Those alive on December 31 st 1998 | Those alive for at least one day during the calendar year |
| Questionnaire | Annual Survey of Enterprises | Quarterly Survey of Financial Statements (annualized) with Annual Supplement* |
| Financial detail | 76 financial variables | 137 financial variables |

* The Annual Supplement was eliminated in 2001.

Limitations of the Data

To be valid for either time-series or cross-sectional analysis, the definitions of data must be consistent within time periods or across time periods. Put differently, the differences and similarities in data must reflect only real differences and not differences in the concepts or definitions used in preparing the data.

The ability to use the data for analysis depends on the conceptual framework in which the data is being used.

These data are consistent with the Generally Accepted Accounting Principles (GAAP) of the Canadian Institute of Chartered Accountants. As such they do not agree with the concepts of the CSNA for example. If the GAAP concepts are appropriate for the application of the data then there may still be some problems of consistency (between units or over time) for items where GAAP does not prescribe a particular treatment or allow some latitude. One of the general problems with GAAP for some uses is that it prescribes a historical cost treatment of assets (i.e. their cost at the time of acquisition). This means that comparisons over time and across industries may not be valid for balance sheet data or for ratios derived from the Balance Sheet.

Definitions of Key Financial Variables

Balance Sheet

The Balance Sheet is comprised of total assets, liabilities, and equity.

- **Total Assets** are the sum total of economic resources in which the entity exercises a certain control. Included are cash and deposits; accounts receivable and accrued revenue; inventories; investments and accounts with parents, subsidiaries and affiliates; portfolio investments; loans given to other enterprises; and capital assets.
- Liabilities are the sum total of the entities obligations. Included are accounts payable and accrued liabilities; income taxes payable; borrowings; and deferred income taxes.
- Equity is the accumulated undistributed earnings derived from all sources, including capital or extraordinary gains and losses.

Income Statement

The Income Statement includes revenues; expenses; gains and losses; income taxes; and various profit measures.

- **Operating Revenues** includes revenues from the sales of goods and services; rental and operating lease revenue; and revenue from commissions, franchise fees, and royalties.
- Operating Expenses includes the cost of goods and services used as inputs into production; wages and salaries; employer portion of employee benefits; indirect taxes; and depreciation, amortization and depletion of buildings, machinery and natural resources.
- **Operating Profit** is the difference between Operating Revenues and Operating Expenses.
- Net profit is from Operating Profit by subtracting expenses for interest payments and income tax; and adding revenues from interest and dividends received, gains (losses) on the sales of assets, equity in affiliates' earnings, and extraordinary gains.

Operating Profit Margin

Operating profit is the net result of the principal business activities of a firm. This profit is before taking into account interest expense, investment income, non-recurring losses from the write-down of assets, gains or losses realized on the disposal of assets, and income tax expense. This ratio indicates management's ability to generate earnings from the principal business activities of a firm. The ratio is expressed as a percentage of operating revenue.

Formula

Operating profit margin:

Operating profit Total operating revenue

Return on Capital Employed

This ratio measures profitability and how well management has employed the assets, by calculating the percentage return on total capital provided by the owners and lenders (creditors). The earnings figure is before taking into account after-tax interest expense (payments to lenders) and dividends (payments to owners). The ratio indicates how many cents are returned to every dollar of capital invested.

Formula

Return on capital employed:

Net profit + after-tax interest expense

Short-term loans + long-term loans and debt + shareholders' equity

Return on Equity

This ratio measures the level of return to the owners (investors) and it represents their measure of profitability. The earnings figure is the after-tax profits, including a deduction for interest expense (payments to lenders). It is the net profit available to the owners (investors) before extraordinary gains. The ratio indicates how many cents are returned to every dollar invested by the owners.

Formula

Return on equity:

Net profit

Shareholders' equity

Debt to Equity

This ratio examines the relationship of debt (loans, bonds, debentures) to shareholders' equity. It compares the relative size of debt to resources invested by the owners. It indicates the extent to which a firm relies on borrowed funds to finance its operations. Firms that rely heavily on borrowed funds are said to be highly leveraged.

Formula

Debt to equity:

Short-term loans + long-term loans and debt

Shareholders' equity

Working Capital

This ratio examines the relationship of current assets to current liabilities. It measures the ability to pay short-term debts easily when they become due.

Formula

Working capital:

Current assets Current liabilities

Receivable Turnover

This ratio provides a measure of the quality and relative size of accounts receivable. It indicates the effectiveness of a firm's credit policy by calculating how often accounts receivable are converted into cash during the year. The ratio divides the outstanding receivables figure at year-end into the year's sales.

Formula

Receivable turnover:

Sales of goods and services

Accounts receivable

Inventory Turnover

This ratio is a measure of the adequacy of inventory for the volume of business and how efficiently management turns over the inventory in relation to other firms in the industry. The ratio divides the year-end inventory into the cost of sales for the year.

Formula

Inventory turnover:

Cost of sales

Inventory

For Further Reading

Selected Publications from Statistics Canada

| Quarterly Financial Statistics for Enterprises, Quarterly, English and French Separately | 61-008-XIE |
|--|------------|
| Corporations Returns Act, Annual, Bilingual | 61-220-XIE |
| Financial performance Indicators for Canadian Business, Volume 1, on CD-ROM Annual, Bilingual | 61F0058XCB |
| Financial performance Indicators for Canadian Business, Volume 2-3 national, on CD-ROM Annual, Bilingual | 61F0059XCB |
| Financial performance Indicators for Canadian Business, Volume 2-3 provinces, territories and regions, on CD-ROM Annual, Bilingual | 61F0100XCB |
| Inter-Corporate Ownership on CD-ROM, Quarterly, Bilingual | 61-517-XCB |
| Survey of Suppliers of Business Financing | 2514 |

You can also search through the Statistics Canada catalogue which lists all current products and services available from Statistics Canada.

Table 1

Operating Revenue by Industries, 1998-2001

| Industry | 1998 | 1999 | 2000 | 2001 |
|--|-------------------|-------------------|-------------------|-------------------|
| | | millions | of dollars | |
| Total all industries (excluding the management of companies and enterprises industry) | | 2,043,781 | 2,315,504 | 2,403,036 |
| Total finance and insurance industries | | 207,882 | 231,875 | 234,176 |
| Banking and other depository credit intermediation | | 76,978 | 86,167 | 85,440 |
| Credit unions | | 10,719 | 12,397 | 11,970 |
| Non-depository credit intermediation Direct life, health and medical insurance carriers | | 17,737 36,361 | 19,162 37.434 | 18,617 39,056 |
| Direct insurance (except life, health and medical) carriers | | 24,410 | 26,207 | 28,011 |
| Reinsurance carriers | | 2,732 | 3,668 | 3,714 |
| Loan brokers and other financial investment Agencies, brokerages and other insurance related activities | | 33,212 5,733 | 40,940 5,902 | 41,259 6,109 |
| Total non-financial industries (excluding the management of companies | | -, | -, | -, |
| and enterprises industry) | 1,681,550 | 1,835,899 | 2,083,629 | 2,168,860 |
| Agriculture, forestry, fishing and hunting | 28,226 | 30,467 | 33,641 | 36,280 |
| Oil and gas extraction and coal mining | 33,732 | 43,679 | 74,697 | 86,301 |
| Mining (except oil, gas and coal) | 25,373 | 23,523 | 26,096 | 29,072 |
| Utilities | 45,729 | 53,275 | 79,420 | 99,406 |
| Construction Food manufacturing | 95,368 58.682 | 108,348 60,048 | 120,979 65,512 | 130,581 68,279 |
| Beverage and tobacco product manufacturing | 9,556 | 11,890 | 11,858 | 13,100 |
| Clothing, textile and leather manufacturing | 19,229 | 17,586 | 17,536 | 17,435 |
| Wood and paper manufacturing | 60,078 | 68,160 | 73,511 | 71,921 |
| Printing and related support activities | 10,217 | 11,085 | 12,490 | 12,504 |
| Petroleum and coal products manufacturing | 29,464 58,114 | 33,573 65,857 | 49,034 76,427 | 48,636 81,149 |
| Chemicals, plastic and rubber manufacturing Non-metallic mineral product manufacturing | 11,366 | 12,289 | 12,914 | 14,350 |
| Primary metal manufacturing | 27,783 | 29,616 | 29,506 | 27,430 |
| Fabricated metal product manufacturing | 26,921 | 29,372 | 29,418 | 29,967 |
| Machinery manufacturing | 23,587 | 24,893 | 26,031 | 26,235 |
| Computer and electronic product manufacturing | 32,383 | 35,099 | 49,333 | 37,965 |
| Electrical equipment, appliance and component manufacturing Motor vehicles and parts manufacturing | 12,400 112,678 | 12,831 141,249 | 14,553 139,571 | 14,195 129,564 |
| Other transportation equipment manufacturing | 14,633 | 17,195 | 19,620 | 22,391 |
| Furniture and related product manufacturing | 9,854 | 12,379 | 13,099 | 13,723 |
| Miscellaneous manufacturing | 8,070 | 8,188 | 8,165 | 8,229 |
| Wholesale food, beverage and tobacco | 55,686 | 61,883 | 64,994 | 70,873 |
| Petroleum product wholesaler-distributors Motor vehicle and parts wholesaler-distributors | 15,801 28,459 | 14,221 28,051 | 22,186 33,217 | 22,459 34,821 |
| Building material and supplies wholesaler-distributors | 44,831 | 44,779 | 49,872 | 47,153 |
| Machinery, equipment and supplies wholesaler-distributors | 65,404 | 70,604 | 77,921 | 80,986 |
| Other wholesale | 83,279 | 89,708 | 102,076 | 105,017 |
| Motor vehicle and parts dealers | 68,320 | 74,025 | 79,626 | 83,223 |
| Furniture and home furnishing stores and electronic and | 17 002 | 20,752 | 21,589 | 00 100 |
| appliance stores Building material and garden equipment and | 17,983 | 20,752 | 21,509 | 22,133 |
| supplies dealers | 12,125 | 12,637 | 13,695 | 16,997 |
| Food and beverage stores | 68,044 | 69,497 | 74,193 | 80,969 |
| Clothing and clothing accessories stores | 14,576 | 15,722 | 18,582 | 20,717 |
| General merchandise stores Other retail | 32,926 | 35,140 | 38,200 53,064 | 38,576 55,591 |
| Transportation and warehousing | 42,922 89,631 | 47,809 87,425 | 94,505 | 98,826 |
| Telecommunications | 28,890 | 30,088 | 32,926 | 36,707 |
| Publishing and broadcasting | 27,061 | 30,081 | 33,153 | 34,108 |
| Real estate | 27,101 | 28,943 | 32,071 | 33,620 |
| Other rental companies | 19,711 | 12,724 | 17,940 | 18,806 |
| Professional, scientific and technical services | 40.022 | 44.944 | 56 116 | 56 026 |
| (except computer systems design) Computer systems design and related services | 40,023 11,475 | 44,244 15,786 | 56,116 19,340 | 56,036 21,148 |
| Administrative and support, waste management and | 11,110 | 10,700 | 10,010 | 21,140 |
| remediation services | 35,372 | 38,747 | 42,057 | 48,812 |
| Educational services | 3,437 | 3,964 | 3,898 | 4,058 |
| Health care and social assistance | 15,262 | 16,030 | 17,475 | 18,405 |
| Arts, entertainment and recreation Accommodation and food services | 12,664 39,618 | 22,552 40,764 | 26,300 43,466 | 22,986 |
| Other services (except public administration) | 27,508 | 40,764 29,121 | 43,466 31,754 | 46,298 30,823 |
| Management of companies and enterprises | 26,793 | 26,747 | 28,817 | 33,464 |
| Figures may not add up due to rounding. | -, | - 1 | - / - | , |

Figures may not add up due to rounding.

Table 2

Operating Expenses by Industries, 1998-2001

| Industry | 1998 | 1999 | 2000 | 2001 |
|---|------------------|-------------------|-------------------|-------------------|
| | | millions | of dollars | |
| Total all industries (excluding the management of companies and enterprises industry) | | 1,883,476 | 2,123,048 | 2,231,211 |
| Total finance and insurance industries | | 165,261 | 184,276 | 191,610 |
| Banking and other depository credit intermediation | | 58,578 | 66,897 | 67.697 |
| Credit unions | | 9,324 | 10,694 | 10,173 |
| Non-depository credit intermediation | | 10,359 | 10,495 | 10,261 |
| Direct life, health and medical insurance carriers Direct insurance (except life, health and medical) carriers | | 33,386 22,961 | 34,233 24,334 | 35,611 27,607 |
| Reinsurance carriers | | 2,455 | 3,290 | 3,430 |
| Loan brokers and other financial investment | | 22,847 | 28,892 | 31,303 |
| Agencies, brokerages and other insurance related activities | | 5,350 | 5,441 | 5,529 |
| Total non-financial industries (excluding the management of companies and enterprises industry) | 1,583,043 | 1,718,216 | 1,938,772 | 2,039,600 |
| Agriculture, forestry, fishing and hunting | 26,523 | 28,620 | 31,263 | 33,660 |
| Oil and gas extraction and coal mining | 32,058 | 38,944 | 55,918 | 65,880 |
| Mining (except oil, gas and coal) | 24,090 | 22,534 | 23,847 | 27,498 |
| Utilities | 32,439 | 43,345 | 67,435 | 87,997 |
| Construction Food manufacturing | 91,997 56,378 | 104,842 57,140 | 117,538 62,580 | 126,268 65,187 |
| Beverage and tobacco product manufacturing | 7,485 | 9,392 | 9,597 | 10,367 |
| Clothing, textile and leather manufacturing | 17,994 | 16,718 | 16,660 | 16,730 |
| Wood and paper manufacturing | 56,886 | 61,914 | 65,800 | 66,839 |
| Printing and related support activities | 9,811 | 10,499 | 11,858 | 11,873 |
| Petroleum and coal products manufacturing Chemicals, plastic and rubber manufacturing | 27,020 53,170 | 30,386 60,251 | 43,195 69,838 | 43,072 75,974 |
| Non-metallic mineral product manufacturing | 10,197 | 10,910 | 11,557 | 13,230 |
| Primary metal manufacturing | 25,316 | 26,787 | 26,964 | 26,829 |
| Fabricated metal product manufacturing | 25,155 | 27,385 | 27,393 | 28,141 |
| Machinery manufacturing | 21,963 | 23,366 | 24,322 | 24,560 |
| Computer and electronic product manufacturing Electrical equipment, appliance and component manufacturing | 30,236 11,694 | 31,175 11,667 | 45,502 13,057 | 39,582 13,641 |
| Motor vehicles and parts manufacturing | 107,337 | 132,171 | 130,679 | 124,639 |
| Other transportation equipment manufacturing | 13,525 | 15,609 | 17,325 | 19,741 |
| Furniture and related product manufacturing | 9,104 | 11,400 | 12,208 | 12,928 |
| Miscellaneous manufacturing Wholesale food, beverage and tobacco | 7,625 54,493 | 7,600 61,436 | 7,834 64,317 | 7,950 69,889 |
| Petroleum product wholesaler-distributors | 15,576 | 14,064 | 21,937 | 22,186 |
| Motor vehicle and parts wholesaler-distributors | 27,708 | 27,390 | 32,392 | 34,075 |
| Building material and supplies wholesaler-distributors | 43,355 | 43,353 | 48,379 | 46,030 |
| Machinery, equipment and supplies wholesaler-distributors | 62,637 | 67,904 | 75,762 | 78,518 |
| Other wholesale Motor vehicle and parts dealers | 80,276 67,248 | 86,975 73,139 | 98,487 78,651 | 101,285 82,222 |
| Furniture and home furnishing stores and electronic and | 07,240 | 70,100 | 70,001 | 02,222 |
| appliance stores | 17,467 | 20,136 | 20,880 | 21,536 |
| Building material and garden equipment and | 44.000 | 10.171 | 40.000 | 10.055 |
| supplies dealers | 11,693 | 12,171 | 13,266 | 16,355 |
| Food and beverage stores Clothing and clothing accessories stores | 63,768 13,855 | 64,698 15,202 | 69,742 17,842 | 74,540 20,020 |
| General merchandise stores | 32,049 | 34,299 | 37,293 | 37,735 |
| Other retail | 41,567 | 46,398 | 51,990 | 54,420 |
| Transportation and warehousing | 85,251 | 81,581 | 89,057 | 94,229 |
| Telecommunications | 24,805 24,620 | 26,101 27,541 | 27,832 30,802 | 32,948 32,760 |
| Publishing and broadcasting Real estate | 22,003 | 22,998 | 24,931 | 25,885 |
| Other rental companies | 21,105 | 11,828 | 15,767 | 15,661 |
| Professional, scientific and technical services | | | | |
| (except computer systems design) | 38,613 | 42,824 | 54,634 | 54,443 |
| Computer systems design and related services Administrative and support, waste management and | 11,248 | 15,339 | 19,729 | 22,195 |
| remediation services | 33,665 | 37,206 | 40,424 | 47,272 |
| Educational services | 3,392 | 3,914 | 3,902 | 4,055 |
| Health care and social assistance | 13,850 | 14,478 | 15,747 | 16,373 |
| Arts, entertainment and recreation | 10,271 | 17,774 | 20,408 | 17,875 |
| Accommodation and food services Other services (except public administration) | 37,545 26,982 | 38,822 27,991 | 41,948 30,282 | 44,772 29,737 |
| Management of companies and enterprises | 11,993 | 13,371 | 15,014 | 17,274 |
| Figures may not add up due to rounding | 11,000 | .0,071 | 10,011 | ,=/- |

Figures may not add up due to rounding.

Table 3

Operating Profit by Industries, 1998-2001

| Industry | 1998 | 1999 | 2000 | 2001 | |
|--|---------------------|----------------|-----------------|-----------------|--|
| | millions of dollars | | | | |
| Total all industries (excluding the management of companies and enterprises industry) | | 160,305 | 192,456 | 171,825 | |
| Total finance and insurance industries | | 42,622 | 47,599 | 42,565 | |
| Banking and other depository credit intermediation | | 18,400 | 19,270 | 17,743 | |
| Credit unions Non-depository credit intermediation | | 1,395 7,378 | 1,703 8,667 | 1,797 8,356 | |
| Direct life, health and medical insurance carriers | | 2,975 | 3,201 | 3,445 | |
| Direct insurance (except life, health and medical) carriers | | 1,449 | 1,872 | 404 | |
| Reinsurance carriers | | 277 | 378 | 284 | |
| Loan brokers and other financial investment | | 10,365 | 12,048 | 9,956 | |
| Agencies, brokerages and other insurance related activities | | 384 | 461 | 580 | |
| Total non-financial industries (excluding the management of companies and enterprises industry) | 98,506 | 117,683 | 144,856 | 129,260 | |
| Agriculture, forestry, fishing and hunting | 1,703 | 1,847 | 2,378 | 2,620 | |
| Oil and gas extraction and coal mining | 1,673 | 4,735 | 18,779 | 20,421 | |
| Mining (except oil, gas and coal) | 1,283 | 990 | 2,249 | 1,574 | |
| Utilities Construction | 13,290 3,372 | 9,930 3,505 | 11,985 3,442 | 11,409 4,313 | |
| Food manufacturing | 2,304 | 2,909 | 2,933 | 3,092 | |
| Beverage and tobacco product manufacturing | 2,071 | 2,497 | 2,261 | 2,732 | |
| Clothing, textile and leather manufacturing | 1,235 | 869 | 877 | 705 | |
| Wood and paper manufacturing | 3,192 | 6,245 | 7,710 | 5,082 | |
| Printing and related support activities | 406 | 586 | 633 | 631 | |
| Petroleum and coal products manufacturing Chemicals, plastic and rubber manufacturing | 2,443 4,944 | 3,188 5,605 | 5,839 6,589 | 5,564 5,175 | |
| Non-metallic mineral product manufacturing | 1,169 | 1,379 | 1,356 | 1,120 | |
| Primary metal manufacturing | 2,468 | 2,829 | 2,542 | 601 | |
| Fabricated metal product manufacturing | 1,766 | 1,987 | 2,025 | 1,827 | |
| Machinery manufacturing | 1,623 | 1,527 | 1,709 | 1,675 | |
| Computer and electronic product manufacturing Electrical equipment, appliance and component manufacturing | 2,147 706 | 3,924 1,163 | 3,831 1,496 | -1,617 553 | |
| Motor vehicles and parts manufacturing | 5,341 | 9,078 | 8,893 | 4,925 | |
| Other transportation equipment manufacturing | 1,108 | 1,586 | 2,295 | 2,650 | |
| Furniture and related product manufacturing | 750 | 979 | 891 | 795 | |
| Miscellaneous manufacturing | 444 | 587 | 330 | 280 | |
| Wholesale food, beverage and tobacco Petroleum product wholesaler-distributors | 1,193 225 | 447 157 | 677 248 | 984 272 | |
| Motor vehicle and parts wholesaler-distributors | 751 | 661 | 824 | 745 | |
| Building material and supplies wholesaler-distributors | 1,476 | 1,426 | 1,493 | 1,123 | |
| Machinery, equipment and supplies wholesaler-distributors | 2,768 | 2,701 | 2,158 | 2,468 | |
| Other wholesale | 3,003 | 2,733 | 3,590 | 3,732 | |
| Motor vehicle and parts dealers Furniture and home furnishing stores and electronic and | 1,072 | 887 | 974 | 1,001 | |
| appliance stores | 516 | 616 | 709 | 598 | |
| Building material and garden equipment and | | | | | |
| supplies dealers | 432 | 466 | 429 | 641 | |
| Food and beverage stores | 4,276 | 4,799 | 4,451 | 6,429 | |
| Clothing and clothing accessories stores General merchandise stores | 721 877 | 520 842 | 741 907 | 697 842 | |
| Other retail | 1,354 | 1,412 | 1,074 | 1,172 | |
| Transportation and warehousing | 4,380 | 5,844 | 5,448 | 4,598 | |
| Telecommunications | 4,085 | 3,986 | 5,094 | 3,759 | |
| Publishing and broadcasting | 2,441 | 2,540 | 2,351 | 1,349 | |
| Real estate Other rental companies | 5,098 | 5,945 | 7,140 | 7,735 | |
| Professional, scientific and technical services | -1,394 | 896 | 2,173 | 3,144 | |
| (except computer systems design) | 1,409 | 1,421 | 1,481 | 1,593 | |
| Computer systems design and related services | 227 | 447 | -390 | -1,046 | |
| Administrative and support, waste management and | 4 700 | 4 - 44 | 4 000 | | |
| remediation services | 1,708 | 1,541 | 1,633 | 1,540 | |
| Educational services Health care and social assistance | 45 1,412 | 50 1,552 | -3 1,728 | 4 2,031 | |
| Arts, entertainment and recreation | 2,393 | 4,779 | 5.892 | 5,110 | |
| Accommodation and food services | 2,073 | 1,942 | 1,518 | 1,526 | |
| Other services (except public administration) | 525 | 1,130 | 1,472 | 1,086 | |
| Management of companies and enterprises | 14,799 | 13,377 | 13,802 | 16,190 | |

Figures may not add up due to rounding.

Table 4

Operating Profit Margin by Industries, 1998-2001

| Industry | 1998 | 1999 | 2000 | 2001 | |
|--|---------------------|--------------|--------------|--------------|--|
| | millions of dollars | | | | |
| Total all industries (excluding the management of companies and enterprises industry) | | 7.8 | 8.3 | 7.2 | |
| Total finance and insurance industries | | 20.5 | 20.5 | 18.2 | |
| Banking and other depository credit intermediation | | 23.9 | 22.4 | 20.8 | |
| Credit unions Non-depository credit intermediation | | 13.0 41.6 | 13.7 45.2 | 15.0 44.9 | |
| Direct life, health and medical insurance carriers | | 8.2 | 8.6 | 8.8 | |
| Direct insurance (except life, health and medical) carriers | | 5.9 | 7.1 | 1.4 | |
| Reinsurance carriers | | 10.1 | 10.3 | 7.7 | |
| Loan brokers and other financial investment Agencies, brokerages and other insurance related activities | | 31.2 6.7 | 29.4 7.8 | 24.1 9.5 | |
| Total non-financial industries (excluding the management of companies | | | | | |
| and enterprises industry) | 5.9 | 6.4 | 7.0 | 6.0 | |
| Agriculture, forestry, fishing and hunting | 6.0 | 6.1 | 7.1 | 7.2 | |
| Oil and gas extraction and coal mining Mining (except oil, gas and coal) | 5.0 5.1 | 10.8 4.2 | 25.1 8.6 | 23.7 5.4 | |
| Utilities | 29.1 | 18.6 | 15.1 | 11.5 | |
| Construction | 3.5 | 3.2 | 2.8 | 3.3 | |
| Food manufacturing | 3.9 | 4.8 | 4.5 | 4.5 | |
| Beverage and tobacco product manufacturing Clothing, textile and leather manufacturing | 21.7 6.4 | 21.0 4.9 | 19.1 5.0 | 20.9 4.0 | |
| Wood and paper manufacturing | 5.3 | 9.2 | 10.5 | 7.1 | |
| Printing and related support activities | 4.0 | 5.3 | 5.1 | 5.0 | |
| Petroleum and coal products manufacturing | 8.3 | 9.5 | 11.9 | 11.4 | |
| Chemicals, plastic and rubber manufacturing | 8.5 | 8.5 | 8.6 | 6.4 | |
| Non-metallic mineral product manufacturing Primary metal manufacturing | 10.3 8.9 | 11.2 9.6 | 10.5 8.6 | 7.8 2.2 | |
| Fabricated metal product manufacturing | 6.6 | 6.8 | 6.9 | 6.1 | |
| Machinery manufacturing | 6.9 | 6.1 | 6.6 | 6.4 | |
| Computer and electronic product manufacturing | 6.6 | 11.2 | 7.8 | -4.3 | |
| Electrical equipment, appliance and component manufacturing Motor vehicles and parts manufacturing | 5.7 4.7 | 9.1 6.4 | 10.3 6.4 | 3.9 3.8 | |
| Other transportation equipment manufacturing | 7.6 | 9.2 | 11.7 | 11.8 | |
| Furniture and related product manufacturing | 7.6 | 7.9 | 6.8 | 5.8 | |
| Miscellaneous manufacturing | 5.5 | 7.2 | 4.0 | 3.4 | |
| Wholesale food, beverage and tobacco Petroleum product wholesaler-distributors | 2.1 1.4 | 0.7 1.1 | 1.0 1.1 | 1.4 1.2 | |
| Motor vehicle and parts wholesaler-distributors | 2.6 | 2.4 | 2.5 | 2.1 | |
| Building material and supplies wholesaler-distributors | 3.3 | 3.2 | 3.0 | 2.4 | |
| Machinery, equipment and supplies wholesaler-distributors | 4.2 | 3.8 | 2.8 | 3.0 | |
| Other wholesale | 3.6 | 3.0 | 3.5 | 3.6 | |
| Motor vehicle and parts dealers Furniture and home furnishing stores and electronic and | 1.6 | 1.2 | 1.2 | 1.2 | |
| appliance stores | 2.9 | 3.0 | 3.3 | 2.7 | |
| Building material and garden equipment and | | | | | |
| supplies dealers | 3.6 | 3.7 | 3.1 | 3.8 | |
| Food and beverage stores Clothing and clothing accessories stores | 6.3 4.9 | 6.9 3.3 | 6.0 4.0 | 7.9 3.4 | |
| General merchandise stores | 2.7 | 2.4 | 2.4 | 2.2 | |
| Other retail | 3.2 | 3.0 | 2.0 | 2.1 | |
| Transportation and warehousing | 4.9 | 6.7 | 5.8 | 4.7 | |
| Telecommunications Publishing and broadcasting | 14.1 9.0 | 13.2 8.4 | 15.5 7.1 | 10.2 4.0 | |
| Real estate | 18.8 | 20.5 | 22.3 | 23.0 | |
| Other rental companies | -7.1 | 7.0 | 12.1 | 16.7 | |
| Professional, scientific and technical services | a - | | | - | |
| (except computer systems design) | 3.5 2.0 | 3.2 2.8 | 2.6 | 2.8 | |
| Computer systems design and related services Administrative and support, waste management and | 2.0 | 2.0 | -2.0 | -4.9 | |
| remediation services | 4.8 | 4.0 | 3.9 | 3.2 | |
| Educational services | 1.3 | 1.3 | -0.1 | 0.1 | |
| Health care and social assistance | 9.3 | 9.7 | 9.9 | 11.0 | |
| Arts, entertainment and recreation Accommodation and food services | 18.9 5.2 | 21.2 4.8 | 22.4 3.5 | 22.2 3.3 | |
| Other services (except public administration) | 1.9 | 4.0 3.9 | 4.6 | 3.5 | |
| Management of companies and enterprises | | | 47.9 | 48.4 | |

Operating profit margin = (operating profit) / (total operating revenue)

Table 5

Return on Capital Employed (ROCE) by Industries, 1998-2001

| Industry | 1998 | 1999 | 2000 | 2001 |
|--|---------------------|-------------|-------------|-------------|
| | millions of dollars | | | |
| Total all industries (excluding the management of companies and enterprises industry) | | 7.3 | 7.8 | 6.6 |
| Total finance and insurance industries | | 6.9 | 7.8 | 7.1 |
| Banking and other depository credit intermediation | | 8.2 | 9.2 | 9.1 |
| Credit unions Non-depository credit intermediation | | 6.0 4.4 | 8.3 5.3 | 11.1 5.4 |
| Direct life, health and medical insurance carriers | | 6.4 | 6.5 | 5.5 |
| Direct insurance (except life, health and medical) carriers | | 7.0 | 8.7 | 0.9 |
| Reinsurance carriers | | 7.0 | 6.9 | 5.1 |
| Loan brokers and other financial investment Agencies, brokerages and other insurance related activities | | 7.6 8.5 | 8.7 10.8 | 7.4 11.3 |
| Total non-financial industries (excluding the management of companies | | | | |
| and enterprises industry) | 7.0 | 7.5 | 7.8 | 6.5 |
| Agriculture, forestry, fishing and hunting | 5.5 | 6.7 | 7.5 | 7.2 |
| Oil and gas extraction and coal mining | 2.5 | 2.6 | 11.2 | 9.5 |
| Mining (except oil, gas and coal) | 3.9 | 2.7 8.2 | 4.0 9.6 | 2.3 7.9 |
| Utilities Construction | 11.6 6.8 | 8.2 7.0 | 9.6 5.6 | 6.3 |
| Food manufacturing | 6.9 | 8.9 | 7.4 | 8.8 |
| Beverage and tobacco product manufacturing | 19.5 | 6.4 | 6.5 | 7.5 |
| Clothing, textile and leather manufacturing | 9.7 | 7.0 | 7.8 | 7.1 |
| Wood and paper manufacturing | 3.5 | 8.1 | 8.6 | 5.6 |
| Printing and related support activities | 7.8 | 6.6 | 6.8 | 5.7 |
| Petroleum and coal products manufacturing Chemicals, plastic and rubber manufacturing | 9.0 7.0 | 10.1 7.5 | 17.3 8.3 | 15.5 6.8 |
| Non-metallic mineral product manufacturing | 11.1 | 11.9 | 10.1 | 5.8 |
| Primary metal manufacturing | 7.9 | 7.1 | 6.8 | 1.6 |
| Fabricated metal product manufacturing | 10.6 | 10.8 | 10.3 | 9.6 |
| Machinery manufacturing | 10.8 | 13.0 | 8.9 | 8.3 |
| Computer and electronic product manufacturing Electrical equipment, appliance and component manufacturing | 7.0 8.2 | 8.9 11.7 | 4.4 12.4 | -3.3 2.5 |
| Motor vehicles and parts manufacturing | 12.5 | 16.9 | 13.3 | 2.3 |
| Other transportation equipment manufacturing | 8.7 | 10.8 | 14.5 | 14.9 |
| Furniture and related product manufacturing | 15.1 | 14.1 | 11.8 | 9.5 |
| Miscellaneous manufacturing | 7.2 | 9.8 | 6.2 | 4.2 |
| Wholesale food, beverage and tobacco | 7.4 | 1.5 | 2.3 | 3.0 |
| Petroleum product wholesaler-distributors Motor vehicle and parts wholesaler-distributors | 8.3 8.2 | 8.5 8.0 | 13.4 7.9 | 14.3 6.7 |
| Building material and supplies wholesaler-distributors | 7.3 | 7.8 | 7.5 | 5.2 |
| Machinery, equipment and supplies wholesaler-distributors | 8.8 | 8.4 | 7.3 | 5.9 |
| Other wholesale | 3.6 | 8.3 | 7.5 | 7.9 |
| Motor vehicle and parts dealers | 5.7 | 4.8 | 4.4 | 5.3 |
| Furniture and home furnishing stores and electronic and | 0.0 | 0.0 | 0.0 | 7.0 |
| appliance stores Building material and garden equipment and | 8.8 | 9.9 | 9.3 | 7.8 |
| supplies dealers | 6.9 | 6.7 | 6.0 | 6.5 |
| Food and beverage stores | 33.2 | 32.2 | 24.8 | 35.3 |
| Clothing and clothing accessories stores | 8.0 | 7.0 | 8.6 | 6.3 |
| General merchandise stores | 4.7 | 7.3 | 8.2 | 6.6 |
| Other retail Transportation and warehousing | 8.3 5.3 | 8.0 5.6 | 5.6 5.4 | 7.0 4.3 |
| Telecommunications | 5.5 6.4 | 6.0 | 3.9 | 4.3 |
| Publishing and broadcasting | 6.7 | 6.4 | 6.2 | 3.3 |
| Real estate | 5.0 | 5.3 | 5.8 | 6.8 |
| Other rental companies | -2.0 | 5.0 | 6.6 | 5.5 |
| Professional, scientific and technical services | 10.0 | 7 4 | 7.0 | |
| (except computer systems design) | 10.6 0.1 | 7.4 2.2 | 7.3 | 5.4 |
| Computer systems design and related services Administrative and support, waste management and | U. I | 2.2 | -2.6 | -9.9 |
| remediation services | 11.1 | 8.9 | 7.5 | 6.5 |
| Educational services | 1.9 | 2.8 | -1.6 | -0.1 |
| Health care and social assistance | 8.9 | 11.3 | 10.8 | 11.8 |
| Arts, entertainment and recreation | 25.3 | 42.4 | 48.0 | 37.4 |
| Accommodation and food services | 7.1 | 6.2 8.4 | 4.5 8.1 | 4.2 |
| Other services (except public administration) | 2.2 | | | 5.8 |

ROCE = (net profit + after-tax interest expense) / (short-term loans + long-term loans + debt + shareholders' equity)

Table 6

Return on Equity (ROE) by Industries, 1998-2001

| Credit Unions | Industry | 1998 | 1999 | 2000 | 2001 | |
|---|---|---------------------|------|------|---------------|--|
| enterprises industry 10.4 11.4 Total inance and insurance industries 9.9 10.3 Enring and other depository credit intermediation 13.0 13.5 Credit unions 10.8 8.5 Direct link, health and medical insurance carlies 7.1 8.0 Direct insurance (scent link, health and medical insurance carlies) 7.1 6.9 Land notices and other financial insurance related activities 7.1 6.9 Carlia non-financial insurance related activities 7.7 8.0 7.1 Agnotate, forstry, fishing and hunting 7.7 8.0 7.1 8.0 Oll and financial indistries (scalading the management of companies 7.7 8.0 7.1 Oll and financial indistries (scalading the management of companies 7.7 8.0 7.5 Oll and financial indistries (scalading the management of companies 7.7 8.0 7.6 Oll and financial indistries (scalading the management of companies 7.7 8 | | millions of dollars | | | | |
| Banking and other depository credit intermediation 13.0 13.5 Credit unions 6.5 8.7 Non-depository credit intermediation 6.1 100 Direct in, numb and melical invariance credits 6.1 100 Direct in, numb and melical invariance related activities 9.7 11.1 Approtes, trockeness and other innume related activities 9.7 11.1 Approtes, trockeness and other innume related activities 9.2 11.6 Approtes, trockeness and other innume related activities 9.2 11.6 Approtes, trockeness and consinguance 9.3 10.5 11.6 Approtes, trockeness and consinguance 9.3 12.5 11.6 Approtes, trockeness and consinguance 9.3 12.5 11.6 Approtes, trockeness 11.1 Mining (except on), pass and coal) </th <th></th> <th></th> <th>10.4</th> <th>11.4</th> <th>8.8</th> | | | 10.4 | 11.4 | 8.8 | |
| Credit nines 6.5 8.7 Direct III, health and medical insurace carries 6.6 7.0 Direct III, health and medical insurace carries 7.1 6.0 Lan brace part of the stand medical insurance related activities 7.1 6.0 Appress: brokkrages and other insurance related activities 7.0 6.1 Cardia non-financial industries (acculating the management of companies 7.7 9.8 11.6 Cardia non-financial industries (acculating the management of companies 7.7 9.8 11.6 Cardia non-financial industries (acculating the management of companies 7.7 9.8 11.6 Ori and gas extraction and coal mining 0.7 7.2 2.7.9 11.6 Ori and financial instrime (acculating (a gas and coal) 12.3 12.1 13.6 Ori and financial instrime (acculating (a gas and coal) 12.2 7.7 8.0 Cond annutacturing 0.4 12.5 10.4 11.1 Unites Cond annutacturing 12.5 10.4 11.1 Prin | Total finance and insurance industries | | 9.9 | 10.8 | 9.0 | |
| Non-depository credit intermediation 108 8.5 Diret life, health and medical survives carriers 7.1 9.0 Diret line, maintain medical investment 7.1 9.0 Loan brekers and other financial investment 9.7 11.1 Agriculture, forestry, fishing and hunting 7.7 9.8 11.6 Agriculture, forestry, fishing and hunting 0.7 9.3 10.5 11.6 Oil and gas extransic industry 3.2 2.2 4.1 14.2 Mining (except oil, gas and cai) 3.2 2.2 4.1 14.2 Sonstruction 12.3 14.1 13.5 Food manufacturing 44.2 9.4 11.2 Wood and page transitour manufacturing 14.4 14.2 Forestruction 12.3 14.1 13.5 Food manufacturing 14.2 9.4 11.2 | | | | | 10.6 | |
| Direct in kname (score) If kname in a medical parenes 7.1 6.9 Peric insurance (score) If kname in a medical parenes 7.1 6.9 Agnitable, trokkname (score) If kname in a medical parenes 7.1 6.9 Agnitable, trokkname (score) If kname in a medical parenes 7.1 6.9 Tala non-financial industris (score) Industris (sco | | | | | 9.0 | |
| Direct insurance (except in the health and medical) carriers | | | | | 12.8 6.5 | |
| Lan brokers and other financial investment 9.7 11.1 Agencies, brokersges and other invance related activities 14.2 18.4 Total non-financial industries (excluding the management of companies and enterprises industry) 9.3 10.5 11.6 Total non-financial industries (excluding the management of companies and enterprises industry) 9.3 10.5 11.6 Total non-financial industries (excluding the management of companies and enterprises industry) 9.3 10.5 11.6 Oli and gas extraction and coal mining (management of the management of companies) 3.2 2.4 4.4 Construction 13.2 10.5 10.5 10.5 10.5 10.5 10.5 10.5 11.7 2.0.8 10.5 10.6 10.7 10.8 11.7 2.0.8 10.0 11.3 Boverage and tobacco product manufacturing 16.8 10.0 11.3 11.7 2.0.8 10.0 11.3 Moord and paper manufacturing 18.8 10.2 14.7 12.2 14.7 12.2 12.7 12.6 12.7 12.6 | | | | 9.0 | 0.8 | |
| Agencies, brokerages and other insurance related activities 142 18.4 Total non-financial industries (excluding the management of companies and enterprises industry) 9,3 10,5 11,6 Agriculture, forestry, fishing and hurting 7,7 8.8 11,6 17,3 Mining (peept cill, gas and coal) 2,7 7,2 4,4 13,5 Construction 13,3 14,1 13,5 14,1 13,5 Food manufacturing 9,4 12,5 10,4 11,1 14,2 14,2 14,2 14,2 14,1 13,5 14,1 13,5 14,1 13,5 14,1 13,5 14,1 13,5 14,1 13,5 14,1 13,5 14,1 13,5 14,2 14,2 14,4 14,2 14,4 14,2 14,4 14,1 12,5 10,4 11,1 11,7 14,3 14,4 12,2 14,4 14,4 12,2 14,4 12,2 14,4 12,2 14,4 12,2 14,4 12,2 14,4 14,4 12,2 14,4 14,4 12,2 14,4 14,2 14,4 14,2 14,4 | | | | | 5.2 | |
| and entrprises industry 9.3 10.5 11.6 Oil and gas extraction and coal mining 0.7 1.2 17.9 Oil and gas extraction and coal mining 0.7 1.2 17.9 Mining (except oil, gas and coal) 12.7 7.2 14.4 Utilities 12.7 7.2 14.4 10.5 Food manufacturing 9.4 12.5 10.5 10.5 Beverage and tobacco product manufacturing 14.2 9.4 11.2 10.0 Wood and paper manufacturing 10.2 7.5 8.2 10.4 11.1 Printing mutation frame drouber manufacturing 10.4 11.7 20.8 11.6 Printing metal manufacturing 16.8 11.7 20.8 11.7 20.8 Printing metal manufacturing 16.8 16.7 11.8 11.1 11.1 Printing metal manufacturing 16.8 16.7 12.7 11.2 11.2 11.2 11.2 11.2 11.2 12.7 11.2 11.2 11.2 11.2 < | | | | | 9.8 18.8 | |
| and enterprises industry) 9.3 10.5 11.6 Oil ad gas extraction and coal mining 0.7 1.2 17.9 Oil ad gas extraction and coal mining 0.7 1.2 17.9 Mining (except locit, gas and coal) 12.7 7.2 14.4 Utilities 12.7 7.2 14.4 10.5 Food manufacturing 9.4 12.5 10.5 10.5 Beverage and tobacco product manufacturing 14.2 9.4 11.2 Vido ad a paper manufacturing 12.5 10.4 11.1 Printing and related support activities 10.2 7.5 8.2 Detreleum and coal products manufacturing 13.4 14.7 12.8 Printary metal manufacturing 16.8 12.7 14.1 Printary metal manufacturing 15.8 12.7 14.1 Printary metal manufacturing 16.8 12.7 14.1 Computer and electronic product manufacturing 10.1 14.7 17.2 Computer and electronic product manufacturing 12.4 14.7 | Total non-financial industries (excluding the management of companies | | | | | |
| Oil and gas extraction and coal mining 0.7 1.2 17.9 Mining (except 10; gas and coal) 3.9 2.0 4.1 Utilities 12.7 7.2 14.4 Construction 13.3 14.1 13.5 Food manufacturing 6.7 7.7 8.0 Beverage and tobacco product manufacturing 14.2 9.4 11.2 Vido and paper manufacturing 14.2 9.4 11.2 Printing and related support activities 10.2 7.5 8.2 Pertoleum and coal products manufacturing 14.4 14.7 12.2 Printary metal manufacturing 9.5 8.1 8.1 Printary metal and unduct manufacturing 15.8 16.2 12.7 Printary metal and unduct manufacturing 15.8 16.2 12.7 Printary metal and unduct manufacturing 16.8 16.2 12.7 More withice and parts manufacturing 17.2 12.8 12.7 More withice and parts manufacturing 17.4 24.8 19.1 Pertoleum product manufacturing 16.3 16.3 12.9 More | | | | | 8.7 | |
| Mining (except oil, gas and coal) 3.9 2.0 4.1 Construction 13.3 14.1 13.5 Food manufacturing 13.4 13.5 Bevrage and tobacco product manufacturing 46.7 7.7 8.0 Clothing, textile and leather manufacturing 14.2 9.4 11.2 Wood and paper manufacturing 16.8 11.7 20.8 Printing and related support activities 10.2 7.5 8.2 Petroleum and coal product manufacturing 16.8 11.7 20.8 Chemicals, Distant manufacturing 15.8 16.2 14.7 Machinery manufacturing 15.9 17.9 12.7 Computer and electronic product manufacturing 10 18.1 17.2 Computer and electronic product manufacturing 10.3 15.4 21.1 12 Unter and related product manufacturing 10.3 15.4 21.1 12 Computer and electronic negument manufacturing 13.3 15.4 21.1 12 Furinasynet and manufacturing 10.1 | | | | | 11.0 | |
| Utilities 12.7 7.2 14.4 13.5 Construction 13.3 14.1 13.5 - Pervarge and tobacco product manufacturing 9.4 12.5 10.5 - Wood and paper manufacturing 14.2 9.4 11.1 - Pertoleum and coal products manufacturing 10.8 11.7 20.8 - Pertoleum and coal products manufacturing 10.8 11.7 20.8 - Ohom-metalic minufacturing 15.8 16.2 14.7 - Pertoleum and coal products manufacturing 15.8 16.2 14.7 - Pertoleum and celetronic product manufacturing 15.8 16.2 14.7 - Machinery manufacturing 15.8 16.2 14.7 - | | | | | 15.9 1.6 | |
| Construction 13.3 14.1 13.5 Beverage and tobacco product manufacturing 46.7 7.7 8.0 Continuit, stelling and leader manufacturing 46.7 7.7 8.0 Violonin, stelling and leader manufacturing 2.5 10.4 11.1 Wood and paper manufacturing 2.5 10.4 11.1 Prinning and related support activities 10.2 7.5 8.2 Petroleum and ccal products manufacturing 10.4 14.7 12.2 Computer stelling inneral product manufacturing 15.8 16.2 14.7 Prinary metal manufacturing 15.8 16.2 14.7 12.2 Computer and electronic product manufacturing 13.3 15.4 2.1 2 Computer and electronic product manufacturing 13.3 15.4 2.1 2 Computer and electronic product manufacturing 13.3 15.4 2.1 2 Computer and electronic product manufacturing 13.3 15.4 2.1 2 Motor vehicles and parts manufacturing 13.3 15.4 | | | | | 13.4 | |
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| Accommodation and food services 13.2 12.2 4.8 | | | | | 21.0 87.5 | |
| | | | | | 3.4 | |
| | Other services (except public administration) | -1.7 | 11.6 | 17.8 | 7.2 | |
| Management of companies and enterprises 5.6 | Management of companies and enterprises | | | 5.6 | -0.1 | |

ROE = (net profit) / (shareholders' equity)

Summary

Table 7

Debt to Equity Ratio by Industries, 1998-2001

| Industry | 1998 | 1999 | 2000 | 2001 |
|--|------------|-------------|------------|------------|
| | | millions of | dollars | |
| Total all industries (excluding the management of companies and | | | | |
| enterprises industry) | | 1.1 | 1.1 | 1.1 |
| Total finance and insurance industries | | 1.1 | 1.1 | 1.0 |
| Banking and other depository credit intermediation Credit unions | | 1.4 0.8 | 1.3 0.5 | 1.0 0.2 |
| Non-depository credit intermediation | | 12.0 | 6.9 | 9.2 |
| Direct life, health and medical insurance carriers | | 0.1 | 0.2 | 0.3 |
| Direct insurance (except life, health and medical) carriers | | 0.0 | 0.0 | 0.0 |
| Reinsurance carriers | | 0.0 | 0.0 | 0.0 |
| Loan brokers and other financial investment Agencies, brokerages and other insurance related activities | | 0.5 1.1 | 0.6 1.0 | 0.5 1.0 |
| Total non-financial industries (excluding the management of companies | | | | |
| and enterprises industry) | 1.2 | 1.0 | 1.1 | 1.2 |
| Agriculture, forestry, fishing and hunting | 1.4 | 1.3 | 1.3 | 1.3 |
| Oil and gas extraction and coal mining | 1.2 | 1.3 | 0.9 | 1.0 |
| Mining (except oil, gas and coal) | 0.4 | 0.4 | 0.5 | 0.6 |
| Utilities Construction | 3.1 1.7 | 1.5 1.7 | 3.8 2.9 | 4.3 2.3 |
| Food manufacturing | 1.0 | 0.9 | 1.0 | 2.3 |
| Beverage and tobacco product manufacturing | 1.8 | 0.6 | 0.8 | 0.8 |
| Clothing, textile and leather manufacturing | 0.8 | 1.1 | 1.2 | 1.3 |
| Wood and paper manufacturing | 0.8 | 0.8 | 0.8 | 0.9 |
| Printing and related support activities | 0.7 | 0.5 | 0.7 | 0.7 |
| Petroleum and coal products manufacturing | 0.4 | 0.3 | 0.3 | 0.3 |
| Chemicals, plastic and rubber manufacturing Non-metallic mineral product manufacturing | 0.7 0.5 | 0.7 0.4 | 0.7 0.4 | 0.8 0.5 |
| Primary metal manufacturing | 0.5 | 0.4 | 0.4 | 0.5 |
| Fabricated metal product manufacturing | 0.8 | 0.8 | 0.7 | 0.8 |
| Machinery manufacturing | 0.7 | 0.6 | 0.7 | 0.7 |
| Computer and electronic product manufacturing | 0.3 | 0.3 | 0.2 | 0.3 |
| Electrical equipment, appliance and component manufacturing | 0.7 | 0.7 | 0.6 | 0.8 |
| Motor vehicles and parts manufacturing | 0.5 | 0.6 | 0.6 | 0.5 |
| Other transportation equipment manufacturing Furniture and related product manufacturing | 0.8 0.9 | 0.7 0.8 | 0.7 1.0 | 0.9 1.0 |
| Miscellaneous manufacturing | 1.3 | 1.1 | 1.0 | 1.1 |
| Wholesale food, beverage and tobacco | 2.3 | 2.9 | 2.6 | 2.6 |
| Petroleum product wholesaler-distributors | 0.6 | 0.6 | 0.7 | 0.5 |
| Motor vehicle and parts wholesaler-distributors | 1.3 | 1.2 | 1.2 | 1.2 |
| Building material and supplies wholesaler-distributors | 0.7 | 0.7 | 0.9 | 1.0 |
| Machinery, equipment and supplies wholesaler-distributors Other wholesale | 1.2 1.4 | 1.1 1.1 | 1.0 1.3 | 0.9 1.1 |
| Motor vehicle and parts dealers | 3.3 | 2.9 | 3.1 | 2.8 |
| Furniture and home furnishing stores and electronic and | 0.0 | 2.0 | 0.1 | 2.0 |
| appliance stores | 1.0 | 1.0 | 1.3 | 1.2 |
| Building material and garden equipment and | | | | |
| supplies dealers | 1.3 | 1.3 | 1.4 | 1.4 |
| Food and beverage stores Clothing and clothing accessories stores | 1.2 1.0 | 1.0 1.1 | 1.3 1.0 | 1.4 1.2 |
| General merchandise stores | 0.9 | 0.6 | 0.6 | 0.7 |
| Other retail | 1.6 | 1.3 | 1.4 | 1.3 |
| Transportation and warehousing | 1.6 | 1.6 | 1.4 | 1.7 |
| Telecommunications | 1.2 | 1.2 | 1.4 | 1.4 |
| Publishing and broadcasting | 1.3 | 0.9 | 0.7 | 1.0 |
| Real estate Other rental companies | 2.2 1.9 | 1.9 1.5 | 2.4 2.0 | 2.3 1.9 |
| Professional, scientific and technical services | 1.9 | 1.5 | 2.0 | 1.9 |
| (except computer systems design) | 0.7 | 0.7 | 1.0 | 0.9 |
| Computer systems design and related services | 0.7 | 0.9 | 0.6 | 0.8 |
| Administrative and support, waste management and | | | | |
| remediation services | 1.2 | 1.1 | 1.6 | 1.7 |
| Educational services | 4.6 | 1.5 | 2.9 | 2.4 |
| Health care and social assistance | 1.5 | 1.1 1.5 | 1.0 1.4 | 1.3 |
| Arts, entertainment and recreation Accommodation and food services | 1.9 3.4 | 1.5 3.0 | 3.5 | 1.5 3.4 |
| Other services (except public administration) | 1.2 | 0.8 | 2.0 | 1.0 |
| | ••• | 0.0 | 0.3 | 0.4 |

Debt to Equity = (short-term loans + long-term loans + debt) / (shareholders' equity)

Summary

Table 8

Total Assets by Industries, 1998-2001

| Industry | 1998 | 1999 | 2000 | 2001 |
|--|----------------------------|----------------------------|----------------------------|---------------------------|
| | | millions | of dollars | |
| Total all industries (excluding the management of companies and enterprises industry) | | 3,640,574 | 3,981,888 | 4,194,494 |
| Total finance and insurance industries | | 1,824,343 | 1,907,491 | 2,006,830 |
| Banking and other depository credit intermediation | | 1,104,948 | 1,167,784 | 1,245,667 |
| Credit unions | | 147,033 | 156,470 | 151,962 |
| Non-depository credit intermediation Direct life, health and medical insurance carriers | | 144,300 175,487 | 155,221 182,632 | 157,753 194,728 |
| Direct insurance (except life, health and medical) carriers | | 64,761 | 65,084 | 67,72 |
| Reinsurance carriers | | 11,367 | 13,210 | 14,59 |
| Loan brokers and other financial investment | | 170,043 | 160,804 | 167,80 |
| Agencies, brokerages and other insurance related activities | | 6,404 | 6,285 | 6,59 |
| Total non-financial industries (excluding the management of companies | 1 670 020 | 1 016 021 | 2 074 207 | 2 107 66 |
| and enterprises industry) Agriculture, forestry, fishing and hunting | 1,670,029 38,916 | 1,816,231 42,785 | 2,074,397 45,906 | 2,187,66 49,953 |
| Oil and gas extraction and coal mining | 109,260 | 120,026 | 158,042 | 183,965 |
| Mining (except oil, gas and coal) | 77,862 | 79,733 | 82,839 | 95,208 |
| Jtilities | 152,918 | 145,453 | 178,770 | 183,150 |
| Construction | 79,831 | 86,472 | 90,869 | 94,81 |
| Food manufacturing | 32,593 | 34,554 | 37,615 | 38,460 |
| Beverage and tobacco product manufacturing Clothing, textile and leather manufacturing | 17,848 12,921 | 32,355 11,206 | 37,512 11,652 | 41,42 12,32 |
| Nood and paper manufacturing | 77,471 | 79,483 | 84,631 | 82,49 |
| Printing and related support activities | 9,139 | 8,942 | 10,354 | 10,290 |
| Petroleum and coal products manufacturing | 29,100 | 32,565 | 35,975 | 37,242 |
| Chemicals, plastic and rubber manufacturing | 57,986 | 67,873 | 76,272 | 79,12 |
| Non-metallic mineral product manufacturing | 11,065 | 12,075 | 13,208 | 12,91 |
| Primary metal manufacturing | 37,769 | 43,200 | 49,309 | 51,35 |
| abricated metal product manufacturing Machinery manufacturing | 19,014 17,914 | 19,991 19,304 | 20,724 20,806 | 21,65 21,38 |
| Computer and electronic product manufacturing | 42,677 | 52,170 | 74,823 | 71,33 |
| Electrical equipment, appliance and component manufacturing | 8,863 | 9,520 | 11,233 | 11,59 |
| Notor vehicles and parts manufacturing | 52,265 | 62,645 | 74,312 | 78,38 |
| Other transportation equipment manufacturing | 13,453 | 15,080 | 17,324 | 19,49 |
| Furniture and related product manufacturing | 5,450 | 6,827 | 7,757 | 8,08 |
| Aiscellaneous manufacturing Wholesale food, beverage and tobacco | 5,324 21,030 | 5,336 26,121 | 5,973 26,439 | 5,91 28,58 |
| Petroleum product wholesaler-distributors | 5,335 | 4,862 | 5,098 | 4,36 |
| Motor vehicle and parts wholesaler-distributors | 9,808 | 10,976 | 12,398 | 11,98 |
| Building material and supplies wholesaler-distributors | 22,767 | 23,019 | 25,731 | 21,48 |
| Machinery, equipment and supplies wholesaler-distributors | 33,050 | 35,833 | 38,937 | 40,827 |
| Other wholesale | 38,178 | 41,137 | 51,733 | 52,524 |
| Notor vehicle and parts dealers Furniture and home furnishing stores and electronic and | 21,562 | 22,514 | 24,890 | 24,236 |
| appliance stores | 6,991 | 7,903 | 8,476 | 8,764 |
| Building material and garden equipment and | 0,001 | 1,000 | 0,110 | 0,10 |
| supplies dealers | 6,307 | 6,726 | 7,155 | 8,469 |
| Food and beverage stores | 17,996 | 19,972 | 22,365 | 23,877 |
| Clothing and clothing accessories stores | 7,129 | 7,618 | 8,952 | 9,964 |
| General merchandise stores Other retail | 16,906 17,465 | 17,458 19,631 | 17,620 21,227 | 19,234 21,508 |
| Transportation and warehousing | 99,034 | 103,227 | 117,705 | 121,948 |
| Telecommunications | 59,154 | 66,636 | 89,294 | 96,748 |
| Publishing and broadcasting | 49,220 | 57,306 | 65,822 | 73,04 |
| Real estate | 120,450 | 153,440 | 144,186 | 153,131 |
| Other rental companies | 38,541 | 28,949 | 39,903 | 39,594 |
| Professional, scientific and technical services | 10 200 | 42,948 | 53,807 | 57 500 |
| (except computer systems design) Computer systems design and related services | 42,329 10,035 | 42,948 12,325 | 53,807 19,047 | 57,532 20,899 |
| Administrative and support, waste management and | 10,000 | 12,020 | 15,017 | 20,000 |
| remediation services | 27,235 | 30,895 | 31,515 | 35,041 |
| Educational services | 2,439 | 2,547 | 2,480 | 2,603 |
| Health care and social assistance | 17,448 | 15,734 | 18,253 | 19,584 |
| Arts, entertainment and recreation | 11,527 | 14,099 | 15,318 | 17,677 |
| Accommodation and food services | 34,341 24,111 | 34,687 22,077 | 34,092 | 36,514 26,970 |
| Other services (except public administration) Management of companies and enterprises | 312,301 | 310,173 | 26,050 366,773 | 26,970 379,078 |
| Figures may not add up due to rounding | 012,001 | 510,175 | 000,110 | 515,070 |

Figures may not add up due to rounding.

Total all industries (excluding the management of companies and enterprises industry)

| | 1998 | 1999 | 2000 | 2001 |
|---|------------------------------|-----------------------|------------------------|----------------------|
| | | Balance Sheet (\$ | 6000,000) | |
| Assets | | 3,640,574 | 3,981,888 | 4,194,494 |
| Cash and deposits Accounts receivable and accrued revenue | | 196,729 285,970 | 188,098 321,992 | 193,500 317,542 |
| Inventories Investments | | 186,847 1.004.149 | 204,877 1,169,002 | 205,190 1.260.789 |
| Investments and accounts with affiliates | | 435,815 | 545,363 | 620,024 |
| Portfolio investments | | 568,334 | 623,639 | 640,765 |
| Loans Mortgage | | 873,832 416,068 | 916,805 439,202 | 962,567 468,635 |
| Non-mortgage | | 457,763 | 477,604 | 493,932 |
| Bank customers' liabilities under acceptances Capital assets, net | | 48,577 808,702 | 53,362 872,732 | 45,628 931,986 |
| Other assets | | 235,769 | 255,019 | 277,292 |
| iabilities | | 2,720,755 | 3,009,725 | 3,163,405 |
| Accounts payable and accrued liabilities Loans and accounts with affiliates | | 346,336 327,525 | 391,583 412,385 | 393,344 448,739 |
| Borrowings | | 648,593 | 694,662 | 730,782 |
| Loans and overdrafts From banks | | 252,261 171,081 | 248,931 170,479 | 249,576 168,195 |
| From others | | 81,180 | 78,452 | 81,381 |
| Bankers' acceptances and paper Bonds and debentures | | 76,123 204,094 | 103,277 223,955 | 72,111 282,936 |
| Mortgages | | 116,115 | 118,499 | 126,158 |
| Deferred income tax Bank customers' liabilities under acceptances | | 40,007 48,577 | 62,280 53,362 | 64,866 45,628 |
| Other liabilities | | 1,309,717 | 1,395,454 | 1,480,046 |
| Equity | | 919,819 | 972,163 | 1,031,089 |
| Share capital | | 478,657 | 539,723 | 561,761 |
| Contributed surplus and other Retained earnings | | 86,221 354,940 | 102,110 330,330 | 125,929 343,399 |
| | Income Statement (\$000,000) | | | |
|)perating revenue | | 2,043,781 | 2,315,504 | 2,403,036 |
| Sales of goods and services | | 1,879,608 99,083 | 2,132,633 106,659 | 2,220,319 105,710 |
| Interest and dividend revenue (operating) Other operating revenue | | 65,090 | 76,212 | 77,007 |
|)perating expenses | | 1,883,476 | 2,123,048 | 2,231,211 |
| Purchased goods, materials and service Wages, salaries and employee benefits | | 1,362,868 340,874 | 1,577,163 358,844 | 1,685,462 360,563 |
| Indirect taxes | | 23,621 | 25,250 | 21,483 |
| Depreciation, depletion and amortization Interest expense (operating) | | 82,354 33,032 | 92,131 37,149 | 96,075 34,960 |
| Other operating expenses | | 40,727 | 32,511 | 32,668 |
| Dperating profit/loss | | 160,305 | 192,456 | 171,825 |
| Interest and dividend revenue | | 18,584 | 19,337 | 19,883 |
| Interest expense on borrowing Gains/losses | | 58,385 4,920 | 68,006 8,099 | 71,735 -1,342 |
| Profit before income tax | | 125,424 | 151,886 | 118,632 |
| Income tax | | 39,716 | 48,234 | 37,964 |
| Equity in affiliates' earnings | | 9,789 | 7,511 | 10,214 |
| Profit before extraordinary gains Extraordinary gains | | 95,497 -290 | 111,163 -468 | 90,881 -68 |
| Vet profit | | 95,207 | 110.695 | 90,813 |
| | Selected ratios | | | |
| Debt to equity | | 1.061 | 1.139 | 1.144 |
| Profit margin | % | 7.8% | 8.3% | 7.2% |
| Return on equity Return on capital employed | % % | 10.4% 7.3% | 11.4% 7.8% | 8.8% 6.6% |
| Vorking capital ratio | | | | |
| Quick ratio nventory turnover | | | | |
| Receivables turnover | | | | |
| | | Percentage change of | | |
| | % | % | 13.3% | 3.8% |
| Operating revenue, year-over-year change Operating expenses, year-over-year change | % | % | 12.7% | 5.1% |

Total finance and insurance industries

| | 1998 | 1999 | 2000 | 2001 | |
|--|--------|---------------------------------------|---------------------------|---------------------------|--|
| | 1000 | Balance Sheet (\$ | | 2001 | |
| Assets | | 1,824,343 | 1,907,491 | 2,006,830 | |
| Cash and deposits | | 94,059 | 86,399 | 80,727 | |
| Accounts receivable and accrued revenue Inventories | | 45,974 1,200 | 46,105 1,164 | 45,332 1,160 | |
| Investments | | 641,467 | 699,862 | 759,231 | |
| Investments and accounts with affiliates Portfolio investments | | 129,250 512,217 | 145,471 554,391 | 184,800 574,431 | |
| Loans | | 835,198 | 886,159 | 931,373 | |
| Mortgage Non-mortgage | | 399,429 435,769 | 429,642 456,517 | 459,203 472,171 | |
| Bank customers' liabilities under acceptances | | 48,577 | 53,362 | 45,628 | |
| Capital assets, net Other assets | | 44,629 113,239 | 41,996 92,443 | 41,203 102,175 | |
| Liabilities | | 1,593,537 | 1,673,788 | 1,757,619 | |
| Accounts payable and accrued liabilities Loans and accounts with affiliates | | 75,041 108,713 | 79,386 111,885 | 82,454 113,222 | |
| Borrowings | | 153,295 | 146,711 | 135,328 | |
| Loans and overdrafts From banks | | 45,875 25,862 | 41,597 25,372 | 23,305 12,662 | |
| From others | | 20,013 | 16,225 | 10,643 | |
| Bankers' acceptances and paper Bonds and debentures | | 31,027 65,561 | 30,073 65,843 | 27,212 77,218 | |
| Mortgages | | 10,832 | 9,198 | 7,593 | |
| Deferred income tax Bank customers' liabilities under acceptances | | 919 48,577 | 5,230 53,362 | 4,811 45,628 | |
| Other liabilities | | 1,206,992 | 1,277,215 | 1,376,175 | |
| Equity | | 230,806 | 233,703 | 249,211 | |
| Share capital Contributed surplus and other | | 91,613 24,189 | 91,787 28,624 | 102,141 33,808 | |
| Retained earnings | | | | | |
| neratino revenue | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services | | 207,882 90,859 | 231,875 103,031 | 234,176 109,737 | |
| Interest and dividend revenue (operating) | | 99,083 | 106,659 | 105,710 | |
| Other operating revenue | | 17,940 | 22,186 | 18,730 | |
| Operating expenses Purchased goods, materials and service | | 165,261 79,886 | 184,276 100,087 | 191,610 111,100 | |
| Wages, salaries and employee benefits | | 27,878 | 31,635 | 33,429 | |
| Indirect taxes Depreciation, depletion and amortization | | 3,247 5,040 | 5,629 5,146 | 3,139 6.890 | |
| Interest expense (operating) | | 33,032 | 37,140 | 34,960 | |
| Other operating expenses | | 16,177 | 4,630 | 2,092 | |
| Operating profit/loss Interest and dividend revenue | | 42,622 31 | 47,599 39 | 42,565 173 | |
| Interest expense on borrowing | | 14,858 | 16,895 | 16,231 | |
| Gains/losses | | -526 | -680 | -351 | |
| Profit before income tax | | 27,270 7,022 | 30,063 7,421 | 26,156 | |
| Income tax Equity in affiliates' earnings | | 2,632 | 2,492 | 6,291 2,631 | |
| Profit before extraordinary gains | | 22,879 | 25,134 -10 | 22,495 -55 | |
| Extraordinary gains | | -153 | | -55 22,440 | |
| Net profit | | 22,727 25,124 22,4 Selected ratios | | | |
| Debt to equity | | 1.135 | 1.107 | 0.997 | |
| Profit margin | % | 20.5% | 20.5% | 18.2% | |
| Return on equity Return on capital employed | % % | 9.9% 6.9% | 10.8% 7.8% | 9.0% 7.1% | |
| Working capital ratio | | | | | |
| Quick ratio Inventory turnover | | | | | |
| Receivables turnover | | | | | |
| | | Percentage change of | selected items | | |
| Operating revenue, year-over-year change | % | % | 11.5% | 1.0% | |
| Operating expenses, year-over-year change Operating profit, year-over-year change | % % | % | 11.5% 11.7% | 4.0% -10.6% | |
| oporating profit, your over your enunge | 70 | /0 | 11.7 /0 | 10.070 | |

Total non-financial industries (excluding the management of companies and enterprises industry)

| | 1998 | 1999 | 2000 | 2001 | |
|--|-------------------------------|-------------------------------|-------------------------------|-------------------------------|--|
| | | Balance Sheet (\$ | 6000,000) | | |
| Assets | 1,670,029 | 1,816,231 | 2,074,397 | 2,187,665 | |
| Cash and deposits Accounts receivable and accrued revenue | 69,821 217,355 | 102,670 239,996 | 101,699 275,887 | 112,773 272,210 | |
| Inventories | 172,901 | 185,647 | 203,713 | 204,029 | |
| Investments | 332,902 | 362,682 | 469,140 | 501,558 | |
| Investments and accounts with affiliates Portfolio investments | | 306,565 56,117 | 399,891 69,249 | 435,224 66,335 | |
| Loans | 28,971 | 38,634 | 30,646 | 31,193 | |
| Mortgage | 6,006 | 16,639 | 9,560 | 9,432 | |
| Non-mortgage Bank customers' liabilities under acceptances | 22,965 | 21,995 | 21,086 | 21,761 | |
| Capital assets, net | 728,910 | 764,073 | 830,736 | 890,783 | |
| Other assets | 119,167 | 122,530 | 162,575 | 175,117 | |
| abilities | 1,077,761 | 1,127,218 | 1,335,937 | 1,405,787 | |
| Accounts payable and accrued liabilities Loans and accounts with affiliates | 238,389 202,208 | 271,295 218,812 | 312,196 300,501 | 310,890 335,517 | |
| Borrowings | 503,469 | 495,298 | 547,950 | 595,454 | |
| Loans and overdrafts | | 206,386 | 207,334 | 226,271 | |
| From banks From others | | 145,219 61,167 | 145,107 62,226 | 155,533 70,738 | |
| Bankers' acceptances and paper | | 45,096 | 73,204 | 44,899 | |
| Bonds and debentures | | 138,533 | 158,112 | 205,718 | |
| Mortgages Deferred income tax | 33.707 | 105,283 39,089 | 109,301 57,049 | 118,565 60,055 | |
| Bank customers' liabilities under acceptances Other liabilities | | | 118,239 | 103,871 | |
| quity | 592.270 | 689,013 | 738,461 | 781.878 | |
| Share capital | 322,758 | 387,045 | 447,935 | 459,621 | |
| Contributed surplus and other Retained earnings | 50,776 218,735 | 62,033 239,935 | 73,486 217,039 | 92,120 230,137 | |
| | | Income Statement (\$000,000) | | | |
| noveling revenue | 1 601 660 | | | 0 160 060 | |
| Dperating revenue Sales of goods and services | 1,681,550 1,623,007 | 1,835,899 1,788,749 | 2,083,629 2,029,602 | 2,168,860 2,110,583 | |
| Interest and dividend revenue (operating) Other operating revenue | 58,543 | 47,150 | 54,026 | 58,278 | |
| perating expenses | 1,583,043 | 1,718,216 | 1,938,772 | 2,039,600 | |
| Purchased goods, materials and service | 1,249,982 | 1,282,983 | 1,477,076 | 1,574,362 | |
| Wages, salaries and employee benefits Indirect taxes | 233,729 | 312,996 20,373 | 327,209 19,621 | 327,133 18,344 | |
| Depreciation, depletion and amortization | 63,280 | 77,314 | 86,985 | 89,185 | |
| Interest expense (operating) Other operating expenses | 36,052 | 24,549 | | 30,576 | |
| | | | | | |
| perating profit/loss Interest and dividend revenue | 98,506 18,385 | 117,683 18,553 | 144,856 19,298 | 129,260 19,710 | |
| Interest expense on borrowing | 47,272 | 43,527 | 51,111 | 55,503 | |
| Gains/losses | 2,407 | 5,446 | 8,779 | -991 | |
| rofit before income tax | 72,009 | 98,155 | 121,822 | 92,476 | |
| Income tax Equity in affiliates' earnings | 23,026 6,367 | 32,695 7,158 | 40,813 5,020 | 31,673 7,583 | |
| rofit before extraordinary gains | 55,350 | 72,618 | 86,029 | 68,386 | |
| Extraordinary gains | -435 | -137 | -458 | -13 | |
| let profit | 54,914 | 72,481 | 85,571 | 68,373 | |
| | Selected ratios | | | | |
| bebt to equity | 1.191 | 1.036 | 1.149 | 1.191 | |
| rofit margin Jeturn on equity | 5.9% 9.3% | 6.4% 10.5% | 7.0% 11.6% | 6.0% 8.7% | |
| eturn on capital employed | 7.0% | 7.5% | 7.8% | 6.5% | |
| /orking capital ratio | 1.246 | 1.341 | 1.233 | 1.200 | |
| uick ratio Iventory turnover | 0.859 9.726 | 0.918 9.889 | 0.850 10.228 | 0.832 10.630 | |
| eceivables turnover | 7.736 | 7.650 | 7.552 | 7.968 | |
| | | Percentage change of | selected items | | |
| perating revenue, year-over-year change | % | 9.2% | 13.5% | 4.1% | |
|)perating expenses, year-over-year change)perating profit, year-over-year change | % % | 8.5% 19.5% | 12.8% 23.1% | 5.2% -10.8% | |
| poraning pront, your over your enange | /0 | 10.070 | 20.170 | 10.070 | |

Agriculture, forestry, fishing and hunting

| | 1998 | 1999 | 2000 | 2001 | |
|---|---|---|--|---|--|
| | | Balance Sheet (\$6 | 000,000) | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage | 38,916 1,363 2,184 5,205 5,273 544 168 376 | 42,785 2,652 2,626 6,366 4,910 2,175 2,735 641 486 155 | 45,906 2,540 2,647 7,311 4,895 2,443 2,443 2,452 493 264 229 | 49,953 2,743 2,887 8,035 5,458 2,784 2,674 509 297 212 | |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 20,608 3,741 | 22,355 3,236 | 24,137 3,883 | 25,978 4,344 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | 24,420 2,491 6,674 13,784 | 26,274 2,808 6,814 13,849 9,416 6,328 3,088 3003 199 3,931 1,042 | 28,624 2,892 7,635 15,190 9,884 6,510 3,375 163 229 4,914 1,397 | 31,229 3,176 8,427 16,429 10,454 6,794 3,660 218 226 5,532 1,527 | |
| Other liabilities | 587 | 1,762 | 1,512 | 1,671 | |
| Equity Share capital Contributed surplus and other Retained earnings | 14,495 4,468 1,384 8,643 | 16,511 5,389 1,672 9,449 | 17,282 7,344 1,772 8,165 | 18,724 6,239 1,915 10,571 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services | 28,226 27,234 | 30,467 29,209 | 33,641 32,293 | 36,280 34,580 | |
| Interest and dividend revenue (operating) Other operating revenue | 991 | 1,258 | 1,349 | 1,700 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 26,523 19,478 4,661 2,116 268 | 28,620 20,594 5,193 277 2,516 39 | 31,263 22,849 5,551 351 2,630 -117 | 33,660 24,628 5,945 394 2,748 -55 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 1,703 205 1,010 454 | 1,847 332 1,103 860 | 2,378 285 1,231 829 | 2,620 286 1,354 919 | |
| Profit before income tax Income tax Equity in affiliates' earnings | 1,352 354 117 | 1,936 468 145 | 2,261 360 103 | 2,470 478 74 | |
| Profit before extraordinary gains Extraordinary gains | 1,115 -12 | 1,613 -8 | 2,004 6 | 2,066 7 | |
| Net profit | 1,103 | 1,604 | 2,011 | 2,073 | |
| | Selected ratios | | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 1.411 6.0% 7.7% 5.5% 1.284 0.662 5.423 12.926 | 1.251 6.1% 9.8% 6.7% 1.380 0.686 4.786 11.603 | 1.321 7.1% 11.6% 7.5% 1.359 0.661 4.601 12.708 | 1.327 7.2% 11.0% 7.2% 1.361 0.652 4.515 12.567 | |
| Operating revenue, vear-over-vear change | % | Percentage change of s | 10.4% | 7.8% | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | | 7.9% 7.9% 8.4% | 9.2% 28.8% | 7.8% 7.7% 10.1% | |

Oil and gas extraction and coal mining

| | 1998 | 1999 | 2000 | 2001 | |
|---|---|---|---|---|--|
| | | Balance Sheet (S | 6000,000) | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage Bank customers' liabilities under acceptances | 109,260 2,624 6,237 1,601 18,822 282 65 217 | 120,026 1,859 7,075 1,907 20,263 18,860 1,403 316 150 165 | 158,042 2,137 11,840 2,479 39,266 37,144 2,122 165 129 36 | 183,965 2,460 11,676 2,346 43,443 41,317 2,126 319 7 311 | |
| Capital assets, net Other assets | 76,813 2,881 | 86,254 2,353 | 98,017 4,138 | 119,437 4,283 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | 68,335 6,938 9,221 40,456 8,075 | 78,446 10,450 11,529 40,962 15,102 12,700 2,402 10,729 14,687 444 11,955 | 94,428 15,021 18,668 38,452 15,017 13,592 1,425 6,967 16,313 154 18,992 | 113,175 17,068 31,106 38,528 15,648 12,368 3,280 8,010 14,494 376 24,298 | |
| Other liabilities | 3,646 | 3,549 | 3,295 | 2,175 | |
| Equity Share capital Contributed surplus and other Retained earnings | 40,925 31,376 3,422 6,128 | 41,580 35,937 3,895 1,748 | 63,613 44,118 7,831 11,665 | 70,789 44,338 7,900 18,551 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services Interest and dividend revenue (operating) | 33,732 32,934 | 43,679 43,203 | 74,697 74,101 | 86,301 85,610 | |
| Other operating revenue | 797 | 476 | 596 | 691 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 32,058 19,115 2,033 8,899 2,010 | 38,944 24,201 2,844 448 8,790 2,661 | 55,918 35,444 4,694 863 9,953 4,964 | 65,880 47,171 2,740 341 11,534 4,095 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 1,673 608 2,777 691 | 4,735 555 3,125 87 | 18,779 634 3,398 96 | 20,421 1,023 3,165 -1,995 | |
| Profit before income tax Income tax Equity in affiliates' earnings | 194 69 148 | 2,252 2,340 581 | 16,111 6,320 1,598 | 16,284 6,281 1,256 | |
| Profit before extraordinary gains Extraordinary gains | 273 -195 | 493 -25 | 11,388 -26 | 11,259 -23 | |
| Net profit | 78 | 469 | 11,362 | 11,236 | |
| | Selected ratios | | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | $1.214 \\ 5.0\% \\ 0.7\% \\ 2.5\% \\ 0.776 \\ 0.683 \\ 21.066 \\ 5.408 $ | $\begin{array}{c} 1.262 \\ 10.8\% \\ 1.2\% \\ 2.6\% \\ 0.853 \\ 0.749 \\ 22.906 \\ 6.174 \end{array}$ | 0.898 25.1% 17.9% 11.2% 0.813 0.713 30.126 6.309 | 0.984 23.7% 15.9% 9.5% 0.631 0.557 36.780 7.391 | |
| | | Percentage change of | | | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % | 29.5% 21.5% 183.0% | 71.0% 43.6% 296.6% | 15.5% 17.8% 8.7% | |

Mining (except oil, gas and coal)

| | 1998 | 1999 | 2000 | 2001 |
|---|--|--|---|---|
| | | Balance Sheet (\$0 | 000,000) | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage | 77,862 4,221 4,386 3,716 32,363 231 29 203 | 79,733 2,510 4,978 3,155 34,577 32,873 1,704 230 164 66 | 82,839 2,963 4,510 3,409 35,915 32,560 3,355 134 70 63 | 95,208 2,541 5,225 3,884 41,062 39,119 1,943 160 64 95 |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 28,844 4,100 | 29,819 4,465 | 32,465 3,442 | 38,339 3,997 |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings <i>Loans and overdrafts</i> <i>From banks</i> <i>From others</i> Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax | 30,003 4,227 5,868 15,397 2,561 | 30,962 5,316 7,488 12,928 5,473 4,600 873 1,652 5,227 575 2,875 | 37,205 4,998 10,896 12,853 5,702 4,404 1,298 1,862 5,003 286 6,084 | 43,602 5,233 11,469 16,889 8,969 7,078 1,891 1,576 5,858 486 6,623 |
| Bank customers' liabilities under acceptances Other liabilities | 1,951 | 2,355 | 2,374 | 3,388 |
| Equity Share capital Contributed surplus and other Retained earnings | 47,859 40,501 3,850 3,508 | 48,771 43,069 3,889 1,813 | 45,633 41,661 3,452 520 | 51,606 46,805 2,738 2,063 |
| | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services | 25,373 25,060 | 23,523 23,151 | 26,096 25,592 | 29,072 28,637 |
| Interest and dividend revenue (operating) Other operating revenue | 313 | 372 | 505 | 435 |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 24,090 15,007 3,486 2,370 3,227 | 22,534 14,609 4,573 401 2,262 | 23,847 13,696 4,208 270 2,790 2,884 | 27,498 19,000 4,237 321 3,057 882 |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 1,283 2,204 1,093 557 | 990 2,211 1,229 189 | 2,249 1,976 1,244 -257 | 1,574 1,843 1,382 -596 |
| Profit before income tax Income tax Equity in affiliates' earnings | 2,952 841 -227 | 2,161 797 -407 | 2,724 1,236 371 | 1,439 959 356 |
| Profit before extraordinary gains Extraordinary gains | 1,885 -29 | 957 -41 | 1,859 -328 | 836 -45 |
| Net profit | 1,856 | 916 | 1,531 | 790 |
| | Selected ratios | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 0.444 5.1% 3.9% 1.425 1.045 6.828 5.785 | 0.419 4.2% 2.0% 2.7% 1.147 0.866 7.457 4.725 | 0.520 8.6% 4.1% 4.0% 1.014 0.740 7.654 5.786 | 0.550 5.4% 1.6% 2.3% 0.928 0.651 7.485 5.564 |
| | 0/ | Percentage change of s | | 44 40/ |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | -7.3% -6.5% -22.9% | 10.9% 5.8% 127.3% | 11.4% 15.3% -30.0% |

Utilities

| | 1998 | 1999 | 2000 | 2001 | |
|---|-------------------|------------------------------|--------------------|-------------------|--|
| | | Balance Sheet (| | | |
| Assets | 152,918 | 145,453 | 178,770 | 183,150 | |
| Cash and deposits Accounts receivable and accrued revenue | 701 5,915 | 1,665 7,860 | 2,305 13,908 | 2,771 12,323 | |
| Inventories | 2,295 | 2,354 | 2,691 | 3,053 | |
| Investments | 7,945 | 9,276 | 30,695 | 29,423 | |
| Investments and accounts with affiliates | | 5,656 | 24,022 | 24,362 | |
| Portfolio investments Loans | 50 | 3,620 24 | 6,673 84 | 5,061 284 | |
| Mortgage | 5 | 17 | 82 | 34 | |
| Non-mortgage Bank customers' liabilities under acceptances | 46 | 8 | 2 | 251 | |
| Capital assets. net | 124,222 | 114,758 | 117,280 | 121,229 | |
| Other assets | 11,790 | 9,515 | 11,807 | 14,067 | |
| abilities | 127,940 | 104,524 | 153,539 | 156,198 | |
| Accounts payable and accrued liabilities | 8,871 | 9,344 | 14,898 | 14,710 | |
| Loans and accounts with affiliates Borrowings | 17,618 59,752 | 13,395 48,846 | 29,095 67,779 | 34,462 81,176 | |
| Loans and overdrafts | | 18,083 | 11,046 | 9,028 | |
| From banks | | 663 | 1,141 | 1,054 | |
| From others Bankers' acceptances and paper | | 17,420 1,780 | 9,904 24,130 | 7,974 2,513 | |
| Bonds and debentures | | 28,349 | 31,688 | 68,164 | |
| Mortgages | | 635 | 915 | 1,471 | |
| Deferred income tax Bank customers' liabilities under acceptances | 62 | 423 | 965 | 872 | |
| Other liabilities | 41,637 | 32,516 | 40,801 | 24,978 | |
| quity | 24,978 | 40,929 | 25,231 | 26,952 | |
| Share capital Contributed surplus and other | 10,516 2,051 | 20,783 3,843 | 22,177 4,222 | 23,294 4,263 | |
| Retained earnings | 12,411 | 16,303 | -1,168 | -604 | |
| | | Income Statement (\$000,000) | | | |
|)perating revenue | 45,729 | 53,275 | 79.420 | 99,406 | |
| Sales of goods and services | 44,793 | 52,578 | 77,719 | 98,052 | |
| Interest and dividend revenue (operating) Other operating revenue | 936 | | 1,701 | 1,354 | |
| perating expenses | 32.439 | 43,345 | 67,435 | 87,997 | |
| Purchased goods, materials and service | 17,818 | 27,507 | 53,303 | 75,083 | |
| Wages, salaries and employee benefits Indirect taxes | 7,076 | 7,898 2,140 | 5,871 2,131 | 5,665 1,469 | |
| Depreciation, depletion and amortization | 5,224 | 4,657 | 5,143 | 5,472 | |
| Interest expense (operating) | | | , | · | |
| Other operating expenses | 2,321 | 1,143 | 986 | 308 | |
| perating profit/loss | 13,290 | 9,930 | 11,985 | 11,409 | |
| Interest and dividend revenue Interest expense on borrowing | 625 10,016 | 605 6,465 | 1,682 9,338 | 1,719 8,948 | |
| Gains/losses | -339 | -799 | -712 | -385 | |
| rofit before income tax | 3,560 | 3,271 | 3,617 | 3,796 | |
| Income tax | 688 | 570 | 396 | 752 | |
| Equity in affiliates' earnings | 308 | 239 | 421 | 556 | |
| r ofit before extraordinary gains Extraordinary gains | 3,179 0 | 2,940 0 | 3,642 -8 | 3,600 0 | |
| let profit | 3,179 | 2,940 | 3,634 | 3,599 | |
| | Selected ratios | | | | |
| lebt to equity | 3.097 | 1.521 | 3.840 | 4.291 | |
| rofit margin | 29.1% | 18.6% | 15.1% | 11.5% | |
| eturn on equity eturn on capital employed | 12.7% 11.6% | 7.2% 8.2% | 14.4% 9.6% | 13.4% 7.9% | |
| /orking capital | 0.482 | 1.894 | 1.679 | 0.941 | |
| uick ratio | 0.370 | 1.525 | 1.443 | 0.792 | |
| iventory turnover eceivables turnover | 19.926 7.731 | 22.630 6.778 | 29.510 5.710 | 32.562 8.067 | |
| | | Percentage change of | | 0.007 | |
| Instating revenue very every change | | | | 0E 00/ | |
|)perating revenue, year-over-year change)perating expenses, year-over-year change | % | 16.5% 33.6% | 49.1% 55.6% | 25.2% 30.5% | |
| Dperating profit, year-over-year change | % | -25.3% | 20.7% | -4.8% | |
| | | | | | |

Construction

| | 1998 | 1999 | 2000 | 2001 | |
|--|---|---|--|--|--|
| | | Balance Sheet (\$ | 000,000) | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage | 79,831 5,133 15,415 11,896 14,655 2,849 1,094 1,755 | 86,472 9,416 18,524 13,604 12,946 9,424 3,523 3,198 2,580 619 | 90,869 9,414 19,725 15,079 15,581 11,616 3,965 3,073 2,337 735 | 94,815 9,507 20,829 15,516 16,387 12,078 4,309 2,825 1,993 832 | |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 26,921 2,961 | 26,015 2,768 | 25,109 2,888 | 26,773 2,978 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax | 57,290 15,078 14,572 23,669 1,388 | 63,105 17,305 15,790 24,340 8,934 7,506 1,428 156 654 14,596 1,467 | 74,023 20,141 24,489 23,695 10,946 8,944 2,002 208 673 11,868 1,547 | 74,035 20,962 22,966 23,985 10,248 8,061 2,187 214 769 12,753 1,533 | |
| Bank customers' liabilities under acceptances Other liabilities | 2,582 | 4,203 | 4,151 | 4,590 | |
| Equity Share capital Contributed surplus and other Retained earnings | 22,541 6,146 1,485 14,909 | 23,366 7,563 1,240 14,563 | 16,846 5,641 1,315 9,890 | 20,781 6,200 1,247 13,333 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services | 95,368 92,106 | 108,348 105,742 | 120,979 118,659 | 130,581 127,896 | |
| Interest and dividend revenue (operating) Other operating revenue | 3,263 | 2,605 | 2,320 | 2,684 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) | 91,997 69,012 19,856 2,115 1,013 | 104,842 75,795 24,777 857 2,899 514 | 117,538 86,089 26,253 994 3,327 875 | 126,268 93,756 27,284 1,302 2,977 948 | |
| Other operating expenses | 3,372 | 3,505 | 3,442 | 4,313 | |
| Interest and dividend revenue Interest expense on borrowing Gains/losses | 673 1,448 587 | 821 1,492 961 | 743 1,691 428 | 750 1,737 453 | |
| Profit before income tax Income tax Equity in affiliates' earnings | 3,180 911 740 | 3,796 1,076 581 | 2,921 1,168 527 | 3,780 1,333 447 | |
| Profit before extraordinary gains Extraordinary gains | 3,008 -9 | 3,302 -1 | 2,280 -34 | 2,894 5 | |
| Net profit | 3,000 | 3,301 | 2,247 | 2,898 | |
| | Selected ratios | | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 1.697 3.5% 13.3% 6.8% 1.423 0.987 8.017 6.187 | 1.717 3.2% 14.1% 7.0% 1.466 0.968 7.965 5.849 | 2.860 2.8% 13.5% 5.6% 1.198 0.803 8.023 6.133 | 2.259 3.3% 13.9% 6.3% 1.260 0.848 8.416 6.269 | |
| | | Percentage change of | | | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | 13.6% 14.0% 4.0% | 11.7% 12.1% -1.8% | 7.9% 7.4% 25.3% | |

Food manufacturing

| | 1998 | 1999 | 2000 | 2001 | |
|---|--|--|---|---|--|
| | | Balance Sheet (\$ | 000,000) | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments <i>Investments and accounts with affiliates</i> <i>Portfolio investments</i> Loans <i>Mortgage</i> <i>Non-mortgage</i> Bank customers' liabilities under acceptances | 32,593 952 5,371 5,648 5,430 365 48 316 | 34,554 1,285 5,796 5,698 6,036 5,339 697 304 88 216 | 37,615 903 6,137 5,870 7,426 6,660 765 177 107 70 | 38,460 1,164 6,354 6,172 7,063 6,346 717 131 78 53 | |
| Capital assets, net Other assets | 11,078 3,748 | 11,375 4,059 | 11,912 5,190 | 12,337 5,238 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | 20,367 6,261 3,647 8,887 | 20,358 6,413 3,823 8,336 4,170 3,655 515 1,643 1,267 1,256 879 | 23,430 6,927 5,547 9,319 5,157 4,261 897 1,728 1,449 985 1,004 | 24,057 6,924 5,902 9,235 4,506 3,591 915 2,269 1,474 987 1,115 | |
| Other liabilities | 700 | 907 | 633 | 881 | |
| Equity Share capital Contributed surplus and other Retained earnings | 12,225 4,772 699 6,754 | 14,196 5,524 1,168 7,503 | 14,185 6,174 655 7,356 | 14,403 6,074 625 7,704 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services Interest and dividend revenue (operating) | 58,682 58,533 | 60,048 59,837 | 65,512 65,380 | 68,279 68,165 | |
| Other operating revenue | 149 | 211 | 133 | 114 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 56,378 49,102 5,077 653 1,546 | 57,140 46,429 7,230 272 1,595 1,614 | 62,580 52,242 7,778 368 1,696 494 | 65,187 54,254 7,739 374 1,725 1,095 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 2,304 139 754 107 | 2,909 185 780 249 | 2,933 162 972 66 | 3,092 318 981 151 | |
| Profit before income tax Income tax Equity in affiliates' earnings | 1,797 701 53 | 2,564 860 74 | 2,189 827 127 | 2,579 790 87 | |
| Profit before extraordinary gains Extraordinary gains | 1,149 27 | 1,777 -9 | 1,490 2 | 1,876 -8 | |
| Net profit | 1,175 | 1,768 | 1,492 | 1,868 | |
| | | Selected ratios | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 1.025 3.9% 9.4% 6.9% 1.323 0.771 10.390 10.925 | $\begin{array}{c} 0.857 \\ 4.8\% \\ 12.5\% \\ 8.9\% \\ 1.246 \\ 0.737 \\ 10.538 \\ 10.360 \end{array}$ | 1.048 4.5% 10.5% 7.4% 1.242 0.745 11.161 10.675 | 1.051 4.5% 13.0% 8.8% 1.228 0.723 11.063 10.745 | |
| | | Percentage change of | | | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | 2.3% 1.4% 26.2% | 9.1% 9.5% 0.8% | 4.2% 4.2% 5.4% | |

Beverage and tobacco product manufacturing

| | 1998 | 1999 | 2000 | 2001 | |
|---|--|---|--|--|--|
| | | Balance Sheet (\$ | 000,000) | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage Bank customers' liabilities under acceptances | 17,848 325 941 1,727 8,393 14 4 10 | 32,355 379 1,408 1,987 19,705 19,485 219 10 7 3 | 37,512 210 1,232 2,074 19,406 19,103 304 77 5 72 | 41,425 289 1,350 2,191 22,838 21,969 870 71 8 63 | |
| Capital assets, net Other assets | 3,087 3,361 | 3,465 5,401 | 4,137 10,375 | 4,337 10,349 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings <i>Loans and overdrafts</i> <i>From banks</i> <i>From others</i> Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax | 12,307 1,894 2,920 7,216 | 13,727 2,088 5,446 6,080 1,745 1,230 515 1,292 2,965 78 61 | 17,776 2,147 10,467 4,752 1,456 1,420 37 860 2,187 248 43 | 20,659 2,523 12,671 4,981 1,650 1,651 39 410 2,628 253 77 | |
| Bank customers' liabilities under acceptances Other liabilities | 197 | 51 | 368 | 408 | |
| Equity Share capital Contributed surplus and other Retained earnings | 5,542 4,205 287 1,049 | 18,629 10,990 481 7,157 | 19,736 13,352 457 5,927 | 20,766 12,898 491 7,378 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services Interest and dividend revenue (operating) | 9,556 9,545 11 | 11,890 11,855 34 | 11,858 11,829 29 | 13,100 13,028 72 | |
| Other operating revenue Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 7,485 5,256 1,236 279 | 9,392 6,498 2,156 229 464 46 | 9,597 5,970 2,133 291 598 605 | 10,367 6,999 2,229 182 644 313 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 2,071 2,214 669 16 | 2,497 397 697 -22 | 2,261 360 937 1,916 | 2,732 467 1,202 310 | |
| Profit before income tax Income tax Equity in affiliates' earnings | 3,632 1,071 27 | 2,176 816 80 | 3,600 503 -1,522 | 2,307 717 487 | |
| Profit before extraordinary gains Extraordinary gains | 2,588 0 | 1,440 0 | 1,575 -1 | 2,078 2 | |
| Net profit | 2,588 | 1,439 | 1,575 | 2,080 | |
| | | Selected ratios | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 1.829 21.7% 46.7% 19.5% 0.757 0.327 5.533 10.156 | 0.619 21.0% 7.7% 6.4% 1.438 0.740 5.983 8.443 | 0.771 19.1% 8.0% 6.5% 1.215 0.549 5.718 9.621 | 0.850 20.9% 10.0% 7.5% 1.315 0.680 5.979 9.704 | |
| | | Percentage change of | | | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | 24.4% 25.5% 20.6% | -0.3% 2.2% -9.4% | 10.5% 8.0% 20.8% | |

Clothing, textile and leather manufacturing

| | 1998 | 1999 | 2000 | 2001 | |
|--|---|---|--|---|--|
| | | Balance Sheet (\$ | 000,000) | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage Bank customers' liabilities under acceptances | 12,921 922 3,151 3,254 1,860 81 9 72 | 11,206 694 2,877 2,916 1,669 1,514 155 60 26 34 | 11,652 560 3,072 2,954 1,709 1,515 194 72 32 40 | 12,321 635 3,512 2,936 1,723 1,510 213 71 24 47 | |
| Capital assets, net | 3,166 488 | 2,495 496 | 2,683 601 | 2,771 673 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances Other liabilities | 7,562 2,722 1,778 2,699 | 7,162 2,290 1,761 2,593 1,964 1,776 188 156 147 327 190 327 | 7,717 2,431 1,697 2,895 2,075 1,807 267 259 168 394 209 | 8,594 2,872 1,842 2,162 1,845 317 272 243 426 208 | |
| Equity Share capital Contributed surplus and other Retained earnings | 5,359 1,471 331 3,557 | 4,044 1,408 289 2,346 | 3,935 1,382 273 2,279 | 3,727 1,428 219 2,080 | |
| , , , , , , , , , , , , , , , , , , , | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services Interest and dividend revenue (operating) Other operating revenue | 19,229 19,138 90 | 17,586 17,526 60 | 17,536 17,498 38 | 17,435 17,396 38 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 17,994 13,572 3,621 358 443 | 16,718 11,328 4,318 95 431 546 | 16,660 11,971 3,996 102 531 60 | 16,730 12,053 3,904 116 483 174 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 1,235 57 261 67 | 869 35 289 -36 | 877 46 301 22 | 705 171 329 -4 | |
| Profit before income tax Income tax Equity in affiliates' earnings | 1,098 400 62 | 579 211 10 | 644 227 24 | 543 186 13 | |
| Profit before extraordinary gains Extraordinary gains | 759 1 | 378 -5 | 441 -16 | 370 1 | |
| Net profit | 760 | 373 | 425 | 370 | |
| | Selected ratios | | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 0.835 6.4% 14.2% 9.7% 1.714 1.021 5.909 6.103 | 1.077 4.9% 9.4% 7.0% 1.650 0.944 6.032 6.114 | 1.167 5.0% 11.2% 7.8% 1.562 0.910 5.937 5.708 | 1.326 4.0% 9.9% 7.1% 1.466 0.891 5.939 4.964 | |
| | | Percentage change of s | | | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % | -8.5% -7.1% -29.7% | -0.3% -0.3% 0.9% | -0.6% 0.4% -19.6% | |

Printing and related support activities

| | 1998 | 1999 | 2000 | 2001 | |
|---|---|--|---|--|--|
| | | Balance Sheet (\$0 | 000,000) | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage | 9,139 276 1,671 814 2,831 197 3 194 | 8,942 481 1,900 2,342 2,151 191 55 28 28 28 | 10,354 473 2,089 742 2,667 2,534 133 59 20 39 | 10,296 564 1,873 751 2,706 2,592 114 60 21 39 | |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 2,455 896 | 2,663 704 | 3,206 1,117 | 2,945 1,398 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | 4,962 1,648 1,076 1,909 166 | 4,616 1,809 790 1,575 962 761 201 132 254 228 166 | 5,880 2,038 979 2,366 1,499 1,021 478 14 573 281 211 | 5,678 1,916 829 2,430 1,350 894 456 14 738 327 207 | |
| Other liabilities | 164 | 276 | 285 | 295 | |
| Equity Share capital Contributed surplus and other Retained earnings | 4,177 1,128 212 2,837 | 4,326 1,038 162 3,125 | 4,474 1,173 239 3,062 | 4,618 1,372 209 3,037 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services | 10,217 10,186 | 11,085 11,066 | 12,490 12,474 | 12,504 12,473 | |
| Interest and dividend revenue (operating) Other operating revenue | 32 | 19 | 17 | 30 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 9,811 7,624 1,750 267 170 | 10,499 6,284 3,505 89 475 146 | 11,858 8,025 3,104 48 607 73 | 11,873 8,298 2,687 48 674 166 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 406 322 185 30 | 586 66 165 -17 | 633 54 227 81 | 631 97 248 -69 | |
| Profit before income tax Income tax Equity in affiliates' earnings | 573 150 2 | 470 174 28 | 541 187 11 | 412 157 4 | |
| Profit before extraordinary gains Extraordinary gains | 424 -20 | 323 1 | 365 1 | 259 4 | |
| Net profit | 404 | 324 | 365 | 263 | |
| | Selected ratios | | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 0.714 4.0% 10.2% 7.8% 1.307 0.980 12.553 6.116 | 0.547 5.3% 7.5% 6.6% 1.244 0.946 13.920 5.833 | 0.748 5.1% 6.8% 1.147 0.914 16.834 5.978 | $\begin{array}{c} 0.706 \\ 5.0\% \\ 5.6\% \\ 5.7\% \\ 1.209 \\ 0.954 \\ 16.656 \\ 6.675 \end{array}$ | |
| | | Percentage change of s | | | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % | 8.5% 7.0% 44.2% | 12.7% 12.9% 8.0% | 0.1% 0.1% -0.3% | |

Petroleum and coal products manufacturing

| | 1998 | 1999 | 2000 | 2001 | |
|---|---|--|---|--|--|
| | | Balance Sheet (\$0 | 000,000) | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage Bank customers' liabilities under acceptances | 29,100 1,247 3,519 2,283 1,837 58 5 5 54 | 32,565 1,017 4,191 2,676 2,576 1,472 1,104 183 13 170 | 35,975 2,727 5,087 2,830 2,403 1,254 1,149 170 5 165 | 37,242 1,886 4,113 2,679 3,793 2,797 996 184 6 178 | |
| Capital assets, net Other assets | 18,941 1,214 | 20,641 1,282 | 21,351 1,406 | 23,658 929 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | 15,325 4,925 918 4,660 3,067 | $\begin{array}{c} \textbf{16,108} \\ 6,207 \\ 1,067 \\ 4,002 \\ 519 \\ 266 \\ 253 \\ 59 \\ 3,399 \\ 26 \\ 3,154 \end{array}$ | 18,874 7,721 1,120 3,769 500 218 282 62 3,186 21 3,977 | 18,715 7,108 1,414 4,670 1,586 1,291 295 2,786 298 3,684 | |
| Other liabilities | 1,756 | 1,677 | 2,287 | 1,839 | |
| Equity Share capital Contributed surplus and other Retained earnings | 13,775 4,792 2,692 6,290 | 16,457 4,695 2,654 9,108 | 17,101 4,436 2,532 10,132 | 18,527 5,402 1,937 11,188 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services | 29,464 29,044 | 33,573 33,009 | 49,034 48,448 | 48,636 47,985 | |
| Interest and dividend revenue (operating) Other operating revenue | 419 | 565 | 586 | 651 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 27,020 20,959 1,104 1,667 3,292 | 30,386 22,254 4,030 1,914 1,716 471 | 43,195 38,055 2,671 283 1,919 267 | 43,072 34,947 2,588 468 1,824 3,245 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 2,443 129 394 22 | 3,188 139 412 268 | 5,839 241 412 141 | 5,564 280 406 -27 | |
| Profit before income tax Income tax Equity in affiliates' earnings | 2,200 725 17 | 3,183 1,277 26 | 5,809 2,289 32 | 5,411 1,889 36 | |
| Profit before extraordinary gains Extraordinary gains | 1,492 -1 | 1,931 -4 | 3,552 -5 | 3,558 0 | |
| Net profit | 1,491 | 1,927 | 3,547 | 3,558 | |
| | Selected ratios | | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 0.405 8.3% 10.8% 9.0% 1.360 0.997 12.907 8.372 | 0.308 9.5% 11.7% 10.1% 1.444 1.040 12.547 8.010 | 0.286 11.9% 20.8% 17.3% 1.291 0.974 17.326 9.639 | 0.328 11.4% 19.2% 15.5% 1.227 0.897 18.157 11.824 | |
| | | Percentage change of s | | | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | 13.9% 12.5% 30.5% | 46.1% 42.2% 83.2% | -0.8% -0.3% -4.7% | |

Non-metallic mineral product manufacturing

| | 1998 | 1999 | 2000 | 2001 | |
|---|---|--|--|---|--|
| | | Balance Sheet (\$0 | 000,000) | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage | 11,065 744 1,684 1,174 1,427 72 17 55 | 12,075 823 2,145 1,479 1,398 1,192 206 232 185 47 | 13,208 611 2,325 1,609 1,607 1,500 107 29 15 14 | 12,914 818 2,518 1,459 1,329 1,137 192 34 18 16 | |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 4,880 1,085 | 5,103 895 | 5,658 1,370 | 5,666 1,091 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | 5,212 1,552 1,130 1,577 | 5,133 1,771 711 1,869 1,149 858 290 148 372 200 657 | 5,953 1,833 942 2,027 1,081 804 277 121 623 202 648 | 6,466 1,785 1,181 2,185 1,147 887 261 17 771 250 654 | |
| Other liabilities | 266 | 126 | 503 | 660 | |
| Equity Share capital Contributed surplus and other Retained earnings | 5,854 1,564 380 3,910 | 6,942 1,806 246 4,890 | 7,256 1,963 372 4,921 | 6,448 1,949 443 4,056 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services Interest and dividend revenue (operating) Other operating revenue | 11,366 11,129 237 | 12,289 12,083 206 | 12,914 12,880 33 | 14,350 14,324 26 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 10,197 8,301 1,414 422 59 | 10,910 8,014 2,261 79 530 26 | 11,557 8,239 2,445 99 608 166 | 13,230 10,152 2,219 84 693 81 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 1,169 106 149 231 | 1,379 66 155 170 | 1,356 89 197 52 | 1,120 78 255 -168 | |
| Profit before income tax Income tax Equity in affiliates' earnings | 1,358 528 14 | 1,460 465 28 | 1,300 462 50 | 775 369 -42 | |
| Profit before extraordinary gains Extraordinary gains | 843 12 | 1,023 0 | 888 -3 | 365 0 | |
| Net profit | 855 | 1,023 | 885 | 364 | |
| | Selected ratios | | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 0.462 10.3% 14.4% 11.1% 1.828 1.300 9.682 6.750 | 0.372 11.2% 14.7% 11.9% 1.899 1.296 8.309 5.729 | 0.409 10.5% 12.2% 10.1% 1.848 1.279 8.027 5.553 | 0.522 7.8% 5.7% 5.8% 1.880 1.335 9.839 5.700 | |
| Operating sevenue was ever was ab | 0/ | Percentage change of s | | 11 10/ | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | 8.1% 7.0% 17.9% | 5.1% 5.9% -1.6% | 11.1% 14.5% -17.4% | |

Wood and paper manufacturing

| | 1998 | 1999 | 2000 | 2001 |
|---|--|---|---|--|
| | | Balance Sheet (\$C | 000,000) | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments and accounts with affiliates <i>Portfolio investments</i> Loans Mortgage Non-mortgage | 77,471 2,826 7,935 10,241 11,074 103 10 93 | 79,483 3,389 8,437 10,094 12,015 11,360 655 125 58 67 | 84,631 3,137 8,829 10,855 13,609 12,637 972 93 39 54 | 82,493 2,663 8,680 10,348 12,427 11,589 838 84 50 34 |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 40,705 4,585 | 41,695 3,729 | 43,552 4,557 | 43,991 4,299 |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | 43,844 9,646 4,716 23,003 4,587 | 44,823 10,625 3,803 23,555 12,728 11,244 1,484 2,305 6,872 1,651 4,542 | 47,584 10,275 5,440 24,057 12,433 10,194 2,239 2,578 7,564 1,482 5,597 | 46,850 9,482 5,844 24,902 14,654 11,385 3,270 1,590 7,120 1,537 5,367 |
| Other liabilities | 1,891 | 2,298 | 2,215 | 1,256 |
| Equity Share capital Contributed surplus and other Retained earnings | 33,628 21,531 1,479 10,618 | 34,660 23,384 1,613 9,663 | 37,047 22,581 1,443 13,023 | 35,642 20,511 1,259 13,873 |
| | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services Interest and dividend revenue (operating) Other operating revenue | 60,078 59,463 615 | 68,160 67,836 323 | 73,511 73,177 334 | 71,921 71,665 256 |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 56,886 45,457 7,390 2,992 1,048 | 61,914 45,617 10,291 511 4,384 1,111 | 65,800 48,495 11,801 538 4,270 697 | 66,839 51,723 9,244 676 4,482 713 |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 3,192 301 1,927 -264 | 6,245 597 2,120 367 | 7,710 593 2,186 -209 | 5,082 577 2,293 -573 |
| Profit before income tax Income tax Equity in affiliates' earnings | 1,302 552 98 | 5,089 1,740 256 | 5,908 2,020 240 | 2,794 999 344 |
| Profit before extraordinary gains Extraordinary gains | 847 -63 | 3,606 198 | 4,128 -1 | 2,139 1 |
| Net profit | 784 | 3,804 | 4,127 | 2,141 |
| | Selected ratios | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 0.824 5.3% 2.5% 3.5% 1.464 0.793 5.866 7.571 | 0.789 9.2% 10.4% 8.1% 1.491 0.826 6.753 8.079 | 0.796 10.5% 11.1% 8.6% 1.510 0.836 6.772 8.326 | 0.863 7.1% 6.0% 5.6% 1.455 0.794 6.950 8.286 |
| Onerating revenue, vear-over-vear change | % | Percentage change of s | | -2.2% |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | 13.5% 8.8% 95.7% | 7.9% 6.3% 23.5% | -2.2% 1.6% -34.1% |

Chemicals, plastic and rubber manufacturing

| | 1998 | 1999 | 2000 | 2001 | |
|---|--|---|--|--|--|
| | | Balance Sheet (\$0 | 000,000) | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage | 57,986 2,092 8,721 7,583 13,893 278 29 249 | 67,873 3,261 10,741 8,183 15,547 14,807 740 154 92 62 | 76,272 3,086 12,522 9,487 17,179 16,843 336 176 71 105 | 79,122 3,450 12,795 9,661 19,873 19,361 513 111 42 69 | |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 19,613 5,805 | 23,828 6,158 | 27,441 6,381 | 27,177 6,055 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | 31,200 8,888 5,867 13,010 1,668 | 35,959 10,546 9,191 12,990 7,329 5,632 1,698 1,244 3,410 1,007 1,446 | 41,563 12,187 10,923 14,826 9,081 7,471 1,611 1,098 3,676 970 1,563 | 43,458 12,572 12,489 14,308 8,479 6,503 1,976 550 3,934 1,345 1,630 | |
| Other liabilities | 1,766 | 1,786 | 2,065 | 2,459 | |
| Equity Share capital Contributed surplus and other Retained earnings | 26,786 11,217 1,960 13,609 | 31,914 12,070 3,732 16,112 | 34,709 14,053 2,828 17,828 | 35,664 14,847 3,140 17,677 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services | 58,114 57,584 | 65,857 65,594 | 76,427 76,144 | 81,149 80,616 | |
| Interest and dividend revenue (operating) Other operating revenue | 531 | 262 | 282 | 533 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 53,170 45,708 5,201 1,694 566 | 60,251 46,096 9,932 436 2,774 1,013 | 69,838 53,509 10,527 499 3,106 2,197 | 75,974 59,580 10,394 522 3,410 2,068 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 4,944 343 1,674 -546 | 5,605 636 1,265 -613 | 6,589 822 1,547 -7 | 5,175 726 1,642 230 | |
| Profit before income tax Income tax Equity in affiliates' earnings | 3,067 1,412 422 | 4,363 1,690 504 | 5,857 2,168 248 | 4,489 1,669 201 | |
| Profit before extraordinary gains Extraordinary gains | 2,077 -4 | 3,177 -2 | 3,937 13 | 3,022 -13 | |
| Net profit | 2,074 | 3,175 | 3,951 | 3,008 | |
| | Selected ratios | | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 0.705 8.5% 7.8% 7.0% 1.356 0.869 7.664 6.663 | 0.695 8.5% 10.0% 7.5% 1.387 0.920 8.048 6.131 | 0.742 8.6% 11.3% 8.3% 1.313 0.870 8.056 6.103 | 0.751 6.4% 8.5% 6.8% 1.452 0.979 8.399 6.342 | |
| Operating revenue vear over vear change | % | Percentage change of s | 16.0% | 6.2% | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % | 13.3% 13.3% 13.4% | 15.9% 17.5% | 6.2% 8.8% -21.5% | |

Primary metal manufacturing

| | 1998 | 1999 | 2000 | 2001 |
|---|---|---|--|--|
| | | Balance Sheet (\$0 | 000,000) | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage Bank customers' liabilities under acceptances | 37,769 1,392 5,061 4,676 11,392 365 1 365 | 43,200 1,160 4,845 5,090 11,505 10,824 681 12 7 5 | 49,309 738 5,853 5,550 14,851 14,296 555 6 2 55 55 | 51,353 787 5,546 4,893 17,926 17,440 486 6 2 4 |
| Capital assets, net Other assets | 12,685 2,198 | 19,366 1,223 | 20,423 1,888 | 20,041 2,154 |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | 20,380 6,659 1,537 9,607 1,276 | 20,859 5,140 4,102 8,152 2,553 1,188 1,366 813 4,488 297 2,087 | 22,777 5,001 3,880 9,831 2,577 1,296 1,281 1,654 5,522 79 1,714 | 25,488 5,739 4,651 11,174 2,456 1,499 957 1,026 7,505 187 1,451 |
| Other liabilities | 1,301 | 1,378 | 2,350 | 2,472 |
| Equity Share capital Contributed surplus and other Retained earnings | 17,389 10,303 3,329 3,757 | 22,341 11,633 3,261 7,448 | 26,533 15,649 3,828 7,056 | 25,865 16,164 4,046 5,656 |
| | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services | 27,783 27,284 | 29,616 29,064 | 29,506 29,320 | 27,430 27,267 |
| Interest and dividend revenue (operating) Other operating revenue | 500 | 552 | 186 | 163 |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 25,316 17,725 5,249 1,036 1,305 | 26,787 18,491 5,985 275 1,475 563 | 26,964 18,957 5,550 419 1,700 337 | 26,829 19,933 4,138 315 1,694 748 |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 2,468 420 773 -21 | 2,829 382 869 -69 | 2,542 647 782 221 | 601 503 1,002 -338 |
| Profit before income tax Income tax Equity in affiliates' earnings | 2,093 434 -12 | 2,272 522 61 | 2,627 634 154 | -236 -84 42 |
| Profit before extraordinary gains Extraordinary gains | 1,647 -56 | 1,811 -13 | 2,147 5 | -110 13 |
| Net profit | 1,591 | 1,798 | 2,152 | -97 |
| | Selected ratios | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 0.641 8.9% 9.5% 7.9% 1.277 0.806 5.941 5.489 | 0.548 9.6% 8.1% 7.1% 1.612 0.935 5.819 6.112 | 0.517 8.6% 8.1% 6.8% 1.744 0.981 5.316 5.042 | 0.612 2.2% -0.4% 1.6% 1.356 0.797 5.606 4.946 |
| | | Percentage change of s | | 7.001 |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % | 6.6% 5.8% 14.6% | -0.4% 0.7% -10.1% | -7.0% -0.5% -76.3% |

Fabricated metal product manufacturing

| | 1998 | 1999 | 2000 | 2001 | |
|--|---|---|---|---|--|
| | | Balance Sheet (\$ | 000,000) | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage | 19,014 1,007 4,466 3,168 3,340 135 13 122 | 19,991 1,767 5,094 3,383 3,005 2,496 510 133 66 68 | 20,724 1,597 5,192 3,494 3,670 3,160 509 136 63 73 | 21,655 1,847 5,148 3,478 3,801 3,389 412 123 69 54 | |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 5,744 1,155 | 5,582 1,026 | 5,561 1,074 | 5,735 1,523 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax | 11,167 4,218 2,277 3,880 | 11,980 4,477 2,898 3,512 2,529 2,203 326 264 251 468 380 | 12,079 4,782 2,615 3,744 2,557 2,237 320 428 164 596 392 | 12,783 4,733 2,886 3,940 2,758 2,110 648 321 165 696 415 | |
| Bank customers' liabilities under acceptances Other liabilities | 458 | 714 | 547 | 808 | |
| Equity Share capital Contributed surplus and other Retained earnings | 7,847 2,314 536 4,998 | 8,011 2,351 485 5,175 | 8,645 2,285 403 5,957 | 8,872 2,303 536 6,033 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services | 26,921 26,776 | 29,372 29,295 | 29,418 29,282 | 29,967 29,812 | |
| Interest and dividend revenue (operating) Other operating revenue | 145 | 77 | 136 | 155 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 25,155 19,785 4,659 556 154 | 27,385 18,787 7,269 174 847 308 | 27,393 19,570 6,676 140 918 90 | 28,141 20,193 6,531 166 946 304 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 1,766 237 354 95 | 1,987 241 361 55 | 2,025 134 384 42 | 1,827 127 415 96 | |
| Profit before income tax Income tax Equity in affiliates' earnings | 1,744 533 27 | 1,922 722 99 | 1,817 643 100 | 1,634 555 129 | |
| Profit before extraordinary gains Extraordinary gains | 1,237 0 | 1,298 5 | 1,274 -5 | 1,208 11 | |
| Net profit | 1,238 | 1,303 | 1,270 | 1,219 | |
| | Selected ratios | | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | $\begin{array}{c} 0.785 \\ 6.6\% \\ 15.8\% \\ 10.6\% \\ 1.398 \\ 0.945 \\ 8.498 \\ 6.028 \end{array}$ | 0.800 6.8% 16.2% 10.8% 1.610 1.119 8.682 5.766 | 0.736 6.9% 14.7% 10.3% 1.444 0.999 8.420 5.667 | $\begin{array}{c} 0.769\\ 6.1\%\\ 13.6\%\\ 9.6\%\\ 1.530\\ 1.065\\ 8.617\\ 5.822 \end{array}$ | |
| Operating revenue veer over veer oberge | 0/ | Percentage change of : | | 1 00/ | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | 9.1% 8.9% 12.5% | 0.2% 0.0% 1.9% | 1.9% 2.7% -9.8% | |

Machinery manufacturing

| | 1998 | 1999 | 2000 | 2001 | |
|---|--|---|--|--|--|
| | 1000 | Balance Sheet (\$0 | | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage Bank customers' liabilities under acceptances | 17,914 1,123 4,679 4,061 2,591 209 9 200 | 19,304 1,369 5,078 3,996 3,313 2,844 469 77 37 40 | 20,806 1,634 5,712 4,244 2,813 2,503 310 90 42 48 | 21,383 1,609 5,519 4,149 3,484 3,203 280 84 38 47 | |
| Capital assets, net Other assets | 4,298 952 | 4,464 1,007 | 4,823 1,490 | 4,904 1,634 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | 10,404 3,884 1,849 3,202 229 | 10,343 4,086 2,128 2,872 2,160 1,898 261 119 188 405 252 | 12,079 4,343 2,658 3,708 2,764 2,335 430 70 296 578 231 | 12,217 4,310 2,717 3,867 2,972 2,572 400 67 260 568 234 | |
| Other liabilities | 1,239 | 1,005 | 1,140 | 1,090 | |
| Equity Share capital Contributed surplus and other Retained earnings | 7,510 2,669 162 4,679 | 8,961 3,182 421 5,358 | 8,727 3,089 349 5,289 | 9,167 3,165 537 5,465 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services Interest and dividend revenue (operating) Other operating revenue | 23,587 23,422 165 | 24,893 24,808 85 | 26,031 25,941 89 | 26,235 26,117 118 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 21,963 17,023 4,166 385 389 | 23,366 16,419 5,821 191 706 228 | 24,322 17,671 5,521 136 864 130 | 24,560 18,141 5,187 155 816 261 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 1,623 110 214 136 | 1,527 545 291 52 | 1,709 106 330 76 | 1,675 148 354 49 | |
| Profit before income tax Income tax Equity in affiliates' earnings | 1,656 534 76 | 1,834 581 348 | 1,561 535 78 | 1,517 507 26 | |
| Profit before extraordinary gains Extraordinary gains | 1,197 -12 | 1,601 -6 | 1,104 -17 | 1,036 15 | |
| Net profit | 1,185 | 1,596 | 1,087 | 1,051 | |
| | | Selected rat | ios | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 0.673 6.9% 15.9% 10.8% 1.601 1.011 5.808 5.041 | 0.558 6.1% 17.9% 13.0% 1.666 1.058 6.229 4.902 | $\begin{array}{c} 0.729 \\ 6.6\% \\ 12.7\% \\ 8.9\% \\ 1.608 \\ 1.054 \\ 6.134 \\ 4.557 \end{array}$ | 0.718 6.4% 11.3% 8.3% 1.615 1.061 6.323 4.753 | |
| Operating revenue, vear-over-vear change | % | Percentage change of s | | 0.8% | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | 5.5% 6.4% -5.9% | 4.6% 4.1% 11.9% | 0.8% 1.0% -2.0% | |

Computer and electronic product manufacturing

| | 1998 | 1999 | 2000 | 2001 |
|--|---|--|--|--|
| | | Balance Sheet (\$0 | 000,000) | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage | 42,677 1,112 9,527 4,158 22,145 209 3 205 | 52,170 2,458 11,834 4,111 25,713 24,775 939 851 18 834 | 74,823 2,405 15,232 5,506 38,867 37,333 1,534 936 23 913 | 71,336 2,891 11,526 5,377 40,975 39,186 1,789 59 23 36 |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 4,125 1,401 | 4,636 2,566 | 5,879 5,998 | 5,617 4,891 |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax | 16,643 8,938 2,596 3,982 | 22,290 12,081 3,899 4,420 2,124 1,262 862 15 2,116 166 -427 | 29,340 15,862 6,311 4,510 2,393 1,487 906 299 1,604 214 301 | 23,819 8,608 5,448 8,409 2,707 1,963 744 312 5,147 244 -1,041 |
| Bank customers' liabilities under acceptances Other liabilities | 1,491 | 2,317 | 2,356 | 2,395 |
| Equity Share capital Contributed surplus and other Retained earnings | 26,034 18,581 114 7,339 | 29,879 21,058 230 8,591 | 45,483 37,380 1,025 7,079 | 47,517 15,924 27,077 4,516 |
| | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services | 32,383 28,031 | 35,099 34,536 | 49,333 48,553 | 37,965 37,084 |
| Interest and dividend revenue (operating) Other operating revenue | 4,352 | 562 | 781 | 881 |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 30,236 25,108 3,753 802 573 | 31,175 19,909 8,404 268 1,768 826 | 45,502 32,417 10,735 443 1,571 337 | 39,582 28,873 7,167 520 1,247 |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 2,147 603 519 93 | 3,924 1,241 545 -63 | 3,831 418 558 430 | -1,617 336 678 -973 |
| Profit before income tax Income tax Equity in affiliates' earnings | 2,325 528 75 | 4,557 1,624 117 | 4,122 1,616 -413 | -2,933 -675 -242 |
| Profit before extraordinary gains Extraordinary gains | 1,872 -13 | 3,050 -32 | 2,093 4 | -2,500 -5 |
| Net profit | 1,859 | 3,018 | 2,098 | -2,505 |
| | Selected ratios | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 0.253 6.6% 7.2% 7.0% 1.496 1.133 7.788 3.399 | 0.278 11.2% 10.2% 8.9% 1.339 1.072 8.537 2.966 | 0.238 7.8% 4.6% 4.4% 1.546 1.229 8.959 3.239 | 0.292 -4.3% -5.3% 1.690 1.228 7.061 3.294 |
| Operating revenue very every energy | % | Percentage change of s | 40.6% | -23.0% |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % | 8.4% 3.1% 82.7% | 40.6% 46.0% -2.4% | -23.0% -13.0% -142.2% |

Electrical equipment, appliance and component manufacturing

| | 1998 | 1999 | 2000 | 2001 |
|--|---|---|--|---|
| | 1000 | Balance Sheet (\$0 | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage Bank customers' liabilities under acceptances | 8,863 504 2,207 1,457 1,704 28 5 22 | 9,520 827 2,364 1,564 1,907 1,596 312 32 13 18 | 11,233 691 2,967 2,022 1,879 1,658 221 21 6 15 | 11,593 874 2,589 2,232 2,455 2,260 195 19 4 15 |
| Capital assets, net Other assets | 1,879 1,084 | 1,671 1,156 | 2,053 1,601 | 2,200 1,223 |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings <i>Loans and overdrafts</i> <i>From banks</i> <i>From others</i> <i>Bankers' acceptances and paper</i> <i>Bonds and debentures</i> <i>Mortgages</i> Deferred income tax | 5,202 1,901 1,020 1,382 | 5,621 1,944 1,117 1,723 847 680 167 668 8 201 -291 | 6,174 2,362 2,005 1,006 593 423 170 315 | 6,686 2,263 2,236 1,638 996 605 391 469 40 133 -226 |
| Bank customers' liabilities under acceptances Other liabilities | 1,059 | 1,127 | | 774 |
| Equity Share capital Contributed surplus and other Retained earnings | 3,661 1,932 627 1,103 | 3,900 1,982 689 1,228 | 5,060 2,341 404 2,314 | 4,908 2,754 432 1,721 |
| | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services Interest and dividend revenue (operating) Other operating revenue | 12,400 12,378 22 | 12,831 12,803 28 | 14,553 14,524 29 | 14,195 14,165 30 |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 11,694 9,926 1,462 223 83 | 11,667 8,828 2,426 93 285 35 | 13,057 10,212 2,117 103 469 156 | 13,641 10,418 2,265 90 414 455 |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 706 78 127 18 | 1,163 58 115 -121 | 1,496 93 184 8 | 553 88 220 -325 |
| Profit before income tax Income tax Equity in affiliates' earnings | 674 331 59 | 985 347 66 | 1,413 565 24 | 97 129 93 |
| Profit before extraordinary gains Extraordinary gains | 402 -13 | 704 -99 | 872 -5 | 60 -2 |
| Net profit | 390 | 606 | 866 | 58 |
| | Selected ratios | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 0.656 5.7% 11.0% 8.2% 1.372 0.957 8.509 5.619 | 0.729 9.1% 18.1% 11.7% 1.285 0.907 8.203 5.429 | 0.595 10.3% 17.2% 12.4% 1.600 1.075 7.198 4.905 | 0.790 3.9% 1.2% 2.5% 1.396 0.854 6.359 5.482 |
| | | Percentage change of s | | 0.5% |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | 3.5% -0.2% 64.8% | 13.4% 11.9% 28.6% | -2.5% 4.5% -63.0% |

Motor vehicles and parts manufacturing

| | 1998 | 1999 | 2000 | 2001 | |
|--|---|---|--|--|--|
| | | Balance Sheet (\$ | 000,000) | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage | 52,265 1,644 11,927 3,977 9,779 975 3 972 | 62,645 2,619 14,949 6,702 7,638 6,760 878 936 11 925 | 74,312 3,936 13,768 6,597 19,829 19,039 790 31 18 18 | 78,385 4,170 12,127 5,967 25,283 714 20 10 9 | |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 18,009 5,955 | 21,844 7,956 | 22,084 8,068 | 21,697 8,408 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax | 30,972 13,038 6,601 4,050 12 | 39,638 18,891 9,408 4,159 3,889 2,758 1,130 5 36 230 1,224 | 45,319 20,630 12,499 5,057 4,479 3,342 1,138 41 292 245 1,203 | 44,484 21,299 13,372 3,383 3,011 1,937 1,074 11 184 177 704 | |
| Bank customers' liabilities under acceptances Other liabilities | 7,271 | 5,957 | 5,931 | 5,727 | |
| Equity Share capital Contributed surplus and other Retained earnings | 21,293 5,966 1,198 14,129 | 23,007 7,255 384 15,368 | 28,993 9,023 930 19,041 | 33,901 11,544 1,019 21,339 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services | 112,678 111,871 | 141,249 140,615 | 139,571 138,864 | 129,564 128,555 | |
| Interest and dividend revenue (operating) Other operating revenue | | 634 | 708 | 1,009 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 107,337 94,907 8,904 2,498 1,028 | 132,171 115,393 12,073 394 3,883 428 | 130,679 113,435 10,804 449 5,620 371 | 124,639 108,583 10,981 310 4,484 280 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 5,341 894 457 -284 | 9,078 817 768 -258 | 8,893 455 1,009 -168 | 4,925 412 1,164 -96 | |
| Profit before income tax Income tax Equity in affiliates' earnings | 5,494 1,889 104 | 8,868 3,353 180 | 8,172 3,008 379 | 4,078 1,365 449 | |
| Profit before extraordinary gains Extraordinary gains | 3,709 -59 | 5,696 0 | 5,543 6 | 3,162 7 | |
| Net profit | 3,650 | 5,696 | 5,548 | 3,169 | |
| | Selected ratios | | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 0.500 4.7% 17.4% 12.5% 1.225 1.014 28.331 9.447 | 0.590 6.4% 24.8% 16.9% 1.229 0.931 21.075 9.449 | 0.606 6.4% 19.1% 13.3% 0.952 0.709 21.158 10.138 | 0.494 3.8% 9.3% 7.7% 1.023 0.782 21.712 10.684 | |
| | | Percentage change of | | | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | 25.4% 23.1% 70.0% | -1.2% -1.1% -2.0% | -7.2% -4.6% -44.6% | |

Other transportation equipment manufacturing

| | 1998 | 1999 | 2000 | 2001 |
|--|---|---|---|---|
| | Balance Sheet (\$000,000) | | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Montgage Non-mortgage | 13,453 402 2,276 3,752 3,248 18 3 15 | 15,080 726 3,477 3,839 3,319 3,300 19 71 25 46 | 17,324 430 3,682 5,462 3,329 3,144 185 59 12 46 | 19,496 596 2,957 6,004 4,282 4,110 172 53 6 47 |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 2,925 832 | 2,873 775 | 3,304 1,058 | 3,543 2,061 |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings <i>Loans and overdrafts</i> <i>From banks</i> <i>From others</i> Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | 7,666 2,151 605 3,957 | 8,681 3,207 469 3,864 2,180 1,869 310 296 1,165 224 441 | 10,852 4,597 638 4,211 2,257 1,683 574 166 1,594 193 725 | 12,323 4,149 1,526 5,176 2,288 1,878 409 168 2,517 204 1,049 |
| Other liabilities | 597 | 700 | 681 | 423 |
| Equity Share capital Contributed surplus and other Retained earnings | 5,787 1,925 68 3,794 | 6,399 1,926 114 4,360 | 6,472 2,149 76 4,247 | 7,174 2,145 170 4,859 |
| | | Income Statement (| \$000,000) | |
| Operating revenue Sales of goods and services Interest and dividend revenue (operating) Other operating revenue | 14,633 14,552 81 | 17,195 17,121 74 | 19,620 19,588 32 | 22,391 22,372 19 |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 13,525 11,817 1,024 173 510 | 15,609 9,881 4,210 1,031 372 115 | 17,325 11,886 4,761 153 327 198 | 19,741 14,177 4,354 396 358 456 |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 1,108 109 168 -39 | 1,586 49 250 19 | 2,295 265 437 20 | 2,650 180 321 -37 |
| Profit before income tax Income tax Equity in affiliates' earnings | 1,011 243 0 | 1,405 436 19 | 2,143 780 6 | 2,473 655 3 |
| Profit before extraordinary gains Extraordinary gains | 768 0 | 987 1 | 1,369 18 | 1,821 -14 |
| Net profit | 767 | 989 | 1,386 | 1,807 |
| | Selected ratios | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 0.788 7.6% 13.3% 8.7% 1.650 0.727 3.900 6.429 | 0.677 9.2% 15.4% 10.8% 1.562 0.815 4.479 4.946 | 0.749 11.7% 21.1% 14.5% 1.569 0.697 3.592 5.328 | 0.934 11.8% 25.4% 14.9% 1.554 0.600 3.729 7.571 |
| | | Percentage change of s | | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | 17.5% 15.4% 43.1% | 14.1% 11.0% 44.7% | 14.1% 13.9% 15.5% |

Furniture and related product manufacturing

| | 1998 | 1999 | 2000 | 2001 | |
|---|---|--|---|--|--|
| | | Balance Sheet (\$0 | 000,000) | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage | 5,450 314 1,709 1,193 572 125 2 122 | 6,827 537 2,153 1,305 499 344 155 34 19 15 | 7,757 495 2,186 1,498 712 556 156 28 13 13 | 8,088 545 2,066 1,455 838 700 138 33 15 18 | |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 1,137 401 | 1,567 732 | 1,901 938 | 2,183 969 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | 3,398 1,329 568 1,338 | 4,196 1,899 943 1,211 938 845 93 12 26 235 71 | 4,904 1,788 1,188 1,635 1,143 1,043 100 3 8 481 65 | 4,990 1,657 1,381 1,592 1,039 910 129 4 8 541 101 | |
| Other liabilities | 101 | 71 | 228 | 259 | |
| Equity Share capital Contributed surplus and other Retained earnings | 2,052 674 172 1,207 | 2,631 671 258 1,702 | 2,853 948 215 1,690 | 3,098 1,102 203 1,793 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services | 9,854 9,802 | 12,379 12,362 | 13,099 13,080 | 13,723 13,694 | |
| Interest and dividend revenue (operating) Other operating revenue | 51 | 16 | 20 | 28 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 9,104 6,730 2,155 155 65 | 11,400 7,578 3,388 55 216 162 | 12,208 8,311 3,449 74 345 30 | 12,928 9,184 3,096 82 406 160 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 750 76 105 4 | 979 14 121 38 | 891 20 155 43 | 795 24 191 32 | |
| Profit before income tax Income tax Equity in affiliates' earnings | 725 224 18 | 911 331 8 | 801 263 19 | 661 226 4 | |
| Profit before extraordinary gains Extraordinary gains | 519 2 | 588 0 | 556 -1 | 439 -6 | |
| Net profit | 521 | 588 | 555 | 433 | |
| | Selected ratios | | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 0.929 7.6% 25.3% 15.1% 1.701 1.127 8.258 5.767 | 0.819 7.9% 22.3% 14.1% 1.499 1.029 9.485 5.750 | 0.990 6.8% 19.5% 11.8% 1.554 1.034 8.747 5.992 | 0.959 5.8% 14.2% 9.5% 1.657 1.098 9.433 6.642 | |
| | 0/ | Percentage change of s | | 4.00/ | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | 25.6% 25.2% 30.6% | 5.8% 7.1% -8.9% | 4.8% 5.9% -10.8% | |

Miscellaneous manufacturing

| | 1998 | 1999 | 2000 | 2001 |
|--|---|---|---|--|
| | | Balance Sheet (\$0 | 00,000) | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage Bank customers' liabilities under acceptances | 5,324 267 1,300 1,475 580 68 4 64 | 5,336 386 1,404 1,233 724 598 126 94 32 62 | 5,973 581 1,530 1,347 701 514 188 122 42 80 | 5,910 532 1,437 1,275 832 646 186 104 23 81 |
| Capital assets, net Other assets | 1,166 467 | 1,211 284 | 1,340 353 | 1,266 464 |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings <i>Loans and overdrafts</i> <i>From banks</i> <i>From banks</i> <i>From others</i> <i>Bankers' acceptances and paper</i> <i>Bonds and debentures</i> <i>Mortgages</i> Deferred income tax Bank customers' liabilities under acceptances | 3,532 1,138 863 1,440 | 3,328 1,094 916 1,229 838 754 84 95 1 295 -4 | 3,703 1,209 895 1,451 1,131 1,028 103 91 34 195 17 | 3,808 1,154 1,150 1,212 852 761 91 93 29 238 20 |
| Other liabilities | 74 | 93 | 132 | 272 |
| Equity Share capital Contributed surplus and other Retained earnings | 1,792 707 185 900 | 2,008 837 200 972 | 2,270 1,705 179 386 | 2,102 1,429 169 504 |
| | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services Interest and dividend revenue (operating) Other operating revenue | 8,070 8,030 40 | 8,188 8,149 39 | 8,165 8,128 36 | 8,229 8,191 38 |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 7,625 6,137 1,277 149 62 | 7,600 5,461 1,882 37 173 47 | 7,834 5,674 1,799 51 287 24 | 7,950 5,835 1,677 31 261 145 |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 444 37 143 0 | 587 31 153 -9 | 330 52 145 30 | 280 34 142 33 |
| Profit before income tax Income tax Equity in affiliates' earnings | 339 162 4 | 456 162 0 | 268 140 47 | 204 126 3 |
| Profit before extraordinary gains Extraordinary gains | 181 -2 | 294 -2 | 175 2 | 81 -6 |
| Net profit | 179 | 293 | 177 | 76 |
| | | Selected rati | os | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 1.285 5.5% 10.1% 7.2% 1.372 0.782 5.470 6.207 | 1.068 7.2% 14.7% 9.8% 1.587 1.001 6.642 5.831 | 1.033 4.0% 7.7% 6.2% 1.624 1.044 6.060 5.337 | 1.123 3.4% 3.9% 4.2% 1.548 1.003 6.453 5.728 |
| Operating revenue, vear-over-vear change | 0/ | Percentage change of s | | 0.00/ |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | 1.5% -0.3% 32.1% | -0.3% 3.1% -43.8% | 0.8% 1.5% -15.3% |

Petroleum product wholesaler-distributors

| | 1998 | 1999 | 2000 | 2001 |
|--|--|--|---|--|
| | | Balance Sheet (\$ | 000,000) | |
| Assets | 5,335 | 4,862 | 5,098 | 4,369 |
| Cash and deposits | 163 | 232 | 256 | 299 |
| Accounts receivable and accrued revenue | 1,745 | 1,585 | 1,719 | 1,459 |
| Inventories | 524 | 549 | 580 | 574 |
| Investments and accounts with affiliates | 1,022 | 1,334 | 1,154 | 1,045 |
| Portfolio investments | | 1,261 | 1,058 | 947 |
| Loans | 39 | 73 | 95 | 99 |
| Mortgage | 4 | 26 | 22 | 17 |
| Non-mortgage | 35 | 19 | 15 | 11 |
| Bank customers' liabilities under acceptances | | 7 | 7 | 6 |
| Capital assets, net | 1,583 | 926 | 1,137 | 765 |
| Other assets | 258 | 210 | 230 | 209 |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings <i>Loans and overdrafts</i> <i>From banks</i> <i>From others</i> Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | 3,274 1,728 747 520 173 | 2,990 1,625 611 465 352 321 32 28 8 76 77 | 3,297 1,694 772 575 460 398 62 23 4 88 108 | 2,442 1,519 494 453 369 292 77 12 2 69 90 |
| Other liabilities | 106 | 212 | 148 | -113 |
| Equity | 2,061 | 1,871 | 1,800 | 1,927 |
| Share capital | 400 | 864 | 461 | 395 |
| Contributed surplus and other | 115 | 96 | 122 | 127 |
| Retained earnings | 1,546 | 911 | 1,217 | 1,404 |
| | | Income Statement (\$000,000) | | |
| Operating revenue | 15,801 | 14,221 | 22,186 | 22,459 |
| Sales of goods and services | 15,750 | 14,172 | 22,130 | 22,413 |
| Interest and dividend revenue (operating) | | | | |
| Other operating revenue | 51 | 49 | 55 | 46 |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 15,576 14,074 1,216 151 135 | 14,064 11,831 1,896 22 159 158 | 21,937 21,198 398 27 156 158 | 22,186 18,785 2,715 280 114 293 |
| Operating profit/loss | 225 | 157 | 248 | 272 |
| Interest and dividend revenue | 129 | 145 | 204 | 221 |
| Interest expense on borrowing | 93 | 91 | 61 | 64 |
| Gains/losses | 38 | 30 | 49 | 12 |
| Profit before income tax | 299 | 241 | 440 | 442 |
| Income tax | 105 | 65 | 78 | 90 |
| Equity in affiliates' earnings | 14 | 7 | 18 | 15 |
| Profit before extraordinary gains | 208 | 182 | 380 | 367 |
| Extraordinary gains | -10 | -1 | -2 | 0 |
| Net profit | 198 | 181 | 378 | 367 |
| | Selected ratios | | | |
| Debt to equity | 0.615 | 0.575 | $\begin{array}{c} 0.749 \\ 1.1\% \\ 21.1\% \\ 13.4\% \\ 0.948 \\ 0.695 \\ 38.252 \\ 12.903 \end{array}$ | 0.491 |
| Profit margin | 1.4% | 1.1% | | 1.2% |
| Return on equity | 10.1% | 9.7% | | 19.1% |
| Return on capital employed | 8.3% | 8.5% | | 14.3% |
| Working capital | 1.223 | 1.251 | | 1.262 |
| Quick ratio | 1.000 | 0.997 | | 0.962 |
| Inventory turnover | 30.132 | 25.918 | | 39.130 |
| Receivables turnover | 9.053 | 8.974 | | 15.397 |
| | | Percentage change of s | | 4.00/ |
| Operating revenue, year-over-year change | % | -10.0% | 56.0% | 1.2% |
| Operating expenses, year-over-year change | % | -9.7% | 56.0% | 1.1% |
| Operating profit, year-over-year change | % | -30.5% | 58.6% | 9.7% |

Motor vehicle and parts wholesaler-distributors

| | 1998 | 1999 | 2000 | 2001 |
|---|---|---|--|--|
| | | Balance Sheet (\$0 | 000,000) | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Montgage Non-mortgage | 9,808 439 2,403 3,685 975 92 7 85 | 10,976 839 2,384 4,162 1,216 1,100 116 166 114 53 | 12,398 592 2,568 4,373 2,069 1,921 148 74 23 51 | 11,981 753 2,884 4,365 1,629 1,478 151 103 49 54 |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 1,792 423 | 1,721 487 | 2,311 409 | 1,942 304 |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | 7,031 2,928 1,300 2,437 | 7,831 3,768 959 2,678 2,304 1,953 351 108 75 191 -37 | 8,666 3,516 1,698 2,921 2,469 1,725 744 187 63 202 -21 | 8,320 3,601 1,577 2,730 2,190 1,465 725 260 49 231 30 |
| Other liabilities | 369 | 462 | 552 | 382 |
| Equity Share capital Contributed surplus and other Retained earnings | 2,777 773 166 1,839 | 3,145 1,073 159 1,912 | 3,731 1,343 92 2,296 | 3,661 1,358 154 2,149 |
| | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services Interest and dividend revenue (operating) | 28,459 28,245 | 28,051 27,875 | 33,217 32,958 | 34,821 34,561 |
| Other operating revenue | 215 | 176 | 258 | 260 |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 27,708 25,619 1,721 264 104 | 27,390 24,302 2,106 88 728 165 | 32,392 29,286 2,378 113 355 260 | 34,075 30,785 2,583 134 324 249 |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 751 49 185 18 | 661 57 207 39 | 824 70 264 35 | 745 68 245 41 |
| Profit before income tax Income tax Equity in affiliates' earnings | 633 255 26 | 550 211 47 | 666 208 17 | 609 240 -2 |
| Profit before extraordinary gains Extraordinary gains | 404 9 | 386 -7 | 475 0 | 367 1 |
| Net profit | 412 | 379 | 474 | 368 |
| | Selected ratios | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 1.346 2.6% 14.5% 8.2% 1.244 0.594 7.722 11.844 | 1.157 2.4% 12.3% 8.0% 1.194 0.539 6.739 11.767 | 1.238 2.5% 12.7% 7.9% 1.191 0.540 7.595 12.936 | 1.176 2.1% 10.0% 6.7% 1.344 0.657 7.977 12.072 |
| | | Percentage change of s | | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % | -1.4% -1.1% -12.1% | 18.4% 18.3% 24.8% | 4.8% 5.2% -9.6% |

Building material and supplies wholesaler-distributors

| | 1998 | 1999 | 2000 | 2001 | |
|---|---|---|---|--|--|
| | | Balance Sheet (\$ | 000,000) | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage | 22,767 729 5,900 6,392 5,015 194 25 169 | 23,019 1,055 6,559 6,272 5,063 4,495 569 192 101 91 | 25,731 1,095 7,116 7,039 5,750 5,353 396 158 52 106 | 21,482 1,269 6,899 6,445 2,670 2,308 363 157 59 98 | |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 3,241 1,297 | 2,737 1,140 | 3,153 1,420 | 2,843 1,198 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | 12,838 5,210 2,490 4,675 137 | 13,357 5,730 2,347 4,751 3,293 2,631 662 323 583 553 110 | 15,701 6,279 3,554 5,110 3,706 2,888 818 360 375 669 111 | 14,194 5,881 3,033 4,379 3,414 2,978 436 320 132 514 74 | |
| Other liabilities | 326 | 419 | 647 | 827 | |
| Equity Share capital Contributed surplus and other Retained earnings | 9,929 3,934 916 5,080 | 9,662 3,861 225 5,576 | 10,029 3,980 336 5,713 | 7,288 2,214 312 4,762 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services | 44,831 44,677 | 44,779 44,707 | 49,872 49,738 | 47,153 47,044 | |
| Interest and dividend revenue (operating) Other operating revenue | 154 | 72 | 135 | 109 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 43,355 39,238 3,397 266 454 | 43,353 37,130 5,177 155 656 235 | 48,379 41,852 5,523 159 607 237 | 46,030 39,639 5,221 218 445 507 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 1,476 133 496 49 | 1,426 187 439 28 | 1,493 275 491 22 | 1,123 107 443 -6 | |
| Profit before income tax Income tax Equity in affiliates' earnings | 1,162 420 153 | 1,201 427 232 | 1,299 460 145 | 781 382 68 | |
| Profit before extraordinary gains Extraordinary gains | 895 -16 | 1,006 -1 | 985 -2 | 467 4 | |
| Net profit | 879 | 1,006 | 983 | 471 | |
| | Selected ratios | | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 0.722 3.3% 9.0% 7.3% 1.561 0.856 7.014 7.599 | 0.735 3.2% 10.4% 7.8% 1.607 0.912 7.140 6.827 | 0.864 3.0% 9.8% 7.1% 1.544 0.880 7.085 7.008 | $\begin{array}{c} 1.017\\ 2.4\%\\ 6.4\%\\ 5.2\%\\ 1.604\\ 0.934\\ 7.316\\ 6.835\end{array}$ | |
| 0 | 0/ | Percentage change of s | | E F0/ | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | -0.1% 0.0% -3.4% | 11.4% 11.6% 4.7% | -5.5% -4.9% -24.8% | |

Machinery, equipment and supplies wholesaler-distributors

| | 1998 | 1999 | 2000 | 2001 |
|---|---|---|---|---|
| | | Balance Sheet (\$0 | 000,000) | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage Bank customers' liabilities under acceptances | 33,050 1,546 10,694 10,244 4,456 383 42 340 | 35,833 2,584 11,857 10,227 3,377 2,682 694 1,510 184 1,326 | 38,937 2,195 12,583 10,608 4,894 3,817 1,077 886 163 723 | 40,827 3,163 12,800 11,120 5,055 4,069 986 654 198 456 |
| Capital assets, net Other assets | 4,056 1,673 | 5,027 1,251 | 5,876 1,895 | 6,001 2,036 |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | 22,788 9,209 5,213 7,082 | 24,197 10,384 5,092 7,569 4,951 4,014 937 1,330 830 457 -103 | 26,277 11,380 5,648 7,309 5,125 3,860 1,265 828 223 1,133 46 | 26,405 11,668 6,267 7,411 4,945 4,046 898 892 278 1,298 -165 |
| Other liabilities | 1,405 | 1,255 | 1,894 | 1,223 |
| Equity Share capital Contributed surplus and other Retained earnings | 10,263 4,423 418 5,422 | 11,637 4,540 699 6,398 | 12,660 5,063 934 6,663 | 14,423 6,068 1,047 7,307 |
| | | Income Statement (\$000,000) | | |
| Operating revenue Sales of goods and services | 65,404 64,463 | 70,604 69,901 | 77,921 77,064 | 80,986 80,016 |
| Interest and dividend revenue (operating) Other operating revenue | 941 | 703 | 856 | 970 |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 62,637 55,390 5,505 1,423 319 | 67,904 56,199 8,804 234 2,394 273 | 75,762 65,405 8,469 259 1,060 570 | 78,518 65,906 10,435 503 902 772 |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 2,768 274 627 -9 | 2,701 274 657 183 | 2,158 315 664 470 | 2,468 264 713 -1 |
| Profit before income tax Income tax Equity in affiliates' earnings | 2,405 924 63 | 2,500 1,008 105 | 2,279 944 71 | 2,018 985 130 |
| Profit before extraordinary gains Extraordinary gains | 1,545 33 | 1,597 6 | 1,407 -5 | 1,163 -28 |
| Net profit | 1,577 | 1,603 | 1,401 | 1,135 |
| | Selected ratios | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 1.198 4.2% 15.1% 8.8% 1.446 0.845 6.385 6.116 | 1.088 3.8% 13.7% 8.4% 1.508 0.929 6.903 5.955 | 1.023 2.8% 11.1% 7.3% 1.443 0.880 7.345 6.192 | 0.948 3.0% 8.1% 5.9% 1.530 0.934 7.283 6.327 |
| Operating revenue, year over year change | 0/ | Percentage change of s | | 2 00/ |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | 8.0% 8.4% -2.4% | 10.4% 11.6% -20.1% | 3.9% 3.6% 14.4% |

Wholesale food, beverage and tobacco

| | 1998 | 1999 | 2000 | 2001 | |
|--|--|---|---|--|--|
| | | Balance Sheet (\$ | 000,000) | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage | 21,030 844 10,722 3,994 1,553 209 66 143 | 26,121 1,572 11,259 4,858 2,378 1,044 1,334 291 76 215 | 26,439 943 11,475 5,093 2,104 1,344 760 330 52 278 | 28,584 1,869 12,280 4,816 2,413 1,568 846 332 82 250 | |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 2,871 838 | 4,206 1,559 | 4,706 1,788 | 4,983 1,891 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bonk eventments' liabilities under acceptances | 16,512 4,733 1,307 8,957 151 | 21,383 6,129 1,568 12,115 3,828 3,535 293 7,461 452 374 25 | 21,163 6,257 2,183 11,781 3,864 3,530 334 7,068 381 468 93 | 22,406 5,923 2,315 13,446 4,042 3,220 822 7,911 959 534 132 | |
| Bank customers' liabilities under acceptances Other liabilities | 1,364 | 1,546 | 849 | 590 | |
| Equity Share capital Contributed surplus and other Retained earnings | 4,519 1,391 142 2,985 | 4,738 1,621 499 2,618 | 5,276 2,075 465 2,737 | 6,178 2,501 380 3,297 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services Interest and dividend revenue (operating) Other operating revenue | 55,686 55,519 167 | 61,883 61,609 274 | 64,994 64,664 330 | 70,873 70,489 384 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 54,493 50,726 2,731 348 687 | 61,436 56,250 4,082 182 535 387 | 64,317 59,155 4,157 244 619 142 | 69,889 62,719 5,796 216 694 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 1,193 161 237 22 | 447 211 388 -26 | 677 213 398 42 | 984 193 385 -69 | |
| Profit before income tax Income tax Equity in affiliates' earnings | 1,139 268 41 | 243 271 37 | 533 371 15 | 723 358 14 | |
| Profit before extraordinary gains Extraordinary gains | 913 8 | 9 -19 | 177 5 | 379 2 | |
| Net profit | 921 | -11 | 181 | 381 | |
| | Selected ratios | | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 2.271 2.1% 20.2% 7.4% 1.247 0.942 13.944 5.194 | 2.888 0.7% 0.2% 1.5% 2.190 1.611 12.739 5.496 | 2.647 1.0% 3.3% 2.3% 2.036 1.477 12.762 5.664 | 2.551 1.4% 6.1% 3.0% 1.145 0.869 14.715 5.771 | |
| | 0/ | Percentage change of | | 0.00/ | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | 11.1% 12.7% -62.6% | 5.0% 4.7% 51.5% | 9.0% 8.7% 45.3% | |

Other wholesale

| | 1998 | 1999 | 2000 | 2001 | |
|---|--|---|---|---|--|
| | | Balance Sheet (\$000,000) | | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage | 38,178 2,295 11,877 9,930 6,338 494 89 405 | 41,137 3,680 13,065 9,991 6,685 5,745 939 528 299 229 | 51,733 3,649 16,213 11,748 7,187 5,886 1,301 545 184 361 | 52,524 4,188 15,783 11,765 7,215 5,790 1,425 577 192 385 | |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 5,573 1,671 | 5,618 1,570 | 8,007 4,383 | 8,153 4,843 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | 27,612 11,744 7,251 7,888 125 | 28,277 12,703 7,142 7,578 5,582 4,749 833 518 725 753 57 | 36,556 15,229 9,851 10,357 6,608 5,031 1,576 849 1,920 981 129 | 35,806 15,862 9,795 9,198 6,230 4,559 1,671 683 1,390 894 44 | |
| Other liabilities | 603 | 797 | 990 | 908 | |
| Equity Share capital Contributed surplus and other Retained earnings | 10,565 2,706 573 7,287 | 12,860 3,308 739 8,813 | 15,176 5,651 798 8,728 | 16,718 6,393 1,409 8,916 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services Interest and dividend revenue (operating) | 83,279 82,556 | 89,708 89,028 | 102,076 101,362 | 105,017 104,253 | |
| Other operating revenue | 722 | 681 | 715 | 764 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 80,276 70,952 7,914 626 | 86,975 74,269 9,047 250 920 2,489 | 98,487 85,261 10,321 424 1,257 1,225 | 101,285 86,675 11,154 489 1,176 1,790 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 3,003 261 1,121 -1,284 | 2,733 349 756 92 | 3,590 319 1,017 127 | 3,732 328 1,106 231 | |
| Profit before income tax Income tax Equity in affiliates' earnings | 859 966 272 | 2,418 828 163 | 3,020 1,227 160 | 3,185 1,257 110 | |
| Profit before extraordinary gains Extraordinary gains | 165 7 | 1,752 -24 | 1,953 -7 | 2,038 14 | |
| Net profit | 172 | 1,728 | 1,946 | 2,052 | |
| | Selected ratios | | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 1.433 3.6% 1.6% 3.6% 1.336 0.849 8.387 7.012 | $\begin{array}{c} 1.145\\ 3.0\%\\ 13.6\%\\ 8.3\%\\ 1.384\\ 0.891\\ 8.979\\ 6.866\end{array}$ | $\begin{array}{c} 1.332\\ 3.5\%\\ 12.9\%\\ 7.5\%\\ 1.350\\ 0.882\\ 8.689\\ 6.296\end{array}$ | $\begin{array}{c} 1.136\\ 3.6\%\\ 12.2\%\\ 7.9\%\\ 1.382\\ 0.906\\ 8.926\\ 6.654\end{array}$ | |
| | | Percentage change of | | | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | 7.7% 8.3% -9.0% | 13.8% 13.2% 31.3% | 2.9% 2.8% 4.0% | |

Motor vehicle and parts dealers

| | 1998 | 1999 | 2000 | 2001 | |
|---|--|---|---|---|--|
| | | Balance Sheet (\$ | 000,000) | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage | 21,562 677 2,239 11,748 1,326 203 34 169 | 22,514 1,113 2,471 12,571 1,151 793 358 201 112 89 | 24,890 1,053 2,601 14,647 1,196 791 405 184 82 102 | 24,236 1,177 2,684 13,712 1,243 883 361 189 96 93 | |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 4,925 446 | 4,531 476 | 4,673 536 | 4,709 521 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | 17,600 3,311 1,611 11,540 345 | 18,026 3,536 1,754 11,175 10,260 6,098 4,162 19 18 878 267 | 20,435 4,555 2,044 11,936 10,851 4,451 6,400 96 16 973 708 | 19,526 4,669 2,387 10,824 9,815 4,403 5,412 105 12 892 606 | |
| Other liabilities | 793 | 1,295 | 1,192 | 1,040 | |
| Equity Share capital Contributed surplus and other Retained earnings | 3,962 883 146 2,933 | 4,488 940 183 3,365 | 4,455 859 205 3,391 | 4,710 939 219 3,552 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services | 68,320 67,217 | 74,025 73,270 | 79,626 78,818 | 83,223 82,586 | |
| Interest and dividend revenue (operating) Other operating revenue | 1,103 | 755 | 807 | 637 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 67,248 61,744 4,649 667 189 | 73,139 66,353 5,697 179 851 59 | 78,651 71,625 5,103 200 1,479 244 | 82,222 75,690 5,399 233 668 232 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 1,072 142 607 52 | 887 133 457 36 | 974 74 534 70 | 1,001 79 537 77 | |
| Profit before income tax Income tax Equity in affiliates' earnings | 659 214 69 | 599 179 65 | 584 190 11 | 620 188 96 | |
| Profit before extraordinary gains Extraordinary gains | 514 5 | 485 1 | 405 -5 | 528 1 | |
| Net profit | 520 | 486 | 400 | 529 | |
| | | Selected ratios | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 3.319 1.6% 13.0% 5.7% 1.215 0.286 5.815 30.519 | 2.881 1.2% 10.8% 4.8% 1.234 0.300 5.889 29.957 | 3.138 1.2% 9.1% 4.4% 1.221 0.274 5.436 30.618 | 2.805 1.2% 11.2% 5.3% 1.243 0.308 6.070 31.007 | |
| Operating revenue was over the | 0/ | Percentage change of | | 1 50/ | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % | 8.4% 8.8% -17.3% | 7.6% 7.5% 9.9% | 4.5% 4.5% 2.7% | |

Building material and garden equipment and supplies dealers

| | 1000 | 1000 | 0000 | 0001 |
|---|--|---|---|---|
| | 1998 | 1999 Balance Sheet (\$0 | 2000 | 2001 |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage | 6,307 221 839 2,196 473 | 6,726 353 1,021 2,421 576 278 298 51 38 13 | 7,155 326 1,021 2,550 549 265 284 49 37 11 | 8,469 358 1,183 2,983 633 333 300 69 56 12 |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 2,10 ⁴ 388 | 1,944 359 | 2,204 456 | 2,727 516 |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | 4,214 1,456 1,378 1,297 | 4,537 1,602 1,517 1,276 937 789 147 62 1 276 1 | 4,995 1,756 1,587 1,404 1,008 861 147 28 5 363 6 | 5,770 1,942 1,961 1,778 1,313 940 372 25 49 391 -4 |
| Other liabilities | 75 | 141 | 242 | 93 |
| Equity Share capital Contributed surplus and other Retained earnings | 2,094 379 589 1,126 | 2,189 303 599 1,286 | 2,160 313 576 1,271 | 2,699 573 576 1,550 |
| | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services Interest and dividend revenue (operating) Other operating revenue | 12,125 12,031 94 | 12,637 12,582 55 | 13,695 13,629 65 | 16,997 16,892 105 |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 11,693 9,505 1,862 145 181 | 12,171 9,616 2,150 129 167 108 | 13,266 11,081 1,850 96 199 41 | 16,355 13,575 2,328 112 245 96 |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 432 31 132 21 | 466 34 115 -1 | 429 33 146 23 | 641 34 285 22 |
| Profit before income tax Income tax Equity in affiliates' earnings | 352 136 10 | 384 143 7 | 339 141 1 | 413 193 3 |
| Profit before extraordinary gains Extraordinary gains | 225 1 | 249 1 | 199 0 | 223 0 |
| Net profit | 226 | 250 | 200 | 222 |
| | Selected ratios | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 1.277 3.6% 10.8% 6.9% 1.456 0.528 5.520 14.450 | 1.276 3.7% 11.4% 6.7% 1.521 0.576 5.220 12.372 | 1.385 3.1% 9.2% 6.0% 1.389 0.514 5.370 13.412 | 1.385 3.8% 8.2% 6.5% 1.556 0.568 5.698 14.371 |
| | | Percentage change of s | | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | 4.2% 4.1% 7.9% | 8.4% 9.0% -8.0% | 24.1% 23.3% 49.6% |

Food and beverage stores

| | 1998 | 1999 | 2000 | 2001 | |
|--|--|--|---|---|--|
| | | Balance Sheet (\$6 | 000,000) | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage | 17,996 1,750 1,120 4,122 2,035 119 36 82 | 19,972 1,792 1,122 4,288 1,488 1,065 423 85 51 34 | 22,365 1,593 1,127 4,613 2,439 1,813 625 141 97 44 | 23,877 1,833 1,521 4,884 2,098 1,512 586 144 106 37 | |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 7,67 4 1,177 | 8,430 2,768 | 9,444 3,009 | 10,607 2,791 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax | 12,439 5,384 1,372 5,224 | 12,926 5,493 1,054 5,647 2,189 1,515 673 667 2,077 714 98 | 15,500 5,976 2,491 6,298 2,301 1,735 565 795 2,432 770 15 | 17,053 6,614 2,933 6,749 2,427 1,610 817 199 3,401 723 -59 | |
| Bank customers' liabilities under acceptances Other liabilities | 367 | 634 | 720 | 815 | |
| Equity Share capital Contributed surplus and other Retained earnings | 5,556 1,711 202 3,643 | 7,046 2,386 244 4,416 | 6,865 2,547 204 4,114 | 6,824 2,527 584 3,713 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services | 68,044 67,691 | 69,497 69,237 | 74,193 73,908 | 80,969 80,491 | |
| Interest and dividend revenue (operating) Other operating revenue | 353 | 260 | 285 | 478 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 63,768 55,271 7,164 450 883 | 64,698 53,853 8,242 358 832 1,413 | 69,742 60,757 7,490 287 899 309 | 74,540 65,370 7,129 265 1,033 744 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 4,276 113 439 150 | 4,799 167 449 53 | 4,451 158 494 29 | 6,429 171 577 40 | |
| Profit before income tax Income tax Equity in affiliates' earnings | 4,100 397 13 | 4,570 468 10 | 4,144 611 3 | 6,064 670 24 | |
| Profit before extraordinary gains Extraordinary gains | 3,716 9 | 4,112 -2 | 3,536 0 | 5,419 12 | |
| Net profit | 3,724 | 4,110 | 3,537 | 5,430 | |
| | | Selected ratios | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 1.187 6.3% 66.9% 33.2% 1.027 0.496 16.509 60.766 | 0.951 6.9% 58.4% 32.2% 1.079 0.463 16.208 61.946 | $\begin{array}{c} 1.280\\ 6.0\%\\ 51.5\%\\ 24.8\%\\ 0.987\\ 0.440\\ 16.085\\ 65.835\end{array}$ | 1.419 7.9% 79.4% 35.3% 0.969 0.451 16.578 53.251 | |
| On another and an and a second second | 0/ | Percentage change of s | | 0 10/ | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % | 2.1% 1.5% 12.2% | 6.8% 7.8% -7.3% | 9.1% 6.9% 44.5% | |

Clothing and clothing accessories stores

| | 1998 | 1999 | 2000 | 2001 |
|--|---|--|--|---|
| | Balance Sheet (\$000,000) | | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage Bank customers' liabilities under acceptances | 7,129 522 452 3,308 1,033 100 9 91 | 7,618 624 563 3,571 834 650 184 63 45 18 | 8,952 623 622 3,981 1,031 659 372 57 31 25 | 9,964 692 843 4,194 1,041 631 410 56 32 25 |
| Capital assets, net Other assets | 1,547 166 | 1,706 258 | 2,097 541 | 2,460 677 |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances Other liabilities | 4,580 1,895 1,179 1,472 42 | 4,983 2,009 1,408 1,436 1,031 779 252 133 40 232 -15 144 | 5,776 2,402 1,798 1,401 1,064 778 286 103 7 227 15 160 | 6,774 2,750 2,120 1,619 1,297 802 495 36 6 280 4 |
| Equity | 42 2,550 | 2,635 | 3,177 | 3, 190 |
| Share capital Contributed surplus and other Retained earnings | 909 229 1,411 | 1,518 229 889 | 1,475 211 1,491 | 1,717 261 1,211 |
| | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services Interest and dividend revenue (operating) Other operating revenue | 14,576 14,524 52 | 15,722 15,682 40 | 18,582 18,532 51 | 20,717 20,645 72 |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 13,855 11,454 1,920 360 120 | 15,202 12,369 2,343 188 270 32 | 17,842 14,181 2,762 258 432 209 | 20,020 15,713 3,409 199 439 262 |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 721 44 446 -91 | 520 68 181 -45 | 741 81 200 52 | 697 69 241 4 |
| Profit before income tax Income tax Equity in affiliates' earnings | 228 148 22 | 361 142 26 | 674 304 22 | 529 285 7 |
| Profit before extraordinary gains Extraordinary gains | 102 0 | 245 -4 | 391 4 | 251 9 |
| Net profit | 102 | 241 | 395 | 260 |
| | Selected ratios | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 1.040 4.9% 4.0% 8.0% 1.598 0.494 4.406 32.237 | 1.079 3.3% 9.3% 7.0% 1.550 0.456 4.403 27.914 | 1.007 4.0% 12.3% 8.6% 1.403 0.419 4.668 29.864 | 1.172 3.4% 7.9% 6.3% 1.426 0.455 4.940 24.574 |
| Operating revenue very every energy | 0/ | Percentage change of s | | 11 50/ |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | 7.9% 9.7% -27.9% | 18.2% 17.4% 42.4% | 11.5% 12.2% -5.9% |

Furniture and home furnishing stores and electronic and appliance stores

| | 1998 | 1999 | 2000 | 2001 | |
|--|--|---|---|---|--|
| | | Balance Sheet (| \$000,000) | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage | 6,991 512 1,235 2,560 984 83 13 70 | 7,903 945 1,419 2,867 847 604 242 88 58 30 | 8,476 935 1,502 2,932 1,032 750 282 75 40 34 | 8,764 908 1,446 3,084 906 599 307 91 54 36 | |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 1,370 247 | 1,526 211 | 1,591 409 | 1,816 513 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances Other liabilities | 4,760 2,305 993 1,205 1,205 | 5,457 2,753 1,150 1,272 977 861 116 4 13 278 -3 -3 285 | 6,094 2,742 1,622 1,430 1,085 874 210 7 2 336 76 224 | 6,232 2,832 1,606 1,499 1,077 838 238 238 14 3 406 68 226 | |
| Equity Share capital Contributed surplus and other Retained earnings | 2,231 416 102 1,712 | 2,446 521 177 1,747 | 2,383 751 99 1,533 | 2,532 877 133 1,523 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services Interest and dividend revenue (operating) Other operating revenue | 17,983 17,813 170 | 20,752 20,606 146 | 21,589 21,455 135 | 22,133 22,003 130 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 17,467 14,833 2,336 198 100 | 20,136 17,037 2,573 101 224 201 | 20,880 17,319 3,025 91 310 136 | 21,536 17,537 3,284 117 291 306 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 516 35 172 10 | 616 39 141 30 | 709 41 206 -7 | 598 55 198 14 | |
| Profit before income tax Income tax Equity in affiliates' earnings | 388 150 11 | 543 180 6 | 536 230 30 | 469 198 10 | |
| Profit before extraordinary gains Extraordinary gains | 249 -65 | 370 -65 | 336 -1 | 280 5 | |
| Net profit | 183 | 305 | 334 | 285 | |
| | | Selected ratios | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 0.986 2.9% 11.2% 8.8% 1.425 0.677 7.025 14.565 | $\begin{array}{c} 0.990\\ 3.0\%\\ 15.1\%\\ 9.9\%\\ 1.373\\ 0.665\\ 7.239\\ 14.625\end{array}$ | 1.281 3.3% 14.1% 9.3% 1.333 0.665 7.362 14.376 | 1.226 2.7% 11.1% 7.8% 1.298 0.624 7.177 15.305 | |
| | | Percentage change of | | | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % | 15.4% 15.3% 19.4% | 4.0% 3.7% 15.2% | 2.5% 3.1% -15.7% | |

General merchandise stores

| | 1998 | 1999 | 2000 | 2001 |
|--|--|--|--|--|
| | Balance Sheet (\$000,000) | | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage Pack eventomers' linkilities under accontances | 16,906 697 661 6,277 2,777 509 9 500 | 17,458 1,095 1,764 6,757 1,403 1,129 274 28 24 4 | 17,620 604 1,956 7,025 1,128 820 308 40 32 8 | 19,234 810 1,880 7,036 1,925 1,716 209 43 20 23 |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 4,374 1,612 | 5,044 1,366 | 5,435 1,433 | 5,861 1,680 |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings <i>Loans and overdrafts</i> <i>From banks</i> <i>From others</i> Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | 10,888 4,363 1,464 4,045 | 10,253 5,362 1,135 3,371 1,178 980 199 146 1,894 152 -130 | 10,187 5,490 737 3,600 1,411 979 433 79 1,966 144 8 | 11,291 5,344 1,002 4,457 1,617 1,617 1,068 549 120 2,563 157 291 |
| Other liabilities | 873 | 515 | 352 | 196 |
| Equity Share capital Contributed surplus and other Retained earnings | 6,018 3,941 175 1,902 | 7,205 4,608 209 2,388 | 7,434 4,343 301 2,790 | 7,943 4,649 312 2,982 |
| | | Income Statement (| \$000,000) | |
| Operating revenue Sales of goods and services Interest and dividend revenue (operating) | 32,926 32,361 | 35,140 34,014 | 38,200 36,425 | 38,576 37,478 |
| Other operating revenue | 565 | 1,126 | 1,776 | 1,099 |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 32,049 24,435 4,003 520 3,091 | 34,299 24,570 8,760 154 607 208 | 37,293 30,244 4,987 355 595 | 37,735 31,076 4,950 357 649 703 |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 877 110 382 -249 | 842 271 306 5 | 907 506 315 -18 | 842 489 343 69 |
| Profit before income tax Income tax Equity in affiliates' earnings | 356 128 55 | 812 199 18 | 1,081 361 16 | 1,057 420 16 |
| Profit before extraordinary gains Extraordinary gains | 283 -2 | 631 -22 | 736 -4 | 653 11 |
| Net profit | 280 | 608 | 732 | 663 |
| | | Selected rat | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 0.915 2.7% 4.7% 4.7% 1.341 0.379 5.246 49.829 | 0.625 2.4% 8.8% 7.3% 1.465 0.461 5.200 19.916 | 0.583 2.4% 9.9% 8.2% 1.501 0.441 5.438 19.534 | 0.687 2.2% 8.2% 6.6% 1.568 0.491 5.482 20.524 |
| | | Percentage change of s | | 1.001 |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | 6.7% 7.0% -4.0% | 8.7% 8.7% 7.8% | 1.0% 1.2% -7.2% |

Transportation and warehousing

| | 1998 | 1999 | 2000 | 2001 |
|---|---|---|--|--|
| | | Balance Sheet (\$ | 000,000) | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage | 99,034 4,160 10,423 2,550 16,120 684 57 628 | 103,227 5,131 10,841 2,097 17,568 14,898 2,670 606 215 392 | 117,705 5,302 12,816 2,164 18,490 15,005 3,486 1,314 180 1,133 | 121,948 6,041 12,969 2,150 19,035 16,642 2,393 2,221 295 1,926 |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 59,367 5,730 | 60,964 6,019 | 67,564 10,054 | 69,103 10,430 |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings <i>Loans and overdrafts</i> <i>From banks</i> <i>From others</i> Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax | 68,714 12,784 8,233 41,092 | 72,261 14,284 9,910 38,601 14,051 8,546 5,505 2,128 20,138 2,284 1,518 | 80,363 16,062 10,201 42,706 13,036 7,673 5,362 2,963 23,816 2,891 1,986 | 86,817 15,062 12,129 47,444 23,640 13,246 10,393 2,538 18,693 2,574 1,973 |
| Bank customers' liabilities under acceptances Other liabilities | 5,763 | 7,948 | 9,409 | 10,209 |
| Equity Share capital Contributed surplus and other Retained earnings | 30,320 13,665 5,058 11,597 | 30,966 16,539 5,940 8,488 | 37,342 17,119 12,168 8,055 | 35,130 22,230 5,886 7,015 |
| | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services Interest and dividend revenue (operating) | 89,631 83,129 | 87,425 84,849 | 94,505 92,148 0 | 98,826 96,856 |
| Other operating revenue | 6,502 | 2,576 | 2,357 | 1,970 |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 85,251 60,959 19,225 4,354 713 | 81,581 52,497 22,483 1,338 4,853 410 | 89,057 56,467 24,908 1,380 5,824 478 | 94,229 61,670 24,496 1,222 5,970 871 |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 4,380 450 3,158 532 | 5,844 846 3,472 -342 | 5,448 804 3,569 192 | 4,598 650 3,952 -85 |
| Profit before income tax Income tax Equity in affiliates' earnings | 2,203 450 321 | 2,876 898 134 | 2,875 799 230 | 1,210 556 584 |
| Profit before extraordinary gains Extraordinary gains | 2,075 -10 | 2,112 -44 | 2,306 14 | 1,238 0 |
| Net profit | 2,065 | 2,068 | 2,320 | 1,238 |
| | Selected ratios | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | $\begin{array}{c} 1.627\\ 4.9\%\\ 6.8\%\\ 5.3\%\\ 0.956\\ 0.843\\ 35.152\\ 8.600\\ \end{array}$ | 1.567 6.7% 6.8% 5.6% 0.834 0.747 41.687 8.064 | 1.417 5.8% 6.2% 5.4% 0.887 0.805 43.665 7.374 | 1.696 4.7% 3.5% 4.3% 0.902 0.824 45.972 7.620 |
| Operating revenue, war over year change | 0/. | Percentage change of s | | 1 60/ |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % | -2.5% -4.3% 33.4% | 8.1% 9.2% -6.8% | 4.6% 5.8% -15.6% |

Other retail

| | 1998 | 1999 | 2000 | 2001 | |
|--|---|---|--|--|--|
| | 1990 | Balance Sheet (\$000,000) | | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage Pank outcovery liabilities under accountances | 17,465 1,289 1,801 5,637 2,394 242 39 202 | 19,631 1,981 2,302 6,299 2,269 1,505 764 364 193 171 | 21,227 1,993 2,546 6,998 2,619 1,760 859 257 118 140 | 21,508 1,953 2,553 6,999 2,791 1,864 927 236 131 105 | |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 4,80 ⁴ 1,298 | 4,928 1,488 | 5,274 1,540 | 5,377 1,599 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances Other liabilities | 12,562 4,250 3,771 4,188 | 13,338 5,014 3,845 4,107 2,735 2,325 410 235 132 1,005 -19 | 14,790 5,655 4,400 2,835 2,177 658 324 129 1,053 34 | 15,026 5,910 4,567 4,106 2,821 2,154 666 118 79 1,089 0 0 442 | |
| Equity Share capital Contributed surplus and other Retained earnings | 4,903 1,671 252 2,980 | 6,293 2,396 290 3,607 | 6,437 2,957 414 3,065 | 6,482 2,859 358 3,264 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services | 42,922 41,753 | 47,809 47,439 | 53,064 52,573 | 55,591 55,136 | |
| Interest and dividend revenue (operating) Other operating revenue | 1,169 | 370 | 491 | 455 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 41,567 34,839 5,540 842 347 | 46,398 38,415 6,802 231 698 252 | 51,990 42,835 7,568 239 939 409 | 54,420 45,397 7,559 276 793 395 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 1,354 102 762 14 | 1,412 148 474 86 | 1,074 139 565 64 | 1,172 235 566 81 | |
| Profit before income tax Income tax Equity in affiliates' earnings | 708 247 39 | 1,171 435 29 | 712 321 4 | 923 339 22 | |
| Profit before extraordinary gains Extraordinary gains | 499 -13 | 766 -4 | 395 -12 | 606 11 | |
| Net profit | 486 | 762 | 383 | 616 | |
| | | Selected ratios | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | $\begin{array}{c} 1.623\\ 3.2\%\\ 10.2\%\\ 8.3\%\\ 1.297\\ 0.555\\ 7.615\\ 23.830\end{array}$ | 1.264 3.0% 12.2% 8.0% 1.315 0.580 7.590 20.770 | $\begin{array}{c} 1.358\\ 2.0\%\\ 6.1\%\\ 5.6\%\\ 1.325\\ 0.595\\ 7.582\\ 20.845\end{array}$ | 1.338 2.1% 9.3% 7.0% 1.271 0.561 7.942 21.777 | |
| | | Percentage change of | | | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | 11.4% 11.6% 4.2% | 11.0% 12.1% -23.9% | 4.8% 4.7% 9.1% | |

Telecommunications

| | 1998 | 1999 | 2000 | 2001 | |
|---|---|--|---|--|--|
| | | Balance Sheet (\$ | 000,000) | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage Bank customers' liabilities under acceptances | 59,154 2,618 7,431 639 4,127 135 11 125 | 66,636 2,476 4,831 476 17,048 15,160 1,888 82 24 58 | 89,294 1,761 6,866 672 27,228 26,259 969 96 55 41 | 96,748 3,050 7,371 471 28,609 27,983 626 43 15 28 | |
| Capital assets, net Other assets | 36,871 7,333 | 33,592 8,131 | 40,729 11,942 | 44,730 12,474 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings <i>Loans and overdrafts</i> <i>From banks</i> <i>From others</i> Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax | 36,162 6,189 3,002 25,158 | 40,006 6,318 964 30,115 3,693 2,366 1,327 1,442 24,926 54 146 | 56,917 7,977 8,770 36,577 4,769 2,347 2,422 5,629 26,016 163 512 | 61,569 9,251 6,651 40,988 4,683 3,936 747 780 35,408 117 524 | |
| Bank customers' liabilities under acceptances Other liabilities | 1,604 | 2,463 | 3,082 | 4,155 | |
| Equity Share capital Contributed surplus and other Retained earnings | 22,992 21,742 579 671 | 26,629 25,624 888 117 | 32,377 33,595 1,197 -2,415 | 35,179 38,208 -3,827 798 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services | 28,890 27,273 | 30,088 29,865 | 32,926 32,494 | 36,707 36,189 | |
| Interest and dividend revenue (operating) Other operating revenue | 1,617 | 223 | 433 | 518 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 24,805 14,994 3,832 5,615 364 | 26,101 14,000 5,344 671 5,700 386 | 27,832 12,159 7,235 668 5,940 1,830 | 32,948 17,325 7,726 588 7,123 187 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 4,085 227 2,268 -847 | 3,986 541 2,556 867 | 5,094 705 2,714 97 | 3,759 1,255 3,910 -907 | |
| Profit before income tax Income tax Equity in affiliates' earnings | 1,196 364 596 | 2,839 1,529 230 | 3,181 1,998 -20 | 197 985 604 | |
| Profit before extraordinary gains Extraordinary gains | 1,428 0 | 1,540 0 | 1,163 -6 | -184 -4 | |
| Net profit | 1,428 | 1,540 | 1,157 | -188 | |
| | Selected ratios | | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | $\begin{array}{c} 1.225\\ 14.1\%\\ 6.2\%\\ 6.4\%\\ 1.370\\ 1.297\\ 45.225\\ 3.888\end{array}$ | 1.167 13.2% 5.8% 6.0% 0.898 0.851 63.265 6.228 | $\begin{array}{c} 1.401 \\ 15.5\% \\ 3.6\% \\ 3.9\% \\ 0.548 \\ 0.513 \\ 48.996 \\ 4.796 \end{array}$ | $\begin{array}{c} 1.354 \\ 10.2\% \\ -0.5\% \\ 3.6\% \\ 0.658 \\ 0.632 \\ 77.905 \\ 4.980 \end{array}$ | |
| Operating revenue, were over veer abance | 0/ | Percentage change of : | | 11 50/ | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | 4.1% 5.2% -2.4% | 9.4% 6.6% 27.8% | 11.5% 18.4% -26.2% | |

Publishing and broadcasting

| | 1998 | 1999 | 2000 | 2001 | |
|---|--|---|--|--|--|
| | | Balance Sheet (\$000,000) | | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage | 49,220 1,881 5,538 1,317 22,087 254 45 209 | 57,306 2,582 5,950 1,207 26,188 24,392 1,795 365 218 147 | 65,822 3,038 6,813 1,721 26,662 23,641 3,020 358 117 241 | 73,041 3,432 7,137 1,673 26,880 23,718 3,162 367 112 255 | |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 7,814 10,330 | 9,824 11,190 | 11,134 16,097 | 12,197 21,356 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | 31,339 5,452 11,752 11,129 1,044 | 32,245 6,033 10,822 12,415 8,827 7,136 1,691 1,918 1,450 220 1,130 | 33,376 6,598 8,580 13,839 6,027 5,217 810 2,686 4,511 614 1,705 | 42,019 6,923 12,091 18,333 11,092 9,886 1,206 2,354 3,836 1,051 2,013 | |
| Other liabilities | 1,961 | 1,845 | 2,653 | 2,660 | |
| Equity Share capital Contributed surplus and other Retained earnings | 17,882 14,559 2,147 1,176 | 25,061 19,855 4,157 1,049 | 32,447 30,240 4,231 -2,025 | 31,022 35,288 4,330 -8,596 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services Interest and dividend revenue (operating) | 27,061 26,360 | 30,081 29,201 | 33,153 32,075 | 34,108 32,793 | |
| Other operating revenue | 701 | 880 | 1,078 | 1,315 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 24,620 18,556 3,488 1,401 1,175 | 27,541 17,357 5,882 731 2,277 1,294 | 30,802 18,042 8,331 243 2,261 1,925 | 32,760 21,230 7,345 359 2,866 960 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 2,441 759 1,266 588 | 2,540 815 1,331 693 | 2,351 486 1,207 2,091 | 1,349 318 1,659 768 | |
| Profit before income tax Income tax Equity in affiliates' earnings | 2,521 1,024 339 | 2,717 906 342 | 3,721 1,272 72 | 776 -61 -70 | |
| Profit before extraordinary gains Extraordinary gains | 1,837 -2 | 2,153 -15 | 2,521 -13 | 767 7 | |
| Net profit | 1,835 | 2,138 | 2,509 | 774 | |
| | Selected ratios | | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 1.280 9.0% 10.3% 6.7% 1.048 0.927 20.552 4.886 | 0.927 8.4% 8.6% 6.4% 0.870 0.777 24.917 5.056 | 0.691 7.1% 7.8% 6.2% 1.011 0.897 19.259 4.866 | 0.981 4.0% 2.5% 0.902 0.811 20.389 4.779 | |
| | | Percentage change of s | | | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % | 11.2% 11.9% 4.1% | 10.2% 11.8% -7.4% | 2.9% 6.4% -42.6% | |

Banking and other depository credit intermediation

| | 1998 | 1999 | 2000 | 2001 | |
|---|--------|------------------------------|----------------------------|----------------------------|--|
| | | Balance Sheet (\$000,000) | | | |
| Assets | | 1,104,948 | 1,167,784 | 1,245,667 | |
| Cash and deposits Accounts receivable and accrued revenue | | 39,953 5,815 | 37,127 6,294 | 40,684 5,699 | |
| Inventories Investments | | 0 302,285 | 1 335,825 | 1 374,143 | |
| Investments and accounts with affiliates | | 45,573 | 56,321 | 89,455 | |
| Portfolio investments | | 256,712 613,738 | 279,505 656,147 | 284,689 699,579 | |
| Loans <i>Mortgage</i> | | 263,985 | 294,384 | 320,529 | |
| Non-mortgage Bank customers' liabilities under acceptances | | 349,753 48,577 | 361,763 53,362 | 379,050 45,628 | |
| Capital assets, net | | 7,316 | 8,368 | 7,715 | |
| Other assets | | 87,266 | 70,660 | 72,218 | |
| Liabilities | | 1,038,094 11,580 | 1,097,847 12,181 | 1,166,518 11,817 | |
| Accounts payable and accrued liabilities Loans and accounts with affiliates | | 57,471 | 52,812 | 50,673 | |
| Borrowings | | 36,254 14,914 | 35,322 11,955 | 26,808 4,267 | |
| Loans and overdrafts From banks | | 9,006 | 9,994 | 1,618 | |
| From others Bankara' accontances and paper | | 5,908 167 | 1,960 648 | 2,649 195 | |
| Bankers' acceptances and paper Bonds and debentures | | 21,025 | 22,491 | 22,202 | |
| <i>Mortgages</i> Deferred income tax | | 149 -1,158 | 228 1.788 | 144 814 | |
| Bank customers' liabilities under acceptances | | 48,577 | 53,362 | 45,628 | |
| Other liabilities | | 885,370 | 942,383 | 1,030,779 | |
| Equity | | 66,855 | 69,937 | 79,149 | |
| Share capital Contributed surplus and other | | 31,635 903 | 33,221 1,453 | 36,035 4,269 | |
| Retained earnings | | 34,316 | 35,262 | 38,845 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue | | 76,978 | 86,167 | 85,440 | |
| Sales of goods and services Interest and dividend revenue (operating) | | 14,917 56.302 | 18,998 61,027 | 18,157 61,746 | |
| Other operating revenue | | 5,759 | 6,142 | 5,538 | |
| Operating expenses | | 58,578 | 66,897 | 67,697 | |
| Purchased goods, materials and service Wages, salaries and employee benefits | | 6,952 11,796 | 18,777 12,269 | 19,155 16,027 | |
| Indirect taxes | | 779 | 2,844 | 727 | |
| Depreciation, depletion and amortization Interest expense (operating) | | 1,618 26,642 | 1,623 29,673 | 3,254 28,186 | |
| Other operating expenses | | 10,792 | 1,711 | 347 | |
| Operating profit/loss | | 18,400 | 19,270 | 17,743 | |
| Interest and dividend revenue Interest expense on borrowing | | 6,714 | 0 7,068 | 7,353 | |
| Gains/losses | | -70 | 1 | 6 | |
| Profit before income tax | | 11,615 | 12,204 | 10,396 | |
| Income tax | | 2,919 1 | 2,736 -1 | 2,043 0 | |
| Equity in affiliates' earnings | | | | - | |
| Profit before extraordinary gains Extraordinary gains | | 8,697 0 | 9,467 -3 | 8,353 | |
| Net profit | | 8,697 | 9,465 | 8,353 | |
| | | Selected ratios | | | |
| Daht to aquity | | 1.402 | 1.260 | 0.979 | |
| Debt to equity Profit margin | % | 23.9% | 22.4% | 20.8% | |
| Return on equity Return on capital employed | % | 13.0% 8.2% | 13.5% 9.2% | 10.6% 9.1% | |
| Working capital | | | | | |
| Quick ratio Inventory turnover | | | | | |
| Receivables turnover | | | | | |
| | | Percentage change o | of selected items | | |
| Operating revenue, year-over-year change | % | 0.0% | 11.9% | -0.8% | |
| Operating expenses, year-over-year change | % % | 0.0% 0.0% | 14.2% 4.7% | 1.2% -7.9% | |
| Operating profit, year-over-year change | /0 | 0.070 | 7.7/0 | 1.3/0 | |

Non-depository credit intermediation

| | 1998 | 1999 | 2000 | 2001 | |
|---|--------|------------------------------|---------------------|---------------------|--|
| | 1000 | Balance Sheet (\$000,000) | | | |
| Assets | | 144,300 | 155,221 | 157,753 | |
| Cash and deposits | | 6,520 | 4,929 | 8,233 | |
| Accounts receivable and accrued revenue Inventories | | 5,395 247 | 5,137 185 | 4,891 166 | |
| Investments | | 51,028 | 59,288 | 59,533 | |
| Investments and accounts with affiliates Portfolio investments | | 23,340 27,688 | 26,776 32,512 | 22,550 36,983 | |
| Loans <i>Mortgage</i> | | 65,290 26,431 | 70,946 24,900 | 69,582 23,519 | |
| Non-mortgage | | 38,859 | 46,046 | 46,063 | |
| Bank customers' liabilities under acceptances Capital assets, net | | 13,064 | 12,282 | 13,082 | |
| Other assets | | 2,756 | 2,454 | 2,265 | |
| Liabilities | | 135,244 | 139,296 | 145,974 | |
| Accounts payable and accrued liabilities Loans and accounts with affiliates | | 3,693 26,153 | 4,813 26,560 | 4,435 26,314 | |
| Borrowings | | 82,372 | 83,314 | 82,430 | |
| Loans and overdrafts From banks | | 10,144 6,619 | 10,917 4,720 | 4,565 2,017 | |
| From others | | 3,525 | 6,197 | 2,548 | |
| Bankers' acceptances and paper Bonds and debentures | | 30,434 39,774 | 28,962 40,629 | 26,128 49,977 | |
| Mortgages | | 2,020 | 2,806 | 1,760 | |
| Deferred income tax Bank customers' liabilities under acceptances | | 716 | 879 | 803 | |
| Other liabilities | | 22,310 | 23,730 | 31,992 | |
| Equity | | 9,056 | 15,925 | 11,779 | |
| Share capital Contributed surplus and other | | 7,374 2,551 | 8,942 2,772 | 11,872 2,648 | |
| Retained earnings | | -869 | 4,211 | -2,741 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue | | 17,737 | 19,162 | 18,617 | |
| Sales of goods and services Interest and dividend revenue (operating) | | 3,935 11,700 | 3,083 13,496 | 3,074 13,118 | |
| Other operating revenue | | 2,102 | 2,583 | 2,425 | |
| Operating expenses | | 10,359 | 10,495 | 10,261 | |
| Purchased goods, materials and service Wages, salaries and employee benefits | | 3,837 1,781 | 4,177 1,347 | 5,481 1,213 | |
| Indirect taxes | | 244 | 505 | 123 | |
| Depreciation, depletion and amortization Interest expense (operating) | | 2,495 1,082 | 2,333 1,388 | 2,070 1,068 | |
| Other operating expenses | | 921 | 746 | 307 | |
| Operating profit/loss | | 7,378 | 8,667 | 8,356 | |
| Interest and dividend revenue Interest expense on borrowing | | 25 5,158 | 0 6,211 | 6,097 | |
| Gains/losses | | -627 | -709 | 22 | |
| Profit before income tax | | 1,617 | 1,747 | 2,280 | |
| Income tax Equity in affiliates' earnings | | 697 56 | 500 98 | 898 122 | |
| | | | | | |
| Profit before extraordinary gains Extraordinary gains | •• | 976 -21 | 1,346 -12 | 1,504 -17 | |
| Net profit | | 954 | 1,334 | 1,487 | |
| | | Selected ra | tios | | |
| Debt to equity | | 11.984 | 6.900 | 9.232 | |
| Profit margin | % | 41.6% | 45.2% | 44.9% | |
| Return on equity Return on capital employed | % | 10.8% 4.4% | 8.5% 5.3% | 12.8% 5.4% | |
| Working capital Quick ratio | | | | | |
| Inventory turnover | | | | | |
| Receivables turnover | | | | | |
| | | Percentage change of | | | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change | % % | 0.0% 0.0% | 8.0% 1.3% | -2.8% -2.2% | |
| Operating profit, year-over-year change | % | 0.0% | 17.5% | -3.6% | |
| | | | | | |

Credit unions

| | 1998 | 1999 | 2000 | 2001 | |
|---|----------------------------------|---|---|---|--|
| | | Balance Sheet (\$ | 6000,000) | | |
| Assets Cash and deposits Accounts receivable and accrued revenue | | 147,033 23,842 1,008 0 | 156,470 25,762 1,363 0 | 151,962 13,464 896 0 | |
| Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage | | 16,812 1,147 15,665 101,963 62,749 | 19,485 1,572 17,913 107,632 66,350 | 24,662 4,378 20,284 109,553 71,152 | |
| <i>Non-mortgage</i> Bank customers' liabilities under acceptances Capital assets, net Other assets | | 39,214 2,347 1,061 | 41,282 2,720 -492 | 38,401 1,974 1,412 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others | •• •• •• •• •• | 137,237 2,335 48 8,029 7,845 260 7,584 | 145,950 2,796 37 5,720 5,592 156 5,437 | 141,092 3,365 489 1,378 1,014 36 978 | |
| Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | | 173 11 0 | 115 12 0 | 351 13 -13 | |
| Other liabilities | | 126,825 | 137,397 | 135,872 | |
| Equity Share capital Contributed surplus and other Retained earnings | •• •• •• | 9,797 3,405 1,626 4,766 | 10,521 3,532 4,908 2,081 | 10,870 3,078 5,514 2,278 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services Interest and dividend revenue (operating) Other operating revenue | ·· ·· ·· | 10,719 50 9,142 1,527 | 12,397 671 10,033 1,693 | 11,970 605 9,676 1,689 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | •• •• •• •• •• •• | 9,324 997 916 531 427 4,694 1,759 | 10,694 2,394 1,910 300 444 5,219 427 | 10,173 4,892 26 0 372 4,883 1 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | | 1,395 0 618 1 | 1,703 576 -1 | 1,797 544 -6 | |
| Profit before income tax Income tax Equity in affiliates' earnings | •• •• •• | 779 157 11 | 1,125 224 17 | 1,247 262 -6 | |
| Profit before extraordinary gains Extraordinary gains | | 633 -2 | 918 -3 | 979 0 | |
| Net profit | | 630 | 914 | 979 | |
| | | Selected ratios | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | % % % | 0.824 13.0% 6.5% 6.0% | 0.547 13.7% 8.7% 8.3% | 0.172 15.0% 9.0% 11.1% | |
| | | Percentage change of | | | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | 0.0% 0.0% 0.0% | 15.6% 14.7% 22.1% | -3.4% -4.9% 5.5% | |

Direct life, health and medical insurance carriers

| | 1998 | 1999 | 2000 | 2001 | |
|--|-----------------|------------------------------|-------------------------|-------------------------|--|
| | | Balance Sheet (\$000,000) | | | |
| Assets | | 175,487 | 182,632 | 194,728 | |
| Cash and deposits Accounts receivable and accrued revenue | | 2,127 4,585 | 2,013 4,907 | 1,509 4,308 | |
| Investments | | 115,045 | 122,510 | 134,316 | |
| Investments and accounts with affiliates Portfolio investments | | 18,207 96,838 | 17,524 104,986 | 22,200 112,116 | |
| Loans Mortgage | | 44,546 39,745 | 44,541 39,658 | 45,067 38,788 | |
| Non-mortgage | | 4,801 | 4,883 | 6,279 | |
| Bank customers' liabilities under acceptances Capital assets, net | | 6,876 | 6,521 | 6,821 | |
| Other assets | | 2,308 | 2,141 | 2,706 | |
| Liabilities | | 142,544 | 147,524 5,236 | 155,957 5,468 | |
| Accounts payable and accrued liabilities Loans and accounts with affiliates | | 4,482 1,227 | 5,236 1,380 | 5,466 4,840 | |
| Borrowings Loans and overdrafts | | 3,624 2,138 | 3,994 2,401 | 5,951 3,209 | |
| From banks | | 1,582 | 1,999 | 2,729 | |
| From others Bankers' acceptances and paper | | 556 | 402 | 480 | |
| Bonds and debentures | | 1,353 | 1,476 | 2,554 | |
| <i>Mortgages</i> Deferred income tax | | 134 29 | 117 -306 | 188 197 | |
| Bank customers' liabilities under acceptances Other liabilities | | | 137,220 | 139,500 | |
| | | | | | |
| Equity Share capital | | 32,942 5,137 | 35,108 5,787 | 38,770 6,220 | |
| Contributed surplus and other Retained earnings | | 609 27,196 | 782 28,540 | 976 31,573 | |
| nounou ourningo | | Income Statement (\$000,000) | | | |
| Operating revenue | | 36,361 | 37,434 | 39,056 | |
| Sales of goods and services | | 23,553 | 24,132 | 25,885 | |
| Interest and dividend revenue (operating) Other operating revenue | | 10,558 2,250 | 10,562 2,739 | 10,377 2,794 | |
| Operating expenses | | 33,386 | 34,233 | 35,611 | |
| Purchased goods, materials and service | | 30,840 | 30,984 | 32,220 | |
| Wages, salaries and employee benefits Indirect taxes | | 2,462 550 | 2,975 592 | 3,102 627 | |
| Depreciation, depletion and amortization Interest expense (operating) | | -983 314 | -943 329 | -885 246 | |
| Other operating expenses | | 204 | 296 | 300 | |
| Operating profit/loss | | 2,975 | 3,201 | 3,445 | |
| Interest and dividend revenue Interest expense on borrowing | | 372 | 302 | 300 | |
| Gains/losses | | 90 | 6 | -128 | |
| Profit before income tax | | 2,693 | 2,905 | 3,017 | |
| Income tax Equity in affiliates' earnings | | 975 451 | 1,024 564 | 1,073 562 | |
| Profit before extraordinary gains | | | 2,445 | | |
| Extraordinary gains | | 2,168 | 2,445 | 2,506 0 | |
| Net profit | | 2,168 | 2,445 | 2,506 | |
| | Selected ratios | | | | |
| Debt to equity | | 0.147 | 0.153 | 0.278 | |
| Profit margin Return on equity | % % | 8.2% 6.6% | 8.6% 7.0% | 8.8% 6.5% | |
| Return on capital employed | % | 6.4% | 6.5% | 5.5% | |
| Working capital Quick ratio | | | | | |
| Inventory turnover Receivables turnover | | | | | |
| | | Percentage change of | selected items | | |
| Operating revenue, year-over-year change | % | 0.0% | 3.0% | 4.3% | |
| Operating expenses, year-over-year change | % | 0.0% | 2.5% | 4.0% | |
| Operating profit, year-over-year change | % | 0.0% | 7.6% | 7.6% | |

Direct insurance (except life, health and medical) carriers

| | 1998 | 1999 | 2000 | 2001 | |
|---|--------|------------------------------|-------------------------|-------------------------|--|
| | | Balance Sheet (\$000,000) | | | |
| Assets | | 64,761 | 65,084 | 67,724 | |
| Cash and deposits Accounts receivable and accrued revenue | | 1,404 7,755 | 1,864 8,219 | 2,424 8,807 | |
| Inventories | | 3 | 3 | 3 | |
| Investments Investments and accounts with affiliates | | 43,548 1,010 | 43,087 662 | 43,074 2,327 | |
| Portfolio investments | | 42,539 | 42,425 652 | 40,747 583 | |
| Loans Mortgage | | 1,274 1,274 | 652 | 583 | |
| Non-mortgage Bank customers' liabilities under acceptances | | | | | |
| Capital assets, net | | 1,143 | 1,119 | 1,182 | |
| Other assets | | 9,634 | 10,141 | 11,651 | |
| Liabilities | | 47,980 26,676 | 47,266 27,381 | 50,818 29,413 | |
| Accounts payable and accrued liabilities Loans and accounts with affiliates | | 20,070 | 585 | 463 | |
| Borrowings | | 240 230 | 249 238 | 186 158 | |
| Loans and overdrafts From banks | | 198 | 205 | 128 | |
| From others Bankers' acceptances and paper | | 32 | 34 | 30 | |
| Bonds and debentures | | | | | |
| <i>Mortgages</i> Deferred income tax | | 10 -716 | 11 -715 | 27 -590 | |
| Bank customers' liabilities under acceptances | | | | | |
| Other liabilities | | 21,523 | 19,766 | 21,346 | |
| Equity Share capital | | 16,781 3,017 | 17,818 3,225 | 16,907 3.422 | |
| Contributed surplus and other | | 808 | 731 | 786 | |
| Retained earnings | | 12,956 | 13,862 | 12,699 | |
| Newstine sevenue | | Income Statement (\$000,000) | | | |
| Operating revenue | | 24,410 21,226 | 26,207 22,281 | 28,011 24,369 | |
| Sales of goods and services Interest and dividend revenue (operating) | | 2,612 | 2,591 | 2,490 | |
| Other operating revenue | | 571 | 1,335 | 1,152 | |
| Operating expenses | | 22,961 | 24,334 | 27,607 | |
| Purchased goods, materials and service Wages, salaries and employee benefits | | 20,265 1,698 | 21,160 2,038 | 23,478 2,753 | |
| Indirect taxes | | 765 | 834 | 1,014 | |
| Depreciation, depletion and amortization Interest expense (operating) | | 90 3 | 121 | 150 | |
| Other operating expenses | | 140 | 182 | 213 | |
| Operating profit/loss | | 1,449 | 1,872 | 404 | |
| Interest and dividend revenue Interest expense on borrowing | | 2 25 | 24 | | |
| Gains/losses | | 91 | 5 | -5 | |
| Profit before income tax | | 1,516 | 1,853 | 365 | |
| Income tax | | 456 125 | 559 310 | 321 | |
| Equity in affiliates' earnings | | | | 90 | |
| Profit before extraordinary gains Extraordinary gains | | 1,186 | 1,603 | 134 | |
| | | 1,186 | 1,603 | 134 | |
| Net profit | | , | | 104 | |
| | | Selected rat | | 0.029 | |
| Debt to equity Profit margin | % | 0.030 5.9% | 0.047 7.1% | 0.038 1.4% | |
| Return on equity | % | 7.1% 7.0% | 9.0% 8.7% | 0.8% 0.9% | |
| Return on capital employed Norking capital | | 7.0% | 0.7% | 0.9% | |
| Quick rătio Inventory turnover | | | | | |
| Receivables turnover | | | | | |
| | | Percentage change of | selected items | | |
| Operating revenue, year-over-year change | % | 0.0% | 7.4% | 6.9% | |
| Operating expenses, year-over-year change | % % | 0.0% 0.0% | 6.0% 29.2% | 13.4% -78.4% | |
| Operating profit, year-over-year change | /0 | 0.070 | 23.270 | 10.470 | |

Reinsurance carriers

| | 1998 | 1999 | 2000 | 2001 |
|--|------------------------------|------------------------------------|-------------------------------------|-------------------------------------|
| | | Balance Sheet (\$ | 000,000) | |
| Assets Cash and deposits | | 11,367 263 | 13,210 212 | 14,599 303 |
| Accounts receivable and accrued revenue Inventories Investments | | 1,457 8,078 | 2,136 9,454 | 2,306 10,382 |
| Investments and accounts with affiliates Portfolio investments Loans Mortgage | | 8,078 124 23 | 9,454 36 18 | 1 10,381 35 18 |
| <i>Non-mortgage</i> Bank customers' liabilities under acceptances Capital assets, net | | 101 55 | 17 61 | 17 59 |
| Other assets | | 1,390 | 1,311 | 1,514 |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings | | 8,413 4,410 62 | 9,752 4,724 55 3 | 11,118 5,390 51 0 |
| Loans and overdrafts From banks From others | | | 33 | 0 0 0 |
| Bankers' acceptances and paper Bonds and debentures Mortgages | | | | |
| Deferred income tax Bank customers' liabilities under acceptances | | -72 | -23 | 78 |
| Other liabilities Equity | | 4,013 2,954 | 4,994 3,458 | 5,598 3,481 |
| Share capital Contributed surplus and other Retained earnings | ··· ·· ·· | 461 42 2,450 | 479 61 2,918 | 490 57 2,934 |
| | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services Interest and dividend revenue (operating) Other operating revenue | | 2,732 2,131 532 68 | 3,668 2,298 623 747 | 3,714 2,819 705 190 |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits | | 2,455 1,833 420 | 3,290 2,633 515 | 3,430 2,744 526 |
| Indirect taxes Depreciation, depletion and amortization Interest expense (operating) | | 420 54 -12 | 38 -29 1 | 520 51 -33 2 |
| Other operating expenses | | 160 | 132 | 140 |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing | | 277 4 | 378 2 | 284 |
| Gains/losses Profit before income tax | | -2 271 | 3 377 | -3 278 |
| Income tax Equity in affiliates' earnings | | 63 | 140 1 | 100 1 |
| Profit before extraordinary gains Extraordinary gains | | 208 | 238 | 180 |
| Net profit | | 208 | 238 | 180 |
| | | Selected rat | ios | |
| Debt to equity Profit margin Return on equity Return on capital employed | % % % | 0.021 10.1% 7.1% 7.0% | 0.017 10.3% 6.9% 6.9% | 0.015 7.7% 5.2% 5.1% |
| Working capital Quick ratio Inventory turnover Receivables turnover | | | | |
| | | Percentage change of | selected items | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % | 0.0% 0.0% 0.0% | 34.3% 34.0% 36.5% | 1.3% 4.2% -24.8% |

Agencies, brokerages and other insurance related activities

| | 1998 | 1999 | 2000 | 2001 | |
|---|--|---|---|---|--|
| | | Balance Sheet (\$0 | 000,000) | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage | •• •• •• •• •• •• | 6,404 1,103 1,567 42 1,468 780 688 153 83 | 6,285 1,106 1,768 24 1,582 943 639 94 46 | 6,595 1,145 1,783 37 1,669 1,114 554 86 46 | |
| Non-mortgage Bank customers' liabilities under acceptances Capital assets, net Other assets | | 69 720 1,351 | 48 551 1,160 | 40 582 1,293 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | ·· ·· ·· ·· ·· ·· ·· | 4,496 2,066 1,168 842 428 353 76 129 285 51 | 4,466 2,233 964 882 466 353 113 134 281 116 | 4,622 2,287 970 960 485 254 231 0 137 338 41 | |
| Other liabilities | | 368 | 272 | 364 | |
| Equity Share capital Contributed surplus and other Retained earnings | | 1,909 649 81 1,179 | 1,819 537 198 1,084 | 1,973 638 191 1,143 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services Interest and dividend revenue (operating) Other operating revenue | | 5,733 5,570 98 65 | 5,902 5,708 106 87 | 6,109 5,952 103 53 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | •• •• •• •• •• | 5,350 2,103 2,599 44 179 0 424 | 5,441 2,103 2,985 43 191 2 118 | 5,529 2,215 2,966 78 188 1 82 | |
| Operating profit/loss Interest and dividend revenue | | 384 | 461 | 580 | |
| Interest expense on borrowing Gains/losses | | 87 3 | 86 1 | 96 7 | |
| Profit before income tax Income tax Equity in affiliates' earnings | | 300 117 88 | 376 132 90 | 491 185 65 | |
| Profit before extraordinary gains Extraordinary gains | •• | 271 0 | 334 5 | 371 1 | |
| Net profit | | 271 | 339 | 372 | |
| | | Selected ratios | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | % % % | 1.053 6.7% 14.2% 8.5% | 1.015 7.8% 18.4% 10.8% | 0.979 9.5% 18.8% 11.3% | |
| Operating revenue, vear-over-vear change | % | Percentage change of s | 2.9% | 3.5% | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | /0 % % | 0.0% 0.0% | 2.5% 1.7% 20.1% | 1.6% 25.9% | |

Loan brokers and other financial investment

| | 1998 | 1999 | 2000 | 2001 | |
|---|--------|------------------------------|-------------------------|-------------------------|--|
| | | Balance Sheet (\$ | 000,000) | | |
| Assets | | 170,043 | 160,804 | 167,801 | |
| Cash and deposits Accounts receivable and accrued revenue | | 18,849 18,391 | 13,386 16,281 | 12,963 16,642 | |
| Inventories Investments | | 908 103,203 | 950 108.631 | 953 111,452 | |
| Investments and accounts with affiliates | | 39,193 | 41,675 | 42,775 | |
| Portfolio investments Loans | | 64,010 8,111 | 66,957 6,111 | 68,677 6,889 | |
| Mortgage | | 5,139 | 3,633 | 4,569 2,320 | |
| <i>Non-mortgage</i> Bank customers' liabilities under acceptances | | 2,972 | 2,478 | 2,320 | |
| Capital assets, net Other assets | | 13,109 7,473 | 10,375 5,070 | 9,788 9,115 | |
| | | | , | , | |
| Liabilities Accounts payable and accrued liabilities | •• | 79,530 19,800 | 81,687 20,022 | 81,519 20,279 | |
| Loans and accounts with affiliates | | 22,326 | 29,492 | 29,421 | |
| Borrowings Loans and overdrafts | | 21,933 10,176 | 17,228 10,025 | 17,615 9,606 | |
| From banks | | 7,844 | 7,942 | 5,879 | |
| From others Bankers' acceptances and paper | | 2,332 426 | 2,083 464 | 3,727 889 | |
| Bonds and debentures | | 3,107 | 999 | 1,997 | |
| <i>Mortgages</i> Deferred income tax | | 8,225 2,069 | 5,741 3,491 | 5,122 3,481 | |
| Bank customers' liabilities under acceptances Other liabilities | | 13,402 | 11,454 | 10,723 | |
| | | | | | |
| Equity Share capital | •• | 90,512 39,934 | 79,117 36.064 | 86,282 40,385 | |
| Contributed surplus and other | | 17.568 | 17,719 | 19,366 | |
| Retained earnings | | | | | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services | | 33,212 19,477 | 40,940 25,859 | 41,259 28,876 | |
| Interest and dividend revenue (operating) | | 8,138 | 8,220 | 7,495 | |
| Other operating revenue | | 5,597 | 6,860 | 4,889 | |
| Operating expenses Purchased goods, materials and service | | 22,847 13,060 | 28,892 17,860 | 31,303 20,916 | |
| Wages, salaries and employee benefits | | 6,205 | 7,596 | 6,817 | |
| Indirect taxes Depreciation, depletion and amortization | | 281 1,226 | 473 1,408 | 519 1,774 | |
| Interest expense (operating) | | 297 | 537 | 574 | |
| Other operating expenses | | 1,779 | 1,019 | 702 | |
| Operating profit/loss | | 10,365 | 12,048 39 | 9,956 173 | |
| Interest and dividend revenue Interest expense on borrowing | | 1,880 | 2,624 | 1,804 | |
| Gains/losses | | -11 | 14 | -244 | |
| Profit before income tax | | 8,478 | 9,476 | 8,082 | |
| Income tax Equity in affiliates' earnings | | 1,639 1,900 | 2,107 1,413 | 1,411 1,797 | |
| Profit before extraordinary gains | | 8,740 | 8,783 | 8,469 | |
| Extraordinary gains | | -129 | 2 | -38 | |
| Net profit | | 8,611 | 8,785 | 8,430 | |
| | | Selected ratios | | | |
| Debt to equity | | 0.489 | 0.591 | 0.545 | |
| Profit margin Return on equity | % % | 31.2% 9.7% | 29.4% 11.1% | 24.1% 9.8% | |
| Return on capital employed | % | 7.6% | 8.7% | 7.4% | |
| Working capital Quick ratio | | | | | |
| Inventory turnover | | | | | |
| Receivables turnover | | | | | |
| | | Percentage change of | | 0.001 | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change | % % | 0.0% 0.0% | 23.3% 26.5% | 0.8% 8.3% | |
| Operating profit, year-over-year change | % | 0.0% | 16.2% | -17.4% | |
| | | | | | |

Real estate

| | 1998 | 1999 | 2000 | 2001 | |
|---|--|--|---|---|--|
| | | Balance Sheet (\$ | 000,000) | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage | 120,450 3,911 2,061 3,600 24,054 9,586 3,021 6,565 | 153,440 8,175 3,148 5,909 24,058 16,771 7,286 19,391 7,359 12,033 | 144,186 6,521 3,446 4,457 27,383 20,069 7,314 3,710 2,580 1,130 | 153,131 7,440 3,571 4,472 26,580 19,357 7,223 3,950 2,835 1,114 | |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 74,024 3,212 | 88,557 4,202 | 95,199 3,470 | 103,465 3,654 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings <i>Loans and overdrafts</i> <i>From banks</i> <i>From others</i> Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank outcomerce Inspire under acceptances | 85,713 5,684 20,216 55,546 1,807 | 104,413 7,270 25,614 65,994 11,335 8,154 3,181 139 6,898 47,621 1,615 | 105,083 6,781 26,361 67,147 9,661 5,990 3,672 297 6,511 50,678 1,710 | 109,730 7,184 26,594 71,499 8,282 4,916 3,367 372 7,036 55,808 1,467 | |
| Bank customers' liabilities under acceptances Other liabilities | 2,461 | 3,921 | 3,083 | 2,987 | |
| Equity Share capital Contributed surplus and other Retained earnings | 34,736 22,746 5,119 6,871 | 49,027 33,123 8,486 7,418 | 39,102 25,496 7,978 5,628 | 43,401 26,656 8,686 8,059 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services | 27,101 11,752 | 28,943 12,323 | 32,071 12,736 | 33,620 12,949 | |
| Interest and dividend revenue (operating) Other operating revenue | 15,349 | 16,620 | 19,335 | 20,671 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 22,003 12,182 5,185 2,337 2,299 | 22,998 11,840 5,311 2,507 2,927 413 | 24,931 12,561 6,141 2,953 2,999 277 | 25,885 14,357 5,952 2,405 2,879 292 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 5,098 1,029 4,086 638 | 5,945 1,180 4,632 1,401 | 7,140 1,378 5,298 1,073 | 7,735 1,554 5,414 1,827 | |
| Profit before income tax Income tax Equity in affiliates' earnings | 2,678 881 564 | 3,894 1,041 1,104 | 4,293 1,309 578 | 5,703 1,080 652 | |
| Profit before extraordinary gains Extraordinary gains | 2,361 -54 | 3,957 158 | 3,562 1 | 5,275 3 | |
| Net profit | 2,306 | 4,115 | 3,562 | 5,278 | |
| | | Selected ratios | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 2.181 18.8% 6.8% 5.0% 1.548 1.298 7.529 13.148 | 1.869 20.5% 8.1% 5.3% 2.259 1.849 4.898 9.193 | 2.391 22.3% 9.1% 5.8% 1.066 0.804 7.196 9.307 | 2.260 23.0% 12.2% 6.8% 1.081 0.842 7.517 9.414 | |
| | % | Percentage change of 6.8% | selected items 10.8% | 4.8% | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | 6.8% 4.5% 16.6% | 8.4% 20.1% | 4.8% 3.8% 8.3% | |

Other rental companies

| | 1998 | 1999 | 2000 | 2001 | |
|---|---|--|--|--|--|
| | | Balance Sheet (\$0 | | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage Bank customers' liabilities under acceptances | 38,541 1,147 6,277 1,300 10,950 4,241 140 4,101 | 28,949 1,246 4,380 1,003 7,659 6,700 959 2,117 1,127 990 | 39,903 1,613 3,798 1,173 5,044 3,885 1,160 11,252 372 10,881 | 39,594 1,981 3,593 1,154 5,653 4,380 1,273 11,639 250 11,388 | |
| Capital assets, net Other assets | 12,011 2,616 | 11,087 1,457 | 13,938 3,085 | 12,258 3,317 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | 27,224 4,135 2,679 18,840 | 19,097 2,793 2,714 11,681 4,342 2,748 1,593 3,264 457 3,618 721 | 28,590 3,905 3,706 18,425 4,236 2,182 2,054 6,453 3,813 3,923 1,215 | 28,018 3,056 4,354 17,857 3,688 1,811 1,877 6,891 3,746 3,532 970 | |
| Other liabilities | 610 | 1,188 | 1,340 | 1,783 | |
| Equity Share capital Contributed surplus and other Retained earnings | 11,317 7,468 507 3,342 | 9,852 5,666 799 3,387 | 11,313 5,103 1,085 5,124 | 11,576 5,344 1,005 5,227 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services Interest and dividend revenue (operating) | 19,711 15,510 | 12,724 8,139 | 17,940 10,759 | 18,806 10,620 | |
| Other operating revenue | 4,201 | 4,585 | 7,181 | 8,185 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 21,105 14,781 3,367 2,386 571 | 11,828 6,831 2,144 168 2,391 294 | 15,767 8,381 3,671 267 3,283 165 | 15,661 7,806 4,198 130 3,357 170 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | -1,394 1,200 1,090 62 | 896 630 837 148 | 2,173 513 1,128 240 | 3,144 219 1,859 -80 | |
| Profit before income tax Income tax Equity in affiliates' earnings | -1,223 392 127 | 837 254 63 | 1,797 467 18 | 1,424 727 23 | |
| Profit before extraordinary gains Extraordinary gains | -1,488 -3 | 646 -7 | 1,349 -7 | 720 0 | |
| Net profit | -1,491 | 639 | 1,342 | 720 | |
| | Selected ratios | | | | |
| Debt to equity Profit margin Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 1.901 -7.1% -13.1% -2.0% 0.583 0.510 15.166 3.140 | 1.461 7.0% 6.6% 5.0% 0.826 0.721 12.687 2.905 | $\begin{array}{c} 1.956\\ 12.1\%\\ 11.9\%\\ 6.6\%\\ 1.013\\ 0.929\\ 15.298\\ 4.724\end{array}$ | 1.919 16.7% 6.2% 5.5% 1.057 0.972 16.302 5.233 | |
| | | Percentage change of s | | | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | -35.4% -44.0% 164.3% | 41.0% 33.3% 142.5% | 4.8% -0.7% 44.7% | |

Computer systems design and related services

| | 1998 | 1999 | 2000 | 2001 | |
|---|---|--|---|--|--|
| | | Balance Sheet (\$ | 000,000) | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage Bank customers' liabilities under acceptances | 10,035 1,182 2,488 257 3,098 183 21 162 | 12,325 2,433 3,456 383 2,188 1,582 606 113 61 52 | 19,047 3,104 4,759 500 5,073 3,654 1,419 135 57 78 | 20,899 3,119 4,860 5,080 4,769 1,112 207 73 133 | |
| Capital assets, net Other assets | 1,092 1,734 | 1,367 2,385 | 1,917 3,559 | 2,410 3,914 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | 5,897 2,496 1,039 1,777 | 7,832 3,013 2,267 1,834 1,414 660 754 0 28 393 22 | 10,698 4,224 2,947 2,319 1,651 751 900 6 322 340 -27 | 12,396 4,236 4,054 2,727 1,879 1,058 821 4 423 421 -100 | |
| Other liabilities | 645 | 696 | 1,234 | 1,479 | |
| Equity Share capital Contributed surplus and other Retained earnings | 4,138 3,237 1,695 -795 | 4,492 4,516 143 -166 | 8,349 8,747 204 -602 | 8,503 11,180 1,040 -3,717 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services Interest and dividend revenue (operating) Other operating revenue | 11,475 11,256 219 | 15,786 15,597 189 | 19,340 19,065 0 275 | 21,148 20,893 255 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 11,248 7,217 3,470 490 70 | 15,339 7,647 5,552 53 870 1,216 | 19,729 11,504 6,751 90 943 441 | 22,195 13,490 7,213 75 1,144 272 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 227 107 125 -75 | 447 201 136 -107 | -390 171 259 145 | -1,046 276 242 -370 | |
| Profit before income tax Income tax Equity in affiliates' earnings | 134 191 -46 | 404 377 64 | -333 303 97 | -1,381 398 82 | |
| Profit before extraordinary gains Extraordinary gains | -103 1 | 91 2 | -539 -1 | -1,697 -16 | |
| Net profit | -102 | 93 | -540 | -1,712 | |
| | Selected ratios | | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | $\begin{array}{c} 0.680\\ 2.0\%\\ -2.5\%\\ 0.1\%\\ 1.410\\ 1.343\\ 44.633\\ 4.613\end{array}$ | 0.913 2.8% 2.0% 1.375 1.302 41.251 4.568 | $\begin{array}{c} 0.631 \\ -2.0\% \\ -6.5\% \\ -2.6\% \\ 1.392 \\ 1.322 \\ 38.686 \\ 4.064 \end{array}$ | 0.797 -4.9% -20.0% -9.9% 1.430 1.359 41.537 4.352 | |
| | | Percentage change of | | | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | 37.6% 36.4% 96.7% | 22.5% 28.6% -187.2% | 9.4% 12.5% -168.6% | |

Professional, scientific and technical services (except computer systems design)

| | 1998 | 1999 | 2000 | 2001 |
|---|---|--|--|---|
| | | Balance Sheet (\$0 | 000,000) | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage Bank customers' liabilities under acceptances | 42,329 3,919 8,656 2,341 16,226 1,472 209 1,262 | 42,948 7,260 8,596 2,342 13,618 7,995 5,624 1,221 769 452 | 53,807 7,740 10,569 2,587 19,612 11,568 8,044 1,491 694 798 | 57,532 8,255 10,610 2,671 20,215 11,581 8,634 1,451 632 819 |
| Capital assets, net Other assets | 6,541 3,173 | 6,563 3,349 | 7,821 3,986 | 9,871 4,460 |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | 23,713 9,225 5,901 6,271 | 24,284 9,262 5,966 6,711 4,101 3,183 918 67 154 2,388 189 | 34,154 11,983 11,029 7,680 4,726 3,487 1,240 33 564 2,356 571 | 34,882 11,431 11,983 8,623 5,540 3,227 2,313 118 498 2,467 463 |
| Other liabilities | 2,032 | 2,156 | 2,891 | 2,382 |
| Equity Share capital Contributed surplus and other Retained earnings | 18,616 9,252 2,126 7,239 | 18,664 9,991 2,158 6,516 | 19,653 14,638 2,644 2,371 | 22,650 16,562 2,437 3,652 |
| | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services Interest and dividend revenue (operating) | 40,023 38,393 | 44,244 43,359 | 56,116 54,777 | 56,036 54,250 |
| Other operating revenue | 1,630 | 886 | 1,339 | 1,786 |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 38,613 24,758 12,046 1,112 698 | 42,824 25,951 14,881 311 1,279 403 | 54,634 34,498 17,456 408 1,674 599 | 54,443 34,045 17,683 270 1,783 662 |
| Operating profit/loss | 1,409 | 1,421 | 1.481 | 1,593 |
| Interest and dividend revenue Interest expense on borrowing Gains/losses | 849 600 1,137 | 861 313 227 | 1,423 625 486 | 1,134 677 286 |
| Profit before income tax Income tax Equity in affiliates' earnings | 2,792 800 819 | 2,196 817 708 | 2,766 997 544 | 2,336 1,090 567 |
| Profit before extraordinary gains Extraordinary gains | 2,811 -34 | 2,087 -31 | 2,313 -44 | 1,813 8 |
| Net profit | 2,777 | 2,056 | 2,269 | 1,820 |
| | Selected ratios | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 0.654 3.5% 15.1% 10.6% 1.557 1.395 17.095 4.624 | 0.679 3.2% 11.2% 7.4% 1.512 1.342 18.893 5.147 | 0.952 2.6% 11.8% 7.3% 1.277 1.158 21.689 5.309 | 0.910 2.8% 8.0% 1.382 1.254 20.983 5.281 |
| Onersting revenue, vest-over-vest change | 0/ | Percentage change of s | | _0 10/ |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | 10.5% 10.9% 0.8% | 26.8% 27.6% 4.3% | -0.1% -0.4% 7.6% |

Management of companies and enterprises

| | 1998 | 1999 | 2000 | 2001 | |
|---|--|--|---|---|--|
| | | Balance Sheet (\$ | 000,000) | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage | 312,301 4,559 4,633 1,695 270,797 10,244 4,965 5,279 | 310,173 15,352 4,024 1,546 260,415 223,859 36,556 7,904 4,807 3,097 | 366,773 10,883 5,151 916 319,520 282,703 36,817 5,812 3,451 2,361 | 379,078 11,383 5,185 890 328,942 285,987 42,955 7,193 3,927 3,267 | |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 17,139 3,234 | 17,838 3,095 | 20,265 4,225 | 24,324 1,160 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings <i>Loans and overdrafts</i> <i>From banks</i> <i>From others</i> Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax | 101,895 8,333 36,491 50,677 1,733 | 89,999 6,577 43,721 35,049 8,270 6,309 1,961 1,711 15,221 9,847 1,318 | 98,215 7,600 46,185 37,357 10,051 8,118 1,933 4,391 12,940 9,975 1,146 | 113,038 9,274 49,809 12,167 8,997 3,169 5,017 19,481 10,624 1,861 | |
| Bank customers' liabilities under acceptances Other liabilities | 4,661 | 3,334 | 5,927 | 4,804 | |
| Equity Share capital Contributed surplus and other Retained earnings | 210,406 126,130 39,230 45,046 | 220,175 122,064 38,293 59,818 | 268,559 161,880 41,196 65,483 | 266,039 174,715 43,682 47,642 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services Interest and dividend revenue (operating) Other operating revenue | 26,793 7,546 19,247 | 26,747 9,081 13,211 4,455 | 28,817 10,686 13,489 4,642 | 33,464 11,879 16,312 5,273 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 11,993 6,908 3,431 709 945 | 13,371 7,401 3,674 351 956 989 | 15,014 8,023 3,959 544 1,880 609 | 17,274 11,132 3,711 542 1,115 775 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 14,799 0 4,173 687 | 13,377 215 3,582 -65 | 13,802 39 3,644 -102 | 16,190 21 4,002 -20,499 | |
| Profit before income tax Income tax Equity in affiliates' earnings | 11,313 1,151 3,477 | 9,945 1,083 4,811 | 10,094 1,057 6,117 | -8,290 370 8,336 | |
| Profit before extraordinary gains Extraordinary gains | 13,639 -63 | 13,673 -114 | 15,155 11 | -325 27 | |
| Net profit | 13,576 | 13,559 | 15,166 | -297 | |
| | Selected ratios | | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | % % % | % % % | 0.311 47.9% 5.6% 5.1% 1.888 1.835 31.452 5.594 | 0.365 48.4% -0.1% 0.8% 1.618 1.576 37.597 6.454 | |
| Operating revenue wear ever wear abance | % | Percentage change of | selected items 7.7% | 16.1% | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | -0.2% 11.5% -9.6% | 12.3% 3.2% | 16.1% 15.0% 17.3% | |

Administrative and support, waste management and remediation services

| | 1998 | 1999 | 2000 | 2001 |
|---|--|---|---|---|
| | | Balance Sheet (\$0 | 000,000) | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage | 27,235 2,030 6,002 925 7,426 709 153 556 | 30,895 3,725 4,828 1,033 7,726 4,485 3,241 1,749 329 1,420 | 31,515 3,660 5,176 815 10,039 6,404 3,635 1,787 299 1,489 | 35,041 4,235 5,750 956 10,142 6,743 3,399 1,808 420 1,388 |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 7,570 2,574 | 7,508 4,326 | 7,195 2,843 | 9,008 3,141 |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | 17,909 4,122 5,966 5,648 786 | 20,071 4,557 6,405 5,091 3,082 2,561 521 370 149 1,490 569 | 22,217 5,370 8,013 6,843 3,581 2,941 640 325 687 2,249 488 | 25,171 5,930 8,883 7,939 5,262 2,296 2,966 2,966 49 580 2,048 440 |
| Other liabilities | 1,387 | 3,449 | 1,503 | 1,978 |
| Equity Share capital Contributed surplus and other Retained earnings | 9,327 3,471 678 5,178 | 10,823 4,170 1,060 5,594 | 9,298 4,994 1,305 2,999 | 9,870 6,470 1,404 1,996 |
| | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services | 35,372 34,519 | 38,747 38,151 | 42,057 41,394 | 48,812 47,774 |
| Interest and dividend revenue (operating) Other operating revenue | 853 | 596 | 663 | 1,038 |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 33,665 21,795 10,563 973 333 | 37,206 21,231 14,114 280 1,186 396 | 40,424 25,811 12,695 246 1,505 167 | 47,272 30,495 14,463 265 1,699 350 |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 1,708 842 850 153 | 1,541 604 495 177 | 1,633 676 792 116 | 1,540 858 991 69 |
| Profit before income tax Income tax Equity in affiliates' earnings | 1,852 440 296 | 1,827 497 277 | 1,632 512 70 | 1,476 562 22 |
| Profit before extraordinary gains Extraordinary gains | 1,708 8 | 1,607 16 | 1,190 54 | 935 2 |
| Net profit | 1,716 | 1,623 | 1,244 | 938 |
| | Selected ratios | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 1.245 4.8% 18.3% 11.1% 1.139 1.029 38.251 5.894 | 1.062 4.0% 14.8% 8.9% 1.326 1.214 37.503 8.025 | 1.598 3.9% 12.8% 7.5% 1.130 1.063 51.598 8.125 | 1.704 3.2% 9.5% 6.5% 1.328 1.249 51.039 8.489 |
| Operating revenue, vear-over-vear change | % | Percentage change of s | 8.5% | 16.1% |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % | 9.3% 10.5% -9.7% | 8.5% 8.7% 6.0% | 16.1% 16.9% -5.7% |

Educational services

| | 1998 | 1999 | 2000 | 2001 | |
|---|--|--|---|---|--|
| | | Balance Sheet (\$6 | 000,000) | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage Bank customers' liabilities under acceptances | 2,439 312 435 65 414 38 4 34 | 2,547 543 403 64 281 146 135 46 15 30 | 2,480 440 464 66 408 273 135 71 39 33 | 2,603 495 442 63 502 375 127 84 50 34 | |
| Capital assets, net Other assets | 1,003 172 | 1,014 196 | 843 188 | 831 185 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | 2,177 454 667 537 | 1,971 477 385 492 247 208 39 17 228 -8 | 2,103 442 601 493 258 189 68 0 1 1 234 -9 | 2,129 495 653 495 244 176 67 0 1 250 -13 | |
| Other liabilities | 520 | 625 | 576 | 498 | |
| Equity Share capital Contributed surplus and other Retained earnings | 262 272 107 -117 | 575 357 78 140 | 377 348 104 -75 | 474 326 169 -21 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services | 3,437 3,049 | 3,964 3,682 | 3,898 3,702 | 4,058 3,843 | |
| Interest and dividend revenue (operating) Other operating revenue | 388 | 283 | 196 | 216 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 3,392 1,878 1,375 106 34 | 3,914 2,094 1,645 20 129 26 | 3,902 2,206 1,454 21 169 52 | 4,055 2,317 1,503 24 167 43 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 45 15 40 2 | 50 13 36 10 | - 3 14 43 -8 | 4 16 54 17 | |
| Profit before income tax Income tax Equity in affiliates' earnings | 21 30 2 | 38 29 1 | -41 21 1 | -17 31 1 | |
| Profit before extraordinary gains Extraordinary gains | -7 -1 | 10 0 | -61 -2 | -47 -1 | |
| Net profit | -8 | 9 | -63 | -48 | |
| | | Selected ratios | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 4.592 1.3% -2.6% 0.767 0.723 52.910 7.895 | 1.524 1.3% 1.7% 2.8% 0.936 0.884 61.480 9.832 | 2.900 -0.1% -16.1% -1.6% 0.911 0.861 59.386 8.407 | 2.422 0.1% -10.0% -0.1% 0.893 0.847 64.192 9.185 | |
| | | Percentage change of s | | | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | 15.3% 15.4% 11.4% | -1.7% -0.3% -106.5% | 4.1% 3.9% 212.6% | |

Health care and social assistance

| | 1998 | 1999 | 2000 | 2001 | |
|---|--|---|---|---|--|
| | | Balance Sheet (\$6 | 000,000) | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage | 17,448 1,338 1,351 227 4,182 365 110 255 | 15,734 2,364 1,388 244 3,559 2,194 1,365 359 246 113 | 18,253 2,004 1,528 295 5,100 2,760 2,339 290 147 143 | 19,584 2,005 1,553 356 5,912 2,550 284 161 123 | |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 8,526 1,459 | 6,335 1,486 | 6,886 2,151 | 7,380 2,093 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | 11,449 1,772 1,129 8,067 51 | 9,441 1,965 1,216 5,652 1,343 992 351 135 452 3,722 56 | 10,515 2,131 1,742 5,884 1,316 933 382 372 466 3,731 154 | 12,366 2,374 3,013 6,205 1,226 941 284 419 4,081 46 | |
| Other liabilities | 431 | 552 | 604 | 728 | |
| Equity Share capital Contributed surplus and other Retained earnings | 5,999 1,556 485 3,958 | 6,293 2,252 441 3,599 | 7,738 3,209 401 4,128 | 7,218 3,557 422 3,239 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services | 15,262 13,189 | 16,030 14,119 | 17,475 15,778 | 18,405 16,699 | |
| Interest and dividend revenue (operating) Other operating revenue | 2,073 | 1,911 | 1,697 | 1,705 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 13,850 6,211 6,981 424 235 | 14,478 6,449 7,298 159 487 85 | 15,747 6,673 8,233 155 612 73 | 16,373 7,616 7,915 145 608 90 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 1,412 205 397 29 | 1,552 224 398 66 | 1,728 242 439 93 | 2,031 248 468 97 | |
| Profit before income tax Income tax Equity in affiliates' earnings | 1,248 318 112 | 1,444 383 126 | 1,624 442 143 | 1,908 483 144 | |
| Profit before extraordinary gains Extraordinary gains | 1,042 -1 | 1,187 -1 | 1,326 -13 | 1,570 -1 | |
| Net profit | 1,040 | 1,186 | 1,313 | 1,569 | |
| | Selected ratios | | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 1.533 9.3% 17.4% 8.9% 3.825 3.753 67.212 11.301 | 1.091 9.7% 18.9% 11.3% 1.471 1.396 65.810 11.551 | 0.986 9.9% 17.1% 10.8% 1.456 1.380 59.338 11.435 | 1.277 11.0% 21.8% 11.8% 1.482 1.391 51.735 11.850 | |
| Operating revenue was over was ab | 0/ | Percentage change of s | | F 00/ | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | 5.0% 4.5% 10.0% | 9.0% 8.8% 11.3% | 5.3% 4.0% 17.6% | |

Arts, entertainment and recreation

| | 1998 | 1999 | 2000 | 2001 | |
|---|---|--|---|--|--|
| | | Balance Sheet (\$ | 000,000) | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage | 11,527 922 683 397 2,395 283 41 242 | 14,099 1,751 817 293 3,051 2,096 955 254 125 129 | 15,318 1,882 934 438 3,077 2,329 748 205 96 109 | 17,677 2,038 1,174 473 3,382 2,728 654 184 116 68 | |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 5,848 999 | 7,138 795 | 7,806 975 | 9,000 1,425 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | 8,334 1,303 2,401 3,563 | 9,619 1,675 2,332 4,405 2,398 1,995 403 96 153 1,757 46 | 10,195 1,889 2,787 4,321 2,676 2,045 631 77 163 1,405 58 | 12,090 2,234 3,259 5,049 3,378 2,504 874 19 158 1,494 139 | |
| Other liabilities | 989 | 1,161 | 1,141 | 1,410 | |
| Equity Share capital Contributed surplus and other Retained earnings | 3,193 2,022 367 804 | 4,480 2,286 439 1,755 | 5,123 2,613 778 1,732 | 5,587 3,205 1,713 668 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services | 12,664 11,837 | 22,552 21,785 | 26,300 25,618 | 22,986 22,260 | |
| Interest and dividend revenue (operating) Other operating revenue | 827 | 767 | 682 | | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 10,271 7,557 2,009 519 186 | 17,774 14,147 2,133 566 694 233 | 20,408 15,668 2,922 567 926 324 | 17,875 12,731 3,988 221 842 93 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 2,393 52 298 33 | 4,779 104 317 38 | 5,892 117 326 35 | 5,110 173 373 70 | |
| Profit before income tax Income tax Equity in affiliates' earnings | 2,180 99 -12 | 4,604 188 73 | 5,717 131 12 | 4,981 123 33 | |
| Profit before extraordinary gains Extraordinary gains | 2,069 4 | 4,489 1 | 5,598 13 | 4,890 -2 | |
| Net profit | 2,073 | 4,490 | 5,611 | 4,888 | |
| | | Selected ra | tios | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 1.867 18.9% 64.8% 25.3% 0.876 0.7749 31.913 18.534 | 1.504 21.2% 100.2% 42.4% 1.268 1.154 76.866 27.606 | 1.387 22.4% 109.3% 48.0% 1.282 1.135 59.991 28.152 | 1.487 22.2% 87.5% 37.4% 0.973 0.873 48.591 19.576 | |
| | 0/ | Percentage change of | | -10 60/ | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | 78.1% 73.1% 99.7% | 16.6% 14.8% 23.3% | -12.6% -12.4% -13.3% | |

Accommodation and food services

| | 1998 | 1999 | 2000 | 2001 | |
|---|--|---|---|--|--|
| | | Balance Sheet (\$ | | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage | 34,341 2,076 1,124 1,015 5,867 619 234 385 | 34,687 2,852 1,273 1,070 5,103 4,250 853 669 522 146 | 34,092 2,437 1,211 1,003 5,444 4,236 1,207 511 387 124 | 36,514 2,678 1,700 1,044 6,381 5,287 1,094 580 390 190 | |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 21,130 2,509 | 21,905 1,815 | 21,096 2,390 | 21,777 2,353 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances | 27,755 4,364 9,727 12,680 | 27,334 4,195 9,678 12,213 4,708 4,074 634 552 779 6,173 53 | 27,701 4,188 10,761 11,572 4,473 3,421 1,052 464 730 5,905 175 | 29,527 4,270 11,685 12,145 3,615 842 505 736 6,447 222 | |
| Other liabilities | 706 | 1,195 | 1,004 | 1,205 | |
| Equity Share capital Contributed surplus and other Retained earnings | 6,586 6,366 715 -494 | 7,352 7,032 945 -625 | 6,391 5,883 846 -338 | 6,987 5,861 1,068 57 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services Interest and dividend revenue (operating) Other operating revenue | 39,618 37,059 | 40,764 38,589 | 43,466 41,682 | 46,298 44,206 | |
| | 2,559 | 2,175 | 1,783 | 2,092 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 37,545 25,473 9,721 1,471 880 | 38,822 25,263 10,746 779 1,485 548 | 41,948 26,606 12,281 818 1,753 489 | 44,772 29,208 12,482 639 1,770 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 2,073 418 1,552 36 | 1,942 255 1,199 162 | 1,518 282 1,263 45 | 1,526 318 1,325 41 | |
| Profit before income tax Income tax Equity in affiliates' earnings | 974 355 247 | 1,160 453 192 | 583 414 135 | 560 403 84 | |
| Profit before extraordinary gains Extraordinary gains | 866 146 | 899 -23 | 304 -10 | 240 -3 | |
| Net profit | 1,012 | 877 | 294 | 237 | |
| | | Selected ratios | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | $\begin{array}{r} 3.402 \\ 5.2\% \\ 13.2\% \\ 7.1\% \\ 0.667 \\ 0.552 \\ 39.032 \\ 35.255 \end{array}$ | 2.977 4.8% 12.2% 6.2% 0.706 0.584 38.085 32.019 | 3.494 3.5% 4.8% 4.5% 0.689 0.576 43.322 35.880 | 3.411 3.3% 3.4% 4.2% 0.762 0.651 44.334 27.232 | |
| | Percentage change of selected items | | | | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % | 2.9% 3.4% -6.3% | 6.6% 8.1% -21.8% | 6.5% 6.7% 0.5% | |

Other services (except public administration)

| | 1998 | 1999 | 2000 | 2001 | |
|--|---|--|--|--|--|
| | | Balance Sheet (\$000,000) | | | |
| Assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage | 24,111 1,449 2,919 2,297 4,420 391 44 347 | 22,077 2,989 2,959 2,257 5,130 3,701 1,430 295 196 99 | 26,050 2,768 4,414 2,524 3,420 1,538 1,882 375 215 160 | 26,970 3,389 4,216 2,200 3,607 1,427 2,180 363 163 200 | |
| Bank customers' liabilities under acceptances Capital assets, net Other assets | 7,901 4,734 | 6,194 2,254 | 8,385 4,164 | 8,685 4,511 | |
| Liabilities Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax | 16,147 3,497 5,500 3,773 291 | 12,955 3,553 3,467 3,585 1,596 1,369 227 64 2 1,922 116 | 20,766 3,633 6,030 4,551 2,365 1,984 381 33 145 2,008 391 | 18,516 3,688 4,143 4,290 2,346 1,911 436 34 140 1,769 298 | |
| Bank customers' liabilities under acceptances Other liabilities | 3,086 | 2,234 | 6,161 | 6,097 | |
| Equity Share capital Contributed surplus and other Retained earnings | 7,964 4,109 543 3,312 | 9,122 3,145 1,223 4,753 | 5,284 3,510 986 788 | 8,454 3,777 1,340 3,337 | |
| | | Income Statement (\$000,000) | | | |
| Operating revenue Sales of goods and services Interest and dividend revenue (operating) Other operating revenue | 27,508 26,185 | 29,121 27,526 | 31,754 30,645 | 30,823 29,560 | |
| | 1,322 | 1,595 | 1,109 | 1,263 | |
| Operating expenses Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 26,982 19,973 5,953 798 260 | 27,991 19,509 7,315 255 776 136 | 30,282 20,278 8,656 245 915 187 | 29,737 20,225 7,934 241 854 482 | |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 525 161 627 -235 | 1,130 173 375 286 | 1,472 183 430 66 | 1,086 189 447 71 | |
| Profit before income tax Income tax Equity in affiliates' earnings | -177 45 84 | 1,215 204 48 | 1,292 355 2 | 899 309 20 | |
| Profit before extraordinary gains Extraordinary gains | -137 -7 | 1,058 -7 | 939 -20 | 610 10 | |
| Net profit | -144 | 1,051 | 918 | 620 | |
| | | Selected ratios | | | |
| Debt to equity Profit margin Return on equity Return on capital employed Working capital Quick ratio Inventory turnover Receivables turnover | 1.164 1.9% -1.7% 2.2% 1.203 0.875 11.975 9.424 | 0.773 3.9% 11.6% 8.4% 1.372 1.021 12.905 9.843 | 2.003 4.6% 17.8% 8.1% 1.665 1.295 12.580 7.194 | 0.997 3.5% 7.2% 5.8% 1.652 1.327 14.008 7.312 | |
| Operating revenue was over the | 0/ | Percentage change of selected items | | | |
| Operating revenue, year-over-year change Operating expenses, year-over-year change Operating profit, year-over-year change | % % % | 5.9% 3.7% 115.2% | 9.0% 8.2% 30.3% | -2.9% -1.8% -26.2% | |