# Financial and taxation statistics for enterprises 

2001


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## Financial and taxation statistics for enterprises 2001

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r revised
x suppressed to meet the confidentiality requirements of the Statistics Act
E use with caution
F too unreliable to be published

## Note:

As figures are individually rounded in the tables of this document, totals do not necessarily equal the sum of their component parts.

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## Note to Readers

Starting with the reference year 1999, the financial and taxation statistics program has adopted the North American Industry Classification System (NAICS Canada 1997). The 1980 Standard Industrial Classification for Companies and Enterprises (SIC-C) series published up to the 1998 reference year have now been terminated. However, for this publication, the terminated 1998 series has been used for certain comparisons to the NAICS-based series at the total-all, total finance and insurance and total non-financial industry levels.

These financial statistics cover all incorporated businesses within the domestic economy, including government business enterprises, but exclude enterprises classified to Funds and Other Financial Vehicles and Public Administration.

In addition, changes have been made to certain methodological aspects of the program, including the adoption of Statistics Canada's central business frame, known as the Business Register. While these changes have improved the quality and reliability of the statistics, they nonetheless affect the user's ability to relate and compare the data to those previously produced.

Detailed financial data for 57 industry groups on the basis of NAICS have been released on CANSIM beginning with reference year 1999. Comparable NAICS-based data for the 1998 reference year are available for the non-financial industries only.

The taxation statistics, which are normally published with the financial statistics, are not available for 1999. These statistics are expected to be re-introduced and published with the 2002 reference year, for the years 2000, 2001 and 2002.

## Highlights

- Total operating revenues of Canadian enterprises grew slightly under $4 \%$ to $\$ 2.4$ trillion in 2001, a much slower rate than the $13 \%$ in 2000. Average revenue growth over the period 1997-2001 was 9\%. Weaker domestic and export demand, which emerged towards the end of 2000, took hold in 2001. Excess supply by manufacturers, mainly by high technology and related industries, coupled with the September 11 terrorist attacks on the United States, contributed to the overall slowdown in business.
- Nevertheless, 43 of the 57 industry groups recorded growth in operating revenue, with the utilities reporting the most notable gains. On the other hand, computer and electronic product manufacturers recorded the biggest decrease in operating revenue.
- Total operating profits fell just under $11 \%$ to $\$ 171.8$ billion, from the all-time high of $\$ 192.4$ billion in 2000. Despite a widespread reduction in operating profits, only the computer and electronic product manufacturers, and computer systems design and related services industries recorded operating losses. Operating profits of both non-financial, and finance and insurance industries fell just under $11 \%$ in 2001.
- An examination of operating profits within subsectors indicated that the banking and other depository credit intermediation led the finance and insurance group with $\$ 17.7$ billion in operating profit, followed by the petroleum and coal products manufacturing industry, which led the manufacturing sector with $\$ 5.6$ billion in operating profit. Food and beverage stores earned $\$ 6.4$ billion in operating profit to lead retail, while 'other wholesale' industries as a group led the wholesale-distributors sector, generating $\$ 3.7$ billion in operating profits.
- Operating profits represented $17 \%$ of real gross domestic product in 2001, compared with $19 \%$ in 2000 and $17 \%$ in 1999. This proportion had gradually climbed in the past decade from 7.5\% in 1992.
- Operating profit margins for all enterprises fell to $7.2 \%$ in 2001 from 8.3\% in 2000 and $7.8 \%$ in 1999. The decrease in operating profit margins was pervasive, with the computer and electronic product (followed by primary metal) manufacturers reporting the lowest profit margins. In 2001, the operating profit margins of industries within the finance and insurance group suffered 2.3-percentage-points decrease, while those in the non-financial group receded 1.0 percentage point.
- Return on capital employed (ROCE) fell 1.1 percentage points to $6.6 \%$ in 2001, the biggest drop since 1996, due to lower profits. Although the reduction in ROCE was widespread, food and beverage stores boosted their ROCEs on account of improved revenue and profits.
- The growth of total assets ${ }^{1}$ of Canadian enterprises slowed to $5.3 \%$ in 2001 from 9.4\% in 2000. The most notable slowdown was in the non-financial industries, as businesses curtailed their investment expenditure and held back on replenishing their inventories. The financial and insurance industries, on the other hand, recorded only a slight decrease in the growth of their investment expenditure. Total assets were almost evenly split between the finance and insurance industries and their non-financial counterparts.

1 Total assets for the financial and insurance industries are linked more closely to the current market value, as about $90 \%$ of their total assets were in loans, portfolio investments and inter-company accounts. For the non-financial sector, total assets are linked more to the historical (or acquisition) costs adjusted for depreciation for plant and equipment, as capital (or fixed) assets made up about $50 \%$ of their total assets. Text Table 9 shows the top five industries in terms of assets of both the financial and non-financial sectors.

## Introduction

Corporate performance slowed considerably in 2001, as weaker domestic and export demand generated only a modest increase in operating revenues. Profits were down considerably from their record high in 2000. Operating revenues for Canada's incorporated businesses (excluding those engaged in the management of companies and enterprises) ${ }^{2}$ rose only $3.8 \%$ to $\$ 2.4$ trillion, much slower than the $13.3 \%$ in 2000 and the average growth of $9.4 \%$ during the previous five years (Charts 1 and 2). Excess supply by manufacturers, mainly by high technology and related industries, coupled with the September 11 terrorist attacks on the United States, contributed to the overall slowdown in business. There were, however, counterbalances as some industries recorded stronger performances in 2001. Moderate job growth, low interest rates, and certain price incentives helped strengthen demand in the construction and retail industries. Forty-three of the 57 industry groups recorded growth in operating revenue. Leading the growth in operating revenue were utilities (+25.2\%), followed by building material and garden equipment and supplies dealers (+24.1\%). On the other hand, computer and electronic product manufacturers (-23.0\%), followed by arts, entertainment and recreation $(-12.6 \%)$, reported the biggest decrease in operating revenue.

Chart 1 - Operating revenue, total all industries


Operating expenses rose $5.1 \%$ to $\$ 2.2$ trillion in 2001, much slower than the $12.7 \%$ in 2000. Nevertheless, this growth in operating expenses still outpaced the $3.8 \%$ growth in operating revenue. In 2001, operating expenses represented $93 \%$ of operating revenues, a one percentage point higher than the relatively stable $92 \%$ over the past five years.

## Note to Readers

The Financial and Taxation Statistics for Enterprises are now presented on the basis of the North American Industry Classification System (NAICS Canada 1997), which differs markedly from the 1980 Standard Industrial Classification for Companies and Enterprises (SIC-C) used until 1998. In addition, methodological changes, including the adoption of Statistics Canada's central frame Business Register, have been implemented. While these changes improve the quality and reliability of the statistics, they nonetheless affect the user's ability to relate and compare the data to those produced on the SIC-C basis. For more information on these changes, users are advised to refer to the Data Quality, Concepts and Methodology document. The previous SIC-C based series was terminated as of 1998. Generally, the current NAICS data reflect all NAICS industry groups except for NAICS 526 Funds and Other Financial Vehicles and NAICS 91 Public Administration. Furthermore, the taxation statistics, which are normally published with the financial statistics, are not available for 1999. These statistics are expected to be reintroduced and published with the 2002 publication for the reference years 2000, 2001 and 2002.

References to Total All Industries exclude the management of companies and enterprises industry.

Figures for 2000 have been revised.

## Chart 2 - Operating revenue - \% change

\%


[^0]Operating profits fell $10.7 \%$ to $\$ 171.8$ billion in 2001, from the all-time high of $\$ 192.4$ billion in 2000 (Charts 3). In response to weakened domestic and export demand, businesses curtailed output, but generally could not rein in their expenses at the same rate. According to the national economic and financial accounts, the growth of final domestic demand cooled to $2.2 \%$, the weakest gain since 1996. Inventory growth was a mere $0.1 \%$ in 2001, compared to $9.7 \%$ in 2000 , as businesses barely maintained levels of 2000 . Business investments slowed in 2001, advancing only $7.9 \%$, less than half the pace of 2000 .

Despite the general slowdown in business, resulting in widespread reduction in operating profits, only the computer and electronic product manufacturers, and computer systems design and related services industries recorded operating losses within the non-financial industries. Amongst the finance and insurance industries, however, the reduction in operating profits was spearheaded by the banking and other depository credit intermediation given their weight in the group. The insurance industries also suffered large reductions in their operating profits. Even so, operating profits earned by enterprises in 2001were still 7.2\% higher than those recorded in 1999.

In total, about $75 \%$ of the operating profits were generated by non-financial industries, with the remaining $25 \%$ by the financial and insurance industries in 2001.

Chart 3 - Operating profits


Chart 4 superimposes the real GDP ${ }^{3}$ trend over the operating profits percentage change. Corporate profits, which measure overall corporate performance from operations, are a major component of the GDP calculation. Consequently, the growth in real GDP has moved in concert with changes in corporate profits. This pattern has held even in the post 1997 period where real GDP rates fluctuated over a relatively narrow range
compared to the volatility in operating profits. Further insight is gained when operating profit is calculated as a percentage of real GDP (chart 4.1). Operating profits represented 16.7\% of real gross domestic product in 2001, compared with 19.0\% in 2000 and $16.6 \%$ in 1999.

## Chart 4 - Operating profits \% change and real GDP



Chart 4.1 - Operating Profit As Percentage of Real GDP


Chart 5 shows profit margins by groupings of industrial sectors. The profit margin for all industries fell 1.1 percentage points to $7.2 \%$ in 2001 as revenue growth slowed due to lower demand. The profit margins of finance and insurance industries declined 2.3 percentage points to $18.2 \%$, while

[^1]those of the non-financial industries decreased 1.0 percentage point to $6.0 \%$. Chart 5 illustrates that over the past ten years the finance and insurance industries have consistently enjoyed higher profit margins than its non-financial counterparts. The 10-year (1992-2001) average profit margin for the finance and insurance industries was $16.4 \%$, compared to $6.1 \%$ for the non-financial industries.

## Chart 5 - Profit margins



Chart 6 indicates returns on investment as reflected by the TSE 300 total return index, the return on capital employed (ROCE) and the Canada 10-year benchmark bond yield ${ }^{4}$. The TSE 300 total return index tumbled $18.5 \%$ in 2001 from an all-time high of $37.9 \%$ in 2000 . This was triggered partly by: massive sell-off of high technology shares (as investors revised performance expectations for the Internet and telecommunications industries), general business uncertainty following the terrorist attacks on the United States, and certain high profile corporate scandals. Following the 1991-1992 recession, the Canada 10-year benchmark bond yield outperformed the ROCE, likely due, among other reasons, to higher interest rates. This relationship, however, reversed in 1997 when the ROCE surpassed the Canada 10-year benchmark bond yield. In 1999, the spread between the ROCE and the Canada 10 -year benchmark bond yield was 1.6 percentage points, compared to 2.0 percentage points in 2000. But in 2001, as corporate profits decreased, ROCE fell 1.2 percentage points, closing the spread between it and the Canada 10-year benchmark bond yield, which remained virtually unchanged.

Chart 6 - Returns on investment


Charts 7 and 8 provide a 10 -year (long term) and 5 -year (intermediate term) picture of simple average returns for ROCE, return on equity (ROE), the 10 -year Canada benchmark bond yield, and the TSE 300 total return index.

Despite its big drop in 2001, the average of the TSE 300 total return index outperformed the other three measures in both the long and intermediate term. Like the TSE 300 total return index, the Canada 10 -year benchmark bond yield offered higher long term return. Unlike its intermediate term rewards, the long-term return of the Canada 10-year benchmark bond yield remained respectably high as this time straddled relatively higher and lower interest rates. For the intermediate term, interest rates were by and large lower and thus reflected lower yield for the Canada 10 -year benchmark bonds. The TSE 300 total return index provided investors with $11.7 \%$ return in the long term, compared to a slightly lower return of $11.4 \%$ in the intermediate term, reversing earlier trend which indicated that the markets rewarded higher returns in the short/intermediate term than in the long term. The traditional yield-maturity relationship, however, calls for higher yield in the long term than in the intermediate term. Although the TSE 300 index is composed of only select enterprises, analysts apply its performances as the best yardstick for the market as a whole.

[^2]Being a more general measure, the ROE has always offered returns that are higher than the ROCE but lower than the TSE 300 total return index. When the ROCE, a more conservative measure, is compared to the presumed riskfree Canada 10-year benchmark bond yield, it is expected that the ROCE should offer a higher reward with a resultant differential that may be attributed as risk premium. In 2001, ROCE was 1.2 percentage points higher than the Canada 10-year benchmark bond yield in the intermediate term, but was indeed 0.6 percentage point lower in the long term.

## Chart 7 - 10-year average return (1992-2001)



Chart 8-5-year average return (1997-2001)


## Performance, 2001

## A. Leaders

## .... Top Contributors

The Operating profits earned by all enterprises decreased $10.7 \%$ to $\$ 171.8$ billion in 2001, following their impressive advances in 1999 and 2000. Flagging domestic and export demand contributed to the sharp decline in operating profits.

Text Table 1
Top Ten Operating Profits, 2001
$\left.\begin{array}{llrrr}\hline \text { Industry } & \text { Industry }{ }^{1} & & \begin{array}{r}\text { Relative } \\ \text { No. }\end{array} & 2001\end{array} \begin{array}{r}\text { Relative } \\ \text { Contribution } \\ \text { Contribution } \\ 2000\end{array}\right]$

[^3]Text table 1 shows the top ten industries in terms of operating profits; these industries represented about 57.0\% of total operating profits in 2001. Despite the widespread reduction in operating profits, these top ten industries combined had a 4.7 percentage-point improvement in their relative contribution to operating profits. Industries in oil and gas extraction and coal mining recorded their second highest profit on record to become number one of the top contributors, pushing the banking and other depository credit intermediation to second place. The oil and gas extraction and coal mining industry's relative contribution rose from $9.8 \%$ in 2000 to $11.9 \%$ in 2001.

Chart 9 shows the distribution of operating profit for the finance and insurance industries. This distribution indicates that $46 \%$ of the $\$ 43$ billion operating profit earned by the finance and insurance industries was attributable to the Chartered banks (including other depository credit intermediation) and credit unions in 2001, a 3-percentagepoint increase from 2000.

Of the $\$ 129$ billion in operating profits generated by the nonfinancial industries (Chart 10), 28\% was attributable to industries engaged in manufacturing. The proportionate share of operating profits generated by manufacturers has declined from a peak share of $40 \%$ in 1999 , while oil and gas and mining industries maintained their upward trend, gaining 2 percentage points to 17\%. Other major players included services (+18\%), utilities (+9\%), retail (+9\%), and wholesale (+7\%). All other industries contributed 12\%.

## Chart 9-Operating profit: financial and insurance industries

## 2001: $\$ 43$ billion



## Chart 10-Operating profit: non-financial industries

## 2001: $\$ 129$ billion



## ... Highest and Lowest Operating Profit Margins

Text Table 2 shows the ten industries with the highest and lowest operating_profit margins in 2001. The operating profit margin for the total of all industries was $7.2 \%$ in 2001; the profit margin for the financial and insurance industries was $18.2 \%$ compared to $6.0 \%$ for the non-financial industries. The top ten industries with the highest profit margins, as a group, had an average margin of $22.3 \%$. These industries included non-depository credit intermediation, loan brokers and other financial investment, oil and gas extraction and mining, real estate, and arts, entertainment and recreation (see Text Table 2 for complete list).

The average of the ten lowest operating profit margins earned was $0.3 \%$. As one would expect, wholesalers dominated this group, since the industry traditionally depends on high volume in sales to stay afloat. Industries engaged in computer and electronic product manufacturing, and computer systems design and related services recorded negative margins reflecting losses incurred in the year. Other industries within the lowest ten operating profit margins included educational services, motor vehicle and parts dealers, petroleum product wholesaler-distributors, and wholesalers of food, beverages and tobacco (see Text Table 2 for complete list).

Text Table 2
Operating Profit Margin, 2000 and 2001

| Industry |  |  |  |
| :--- | :--- | ---: | ---: |
| No. | Industry ${ }^{1}$ | 2001 | 2000 |
|  |  | $\%$ |  |
|  | Highest ... |  |  |
| 40 | Non-depository credit intermediation | 44.9 | 45.2 |
| 46 | Loan brokers and other financial Investment | 24.1 | 29.4 |
| 2 | Oil and gas extraction and coal mining | 23.7 | 25.1 |
| 47 | Real estate | 23.0 | 22.3 |
| 55 | Arts, entertainment and recreation | 22.2 | 22.4 |
| 7 | Beverage and tobacco product manufacturing | 20.9 | 19.1 |
| 39 | Banking and other depository credit |  |  |
|  | intermediation | 20.8 | 22.4 |
| 48 | Other rental companies | 16.7 | 12.1 |
| 41 | Credit unions | 15.0 | 13.7 |
| 20 | Other transportation equipment manufacturing | 11.8 | 11.7 |
|  | Average of above | 22.3 | 22.3 |
|  |  |  |  |
| 34 | Lowest ... | 2.2 | 2.4 |
| 24 | General merchandise stores | 2.1 | 2.5 |
| 36 | Other vehicle and parts wholesaler-distributors | 2.1 | 2.0 |
| 43 | Direct insurance (except life, health and |  |  |
|  | medical) carriers | 1.4 | 7.1 |
| 27 | Wholesale food, beverage and tobacco | 1.4 | 1.0 |
| 23 | Petroleum product wholesaler-distributors | 1.2 | 1.1 |
| 29 | Motor vehicle and parts dealers | 1.2 | 1.2 |
| 53 | Educational services | 0.1 | -0.1 |
| 17 | Computer and electronic product manufacturing | -4.3 | 7.8 |
| 49 | Computer systems design and related services | -4.9 | -2.0 |
|  | Average of above | $\mathbf{0 . 3}$ | $\mathbf{2 . 3}$ |
|  | Operating Profit Margin - Total all industries | 7.2 | $\mathbf{8 . 3}$ |
|  | Finance and Insurance | $\mathbf{1 8 . 2}$ | $\mathbf{2 0 . 5}$ |
|  | Non-financial | 7.0 |  |

[^4]
## B. Selected Financial Ratios

## 1. Return on Capital Employed (ROCE) ${ }^{5}$

## .... Top ten ROCE

2001 marked a significant drop in ROCE. Although Canada, unlike the United States, did not officially fall into recession in 2001, the last time a similar drop in ROCE occurred was in 1991, the inception of the 1991-92 recession. Chart 11 lists the top ten ROCE by industry. The entertainment and recreation industry maintained its wide lead in 2001, despite decreased revenues and profits, with an ROCE of 37.4\%. The industry, however, is dominated by government business enterprises, such as the provincial lottery and gaming commissions. Increased consumer spending and healthy profits boosted the ROCE of food and beverage stores, which maintained their second place at $35.3 \%$. The ROCE of petroleum and coal products manufacturers retreated somewhat but remained strong at $15.5 \%$, while other transportation equipment manufacturers made a slight advance to $14.9 \%$. The top ten ROCE by industry averaged $17.1 \%$ in 2001 compared to $17.8 \%$ in 2000.

[^5]
## Chart 11 - Top ten ROCE by industry, 2001



## .... Bottom ten ROCE

Chart 12 displays the ten industries with the lowest ROCE. As a group, these ten industries generated an average ROCE of $0.4 \%$ in 2001. Except for the industries in the computer and electronic product manufacturing, computer systems

Chart 12 - Bottom ten ROCE by industry, 2001

design and related services, and the educational services, all industries had positive ROCE in 2001. Direct insurance (except life, health and medical) carriers took a huge decrease in ROCE, as the industry absorbed provisions for losses from the terrorist attacks on the United States. Its ROCE fell from $8.7 \%$ in 2000 to $0.9 \%$ in 2001.

## 2. Debt to Equity Ratio

The debt to equity ratio ${ }^{6}$ for all industries in 2001 remained virtually unchanged at 1.14. The total of debt obligations (the numerator of this ratio) rose about $6.5 \%$, while shareholders' equity rose $6.1 \%$ in 2001. In response to market uncertainties, businesses appear to have reduced their debt obligations by correspondingly reducing the growth in investments from $16.4 \%$ in 2000 to $7.9 \%$ in 2001. In the same manner, the growth of total share capital and contributed surplus combined fell from $13.6 \%$ in 2000 to $7.1 \%$ in 2001. Industries in the financial and insurance group have gradually reduced their dependence on debt finance since 1999; conversely, the non-financial group has gradually increased its dependence on debt finance in the same period. The total debt to equity ratio for the financial and insurance industries fell from 1.14 in 1999 to 1.0 in 2001, compared to an increase from 1.04 in 1999 to 1.19 in 2001 for the nonfinancial industries. The ten most highly leveraged industries (Text Table 3) included non-depository credit intermediation,

## Text Table 3

Debt to Equity Ratio, 2000 and 2001

| Industry No. | Industry ${ }^{1}$ | 2001 | 2000 |
| :---: | :---: | :---: | :---: |
|  | Highest ... |  |  |
| 40 | Non-depository credit intermediation | 9.23 | 6.90 |
| 4 | Utilities | 4.29 | 3.84 |
| 56 | Accommodation and food services | 3.41 | 3.49 |
| 29 | Motor vehicle and parts dealers | 2.81 | 3.14 |
| 27 | Wholesale food, beverage and tobacco | 2.55 | 2.65 |
| 53 | Educational services | 2.42 | 2.90 |
| 47 | Real estate | 2.26 | 2.39 |
| 5 | Construction | 2.26 | 2.86 |
| 48 | Other rental companies | 1.92 | 1.96 |
| 52 | Administrative and support, waste management and remediation services | 1.70 | 1.60 |
|  | Average of above | 3.29 | 3.17 |
|  | Lowest ... |  |  |
| 46 | Loan brokers and other financial Investment | 0.55 | 0.59 |
| 11 | Non-metallic mineral product manufacturing | 0.52 | 0.41 |
| 19 | Motor vehicles and parts manufacturing | 0.49 | 0.61 |
| 23 | Petroleum product wholesaler-distributors | 0.49 | 0.75 |
| 10 | Petroleum and coal products manufacturing | 0.33 | 0.29 |
| 17 | Computer and electronic product manufacturing | 0.29 | 0.24 |
| 42 | Direct life, health and medical insurance carriers | 0.28 | 0.15 |
| 41 | Credit unions | 0.17 | 0.55 |
| 43 | Direct insurance (except life, health and medical) carriers | 0.04 | 0.05 |
| 44 | Reinsurance carriers | 0.01 | 0.02 |
|  | Average of above | 0.32 | 0.36 |
|  | Debt to Equity - Total all industries | 1.14 | 1.14 |
|  | Finance and Insurance | 1.00 | 1.11 |
|  | Non-financial | 1.19 | 1.15 |

[^6]utilities, accommodation and food services, motor vehicle and parts dealers, wholesale food, beverage and tobacco, educational services, construction, and real estate. The average debt to equity ratio for these ten industries was 3.29 in 2001. Industries in the non-depository credit intermediation maintained their first place, with a debt to equity ratio of 9.23 , followed by 4.29 for the utilities. At the other end of the spectrum, the insurance and reinsurance industries reported the lowest debt to equity ratios, followed by the credit unions. The ten least leveraged industries had an average debt to equity ratio of 0.32 (Text Table 3).

## C. Performance - By key industrial sector

This section reviews certain ad hoc performance measures by key industrial sectors in terms of assets, operating revenue and operating profit. All the industries were regrouped into nine categories: oil and gas and mining, utilities, construction, manufacturing, wholesale, retail, transportation and warehousing, financial and insurance services, and other (Text Table 4). Text Table 4 shows that in 2001, for every one dollar of assets used by Canadian enterprises, 57 cents were generated in operating revenue, as compared to 58 cents in 2000. Similarly, operating profits represented about $4.1 \%$ of total assets of Canadian enterprises in 2001, down from 4.8\% in 2000. The growth of total assets of Canadian enterprises slowed to $5.3 \%$ in 2001 from 9.4\% in 2000.

## .... Manufacturing

The slide in manufacturing revenue and profit began in late 2000 and continued into 2001; capacity utilization rate fell from a peak of 88.0 in 2000 to $80.9^{7}$. In 2001, manufacturers contributed $28 \%$ of the $\$ 129$ billion operating profits generated by all the non-financial industries (Chart 10), as compared to the contribution of $40 \%$ in 1999 and $37 \%$ in 2000. Plant slowdowns and closures, contract cancellations, and falling industrial prices were among several factors that influenced the manufacturing sector in $2001^{8}$. The total assets of manufacturers rose a mere $2.4 \%$, while operating revenue and operating profits decreased $1.8 \%$ and $31.5 \%$ respectively.

Text Table 5 provides a listing of the manufacturing industries at the 57 industry grouping ranked by size of their total asset base. Although revenue growth varied within the sector, of the 17 industries, only the beverage and tobacco product manufacturers, food manufacturers, and other transportation equipment manufacturers recorded growth in operating profit. Computer and electronic product manufacturers and motor vehicles and parts manufacturers both recorded the largest

[^7]Text Table 4
Overall Performance by Re-grouped Sectors, 2001

| Re-grouped Sectors ${ }^{1}$ | Total <br> Assets <br> (\$ billion) | Operating <br> Revenue <br> (\$ billion) | Operating <br> Profit <br> (\$ billion) | Operating <br> Revenue/ <br> Assets | Operating <br> Profit/ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Assets |  |  |  |  |  |

1 Excluding NAICS 55 Management of companies and enterprises
drop in operating revenue and profit. Beset by excessive inventory build-up and slow worldwide demand, the computer and electronic industry was faced with massive write-downs for obsolete inventory and discontinued operations, making it the only industry in the sector to report a loss. For every dollar of asset used, manufacturers of computer and electronic products made a $\$ 0.53$ ( $\$ 1.88$ in 2000) in operating revenue compared to $\$ 1.06$ ( $\$ 1.10$ in 2000) for the manufacturing sector as a whole. With the U.S. in recession and the domestic economy considerably slowed, demand for motor vehicle and parts faltered, bringing the 1999 peak performance to an end. Increased volume in new motor vehicles sales was offset by lower prices and manufacturers' sales incentives. Since 1999, gains in inventory turnover by motor
vehicles and parts manufacturers have not translated into corresponding gains in operating revenue and profit. In 2001, operating revenue of the industry slid $7.2 \%$ while operating profits fell $44.6 \%$. For every dollar of asset used, manufacturers of motor vehicles and parts made \$1.65 (\$1.88 in 2000) in operating revenue compared to $\$ 1.06$ ( $\$ 1.10$ in 2000) for the manufacturing sector as a whole.

The five manufacturing industries with the largest asset base contributed $60.1 \%$ of the total manufacturing assets and $54.6 \%$ of the total operating revenue generated. These included wood and paper manufacturing, chemicals, plastic, rubber manufacturing, motor vehicles and parts manufacturing, computer and electronic product manufacturing and

## Text Table 5

## Manufacturing, ranked by Total Assets

| Industry |  |  |  |  |  |  |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: |
| No. | Industry ${ }^{\text {1 }}$ | Total <br> Assets <br> (\$ billion) | Operating <br> Revenue <br> (\$ billion) | Operating <br> Profit <br> (\$ billion) | Operating <br> Revenue <br> Assets | Operating <br> Profit |
| Assets |  |  |  |  |  |  |

[^8]primary metal manufacturing. Although manufacturers of motor vehicles and parts ranked third in terms of asset, they ranked first in operating revenue and fourth in operating profit. Wood and paper manufacturers, the industry with the largest total assets, also finished the year with lower revenue and profits. Increased lumber prices in response to a strengthening housing market were offset by lower pulp prices from weak demand, shaving off 3.4 percentage points in operating profit margin for the industry. For every dollar of asset used, manufacturers of wood and paper made a $\$ 0.87$ ( $\$ 0.87$ in 2000) in operating revenue. On the other hand, chemicals, plastic and rubber manufacturers had a modest gain in operating revenue, but suffered an operating loss due to increased operating expenses. Manufacturing industries as a whole reported a debt to equity ratio of 0.65 , profit margin of $5.6 \%$, return on equity of $6.7 \%$ and a return on capital employed of $5.9 \%$ in 2001.

## .... Wholesale

In 2001, wholesale-distributors contributed $7 \%$ of the $\$ 129$ billion operating profits generated by all of the nonfinancial industries (Chart 10). As the intermediary between manufacturers and retailers, wholesale-distributors recorded
modest gains of $\$ 361.3$ billion in operating revenue and $\$ 9.3$ billion in operating profit in 2001 (Text Table 6). Traditionally, wholesale-distributors carry much lower assets compared to manufacturers, but depend on volume and turnover. The sector has kept its profit margins unchanged at $2.6 \%$ since 1999. In 2001, wholesale-distributors recorded a modest increase in inventory and receivables turnover but recorded a 0.9\% decrease in ending inventory and kept pace with lower finished goods inventory. The other wholesale ${ }^{9}$ industry group continued to lead the sector in terms of total assets, operating profit and revenue. Machinery, equipment and supplies wholesale-distributors carried the second highest assets and operating revenue and profit. Overall, for every dollar of asset employed, wholesale-distributors earned $\$ 2.26$ in operating revenue. Industries in this sector reported a debt to equity ratio of 1.22 , profit margin of $2.6 \%$, return on equity of $9.5 \%$ and a return on capital employed of $6.1 \%$ in 2001.

## .... Retail

Retailers contributed 9\% of the total operating profit within the non-financial industries. Text table 7 provides a listing of retail industries and their performance ranked by total assets.

## Text Table 6

## Wholesale, ranked by Total Assets

| Industry <br> No. | Industry ${ }^{1}$ |  | Operating Revenue (\$ billion) | Operating Profit (\$ billion) | Operating Revenue/ Assets | Operating Profit/ Assets |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 28 | Other wholesale | 52.5 | 105.0 | 3.7 | 2.00 | 7.1\% |
| 26 | Machinery, equipment and supplies wholesale-distributors | 40.8 | 81.0 | 2.5 | 1.98 | 6.0\% |
| 27 | Wholesale food, beverage and tobacco | 28.6 | 70.9 | 1.0 | 2.48 | 3.4\% |
| 25 | Building material and supplies wholesaler-distributors | 21.5 | 47.2 | 1.1 | 2.20 | 5.2\% |
| 24 | Motor vehicle and parts wholesaler-distributors | 12.0 | 34.8 | 0.7 | 2.91 | 6.2\% |
| 23 | Petroleum product wholesaler-distributors | 4.4 | 22.5 | 0.3 | 5.14 | 6.2\% |
|  | Total Wholesale, 2001 | 159.8 | 361.3 | 9.3 | 2.26 | 5.8\% |
|  | Total Wholesale, 2000 (revised) | 160.3 | 350.3 | 9.0 | 2.18 | 5.6\% |
|  | Total all industries, 2001 | 4,194.5 | 2,403.0 | 171.8 | 0.57 | 4.1\% |

1 Excluding NAICS 55 Management of companies and enterprises

Text Table 7
Retail sector, ranked by Assets

| Industry No. | Industry ${ }^{1}$ | Total Assets (\$ billion) | Operating Revenue (\$ billion) | Operating Profit (\$ billion) | Operating Revenue/ Assets | Operating Profit/ Assets |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 29 | Motor vehicle and parts dealers | 24.2 | 83.2 | 1.0 | 3.43 | 4.1\% |
| 31 | Food and beverage stores | 23.9 | 81.0 | 6.4 | 3.39 | 26.9\% |
| 36 | Other retail | 21.5 | 55.6 | 1.2 | 2.58 | 5.4\% |
| 34 | General merchandise stores | 19.2 | 38.6 | 0.8 | 2.01 | 4.4\% |
| 32 | Clothing and clothing accessories stores | 10.0 | 20.7 | 0.7 | 2.08 | 7.0\% |
| 33 | Furniture and home furnishing stores and electronic and appliance stores | 8.8 | 22.1 | 0.6 | 2.53 | 6.8\% |
| 30 | Building material and garden equipment and supplies dealers | 8.5 | 17.0 | 0.6 | 2.01 | 7.6\% |
|  | Total Retail, 2001 | 116.1 | 318.2 | 11.4 | 2.74 | 9.8\% |
|  | Total Retail, 2000 (revised) | 110.7 | 298.9 | 9.3 | 2.70 | 8.4\% |
|  | Total all industries, 2001 | 4,194.5 | 2,403.0 | 171.8 | 0.57 | 4.1\% |

[^9]In 2001, operating revenue from the retail sector grew 6.4\% to $\$ 318.2$ billion, while operating profits, boosted by cost efficiencies, rose $22.6 \%$ to $\$ 11.4$ billion. Operating revenue growth for 2001 was, however, still much slower than that of 2000. Profit margins, on the other hand, increased 0.5 percentage points. Motor vehicles and parts dealers led the group in operating revenue, followed by food and beverage stores and other retail. The profit margins of the motor vehicles and parts dealers, and the group other retail remained stable, while that of food and beverage stores increased sharply in 2001. The retail industries as a whole reported a debt to equity ratio of 1.39 , profit margin of $3.6 \%$, return on equity of $23.2 \%$ and a return on capital employed of $12.2 \%$ in 2001.

## .... Finance and Insurance

In 2001, the finance and insurance industries as a whole reported a debt to equity ratio of 1.00 , profit margin of $18.2 \%$, return on equity of $9.0 \%$ and a return on capital employed of $7.1 \%$. Operating profit for these industries fell $10.6 \%$ to $\$ 42.6$ billion, partly triggered by weak financial markets, as operating revenue and expenses both increased $1.0 \%$ and $4.0 \%$ respectively. Text Table 8 shows the group's performance with respect to operating revenue and profit ranked by total assets. Firms engaged in banking and other depository credit intermediation (see Text Table 8 \& 9) held the largest amount of total assets (\$1.2 trillion), representing 62\% (a one percentage point increase from 2000) of total assets in

## Text Table 8

Finance and Insurance, ranked by Total Assets

| Industry <br> No. | Industry ${ }^{1}$ |  | Operating Revenue (\$ billion) | Operating Profit (\$ billion) | Operating Revenue/ Assets | Operating Profit/ Assets |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 39 | Banking and other depository credit intermediation | 1,245.7 | 85.4 | 17.7 | 0.07 | 1.4\% |
| 42 | Direct life, health and medical insurance carriers | 194.7 | 39.1 | 3.4 | 0.20 | 1.8\% |
| 46 | Loan brokers and other financial Investment | 167.8 | 41.3 | 10.0 | 0.25 | 5.9\% |
| 40 | Non-depository credit intermediation | 157.8 | 18.6 | 8.4 | 0.12 | 5.3\% |
| 41 | Credit unions | 152.0 | 12.0 | 1.8 | 0.08 | 1.2\% |
| 43 | Direct insurance (except life, health and medical) carriers | 67.7 | 28.0 | 0.4 | 0.41 | 0.6\% |
| 44 | Reinsurance carriers | 14.6 | 3.7 | 0.3 | 0.25 | 1.9\% |
| 45 | Agencies, brokerages and other insurance related activities | 6.6 | 6.1 | 0.6 | 0.93 | 8.8\% |
|  | Total Finance and Insurance, 2001 | 2,006.8 | 234.2 | 42.6 | 0.12 | 2.1\% |
|  | Total Finance and Insurance, 2000 (revised) | 1,907.5 | 231.9 | 47.6 | 0.12 | 2.5\% |
|  | Total all industries, 2001 | 4,194.5 | 2,403.0 | 171.8 | 0.57 | 4.1\% |

1 Excluding NAICS 55 Management of companies and enterprises

## Text Table 9

Largest in Total Assets, 2001

| Industry No. | Industry ${ }^{1}$ | 2001 | Relative <br> Contribution |
| :---: | :---: | :---: | :---: |
|  |  | (\$ billions) |  |
|  | Finance and insurance industries |  |  |
| 39 | Banking and other depository credit intermediation | 1245.7 | 62.1\% |
| 42 | Direct life, health and medical insurance carriers | 194.7 | 9.7\% |
| 46 | Loan brokers and other financial Investment | 167.8 | 8.4\% |
| 40 | Non-depository credit intermediation | 157.8 | 7.9\% |
| 41 | Credit unions | 152.0 | 7.6\% |
|  | Total of above | 1917.9 | 95.6\% |
|  | Total Finance and Insurance | 2006.8 | 47.8\% |
|  | Non-financial industries |  |  |
| 2 | Oil and gas extraction and coal mining | 184.0 | 8.4\% |
| 4 | Utilities | 183.2 | 8.4\% |
| 47 | Real estate | 153.1 | 7.0\% |
| 35 | Transportation and warehousing | 121.9 | 5.6\% |
| 37 | Telecommunications | 96.7 | 4.4\% |
|  | Total of above | 738.9 | 33.8\% |
|  | Total Non-financial | 2187.7 | 52.2\% |
|  | Total Assets - Total all industries | 4194.5 |  |

[^10]the group; also, these companies had the highest operating revenue and profit. Although a less robust measure, when operating revenue is related to total assets, for every dollar of asset deployed in the banking and other depository credit intermediation industry, 7 cents (same as in 2000) were generated in operating revenue. The operating profits of the banking and other depository credit intermediation industry slid $7.9 \%$, with $0.8 \%$ decrease in operating revenue and a $1.2 \%$ increase in operating expenses. The other two industries within the top three asset holders were direct life, health and medical insurance carriers, and loan brokers and other financial investment. Direct insurance (except life, health and medical) carriers, and reinsurance carriers all reported huge operating losses resulting from increased operating expenses.

## Conclusion

Growth in corporate performance slowed considerably in 2001, as weak domestic and export demand generated only a modest increase in operating revenue, bringing to an end the vigorous business activity of the late 1990s. In addition to general reduction in the sales of goods and services, the events of September 11 also had a direct impact on many enterprises - for instance, almost halving revenue growth in the transportation and warehousing industry. The manufacturing sector, which had led profit growth in the business segment of the economy in 2000, suffered the biggest decrease in 2001. The computer and electronic industry was beset by excessive inventory build-up and slow worldwide demand, which resulted in massive write-downs for obsolete inventory and discontinued operations. The retail sector, on the other hand, remained fairly bouyant, partly fuelled by low interest rates and price incentives. Although nearly every key financial measure showed deterioration in 2001, these were still historically high results.

## Data Quality, Concepts and Methodology

The following information should be used to ensure a clear understanding of the basic concepts that define the data provided in this product, of the underlying methodology of the survey, and of key aspects of the data quality. This information will provide you with a better understanding of the strengths and limitations of the data, and of how they can be effectively used and analyzed. The information may be of particular importance to you when making comparisons with data from other surveys or sources of information, and in drawing conclusions regarding change over time.

## Description of the data concepts

## Introduction

Beginning with the 1999 reference year, the Financial \& Taxation Statistics for Enterprises program has undergone numerous significant changes which affect both the comparability and the historical continuity of the published statistics. Changes in industrial classification, methodology, data sources as well as content have all been introduced.

Data are now collected and compiled on the basis of the North American Industry Classification System ${ }^{1}$ (NAICS) for the entire incorporated business population as depicted on Statistics Canada's Business Register. Such a census is made possible by supplementing data collected through Statistics Canada's Quarterly Survey of Financial Statements (QFS) and the survey of provincial or federal level government business enterprises, with administrative data available from Canada Custom \& Revenue Agency (CCRA). Consequently, the content of the financial and taxation statistics for enterprises has been affected in two ways. First, the taxation component of the historically published data is not available for reference year 1999; however the taxation statistics are expected to be re-introduced and published with the 2002 publication for the reference years 2000, 2001 and 2002. Second, although the financial data are still presented in the basic format of a balance sheet and income statement, certain detail items have changed.

## Description \& use of the data

The data presented herein comprise financial statements typically prepared by incorporated businesses to record their financial position and performance. The data include: asset, liability and equity items encompassed in a balance sheet, revenue and expense items as reported on an income statement, along with several common financial performance ratios.

These statistics are used in two broad ways. First they provide a measure of financial position and performance of incorporated businesses by industry aggregations. They
are used by a wide variety of economists and industry analysts in both the private and government sectors. Second they are used as the benchmark for the quarterly estimates of corporate profits in the Canadian System of National Accounts.

## Coverage

The domestic economy consists of personal, business and government sectors. This publication covers incorporated enterprises of the financial and non-financial business sectors and business enterprises controlled by federal or provincial governments. In addition, non-profit enterprises considered to be part of the incorporated business sector are also included.

## The statistical unit

For statistical purposes, Statistics Canada defines a hierarchical structure of units for each firm. The four standard statistical units that are used are listed from largest to smallest below:

* Enterprise
* Company
* Establishment
* Location

The statistical unit for this publication is the enterprise. An enterprise is a family of businesses under common ownership and control for which a set of consolidated financial statements is produced on an annual basis.

## Accounting concepts, definitions and practices

The concepts and definitions for most industries are based on the guidelines of the Canadian Institute of Chartered Accountants (CICA). Regulated industries may follow practices and definitions determined by the regulators. However, these practices are usually similar to the Generally Accepted Accounting Principles (GAAP) of the Canadian Institute of Chartered Accountants.

## Financial classification and presentation

Because there is no widely accepted standard classification for financial items, it was necessary to devise one in order to present information in a homogeneous way for all enterprises. The financial item presentation for this publication has been condensed somewhat to allow for a generic presentation across industries.

[^11]
## Industrial classification

Commencing with 1999, Financial \& Taxation Statistics for Enterprises are based on the North American Industry Classification System (NAICS) ${ }^{2}$. From 1988 to 1998, the Standard Industrial Classification for Companies and Enterprises (SIC-C 1980) was used.

NAICS is an activity-oriented industry classification that was developed by the statistical agencies of Canada, Mexico and the United States to provide a consistent framework for the collection, analysis and dissemination of industrial statistics used by government policy analysts, academics and researchers, the business community and the public. NAICS was primarily designed to classify economic production performed at the establishment level; the activity that contributes the most value-added determines the NAICS code for the establishment.

To determine which NAICS code should be assigned to a statistical enterprise, the NAICS code is determined for each establishment belonging to the statistical enterprise. The NAICS code representing the largest value-added is then assigned to the statistical enterprise. The NAICS (unlike the 1980 SIC-C) does not provide classifications for integrated activities. For example, a petroleum enterprise may be involved in exploration, mining, refining, shipping and retailing of petroleum products. Whereas the 1980 SIC-C provided a classification code for integrated petroleum activities, under NAICS such an enterprise is classified to the individual NAICS code that relates to the activity that provides the most value-added. NAICS is a detailed, hierarchical classification with 920 individual 6digit industries. These are aggregated into 20 sectors of activity, such as mining, manufacturing, wholesale trade, retail trade and construction.

The annual Financial \& Taxation Statistics for Enterprises are available at three levels of industrial groupings of NAICS. The most aggregate level covers 23 categories, 17 of which are comprised of NAICS two-digit sectors while six are at a more desegregated level. The second level of industry grouping, roughly analogous to the NAICS three-digit subsector level, covers the 57 industry grouping as presented in this publication. The most detailed aggregation covers 153 industry groupings and is available upon request. The industrial classification system is hierarchical in nature the more detailed levels of data easily aggregate to the higher levels.

## Example of industry classification:

An automobile dealership that sells new cars would be assigned to the NAICS Industry Code 44111, "new car dealers". For purposes of this publication, this enterprise would appear in the following aggregations:

Level III (153 categories): Group 4411
"Automobile Dealers"
Level II (57 categories): Sub-sector 441
"Retail Motor Vehicles and Accessories"
Level I (23 categories): Sector 44-45 "Retail Trade"
Text Table 1 indicates the composition of the industry groups included in this publication.

[^12]
## Text Table 1

## Industry Group Composition

| Industry No. | NAICS 57 Industry Groupings | NAICS Canada 1997 <br> Codes Included |
| :---: | :---: | :---: |
| 1 | Agriculture, forestry, fishing, hunting | 11 |
| 2 | Oil and gas extraction and coal mining | 211, 2121 |
| 3 | Mining (except oil, gas and coal) | 2122, 2123, 213 |
| 4 | Utilities | 22 |
| 5 | Construction | 23 |
| 6 | Food manufacturing | 311 |
| 7 | Beverage and tobacco product manufacturing | 312 |
| 8 | Clothing, textile, leather manufacturing | 313, 314, 315, 316 |
| 9 | Printing and related support activities | 323 |
| 10 | Petroleum and coal products manufacturing | 324 |
| 11 | Non-metallic mineral product manufacturing | 327 |
| 12 | Wood and paper manufacturing | 321, 322 |
| 13 | Chemicals, plastic, rubber manufacturing | 325, 326 |
| 14 | Primary metal manufacturing | 331 |
| 15 | Fabricated metal product manufacturing | 332 |
| 16 | Machinery manufacturing | 333 |
| 17 | Computer and electronic product manufacturing | 334 |
| 18 | Electrical equipment, appliance and component mfg | 335 |
| 19 | Motor vehicles and parts manufacturing | 3361, 3362, 3363 |
| 20 | Other transportation equipment manufacturing | 3364, 3365, 3366, 3369 |
| 21 | Furniture and related product manufacturing | 337 |
| 22 | Miscellaneous manufacturing | 339 |
| 23 | Petroleum product wholesaler-distributors | 412 |
| 24 | Motor vehicle and parts wholesaler-distributors | 415 |
| 25 | Building material and supplies wholesaler-distributors | 416 |
| 26 | Machinery, equipment and supplies wholesale-distributors | 417 |
| 27 | Wholesale food, beverage and tobacco | 411, 413 |
| 28 | Other wholesale | 414, 418, 419 |
| 29 | Motor vehicle and parts dealers | 441 |
| 30 | Building material and garden equipment and supplies dealers | 444 |
| 31 | Food and beverage stores | 445 |
| 32 | Clothing and clothing accessories stores | 448 |
| 33 | Furniture and home furnishing stores and electronic and appliance stores | 442, 443 |
| 34 | General merchandise stores | 452 |
| 35 | Transportation and warehousing | 481 to 488, 491 to 493 |
| 36 | Other retail | 446, 447, 451, 453, 454 |
| 37 | Telecommunications | 5133 |
| 38 | Publishing and broadcasting | 511, 512, 5131, 5132, 514 |
| 39 | Banking and other depository credit intermediation | 52211, 52219 |
| 40 | Non-depository credit intermediation | 5222 |
| 41 | Credit unions | 52213, 52232 |
| 42 | Direct life, health and medical insurance carriers | 52411 |
| 43 | Direct insurance (except life, health and medical) carriers | 52412 |
| 44 | Reinsurance carriers | 52413 |
| 45 | Agencies, brokerages and other insurance related activities | 5242 |
| 46 | Loan brokers and other financial Investment | 52231, 52239, 523 |
| 47 | Real estate | 531 |
| 48 | Other rental companies | 532, 533 |
| 49 | Computer systems design and related services | 5415 |
| 50 | Professional, scientific and technical services (except computer systems design) | 5411-5414, 5416-5419 |
| 51 | Management of companies and enterprises | 55 |
| 52 | Administrative and support, waste management and remediation services | 56 |
| 53 | Educational services | 61 |
| 54 | Health care and social assistance | 62 |
| 55 | Arts, entertainment and recreation | 71 |
| 56 | Accommodation and food services | 72 |
| 57 | Other services (except public administration) | 81 |

## Statistical methodology

## Survey design

Three sources of data were combined to form a census of all units in the population of interest. These consisted of:

- Annualized data from the Quarterly Survey of Financial Statements (QFS) obtained from the Industrial Organization and Finance Division at Statistics Canada.
- A survey of provincial or federal level government business enterprises (GBE) that operated in the business sector, with data obtained from the Public Institutions Division at Statistics Canada.
- Administrative corporate taxation data in the form of the General Index of Financial Information (GIFI) obtained from the Tax Data Division at Statistics Canada.

The frame contains 1,201,388 units included in our population of interest. The Quarterly Survey of Financial Statements (QFS) provided consolidated data for 4,087 of the larger enterprises. The survey of government business enterprises provided data for 125 enterprises. The remaining data was obtained through administrative corporate taxation data. Although the vast majority of data comes from the administrative source it is less significant in terms of their contribution to assets and operating revenues (see Text Table 2).

## Collection and processing

For reference years 1999 and 2000, data collected from the Quarterly Survey of Financial Statements were annualized and then combined with data from a supplementary annual questionnaire that was mailed to survey respondents. The supplementary annual questionnaire was designed to obtain additional detailed information on operating expenses not available from the QFS. Beginning for
reference year 2001, the supplementary questions were added to the Quarterly Survey of Financial Statements and the supplementary annual questionnaire was eliminated.

Information from all three data sources was provided in different formats with different sets of variables. In order to merge the data it was necessary to transform all three data sources into a common set of variables that contained a complete set of financial statement information. Certain details were omitted in the process due to the unavailability of data from all sources.

While QFS and GBE data were collected at the enterprise level, GIFI data, on the other hand, were collected at the non-consolidated single legal entity level. Data for single legal entities belonging to a corporate family (multi-legals) are then rolled up to the enterprise level.

## Edit \& imputation

Several checks are performed on the data to verify internal consistency and identify extreme values. For the 1999 reference year, non-response of administrative corporate taxation units, imputation was performed using a "nearest neighbor" procedure (donor imputation) using available auxiliary information to substitute for the data from a company with similar characteristics. For non-response of administrative corporate taxation units in reference year 2000, and QFS units, imputation was performed using historical information available; otherwise donor imputation was used. When annual supplement data was not reported, a ratio imputation technique was used to impute missing detail.

Although imputation for total non-response was required for close to $37 \%$ of enterprises, the overall impact of imputation on operating revenues across all industries is less than $26 \%$. Text Table 3 indicates the effect of imputation on operating revenues broken down by industry grouping.

## Text Table 2

Contribution of Assets and Operating Revenue by Data Source, 2001

| Data source | Enterprises | Portion of Total <br> Assets | Portion of Total <br> Operating Revenues |
| :--- | :---: | ---: | ---: |
| Quarterly Survey of Financial Statements | 4,087 | $69 \%$ | $51 \%$ |
| Government Business Enterprises Data | 125 | $8 \%$ | $4 \%$ |
| Administrative Taxation Data | $1,197,176$ | $23 \%$ | $45 \%$ |
| Total | $1,201,388$ | $100 \%$ | $100 \%$ |

## Text Table 3

## Imputation Impact, 2001

| Industry No. | NAICS 57 Industry Groupings | Number of Enterprises | Operating Revenue million\$ | Imputation Impact on Revenue |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Agriculture, Forestry, Fishing and Hunting | 53,150 | 36,280 | B |
| 2 | Oil and Gas Extraction and Coal Mining | 3,182 | 86,301 | C |
| 3 | Mining (except Oil, Gas and Coal) | 8,907 | 29,072 | B |
| 4 | Utilities | 1,024 | 100,833 | B |
| 5 | Construction | 143,208 | 130,533 | B |
| 6 | Food Manufacturing | 6,598 | 68,279 | B |
| 7 | Beverage and Tobacco Manufacturing | 712 | 13,100 | C |
| 8 | Clothing, Textile and Leather Manufacturing | 7,171 | 17,435 | B |
| 9 | Printing and Related Support Activities | 6,494 | 12,504 | B |
| 10 | Petroleum and Coal Products Manufacturing | 322 | 48,636 | B |
| 11 | Non-metallic Minerals | 2,378 | 14,350 | B |
| 12 | Wood and Paper Manufacturing | 5,489 | 71,921 | C |
| 13 | Chemicals, Plastic and Rubber Manufacturing | 5,406 | 81,149 | B |
| 14 | Primary Metals | 769 | 27,430 | B |
| 15 | Fabricated Metal Product Manufacturing | 9,970 | 29,967 | B |
| 16 | Machinery and Equipment | 6,841 | 26,235 | B |
| 17 | Computer and electronic product manufacturing | 3,258 | 37,965 | C |
| 18 | Electrical and Appliance Manufacturing | 1,504 | 14,195 | B |
| 19 | Motor Vehicles and Parts Manufacturing | 1,594 | 129,564 | A |
| 20 | Other Transportation Equipment Manufacturing | 1,366 | 22,391 | C |
| 21 | Furniture and related product manufacturing | 4,744 | 13,723 | B |
| 22 | Miscellaneous Manufacturing | 6,896 | 8,229 | B |
| 23 | Petroleum product wholesaler-distributors | 1,509 | 22,459 | D |
| 24 | Motor vehicle and parts wholesaler-distributors | 5,348 | 34,821 | B |
| 25 | Building materials and supplies wholesaler-distributors | 9,723 | 47,153 | B |
| 26 | Machinery, equipment and supplies wholesaler-distributors | 19,165 | 80,986 | C |
| 27 | Wholesale Food, Beverage and Tobacco | 9,318 | 70,873 | B |
| 28 | Other Wholesale | 35,783 | 105,017 | B |
| 29 | Motor vehicles and parts dealers | 14,554 | 83,223 | B |
| 30 | Building material and garden equipment and supplies dealers | 7,129 | 16,997 | B |
| 31 | Food and Beverage Stores | 19,386 | 80,969 | B |
| 32 | Clothing and Clothing Accessories Stores | 13,383 | 20,717 | B |
| 33 | Furniture and Home Furnishing Stores and Electronic and Appliance Stores | 16,185 | 22,133 | B |
| 34 | General Merchandise Stores Retail | 4,294 | 38,576 | A |
| 35 | Transportation and Warehousing | 52,070 | 98,818 | B |
| 36 | Other Retail | 46,624 | 55,591 | B |
| 37 | Telecommunications | 1,183 | 36,707 | A |
| 38 | Publishing and Broadcasting | 18,783 | 34,108 | C |
| 39 | Banking and Other Depository Credit Intermediation | 108 | 85,440 | B |
| 40 | Non-Depository Credit Intermediation | 8,792 | 16,956 | B |
| 41 | Credit Unions | .. | 12,347 | C |
| 42 | Direct Life, Health and Medical Insurance Carriers | .. | 39,056 | A |
| 43 | Direct Insurance (except Life, Health and Medical) Carriers | .. | 28,011 | A |
| 44 | Reinsurance Carriers | .. | 3,714 | D |
| 45 | Agencies, Brokerages and Other Insurance Related Activities |  | 6,109 | B |
| 46 | Loan Brokers \& Other Financial Investment | 62,217 | 41,259 | C |
| 47 | Real Estate | 77,809 | 33,620 | B |
| 48 | Other Rental Companies | 13,503 | 18,806 | C |
| 49 | Computer Systems Design and Related Services | 36,702 | 21,148 | C |
| 50 | Professional, Scientific and Technical Services | 121,489 | 56,036 | C |
| 52 | Administrative and Support, Waste Management and Remediation Services | 53,826 | 48,812 | C |
| 53 | Education Services | 9,426 | 4,058 | C |
| 54 | Health Care and Social Assistance | 31,126 | 18,405 | B |
| 55 | Arts, Entertainment and Recreation | 20,309 | 22,986 | B |
| 56 | Accommodation and Food Services | 69,098 | 46,298 | C |
| 57 | Other Services (except Public Administration) | 65,000 | 30,823 | C |
|  | Total All Industries: | 1,133,833 | 2,403,123 | B |
| 51 | Management of Companies and Enterprises | 67,555 | 33,464 | B |
|  | Total All Industries Including Management of Companies and Enterprises: | 1,201,388 | 2,436,586 | B |
| A | 0-10\% Excellent |  |  |  |
| B | 10-33\% Very Good |  |  |  |
| C | 33-50\% Good |  |  |  |
| D | 50-60\% Acceptable |  |  |  |
| E | 60\%+++ Unreliable |  |  |  |

## Estimation

Since data is obtained from one of the three data sources for each enterprise in the population of interest, estimates are derived from the simple tabulation of data.

The combined survey results were analyzed before publication. Generally, this entails a detailed review of the individual responses (especially for the largest enterprises), a review of general economic conditions and trends, and comparisons with other relevant sub-annual surveys.

Due to certain financial reporting constraints, data for enterprises in the insurance industry could not be obtained through the administrative data source. Data for the industry are therefore derived using QFS weighted estimates rather than a census.

## Data Accuracy

While considerable effort was made to ensure high standards throughout all collection and processing operations, the resulting estimates are inevitably subject to a certain degree of error. There are two categories of errors in statistical information - sampling errors and nonsampling errors. Non-sampling errors is the only type that applies to this program, given that there was no sampling process used to produce these estimates ${ }^{3}$.

Non-sampling errors can arise from a variety of sources and are difficult to measure and their importance can differ according to the purpose to which the data are being put. Among non-sampling errors are gaps in the information provided by corporations in their tax returns and errors in processing, such as data capture.

## Comparability of Data and Related Sources

Estimates for 1998 were created under the same framework as 1999, however there are some material differences in how the data was collected and processed. The process continues to evolve in terms of improved quality and reduction of burden to respondents. The major differences in terms of coverage, processes and content are outlined in Text Table 4.

In 1998, data was collected via a separate annual questionnaire that was supplemented by QFS data. The questionnaire was sent only to 754 enterprises with multiple legal entities and revenues over 25 million dollars according to the Business Register at Statistics Canada. In 1999 and 2000, QFS data was annualized and used directly in combination with a smaller supplement questionnaire. In 2001, the annual supplement questions were incorporated within the QFS questionnaire, therefore the annual supplement was eliminated.

The first year for using GIFI administrative data was 1998; since then, the quality of the GIFI administrative data has improved.

There are no comparability issues for 1999 and 2000.

## Reference period

The objective of this annual series is to cover business activity within a calendar reference period. Data derived from the Quarterly Survey of Financial Statistics approximate the calendar period. The Government business enterprise data reflect fiscal periods which often are governed by the April to March fiscal year of governments. The administrative data used from CCRA is based on financial statements filed along with income tax returns by corporations for their fiscal year which ended in the calendar period. Thus the calendar period is estimated by industry aggregations which actually consist of a combination of both calendar and fiscal periods which may not coincide perfectly with the calendar period.

## Confidentiality

The confidentiality of the reported statistics is protected under the provisions of the Statistics Act. For this reason, statistics are released in aggregate form only, with no potential identification of individually reported information. The confidentiality provisions of the Statistics Act override the provisions of the Access to Information Act to guarantee with the confidentiality of reported data of individual respondents.

[^13]
## Text Table 4

Major differences of Coverage, Processing and Content between reference years 1998 and subsequent years

|  | 1998 | 1999 and subsequent years |
| :--- | :--- | :--- |
| Industries covered | Non-financial industries only | All industries |
| Period covered | Fiscal period ending in 1998 | Calendar year for QFS data source and fiscal period ending during the year for <br> other data sources |
| Enterprises included | Those alive on December 31st 1998 | Those alive for at least one day during the calendar year |
| Questionnaire | Annual Survey of Enterprises | Quarterly Survey of Financial Statements (annualized) with Annual Supplement* |
| Financial detail | 76 financial variables | 137 financial variables |

[^14]
## Limitations of the Data

To be valid for either time-series or cross-sectional analysis, the definitions of data must be consistent within time periods or across time periods. Put differently, the differences and similarities in data must reflect only real differences and not differences in the concepts or definitions used in preparing the data.

The ability to use the data for analysis depends on the conceptual framework in which the data is being used.

These data are consistent with the Generally Accepted Accounting Principles (GAAP) of the Canadian Institute of Chartered Accountants. As such they do not agree with the concepts of the CSNA for example. If the GAAP concepts are appropriate for the application of the data then there may still be some problems of consistency (between units or over time) for items where GAAP does not prescribe a particular treatment or allow some latitude. One of the general problems with GAAP for some uses is that it prescribes a historical cost treatment of assets (i.e. their cost at the time of acquisition). This means that comparisons over time and across industries may not be valid for balance sheet data or for ratios derived from the Balance Sheet.

## Definitions of Key Financial Variables

## Balance Sheet

The Balance Sheet is comprised of total assets, liabilities, and equity.

- Total Assets are the sum total of economic resources in which the entity exercises a certain control. Included are cash and deposits; accounts receivable and accrued revenue; inventories; investments and accounts with parents, subsidiaries and affiliates; portfolio investments; loans given to other enterprises; and capital assets
- Liabilities are the sum total of the entities obligations. Included are accounts payable and accrued liabilities; income taxes payable; borrowings; and deferred income taxes.
- Equity is the accumulated undistributed earnings derived from all sources, including capital or extraordinary gains and losses.


## Income Statement

The Income Statement includes revenues; expenses; gains and losses; income taxes; and various profit measures.

- Operating Revenues includes revenues from the sales of goods and services; rental and operating lease revenue; and revenue from commissions, franchise fees, and royalties.
- Operating Expenses includes the cost of goods and services used as inputs into production; wages and salaries; employer portion of employee benefits; indirect taxes; and depreciation, amortization and depletion of buildings, machinery and natural resources.
- Operating Profit is the difference between Operating Revenues and Operating Expenses.
- Net profit is from Operating Profit by subtracting expenses for interest payments and income tax; and adding revenues from interest and dividends received, gains (losses) on the sales of assets, equity in affiliates' earnings, and extraordinary gains.


## Operating Profit Margin

Operating profit is the net result of the principal business activities of a firm. This profit is before taking into account interest expense, investment income, non-recurring losses from the write-down of assets, gains or losses realized on the disposal of assets, and income tax expense. This ratio indicates management's ability to generate earnings from the principal business activities of a firm. The ratio is expressed as a percentage of operating revenue.

## Formula

Operating profit margin:

$$
\frac{\text { Operating profit }}{\text { Total operating revenue }}
$$

## Return on Capital Employed

This ratio measures profitability and how well management has employed the assets, by calculating the percentage return on total capital provided by the owners and lenders (creditors). The earnings figure is before taking into account after-tax interest expense (payments to lenders) and dividends (payments to owners). The ratio indicates how many cents are returned to every dollar of capital invested.

## Formula

Return on capital employed:

> Net profit + after-tax interest expense $\begin{gathered}\text { Short-term loans + long-term loans and debt } \\ + \text { shareholders' equity }\end{gathered}$

## Return on Equity

This ratio measures the level of return to the owners (investors) and it represents their measure of profitability. The earnings figure is the after-tax profits, including a deduction for interest expense (payments to lenders). It is the net profit available to the owners (investors) before extraordinary gains. The ratio indicates how many cents are returned to every dollar invested by the owners.

## Formula

Return on equity:

## Debt to Equity

This ratio examines the relationship of debt (loans, bonds, debentures) to shareholders' equity. It compares the relative size of debt to resources invested by the owners. It indicates the extent to which a firm relies on borrowed funds to finance its operations. Firms that rely heavily on borrowed funds are said to be highly leveraged.

## Formula

Debt to equity:
Short-term loans + long-term loans and debt
Shareholders' equity

## Working Capital

This ratio examines the relationship of current assets to current liabilities. It measures the ability to pay short-term debts easily when they become due.

## Formula

Working capital:
Current assets
Current liabilities

## Receivable Turnover

This ratio provides a measure of the quality and relative size of accounts receivable. It indicates the effectiveness of a firm's credit policy by calculating how often accounts receivable are converted into cash during the year. The ratio divides the outstanding receivables figure at year-end into the year's sales.

## Formula

Receivable turnover:
Sales of goods and services
Accounts receivable

## Inventory Turnover

This ratio is a measure of the adequacy of inventory for the volume of business and how efficiently management turns over the inventory in relation to other firms in the industry. The ratio divides the year-end inventory into the cost of sales for the year.

## Formula

Inventory turnover:
$\frac{\text { Cost of sales }}{\text { Inventory }}$

## For Further Reading

## Selected Publications from Statistics Canada

- Quarterly Financial Statistics for Enterprises, Quarterly, English and French Separately ..... 61-008-XIE
- Corporations Returns Act, Annual, Bilingual ..... 61-220-XIE- Financial performance Indicators for Canadian Business, Volume 1,on CD-ROM Annual, Bilingual61F0058XCB- Financial performance Indicators for Canadian Business, Volume 2-3 national,on CD-ROM Annual, Bilingual61F0059XCB- Financial performance Indicators for Canadian Business, Volume 2-3 provinces,territories and regions, on CD-ROM Annual, Bilingual61F0100XCB
- Inter-Corporate Ownership on CD-ROM, Quarterly, Bilingual ..... 61-517-XCB
- Survey of Suppliers of Business Financing ..... 2514

You can also search through the Statistics Canada catalogue which lists all current products and services available from Statistics Canada.

## Summary

Table 1
Operating Revenue by Industries, 1998-2001

| Industry | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |
| Total all industries (excluding the management of companies and enterprises industry) |  |  |  |  |
| Total finance and insurance industries | .. | 207,882 | 231,875 | 234,176 |
| Banking and other depository credit intermediation | .. | 76,978 | 86,167 | 85,440 |
| Credit unions |  | 10,719 | 12,397 | 11,970 |
| Non-depository credit intermediation |  | 17,737 | 19,162 | 18,617 |
| Direct life, health and medical insurance carriers | .. | 36,361 | 37,434 | 39,056 |
| Direct insurance (except life, health and medical) carriers |  | 24,410 | 26,207 | 28,011 |
| Reinsurance carriers |  | 2,732 | 3,668 | 3,714 |
| Loan brokers and other financial investment |  | 33,212 | 40,940 | 41,259 |
| Agencies, brokerages and other insurance related activities | .. | 5,733 | 5,902 | 6,109 |
| Total non-financial industries (excluding the management of companies and enterprises industry) <br> 1,835,899 <br> 2,083,629 <br> 2,168,860 |  |  |  |  |
| Agriculture, forestry, fishing and hunting | 28,226 | 30,467 | 33,641 | 36,280 |
| Oil and gas extraction and coal mining | 33,732 | 43,679 | 74,697 | 86,301 |
| Mining (except oil, gas and coal) | 25,373 | 23,523 | 26,096 | 29,072 |
| Utilities | 45,729 | 53,275 | 79,420 | 99,406 |
| Construction | 95,368 | 108,348 | 120,979 | 130,581 |
| Food manufacturing | 58,682 | 60,048 | 65,512 | 68,279 |
| Beverage and tobacco product manufacturing | 9,556 | 11,890 | 11,858 | 13,100 |
| Clothing, textile and leather manufacturing | 19,229 | 17,586 | 17,536 | 17,435 |
| Wood and paper manufacturing | 60,078 | 68,160 | 73,511 | 71,921 |
| Printing and related support activities | 10,217 | 11,085 | 12,490 | 12,504 |
| Petroleum and coal products manufacturing | 29,464 | 33,573 | 49,034 | 48,636 |
| Chemicals, plastic and rubber manufacturing | 58,114 | 65,857 | 76,427 | 81,149 |
| Non-metallic mineral product manufacturing | 11,366 | 12,289 | 12,914 | 14,350 |
| Primary metal manufacturing | 27,783 | 29,616 | 29,506 | 27,430 |
| Fabricated metal product manufacturing | 26,921 | 29,372 | 29,418 | 29,967 |
| Machinery manufacturing | 23,587 | 24,893 | 26,031 | 26,235 |
| Computer and electronic product manufacturing | 32,383 | 35,099 | 49,333 | 37,965 |
| Electrical equipment, appliance and component manufacturing | 12,400 | 12,831 | 14,553 | 14,195 |
| Motor vehicles and parts manufacturing | 112,678 | 141,249 | 139,571 | 129,564 |
| Other transportation equipment manufacturing | 14,633 | 17,195 | 19,620 | 22,391 |
| Furniture and related product manufacturing | 9,854 | 12,379 | 13,099 | 13,723 |
| Miscellaneous manufacturing | 8,070 | 8,188 | 8,165 | 8,229 |
| Wholesale food, beverage and tobacco | 55,686 | 61,883 | 64,994 | 70,873 |
| Petroleum product wholesaler-distributors | 15,801 | 14,221 | 22,186 | 22,459 |
| Motor vehicle and parts wholesaler-distributors | 28,459 | 28,051 | 33,217 | 34,821 |
| Building material and supplies wholesaler-distributors | 44,831 | 44,779 | 49,872 | 47,153 |
| Machinery, equipment and supplies wholesaler-distributors | 65,404 | 70,604 | 77,921 | 80,986 |
| Other wholesale | 83,279 | 89,708 | 102,076 | 105,017 |
| Motor vehicle and parts dealers | 68,320 | 74,025 | 79,626 | 83,223 |
| Furniture and home furnishing stores and electronic and |  |  |  |  |
| Building material and garden equipment and |  |  |  |  |
| supplies dealers | 12,125 | 12,637 | 13,695 | 16,997 |
| Food and beverage stores | 68,044 | 69,497 | 74,193 | 80,969 |
| Clothing and clothing accessories stores | 14,576 | 15,722 | 18,582 | 20,717 |
| General merchandise stores | 32,926 | 35,140 | 38,200 | 38,576 |
| Other retail | 42,922 | 47,809 | 53,064 | 55,591 |
| Transportation and warehousing | 89,631 | 87,425 | 94,505 | 98,826 |
| Telecommunications | 28,890 | 30,088 | 32,926 | 36,707 |
| Publishing and broadcasting | 27,061 | 30,081 | 33,153 | 34,108 |
| Real estate | 27,101 | 28,943 | 32,071 | 33,620 |
| Other rental companies | 19,711 | 12,724 | 17,940 | 18,806 |
| Professional, scientific and technical services (except computer systems design) | 40,023 | 44,244 | 56,116 | 56,036 |
| Computer systems design and related services | 11,475 | 15,786 | 19,340 | 21,148 |
| Administrative and support, waste management and remediation services | 35,372 | 38,747 | 42,057 | 48,812 |
| Educational services | 3,437 | 3,964 | 3,898 | 4,058 |
| Health care and social assistance | 15,262 | 16,030 | 17,475 | 18,405 |
| Arts, entertainment and recreation | 12,664 | 22,552 | 26,300 | 22,986 |
| Accommodation and food services | 39,618 | 40,764 | 43,466 | 46,298 |
| Other services (except public administration) | 27,508 | 29,121 | 31,754 | 30,823 |
| Management of companies and enterprises | 26,793 | 26,747 | 28,817 | 33,464 |

[^15]
## Summary

## Table 2

Operating Expenses by Industries, 1998-2001

| Industry | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |
| Total all industries (excluding the management of companies and enterprises industry) | . | 1,883,476 | 2,123,048 | 2,231,211 |
| Total finance and insurance industries | .. | 165,261 | 184,276 | 191,610 |
| Banking and other depository credit intermediation | .. | 58,578 | 66,897 | 67,697 |
| Credit unions |  | 9,324 | 10,694 | 10,173 |
| Non-depository credit intermediation | .. | 10,359 | 10,495 | 10,261 |
| Direct life, health and medical insurance carriers |  | 33,386 | 34,233 | 35,611 |
| Direct insurance (except life, health and medical) carriers | .. | 22,961 | 24,334 | 27,607 |
| Reinsurance carriers |  | 2,455 | 3,290 | 3,430 |
| Loan brokers and other financial investment |  | 22,847 | 28,892 | 31,303 |
| Agencies, brokerages and other insurance related activities | .. | 5,350 | 5,441 | 5,529 |
| Total non-financial industries (excluding the management of companies |  |  |  |  |
| Agriculture, forestry, fishing and hunting | 26,523 | 28,620 | 31,263 | 33,660 |
| Oil and gas extraction and coal mining | 32,058 | 38,944 | 55,918 | 65,880 |
| Mining (except oil, gas and coal) | 24,090 | 22,534 | 23,847 | 27,498 |
| Utilities | 32,439 | 43,345 | 67,435 | 87,997 |
| Construction | 91,997 | 104,842 | 117,538 | 126,268 |
| Food manufacturing | 56,378 | 57,140 | 62,580 | 65,187 |
| Beverage and tobacco product manufacturing | 7,485 | 9,392 | 9,597 | 10,367 |
| Clothing, textile and leather manufacturing | 17,994 | 16,718 | 16,660 | 16,730 |
| Wood and paper manufacturing | 56,886 | 61,914 | 65,800 | 66,839 |
| Printing and related support activities | 9,811 | 10,499 | 11,858 | 11,873 |
| Petroleum and coal products manufacturing | 27,020 | 30,386 | 43,195 | 43,072 |
| Chemicals, plastic and rubber manufacturing | 53,170 | 60,251 | 69,838 | 75,974 |
| Non-metallic mineral product manufacturing | 10,197 | 10,910 | 11,557 | 13,230 |
| Primary metal manufacturing | 25,316 | 26,787 | 26,964 | 26,829 |
| Fabricated metal product manufacturing | 25,155 | 27,385 | 27,393 | 28,141 |
| Machinery manufacturing | 21,963 | 23,366 | 24,322 | 24,560 |
| Computer and electronic product manufacturing | 30,236 | 31,175 | 45,502 | 39,582 |
| Electrical equipment, appliance and component manufacturing | 11,694 | 11,667 | 13,057 | 13,641 |
| Motor vehicles and parts manufacturing | 107,337 | 132,171 | 130,679 | 124,639 |
| Other transportation equipment manufacturing | 13,525 | 15,609 | 17,325 | 19,741 |
| Furniture and related product manufacturing | 9,104 | 11,400 | 12,208 | 12,928 |
| Miscellaneous manufacturing | 7,625 | 7,600 | 7,834 | 7,950 |
| Wholesale food, beverage and tobacco | 54,493 | 61,436 | 64,317 | 69,889 |
| Petroleum product wholesaler-distributors | 15,576 | 14,064 | 21,937 | 22,186 |
| Motor vehicle and parts wholesaler-distributors | 27,708 | 27,390 | 32,392 | 34,075 |
| Building material and supplies wholesaler-distributors | 43,355 | 43,353 | 48,379 | 46,030 |
| Machinery, equipment and supplies wholesaler-distributors | 62,637 | 67,904 | 75,762 | 78,518 |
| Other wholesale | 80,276 | 86,975 | 98,487 | 101,285 |
|  | 67,248 | 73,139 | 78,651 | 82,222 |
| Furniture and home furnishing stores and electronic and |  |  |  |  |
| Building material and garden equipment and |  |  |  |  |
| supplies dealers Food and beverage stores | 11,693 63,768 | 12,171 | 13,266 69 | 16,355 74,540 |
| Clothing and clothing accessories stores | 13,855 | 15,202 | 17,842 | 20,020 |
| General merchandise stores | 32,049 | 34,299 | 37,293 | 37,735 |
| Other retail | 41,567 | 46,398 | 51,990 | 54,420 |
| Transportation and warehousing | 85,251 | 81,581 | 89,057 | 94,229 |
| Telecommunications | 24,805 | 26,101 | 27,832 | 32,948 |
| Publishing and broadcasting | 24,620 | 27,541 | 30,802 | 32,760 |
| Real estate | 22,003 | 22,998 | 24,931 | 25,885 |
| Other rental companies | 21,105 | 11,828 | 15,767 | 15,661 |
| Professional, scientific and technical services (except computer systems design) | 38,613 | 42,824 | 54,634 | 54,443 |
| Computer systems design and related services | 11,248 | 15,339 | 19,729 | 22,195 |
| Administrative and support, waste management and remediation services | 33,665 | 37,206 | 40,424 | 47,272 |
| Educational services | 3,392 | 3,914 | 3,902 | 4,055 |
| Health care and social assistance | 13,850 | 14,478 | 15,747 | 16,373 |
| Arts, entertainment and recreation | 10,271 | 17,774 | 20,408 | 17,875 |
| Accommodation and food services | 37,545 | 38,822 | 41,948 | 44,772 |
| Other services (except public administration) | 26,982 | 27,991 | 30,282 | 29,737 |
| Management of companies and enterprises | 11,993 | 13,371 | 15,014 | 17,274 |

[^16]
## Summary

Table 3
Operating Profit by Industries, 1998-2001


[^17]
## Summary

## Table 4

Operating Profit Margin by Industries, 1998-2001

| Industry | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |
| Total all industries (excluding the management of companies and enterprises industry) | .. | 7.8 | 8.3 | 7.2 |
| Total finance and insurance industries | .. | 20.5 | 20.5 | 18.2 |
| Banking and other depository credit intermediation | .. | 23.9 | 22.4 | 20.8 |
| Credit unions | .. | 13.0 | 13.7 | 15.0 |
| Non-depository credit intermediation | .. | 41.6 | 45.2 | 44.9 |
| Direct life, health and medical insurance carriers | .. | 8.2 | 8.6 | 8.8 |
| Direct insurance (except life, health and medical) carriers | .. | 5.9 | 7.1 | 1.4 |
| Reinsurance carriers |  | 10.1 | 10.3 | 7.7 |
| Loan brokers and other financial investment | . | 31.2 | 29.4 | 24.1 |
| Agencies, brokerages and other insurance related activities | .. | 6.7 | 7.8 | 9.5 |
| Total non-financial industries (excluding the management of companies |  |  |  |  |
| Agriculture, forestry, fishing and hunting | 6.0 | 6.1 | 7.1 | 7.2 |
| Oil and gas extraction and coal mining | 5.0 | 10.8 | 25.1 | 23.7 |
| Mining (except oil, gas and coal) | 5.1 | 4.2 | 8.6 | 5.4 |
| Utilities | 29.1 | 18.6 | 15.1 | 11.5 |
| Construction | 3.5 | 3.2 | 2.8 | 3.3 |
| Food manufacturing | 3.9 | 4.8 | 4.5 | 4.5 |
| Beverage and tobacco product manufacturing | 21.7 | 21.0 | 19.1 | 20.9 |
| Clothing, textile and leather manufacturing | 6.4 | 4.9 | 5.0 | 4.0 |
| Wood and paper manufacturing | 5.3 | 9.2 | 10.5 | 7.1 |
| Printing and related support activities | 4.0 | 5.3 | 5.1 | 5.0 |
| Petroleum and coal products manufacturing | 8.3 | 9.5 | 11.9 | 11.4 |
| Chemicals, plastic and rubber manufacturing | 8.5 | 8.5 | 8.6 | 6.4 |
| Non-metallic mineral product manufacturing | 10.3 | 11.2 | 10.5 | 7.8 |
| Primary metal manufacturing | 8.9 | 9.6 | 8.6 | 2.2 |
| Fabricated metal product manufacturing | 6.6 | 6.8 | 6.9 | 6.1 |
| Machinery manufacturing | 6.9 | 6.1 | 6.6 | 6.4 |
| Computer and electronic product manufacturing | 6.6 | 11.2 | 7.8 | -4.3 |
| Electrical equipment, appliance and component manufacturing | 5.7 | 9.1 | 10.3 | 3.9 |
| Motor vehicles and parts manufacturing | 4.7 | 6.4 | 6.4 | 3.8 |
| Other transportation equipment manufacturing | 7.6 | 9.2 | 11.7 | 11.8 |
| Furniture and related product manufacturing | 7.6 | 7.9 | 6.8 | 5.8 |
| Miscellaneous manufacturing | 5.5 | 7.2 | 4.0 | 3.4 |
| Wholesale food, beverage and tobacco | 2.1 | 0.7 | 1.0 | 1.4 |
| Petroleum product wholesaler-distributors | 1.4 | 1.1 | 1.1 | 1.2 |
| Motor vehicle and parts wholesaler-distributors | 2.6 | 2.4 | 2.5 | 2.1 |
| Building material and supplies wholesaler-distributors | 3.3 | 3.2 | 3.0 | 2.4 |
| Machinery, equipment and supplies wholesaler-distributors | 4.2 | 3.8 | 2.8 | 3.0 |
| Other wholesale | 3.6 | 3.0 | 3.5 | 3.6 |
|  | 1.6 | 1.2 | 1.2 | 1.2 |
| Furniture and home furnishing stores and electronic and |  |  |  | 2.7 |
| Building material and garden equipment and |  |  |  |  |
| supplies dealers | 3.6 | 3.7 | 3.1 | 3.8 |
| Food and beverage stores | 6.3 | 6.9 | 6.0 | 7.9 |
| Clothing and clothing accessories stores | 4.9 | 3.3 | 4.0 | 3.4 |
| General merchandise stores | 2.7 | 2.4 | 2.4 | 2.2 |
| Other retail | 3.2 | 3.0 | 2.0 | 2.1 |
| Transportation and warehousing | 4.9 | 6.7 | 5.8 | 4.7 |
| Telecommunications | 14.1 | 13.2 | 15.5 | 10.2 |
| Publishing and broadcasting | 9.0 | 8.4 | 7.1 | 4.0 |
| Real estate | 18.8 | 20.5 | 22.3 | 23.0 |
| Other rental companies | -7.1 | 7.0 | 12.1 | 16.7 |
| Professional, scientific and technical services (except computer systems design) | 3.5 | 3.2 | 2.6 | 2.8 |
| Computer systems design and related services | 2.0 | 2.8 | -2.0 | -4.9 |
| Administrative and support, waste management and |  |  |  |  |
| Educational services | 1.3 | 1.3 | -0.1 | 0.1 |
| Health care and social assistance | 9.3 | 9.7 | 9.9 | 11.0 |
| Arts, entertainment and recreation | 18.9 | 21.2 | 22.4 | 22.2 |
| Accommodation and food services | 5.2 | 4.8 | 3.5 | 3.3 |
| Other services (except public administration) | 1.9 | 3.9 | 4.6 | 3.5 |
| Management of companies and enterprises | .. | .. | 47.9 | 48.4 |

Operating profit margin = (operating profit) / (total operating revenue)

## Summary

Table 5
Return on Capital Employed (ROCE) by Industries, 1998-2001

| Industry | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |
| Total all industries (excluding the management of companies and enterprises industry) | .. | 7.3 | 7.8 | 6.6 |
| Total finance and insurance industries | .. | 6.9 | 7.8 | 7.1 |
| Banking and other depository credit intermediation | .. | 8.2 | 9.2 | 9.1 |
| Credit unions | .. | 6.0 | 8.3 | 11.1 |
| Non-depository credit intermediation | .. | 4.4 | 5.3 | 5.4 |
| Direct life, health and medical insurance carriers | .. | 6.4 | 6.5 | 5.5 |
| Direct insurance (except life, health and medical) carriers | .. | 7.0 | 8.7 | 0.9 |
| Reinsurance carriers |  | 7.0 | 6.9 | 5.1 |
| Loan brokers and other financial investment | . | 7.6 | 8.7 | 7.4 |
| Agencies, brokerages and other insurance related activities | . | 8.5 | 10.8 | 11.3 |
| Total non-financial industries (excluding the management of companies |  |  |  |  |
| and enterprises industry) | 7.0 | 7.5 | 7.8 | 6.5 |
| Agriculture, forestry, fishing and hunting | 5.5 | 6.7 | 7.5 | 7.2 |
| Oil and gas extraction and coal mining | 2.5 | 2.6 | 11.2 | 9.5 |
| Mining (except oil, gas and coal) | 3.9 | 2.7 | 4.0 | 2.3 |
| Utilities | 11.6 | 8.2 | 9.6 | 7.9 |
| Construction | 6.8 | 7.0 | 5.6 | 6.3 |
| Food manufacturing | 6.9 | 8.9 | 7.4 | 8.8 |
| Beverage and tobacco product manufacturing | 19.5 | 6.4 | 6.5 | 7.5 |
| Clothing, textile and leather manufacturing | 9.7 | 7.0 | 7.8 | 7.1 |
| Wood and paper manufacturing | 3.5 | 8.1 | 8.6 | 5.6 |
| Printing and related support activities | 7.8 | 6.6 | 6.8 | 5.7 |
| Petroleum and coal products manufacturing | 9.0 | 10.1 | 17.3 | 15.5 |
| Chemicals, plastic and rubber manufacturing | 7.0 | 7.5 | 8.3 | 6.8 |
| Non-metallic mineral product manufacturing | 11.1 | 11.9 | 10.1 | 5.8 |
| Primary metal manufacturing | 7.9 | 7.1 | 6.8 | 1.6 |
| Fabricated metal product manufacturing | 10.6 | 10.8 | 10.3 | 9.6 |
| Machinery manufacturing | 10.8 | 13.0 | 8.9 | 8.3 |
| Computer and electronic product manufacturing | 7.0 | 8.9 | 4.4 | -3.3 |
| Electrical equipment, appliance and component manufacturing | 8.2 | 11.7 | 12.4 | 2.5 |
| Motor vehicles and parts manufacturing | 12.5 | 16.9 | 13.3 | 7.7 |
| Other transportation equipment manufacturing | 8.7 | 10.8 | 14.5 | 14.9 |
| Furniture and related product manufacturing | 15.1 | 14.1 | 11.8 | 9.5 |
| Miscellaneous manufacturing | 7.2 | 9.8 | 6.2 | 4.2 |
| Wholesale food, beverage and tobacco | 7.4 | 1.5 | 2.3 | 3.0 |
| Petroleum product wholesaler-distributors | 8.3 | 8.5 | 13.4 | 14.3 |
| Motor vehicle and parts wholesaler-distributors | 8.2 | 8.0 | 7.9 | 6.7 |
| Building material and supplies wholesaler-distributors | 7.3 | 7.8 | 7.1 | 5.2 |
| Machinery, equipment and supplies wholesaler-distributors | 8.8 | 8.4 | 7.3 | 5.9 |
| Other wholesale | 3.6 | 8.3 | 7.5 | 7.9 |
|  | 5.7 | 4.8 | 4.4 | 5.3 |
| Furniture and home furnishing stores and electronic and |  |  |  |  |
| Building material and garden equipment and |  |  |  |  |
| supplies dealers | 6.9 | 6.7 | 6.0 | 6.5 |
| Food and beverage stores | 33.2 | 32.2 | 24.8 | 35.3 |
| Clothing and clothing accessories stores | 8.0 | 7.0 | 8.6 | 6.3 |
| General merchandise stores | 4.7 | 7.3 | 8.2 | 6.6 |
| Other retail | 8.3 | 8.0 | 5.6 | 7.0 |
| Transportation and warehousing | 5.3 | 5.6 | 5.4 | 4.3 |
| Telecommunications | 6.4 | 6.0 | 3.9 | 3.6 |
| Publishing and broadcasting | 6.7 | 6.4 | 6.2 | 3.3 |
| Real estate | 5.0 | 5.3 | 5.8 | 6.8 |
| Other rental companies | -2.0 | 5.0 | 6.6 | 5.5 |
| Professional, scientific and technical services |  |  |  |  |
| Computer systems design and related services | 0.1 | 2.2 | -2.6 | -9.9 |
| Administrative and support, waste management and |  |  |  |  |
| Educational services | 1.9 | 2.8 | -1.6 | -0.1 |
| Health care and social assistance | 8.9 | 11.3 | 10.8 | 11.8 |
| Arts, entertainment and recreation | 25.3 | 42.4 | 48.0 | 37.4 |
| Accommodation and food services | 7.1 | 6.2 | 4.5 | 4.2 |
| Other services (except public administration) | 2.2 | 8.4 | 8.1 | 5.8 |
| Management of companies and enterprises | .. | .. | 5.1 | 0.8 |

[^18]
## Summary

## Table 6

Return on Equity (ROE) by Industries, 1998-2001

| Industry | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |
| Total all industries (excluding the management of companies and enterprises industry) | .. | 10.4 | 11.4 | 8.8 |
| Total finance and insurance industries | .. | 9.9 | 10.8 | 9.0 |
| Banking and other depository credit intermediation | . | 13.0 | 13.5 | 10.6 |
| Credit unions |  | 6.5 | 8.7 | 9.0 |
| Non-depository credit intermediation | .. | 10.8 | 8.5 | 12.8 |
| Direct life, health and medical insurance carriers | . | 6.6 | 7.0 | 6.5 |
| Direct insurance (except life, health and medical) carriers |  | 7.1 | 9.0 | 0.8 |
| Reinsurance carriers |  | 7.1 | 6.9 | 5.2 |
| Loan brokers and other financial investment |  | 9.7 | 11.1 | 9.8 |
| Agencies, brokerages and other insurance related activities | .. | 14.2 | 18.4 | 18.8 |
| Total non-financial industries (excluding the management of companies |  |  |  |  |
| Agriculture, forestry, fishing and hunting | 7.7 | 9.8 | 11.6 | 11.0 |
| Oil and gas extraction and coal mining | 0.7 | 1.2 | 17.9 | 15.9 |
| Mining (except oil, gas and coal) | 3.9 | 2.0 | 4.1 | 1.6 |
| Utilities | 12.7 | 7.2 | 14.4 | 13.4 |
| Construction | 13.3 | 14.1 | 13.5 | 13.9 |
| Food manufacturing | 9.4 | 12.5 | 10.5 | 13.0 |
| Beverage and tobacco product manufacturing | 46.7 | 7.7 | 8.0 | 10.0 |
| Clothing, textile and leather manufacturing | 14.2 | 9.4 | 11.2 | 9.9 |
| Wood and paper manufacturing | 2.5 | 10.4 | 11.1 | 6.0 |
| Printing and related support activities | 10.2 | 7.5 | 8.2 | 5.6 |
| Petroleum and coal products manufacturing | 10.8 | 11.7 | 20.8 | 19.2 |
| Chemicals, plastic and rubber manufacturing | 7.8 | 10.0 | 11.3 | 8.5 |
| Non-metallic mineral product manufacturing | 14.4 | 14.7 | 12.2 | 5.7 |
| Primary metal manufacturing | 9.5 | 8.1 | 8.1 | -0.4 |
| Fabricated metal product manufacturing | 15.8 | 16.2 | 14.7 | 13.6 |
| Machinery manufacturing | 15.9 | 17.9 | 12.7 | 11.3 |
| Computer and electronic product manufacturing | 7.2 | 10.2 | 4.6 | -5.3 |
| Electrical equipment, appliance and component manufacturing | 11.0 | 18.1 | 17.2 | 1.2 |
| Motor vehicles and parts manufacturing | 17.4 | 24.8 | 19.1 | 9.3 |
| Other transportation equipment manufacturing | 13.3 | 15.4 | 21.1 | 25.4 |
| Furniture and related product manufacturing | 25.3 | 22.3 | 19.5 | 14.2 |
| Miscellaneous manufacturing | 10.1 | 14.7 | 7.7 | 3.9 |
| Wholesale food, beverage and tobacco | 20.2 | 0.2 | 3.3 | 6.1 |
| Petroleum product wholesaler-distributors | 10.1 | 9.7 | 21.1 | 19.1 |
| Motor vehicle and parts wholesaler-distributors | 14.5 | 12.3 | 12.7 | 10.0 |
| Building material and supplies wholesaler-distributors | 9.0 | 10.4 | 9.8 | 6.4 |
| Machinery, equipment and supplies wholesaler-distributors | 15.1 | 13.7 | 11.1 | 8.1 |
| Other wholesale | 1.6 | 13.6 | 12.9 | 12.2 |
| Motor vehicle and parts dealers | 13.0 | 10.8 | 9.1 | 11.2 |
| Furniture and home furnishing stores and electronic and appliance stores | 11.2 | 15.1 | 14.1 | 11.1 |
| Building material and garden equipment and |  |  |  |  |
| supplies dealers | 10.8 | 11.4 | 9.2 | 8.2 |
| Food and beverage stores | 66.9 | 58.4 | 51.5 | 79.4 |
| Clothing and clothing accessories stores | 4.0 | 9.3 | 12.3 | 7.9 |
| General merchandise stores | 4.7 | 8.8 | 9.9 | 8.2 |
| Other retail | 10.2 | 12.2 | 6.1 | 9.3 |
| Transportation and warehousing | 6.8 | 6.8 | 6.2 | 3.5 |
| Telecommunications | 6.2 | 5.8 | 3.6 | -0.5 |
| Publishing and broadcasting | 10.3 | 8.6 | 7.8 | 2.5 |
| Real estate | 6.8 | 8.1 | 9.1 | 12.2 |
| Other rental companies | -13.1 | 6.6 | 11.9 | 6.2 |
| Professional, scientific and technical services |  |  |  |  |
| Computer systems design and related services | -2.5 | 2.0 | -6.5 | -20.0 |
| Administrative and support, waste management and |  |  |  |  |
| Educational services | -2.6 | 1.7 | -16.1 | -10.0 |
| Health care and social assistance | 17.4 | 18.9 | 17.1 | 21.8 |
| Arts, entertainment and recreation | 64.8 | 100.2 | 109.3 | 87.5 |
| Accommodation and food services | 13.2 | 12.2 | 4.8 | 3.4 |
| Other services (except public administration) | -1.7 | 11.6 | 17.8 | 7.2 |
| Management of companies and enterprises | .. | .. | 5.6 | -0.1 |

ROE = (net profit) / (shareholders' equity)

## Summary

Table 7
Debt to Equity Ratio by Industries, 1998-2001

| Industry | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |
| Total all industries (excluding the management of companies and enterprises industry) | .. | 1.1 | 1.1 | 1.1 |
| Total finance and insurance industries | .. | 1.1 | 1.1 | 1.0 |
| Banking and other depository credit intermediation | .. | 1.4 | 1.3 | 1.0 |
| Credit unions | .. | 0.8 | 0.5 | 0.2 |
| Non-depository credit intermediation | .. | 12.0 | 6.9 | 9.2 |
| Direct life, health and medical insurance carriers | .. | 0.1 | 0.2 | 0.3 |
| Direct insurance (except life, health and medical) carriers | .. | 0.0 | 0.0 | 0.0 |
| Reinsurance carriers |  | 0.0 | 0.0 | 0.0 |
| Loan brokers and other financial investment | .. | 0.5 | 0.6 | 0.5 |
| Agencies, brokerages and other insurance related activities | .. | 1.1 | 1.0 | 1.0 |
| Total non-financial industries (excluding the management of companiesand enterprises industry) |  |  |  |  |
|  |  |  |  |  |
| Agriculture, forestry, fishing and hunting | 1.4 | 1.3 | 1.3 | 1.3 |
| Oil and gas extraction and coal mining | 1.2 | 1.3 | 0.9 | 1.0 |
| Mining (except oil, gas and coal) | 0.4 | 0.4 | 0.5 | 0.6 |
| Utilities | 3.1 | 1.5 | 3.8 | 4.3 |
| Construction | 1.7 | 1.7 | 2.9 | 2.3 |
| Food manufacturing | 1.0 | 0.9 | 1.0 | 1.1 |
| Beverage and tobacco product manufacturing | 1.8 | 0.6 | 0.8 | 0.8 |
| Clothing, textile and leather manufacturing | 0.8 | 1.1 | 1.2 | 1.3 |
| Wood and paper manufacturing | 0.8 | 0.8 | 0.8 | 0.9 |
| Printing and related support activities | 0.7 | 0.5 | 0.7 | 0.7 |
| Petroleum and coal products manufacturing | 0.4 | 0.3 | 0.3 | 0.3 |
| Chemicals, plastic and rubber manufacturing | 0.7 | 0.7 | 0.7 | 0.8 |
| Non-metallic mineral product manufacturing | 0.5 | 0.4 | 0.4 | 0.5 |
| Primary metal manufacturing | 0.6 | 0.5 | 0.5 | 0.6 |
| Fabricated metal product manufacturing | 0.8 | 0.8 | 0.7 | 0.8 |
| Machinery manufacturing | 0.7 | 0.6 | 0.7 | 0.7 |
| Computer and electronic product manufacturing | 0.3 | 0.3 | 0.2 | 0.3 |
| Electrical equipment, appliance and component manufacturing | 0.7 | 0.7 | 0.6 | 0.8 |
| Motor vehicles and parts manufacturing | 0.5 | 0.6 | 0.6 | 0.5 |
| Other transportation equipment manufacturing | 0.8 | 0.7 | 0.7 | 0.9 |
| Furniture and related product manufacturing | 0.9 | 0.8 | 1.0 | 1.0 |
| Miscellaneous manufacturing | 1.3 | 1.1 | 1.0 | 1.1 |
| Wholesale food, beverage and tobacco | 2.3 | 2.9 | 2.6 | 2.6 |
| Petroleum product wholesaler-distributors | 0.6 | 0.6 | 0.7 | 0.5 |
| Motor vehicle and parts wholesaler-distributors | 1.3 | 1.2 | 1.2 | 1.2 |
| Building material and supplies wholesaler-distributors | 0.7 | 0.7 | 0.9 | 1.0 |
| Machinery, equipment and supplies wholesaler-distributors | 1.2 | 1.1 | 1.0 | 0.9 |
| Other wholesale | 1.4 | 1.1 | 1.3 | 1.1 |
| Motor vehicle and parts dealers | 3.3 | 2.9 | 3.1 | 2.8 |
| Furniture and home furnishing stores and electronic and appliance stores | 1.0 | 1.0 | 1.3 | 1.2 |
| Building material and garden equipment and |  |  |  |  |
| supplies dealers | 1.3 | 1.3 | 1.4 | 1.4 |
| Food and beverage stores | 1.2 | 1.0 | 1.3 | 1.4 |
| Clothing and clothing accessories stores | 1.0 | 1.1 | 1.0 | 1.2 |
| General merchandise stores | 0.9 | 0.6 | 0.6 | 0.7 |
| Other retail | 1.6 | 1.3 | 1.4 | 1.3 |
| Transportation and warehousing | 1.6 | 1.6 | 1.4 | 1.7 |
| Telecommunications | 1.2 | 1.2 | 1.4 | 1.4 |
| Publishing and broadcasting | 1.3 | 0.9 | 0.7 | 1.0 |
| Real estate | 2.2 | 1.9 | 2.4 | 2.3 |
| Other rental companies | 1.9 | 1.5 | 2.0 | 1.9 |
| Professional, scientific and technical services (except computer systems design) | 0.7 | 0.7 | 1.0 | 0.9 |
| Computer systems design and related services | 0.7 | 0.9 | 0.6 | 0.8 |
| Administrative and support, waste management and remediation services | 1.2 | 1.1 | 1.6 | 1.7 |
| Educational services | 4.6 | 1.5 | 2.9 | 2.4 |
| Health care and social assistance | 1.5 | 1.1 | 1.0 | 1.3 |
| Arts, entertainment and recreation | 1.9 | 1.5 | 1.4 | 1.5 |
| Accommodation and food services | 3.4 | 3.0 | 3.5 | 3.4 |
| Other services (except public administration) | 1.2 | 0.8 | 2.0 | 1.0 |
| Management of companies and enterprises | .. | .. | 0.3 | 0.4 |

[^19]
## Summary

Table 8
Total Assets by Industries, 1998-2001

| Industry | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |
| Total all industries (excluding the management of companies and enterprises industry) | .. | 3,640,574 | 3,981,888 | 4,194,494 |
| Total finance and insurance industries | .. | 1,824,343 | 1,907,491 | 2,006,830 |
| Banking and other depository credit intermediation | . | 1,104,948 | 1,167,784 | 1,245,667 |
| Credit unions | .. | 147,033 | 156,470 | 151,962 |
| Non-depository credit intermediation | . | 144,300 | 155,221 | 157,753 |
| Direct life, health and medical insurance carriers |  | 175,487 | 182,632 | 194,728 |
| Direct insurance (except life, health and medical) carriers | .. | 64,761 | 65,084 | 67,724 |
| Reinsurance carriers |  | 11,367 | 13,210 | 14,599 |
| Loan brokers and other financial investment |  | 170,043 | 160,804 | 167,801 |
| Agencies, brokerages and other insurance related activities | . | 6,404 | 6,285 | 6,595 |
| Total non-financial industries (excluding the management of companies and enterprises industry) | 1,670,029 | 1,816,231 | 2,074,397 | 2,187,665 |
| Agriculture, forestry, fishing and hunting | 38,916 | 42,785 | 45,906 | 49,953 |
| Oil and gas extraction and coal mining | 109,260 | 120,026 | 158,042 | 183,965 |
| Mining (except oil, gas and coal) | 77,862 | 79,733 | 82,839 | 95,208 |
| Utilities | 152,918 | 145,453 | 178,770 | 183,150 |
| Construction | 79,831 | 86,472 | 90,869 | 94,815 |
| Food manufacturing | 32,593 | 34,554 | 37,615 | 38,460 |
| Beverage and tobacco product manufacturing | 17,848 | 32,355 | 37,512 | 41,425 |
| Clothing, textile and leather manufacturing | 12,921 | 11,206 | 11,652 | 12,321 |
| Wood and paper manufacturing | 77,471 | 79,483 | 84,631 | 82,493 |
| Printing and related support activities | 9,139 | 8,942 | 10,354 | 10,296 |
| Petroleum and coal products manufacturing | 29,100 | 32,565 | 35,975 | 37,242 |
| Chemicals, plastic and rubber manufacturing | 57,986 | 67,873 | 76,272 | 79,122 |
| Non-metallic mineral product manufacturing | 11,065 | 12,075 | 13,208 | 12,914 |
| Primary metal manufacturing | 37,769 | 43,200 | 49,309 | 51,353 |
| Fabricated metal product manufacturing | 19,014 | 19,991 | 20,724 | 21,655 |
| Machinery manufacturing | 17,914 | 19,304 | 20,806 | 21,383 |
| Computer and electronic product manufacturing | 42,677 | 52,170 | 74,823 | 71,336 |
| Electrical equipment, appliance and component manufacturing | 8,863 | 9,520 | 11,233 | 11,593 |
| Motor vehicles and parts manufacturing | 52,265 | 62,645 | 74,312 | 78,385 |
| Other transportation equipment manufacturing | 13,453 | 15,080 | 17,324 | 19,496 |
| Furniture and related product manufacturing | 5,450 | 6,827 | 7,757 | 8,088 |
| Miscellaneous manufacturing | 5,324 | 5,336 | 5,973 | 5,910 |
| Wholesale food, beverage and tobacco | 21,030 | 26,121 | 26,439 | 28,584 |
| Petroleum product wholesaler-distributors | 5,335 | 4,862 | 5,098 | 4,369 |
| Motor vehicle and parts wholesaler-distributors | 9,808 | 10,976 | 12,398 | 11,981 |
| Building material and supplies wholesaler-distributors | 22,767 | 23,019 | 25,731 | 21,482 |
| Machinery, equipment and supplies wholesaler-distributors | 33,050 | 35,833 | 38,937 | 40,827 |
| Other wholesale | 38,178 | 41,137 | 51,733 | 52,524 |
| Motor vehicle and parts dealers | 21,562 | 22,514 | 24,890 | 24,236 |
| Furniture and home furnishing stores and electronic and appliance stores | 6,991 | 7,903 | 8,476 | 8,764 |
| Building material and garden equipment and |  |  |  |  |
| supplies dealers Food and beverage stores | 6,307 17 | 6,726 19 | 7,155 22365 | 8,469 |
| Food and beverage stores Clothing and clothing accessories stores | 17,996 7,129 | 19,972 7,618 | 22,365 8,952 | 23,877 9,964 |
| General merchandise stores | 16,906 | 17,458 | 17,620 | 19,234 |
| Other retail | 17,465 | 19,631 | 21,227 | 21,508 |
| Transportation and warehousing | 99,034 | 103,227 | 117,705 | 121,948 |
| Telecommunications | 59,154 | 66,636 | 89,294 | 96,748 |
| Publishing and broadcasting | 49,220 | 57,306 | 65,822 | 73,041 |
| Real estate | 120,450 | 153,440 | 144,186 | 153,131 |
| Other rental companies | 38,541 | 28,949 | 39,903 | 39,594 |
| Professional, scientific and technical services (except computer systems design) | 42,329 | 42,948 | 53,807 | 57,532 |
| Computer systems design and related services | 10,035 | 12,325 | 19,047 | 20,899 |
| Administrative and support, waste management and remediation services | 27,235 | 30,895 | 31,515 | 35,041 |
| Educational services | 2,439 | 2,547 | 2,480 | 2,603 |
| Health care and social assistance | 17,448 | 15,734 | 18,253 | 19,584 |
| Arts, entertainment and recreation | 11,527 | 14,099 | 15,318 | 17,677 |
| Accommodation and food services | 34,341 | 34,687 | 34,092 | 36,514 |
| Other services (except public administration) | 24,111 | 22,077 | 26,050 | 26,970 |
| Management of companies and enterprises | 312,301 | 310,173 | 366,773 | 379,078 |

[^20]Total all industries (excluding the management of companies and enterprises industry)

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | . | 3,640,574 | 3,981,888 | 4,194,494 |
| Cash and deposits | .. | 196,729 | 188,098 | 193,500 |
| Accounts receivable and accrued revenue | .. | 285,970 | 321,992 | 317,542 |
| Inventories | .. | 186,847 | 204,877 | 205,190 |
| Investments | .. | 1,004,149 | 1,169,002 | 1,260,789 |
| Investments and accounts with affiliates | .. | 435,815 | 545,363 | 620,024 |
| Portfolio investments | .. | 568,334 | 623,639 | 640,765 |
| Loans | . | 873,832 | 916,805 | 962,567 |
| Mortgage | .. | 416,068 | 439,202 | 468,635 |
| Non-mortgage | .. | 457,763 | 477,604 | 493,932 |
| Bank customers' liabilities under acceptances | .. | 48,577 | 53,362 | 45,628 |
| Capital assets, net | .. | 808,702 | 872,732 | 931,986 |
| Other assets | .. | 235,769 | 255,019 | 277,292 |
| Liabilities | . | 2,720,755 | 3,009,725 | 3,163,405 |
| Accounts payable and accrued liabilities | .. | 346,336 | 391,583 | 393,344 |
| Loans and accounts with affiliates | .. | 327,525 | 412,385 | 448,739 |
| Borrowings | . | 648,593 | 694,662 | 730,782 |
| Loans and overdrafts | .. | 252,261 | 248,931 | 249,576 |
| From banks | .. | 171,081 | 170,479 | 168,195 |
| From others | .. | 81,180 | 78,452 | 81,381 |
| Bankers' acceptances and paper | . | 76,123 | 103,277 | 72,111 |
| Bonds and debentures | . | 204,094 | 223,955 | 282,936 |
| Mortgages | .. | 116,115 | 118,499 | 126,158 |
| Deferred income tax | .. | 40,007 | 62,280 | 64,866 |
| Bank customers' liabilities under acceptances | .. | 48,577 | 53,362 | 45,628 |
| Other liabilities | . | 1,309,717 | 1,395,454 | 1,480,046 |
| Equity | .. | 919,819 | 972,163 | 1,031,089 |
| Share capital | .. | 478,657 | 539,723 | 561,761 |
| Contributed surplus and other | .. | 86,221 | 102,110 | 125,929 |
| Retained earnings | . | 354,940 | 330,330 | 343,399 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | . | 2,043,781 | 2,315,504 | 2,403,036 |
| Sales of goods and services | .. | 1,879,608 | 2,132,633 | 2,220,319 |
| Interest and dividend revenue (operating) | .. | 99,083 | 106,659 | 105,710 |
| Other operating revenue | . | 65,090 | 76,212 | 77,007 |
| Operating expenses | .. | 1,883,476 | 2,123,048 | 2,231,211 |
| Purchased goods, materials and service | .. | 1,362,868 | 1,577,163 | 1,685,462 |
| Wages, salaries and employee benefits | .. | 340,874 | 358,844 | 360,563 |
| Indirect taxes | .. | 23,621 | 25,250 | 21,483 |
| Depreciation, depletion and amortization | . | 82,354 | 92,131 | 96,075 |
| Interest expense (operating) | .. | 33,032 | 37,149 | 34,960 |
| Other operating expenses | .. | 40,727 | 32,511 | 32,668 |
| Operating profit/loss | .. | 160,305 | 192,456 | 171,825 |
| Interest and dividend revenue | .. | 18,584 | 19,337 | 19,883 |
| Interest expense on borrowing | . | 58,385 | 68,006 | 71,735 |
| Gains/losses | .. | 4,920 | 8,099 | -1,342 |
| Profit before income tax | .. | 125,424 | 151,886 | 118,632 |
| Income tax | .. | 39,716 | 48,234 | 37,964 |
| Equity in affiliates' earnings | . | 9,789 | 7,511 | 10,214 |
| Profit before extraordinary gains | .. | 95,497 | 111,163 | 90,881 |
| Extraordinary gains | . | -290 | -468 | -68 |
| Net profit | .. | 95,207 | 110,695 | 90,813 |
|  | Selected ratios |  |  |  |
| Debt to equity |  | 1.061 | 1.139 | 1.144 |
| Profit margin | .. \% | 7.8\% | 8.3\% | 7.2\% |
| Return on equity | ..\% | 10.4\% | 11.4\% | 8.8\% |
| Return on capital employed | ..\% | 7.3\% | 7.8\% | 6.6\% |
| Working capital ratio | .. | .. | .. | .. |
| Quick ratio | . | . | . |  |
| Inventory turnover | .. | . | . |  |
| Receivables turnover | . | . | . | .. |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | .\% | 13.3\% | 3.8\% |
| Operating expenses, year-over-year change | ..\% | ..\% | 12.7\% | 5.1\% |
| Operating profit, year-over-year change | ..\% | ..\% | 20.1\% | -10.7\% |

Total finance and insurance industries

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | . | 1,824,343 | 1,907,491 | 2,006,830 |
| Cash and deposits | .. | 94,059 | 86,399 | 80,727 |
| Accounts receivable and accrued revenue | .. | 45,974 | 46,105 | 45,332 |
| Inventories | .. | 1,200 | 1,164 | 1,160 |
| Investments | .. | 641,467 | 699,862 | 759,231 |
| Investments and accounts with affiliates | .. | 129,250 | 145,471 | 184,800 |
| Portfolio investments | . | 512,217 | 554,391 | 574,431 |
| Loans | .. | 835,198 | 886,159 | 931,373 |
| Mortgage | .. | 399,429 | 429,642 | 459,203 |
| Non-mortgage | .. | 435,769 | 456,517 | 472,171 |
| Bank customers' liabilities under acceptances | .. | 48,577 | 53,362 | 45,628 |
| Capital assets, net | .. | 44,629 | 41,996 | 41,203 |
| Other assets | .. | 113,239 | 92,443 | 102,175 |
| Liabilities | . | 1,593,537 | 1,673,788 | 1,757,619 |
| Accounts payable and accrued liabilities | .. | 75,041 | 79,386 | 82,454 |
| Loans and accounts with affiliates | .. | 108,713 | 111,885 | 113,222 |
| Borrowings | . | 153,295 | 146,711 | 135,328 |
| Loans and overdrafts | .. | 45,875 | 41,597 | 23,305 |
| From banks | .. | 25,862 | 25,372 | 12,662 |
| From others | .. | 20,013 | 16,225 | 10,643 |
| Bankers' acceptances and paper | . | 31,027 | 30,073 | 27,212 |
| Bonds and debentures | . | 65,561 | 65,843 | 77,218 |
| Mortgages | .. | 10,832 | 9,198 | 7,593 |
| Deferred income tax | .. | 919 | 5,230 | 4,811 |
| Bank customers' liabilities under acceptances | . | 48,577 | 53,362 | 45,628 |
| Other liabilities | . | 1,206,992 | 1,277,215 | 1,376,175 |
| Equity | .. | 230,806 | 233,703 | 249,211 |
| Share capital | .. | 91,613 | 91,787 | 102,141 |
| Contributed surplus and other | .. | 24,189 | 28,624 | 33,808 |
| Retained earnings | . | 115,005 | 113,291 | 113,262 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | . | 207,882 | 231,875 | 234,176 |
| Sales of goods and services | .. | 90,859 | 103,031 | 109,737 |
| Interest and dividend revenue (operating) | .. | 99,083 | 106,659 | 105,710 |
| Other operating revenue | . | 17,940 | 22,186 | 18,730 |
| Operating expenses | .. | 165,261 | 184,276 | 191,610 |
| Purchased goods, materials and service | .. | 79,886 | 100,087 | 111,100 |
| Wages, salaries and employee benefits | . | 27,878 | 31,635 | 33,429 |
| Indirect taxes | .. | 3,247 | 5,629 | 3,139 |
| Depreciation, depletion and amortization | . | 5,040 | 5,146 | 6,890 |
| Interest expense (operating) |  | 33,032 | 37,149 | 34,960 |
| Other operating expenses | .. | 16,177 | 4,630 | 2,092 |
| Operating profit/loss | .. | 42,622 | 47,599 | 42,565 |
| Interest and dividend revenue | .. | 31 | 39 | 173 |
| Interest expense on borrowing | .. | 14,858 | 16,895 | 16,231 |
| Gains/losses | .. | -526 | -680 | -351 |
| Profit before income tax | .. | 27,270 | 30,063 | 26,156 |
| Income tax | .. | 7,022 | 7,421 | 6,291 |
| Equity in affiliates' earnings | . | 2,632 | 2,492 | 2,631 |
| Profit before extraordinary gains | .. | 22,879 | 25,134 | 22,495 |
| Extraordinary gains | . | -153 | -10 | -55 |
| Net profit | .. | 22,727 | 25,124 | 22,440 |
|  | Selected ratios |  |  |  |
| Debt to equity |  | 1.135 | 1.107 | 0.997 |
| Profit margin | ..\% | 20.5\% | 20.5\% | 18.2\% |
| Return on equity | ..\% | 9.9\% | 10.8\% | 9.0\% |
| Return on capital employed | ..\% | 6.9\% | 7.8\% | 7.1\% |
| Working capital ratio | .. | .. | .. |  |
| Quick ratio | .. | .. | .. |  |
| Inventory turnover | . |  |  |  |
| Receivables turnover | . | . | . | .. |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | ..\% | 11.5\% | 1.0\% |
| Operating expenses, year-over-year change | ..\% | .. \% | 11.5\% | 4.0\% |
| Operating profit, year-over-year change | ..\% | .. \% | 11.7\% | -10.6\% |

Total non-financial industries (excluding the management of companies and enterprises industry)

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 1,670,029 | 1,816,231 | 2,074,397 | 2,187,665 |
| Cash and deposits | 69,821 | 102,670 | 101,699 | 112,773 |
| Accounts receivable and accrued revenue | 217,355 | 239,996 | 275,887 | 272,210 |
| Inventories | 172,901 | 185,647 | 203,713 | 204,029 |
| Investments | 332,902 | 362,682 | 469,140 | 501,558 |
| Investments and accounts with affiliates | .. | 306,565 | 399,891 | 435,224 |
| Portfolio investments |  | 56,117 | 69,249 | 66,335 |
| Loans | 28,971 | 38,634 | 30,646 | 31,193 |
| Mortgage | 6,006 | 16,639 | 9,560 | 9,432 |
| Non-mortgage | 22,965 | 21,995 | 21,086 | 21,761 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 728,910 | 764,073 | 830,736 | 890,783 |
| Other assets | 119,167 | 122,530 | 162,575 | 175,117 |
| Liabilities | 1,077,761 | 1,127,218 | 1,335,937 | 1,405,787 |
| Accounts payable and accrued liabilities | 238,389 | 271,295 | 312,196 | 310,890 |
| Loans and accounts with affiliates | 202,208 | 218,812 | 300,501 | 335,517 |
| Borrowings | 503,469 | 495,298 | 547,950 | 595,454 |
| Loans and overdrafts | - | 206,386 | 207,334 | 226,271 |
| From banks | .. | 145,219 | 145,107 | 155,533 |
| From others | .. | 61,167 | 62,226 | 70,738 |
| Bankers' acceptances and paper | .. | 45,096 | 73,204 | 44,899 |
| Bonds and debentures | . | 138,533 | 158,112 | 205,718 |
| Mortgages |  | 105,283 | 109,301 | 118,565 |
| Deferred income tax | 33,707 | 39,089 | 57,049 | 60,055 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 99,986 | 102,724 | 118,239 | 103,871 |
| Equity Share capital Contributed surplus and other Retained earnings | 592,270 | 689,013 | 738,461 | 781,878 |
|  | 322,758 | 387,045 | 447,935 | 459,621 |
|  | 50,776 | 62,033 | 73,486 | 92,120 |
|  | 218,735 | 239,935 | 217,039 | 230,137 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 1,681,550 | 1,835,899 | 2,083,629 | 2,168,860 |
| Sales of goods and services | 1,623,007 | 1,788,749 | 2,029,602 | 2,110,583 |
| Interest and dividend revenue (operating) |  |  |  |  |
| Other operating revenue | 58,543 | 47,150 | 54,026 | 58,278 |
| Operating expenses | 1,583,043 | 1,718,216 | 1,938,772 | 2,039,600 |
| Purchased goods, materials and service | 1,249,982 | 1,282,983 | 1,477,076 | 1,574,362 |
| Wages, salaries and employee benefits | 233,729 | 312,996 | 327,209 | 327,133 |
| Indirect taxes |  | 20,373 | 19,621 | 18,344 |
| Depreciation, depletion and amortization | 63,280 | 77,314 | 86,985 | 89,185 |
| Interest expense (operating) ... .. |  |  |  |  |
| Other operating expenses | 36,052 | 24,549 | 27,881 | 30,576 |
| Operating profit/loss | 98,506 | 117,683 | 144,856 | 129,260 |
| Interest and dividend revenue | 18,385 | 18,553 | 19,298 | 19,710 |
| Interest expense on borrowing | 47,272 | 43,527 | 51,111 | 55,503 |
| Gains/losses | 2,407 | 5,446 | 8,779 | -991 |
| Profit before income tax | 72,009 | 98,155 | 121,822 | 92,476 |
| Income tax | 23,026 | 32,695 | 40,813 | 31,673 |
| Equity in affiliates' earnings | 6,367 | 7,158 | 5,020 | 7,583 |
| Profit before extraordinary gains | 55,350 | 72,618 | 86,029 | 68,386 |
| Extraordinary gains | -435 | -137 | -458 | -13 |
| Net profit | 54,914 | 72,481 | 85,571 | 68,373 |
|  | Selected ratios |  |  |  |
| Debt to equity | 1.191 | 1.036 | 1.149 | 1.191 |
| Profit margin | 5.9\% | 6.4\% | 7.0\% | 6.0\% |
| Return on equity | 9.3\% | 10.5\% | 11.6\% | 8.7\% |
| Return on capital employed | 7.0\% | 7.5\% | 7.8\% | 6.5\% |
| Working capital ratio | 1.246 | 1.341 | 1.233 | 1.200 |
| Quick ratio | 0.859 | 0.918 | 0.850 | 0.832 |
| Inventory turnover | 9.726 | 9.889 | 10.228 | 10.630 |
| Receivables turnover | 7.736 | 7.650 | 7.552 | 7.968 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | .. \% | 9.2\% | 13.5\% | 4.1\% |
| Operating expenses, year-over-year change | .. \% | 8.5\% | 12.8\% | 5.2\% |
| Operating profit, year-over-year change | ..\% | 19.5\% | 23.1\% | -10.8\% |

## Industry 1

Agriculture, forestry, fishing and hunting

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 38,916 | 42,785 | 45,906 | 49,953 |
| Cash and deposits | 1,363 | 2,652 | 2,540 | 2,743 |
| Accounts receivable and accrued revenue | 2,184 | 2,626 | 2,647 | 2,887 |
| Inventories | 5,205 | 6,366 | 7,311 | 8,035 |
| Investments | 5,273 | 4,910 | 4,895 | 5,458 |
| Investments and accounts with affiliates | .. | 2,175 | 2,443 | 2,784 |
| Portfolio investments |  | 2,735 | 2,452 | 2,674 |
| Loans | 544 | 641 | 493 | 509 |
| Mortgage | 168 | 486 | 264 | 297 |
| Non-mortgage | 376 | 155 | 229 | 212 |
| Bank customers' liabilities under acceptances $\quad \ddot{\square} \quad \ddot{\square}$ |  |  |  |  |
| Capital assets, net | 20,608 | 22,355 | 24,137 | 25,978 |
| Other assets | 3,741 | 3,236 | 3,883 | 4,344 |
| Liabilities | 24,420 | 26,274 | 28,624 | 31,229 |
| Accounts payable and accrued liabilities | 2,491 | 2,808 | 2,892 | 3,176 |
| Loans and accounts with affiliates | 6,674 | 6,814 | 7,635 | 8,427 |
| Borrowings | 13,784 | 13,849 | 15,190 | 16,429 |
| Loans and overdrafts | .. | 9,416 | 9,884 | 10,454 |
| From banks | .. | 6,328 | 6,510 | 6,794 |
| From others | .. | 3,088 | 3,375 | 3,660 |
| Bankers' acceptances and paper | .. | 303 | 163 | 218 |
| Bonds and debentures | .. | 199 | 229 | 226 |
| Mortgages |  | 3,931 | 4,914 | 5,532 |
| Deferred income tax | 884 | 1,042 | 1,397 | 1,527 |
| Bank customers' liabilities under acceptances | 587 |  |  |  |
| Other liabilities | 587 | 1,762 | 1,512 | 1,671 |
| Equity Share capital Contributed surplus and other Retained earnings | 14,495 | 16,511 | 17,282 | 18,724 |
|  | 4,468 | 5,389 | 7,344 | 6,239 |
|  | 1,384 | 1,672 | 1,772 | 1,915 |
|  |  | 9,449 | 8,165 | 10,571 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 28,226 | 30,467 | 33,641 | 36,280 |
| Sales of goods and services | 27,234 | 29,209 | 32,293 | 34,580 |
| Interest and dividend revenue (operating) |  |  |  |  |
| Other operating revenue | 991 | 1,258 | 1,349 | 1,700 |
| Operating expenses | 26,523 | 28,620 | 31,263 | 33,660 |
| Purchased goods, materials and service | 19,478 | 20,594 | 22,849 | 24,628 |
| Wages, salaries and employee benefits | 4,661 | 5,193 | 5,551 | 5,945 |
| Indirect taxes |  | 277 | 351 | 394 |
| Depreciation, depletion and amortization | 2,116 | 2,516 | 2,630 | 2,748 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 268 | 39 | -117 | -55 |
| Operating profit/loss | 1,703 | 1,847 | 2,378 | 2,620 |
| Interest and dividend revenue | 205 | 332 | 285 | 286 |
| Interest expense on borrowing | 1,010 | 1,103 | 1,231 | 1,354 |
| Gains/losses | 454 | 860 | 829 | 919 |
| Profit before income tax | 1,352 | 1,936 | 2,261 | 2,470 |
| Income tax | 354 | 468 | 360 | 478 |
| Equity in affiliates' earnings | 117 | 145 | 103 | 74 |
| Profit before extraordinary gains Extraordinary gains | 1,115 -12 | 1,613 -8 | 2,004 6 | 2,066 7 |
| Net profit | 1,103 | 1,604 | 2,011 | 2,073 |
|  | Selected ratios |  |  |  |
| Debt to equity |  |  | 1.321 |  |
| Profit margin | 6.0\% | 6.1\% | 7.1\% | 7.2\% |
| Return on equity | 7.7\% | 9.8\% | 11.6\% | 11.0\% |
| Return on capital employed | 5.5\% | 6.7\% | 7.5\% | 7.2\% |
| Working capital | 1.284 | 1.380 | 1.359 | 1.361 |
| Quick ratio | 0.662 | 0.686 | 0.661 | 0.652 |
| Inventory turnover | 5.423 | 4.786 | 4.601 | 4.515 |
| Receivables turnover | 12.926 | 11.603 | 12.708 | 12.567 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 7.9\% | 10.4\% | 7.8\% |
| Operating expenses, year-over-year change | .. \% | 7.9\% | 9.2\% | 7.7\% |
| Operating profit, year-over-year change | ..\% | 8.4\% | 28.8\% | 10.1\% |

## Industry 2

Oil and gas extraction and coal mining

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 109,260 | 120,026 | 158,042 | 183,965 |
| Cash and deposits | 2,624 | 1,859 | 2,137 | 2,460 |
| Accounts receivable and accrued revenue | 6,237 | 7,075 | 11,840 | 11,676 |
| Inventories | 1,601 | 1,907 | 2,479 | 2,346 |
| Investments | 18,822 | 20,263 | 39,266 | 43,443 |
| Investments and accounts with affiliates | .. | 18,860 | 37,144 | 41,317 |
| Portfolio investments |  | 1,403 | 2,122 | 2,126 |
| Loans | 282 | 316 | 165 | 319 |
| Mortgage | 65 | 150 | 129 | 7 |
| Non-mortgage | 217 | 165 | 36 | 311 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 76,813 | 86,254 | 98,017 | 119,437 |
| Other assets | 2,881 | 2,353 | 4,138 | 4,283 |
| Liabilities | 68,335 | 78,446 | 94,428 | 113,175 |
| Accounts payable and accrued liabilities | 6,938 | 10,450 | 15,021 | 17,068 |
| Loans and accounts with affiliates | 9,221 | 11,529 | 18,668 | 31,106 |
| Borrowings | 40,456 | 40,962 | 38,452 | 38,528 |
| Loans and overdrafts |  | 15,102 | 15,017 | 15,648 |
| From banks | .. | 12,700 | 13,592 | 12,368 |
| From others | .. | 2,402 | 1,425 | 3,280 |
| Bankers' acceptances and paper | .. | 10,729 | 6,967 | 8,010 |
| Bonds and debentures | . | 14,687 | 16,313 | 14,494 |
| Mortgages |  | , 444 | 154 | 376 |
| Deferred income tax | 8,075 | 11,955 | 18,992 | 24,298 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 3,646 | 3,549 | 3,295 | 2,175 |
| Equity Share capital Contributed surplus and other Retained earnings | 40,925 | 41,580 | 63,613 | 70,789 |
|  | 31,376 | 35,937 | 44,118 | 44,338 |
|  | 3,422 | 3,895 | 7,831 | 7,900 |
|  | 6,128 | 1,748 | 11,665 | 18,551 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 33,732 | 43,679 | 74,697 | 86,301 |
| Sales of goods and servicesInterest and dividend revenue (operating) | 32,934 | 43,203 | 74,101 | 85,610 |
|  |  |  |  |  |
| Other operating revenue | 797 | 476 | 596 | 691 |
| Operating expenses | 32,058 | 38,944 | 55,918 | 65,880 |
| Purchased goods, materials and service | 19,115 | 24,201 | 35,444 | 47,171 |
| Wages, salaries and employee benefits | 2,033 | 2,844 | 4,694 | 2,740 |
| Indirect taxes |  | 448 | 863 | 341 |
| Depreciation, depletion and amortization | 8,899 | 8,790 | 9,953 | 11,534 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 2,010 | 2,661 | 4,964 | 4,095 |
| Operating profit/loss |  | 4,735 |  | 20,421 |
|  | 608 | 555 | 634 | 1,023 |
| Interest expense on borrowing | 2,777 | 3,125 | 3,398 | 3,165 |
| Gains/losses | 691 | 87 | 96 | -1,995 |
| Profit before income tax | 194 | 2,252 | 16,111 | 16,284 |
| Income tax | 69 | 2,340 | 6,320 | 6,281 |
| Equity in affiliates' earnings | 148 | 581 | 1,598 | 1,256 |
| Profit before extraordinary gains | 273 | 493 | 11,388 | 11,259 |
| Extraordinary gains | -195 | -25 | -26 | -23 |
| Net profit | 78 | 469 | 11,362 | 11,236 |
|  | Selected ratios |  |  |  |
| Debt to equity | 1.214 | 1.262 | 0.898 | 0.984 |
| Profit margin | 5.0\% | 10.8\% | 25.1\% | 23.7\% |
| Return on equity | 0.7\% | 1.2\% | 17.9\% | 15.9\% |
| Return on capital employed | 2.5\% | 2.6\% | 11.2\% | 9.5\% |
| Working capital | 0.776 | 0.853 | 0.813 | 0.631 |
| Quick ratio | 0.683 | 0.749 | 0.713 | 0.557 |
| Inventory turnover | 21.066 | 22.906 | 30.126 | 36.780 |
| Receivables turnover | 5.408 | 6.174 | 6.309 | 7.391 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 29.5\% | 71.0\% | 15.5\% |
| Operating expenses, year-over-year change | ..\% | 21.5\% | 43.6\% | 17.8\% |
| Operating profit, year-over-year change | ..\% | 183.0\% | 296.6\% | 8.7\% |

## Industry 3

Mining (except oil, gas and coal)

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 77,862 | 79,733 | 82,839 | 95,208 |
| Cash and deposits | 4,221 | 2,510 | 2,963 | 2,541 |
| Accounts receivable and accrued revenue | 4,386 | 4,978 | 4,510 | 5,225 |
| Inventories | 3,716 | 3,155 | 3,409 | 3,884 |
| Investments | 32,363 | 34,577 | 35,915 | 41,062 |
| Investments and accounts with affiliates | .. | 32,873 | 32,560 | 39,119 |
| Portfolio investments |  | 1,704 | 3,355 | 1,943 |
| Loans | 231 | 230 | 134 | 160 |
| Mortgage | 29 | 164 | 70 | 64 |
| Non-mortgage | 203 | 66 | 63 | 95 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 28,844 | 29,819 | 32,465 | 38,339 |
| Other assets | 4,100 | 4,465 | 3,442 | 3,997 |
| Liabilities | 30,003 | 30,962 | 37,205 | 43,602 |
| Accounts payable and accrued liabilities | 4,227 | 5,316 | 4,998 | 5,233 |
| Loans and accounts with affiliates | 5,868 | 7,488 | 10,896 | 11,469 |
| Borrowings | 15,397 | 12,928 | 12,853 | 16,889 |
| Loans and overdrafts | .. | 5,473 | 5,702 | 8,969 |
| From banks | .. | 4,600 | 4,404 | 7,078 |
| From others | .. | 873 | 1,298 | 1,891 |
| Bankers' acceptances and paper | . | 1,652 | 1,862 | 1,576 |
| Bonds and debentures | . | 5,227 | 5,003 | 5,858 |
| Mortgages |  | 575 | 286 | 486 |
| Deferred income tax | 2,561 | 2,875 | 6,084 | 6,623 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 1,951 | 2,355 | 2,374 | 3,388 |
| Equity | 47,859 | 48,771 | 45,633 | 51,606 |
| Share capital | 40,501 | 43,069 | 41,661 | 46,805 |
| Contributed surplus and other Retained earnings | 3,850 | 3,889 | 3,452 | 2,738 |
|  |  | 1,813 | 520 | 2,063 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 25,373 | 23,523 | 26,096 | 29,072 |
| Sales of goods and services | 25,060 | 23,151 | 25,592 | 28,637 |
| Interest and dividend revenue (operating) |  |  |  |  |
| Other operating revenue | 313 | 372 | 505 | 435 |
| Operating expenses | 24,090 | 22,534 | 23,847 | 27,498 |
| Purchased goods, materials and service | 15,007 | 14,609 | 13,696 | 19,000 |
| Wages, salaries and employee benefits | 3,486 | 4,573 | 4,208 | 4,237 |
| Indirect taxes |  | 401 | 270 | 321 |
| Depreciation, depletion and amortization | 2,370 | 2,262 | 2,790 | 3,057 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 3,227 | 689 | 2,884 | 882 |
| Operating profit/loss | 1,283 | 990 | 2,249 | 1,574 |
| Interest and dividend revenue | 2,204 | 2,211 | 1,976 | 1,843 |
| Interest expense on borrowing | 1,093 | 1,229 | 1,244 | 1,382 |
| Gains/losses | 557 | 189 | -257 | -596 |
| Profit before income tax | 2,952 | 2,161 | 2,724 | 1,439 |
| Income tax | 841 | 797 | 1,236 | 959 |
| Equity in affiliates' earnings | -227 | -407 | 371 | 356 |
| Profit before extraordinary gains | 1,885 | 957 | 1,859 | 836 |
| Extraordinary gains | -29 | -41 | -328 | -45 |
| Net profit | 1,856 | 916 | 1,531 | 790 |
|  | Selected ratios |  |  |  |
| Debt to equity |  | 0.419 | 0.520 | 0.550 |
| Profit margin | 5.1\% | 4.2\% | 8.6\% | 5.4\% |
| Return on equity | 3.9\% | 2.0\% | 4.1\% | 1.6\% |
| Return on capital employed | 3.9\% | 2.7\% | 4.0\% | 2.3\% |
| Working capital | 1.425 | 1.147 | 1.014 | 0.928 |
| Quick ratio | 1.045 | 0.866 | 0.740 | 0.651 |
| Inventory turnover | 6.828 | 7.457 | 7.654 | 7.485 |
| Receivables turnover | 5.785 | 4.725 | 5.786 | 5.564 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | .. \% | -7.3\% | 10.9\% | 11.4\% |
| Operating expenses, year-over-year change | .. \% | -6.5\% | 5.8\% | 15.3\% |
| Operating profit, year-over-year change | .. $\%$ | -22.9\% | 127.3\% | -30.0\% |

## Industry 4

Utilities

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 152,918 | 145,453 | 178,770 | 183,150 |
| Cash and deposits | 701 | 1,665 | 2,305 | 2,771 |
| Accounts receivable and accrued revenue | 5,915 | 7,860 | 13,908 | 12,323 |
| Inventories | 2,295 | 2,354 | 2,691 | 3,053 |
| Investments | 7,945 | 9,276 | 30,695 | 29,423 |
| Investments and accounts with affiliates | .. | 5,656 | 24,022 | 24,362 |
| Portfolio investments |  | 3,620 | 6,673 | 5,061 |
| Loans | 50 | 24 | 84 | 284 |
| Mortgage | 5 | 17 | 82 | 34 |
| Non-mortgage | 46 | 8 | 2 | 251 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 124,222 | 114,758 | 117,280 | 121,229 |
| Other assets | 11,790 | 9,515 | 11,807 | 14,067 |
| Liabilities | 127,940 | 104,524 | 153,539 | 156,198 |
| Accounts payable and accrued liabilities | 8,871 | 9,344 | 14,898 | 14,710 |
| Loans and accounts with affiliates | 17,618 | 13,395 | 29,095 | 34,462 |
| Borrowings | 59,752 | 48,846 | 67,779 | 81,176 |
| Loans and overdrafts | .. | 18,083 | 11,046 | 9,028 |
| From banks | .. | 663 | 1,141 | 1,054 |
| From others | .. | 17,420 | 9,904 | 7,974 |
| Bankers' acceptances and paper | .. | 1,780 | 24,130 | 2,513 |
| Bonds and debentures | .. | 28,349 | 31,688 | 68,164 |
| Mortgages |  | 635 | 915 | 1,471 |
| Deferred income tax | 62 | 423 | 965 | 872 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 41,637 | 32,516 | 40,801 | 24,978 |
| Equity | 24,978 | 40,929 | 25,231 | 26,952 |
| Share capital | 10,516 | 20,783 | 22,177 | 23,294 |
| Contributed surplus and other | 2,051 | 3,843 | 4,222 | 4,263 |
| Retained earnings | 12,411 | 16,303 | -1,168 | -604 |
|  |  | come State | ,000) |  |
| Operating revenue | 45,729 | 53,275 | 79,420 | 99,406 |
| Sales of goods and services | 44,793 | 52,578 | 77,719 | 98,052 |
| Interest and dividend revenue (operating) |  |  |  |  |
| Other operating revenue | 936 | 697 | 1,701 | 1,354 |
| Operating expenses | 32,439 | 43,345 | 67,435 | 87,997 |
| Purchased goods, materials and service | 17,818 | 27,507 | 53,303 | 75,083 |
| Wages, salaries and employee benefits | 7,076 | 7,898 | 5,871 | 5,665 |
| Indirect taxes |  | 2,140 | 2,131 | 1,469 |
| Depreciation, depletion and amortization | 5,224 | 4,657 | 5,143 | 5,472 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 2,321 | 1,143 | 986 | 308 |
| Operating profit/loss |  |  | 11,985 |  |
| Interest and dividend revenue | 625 | 605 | 1,682 | 1,719 |
| Interest expense on borrowing | 10,016 | 6,465 | 9,338 | 8,948 |
| Gains/losses | -339 | -799 | -712 | -385 |
| Profit before income tax | 3,560 | 3,271 | 3,617 | 3,796 |
| Income tax | 688 | 570 | 396 | 752 |
| Equity in affiliates' earnings | 308 | 239 | 421 | 556 |
| Profit before extraordinary gains Extraordinary gains | 3,179 | 2,940 | $\begin{array}{r} 3,642 \\ -8 \end{array}$ | 3,600 |
| Net profit | 3,179 | 2,940 | 3,634 | 3,599 |
|  |  | Select |  |  |
| Debt to equity | 3.097 | 1.521 | 3.840 | 4.291 |
| Profit margin | 29.1\% | 18.6\% | 15.1\% | 11.5\% |
| Return on equity | 12.7\% | 7.2\% | 14.4\% | 13.4\% |
| Return on capital employed | 11.6\% | 8.2\% | 9.6\% | 7.9\% |
| Working capital | 0.482 | 1.894 | 1.679 | 0.941 |
| Quick ratio | 0.370 | 1.525 | 1.443 | 0.792 |
| Inventory turnover | 19.926 | 22.630 | 29.510 | 32.562 |
| Receivables turnover | 7.731 | 6.778 | 5.710 | 8.067 |
|  |  | ntage chan | ed items |  |
| Operating revenue, year-over-year change | ..\% | 16.5\% | 49.1\% | 25.2\% |
| Operating expenses, year-over-year change | ..\% | 33.6\% | 55.6\% | 30.5\% |
| Operating profit, year-over-year change | ..\% | -25.3\% | 20.7\% | -4.8\% |

## Industry 5

Construction

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 79,831 | 86,472 | 90,869 | 94,815 |
| Cash and deposits | 5,133 | 9,416 | 9,414 | 9,507 |
| Accounts receivable and accrued revenue | 15,415 | 18,524 | 19,725 | 20,829 |
| Inventories | 11,896 | 13,604 | 15,079 | 15,516 |
| Investments | 14,655 | 12,946 | 15,581 | 16,387 |
| Investments and accounts with affiliates | .. | 9,424 | 11,616 | 12,078 |
| Portfolio investments |  | 3,523 | 3,965 | 4,309 |
| Loans | 2,849 | 3,198 | 3,073 | 2,825 |
| Mortgage | 1,094 | 2,580 | 2,337 | 1,993 |
| Non-mortgage | 1,755 | 619 | 735 | 832 |
| Bank customers' liabilities under acceptances $\quad \ddot{\square}$ |  |  |  |  |
| Capital assets, net | 26,921 | 26,015 | 25,109 | 26,773 |
| Other assets | 2,961 | 2,768 | 2,888 | 2,978 |
| LiabilitiesAccounts payable and accrued liabilities | 57,290 | 63,105 | 74,023 | 74,035 |
|  | 15,078 | 17,305 | 20,141 | 20,962 |
| Loans and accounts with affiliates | 14,572 | 15,790 | 24,489 | 22,966 |
| Borrowings | 23,669 | 24,340 | 23,695 | 23,985 |
| Loans and overdrafts | .. | 8,934 | 10,946 | 10,248 |
| From banks | .. | 7,506 | 8,944 | 8,061 |
| From others | .. | 1,428 | 2,002 | 2,187 |
| Bankers' acceptances and paper | . | 156 | 208 | 214 |
| Bonds and debentures | . | 654 | 673 | 769 |
| Mortgages |  | 14,596 | 11,868 | 12,753 |
| Deferred income tax | 1,388 | 1,467 | 1,547 | 1,533 |
| Bank customers' liabilities under acceptances Other liabilities | 2,582 | 4,203 | 4,151 | 4,590 |
| Other liabilities | 2,582 | 4,203 | 4,151 | 4,590 |
| Equity <br> Share capital Contributed surplus and other Retained earnings | 22,541 | 23,366 | 16,846 | 20,781 |
|  | 6,146 | 7,563 | 5,641 | 6,200 |
|  | 1,485 | 1,240 | 1,315 | 1,247 |
|  | 14,909 | 14,563 | 9,890 | 13,333 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 95,368 | 108,348 | 120,979 | 130,581 |
| Sales of goods and services Interest and dividend revenue (operating) Other operating revenue | 92,106 | 105,742 | 118,659 | 127,896 |
|  |  |  |  |  |
|  | 3,263 | 2,605 | 2,320 | 2,684 |
| Operating expenses | 91,997 | 104,842 | 117,538 | 126,268 |
|  | 69,012 | 75,795 | 86,089 | 93,756 |
| Wages, salaries and employee benefits | 19,856 | 24,777 | 26,253 | 27,284 |
| Indirect taxes |  | 857 | 994 | 1,302 |
| Depreciation, depletion and amortization | 2,115 | 2,899 | 3,327 | 2,977 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 1,013 | 514 | 875 | 948 |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 3,372 | 3,505 | 3,442 | 4,313 |
|  | 673 | 821 | 743 | 750 |
|  | 1,448 | 1,492 | 1,691 | 1,737 |
|  | 587 | 961 | 428 | 453 |
| Profit before income tax Income tax Equity in affiliates' earnings | 3,180 | 3,796 | 2,921 | 3,780 |
|  | 911 | 1,076 | 1,168 | 1,333 |
|  | 740 | 581 | 527 | 447 |
| Profit before extraordinary gains | 3,008 | 3,302 | 2,280 | 2,894 |
| Extraordinary gains | -9 | -1 | -34 | 5 |
| Net profit | 3,000 | 3,301 | 2,247 | 2,898 |
|  | Selected ratios |  |  |  |
|  |  | 1.717 | 2.860 | 2.259 |
| Profit margin | 3.5\% | 3.2\% | 2.8\% | 3.3\% |
| Return on equity | 13.3\% | 14.1\% | 13.5\% | 13.9\% |
| Return on capital employed | 6.8\% | 7.0\% | 5.6\% | 6.3\% |
| Working capital | 1.423 | 1.466 | 1.198 | 1.260 |
| Quick ratio | 0.987 | 0.968 | 0.803 | 0.848 |
| Inventory turnover | 8.017 | 7.965 | 8.023 | 8.416 |
| Receivables turnover | 6.187 | 5.849 | 6.133 | 6.269 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | .. \% | 13.6\% | 11.7\% | 7.9\% |
| Operating expenses, year-over-year change | .. \% | 14.0\% | 12.1\% | 7.4\% |
| Operating profit, year-over-year change | ..\% | 4.0\% | -1.8\% | 25.3\% |

## Industry 6

Food manufacturing

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 32,593 | 34,554 | 37,615 | 38,460 |
| Cash and deposits | , 952 | 1,285 | 903 | 1,164 |
| Accounts receivable and accrued revenue | 5,371 | 5,796 | 6,137 | 6,354 |
| Inventories | 5,648 | 5,698 | 5,870 | 6,172 |
| Investments | 5,430 | 6,036 | 7,426 | 7,063 |
| Investments and accounts with affiliates | .. | 5,339 | 6,660 | 6,346 |
| Portfolio investments |  | 697 | 765 | 717 |
| Loans | 365 | 304 | 177 | 131 |
| Mortgage | 48 | 88 | 107 | 78 |
| Non-mortgage | 316 | 216 | 70 | 53 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 11,078 | 11,375 | 11,912 | 12,337 |
| Other assets | 3,748 | 4,059 | 5,190 | 5,238 |
| Liabilities | 20,367 | 20,358 | 23,430 | 24,057 |
| Accounts payable and accrued liabilities | 6,261 | 6,413 | 6,927 | 6,924 |
| Loans and accounts with affiliates | 3,647 | 3,823 | 5,547 | 5,902 |
| Borrowings | 8,887 | 8,336 | 9,319 | 9,235 |
| Loans and overdrafts |  | 4,170 | 5,157 | 4,506 |
| From banks | .. | 3,655 | 4,261 | 3,591 |
| From others |  | 515 | 897 | 915 |
| Bankers' acceptances and paper | .. | 1,643 | 1,728 | 2,269 |
| Bonds and debentures |  | 1,267 | 1,449 | 1,474 |
| Mortgages |  | 1,256 | 985 | 987 |
| Deferred income tax | 871 | 879 | 1,004 | 1,115 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 700 | 907 | 633 | 881 |
| EquityShare capital | 12,225 | 14,196 | 14,185 | 14,403 |
|  | 4,772 | 5,524 | 6,174 | 6,074 |
| Contributed surplus and other | 699 | 1,168 | 655 | 625 |
| Retained earnings | 6,754 | 7,503 | 7,356 | 7,704 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 58,682 | 60,048 | 65,512 | 68,279 |
| Sales of goods and services | 58,533 | 59,837 | 65,380 | 68,165 |
| Interest and dividend revenue (operating) |  |  |  |  |
| Other operating revenue | 149 | 211 | 133 | 114 |
| Operating expenses | 56,378 | 57,140 | 62,580 | 65,187 |
| Purchased goods, materials and service | 49,102 | 46,429 | 52,242 | 54,254 |
| Wages, salaries and employee benefits | 5,077 | 7,230 | 7,778 | 7,739 |
| Indirect taxes |  | 272 | 368 | 374 |
| Depreciation, depletion and amortization | 653 | 1,595 | 1,696 | 1,725 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 1,546 | 1,614 | 494 | 1,095 |
| Operating profit/loss | 2,304 | 2,909 | 2,933 | 3,092 |
| Interest and dividend revenue | 139 | 185 | 162 | 318 |
| Interest expense on borrowing | 754 | 780 | 972 | 981 |
| Gains/losses | 107 | 249 | 66 | 151 |
| Profit before income tax | 1,797 | 2,564 | 2,189 | 2,579 |
| Income tax | 701 | 860 | 827 | 790 |
| Equity in affiliates' earnings | 53 | 74 | 127 | 87 |
| Profit before extraordinary gains | 1,149 | 1,777 | $1,490$ | 1,876 |
| Extraordinary gains | 27 | -9 | 2 | -8 |
| Net profit | 1,175 | 1,768 | 1,492 | 1,868 |
|  | Selected ratios |  |  |  |
| Debt to equity | 1.025 | 0.857 | 1.048 | 1.051 |
| Profit margin | 3.9\% | 4.8\% | 4.5\% | 4.5\% |
| Return on equity | 9.4\% | 12.5\% | 10.5\% | 13.0\% |
| Return on capital employed | 6.9\% | 8.9\% | 7.4\% | 8.8\% |
| Working capital | 1.323 | 1.246 | 1.242 | 1.228 |
| Quick ratio | 0.771 | 0.737 | 0.745 | 0.723 |
| Inventory turnover | 10.390 | 10.538 | 11.161 | 11.063 |
| Receivables turnover | 10.925 | 10.360 | 10.675 | 10.745 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | .. \% | 2.3\% | 9.1\% | 4.2\% |
| Operating expenses, year-over-year change | ..\% | 1.4\% | 9.5\% | 4.2\% |
| Operating profit, year-over-year change | .. \% | 26.2\% | 0.8\% | 5.4\% |

## Industry 7

## Beverage and tobacco product manufacturing

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 17,848 | 32,355 | 37,512 | 41,425 |
| Cash and deposits | 325 | , 379 | ,210 | , 289 |
| Accounts receivable and accrued revenue | 941 | 1,408 | 1,232 | 1,350 |
| Inventories | 1,727 | 1,987 | 2,074 | 2,191 |
| Investments | 8,393 | 19,705 | 19,406 | 22,838 |
| Investments and accounts with affiliates | .. | 19,485 | 19,103 | 21,969 |
| Portfolio investments |  | 219 | 304 | 870 |
| Loans | 14 | 10 | 77 | 71 |
| Mortgage | 4 | 7 | 5 | 8 |
| Non-mortgage | 10 | 3 | 72 | 63 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 3,087 | 3,465 | 4,137 | 4,337 |
| Other assets | 3,361 | 5,401 | 10,375 | 10,349 |
| Liabilities | 12,307 | 13,727 | 17,776 | 20,659 |
| Accounts payable and accrued liabilities | 1,894 | 2,088 | 2,147 | 2,523 |
| Loans and accounts with affiliates | 2,920 | 5,446 | 10,467 | 12,671 |
| Borrowings | 7,216 | 6,080 | 4,752 | 4,981 |
| Loans and overdrafts | .. | 1,745 | 1,456 | 1,690 |
| From banks | .. | 1,230 | 1,420 | 1,651 |
| From others |  | 515 | 37 | 39 |
| Bankers' acceptances and paper | . | 1,292 | 860 | 410 |
| Bonds and debentures | .. | 2,965 | 2,187 | 2,628 |
| Mortgages |  | 78 | 248 | 253 |
| Deferred income tax | 79 | 61 | 43 | 77 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 197 | 51 | 368 | 408 |
| Equity Share capital Contributed surplus and other Retained earnings | 5,542 | 18,629 | 19,736 | 20,766 |
|  | 4,205 | 10,990 | 13,352 | 12,898 |
|  | 287 | 481 | -457 | 491 7 |
|  | 1,049 | 7,157 | 5,927 | 7,378 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 9,556 | 11,890 | 11,858 | 13,100 |
| Sales of goods and services | 9,545 | 11,855 | 11,829 | 13,028 |
|  |  |  |  |  |
| Other operating revenue | 11 | 34 | 29 | 72 |
| Operating expenses | 7,485 | 9,392 | 9,597 | 10,367 |
| Purchased goods, materials and service | 5,256 | 6,498 | 5,970 | 6,999 |
| Wages, salaries and employee benefits | 1,236 | 2,156 | 2,133 | 2,229 |
| Indirect taxes |  | 229 | 291 | 182 |
| Depreciation, depletion and amortization | 279 | 464 | 598 | 644 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 713 | 46 | 605 | 313 |
| Operating profit/loss | 2,071 | 2,497 | 2,261 | 2,732 |
| Interest and dividend revenue | 2,214 | 397 | 360 | 467 |
| Interest expense on borrowing | 669 | 697 | 937 | 1,202 |
| Gains/losses | 16 | -22 | 1,916 | 310 |
| Profit before income tax | 3,632 | 2,176 | 3,600 | 2,307 |
| Income tax | 1,071 | 816 | 503 | 717 |
| Equity in affiliates' earnings | 27 | 80 | -1,522 | 487 |
| Profit before extraordinary gains Extraordinary gains | $\begin{array}{r} 2,588 \\ 0 \end{array}$ | 1,440 0 | 1,575 -1 | 2,078 |
| Net profit | 2,588 | 1,439 | 1,575 | 2,080 |
|  | Selected ratios |  |  |  |
| Debt to equity |  | 0.619 | 0.771 | 0.850 |
| Profit margin | 21.7\% | 21.0\% | 19.1\% | 20.9\% |
| Return on equity | 46.7\% | 7.7\% | 8.0\% | 10.0\% |
| Return on capital employed | 19.5\% | 6.4\% | 6.5\% | 7.5\% |
| Working capital | 0.757 | 1.438 | 1.215 | 1.315 |
| Quick ratio | 0.327 | 0.740 | 0.549 | 0.680 |
| Inventory turnover | 5.533 | 5.983 | 5.718 | 5.979 |
| Receivables turnover | 10.156 | 8.443 | 9.621 | 9.704 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 24.4\% | -0.3\% | 10.5\% |
| Operating expenses, year-over-year change | .. \% | 25.5\% | 2.2\% | 8.0\% |
| Operating profit, year-over-year change | .. \% | 20.6\% | -9.4\% | 20.8\% |

## Industry 8

Clothing, textile and leather manufacturing

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 12,921 | 11,206 | 11,652 | 12,321 |
| Cash and deposits | 922 | 694 | 560 | 635 |
| Accounts receivable and accrued revenue | 3,151 | 2,877 | 3,072 | 3,512 |
| Inventories | 3,254 | 2,916 | 2,954 | 2,936 |
| Investments | 1,860 | 1,669 | 1,709 | 1,723 |
| Investments and accounts with affiliates | .. | 1,514 | 1,515 | 1,510 |
| Portfolio investments |  | 155 | 194 | 213 |
| Loans | 81 | 60 | 72 | 71 |
| Mortgage | 9 | 26 | 32 | 24 |
| Non-mortgage | 72 | 34 | 40 | 47 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 3,166 | 2,495 | 2,683 | 2,771 |
| Other assets | 488 | 496 | 601 | 673 |
| Liabilities | 7,562 | 7,162 | 7,717 | 8,594 |
| Accounts payable and accrued liabilities | 2,722 | 2,290 | 2,431 | 2,872 |
| Loans and accounts with affiliates | 1,778 | 1,761 | 1,697 | 1,842 |
| Borrowings | 2,699 | 2,593 | 2,895 | 3,102 |
| Loans and overdrafts | .. | 1,964 | 2,075 | 2,162 |
| From banks | .. | 1,776 | 1,807 | 1,845 |
| From others | .. | 188 | 267 | 317 |
| Bankers' acceptances and paper | .. | 156 | 259 | 272 |
| Bonds and debentures | .. | 147 | 168 | 243 |
| Mortgages |  | 327 | 394 | 426 |
| Deferred income tax | 201 | 190 | 209 | 208 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 157 | 327 | 485 | 569 |
| Equity Share capital Contributed surplus and other Retained earnings | 5,359 | 4,044 | 3,935 | 3,727 |
|  | 1,471 | 1,408 | 1,382 | 1,428 |
|  | 331 | 289 | 273 | 219 |
|  | 3,557 | 2,346 | 2,279 | 2,080 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 19,229 | 17,586 | 17,536 | 17,435 |
| Sales of goods and services | 19,138 | 17,526 | 17,498 | 17,396 |
| Interest and dividend revenue (operating) |  |  |  |  |
| Other operating revenue | 90 | 60 | 38 | 38 |
| Operating expenses | 17,994 | 16,718 | 16,660 | 16,730 |
| Purchased goods, materials and service | 13,572 | 11,328 | 11,971 | 12,053 |
| Wages, salaries and employee benefits | 3,621 | 4,318 | 3,996 | 3,904 |
| Indirect taxes |  | 95 | 102 | 116 |
| Depreciation, depletion and amortization | 358 | 431 | 531 | 483 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 443 | 546 | 60 | 174 |
| Operating profit/loss | 1,235 | 869 | 877 | 705 |
| Interest and dividend revenue | 57 | 35 | 46 | 171 |
| Interest expense on borrowing | 261 | 289 | 301 | 329 |
| Gains/losses | 67 | -36 | 22 | -4 |
| Profit before income tax | 1,098 | 579 | 644 | 543 |
| Income tax | 400 | 211 | 227 | 186 |
| Equity in affiliates' earnings | 62 | 10 | 24 | 13 |
| Profit before extraordinary gains | 759 | 378 | 441 | 370 |
| Extraordinary gains | 1 | -5 | -16 | 1 |
| Net profit | 760 | 373 | 425 | 370 |
|  | Selected ratios |  |  |  |
| Debt to equity | 0.835 | 1.077 | 1.167 | 1.326 |
| Profit margin | 6.4\% | 4.9\% | 5.0\% | 4.0\% |
| Return on equity | 14.2\% | 9.4\% | 11.2\% | 9.9\% |
| Return on capital employed | 9.7\% | 7.0\% | 7.8\% | 7.1\% |
| Working capital | 1.714 | 1.650 | 1.562 | 1.466 |
| Quick ratio | 1.021 | 0.944 | 0.910 | 0.891 |
| Inventory turnover | 5.909 | 6.032 | 5.937 | 5.939 |
| Receivables turnover | 6.103 | 6.114 | 5.708 | 4.964 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | -8.5\% | -0.3\% | -0.6\% |
| Operating expenses, year-over-year change | ..\% | -7.1\% | -0.3\% | 0.4\% |
| Operating profit, year-over-year change | ..\% | -29.7\% | 0.9\% | -19.6\% |

## Industry 9

Printing and related support activities

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 9,139 | 8,942 | 10,354 | 10,296 |
| Cash and deposits | 276 | 481 | 473 | 564 |
| Accounts receivable and accrued revenue | 1,671 | 1,900 | 2,089 | 1,873 |
| Inventories | 814 | 796 | 742 | 751 |
| Investments | 2,831 | 2,342 | 2,667 | 2,706 |
| Investments and accounts with affiliates | .. | 2,151 | 2,534 | 2,592 |
| Portfolio investments |  | 191 | 133 | 114 |
| Loans | 197 | 55 | 59 | 60 |
| Mortgage | 3 | 28 | 20 | 21 |
| Non-mortgage | 194 | 28 | 39 | 39 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 2,455 | 2,663 | 3,206 | 2,945 |
| Other assets | 896 | 704 | 1,117 | 1,398 |
| Liabilities | 4,962 | 4,616 | 5,880 | 5,678 |
| Accounts payable and accrued liabilities | 1,648 | 1,809 | 2,038 | 1,916 |
| Loans and accounts with affiliates | 1,076 | 790 | 979 | 829 |
| Borrowings | 1,909 | 1,575 | 2,366 | 2,430 |
| Loans and overdrafts | .. | 962 | 1,499 | 1,350 |
| From banks | .. | 761 | 1,021 | 894 |
| From others | .. | 201 | 478 | 456 |
| Bankers' acceptances and paper | . | 132 | 14 | 14 |
| Bonds and debentures | . | 254 | 573 | 738 |
| Mortgages |  | 228 | 281 | 327 |
| Bank customers' liabilities under acceptances | 166 | 166 | 211 | 207 |
|  | 164 | 276 | 285 | 295 |
| Other liabilities | 164 | 276 | 285 | 295 |
| Equity | 4,177 | 4,326 | 4,474 | 4,618 |
| Share capital | 1,128 | 1,038 | 1,173 | 1,372 |
| Retained earnings | 212 | 162 | 239 | 209 |
|  | 2,837 | 3,125 | 3,062 | 3,037 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 10,217 | 11,085 | 12,490 | 12,504 |
| Sales of goods and services | 10,186 | 11,066 | 12,474 | 12,473 |
| Interest and dividend revenue (operating)Other operating revenue |  |  |  |  |
|  | 32 | 19 | 17 | 30 |
| Operating expenses | 9,811 | 10,499 | 11,858 | 11,873 |
| Purchased goods, materials and service | 7,624 | 6,284 | 8,025 | 8,298 |
| Wages, salaries and employee benefits | 1,750 | 3,505 | 3,104 | 2,687 |
| Indirect taxes |  | 89 | 48 | 48 |
| Depreciation, depletion and amortization | 267 | 475 | 607 | 674 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 170 | 146 | 73 | 166 |
| Operating profit/loss | 406 | 586 | 633 | 631 |
| Interest and dividend revenue | 322 | 66 | 54 | 97 |
| Interest expense on borrowing | 185 | 165 | 227 | 248 |
| Gains/losses | 30 | -17 | 81 | -69 |
| Profit before income tax | 573 | 470 | 541 | 412 |
| Income tax | 150 | 174 | 187 | 157 |
| Equity in affiliates' earnings | 2 | 28 | 11 | 4 |
| Profit before extraordinary gains | 424 | 323 | 365 | 259 |
| Extraordinary gains | -20 | 1 | 1 | 4 |
| Net profit | 404 | 324 | 365 | 263 |
|  | Selected ratios |  |  |  |
|  |  | 0.547 | 0.748 | 0.706 |
| Profit margin | 4.0\% | 5.3\% | 5.1\% | 5.0\% |
| Return on equity | 10.2\% | 7.5\% | 8.2\% | 5.6\% |
| Return on capital employed | 7.8\% | 6.6\% | 6.8\% | 5.7\% |
| Working capital | 1.307 | 1.244 | 1.147 | 1.209 |
| Quick ratio | 0.980 | 0.946 | 0.914 | 0.954 |
| Inventory turnover | 12.553 | 13.920 | 16.834 | 16.656 |
| Receivables turnover | 6.116 | 5.833 | 5.978 | 6.675 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 8.5\% | 12.7\% | 0.1\% |
| Operating expenses, year-over-year change | ..\% | 7.0\% | 12.9\% | 0.1\% |
| Operating profit, year-over-year change | .. \% | 44.2\% | 8.0\% | -0.3\% |

## Industry 10

Petroleum and coal products manufacturing

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 29,100 | 32,565 | 35,975 | 37,242 |
| Cash and deposits | 1,247 | 1,017 | 2,727 | 1,886 |
| Accounts receivable and accrued revenue | 3,519 | 4,191 | 5,087 | 4,113 |
| Inventories | 2,283 | 2,676 | 2,830 | 2,679 |
| Investments | 1,837 | 2,576 | 2,403 | 3,793 |
| Investments and accounts with affiliates | .. | 1,472 | 1,254 | 2,797 |
| Portfolio investments |  | 1,104 | 1,149 | 996 |
| Loans | 58 | 183 | 170 | 184 |
| Mortgage | 5 | 13 | 5 | 6 |
| Non-mortgage | 54 | 170 | 165 | 178 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 18,941 | 20,641 | 21,351 | 23,658 |
| Other assets | 1,214 | 1,282 | 1,406 | 929 |
| Liabilities | 15,325 | 16,108 | 18,874 | 18,715 |
| Accounts payable and accrued liabilities | 4,925 | 6,207 | 7,721 | 7,108 |
| Loans and accounts with affiliates | 918 | 1,067 | 1,120 | 1,414 |
| Borrowings | 4,660 | 4,002 | 3,769 | 4,670 |
| Loans and overdrafts | .. | 519 | 500 | 1,586 |
| From banks |  | 266 | 218 | 1,291 |
| From others |  | 253 | 282 | 295 |
| Bankers' acceptances and paper |  | 59 | 62 |  |
| Bonds and debentures | .. | 3,399 | 3,186 | 2,786 |
| Mortgages |  | 26 | 21 | 298 |
| Deferred income tax | 3,067 | 3,154 | 3,977 | 3,684 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 1,756 | 1,677 | 2,287 | 1,839 |
| Equity <br> Share capital Contributed surplus and other Retained earnings | 13,775 | 16,457 | 17,101 | 18,527 |
|  | 4,792 | 4,695 | 4,436 | 5,402 |
|  | 2,692 | 2,654 | 2,532 | 1,937 |
|  | 6,290 | 9,108 | 10,132 | 11,188 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue <br> Sales of goods and services Interest and dividend revenue (operating) Other operating revenue | 29,464 | 33,573 | 49,034 | 48,636 |
|  | 29,044 | 33,009 | 48,448 | 47,985 |
|  |  |  |  |  |
|  | 419 | 565 | 586 | 651 |
| Operating expenses | 27,020 | 30,386 | 43,195 | 43,072 |
| Purchased goods, materials and service | 20,959 | 22,254 | 38,055 | 34,947 |
| Wages, salaries and employee benefits | 1,104 | 4,030 | 2,671 | 2,588 |
| Indirect taxes |  | 1,914 | 283 | 468 |
| Depreciation, depletion and amortization | 1,667 | 1,716 | 1,919 | 1,824 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 3,292 | 471 | 267 | 3,245 |
| Operating profit/loss |  | 3,188 | 5,839 | 5,564 |
|  | 129 | 139 | 241 | 280 |
| Interest expense on borrowing | 394 | 412 | 412 | 406 |
| Gains/losses | 22 | 268 | 141 | -27 |
| Profit before income taxIncome tax | 2,200 | 3,183 | 5,809 | 5,411 |
|  | 725 | 1,277 | 2,289 | 1,889 |
| Equity in affiliates' earnings | 17 | 26 | 32 | 36 |
| Profit before extraordinary gains | 1,492 | 1,931 | 3,552 | 3,558 |
| Extraordinary gains | -1 | -4 | -5 | 0 |
| Net profit | 1,491 | 1,927 | 3,547 | 3,558 |
|  | Selected ratios |  |  |  |
| Debt to equity | 0.405 | 0.308 | 0.286 | 0.328 |
| Profit margin | 8.3\% | 9.5\% | 11.9\% | 11.4\% |
| Return on equity | 10.8\% | 11.7\% | 20.8\% | 19.2\% |
| Return on capital employed | 9.0\% | 10.1\% | 17.3\% | 15.5\% |
| Working capital | 1.360 | 1.444 | 1.291 | 1.227 |
| Quick ratio | 0.997 | 1.040 | 0.974 | 0.897 |
| Inventory turnover | 12.907 | 12.547 | 17.326 | 18.157 |
| Receivables turnover | 8.372 | 8.010 | 9.639 | 11.824 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 13.9\% | 46.1\% | -0.8\% |
| Operating expenses, year-over-year change | ..\% | 12.5\% | 42.2\% | -0.3\% |
| Operating profit, year-over-year change | ..\% | 30.5\% | 83.2\% | -4.7\% |

## Industry 11

Non-metallic mineral product manufacturing

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 11,065 | 12,075 | 13,208 | 12,914 |
| Cash and deposits | 744 | 823 | 611 | 818 |
| Accounts receivable and accrued revenue | 1,684 | 2,145 | 2,325 | 2,518 |
| Inventories | 1,174 | 1,479 | 1,609 | 1,459 |
| Investments | 1,427 | 1,398 | 1,607 | 1,329 |
| Investments and accounts with affiliates | .. | 1,192 | 1,500 | 1,137 |
| Portfolio investments |  | 206 | 107 | 192 |
| Loans | 72 | 232 | 29 | 34 |
| Mortgage | 17 | 185 | 15 | 18 |
| Non-mortgage | 55 | 47 | 14 | 16 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 4,880 | 5,103 | 5,658 | 5,666 |
| Other assets | 1,085 | 895 | 1,370 | 1,091 |
| Liabilities | 5,212 | 5,133 | 5,953 | 6,466 |
| Accounts payable and accrued liabilities | 1,552 | 1,771 | 1,833 | 1,785 |
| Loans and accounts with affiliates | 1,130 | 711 | 942 | 1,181 |
| Borrowings | 1,577 | 1,869 | 2,027 | 2,185 |
| Loans and overdrafts | .. | 1,149 | 1,081 | 1,147 |
| From banks | .. | 858 | 804 | 887 |
| From others | .. | 290 | 277 | 261 |
| Bankers' acceptances and paper | .. | 148 | 121 | 17 |
| Bonds and debentures | .. | 372 | 623 | 771 |
| Mortgages |  | 200 | 202 | 250 |
| Deferred income tax | 686 | 657 | 648 | 654 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 266 | 126 | 503 | 660 |
| Equity | 5,854 | 6,942 | 7,256 | 6,448 |
| Share capital | 1,564 | 1,806 | 1,963 | 1,949 |
| Contributed surplus and other | 380 | 246 | 372 | 443 |
| Retained earnings | 3,910 | 4,890 | 4,921 | 4,056 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 11,366 | 12,289 | 12,914 | 14,350 |
| Sales of goods and services | 11,129 | 12,083 | 12,880 | 14,324 |
| Interest and dividend revenue (operating) | 237 | 206 | 33 | 26 |
| Other operating revenue |  |  |  |  |
| Operating expenses | 10,197 | 10,910 | 11,557 | 13,230 |
| Purchased goods, materials and service | 8,301 | 8,014 | 8,239 | 10,152 |
| Wages, salaries and employee benefits | 1,414 | 2,261 | 2,445 | 2,219 |
| Indirect taxes |  | 79 | 99 | 84 |
| Depreciation, depletion and amortization | 422 | 530 | 608 | 693 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 59 | 26 | 166 | 81 |
| Operating profit/loss | 1,169 | 1,379 | 1,356 | 1,120 |
| Interest and dividend revenue | 106 | 66 | 89 | 78 |
| Interest expense on borrowing | 149 | 155 | 197 | 255 |
| Gains/losses | 231 | 170 | 52 | -168 |
| Profit before income tax | 1,358 | 1,460 | 1,300 | 775 |
| Income tax | 528 | 465 | 462 | 369 |
| Equity in affiliates' earnings | 14 | 28 | 50 | -42 |
| Profit before extraordinary gains Extraordinary gains | 843 12 | 1,023 0 | 888 -3 | 365 0 |
| Net profit | 855 | 1,023 | 885 | 364 |
|  | Selected ratios |  |  |  |
|  |  |  |  | 0.522 |
| Profit margin | 10.3\% | 11.2\% | 10.5\% | 7.8\% |
| Return on equity | 14.4\% | 14.7\% | 12.2\% | 5.7\% |
| Return on capital employed | 11.1\% | 11.9\% | 10.1\% | 5.8\% |
| Working capital | 1.828 | 1.899 | 1.848 | 1.880 |
| Quick ratio | 1.300 | 1.296 | 1.279 | 1.335 |
| Inventory turnover | 9.682 | 8.309 | 8.027 | 9.839 |
| Receivables turnover | 6.750 | 5.729 | 5.553 | 5.700 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 8.1\% | 5.1\% | 11.1\% |
| Operating expenses, year-over-year change | .. \% | 7.0\% | 5.9\% | 14.5\% |
| Operating profit, year-over-year change | ..\% | 17.9\% | -1.6\% | -17.4\% |

## Industry 12

Wood and paper manufacturing

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 77,471 | 79,483 | 84,631 | 82,493 |
| Cash and deposits | 2,826 | 3,389 | 3,137 | 2,663 |
| Accounts receivable and accrued revenue | 7,935 | 8,437 | 8,829 | 8,680 |
| Inventories | 10,241 | 10,094 | 10,855 | 10,348 |
| Investments | 11,074 | 12,015 | 13,609 | 12,427 |
| Investments and accounts with affiliates | , | 11,360 | 12,637 | 11,589 |
| Portfolio investments |  | 655 | 972 | 838 |
| Loans | 103 | 125 | 93 | 84 |
| Mortgage | 10 | 58 | 39 | 50 |
| Non-mortgage | 93 | 67 | 54 | 34 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 40,705 | 41,695 | 43,552 | 43,991 |
| Other assets | 4,585 | 3,729 | 4,557 | 4,299 |
| Liabilities | 43,844 | 44,823 | 47,584 | 46,850 |
| Accounts payable and accrued liabilities | 9,646 | 10,625 | 10,275 | 9,482 |
| Loans and accounts with affiliates | 4,716 | 3,803 | 5,440 | 5,844 |
| Borrowings | 23,003 | 23,555 | 24,057 | 24,902 |
| Loans and overdrafts |  | 12,728 | 12,433 | 14,654 |
| From banks | .. | 11,244 | 10,194 | 11,385 |
| From others | . | 1,484 | 2,239 | 3,270 |
| Bankers' acceptances and paper | . | 2,305 | 2,578 | 1,590 |
| Bonds and debentures | .. | 6,872 | 7,564 | 7,120 |
| Mortgages |  | 1,651 | 1,482 | 1,537 |
| Deferred income tax | 4,587 | 4,542 | 5,597 | 5,367 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 1,891 | 2,298 | 2,215 | 1,256 |
| Equity | 33,628 | 34,660 | 37,047 | 35,642 |
| Share capital | 21,531 | 23,384 | 22,581 | 20,511 |
| Contributed surplus and other | 1,479 | 1,613 | 1,443 | 1,259 |
| Retained earnings | 10,618 | 9,663 | 13,023 | 13,873 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 60,078 | 68,160 | 73,511 | 71,921 |
| Sales of goods and services | 59,463 | 67,836 | 73,177 | 71,665 |
| Interest and dividend revenue (operating) |  |  |  |  |
| Other operating revenue | 615 | 323 | 334 | 256 |
| Operating expenses | 56,886 | 61,914 |  |  |
| Purchased goods, materials and service | 45,457 | 45,617 | 48,495 | 51,723 |
| Wages, salaries and employee benefits | 7,390 | 10,291 | 11,801 | 9,244 |
| Indirect taxes |  | 511 | 538 | 676 |
| Depreciation, depletion and amortization | 2,992 | 4,384 | 4,270 | 4,482 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 1,048 | 1,111 | 697 | 713 |
| Operating profit/loss | 3,192 | 6,245 | 7,710 | 5,082 |
| Interest and dividend revenue | 301 | 597 | 593 | 577 |
| Interest expense on borrowing | 1,927 | 2,120 | 2,186 | 2,293 |
| Gains/losses | -264 | 367 | -209 | -573 |
| Profit before income tax | 1,302 | 5,089 | 5,908 | 2,794 |
| Income tax | 552 | 1,740 | 2,020 | 999 |
| Equity in affiliates' earnings | 98 | 256 | 240 | 344 |
| Profit before extraordinary gains | 847 | 3,606 | 4,128 | 2,139 |
| Extraordinary gains | -63 | 198 | -1 | 1 |
| Net profit | 784 | 3,804 | 4,127 | 2,141 |
|  | Selected ratios |  |  |  |
| Debt to equity | 0.824 | 0.789 | 0.796 | 0.863 |
| Profit margin | 5.3\% | 9.2\% | 10.5\% | 7.1\% |
| Return on equity | 2.5\% | 10.4\% | 11.1\% | 6.0\% |
| Return on capital employed | 3.5\% | 8.1\% | 8.6\% | 5.6\% |
| Working capital | 1.464 | 1.491 | 1.510 | 1.455 |
| Quick ratio | 0.793 | 0.826 | 0.836 | 0.794 |
| Inventory turnover | 5.866 | 6.753 | 6.772 | 6.950 |
| Receivables turnover | 7.571 | 8.079 | 8.326 | 8.286 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 13.5\% | 7.9\% | -2.2\% |
| Operating expenses, year-over-year change | ..\% | 8.8\% | 6.3\% | 1.6\% |
| Operating profit, year-over-year change | ..\% | 95.7\% | 23.5\% | -34.1\% |

## Industry 13

Chemicals, plastic and rubber manufacturing

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 57,986 | 67,873 | 76,272 | 79,122 |
| Cash and deposits | 2,092 | 3,261 | 3,086 | 3,450 |
| Accounts receivable and accrued revenue | 8,721 | 10,741 | 12,522 | 12,795 |
| Inventories | 7,583 | 8,183 | 9,487 | 9,661 |
| Investments | 13,893 | 15,547 | 17,179 | 19,873 |
| Investments and accounts with affiliates | .. | 14,807 | 16,843 | 19,361 |
| Portfolio investments |  | 740 | 336 | 513 |
| Loans | 278 | 154 | 176 | 111 |
| Mortgage | 29 | 92 | 71 | 42 |
| Non-mortgage | 249 | 62 | 105 | 69 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 19,613 | 23,828 | 27,441 | 27,177 |
| Other assets | 5,805 | 6,158 | 6,381 | 6,055 |
| Liabilities | 31,200 | 35,959 | 41,563 | 43,458 |
| Accounts payable and accrued liabilities | 8,888 | 10,546 | 12,187 | 12,572 |
| Loans and accounts with affiliates | 5,867 | 9,191 | 10,923 | 12,489 |
| Borrowings | 13,010 | 12,990 | 14,826 | 14,308 |
| Loans and overdrafts | .. | 7,329 | 9,081 | 8,479 |
| From banks | . | 5,632 | 7,471 | 6,503 |
| From others |  | 1,698 | 1,611 | 1,976 |
| Bankers' acceptances and paper | . | 1,244 | 1,098 | 550 |
| Bonds and debentures | .. | 3,410 | 3,676 | 3,934 |
| Mortgages |  | 1,007 | 970 | 1,345 |
| Deferred income tax | 1,668 | 1,446 | 1,563 | 1,630 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 1,766 | 1,786 | 2,065 | 2,459 |
| Equity | 26,786 | 31,914 | 34,709 | 35,664 |
| Share capital | $11,217$ | 12,070 | $14,053$ | 14,847 |
| Contributed surplus and other | $1,960$ | 3,732 | $2,828$ | 3,140 |
| Retained earnings | 13,609 | 16,112 | 17,828 | 17,677 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 58,114 | 65,857 | 76,427 | 81,149 |
| Sales of goods and services | 57,584 | 65,594 | 76,144 | 80,616 |
| Interest and dividend revenue (operating) Other operating revenue | 531 | 262 | 282 | 533 |
| Operating expenses | 53,170 | 60,251 | 69,838 | 75,974 |
| Purchased goods, materials and service | 45,708 | 46,096 | 53,509 | 59,580 |
| Wages, salaries and employee benefits | 5,201 | 9,932 | 10,527 | 10,394 |
| Indirect taxes |  | 436 | 499 | 522 |
| Depreciation, depletion and amortization | 1,694 | 2,774 | 3,106 | 3,410 |
| Interest expense (operating) Other operating expenses |  |  |  |  |
| Other operating expenses | 566 | 1,013 | 2,197 | 2,068 |
|  | 4,944 | 5,605 | 6,589 | 5,175 |
| Interest and dividend revenue | 343 | , 636 | 822 | +726 |
| Interest expense on borrowing | 1,674 | 1,265 | 1,547 | 1,642 |
| Gains/losses | -546 | -613 | -7 | 230 |
| Profit before income tax | 3,067 | 4,363 | 5,857 | 4,489 |
| Income tax | 1,412 | 1,690 | 2,168 | 1,669 |
| Equity in affiliates' earnings | 422 | 504 | 248 | 201 |
| Profit before extraordinary gains | 2,077 | 3,177 | 3,937 | 3,022 |
| Extraordinary gains | -4 | -2 | 13 | -13 |
| Net profit | 2,074 | 3,175 | 3,951 | 3,008 |
|  | Selected ratios |  |  |  |
| Debt to equity | 0.705 | 0.695 | 0.742 |  |
| Profit margin | 8.5\% | 8.5\% | 8.6\% | 6.4\% |
| Return on equity | 7.8\% | 10.0\% | 11.3\% | 8.5\% |
| Return on capital employed | 7.0\% | 7.5\% | 8.3\% | 6.8\% |
| Working capital | 1.356 | 1.387 | 1.313 | 1.452 |
| Quick ratio | 0.869 | 0.920 | 0.870 | 0.979 |
| Inventory turnover | 7.664 | 8.048 | 8.056 | 8.399 |
| Receivables turnover | 6.663 | 6.131 | 6.103 | 6.342 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 13.3\% | 16.0\% | 6.2\% |
| Operating expenses, year-over-year change | .. \% | 13.3\% | 15.9\% | 8.8\% |
| Operating profit, year-over-year change | ..\% | 13.4\% | 17.5\% | -21.5\% |

## Industry 14

## Primary metal manufacturing

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 37,769 | 43,200 | 49,309 | 51,353 |
| Cash and deposits | 1,392 | 1,160 | 738 | 787 |
| Accounts receivable and accrued revenue | 5,061 | 4,845 | 5,853 | 5,546 |
| Inventories | 4,676 | 5,090 | 5,550 | 4,893 |
| Investments | 11,392 | 11,505 | 14,851 | 17,926 |
| Investments and accounts with affiliates | .. | 10,824 | 14,296 | 17,440 |
| Portfolio investments |  | 681 | 555 | 486 |
| Loans | 365 | 12 | 6 | 6 |
| Mortgage | 1 | 7 | 2 | 2 |
| Non-mortgage | 364 | 5 | 5 | 4 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 12,685 | 19,366 | 20,423 | 20,041 |
| Other assets | 2,198 | 1,223 | 1,888 | 2,154 |
| Liabilities | 20,380 | 20,859 | 22,777 | 25,488 |
| Accounts payable and accrued liabilities | 6,659 | 5,140 | 5,001 | 5,739 |
| Loans and accounts with affiliates | 1,537 | 4,102 | 3,880 | 4,651 |
| Borrowings | 9,607 | 8,152 | 9,831 | 11,174 |
| Loans and overdrafts | .. | 2,553 | 2,577 | 2,456 |
| From banks | .. | 1,188 | 1,296 | 1,499 |
| From others | .. | 1,366 | 1,281 | 957 |
| Bankers' acceptances and paper | .. | 813 | 1,654 | 1,026 |
| Bonds and debentures | . | 4,488 | 5,522 | 7,505 |
| Mortgages |  | 297 | 5,79 | 187 |
| Deferred income tax | 1,276 | 2,087 | 1,714 | 1,451 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 1,301 | 1,378 | 2,350 | 2,472 |
| EquityShare capitalContributed surplus and otherRetained earnings | 17,389 | 22,341 | 26,533 | 25,865 |
|  | 10,303 | 11,633 | 15,649 | 16,164 |
|  | 3,329 | 3,261 | 3,828 | 4,046 |
|  | 3,757 | 7,448 | 7,056 | 5,656 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 27,783 | 29,616 | 29,506 | 27,430 |
| Sales of goods and services 27,284 29,064 <br> Interest and dividend revenue (operating) .. 29,320 <br> .. .. .. |  |  |  |  |
|  |  |  |  |  |
| Other operating revenue | 500 | 552 | 186 | 163 |
| Operating expenses | 25,316 | 26,787 | 26,964 | 26,829 |
| Purchased goods, materials and service | 17,725 | 18,491 | 18,957 | 19,933 |
| Wages, salaries and employee benefits | 5,249 | 5,985 | 5,550 | 4,138 |
| Indirect taxes |  | 275 | 419 | 315 |
| Depreciation, depletion and amortization | 1,036 | 1,475 | 1,700 | 1,694 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 1,305 | 563 | 337 | 748 |
| Operating profit/lossInterest and dividend revenue |  | 2,829 | 2,542 | 601 |
|  | 420 | 382 | 647 | 503 |
| Interest expense on borrowing | 773 | 869 | 782 | 1,002 |
| Gains/losses | -21 | -69 | 221 | -338 |
| Profit before income taxIncome tax | 2,093 | 2,272 | 2,627 | -236 |
|  | 434 | 522 | 634 | -84 |
| Equity in affiliates' earnings | -12 | 61 | 154 | 42 |
| Profit before extraordinary gains | 1,647 | 1,811 | 2,147 | -110 |
| Extraordinary gains | -56 | -13 | 5 | 13 |
| Net profit | 1,591 | 1,798 | 2,152 | -97 |
|  | Selected ratios |  |  |  |
| Debt to equity | 0.641 | 0.548 | 0.517 | 0.612 |
| Profit margin | 8.9\% | 9.6\% | 8.6\% | 2.2\% |
| Return on equity | 9.5\% | 8.1\% | 8.1\% | -0.4\% |
| Return on capital employed | 7.9\% | 7.1\% | 6.8\% | 1.6\% |
| Working capital | 1.277 | 1.612 | 1.744 | 1.356 |
| Quick ratio | 0.806 | 0.935 | 0.981 | 0.797 |
| Inventory turnover | 5.941 | 5.819 | 5.316 | 5.606 |
| Receivables turnover | 5.489 | 6.112 | 5.042 | 4.946 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 6.6\% | -0.4\% | -7.0\% |
| Operating expenses, year-over-year change | ..\% | 5.8\% | 0.7\% | -0.5\% |
| Operating profit, year-over-year change | ..\% | 14.6\% | -10.1\% | -76.3\% |

## Industry 15

Fabricated metal product manufacturing

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 19,014 | 19,991 | 20,724 | 21,655 |
| Cash and deposits | 1,007 | 1,767 | 1,597 | 1,847 |
| Accounts receivable and accrued revenue | 4,466 | 5,094 | 5,192 | 5,148 |
| Inventories | 3,168 | 3,383 | 3,494 | 3,478 |
| Investments | 3,340 | 3,005 | 3,670 | 3,801 |
| Investments and accounts with affiliates | .. | 2,496 | 3,160 | 3,389 |
| Portfolio investments |  | 510 | 509 | 412 |
| Loans | 135 | 133 | 136 | 123 |
| Mortgage | 13 | 66 | 63 | 69 |
| Non-mortgage | 122 | 68 | 73 | 54 |
| Bank customers' liabilities under acceptances 5 |  |  |  |  |
| Capital assets, net | 5,744 | 5,582 | 5,561 | 5,735 |
| Other assets | 1,155 | 1,026 | 1,074 | 1,523 |
| Liabilities | 11,167 | 11,980 | 12,079 | 12,783 |
| Accounts payable and accrued liabilities | 4,218 | 4,477 | 4,782 | 4,733 |
| Loans and accounts with affiliates | 2,277 | 2,898 | 2,615 | 2,886 |
| Borrowings | 3,880 | 3,512 | 3,744 | 3,940 |
| Loans and overdrafts | .. | 2,529 | 2,557 | 2,758 |
| From banks | .. | 2,203 | 2,237 | 2,110 |
| From others | .. | 326 | 320 | 648 |
| Bankers' acceptances and paper | .. | 264 | 428 | 321 |
| Bonds and debentures | .. | 251 | 164 | 165 |
| Mortgages |  | 468 | 596 | 696 |
| Deferred income tax | 334 | 380 | 392 | 415 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 458 | 714 | 547 | 808 |
| Equity Share capital Contributed surplus and other Retained earnings | 7,847 | 8,011 | 8,645 | 8,872 |
|  | 2,314 | 2,351 | 2,285 | 2,303 |
|  | 536 | 485 | 403 | 536 |
|  | 4,998 | 5,175 | 5,957 | 6,033 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue <br> Sales of goods and services Interest and dividend revenue (operating) Other operating revenue | 26,921 | 29,372 | 29,418 | 29,967 |
|  | 26,776 | 29,295 | 29,282 | 29,812 |
|  |  |  |  |  |
|  | 145 | 77 | 136 | 155 |
| Operating expenses <br> Purchased goods, materials and service Wages, salaries and employee benefits Indirect taxes Depreciation, depletion and amortization Interest expense (operating) Other operating expenses | 25,155 | 27,385 | 27,393 | 28,141 |
|  | 19,785 | 18,787 | 19,570 | 20,193 |
|  | 4,659 | 7,269 | 6,676 | 6,531 |
|  |  | 174 | 140 | 166 |
|  | 556 | 847 | 918 | 946 |
|  |  |  |  |  |
|  | 154 | 308 | 90 | 304 |
| Operating profit/loss Interest and dividend revenue Interest expense on borrowing Gains/losses | 1,766 | 1,987 | 2,025 | 1,827 |
|  | 237 | 241 | 134 | 127 |
|  | 354 | 361 | 384 | 415 |
|  | 95 | 55 | 42 | 96 |
| Profit before income tax Income tax Equity in affiliates' earnings |  | 1,922 | 1,817 | 1,634 |
|  | 533 | 722 | 643 | 555 |
|  | 27 | 99 | 100 | 129 |
| Profit before extraordinary gains | 1,237 | 1,298 | 1,274 | 1,208 |
| Extraordinary gains | 0 | 5 | -5 | 11 |
| Net profit | 1,238 | 1,303 | 1,270 | 1,219 |
|  | Selected ratios |  |  |  |
| Debt to equity | 0.785 | 0.800 | 0.736 | 0.769 |
| Profit margin | 6.6\% | 6.8\% | 6.9\% | 6.1\% |
| Return on equity | 15.8\% | 16.2\% | 14.7\% | 13.6\% |
| Return on capital employed | 10.6\% | 10.8\% | 10.3\% | 9.6\% |
| Working capital | 1.398 | 1.610 | 1.444 | 1.530 |
| Quick ratio | 0.945 | 1.119 | 0.999 | 1.065 |
| Inventory turnover | 8.498 | 8.682 | 8.420 | 8.617 |
| Receivables turnover | 6.028 | 5.766 | 5.667 | 5.822 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | .. \% | 9.1\% | 0.2\% | 1.9\% |
| Operating expenses, year-over-year change | .. \% | 8.9\% | 0.0\% | 2.7\% |
| Operating profit, year-over-year change | .. \% | 12.5\% | 1.9\% | -9.8\% |

## Industry 16

## Machinery manufacturing

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 17,914 | 19,304 | 20,806 | 21,383 |
| Cash and deposits | 1,123 | 1,369 | 1,634 | 1,609 |
| Accounts receivable and accrued revenue | 4,679 | 5,078 | 5,712 | 5,519 |
| Inventories | 4,061 | 3,996 | 4,244 | 4,149 |
| Investments | 2,591 | 3,313 | 2,813 | 3,484 |
| Investments and accounts with affiliates | .. | 2,844 | 2,503 | 3,203 |
| Portfolio investments |  | 469 | 310 | 280 |
| Loans | 209 | 77 | 90 | 84 |
| Mortgage | 9 | 37 | 42 | 38 |
| Non-mortgage | 200 | 40 | 48 | 47 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 4,298 | 4,464 | 4,823 | 4,904 |
| Other assets | 952 | 1,007 | 1,490 | 1,634 |
| Liabilities | 10,404 | 10,343 | 12,079 | 12,217 |
| Accounts payable and accrued liabilities | 3,884 | 4,086 | 4,343 | 4,310 |
| Loans and accounts with affiliates | 1,849 | 2,128 | 2,658 | 2,717 |
| Borrowings | 3,202 | 2,872 | 3,708 | 3,867 |
| Loans and overdrafts | .. | 2,160 | 2,764 | 2,972 |
| From banks |  | 1,898 | 2,335 | 2,572 |
| From others | . | 261 | 430 | 400 |
| Bankers' acceptances and paper |  | 119 | 70 | 67 |
| Bonds and debentures | .. | 188 | 296 | 260 |
| Mortgages |  | 405 | 578 | 568 |
| Deferred income tax | 229 | 252 | 231 | 234 |
| Bank customers' liabilities under acceptances ... |  |  |  |  |
| Other liabilities | 1,239 | 1,005 | 1,140 | 1,090 |
| EquityShare capitalContributed surplus andRetained earnings | 7,510 | 8,961 | 8,727 | 9,167 |
|  | 2,669 | 3,182 | 3,089 | 3,165 |
|  | 162 | 421 | 349 | 537 |
|  | 4,679 | 5,358 | 5,289 | 5,465 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 23,587 | 24,893 | 26,031 | 26,235 |
| Sales of goods and services 23,422 24,808 <br> Interest and dividend revenue (operating) .. .. |  |  |  |  |
|  |  |  |  |  |
| Other operating revenue | 165 | 85 | 89 | 118 |
| Operating expenses | 21,963 | 23,366 | 24,322 | 24,560 |
| Purchased goods, materials and service | 17,023 | 16,419 | 17,671 | 18,141 |
| Wages, salaries and employee benefits | 4,166 | 5,821 | 5,521 | 5,187 |
| Indirect taxes |  | 191 | 136 | 155 |
| Depreciation, depletion and amortization | 385 | 706 | 864 | 816 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 389 | 228 | 130 | 261 |
| Operating profit/lossInterest and dividend revenue | 1,623 | 1,527 | 1,709 | 1,675 |
|  | 110 | 545 | 106 | 148 |
| Interest expense on borrowing | 214 | 291 | 330 | 354 |
| Gains/losses | 136 | 52 | 76 | 49 |
| Profit before income taxIncome tax | 1,656 | 1,834 | 1,561 | 1,517 |
|  | 534 | 581 | 535 | 507 |
| Equity in affiliates' earnings | 76 | 348 | 78 | 26 |
| Profit before extraordinary gains | 1,197 | 1,601 | 1,104 | 1,036 |
| Extraordinary gains | -12 | -6 | -17 | 15 |
| Net profit | 1,185 | 1,596 | 1,087 | 1,051 |
|  | Selected ratios |  |  |  |
| Debt to equity | 0.673 | 0.558 | 0.729 | 0.718 |
| Profit margin | 6.9\% | 6.1\% | 6.6\% | 6.4\% |
| Return on equity | 15.9\% | 17.9\% | 12.7\% | 11.3\% |
| Return on capital employed | 10.8\% | 13.0\% | 8.9\% | 8.3\% |
| Working capital | 1.601 | 1.666 | 1.608 | 1.615 |
| Quick ratio | 1.011 | 1.058 | 1.054 | 1.061 |
| Inventory turnover | 5.808 | 6.229 | 6.134 | 6.323 |
| Receivables turnover | 5.041 | 4.902 | 4.557 | 4.753 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 5.5\% | 4.6\% | 0.8\% |
| Operating expenses, year-over-year change | ..\% | 6.4\% | 4.1\% | 1.0\% |
| Operating profit, year-over-year change | ..\% | -5.9\% | 11.9\% | -2.0\% |

## Industry 17

Computer and electronic product manufacturing

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 42,677 | 52,170 | 74,823 | 71,336 |
| Cash and deposits | 1,112 | 2,458 | 2,405 | 2,891 |
| Accounts receivable and accrued revenue | 9,527 | 11,834 | 15,232 | 11,526 |
| Inventories | 4,158 | 4,111 | 5,506 | 5,377 |
| Investments | 22,145 | 25,713 | 38,867 | 40,975 |
| Investments and accounts with affiliates | .. | 24,775 | 37,333 | 39,186 |
| Portfolio investments |  | 939 | 1,534 | 1,789 |
| Loans | 209 | 851 | 936 | 59 |
| Mortgage | 3 | 18 | 23 | 23 |
| Non-mortgage | 205 | 834 | 913 | 36 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 4,125 | 4,636 | 5,879 | 5,617 |
| Other assets | 1,401 | 2,566 | 5,998 | 4,891 |
| Liabilities | 16,643 | 22,290 | 29,340 | 23,819 |
| Accounts payable and accrued liabilities | 8,938 | 12,081 | 15,862 | 8,608 |
| Loans and accounts with affiliates | 2,596 | 3,899 | 6,311 | 5,448 |
| Borrowings | 3,982 | 4,420 | 4,510 | 8,409 |
| Loans and overdrafts | .. | 2,124 | 2,393 | 2,707 |
| From banks | .. | 1,262 | 1,487 | 1,963 |
| From others | .. | 862 | 906 | 744 |
| Bankers' acceptances and paper |  | 15 | 299 | 312 |
| Bonds and debentures | . | 2,116 | 1,604 | 5,147 |
| Mortgages |  | 166 | 214 | 244 |
| Deferred income tax | -365 | -427 | 301 | -1,041 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 1,491 | 2,317 | 2,356 | 2,395 |
| Equity | 26,034 | 29,879 | 45,483 | 47,517 |
| Share capital | 18,581 | 21,058 | 37,380 | 15,924 |
| Contributed surplus and other | 114 | 230 | 1,025 | 27,077 |
| Retained earnings | 7,339 | 8,591 | 7,079 | 4,516 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 32,383 | 35,099 | 49,333 | 37,965 |
| Sales of goods and services | 28,031 | 34,536 | 48,553 | 37,084 |
| Interest and dividend revenue (operating) |  |  |  |  |
| Other operating revenue | 4,352 | 562 | 781 | 881 |
| Operating expenses | 30,236 | 31,175 | 45,502 | 39,582 |
| Purchased goods, materials and service | 25,108 | 19,909 | 32,417 | 28,873 |
| Wages, salaries and employee benefits | 3,753 | 8,404 | 10,735 | 7,167 |
| Indirect taxes |  | 268 | 443 | 520 |
| Depreciation, depletion and amortization | 802 | 1,768 | 1,571 | 1,247 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 573 | 826 | 337 | 1,776 |
| Operating profit/loss | 2,147 | 3,924 | 3,831 | -1,617 |
| Interest and dividend revenue | 603 | 1,241 | 418 | 336 |
| Interest expense on borrowing | 519 | 545 | 558 | 678 |
| Gains/losses | 93 | -63 | 430 | -973 |
| Profit before income tax | 2,325 | 4,557 | 4,122 | -2,933 |
| Income tax | 528 | 1,624 | 1,616 | -675 |
| Equity in affiliates' earnings | 75 | 117 | -413 | -242 |
| Profit before extraordinary gains | 1,872 | 3,050 | 2,093 | -2,500 |
| Extraordinary gains | -13 | -32 | 4 | -5 |
| Net profit | 1,859 | 3,018 | 2,098 | -2,505 |
|  | Selected ratios |  |  |  |
| Debt to equity | 0.253 | 0.278 | 0.238 | 0.292 |
| Profit margin | 6.6\% | 11.2\% | 7.8\% | -4.3\% |
| Return on equity | 7.2\% | 10.2\% | 4.6\% | -5.3\% |
| Return on capital employed | 7.0\% | 8.9\% | 4.4\% | -3.3\% |
| Working capital | 1.496 | 1.339 | 1.546 | 1.690 |
| Quick ratio | 1.133 | 1.072 | 1.229 | 1.228 |
| Inventory turnover | 7.788 | 8.537 | 8.959 | 7.061 |
| Receivables turnover | 3.399 | 2.966 | 3.239 | 3.294 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 8.4\% | 40.6\% | -23.0\% |
| Operating expenses, year-over-year change | ..\% | 3.1\% | 46.0\% | -13.0\% |
| Operating profit, year-over-year change | ..\% | 82.7\% | -2.4\% | -142.2\% |

## Industry 18

Electrical equipment, appliance and component manufacturing

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 8,863 | 9,520 | 11,233 | 11,593 |
| Cash and deposits | 504 | 827 | 691 | 874 |
| Accounts receivable and accrued revenue | 2,207 | 2,364 | 2,967 | 2,589 |
| Inventories | 1,457 | 1,564 | 2,022 | 2,232 |
| Investments | 1,704 | 1,907 | 1,879 | 2,455 |
| Investments and accounts with affiliates | , | 1,596 | 1,658 | 2,260 |
| Portfolio investments |  | 312 | 221 | 195 |
| Loans | 28 | 32 | 21 | 19 |
| Mortgage | 5 | 13 | 6 | 4 |
| Non-mortgage | 22 | 18 | 15 | 15 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 1,879 | 1,671 | 2,053 | 2,200 |
| Other assets | 1,084 | 1,156 | 1,601 | 1,223 |
| Liabilities | 5,202 | 5,621 | 6,174 | 6,686 |
| Accounts payable and accrued liabilities | 1,901 | 1,944 | 2,362 | 2,263 |
| Loans and accounts with affiliates | 1,020 | 1,117 | 2,005 | 2,236 |
| Borrowings | 1,382 | 1,723 | 1,006 | 1,638 |
| Loans and overdrafts | .. | 847 | 593 | 996 |
| From banks | .. | 680 | 423 | 605 |
| From others | .. | 167 | 170 | 391 |
| Bankers' acceptances and paper | . | 668 | 315 | 469 |
| Bonds and debentures | .. | 8 |  | 40 |
| Mortgages |  | 201 | 99 | 133 |
| Deferred income tax | -161 | -291 | -91 | -226 |
| Bank customers' liabilities under acceptancesOther liabilities |  |  |  |  |
|  | 1,059 | 1,127 | 892 | 774 |
| Equity | 3,661 | 3,900 | 5,060 | 4,908 |
| Share capital | 1,932 | 1,982 | 2,341 | 2,754 |
| Contributed surplus and other | 627 | 689 | 404 | 432 |
| Retained earnings | 1,103 | 1,228 | 2,314 | 1,721 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 12,400 | 12,831 | 14,553 | 14,195 |
| Sales of goods and services | 12,378 | 12,803 | 14,524 | 14,165 |
| Interest and dividend revenue (operating) |  |  |  |  |
| Other operating revenue | 22 | 28 | 29 | 30 |
| Operating expenses | 11,694 | 11,667 | 13,057 | 13,641 |
| Purchased goods, materials and service | 9,926 | 8,828 | 10,212 | 10,418 |
| Wages, salaries and employee benefits | 1,462 | 2,426 | 2,117 | 2,265 |
| Indirect taxes |  | 93 | 103 | 90 |
| Depreciation, depletion and amortization | 223 | 285 | 469 | 414 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 83 | 35 | 156 | 455 |
| Operating profit/loss | 706 | 1,163 | 1,496 | 553 |
| Interest and dividend revenue | 78 | 58 | 93 | 88 |
| Interest expense on borrowing | 127 | 115 | 184 | 220 |
| Gains/losses | 18 | -121 | 8 | -325 |
| Profit before income tax | 674 | 985 | 1,413 | 97 |
| Income tax | 331 | 347 | 565 | 129 |
| Equity in affiliates' earnings | 59 | 66 | 24 | 93 |
| Profit before extraordinary gains | 402 | 704 | 872 | 60 |
| Extraordinary gains | -13 | -99 | -5 | -2 |
| Net profit | 390 | 606 | 866 | 58 |
|  | Selected ratios |  |  |  |
| Debt to equity | 0.656 | 0.729 | 0.595 | 0.790 |
| Profit margin | 5.7\% | 9.1\% | 10.3\% | 3.9\% |
| Return on equity | 11.0\% | 18.1\% | 17.2\% | 1.2\% |
| Return on capital employed | 8.2\% | 11.7\% | 12.4\% | 2.5\% |
| Working capital | 1.372 | 1.285 | 1.600 | 1.396 |
| Quick ratio | 0.957 | 0.907 | 1.075 | 0.854 |
| Inventory turnover | 8.509 | 8.203 | 7.198 | 6.359 |
| Receivables turnover | 5.619 | 5.429 | 4.905 | 5.482 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 3.5\% | 13.4\% | -2.5\% |
| Operating expenses, year-over-year change | ..\% | -0.2\% | 11.9\% | 4.5\% |
| Operating profit, year-over-year change | ..\% | 64.8\% | 28.6\% | -63.0\% |

## Industry 19

Motor vehicles and parts manufacturing

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 52,265 | 62,645 | 74,312 | 78,385 |
| Cash and deposits | 1,644 | 2,619 | 3,936 | 4,170 |
| Accounts receivable and accrued revenue | 11,927 | 14,949 | 13,768 | 12,127 |
| Inventories | 3,977 | 6,702 | 6,597 | 5,967 |
| Investments | 9,779 | 7,638 | 19,829 | 25,997 |
| Investments and accounts with affiliates | .. | 6,760 | 19,039 | 25,283 |
| Portfolio investments |  | 878 | 790 | 714 |
| Loans | 975 | 936 | 31 | 20 |
| Mortgage | 3 | 11 | 18 | 10 |
| Non-mortgage | 972 | 925 | 14 | 9 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 18,009 | 21,844 | 22,084 | 21,697 |
| Other assets | 5,955 | 7,956 | 8,068 | 8,408 |
| Liabilities | 30,972 | 39,638 | 45,319 | 44,484 |
| Accounts payable and accrued liabilities | 13,038 | 18,891 | 20,630 | 21,299 |
| Loans and accounts with affiliates | 6,601 | 9,408 | 12,499 | 13,372 |
| Borrowings | 4,050 | 4,159 | 5,057 | 3,383 |
| Loans and overdrafts | .. | 3,889 | 4,479 | 3,011 |
| From banks | . | 2,758 | 3,342 | 1,937 |
| From others |  | 1,130 | 1,138 | 1,074 |
| Bankers' acceptances and paper | . | 5 | 41 | 11 |
| Bonds and debentures | .. | 36 | 292 | 184 |
| Mortgages |  | 230 | 245 | 177 |
| Deferred income tax | 12 | 1,224 | 1,203 | 704 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 7,271 | 5,957 | 5,931 | 5,727 |
| Equity | 21,293 | 23,007 | 28,993 | 33,901 |
| Share capital | 5,966 | 7,255 | 9,023 | 11,544 |
| Contributed surplus and other | 1,198 14,129 | +384 | 930 | 1,019 21,339 |
| Retained earnings | 14,129 | 15,368 | 19,041 | 21,339 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 112,678 | 141,249 | 139,571 | 129,564 |
| Sales of goods and services | 111,871 | 140,615 | 138,864 | 128,555 |
| Interest and dividend revenue (operating) Other operating revenue | 807 | 634 | 708 | 1,009 |
| Operating expenses | 107,337 | 132,171 | 130,679 | 124,639 |
| Purchased goods, materials and service | 94,907 | 115,393 | 113,435 | 108,583 |
| Wages, salaries and employee benefits | 8,904 | 12,073 | 10,804 | 10,981 |
| Indirect taxes |  | 394 | 449 | 310 |
| Depreciation, depletion and amortization | 2,498 | 3,883 | 5,620 | 4,484 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 1,028 | 428 | 371 | 280 |
| Operating profit/loss | 5,341 | 9,078 | 8,893 | 4,925 |
| Interest and dividend revenue | 894 | 817 | 455 | 412 |
| Interest expense on borrowing | 457 | 768 | 1,009 | 1,164 |
| Gains/losses | -284 | -258 | -168 | -96 |
| Profit before income tax | 5,494 | 8,868 | 8,172 | 4,078 |
| Income tax | 1,889 | 3,353 | 3,008 | 1,365 |
| Equity in affiliates' earnings | 104 | 180 | 379 | 449 |
| Profit before extraordinary gains Extraordinary gains | $\begin{array}{r} 3,709 \\ -59 \end{array}$ | 5,696 0 | 5,543 6 | 3,162 |
| Net profit | 3,650 | 5,696 | 5,548 | 3,169 |
|  | Selected ratios |  |  |  |
| Debt to equity |  | 0.590 | 0.606 | 0.494 |
| Profit margin | 4.7\% | 6.4\% | 6.4\% | 3.8\% |
| Return on equity | 17.4\% | 24.8\% | 19.1\% | 9.3\% |
| Return on capital employed | 12.5\% | 16.9\% | 13.3\% | 7.7\% |
| Working capital | 1.225 | 1.229 | 0.952 | 1.023 |
| Quick ratio | 1.014 | 0.931 | 0.709 | 0.782 |
| Inventory turnover | 28.331 | 21.075 | 21.158 | 21.712 |
| Receivables turnover | 9.447 | 9.449 | 10.138 | 10.684 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | .. \% | 25.4\% | -1.2\% | -7.2\% |
| Operating expenses, year-over-year change | .. \% | 23.1\% | -1.1\% | -4.6\% |
| Operating profit, year-over-year change | .. $\%$ | 70.0\% | -2.0\% | -44.6\% |

## Industry 20

Other transportation equipment manufacturing

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 13,453 | 15,080 | 17,324 | 19,496 |
| Cash and deposits | 402 | 726 | 430 | 596 |
| Accounts receivable and accrued revenue | 2,276 | 3,477 | 3,682 | 2,957 |
| Inventories | 3,752 | 3,839 | 5,462 | 6,004 |
| Investments | 3,248 | 3,319 | 3,329 | 4,282 |
| Investments and accounts with affiliates |  | 3,300 | 3,144 | 4,110 |
| Portfolio investments |  | 19 | 185 | 172 |
| Loans | 18 | 71 | 59 | 53 |
| Mortgage | 3 | 25 | 12 | 6 |
| Non-mortgage | 15 | 46 | 46 | 47 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 2,925 | 2,873 | 3,304 | 3,543 |
| Other assets | 832 | 775 | 1,058 | 2,061 |
| Liabilities | 7,666 | 8,681 | 10,852 | 12,323 |
| Accounts payable and accrued liabilities | 2,151 | 3,207 | 4,597 | 4,149 |
| Loans and accounts with affiliates | 605 | 469 | 638 | 1,526 |
| Borrowings | 3,957 | 3,864 | 4,211 | 5,176 |
| Loans and overdrafts | .. | 2,180 | 2,257 | 2,288 |
| From banks | .. | 1,869 | 1,683 | 1,878 |
| From others | .. | 310 | 574 | 409 |
| Bankers' acceptances and paper | . | 296 | 166 | 168 |
| Bonds and debentures | .. | 1,165 | 1,594 | 2,517 |
| Mortgages |  | 224 | 193 | 204 |
| Deferred income tax | 355 | 441 | 725 | 1,049 |
|  |  |  |  |  |
| Other liabilities | 597 | 700 | 681 | 423 |
| Equity Share capital Contributed surplus and other Retained earnings | 5,787 | 6,399 | 6,472 | 7,174 |
|  | 1,925 | 1,926 | 2,149 | 2,145 |
|  | 68 | 114 | 76 | 170 |
|  | 3,794 | 4,360 | 4,247 | 4,859 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 14,633 | 17,195 | 19,620 | 22,391 |
| Sales of goods and services | 14,552 | 17,121 | 19,588 | 22,372 |
| Interest and dividend revenue (operating) |  |  |  |  |
| Other operating revenue | 81 | 74 | 32 | 19 |
| Operating expenses | 13,525 | 15,609 | 17,325 | 19,741 |
| Purchased goods, materials and service | 11,817 | 9,881 | 11,886 | 14,177 |
| Wages, salaries and employee benefits | 1,024 | 4,210 | 4,761 | 4,354 |
| Indirect taxes |  | 1,031 | 153 | 396 |
| Depreciation, depletion and amortization | 173 | 372 | 327 | 358 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 510 | 115 | 198 | 456 |
| Operating profit/loss | 1,108 | 1,586 | 2,295 | 2,650 |
| Interest and dividend revenue | 109 | 49 | 265 | 180 |
| Interest expense on borrowing | 168 | 250 | 437 | 321 |
| Gains/losses | -39 | 19 | 20 | -37 |
| Profit before income tax | 1,011 | 1,405 | 2,143 | 2,473 |
| Income tax | 243 | 436 | 780 | 655 |
| Equity in affiliates' earnings | 0 | 19 | 6 | 3 |
| Profit before extraordinary gains | 768 | 987 | 1,369 | 1,821 |
| Extraordinary gains | 0 | 1 | 18 | -14 |
| Net profit | 767 | 989 | 1,386 | 1,807 |
|  | Selected ratios |  |  |  |
| Debt to equity | 0.788 | 0.677 | 0.749 | 0.934 |
| Profit margin | 7.6\% | 9.2\% | 11.7\% | 11.8\% |
| Return on equity | 13.3\% | 15.4\% | 21.1\% | 25.4\% |
| Return on capital employed | 8.7\% | 10.8\% | 14.5\% | 14.9\% |
| Working capital | 1.650 | 1.562 | 1.569 | 1.554 |
| Quick ratio | 0.727 | 0.815 | 0.697 | 0.600 |
| Inventory turnover | 3.900 | 4.479 | 3.592 | 3.729 |
| Receivables turnover | 6.429 | 4.946 | 5.328 | 7.571 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 17.5\% | 14.1\% | 14.1\% |
| Operating expenses, year-over-year change | ..\% | 15.4\% | 11.0\% | 13.9\% |
| Operating profit, year-over-year change | ..\% | 43.1\% | 44.7\% | 15.5\% |

## Industry 21

Furniture and related product manufacturing

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 5,450 | 6,827 | 7,757 | 8,088 |
| Cash and deposits | 314 | 537 | 495 | 545 |
| Accounts receivable and accrued revenue | 1,709 | 2,153 | 2,186 | 2,066 |
| Inventories | 1,193 | 1,305 | 1,498 | 1,455 |
| Investments | 572 | 499 | 712 | 838 |
| Investments and accounts with affiliates | .. | 344 | 556 | 700 |
| Portfolio investments |  | 155 | 156 | 138 |
| Loans | 125 | 34 | 28 | 33 |
| Mortgage | 2 | 19 | 13 | 15 |
| Non-mortgage | 122 | 15 | 15 | 18 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 1,137 | 1,567 | 1,901 | 2,183 |
| Other assets | 401 | 732 | 938 | 969 |
| Liabilities | 3,398 | 4,196 | 4,904 | 4,990 |
| Accounts payable and accrued liabilities | 1,329 | 1,899 | 1,788 | 1,657 |
| Loans and accounts with affiliates | 568 | 943 | 1,188 | 1,381 |
| Borrowings | 1,338 | 1,211 | 1,635 | 1,592 |
| Loans and overdrafts | .. | 938 | 1,143 | 1,039 |
| From banks | .. | 845 | 1,043 | 910 |
| From others | .. | 93 | 100 | 129 |
| Bankers' acceptances and paper | . | 12 | 3 | 4 |
| Bonds and debentures | .. | 26 | 8 | 8 |
| Mortgages |  | 235 | 481 | 541 |
| Deferred income tax | 61 | 71 | 65 | 101 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 101 | 71 | 228 | 259 |
| Equity |  | 2,631 | 2,853 | 3,098 |
| Share capital | 674 | 671 | 948 | 1,102 |
| Contributed surplus and other | 172 | , 258 | +215 | , 203 |
| Retained earnings | 1,207 | 1,702 | 1,690 | 1,793 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 9,854 | 12,379 | 13,099 | 13,723 |
| Sales of goods and services | 9,802 | 12,362 | 13,080 | 13,694 |
|  |  |  |  |  |
| Other operating revenue | 51 | 16 | 20 | 28 |
| Operating expenses | 9,104 | 11,400 | 12,208 | 12,928 |
| Purchased goods, materials and service | 6,730 | 7,578 | 8,311 | 9,184 |
| Wages, salaries and employee benefits | 2,155 | 3,388 | 3,449 | 3,096 |
| Indirect taxes |  | 55 | 74 | 82 |
| Depreciation, depletion and amortization | 155 | 216 | 345 | 406 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 65 | 162 | 30 | 160 |
| Operating profit/loss | 750 | 979 | 891 | 795 |
| Interest and dividend revenue | 76 | 14 | 20 | 24 |
| Interest expense on borrowing | 105 | 121 | 155 | 191 |
| Gains/losses | 4 | 38 | 43 | 32 |
| Profit before income tax | 725 | 911 | 801 | 661 |
| Income tax | 224 | 331 | 263 | 226 |
| Equity in affiliates' earnings | 18 | 8 | 19 | 4 |
| Profit before extraordinary gains Extraordinary gains | 519 2 | 588 | 556 -1 | 439 -6 |
| Net profit | 521 | 588 | 555 | 433 |
|  | Selected ratios |  |  |  |
|  |  | 0.819 | 0.990 | 0.959 |
| Profit margin | 7.6\% | 7.9\% | 6.8\% | 5.8\% |
| Return on equity | 25.3\% | 22.3\% | 19.5\% | 14.2\% |
| Return on capital employed | 15.1\% | 14.1\% | 11.8\% | 9.5\% |
| Working capital | 1.701 | 1.499 | 1.554 | 1.657 |
| Quick ratio | 1.127 | 1.029 | 1.034 | 1.098 |
| Inventory turnover | 8.258 | 9.485 | 8.747 | 9.433 |
| Receivables turnover | 5.767 | 5.750 | 5.992 | 6.642 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 25.6\% | 5.8\% | 4.8\% |
| Operating expenses, year-over-year change | ..\% | 25.2\% | 7.1\% | 5.9\% |
| Operating profit, year-over-year change | ..\% | 30.6\% | -8.9\% | -10.8\% |

## Industry 22

## Miscellaneous manufacturing

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 5,324 | 5,336 | 5,973 | 5,910 |
| Cash and deposits | 267 | 386 | 581 | 532 |
| Accounts receivable and accrued revenue | 1,300 | 1,404 | 1,530 | 1,437 |
| Inventories | 1,475 | 1,233 | 1,347 | 1,275 |
| Investments | 580 | 724 | 701 | 832 |
| Investments and accounts with affiliates |  | 598 | 514 | 646 |
| Portfolio investments |  | 126 | 188 | 186 |
| Loans | 68 | 94 | 122 | 104 |
| Mortgage | 4 | 32 | 42 | 23 |
| Non-mortgage | 64 | 62 | 80 | 81 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 1,166 | 1,211 | 1,340 | 1,266 |
| Other assets | 467 | 284 | 353 | 464 |
| Liabilities | 3,532 | 3,328 | 3,703 | 3,808 |
| Accounts payable and accrued liabilities | 1,138 | 1,094 | 1,209 | 1,154 |
| Loans and accounts with affiliates | 863 | 916 | 895 | 1,150 |
| Borrowings | 1,440 | 1,229 | 1,451 | 1,212 |
| Loans and overdrafts | , | 838 | 1,131 | 852 |
| From banks | .. | 754 | 1,028 | 761 |
| From others | . | 84 | 103 | 91 |
| Bankers' acceptances and paper | .. | 95 | 91 | 93 |
| Bonds and debentures | .. | 1 | 34 | 29 |
| Mortgages |  | 295 | 195 | 238 |
| Deferred income tax | 18 | -4 | 17 | 20 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 74 | 93 | 132 | 272 |
| Equity Share capital Contributed surplus and other Retained earnings | 1,792 | 2,008 | 2,270 | 2,102 |
|  | 707 | 837 | 1,705 | 1,429 |
|  | 185 | 200 | 179 | 169 |
|  | 900 | 972 | 386 | 504 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 8,070 | 8,188 | 8,165 | 8,229 |
| Sales of goods and services | 8,030 | 8,149 | 8,128 | 8,191 |
| Interest and dividend revenue (operating) |  |  |  |  |
| Other operating revenue | 40 | 39 | 36 | 38 |
| Operating expenses | 7,625 | 7,600 | 7,834 | 7,950 |
| Purchased goods, materials and service | 6,137 | 5,461 | 5,674 | 5,835 |
| Wages, salaries and employee benefits | 1,277 | 1,882 | 1,799 | 1,677 |
| Indirect taxes |  | 37 | 51 | 31 |
| Depreciation, depletion and amortization | 149 | 173 | 287 | 261 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 62 | 47 | 24 | 145 |
| Operating profit/loss | 444 | 587 | 330 | 280 |
| Interest and dividend revenue | 37 | 31 | 52 | 34 |
| Interest expense on borrowing | 143 | 153 | 145 | 142 |
| Gains/losses | 0 | -9 | 30 | 33 |
| Profit before income tax | 339 | 456 | 268 | 204 |
| Income tax | 162 | 162 | 140 | 126 |
| Equity in affiliates' earnings | 4 | 0 | 47 | 3 |
| Profit before extraordinary gains | 181 | 294 | 175 | 81 |
| Extraordinary gains | -2 | -2 | 2 | -6 |
| Net profit | 179 | 293 | 177 | 76 |
|  | Selected ratios |  |  |  |
| Debt to equity | 1.285 | 1.068 | 1.033 | 1.123 |
| Profit margin | 5.5\% | 7.2\% | 4.0\% | 3.4\% |
| Return on equity | 10.1\% | 14.7\% | 7.7\% | 3.9\% |
| Return on capital employed | 7.2\% | 9.8\% | 6.2\% | 4.2\% |
| Working capital | 1.372 | 1.587 | 1.624 | 1.548 |
| Quick ratio | 0.782 | 1.001 | 1.044 | 1.003 |
| Inventory turnover | 5.470 | 6.642 | 6.060 | 6.453 |
| Receivables turnover | 6.207 | 5.831 | 5.337 | 5.728 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | .. \% | 1.5\% | -0.3\% | 0.8\% |
| Operating expenses, year-over-year change | .. \% | -0.3\% | 3.1\% | 1.5\% |
| Operating profit, year-over-year change | .. \% | 32.1\% | -43.8\% | -15.3\% |

## Industry 23

Petroleum product wholesaler-distributors

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 5,335 | 4,862 | 5,098 | 4,369 |
| Cash and deposits | 163 | 232 | 256 | 299 |
| Accounts receivable and accrued revenue | 1,745 | 1,585 | 1,719 | 1,459 |
| Inventories | 524 | 549 | 580 | 574 |
| Investments | 1,022 | 1,334 | 1,154 | 1,045 |
| Investments and accounts with affiliates | .. | 1,261 | 1,058 | 947 |
| Portfolio investments |  | 73 | 95 | 99 |
| Loans | 39 | 26 | 22 | 17 |
| Mortgage | 4 | 19 | 15 | 11 |
| Non-mortgage | 35 | 7 | 7 | 6 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 1,583 | 926 | 1,137 | 765 |
| Other assets | 258 | 210 | 230 | 209 |
| Liabilities | 3,274 | 2,990 | 3,297 | 2,442 |
| Accounts payable and accrued liabilities | 1,728 | 1,625 | 1,694 | 1,519 |
| Loans and accounts with affiliates | 747 | 611 | 772 | 494 |
| Borrowings | 520 | 465 | 575 | 453 |
| Loans and overdrafts | .. | 352 | 460 | 369 |
| From banks | .. | 321 | 398 | 292 |
| From others | .. | 32 | 62 | 77 |
| Bankers' acceptances and paper | . | 28 | 23 | 12 |
| Bonds and debentures | .. | 8 | 4 | 2 |
| Mortgages |  | 76 | 88 | 69 |
| Deferred income tax | 173 | 77 | 108 | 90 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 106 | 212 | 148 | -113 |
| Equity | 2,061 | 1,871 | 1,800 | 1,927 |
| Share capital | 400 | 864 | 461 | 395 |
| Contributed surplus and other | 115 | 96 | 122 | 127 |
| Retained earnings | 1,546 | 911 | 1,217 | 1,404 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 15,801 | 14,221 | 22,186 | 22,459 |
| Sales of goods and services | 15,750 | 14,172 | 22,130 | 22,413 |
| Interest and dividend revenue (operating) |  |  |  |  |
| Other operating revenue | 51 | 49 | 55 | 46 |
| Operating expenses | 15,576 | 14,064 | 21,937 | 22,186 |
| Purchased goods, materials and service | 14,074 | 11,831 | $21,198$ | 18,785 |
| Wages, salaries and employee benefits | 1,216 | 1,896 | 398 | 2,715 |
| Indirect taxes |  | 22 | 27 | 280 |
| Depreciation, depletion and amortization | 151 | 159 | 156 | 114 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 135 | 158 | 158 | 293 |
| Operating profit/loss | 225 | 157 | 248 | 272 |
| Interest and dividend revenue | 129 | 145 | 204 | 221 |
| Interest expense on borrowing | 93 | 91 | 61 | 64 |
| Gains/losses | 38 | 30 | 49 | 12 |
| Profit before income tax |  | 241 | 440 | 442 |
| Income tax | 105 | 65 | 78 | 90 |
| Equity in affiliates' earnings | 14 | 7 | 18 | 15 |
| Profit before extraordinary gains | 208 | 182 | 380 | 367 |
| Extraordinary gains | -10 | -1 | -2 | 0 |
| Net profit | 198 | 181 | 378 | 367 |
|  | Selected ratios |  |  |  |
| Debt to equity | 0.615 | 0.575 | 0.749 | 0.491 |
| Profit margin | 1.4\% | 1.1\% | 1.1\% | 1.2\% |
| Return on equity | 10.1\% | 9.7\% | 21.1\% | 19.1\% |
| Return on capital employed | 8.3\% | 8.5\% | 13.4\% | 14.3\% |
| Working capital | 1.223 | 1.251 | 0.948 | 1.262 |
| Quick ratio | 1.000 | 0.997 | 0.695 | 0.962 |
| Inventory turnover | 30.132 | 25.918 | 38.252 | 39.130 |
| Receivables turnover | 9.053 | 8.974 | 12.903 | 15.397 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change |  | -10.0\% | 56.0\% | 1.2\% |
| Operating expenses, year-over-year change | ..\% | -9.7\% | 56.0\% | 1.1\% |
| Operating profit, year-over-year change | ..\% | -30.5\% | 58.6\% | 9.7\% |

## Industry 24

Motor vehicle and parts wholesaler-distributors

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 9,808 | 10,976 | 12,398 | 11,981 |
| Cash and deposits | 439 | 839 | 592 | 753 |
| Accounts receivable and accrued revenue | 2,403 | 2,384 | 2,568 | 2,884 |
| Inventories | 3,685 | 4,162 | 4,373 | 4,365 |
| Investments | 975 | 1,216 | 2,069 | 1,629 |
| Investments and accounts with affiliates | .. | 1,100 | 1,921 | 1,478 |
| Portfolio investments |  | 116 | 148 | 151 |
| Loans | 92 | 166 | 74 | 103 |
| Mortgage | 7 | 114 | 23 | 49 |
| Non-mortgage | 85 | 53 | 51 | 54 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 1,792 | 1,721 | 2,311 | 1,942 |
| Other assets | 423 | 487 | 409 | 304 |
| Liabilities | 7,031 | 7,831 | 8,666 | 8,320 |
| Accounts payable and accrued liabilities | 2,928 | 3,768 | 3,516 | 3,601 |
| Loans and accounts with affiliates | 1,300 | 959 | 1,698 | 1,577 |
| Borrowings | 2,437 | 2,678 | 2,921 | 2,730 |
| Loans and overdrafts | .. | 2,304 | 2,469 | 2,190 |
| From banks | .. | 1,953 | 1,725 | 1,465 |
| From others | .. | 351 | 744 | 725 |
| Bankers' acceptances and paper | .. | 108 | 187 | 260 |
| Bonds and debentures | .. | 75 | 63 | 49 |
| Mortgages |  | 191 | 202 | 231 |
| Deferred income tax | -4 | -37 | -21 | 30 |
| Bank customers' liabilities under acceptancesOther liabilities |  |  |  |  |
|  | 369 | 462 | 552 | 382 |
| Equity | 2,777 | 3,145 | 3,731 | 3,661 |
| Share capital | 773 | 1,073 | 1,343 | 1,358 |
| Contributed surplus and other | 166 | 159 | 92 | 154 |
| Retained earnings | 1,839 | 1,912 | 2,296 | 2,149 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 28,459 | 28,051 | 33,217 | 34,821 |
| Sales of goods and services | 28,245 | 27,875 | 32,958 | 34,561 |
| Interest and dividend revenue (operating) |  |  |  |  |
| Other operating revenue | 215 | 176 | 258 | 260 |
| Operating expenses | 27,708 | 27,390 | 32,392 | 34,075 |
| Purchased goods, materials and service | 25,619 | 24,302 | 29,286 | 30,785 |
| Wages, salaries and employee benefits | 1,721 | 2,106 | 2,378 | 2,583 |
| Indirect taxes |  | 88 | 113 | 134 |
| Depreciation, depletion and amortization | 264 | 728 | 355 | 324 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 104 | 165 | 260 | 249 |
| Operating profit/loss | 751 | 661 | 824 | 745 |
| Interest and dividend revenue | 49 | 57 | 70 | 68 |
| Interest expense on borrowing | 185 | 207 | 264 | 245 |
| Gains/losses | 18 | 39 | 35 | 41 |
| Profit before income tax | 633 | 550 | 666 | 609 |
| Income tax | 255 | 211 | 208 | 240 |
| Equity in affiliates' earnings | 26 | 47 | 17 | -2 |
| Profit before extraordinary gains | 404 | 386 | 475 | 367 |
| Extraordinary gains | 9 | -7 | 0 | 1 |
| Net profit | 412 | 379 | 474 | 368 |
|  | Selected ratios |  |  |  |
| Debt to equity | 1.346 | 1.157 | 1.238 | 1.176 |
| Profit margin | 2.6\% | 2.4\% | 2.5\% | 2.1\% |
| Return on equity | 14.5\% | 12.3\% | 12.7\% | 10.0\% |
| Return on capital employed | 8.2\% | 8.0\% | 7.9\% | 6.7\% |
| Working capital | 1.244 | 1.194 | 1.191 | 1.344 |
| Quick ratio | 0.594 | 0.539 | 0.540 | 0.657 |
| Inventory turnover | 7.722 | 6.739 | 7.595 | 7.977 |
| Receivables turnover | 11.844 | 11.767 | 12.936 | 12.072 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | -1.4\% | 18.4\% | 4.8\% |
| Operating expenses, year-over-year change | ..\% | -1.1\% | 18.3\% | 5.2\% |
| Operating profit, year-over-year change | ..\% | -12.1\% | 24.8\% | -9.6\% |

## Industry 25

Building material and supplies wholesaler-distributors

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 22,767 | 23,019 | 25,731 | 21,482 |
| Cash and deposits | 729 | 1,055 | 1,095 | 1,269 |
| Accounts receivable and accrued revenue | 5,900 | 6,559 | 7,116 | 6,899 |
| Inventories | 6,392 | 6,272 | 7,039 | 6,445 |
| Investments | 5,015 | 5,063 | 5,750 | 2,670 |
| Investments and accounts with affiliates | .. | 4,495 | 5,353 | 2,308 |
| Portfolio investments |  | 569 | 396 | 363 |
| Loans | 194 | 192 | 158 | 157 |
| Mortgage | 25 | 101 | 52 | 59 |
| Non-mortgage | 169 | 91 | 106 | 98 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 3,241 | 2,737 | 3,153 | 2,843 |
| Other assets | 1,297 | 1,140 | 1,420 | 1,198 |
| Liabilities | 12,838 | 13,357 | 15,701 | 14,194 |
| Accounts payable and accrued liabilities | 5,210 | 5,730 | 6,279 | 5,881 |
| Loans and accounts with affiliates | 2,490 | 2,347 | 3,554 | 3,033 |
| Borrowings | 4,675 | 4,751 | 5,110 | 4,379 |
| Loans and overdrafts | .. | 3,293 | 3,706 | 3,414 |
| From banks | . | 2,631 | 2,888 | 2,978 |
| From others |  | 662 | 818 | 436 |
| Bankers' acceptances and paper | . | 323 | 360 | 320 |
| Bonds and debentures | .. | 583 | 375 | 132 |
| Mortgages |  | 553 | 669 | 514 |
| Deferred income tax | 137 | 110 | 111 | 74 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 326 | 419 | 647 | 827 |
| Equity | 9,929 | 9,662 | 10,029 | 7,288 |
| Share capital | 3,934 | 3,861 | 3,980 | 2,214 |
| Contributed surplus and other | 916 | 225 | 336 5 | 312 |
| Retained earnings | 5,080 | 5,576 | 5,713 | 4,762 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 44,831 | 44,779 | 49,872 | 47,153 |
| Sales of goods and services | 44,677 | 44,707 | 49,738 | 47,044 |
| Interest and dividend revenue (operating) | 154 | 72 | 135 | 109 |
| Other operating revenue | 154 | 12 | 135 | 109 |
| Operating expenses | 43,355 | 43,353 | 48,379 | 46,030 |
| Purchased goods, materials and service | 39,238 | 37,130 | 41,852 | 39,639 |
| Wages, salaries and employee benefits | 3,397 | 5,177 | 5,523 | 5,221 |
| Indirect taxes |  | 155 | 159 | 218 |
| Depreciation, depletion and amortization | 266 | 656 | 607 | 445 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 454 | 235 | 237 | 507 |
| Operating profit/loss |  | 1,426 | 1,493 | 1,123 |
| Interest and dividend revenue | 133 | 187 | 275 | 107 |
| Interest expense on borrowing | 496 | 439 | 491 | 443 |
| Gains/losses | 49 | 28 | 22 | -6 |
| Profit before income tax | 1,162 | 1,201 | 1,299 | 781 |
| Income tax | 420 | 427 | 460 | 382 |
| Equity in affiliates' earnings | 153 | 232 | 145 | 68 |
| Profit before extraordinary gains | 895 | 1,006 | 985 | 467 |
| Extraordinary gains | -16 | -1 | -2 | 4 |
| Net profit | 879 | 1,006 | 983 | 471 |
|  | Selected ratios |  |  |  |
| Debt to equity |  | 0.735 | 0.864 | 1.017 |
| Profit margin | 3.3\% | 3.2\% | 3.0\% | 2.4\% |
| Return on equity | 9.0\% | 10.4\% | 9.8\% | 6.4\% |
| Return on capital employed | 7.3\% | 7.8\% | 7.1\% | 5.2\% |
| Working capital | 1.561 | 1.607 | 1.544 | 1.604 |
| Quick ratio | 0.856 | 0.912 | 0.880 | 0.934 |
| Inventory turnover | 7.014 | 7.140 | 7.085 | 7.316 |
| Receivables turnover | 7.599 | 6.827 | 7.008 | 6.835 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | -0.1\% | 11.4\% | -5.5\% |
| Operating expenses, year-over-year change | .. \% | 0.0\% | 11.6\% | -4.9\% |
| Operating profit, year-over-year change | ..\% | -3.4\% | 4.7\% | -24.8\% |

## Industry 26

Machinery, equipment and supplies wholesaler-distributors

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 33,050 | 35,833 | 38,937 | 40,827 |
| Cash and deposits | 1,546 | 2,584 | 2,195 | 3,163 |
| Accounts receivable and accrued revenue | 10,694 | 11,857 | 12,583 | 12,800 |
| Inventories | 10,244 | 10,227 | 10,608 | 11,120 |
| Investments | 4,456 | 3,377 | 4,894 | 5,055 |
| Investments and accounts with affiliates | .. | 2,682 | 3,817 | 4,069 |
| Portfolio investments |  | 694 | 1,077 | 986 |
| Loans | 383 | 1,510 | 886 | 654 |
| Mortgage | 42 | 184 | 163 | 198 |
| Non-mortgage | 340 | 1,326 | 723 | 456 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 4,056 | 5,027 | 5,876 | 6,001 |
| Other assets | 1,673 | 1,251 | 1,895 | 2,036 |
| Liabilities | 22,788 | 24,197 | 26,277 | 26,405 |
| Accounts payable and accrued liabilities | 9,209 | 10,384 | 11,380 | 11,668 |
| Loans and accounts with affiliates | 5,213 | 5,092 | 5,648 | 6,267 |
| Borrowings | 7,082 | 7,569 | 7,309 | 7,411 |
| Loans and overdrafts | .. | 4,951 | 5,125 | 4,945 |
| From banks | .. | 4,014 | 3,860 | 4,046 |
| From others |  | 937 | 1,265 | 898 |
| Bankers' acceptances and paper | . | 1,330 | 828 | 892 |
| Bonds and debentures | .. | 830 | 223 | 278 |
| Mortgages |  | 457 | 1,133 | 1,298 |
| Deferred income tax | -120 | -103 | 46 | -165 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 1,405 | 1,255 | 1,894 | 1,223 |
| Equity | 10,263 | 11,637 | 12,660 | 14,423 |
| Share capital | 4,423 | 4,540 | 5,063 | 6,068 |
| Contributed surplus and other | 418 | 699 | 934 | 1,047 |
| Retained earnings | 5,422 | 6,398 | 6,663 | 7,307 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 65,404 | 70,604 | 77,921 | 80,986 |
| Sales of goods and services | 64,463 | 69,901 | 77,064 | 80,016 |
| Interest and dividend revenue (operating) |  |  |  |  |
| Other operating revenue | 941 | 703 | 856 | 970 |
| Operating expenses | 62,637 | 67,904 | 75,762 | 78,518 |
| Purchased goods, materials and service | 55,390 | 56,199 | 65,405 | 65,906 |
| Wages, salaries and employee benefits | 5,505 | 8,804 | 8,469 | 10,435 |
| Indirect taxes |  | 234 | 259 | 503 |
| Depreciation, depletion and amortization | 1,423 | 2,394 | 1,060 | 902 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 319 | 273 | 570 | 772 |
| Operating profit/loss | 2,768 | 2,701 | 2,158 | 2,468 |
| Interest and dividend revenue | 274 | 274 | 315 | 264 |
| Interest expense on borrowing | 627 | 657 | 664 | 713 |
| Gains/losses | -9 | 183 | 470 | -1 |
| Profit before income tax | 2,405 | 2,500 | 2,279 | 2,018 |
| Income tax | 924 | 1,008 | 944 | 985 |
| Equity in affiliates' earnings | 63 | 105 | 71 | 130 |
| Profit before extraordinary gains | 1,545 | 1,597 | 1,407 | 1,163 |
| Extraordinary gains | 33 | 6 | -5 | -28 |
| Net profit | 1,577 | 1,603 | 1,401 | 1,135 |
|  | Selected ratios |  |  |  |
| Debt to equity | 1.198 | 1.088 | 1.023 | 0.948 |
| Profit margin | 4.2\% | 3.8\% | 2.8\% | 3.0\% |
| Return on equity | 15.1\% | 13.7\% | 11.1\% | 8.1\% |
| Return on capital employed | 8.8\% | 8.4\% | 7.3\% | 5.9\% |
| Working capital | 1.446 | 1.508 | 1.443 | 1.530 |
| Quick ratio | 0.845 | 0.929 | 0.880 | 0.934 |
| Inventory turnover | 6.385 | 6.903 | 7.345 | 7.283 |
| Receivables turnover | 6.116 | 5.955 | 6.192 | 6.327 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 8.0\% | 10.4\% | 3.9\% |
| Operating expenses, year-over-year change | ..\% | 8.4\% | 11.6\% | 3.6\% |
| Operating profit, year-over-year change | .. $\%$ | -2.4\% | -20.1\% | 14.4\% |

## Industry 27

Wholesale food, beverage and tobacco

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 21,030 | 26,121 | 26,439 | 28,584 |
| Cash and deposits | 844 | 1,572 | 943 | 1,869 |
| Accounts receivable and accrued revenue | 10,722 | 11,259 | 11,475 | 12,280 |
| Inventories | 3,994 | 4,858 | 5,093 | 4,816 |
| Investments | 1,553 | 2,378 | 2,104 | 2,413 |
| Investments and accounts with affiliates | .. | 1,044 | 1,344 | 1,568 |
| Portfolio investments |  | 1,334 | 760 | 846 |
| Loans | 209 | 291 | 330 | 332 |
| Mortgage | 66 | 76 | 52 | 82 |
| Non-mortgage | 143 | 215 | 278 | 250 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 2,871 | 4,206 | 4,706 | 4,983 |
| Other assets | 838 | 1,559 | 1,788 | 1,891 |
| Liabilities | 16,512 | 21,383 | 21,163 | 22,406 |
| Accounts payable and accrued liabilities | 4,733 | 6,129 | 6,257 | 5,923 |
| Loans and accounts with affiliates | 1,307 | 1,568 | 2,183 | 2,315 |
| Borrowings | 8,957 | 12,115 | 11,781 | 13,446 |
| Loans and overdrafts | .. | 3,828 | 3,864 | 4,042 |
| From banks | .. | 3,535 | 3,530 | 3,220 |
| From others |  | 293 | 334 | 822 |
| Bankers' acceptances and paper | . | 7,461 | 7,068 | 7,911 |
| Bonds and debentures | .. | 452 | 381 | 959 |
| Mortgages |  | 374 | 468 | 534 |
| $\begin{array}{ll}\text { Deferred income tax } & \\ \text { Bank customers' liabilities under acceptances } & 151 \\ & .0\end{array}$ |  |  |  |  |
|  |  |  |  |  |
| Other liabilities | 1,364 | 1,546 | 849 | 590 |
| Equity <br> Share capital | 4,519 | 4,738 | 5,276 | 6,178 |
|  | 1,391 | 1,621 | 2,075 | 2,501 |
| Contributed surplus and other Retained earnings | 142 | 499 | 465 | 380 |
|  | 2,985 | 2,618 | 2,737 | 3,297 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 55,686 | 61,883 | 64,994 | 70,873 |
| Sales of goods and services | 55,519 | 61,609 | 64,664 | 70,489 |
| Interest and dividend revenue (operating) | 167 | 274 | 330 | 384 |
| Other operating revenue | 167 | 27 | 330 | 384 |
| Operating expenses | 54,493 | 61,436 | 64,317 | 69,889 |
| Purchased goods, materials and service | 50,726 | 56,250 | 59,155 | 62,719 |
| Wages, salaries and employee benefits | 2,731 | 4,082 | 4,157 | 5,796 |
| Indirect taxes |  | 182 | 244 | 216 |
| Depreciation, depletion and amortization | 348 | 535 | 619 | 694 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 687 | 387 | 142 | 464 |
| Operating profit/loss |  | 447 | 677 | 984 |
| Interest and dividend revenue | 161 | 211 | 213 | 193 |
| Interest expense on borrowing | 237 | 388 | 398 | 385 |
| Gains/losses | 22 | -26 | 42 | -69 |
| Profit before income tax | 1,139 | 243 | 533 | 723 |
| Income tax | 268 | 271 | 371 | 358 |
| Equity in affiliates' earnings | 41 | 37 | 15 | 14 |
| Profit before extraordinary gains | 913 | 9 | 177 | 379 |
| Extraordinary gains | 8 | -19 | 5 | 2 |
| Net profit | 921 | -11 | 181 | 381 |
|  | Selected ratios |  |  |  |
| Debt to equity | 2.271 | 2.888 | 2.647 | 2.551 |
| Profit margin | 2.1\% | 0.7\% | 1.0\% | 1.4\% |
| Return on equity | 20.2\% | 0.2\% | 3.3\% | 6.1\% |
| Return on capital employed | 7.4\% | 1.5\% | 2.3\% | 3.0\% |
| Working capital | 1.247 | 2.190 | 2.036 | 1.145 |
| Quick ratio | 0.942 | 1.611 | 1.477 | 0.869 |
| Inventory turnover | 13.944 | 12.739 | 12.762 | 14.715 |
| Receivables turnover | 5.194 | 5.496 | 5.664 | 5.771 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 11.1\% | 5.0\% | 9.0\% |
| Operating expenses, year-over-year change | .. \% | 12.7\% | 4.7\% | 8.7\% |
| Operating profit, year-over-year change | .. $\%$ | -62.6\% | 51.5\% | 45.3\% |

## Industry 28

Other wholesale

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 38,178 | 41,137 | 51,733 | 52,524 |
| Cash and deposits | 2,295 | 3,680 | 3,649 | 4,188 |
| Accounts receivable and accrued revenue | 11,877 | 13,065 | 16,213 | 15,783 |
| Inventories | 9,930 | 9,991 | 11,748 | 11,765 |
| Investments | 6,338 | 6,685 | 7,187 | 7,215 |
| Investments and accounts with affiliates | .. | 5,745 | 5,886 | 5,790 |
| Portfolio investments |  | 939 | 1,301 | 1,425 |
| Loans | 494 | 528 | 545 | 577 |
| Mortgage | 89 | 299 | 184 | 192 |
| Non-mortgage | 405 | 229 | 361 | 385 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 5,573 | 5,618 | 8,007 | 8,153 |
| Other assets | 1,671 | 1,570 | 4,383 | 4,843 |
| Liabilities | 27,612 | 28,277 | 36,556 | 35,806 |
| Accounts payable and accrued liabilities | 11,744 | 12,703 | 15,229 | 15,862 |
| Loans and accounts with affiliates | 7,251 | 7,142 | 9,851 | 9,795 |
| Borrowings | 7,888 | 7,578 | 10,357 | 9,198 |
| Loans and overdrafts | 7,888 | 5,582 | 6,608 | 6,230 |
| From banks | .. | 4,749 | 5,031 | 4,559 |
| From others | . | 833 | 1,576 | 1,671 |
| Bankers' acceptances and paper | .. | 518 | 849 | 683 |
| Bonds and debentures | .. | 725 | 1,920 | 1,390 |
| Mortgages |  | 753 | 981 | 894 |
| Deferred income tax | 125 | 57 | 129 | 44 |
| Bank customers' liabilities under acceptances ... $\quad .$. |  |  |  |  |
| Other liabilities | 603 | 797 | 990 | 908 |
| Equity | 10,565 | 12,860 | 15,176 | 16,718 |
|  | 2,706 | 3,308 | 5,651 | 6,393 |
| Contributed surplus and other | 573 | 739 | 798 | 1,409 |
| Retained earnings | 7,287 | 8,813 | 8,728 | 8,916 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 83,279 | 89,708 | 102,076 | 105,017 |
| Sales of goods and services | 82,556 | 89,028 | 101,362 | 104,253 |
| Interest and dividend revenue (operating) |  |  |  |  |
| Other operating revenue | 722 | 681 | 715 | 764 |
| Operating expenses | 80,276 | 86,975 | 98,487 | 101,285 |
| Purchased goods, materials and service | 70,952 | 74,269 | 85,261 | 86,675 |
| Wages, salaries and employee benefits | 7,914 | 9,047 | 10,321 | 11,154 |
| Indirect taxes |  | 250 | , 424 | 489 |
| Depreciation, depletion and amortization | 626 | 920 | 1,257 | 1,176 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 783 | 2,489 | 1,225 | 1,790 |
| Operating profit/loss | 3,003 | 2,733 | 3,590 | 3,732 |
| Interest and dividend revenue | 261 | 349 | 319 | 328 |
| Interest expense on borrowing | 1,121 | 756 | 1,017 | 1,106 |
| Gains/losses | -1,284 | 92 | 127 | 231 |
| Profit before income tax | 859 | 2,418 | 3,020 | 3,185 |
| Income tax | 966 | 828 | 1,227 | 1,257 |
| Equity in affiliates' earnings | 272 | 163 | 160 | 110 |
| Profit before extraordinary gains | 165 | 1,752 | 1,953 | 2,038 |
| Extraordinary gains | 7 | -24 | -7 | 14 |
| Net profit | 172 | 1,728 | 1,946 | 2,052 |
|  | Selected ratios |  |  |  |
| Debt to equity | 1.433 | 1.145 | 1.332 | 1.136 |
| Profit margin | 3.6\% | 3.0\% | 3.5\% | 3.6\% |
| Return on equity | 1.6\% | 13.6\% | 12.9\% | 12.2\% |
| Return on capital employed | 3.6\% | 8.3\% | 7.5\% | 7.9\% |
| Working capital | 1.336 | 1.384 | 1.350 | 1.382 |
| Quick ratio | 0.849 | 0.891 | 0.882 | 0.906 |
| Inventory turnover | 8.387 | 8.979 | 8.689 | 8.926 |
| Receivables turnover | 7.012 | 6.866 | 6.296 | 6.654 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 7.7\% | 13.8\% | 2.9\% |
| Operating expenses, year-over-year change | ..\% | 8.3\% | 13.2\% | 2.8\% |
| Operating profit, year-over-year change | ..\% | -9.0\% | 31.3\% | 4.0\% |

## Industry 29

Motor vehicle and parts dealers

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 21,562 | 22,514 | 24,890 | 24,236 |
| Cash and deposits | 677 | 1,113 | 1,053 | 1,177 |
| Accounts receivable and accrued revenue | 2,239 | 2,471 | 2,601 | 2,684 |
| Inventories | 11,748 | 12,571 | 14,647 | 13,712 |
| Investments | 1,326 | 1,151 | 1,196 | 1,243 |
| Investments and accounts with affiliates | .. | 793 | 791 | 883 |
| Portfolio investments |  | 358 | 405 | 361 |
| Loans | 203 | 201 | 184 | 189 |
| Mortgage | 34 | 112 | 82 | 96 |
| Non-mortgage | 169 | 89 | 102 | 93 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 4,925 | 4,531 | 4,673 | 4,709 |
| Other assets | 446 | 476 | 536 | 521 |
| Liabilities | 17,600 | 18,026 | 20,435 | 19,526 |
| Accounts payable and accrued liabilities | 3,311 | 3,536 | 4,555 | 4,669 |
| Loans and accounts with affiliates | 1,611 | 1,754 | 2,044 | 2,387 |
| Borrowings | 11,540 | 11,175 | 11,936 | 10,824 |
| Loans and overdrafts | .. | 10,260 | 10,851 | 9,815 |
| From banks | .. | 6,098 | 4,451 | 4,403 |
| From others | . | 4,162 | 6,400 | 5,412 |
| Bankers' acceptances and paper | .. | 19 | 96 | 105 |
| Bonds and debentures | .. | 18 | 16 | 12 |
| Mortgages |  | 878 | 973 | 892 |
| Deferred income tax | 345 | 267 | 708 | 606 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 793 | 1,295 | 1,192 | 1,040 |
| Equity | 3,962 | 4,488 | 4,455 | 4,710 |
| Share capital | 883 | 940 | 859 | 939 |
| Contributed surplus and other | 146 | 183 | 205 | 219 |
| Retained earnings | 2,933 | 3,365 | 3,391 | 3,552 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 68,320 | 74,025 | 79,626 | 83,223 |
| Sales of goods and services | 67,217 | 73,270 | 78,818 | 82,586 |
| Interest and dividend revenue (operating) Other operating revenue | 1,103 | 755 | 807 | 637 |
| Operating expenses | 67,248 | 73,139 | 78,651 | 82,222 |
| Purchased goods, materials and service | 61,744 | 66,353 | 71,625 | 75,690 |
| Wages, salaries and employee benefits | 4,649 | 5,697 | 5,103 | 5,399 |
| Indirect taxes |  | 179 | , 200 | 233 |
| Depreciation, depletion and amortization | 667 | 851 | 1,479 | 668 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 189 | 59 | 244 | 232 |
| Operating profit/loss |  |  | 974 | 1,001 |
| Interest and dividend revenue | 142 | 133 | 74 | 79 |
| Interest expense on borrowing | 607 | 457 | 534 | 537 |
| Gains/losses | 52 | 36 | 70 | 77 |
| Profit before income tax | 659 | 599 | 584 | 620 |
| Income tax | 214 | 179 | 190 | 188 |
| Equity in affiliates' earnings | 69 | 65 | 11 | 96 |
| Profit before extraordinary gains Extraordinary gains | 514 5 | 485 1 | 405 -5 | 528 1 |
| Net profit | 520 | 486 | 400 | 529 |
|  | Selected ratios |  |  |  |
|  |  |  | 3.138 |  |
| Profit margin | 1.6\% | 1.2\% | 1.2\% | 1.2\% |
| Return on equity | 13.0\% | 10.8\% | 9.1\% | 11.2\% |
| Return on capital employed | 5.7\% | 4.8\% | 4.4\% | 5.3\% |
| Working capital | 1.215 | 1.234 | 1.221 | 1.243 |
| Quick ratio | 0.286 | 0.300 | 0.274 | 0.308 |
| Inventory turnover | 5.815 | 5.889 | 5.436 | 6.070 |
| Receivables turnover | 30.519 | 29.957 | 30.618 | 31.007 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 8.4\% | 7.6\% | 4.5\% |
| Operating expenses, year-over-year change | .. \% | 8.8\% | 7.5\% | 4.5\% |
| Operating profit, year-over-year change | .. \% | -17.3\% | 9.9\% | 2.7\% |

## Industry 30

## Building material and garden equipment and supplies dealers

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 6,307 | 6,726 | 7,155 | 8,469 |
| Cash and deposits | 221 | 353 | 326 | 358 |
| Accounts receivable and accrued revenue | 839 | 1,021 | 1,021 | 1,183 |
| Inventories | 2,196 | 2,421 | 2,550 | 2,983 |
| Investments | 473 | 576 | 549 | 633 |
| Investments and accounts with affiliates | .. | 278 | 265 | 333 |
| Portfolio investments |  | 298 | 284 | 300 |
| Loans | 86 | 51 | 49 | 69 |
| Mortgage | 14 | 38 | 37 | 56 |
| Non-mortgage | 72 | 13 | 11 | 12 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 2,104 | 1,944 | 2,204 | 2,727 |
| Other assets | 388 | 359 | 456 | 516 |
| Liabilities | 4,214 | 4,537 | 4,995 | 5,770 |
| Accounts payable and accrued liabilities | 1,456 | 1,602 | 1,756 | 1,942 |
| Loans and accounts with affiliates | 1,378 | 1,517 | 1,587 | 1,961 |
| Borrowings | 1,297 | 1,276 | 1,404 | 1,778 |
| Loans and overdrafts | .. | 937 | 1,008 | 1,313 |
| From banks | .. | 789 | 861 | 940 |
| From others | .. | 147 | 147 | 372 |
| Bankers' acceptances and paper | .. | 62 | 28 | 25 |
| Bonds and debentures | .. | 1 | 5 | 49 |
| Mortgages |  | 276 | 363 | 391 |
| Deferred income tax | 8 | 1 | 6 | -4 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 75 | 141 | 242 | 93 |
| EquityShare capital | 2,094 | 2,189 | 2,160 | 2,699 |
|  | 379 | 303 | 313 | 573 |
| Contributed surplus and other | 589 | 599 | 576 | 576 |
| Retained earnings | 1,126 | 1,286 | 1,271 | 1,550 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 12,125 | 12,637 | 13,695 | 16,997 |
| Sales of goods and services | 12,031 | 12,582 | 13,629 | 16,892 |
| Interest and dividend revenue (operating) |  |  |  |  |
| Other operating revenue | 94 | 55 | 65 | 105 |
| Operating expenses | 11,693 | 12,171 | 13,266 | 16,355 |
| Purchased goods, materials and service | 9,505 | 9,616 | 11,081 | 13,575 |
| Wages, salaries and employee benefits | 1,862 | 2,150 | 1,850 | 2,328 |
| Indirect taxes |  | 129 | 96 | 112 |
| Depreciation, depletion and amortization | 145 | 167 | 199 | 245 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 181 | 108 | 41 | 96 |
| Operating profit/loss | 432 | 466 | 429 | 641 |
| Interest and dividend revenue | 31 | 34 | 33 | 34 |
| Interest expense on borrowing | 132 | 115 | 146 | 285 |
| Gains/losses | 21 | -1 | 23 | 22 |
| Profit before income tax | 352 | 384 | 339 | 413 |
| Income tax | 136 | 143 | 141 | 193 |
| Equity in affiliates' earnings | 10 | 7 | 1 | 3 |
| Profit before extraordinary gains | 225 | 249 | 199 | 223 |
| Extraordinary gains | 1 | 1 | 0 | 0 |
| Net profit | 226 | 250 | 200 | 222 |
|  | Selected ratios |  |  |  |
| Debt to equity | 1.277 | 1.276 | 1.385 | 1.385 |
| Profit margin | 3.6\% | 3.7\% | 3.1\% | 3.8\% |
| Return on equity | 10.8\% | 11.4\% | 9.2\% | 8.2\% |
| Return on capital employed | 6.9\% | 6.7\% | 6.0\% | 6.5\% |
| Working capital | 1.456 | 1.521 | 1.389 | 1.556 |
| Quick ratio | 0.528 | 0.576 | 0.514 | 0.568 |
| Inventory turnover | 5.520 | 5.220 | 5.370 | 5.698 |
| Receivables turnover | 14.450 | 12.372 | 13.412 | 14.371 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 4.2\% | 8.4\% | 24.1\% |
| Operating expenses, year-over-year change | ..\% | 4.1\% | 9.0\% | 23.3\% |
| Operating profit, year-over-year change | ..\% | 7.9\% | -8.0\% | 49.6\% |

## Industry 31

## Food and beverage stores

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 17,996 | 19,972 | 22,365 | 23,877 |
| Cash and deposits | 1,750 | 1,792 | 1,593 | 1,833 |
| Accounts receivable and accrued revenue | 1,120 | 1,122 | 1,127 | 1,521 |
| Inventories | 4,122 | 4,288 | 4,613 | 4,884 |
| Investments | 2,035 | 1,488 | 2,439 | 2,098 |
| Investments and accounts with affiliates | .. | 1,065 | 1,813 | 1,512 |
| Portfolio investments |  | 423 | 625 | 586 |
| Loans | 119 | 85 | 141 | 144 |
| Mortgage | 36 | 51 | 97 | 106 |
| Non-mortgage | 82 | 34 | 44 | 37 |
| Bank customers' liabilities under acceptances $\quad \ddot{\square}$ |  |  |  |  |
| Capital assets, net | 7,674 | 8,430 | 9,444 | 10,607 |
| Other assets | 1,177 | 2,768 | 3,009 | 2,791 |
| Liabilities | 12,439 | 12,926 | 15,500 | 17,053 |
| Accounts payable and accrued liabilities | 5,384 | 5,493 | 5,976 | 6,614 |
| Loans and accounts with affiliates | 1,372 | 1,054 | 2,491 | 2,933 |
| Borrowings | 5,224 | 5,647 | 6,298 | 6,749 |
| Loans and overdrafts | , | 2,189 | 2,301 | 2,427 |
| From banks | .. | 1,515 | 1,735 | 1,610 |
| From others |  | 673 | 565 | 817 |
| Bankers' acceptances and paper | . | 667 | 795 | 199 |
| Bonds and debentures | .. | 2,077 | 2,432 | 3,401 |
| Mortgages |  | 714 | 770 | 723 |
| Deferred income tax | 93 | 98 | 15 | -59 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 367 | 634 | 720 | 815 |
| Equity | 5,556 | 7,046 | 6,865 | 6,824 |
| Share capital | 1,711 | 2,386 | 2,547 | 2,527 |
| Contributed surplus and other | 202 | 244 | 204 | 584 |
| Retained earnings | 3,643 | 4,416 | 4,114 | 3,713 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 68,044 | 69,497 | 74,193 | 80,969 |
| Sales of goods and services | 67,691 | 69,237 | 73,908 | 80,491 |
| Interest and dividend revenue (operating) | 353 | 260 | 285 | 478 |
| Other operating revenue | 353 | 260 | 285 | 478 |
| Operating expenses | 63,768 | 64,698 | 69,742 | 74,540 |
| Purchased goods, materials and service | 55,271 | 53,853 | 60,757 | 65,370 |
| Wages, salaries and employee benefits | 7,164 | 8,242 | 7,490 | 7,129 |
| Indirect taxes |  | 358 | 287 | 265 |
| Depreciation, depletion and amortization | 450 | 832 | 899 | 1,033 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 883 | 1,413 | 309 | 744 |
| Operating profit/loss |  | 4,799 | 4,451 | 6,429 |
| Interest and dividend revenue | 113 | 167 | 158 | 171 |
| Interest expense on borrowing | 439 | 449 | 494 | 577 |
| Gains/losses | 150 | 53 | 29 | 40 |
| Profit before income tax | 4,100 | 4,570 | 4,144 | 6,064 |
| Income tax | 397 | 468 | 611 | 670 |
| Equity in affiliates' earnings | 13 | 10 | 3 | 24 |
| Profit before extraordinary gains Extraordinary gains | 3,716 9 | 4,112 -2 | 3,536 0 | 5,419 12 |
| Net profit | 3,724 | 4,110 | 3,537 | 5,430 |
|  | Selected ratios |  |  |  |
| Debt to equity |  | 0.951 | 1.280 | 1.419 |
| Profit margin | 6.3\% | 6.9\% | 6.0\% | 7.9\% |
| Return on equity | 66.9\% | 58.4\% | 51.5\% | 79.4\% |
| Return on capital employed | 33.2\% | 32.2\% | 24.8\% | 35.3\% |
| Working capital | 1.027 | 1.079 | 0.987 | 0.969 |
| Quick ratio | 0.496 | 0.463 | 0.440 | 0.451 |
| Inventory turnover | 16.509 | 16.208 | 16.085 | 16.578 |
| Receivables turnover | 60.766 | 61.946 | 65.835 | 53.251 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 2.1\% | 6.8\% | 9.1\% |
| Operating expenses, year-over-year change | .. \% | 1.5\% | 7.8\% | 6.9\% |
| Operating profit, year-over-year change | .. $\%$ | 12.2\% | -7.3\% | 44.5\% |

## Industry 32

Clothing and clothing accessories stores

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 7,129 | 7,618 | 8,952 | 9,964 |
| Cash and deposits | 522 | 624 | 623 | 692 |
| Accounts receivable and accrued revenue | 452 | 563 | 622 | 843 |
| Inventories | 3,308 | 3,571 | 3,981 | 4,194 |
| Investments | 1,033 | 834 | 1,031 | 1,041 |
| Investments and accounts with affiliates | .. | 650 | 659 | 631 |
| Portfolio investments |  | 184 | 372 | 410 |
| Loans | 100 | 63 | 57 | 56 |
| Mortgage | 9 | 45 | 31 | 32 |
| Non-mortgage | 91 | 18 | 25 | 25 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 1,547 | 1,706 | 2,097 | 2,460 |
| Other assets | 166 | 258 | 541 | 677 |
| Liabilities | 4,580 | 4,983 | 5,776 | 6,774 |
| Accounts payable and accrued liabilities | 1,895 | 2,009 | 2,402 | 2,750 |
| Loans and accounts with affiliates | 1,179 | 1,408 | 1,798 | 2,120 |
| Borrowings | 1,472 | 1,436 | 1,401 | 1,619 |
| Loans and overdrafts | .. | 1,031 | 1,064 | 1,297 |
| From banks | .. | 779 | , 778 | '802 |
| From others | .. | 252 | 286 | 495 |
| Bankers' acceptances and paper | . | 133 | 103 | 36 |
| Bonds and debentures | .. | 40 | 7 | 6 |
| Mortgages |  | 232 | 227 | 280 |
| Deferred income tax | -10 | -15 | 15 | 4 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 42 | 144 | 160 | 281 |
| Equity Share capital Contributed surplus and other Retained earnings | 2,550 | 2,635 | 3,177 | 3,190 |
|  | 909 | 1,518 | 1,475 | 1,717 |
|  | 229 | 229 | 211 | 261 |
|  | 1,411 | 889 | 1,491 | 1,211 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 14,576 | 15,722 | 18,582 | 20,717 |
| Sales of goods and services | 14,524 | 15,682 | 18,532 | 20,645 |
| Interest and dividend revenue (operating) |  |  |  |  |
| Other operating revenue | 52 | 40 | 51 | 72 |
| Operating expenses | 13,855 | 15,202 | 17,842 | 20,020 |
| Purchased goods, materials and service | 11,454 | 12,369 | 14,181 | 15,713 |
| Wages, salaries and employee benefits | 1,920 | 2,343 | 2,762 | 3,409 |
| Indirect taxes |  | 188 | 258 | 199 |
| Depreciation, depletion and amortization | 360 | 270 | 432 | 439 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 120 | 32 | 209 | 262 |
| Operating profit/loss | 721 | 520 | 741 | 697 |
| Interest and dividend revenue | 44 | 68 | 81 | 69 |
| Interest expense on borrowing | 446 | 181 | 200 | 241 |
| Gains/losses | -91 | -45 | 52 | 4 |
| Profit before income tax | 228 | 361 | 674 | 529 |
| Income tax | 148 | 142 | 304 | 285 |
| Equity in affiliates' earnings | 22 | 26 | 22 | 7 |
| Profit before extraordinary gains | 102 | 245 | 391 | 251 |
| Extraordinary gains | 0 | -4 | 4 | 9 |
| Net profit | 102 | 241 | 395 | 260 |
|  | Selected ratios |  |  |  |
| Debt to equity | 1.040 | 1.079 | 1.007 | 1.172 |
| Profit margin | 4.9\% | 3.3\% | 4.0\% | 3.4\% |
| Return on equity | 4.0\% | 9.3\% | 12.3\% | 7.9\% |
| Return on capital employed | 8.0\% | 7.0\% | 8.6\% | 6.3\% |
| Working capital | 1.598 | 1.550 | 1.403 | 1.426 |
| Quick ratio | 0.494 | 0.456 | 0.419 | 0.455 |
| Inventory turnover | 4.406 | 4.403 | 4.668 | 4.940 |
| Receivables turnover | 32.237 | 27.914 | 29.864 | 24.574 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 7.9\% | 18.2\% | 11.5\% |
| Operating expenses, year-over-year change | ..\% | 9.7\% | 17.4\% | 12.2\% |
| Operating profit, year-over-year change | .. \% | -27.9\% | 42.4\% | -5.9\% |

## Industry 33

Furniture and home furnishing stores and electronic and appliance stores

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 6,991 | 7,903 | 8,476 | 8,764 |
| Cash and deposits | 512 | 945 | 935 | 908 |
| Accounts receivable and accrued revenue | 1,235 | 1,419 | 1,502 | 1,446 |
| Inventories | 2,560 | 2,867 | 2,932 | 3,084 |
| Investments | 984 | 847 | 1,032 | 906 |
| Investments and accounts with affiliates | .. | 604 | 750 | 599 |
| Portfolio investments |  | 242 | 282 | 307 |
| Loans | 83 | 88 | 75 | 91 |
| Mortgage | 13 | 58 | 40 | 54 |
| Non-mortgage | 70 | 30 | 34 | 36 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 1,370 | 1,526 | 1,591 | 1,816 |
| Other assets | 247 | 211 | 409 | 513 |
| Liabilities | 4,760 | 5,457 | 6,094 | 6,232 |
| Accounts payable and accrued liabilities | 2,305 | 2,753 | 2,742 | 2,832 |
| Loans and accounts with affiliates | 993 | 1,150 | 1,622 | 1,606 |
| Borrowings | 1,205 | 1,272 | 1,430 | 1,499 |
| Loans and overdrafts | .. | 977 | 1,085 | 1,077 |
| From banks | .. | 861 | 874 | 838 |
| From others | .. | 116 | 210 | 238 |
| Bankers' acceptances and paper | .. | 4 | 7 | 14 |
| Bonds and debentures | .. | 13 | 2 | 3 |
| Mortgages |  | 278 | 336 | 406 |
| Deferred income tax | 10 | -3 | 76 | 68 |
| Bank customers' liabilities under acceptances Other liabilities |  |  |  |  |
|  | 247 | 285 | 224 | 226 |
| Equity | 2,231 | 2,446 | 2,383 | 2,532 |
| Share capital | 416 | 521 | 751 | 877 |
| Contributed surplus and other | 102 | 177 | 99 | 133 |
| Retained earnings | 1,712 | 1,747 | 1,533 | 1,523 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 17,983 | 20,752 | 21,589 | 22,133 |
| Sales of goods and services | 17,813 | 20,606 | 21,455 | 22,003 |
| Interest and dividend revenue (operating) |  |  |  |  |
| Other operating revenue | 170 | 146 | 135 | 130 |
| Operating expenses | 17,467 | 20,136 | 20,880 | 21,536 |
| Purchased goods, materials and service | 14,833 | 17,037 | 17,319 | 17,537 |
| Wages, salaries and employee benefits | 2,336 | 2,573 | 3,025 | 3,284 |
| Indirect taxes |  | 101 | 91 | 117 |
| Depreciation, depletion and amortization | 198 | 224 | 310 | 291 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 100 | 201 | 136 | 306 |
| Operating profit/loss | 516 | 616 | 709 | 598 |
| Interest and dividend revenue | 35 | 39 | 41 | 55 |
| Interest expense on borrowing | 172 | 141 | 206 | 198 |
| Gains/losses | 10 | 30 | -7 | 14 |
| Profit before income tax | 388 | 543 | 536 | 469 |
| Income tax | 150 | 180 | 230 | 198 |
| Equity in affiliates' earnings | 11 | 6 | 30 | 10 |
| Profit before extraordinary gains | 249 | 370 | 336 | 280 |
| Extraordinary gains | -65 | -65 | -1 | 5 |
| Net profit | 183 | 305 | 334 | 285 |
|  | Selected ratios |  |  |  |
| Debt to equity | 0.986 | 0.990 | 1.281 | 1.226 |
| Profit margin | 2.9\% | 3.0\% | 3.3\% | 2.7\% |
| Return on equity | 11.2\% | 15.1\% | 14.1\% | 11.1\% |
| Return on capital employed | 8.8\% | 9.9\% | 9.3\% | 7.8\% |
| Working capital | 1.425 | 1.373 | 1.333 | 1.298 |
| Quick ratio | 0.677 | 0.665 | 0.665 | 0.624 |
| Inventory turnover | 7.025 | 7.239 | 7.362 | 7.177 |
| Receivables turnover | 14.565 | 14.625 | 14.376 | 15.305 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | .. \% | 15.4\% | 4.0\% | 2.5\% |
| Operating expenses, year-over-year change | .. \% | 15.3\% | 3.7\% | 3.1\% |
| Operating profit, year-over-year change | ..\% | 19.4\% | 15.2\% | -15.7\% |

## Industry 34

## General merchandise stores

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 16,906 | 17,458 | 17,620 | 19,234 |
| Cash and deposits | 697 | 1,095 | 604 | 810 |
| Accounts receivable and accrued revenue | 661 | 1,764 | 1,956 | 1,880 |
| Inventories | 6,277 | 6,757 | 7,025 | 7,036 |
| Investments | 2,777 | 1,403 | 1,128 | 1,925 |
| Investments and accounts with affiliates | , | 1,129 | 820 | 1,716 |
| Portfolio investments |  | 274 | 308 | 209 |
| Loans | 509 | 28 | 40 | 43 |
| Mortgage | 9 | 24 | 32 | 20 |
| Non-mortgage | 500 | 4 | 8 | 23 |
| Bank customers' liabilities under acceptances $\quad \ddot{\square}$ |  |  |  |  |
| Capital assets, net | 4,374 | 5,044 | 5,435 | 5,861 |
| Other assets | 1,612 | 1,366 | 1,433 | 1,680 |
| Liabilities | 10,888 | 10,253 | 10,187 | 11,291 |
| Accounts payable and accrued liabilities | 4,363 | 5,362 | 5,490 | 5,344 |
| Loans and accounts with affiliates | 1,464 | 1,135 | 737 | 1,002 |
| Borrowings | 4,045 | 3,371 | 3,600 | 4,457 |
| Loans and overdrafts | .. | 1,178 | 1,411 | 1,617 |
| From banks | .. | 980 | 979 | 1,068 |
| From others | .. | 199 | 433 | 549 |
| Bankers' acceptances and paper | . | 146 | 79 | 120 |
| Bonds and debentures | .. | 1,894 | 1,966 | 2,563 |
| Mortgages |  | 152 | 144 | 157 |
| Deferred income tax | 143 | -130 | 8 | 291 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 873 | 515 | 352 | 196 |
| Equity | 6,018 | 7,205 | 7,434 | 7,943 |
| Share capital | 3,941 | 4,608 | 4,343 | 4,649 |
| Contributed surplus and other | 175 | 209 | 301 | 312 |
| Retained earnings | 1,902 | 2,388 | 2,790 | 2,982 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 32,926 | 35,140 | 38,200 | 38,576 |
| Sales of goods and services | 32,361 | 34,014 | 36,425 | 37,478 |
| Interest and dividend revenue (operating) |  |  |  |  |
| Other operating revenue | 565 | 1,126 | 1,776 | 1,099 |
| Operating expenses | 32,049 | 34,299 | 37,293 | 37,735 |
| Purchased goods, materials and service | 24,435 | 24,570 | 30,244 | 31,076 |
| Wages, salaries and employee benefits | 4,003 | 8,760 | 4,987 | 4,950 |
| Indirect taxes |  | 154 | 355 | 357 |
| Depreciation, depletion and amortization | 520 | 607 | 595 | 649 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 3,091 | 208 | 1,112 | 703 |
| Operating profit/Ioss | 877 | 842 | 907 | 842 |
| Interest and dividend revenue | 110 | 271 | 506 | 489 |
| Interest expense on borrowing | 382 | 306 | 315 | 343 |
| Gains/losses | -249 | 5 | -18 | 69 |
| Profit before income tax | 356 | 812 | 1,081 | 1,057 |
| Income tax | 128 | 199 | 361 | 420 |
| Equity in affiliates' earnings | 55 | 18 | 16 | 16 |
| Profit before extraordinary gains | 283 | 631 | 736 | 653 |
| Extraordinary gains | -2 | -22 | -4 | 11 |
| Net profit | 280 | 608 | 732 | 663 |
|  | Selected ratios |  |  |  |
| Debt to equity | 0.915 | 0.625 | 0.583 | 0.687 |
| Profit margin | 2.7\% | 2.4\% | 2.4\% | 2.2\% |
| Return on equity | 4.7\% | 8.8\% | 9.9\% | 8.2\% |
| Return on capital employed | 4.7\% | 7.3\% | 8.2\% | 6.6\% |
| Working capital | 1.341 | 1.465 | 1.501 | 1.568 |
| Quick ratio | 0.379 | 0.461 | 0.441 | 0.491 |
| Inventory turnover | 5.246 | 5.200 | 5.438 | 5.482 |
| Receivables turnover | 49.829 | 19.916 | 19.534 | 20.524 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 6.7\% | 8.7\% | 1.0\% |
| Operating expenses, year-over-year change | ..\% | 7.0\% | 8.7\% | 1.2\% |
| Operating profit, year-over-year change | ..\% | -4.0\% | 7.8\% | -7.2\% |

## Industry 35

Transportation and warehousing

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 99,034 | 103,227 | 117,705 | 121,948 |
| Cash and deposits | 4,160 | 5,131 | 5,302 | 6,041 |
| Accounts receivable and accrued revenue | 10,423 | 10,841 | 12,816 | 12,969 |
| Inventories | 2,550 | 2,097 | 2,164 | 2,150 |
| Investments | 16,120 | 17,568 | 18,490 | 19,035 |
| Investments and accounts with affiliates | .. | 14,898 | 15,005 | 16,642 |
| Portfolio investments |  | 2,670 | 3,486 | 2,393 |
| Loans | 684 | 606 | 1,314 | 2,221 |
| Mortgage | 57 | 215 | 180 | 295 |
| Non-mortgage | 628 | 392 | 1,133 | 1,926 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 59,367 5 | 60,964 | 67,564 | 69,103 |
| Other assets | 5,730 | 6,019 | 10,054 | 10,430 |
| Liabilities | 68,714 | 72,261 | 80,363 | 86,817 |
| Accounts payable and accrued liabilities | 12,784 | 14,284 | 16,062 | 15,062 |
| Loans and accounts with affiliates | 8,233 | 9,910 | 10,201 | 12,129 |
| Borrowings | 41,092 | 38,601 | 42,706 | 47,444 |
| Loans and overdrafts | .. | 14,051 | 13,036 | 23,640 |
| From banks | .. | 8,546 | 7,673 | 13,246 |
| From others | .. | 5,505 | 5,362 | 10,393 |
| Bankers' acceptances and paper | . | 2,128 | 2,963 | 2,538 |
| Bonds and debentures | .. | 20,138 | 23,816 | 18,693 |
| Mortgages | ... | 2,284 | 2,891 | 2,574 |
| Bank customers' liabilities under acceptances |  |  |  |  |
|  |  |  |  |  |
| Other liabilities | 5,763 | 7,948 | 9,409 | 10,209 |
| Equity | 30,320 | 30,966 | 37,342 | 35,130 |
| Share capital | 13,665 | 16,539 | $17,119$ | 22,230 |
| Contributed surplus and other | $5,058$ | 5,940 | $12,168$ | 5,886 |
| Retained earnings | 11,597 | 8,488 | 8,055 | 7,015 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 89,631 | 87,425 | 94,505 | 98,826 |
| Sales of goods and services | 83,129 | 84,849 | 92,148 | 96,856 |
| Interest and dividend revenue (operating) |  |  | 0 |  |
| Other operating revenue | 6,502 | 2,576 | 2,357 | 1,970 |
| Operating expenses | 85,251 | 81,581 | 89,057 | 94,229 |
| Purchased goods, materials and service | 60,959 | 52,497 | 56,467 | 61,670 |
| Wages, salaries and employee benefits | 19,225 | 22,483 | 24,908 | 24,496 |
| Indirect taxes |  | 1,338 | 1,380 | 1,222 |
| Depreciation, depletion and amortization | 4,354 | 4,853 | 5,824 | 5,970 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 713 | 410 | 478 | 871 |
| Operating profit/loss |  | 5,844 | 5,448 | 4,598 |
| Interest and dividend revenue | 450 | 846 | 804 | 650 |
| Interest expense on borrowing | 3,158 | 3,472 | 3,569 | 3,952 |
| Gains/losses | 532 | -342 | 192 | -85 |
| Profit before income tax | 2,203 | 2,876 | 2,875 | 1,210 |
| Income tax | 450 | 898 | 799 | 556 |
| Equity in affiliates' earnings | 321 | 134 | 230 | 584 |
| Profit before extraordinary gains | 2,075 | 2,112 | 2,306 | 1,238 |
| Extraordinary gains | -10 | -44 | 14 | 0 |
| Net profit | 2,065 | 2,068 | 2,320 | 1,238 |
|  | Selected ratios |  |  |  |
|  |  | 1.567 | 1.417 | 1.696 |
| Profit margin | 4.9\% | 6.7\% | 5.8\% | 4.7\% |
| Return on equity | 6.8\% | 6.8\% | 6.2\% | 3.5\% |
| Return on capital employed | 5.3\% | 5.6\% | 5.4\% | 4.3\% |
| Working capital | 0.956 | 0.834 | 0.887 | 0.902 |
| Quick ratio | 0.843 | 0.747 | 0.805 | 0.824 |
| Inventory turnover | 35.152 | 41.687 | 43.665 | 45.972 |
| Receivables turnover | 8.600 | 8.064 | 7.374 | 7.620 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | -2.5\% | 8.1\% | 4.6\% |
| Operating expenses, year-over-year change | ..\% | -4.3\% | 9.2\% | 5.8\% |
| Operating profit, year-over-year change | ..\% | 33.4\% | -6.8\% | -15.6\% |

## Industry 36

Other retail

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 17,465 | 19,631 | 21,227 | 21,508 |
| Cash and deposits | 1,289 | 1,981 | 1,993 | 1,953 |
| Accounts receivable and accrued revenue | 1,801 | 2,302 | 2,546 | 2,553 |
| Inventories | 5,637 | 6,299 | 6,998 | 6,999 |
| Investments | 2,394 | 2,269 | 2,619 | 2,791 |
| Investments and accounts with affiliates | .. | 1,505 | 1,760 | 1,864 |
| Portfolio investments |  | 764 | 859 | 927 |
| Loans | 242 | 364 | 257 | 236 |
| Mortgage | 39 | 193 | 118 | 131 |
| Non-mortgage | 202 | 171 | 140 | 105 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 4,804 | 4,928 | 5,274 | 5,377 |
| Other assets | 1,298 | 1,488 | 1,540 | 1,599 |
| Liabilities | 12,562 | 13,338 | 14,790 | 15,026 |
| Accounts payable and accrued liabilities | 4,250 | 5,014 | 5,655 | 5,910 |
| Loans and accounts with affiliates | 3,771 | 3,845 | 4,400 | 4,567 |
| Borrowings | 4,188 | 4,107 | 4,340 | 4,106 |
| Loans and overdrafts | , | 2,735 | 2,835 | 2,821 |
| From banks | .. | 2,325 | 2,177 | 2,154 |
| From others | .. | 410 | 658 | 666 |
| Bankers' acceptances and paper | .. | 235 | 324 | 118 |
| Bonds and debentures | .. | 132 | 129 | 79 |
| Mortgages |  | 1,005 | 1,053 | 1,089 |
| Deferred income tax | 25 | -19 | 34 | 0 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 328 | 392 | 360 | 442 |
| Equity | 4,903 | 6,293 | 6,437 | 6,482 |
| Share capital | 1,671 | 2,396 | 2,957 | 2,859 |
| Contributed surplus and other | 252 | 290 | 414 | 358 |
| Retained earnings | 2,980 | 3,607 | 3,065 | 3,264 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 42,922 | 47,809 | 53,064 | 55,591 |
| Sales of goods and services | 41,753 | 47,439 | 52,573 | 55,136 |
| Interest and dividend revenue (operating) |  |  |  |  |
| Other operating revenue | 1,169 | 370 | 491 | 455 |
| Operating expenses | 41,567 | 46,398 | 51,990 | 54,420 |
| Purchased goods, materials and service | 34,839 | 38,415 | 42,835 | 45,397 |
| Wages, salaries and employee benefits | 5,540 | 6,802 | 7,568 | 7,559 |
| Indirect taxes |  | 231 | 239 | 276 |
| Depreciation, depletion and amortization | 842 | 698 | 939 | 793 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 347 | 252 | 409 | 395 |
| Operating profit/loss |  | 1,412 | 1,074 | 1,172 |
| Interest and dividend revenue | 102 | 148 | 139 | 235 |
| Interest expense on borrowing | 762 | 474 | 565 | 566 |
| Gains/losses | 14 | 86 | 64 | 81 |
| Profit before income tax | 708 | 1,171 | 712 | 923 |
| Income tax | 247 | 435 | 321 | 339 |
| Equity in affiliates' earnings | 39 | 29 | 4 | 22 |
| Profit before extraordinary gains | 499 | 766 | 395 | 606 |
| Extraordinary gains | -13 | -4 | -12 | 11 |
| Net profit | 486 | 762 | 383 | 616 |
|  | Selected ratios |  |  |  |
| Debt to equity | 1.623 | 1.264 | 1.358 | 1.338 |
| Profit margin | 3.2\% | 3.0\% | 2.0\% | 2.1\% |
| Return on equity | 10.2\% | 12.2\% | 6.1\% | 9.3\% |
| Return on capital employed | 8.3\% | 8.0\% | 5.6\% | 7.0\% |
| Working capital | 1.297 | 1.315 | 1.325 | 1.271 |
| Quick ratio | 0.555 | 0.580 | 0.595 | 0.561 |
| Inventory turnover | 7.615 | 7.590 | 7.582 | 7.942 |
| Receivables turnover | 23.830 | 20.770 | 20.845 | 21.777 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 11.4\% | 11.0\% | 4.8\% |
| Operating expenses, year-over-year change | ..\% | 11.6\% | 12.1\% | 4.7\% |
| Operating profit, year-over-year change | ..\% | 4.2\% | -23.9\% | 9.1\% |

## Industry 37

Telecommunications

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 59,154 | 66,636 | 89,294 | 96,748 |
| Cash and deposits | 2,618 | 2,476 | 1,761 | 3,050 |
| Accounts receivable and accrued revenue | 7,431 | 4,831 | 6,866 | 7,371 |
| Inventories | 639 | 476 | 672 | 471 |
| Investments | 4,127 | 17,048 | 27,228 | 28,609 |
| Investments and accounts with affiliates | .. | 15,160 | 26,259 | 27,983 |
| Portfolio investments |  | 1,888 | 969 | 626 |
| Loans | 135 | 82 | 96 | 43 |
| Mortgage | 11 | 24 | 55 | 15 |
| Non-mortgage | 125 | 58 | 41 | 28 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 36,871 | 33,592 | 40,729 | 44,730 |
| Other assets | 7,333 | 8,131 | 11,942 | 12,474 |
| Liabilities | 36,162 | 40,006 | 56,917 | 61,569 |
| Accounts payable and accrued liabilities | 6,189 | 6,318 | 7,977 | 9,251 |
| Loans and accounts with affiliates | 3,002 | 964 | 8,770 | 6,651 |
| Borrowings | 25,158 | 30,115 | 36,577 | 40,988 |
| Loans and overdrafts | .. | 3,693 | 4,769 | 4,683 |
| From banks | . | 2,366 | 2,347 | 3,936 |
| From others |  | 1,327 | 2,422 | 747 |
| Bankers' acceptances and paper | . | 1,442 | 5,629 | 780 |
| Bonds and debentures | .. | 24,926 | 26,016 | 35,408 |
| Mortgages |  | 54 | 163 | 117 |
| Deferred income tax | 210 | 146 | 512 | 524 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 1,604 | 2,463 | 3,082 | 4,155 |
| Equity | 22,992 | 26,629 | 32,377 | 35,179 |
| Share capital | 21,742 | 25,624 | 33,595 | 38,208 |
| Contributed surplus and other | 579 | 888 | $1,197$ | -3,827 |
| Retained earnings | 671 | 117 | -2,415 | 798 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 28,890 | 30,088 | 32,926 | 36,707 |
| Sales of goods and services | 27,273 | 29,865 | 32,494 | 36,189 |
| Interest and dividend revenue (operating) Other operating revenue | 1,617 | 223 | 433 | 518 |
| Operating expenses | 24,805 | 26,101 | 27,832 | 32,948 |
| Purchased goods, materials and service | 14,994 | 14,000 | 12,159 | 17,325 |
| Wages, salaries and employee benefits | 3,832 | 5,344 | 7,235 | 7,726 |
| Indirect taxes |  | 671 | 668 | 588 7 |
| Depreciation, depletion and amortization | 5,615 | 5,700 | 5,940 | 7,123 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 364 | 386 | 1,830 | 187 |
| Operating profit/loss |  |  | 5,094 | 3,759 |
| Interest and dividend revenue | 227 | 541 | 705 | 1,255 |
| Interest expense on borrowing | 2,268 | 2,556 | 2,714 | 3,910 |
| Gains/losses | -847 | 867 | 97 | -907 |
| Profit before income tax | 1,196 | 2,839 | 3,181 | 197 |
| Income tax | 364 | 1,529 | 1,998 | 985 |
| Equity in affiliates' earnings | 596 | 230 | -20 | 604 |
| Profit before extraordinary gains Extraordinary gains | 1,428 | 1,540 0 | 1,163 -6 | -184 -4 |
| Net profit | 1,428 | 1,540 | 1,157 | -188 |
|  | Selected ratios |  |  |  |
| Debt to equity |  |  |  | 1.354 |
| Profit margin | 14.1\% | 13.2\% | 15.5\% | 10.2\% |
| Return on equity | 6.2\% | 5.8\% | 3.6\% | -0.5\% |
| Return on capital employed | 6.4\% | 6.0\% | 3.9\% | 3.6\% |
| Working capital | 1.370 | 0.898 | 0.548 | 0.658 |
| Quick ratio | 1.297 | 0.851 | 0.513 | 0.632 |
| Inventory turnover | 45.225 | 63.265 | 48.996 | 77.905 |
| Receivables turnover | 3.888 | 6.228 | 4.796 | 4.980 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 4.1\% | 9.4\% | 11.5\% |
| Operating expenses, year-over-year change | .. \% | 5.2\% | 6.6\% | 18.4\% |
| Operating profit, year-over-year change | ..\% | -2.4\% | 27.8\% | -26.2\% |

## Industry 38

## Publishing and broadcasting

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 49,220 | 57,306 | 65,822 | 73,041 |
| Cash and deposits | 1,881 | 2,582 | 3,038 | 3,432 |
| Accounts receivable and accrued revenue | 5,538 | 5,950 | 6,813 | 7,137 |
| Inventories | 1,317 | 1,207 | 1,721 | 1,673 |
| Investments | 22,087 | 26,188 | 26,662 | 26,880 |
| Investments and accounts with affiliates | .. | 24,392 | 23,641 | 23,718 |
| Portfolio investments |  | 1,795 | 3,020 | 3,162 |
| Loans | 254 | 365 | 358 | 367 |
| Mortgage | 45 | 218 | 117 | 112 |
| Non-mortgage | 209 | 147 | 241 | 255 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 7,814 | 9,824 | 11,134 | 12,197 |
| Other assets | 10,330 | 11,190 | 16,097 | 21,356 |
| Liabilities | 31,339 | 32,245 | 33,376 | 42,019 |
| Accounts payable and accrued liabilities | 5,452 | 6,033 | 6,598 | 6,923 |
| Loans and accounts with affiliates | 11,752 | 10,822 | 8,580 | 12,091 |
| Borrowings | 11,129 | 12,415 | 13,839 | 18,333 |
| Loans and overdrafts |  | 8,827 | 6,027 | 11,092 |
| From banks |  | 7,136 | 5,217 | 9,886 |
| From others |  | 1,691 | 810 | 1,206 |
| Bankers' acceptances and paper | .. | 1,918 | 2,686 | 2,354 |
| Bonds and debentures |  | 1,450 | 4,511 | 3,836 |
| Mortgages |  | 220 | , 614 | 1,051 |
| Deferred income tax | 1,044 | 1,130 | 1,705 | 2,013 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 1,961 | 1,845 | 2,653 | 2,660 |
| Equity | 17,882 | 25,061 | 32,447 | 31,022 |
| Share capital | 14,559 | 19,855 | 30,240 | 35,288 |
| Contributed surplus and other | 2,147 | 4,157 | 4,231 | 4,330 |
| Retained earnings | 1,176 | 1,049 | -2,025 | -8,596 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 27,061 | 30,081 | 33,153 | 34,108 |
|  | 26,360 | 29,201 | 32,075 | 32,793 |
| Interest and dividend revenue (operating) |  |  |  |  |
| Other operating revenue | 701 | 880 | 1,078 | 1,315 |
| Operating expenses | 24,620 | 27,541 | 30,802 | 32,760 |
| Purchased goods, materials and service | 18,556 | 17,357 | 18,042 | 21,230 |
| Wages, salaries and employee benefits | 3,488 | 5,882 | 8,331 | 7,345 |
| Indirect taxes |  | 731 | 243 | 359 |
| Depreciation, depletion and amortization | 1,401 | 2,277 | 2,261 | 2,866 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 1,175 | 1,294 | 1,925 | 960 |
| Operating profit/loss |  |  | 2,351 | 1,349 |
| Interest and dividend revenue | 759 | 815 | 486 | 318 |
| Interest expense on borrowing | 1,266 | 1,331 | 1,207 | 1,659 |
| Gains/losses | 588 | 693 | 2,091 | 768 |
| Profit before income tax | 2,521 | 2,717 | 3,721 | 776 |
| Income tax | 1,024 | 906 | 1,272 | -61 |
| Equity in affiliates' earnings | 339 | 342 | 72 | -70 |
| Profit before extraordinary gains | 1,837 | 2,153 | 2,521 | 767 |
| Extraordinary gains | -2 | -15 | -13 | 7 |
| Net profit | 1,835 | 2,138 | 2,509 | 774 |
|  | Selected ratios |  |  |  |
| Debt to equity | 1.280 | 0.927 | 0.691 | 0.981 |
| Profit margin | 9.0\% | 8.4\% | 7.1\% | 4.0\% |
| Return on equity | 10.3\% | 8.6\% | 7.8\% | 2.5\% |
| Return on capital employed | 6.7\% | 6.4\% | 6.2\% | 3.3\% |
| Working capital | 1.048 | 0.870 | 1.011 | 0.902 |
| Quick ratio | 0.927 | 0.777 | 0.897 | 0.811 |
| Inventory turnover | 20.552 | 24.917 | 19.259 | 20.389 |
| Receivables turnover | 4.886 | 5.056 | 4.866 | 4.779 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 11.2\% | 10.2\% | 2.9\% |
| Operating expenses, year-over-year change | ..\% | 11.9\% | 11.8\% | 6.4\% |
| Operating profit, year-over-year change | ..\% | 4.1\% | -7.4\% | -42.6\% |

## Industry 39

Banking and other depository credit intermediation

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | $\cdots$ | 1,104,948 | 1,167,784 | 1,245,667 |
| Cash and deposits | .. | 39,953 | 37,127 | 40,684 |
| Accounts receivable and accrued revenue | .. | 5,815 | 6,294 | 5,699 |
| Inventories |  | 0 | -1 | 1 |
| Investments | .. | 302,285 | 335,825 | 374,143 |
| Investments and accounts with affiliates | .. | 45,573 | 56,321 | 89,455 |
| Portfolio investments | .. | 256,712 | 279,505 | 284,689 |
| Loans | .. | 613,738 | 656,147 | 699,579 |
| Mortgage | .. | 263,985 | 294,384 | 320,529 |
| Non-mortgage | .. | 349,753 | 361,763 | 379,050 |
| Bank customers' liabilities under acceptances | .. | 48,577 | 53,362 | 45,628 |
| Capital assets, net | . | 7,316 | 8,368 | 7,715 |
| Other assets | .. | 87,266 | 70,660 | 72,218 |
| Liabilities | . | 1,038,094 | 1,097,847 | 1,166,518 |
| Accounts payable and accrued liabilities | .. | 11,580 | 12,181 | 11,817 |
| Loans and accounts with affiliates | . | 57,471 | 52,812 | 50,673 |
| Borrowings | .. | 36,254 | 35,322 | 26,808 |
| Loans and overdrafts | .. | 14,914 | 11,955 | 4,267 |
| From banks | .. | 9,006 | 9,994 | 1,618 |
| From others | .. | 5,908 | 1,960 | 2,649 |
| Bankers' acceptances and paper | . | 167 | 648 | 195 |
| Bonds and debentures | .. | 21,025 | 22,491 | 22,202 |
| Mortgages | .. | 149 | 228 | 144 |
| Deferred income tax | .. | -1,158 | 1,788 | 814 |
| Bank customers' liabilities under acceptances | . | 48,577 | 53,362 | 45,628 |
| Other liabilities | . | 885,370 | 942,383 | 1,030,779 |
| Equity | .. | 66,855 | 69,937 | 79,149 |
| Share capital | . | 31,635 | $33,221$ | 36,035 |
| Contributed surplus and other Retained earnings | .. | 903 | 1,453 | 4,269 |
|  | . | 34,316 | 35,262 | 38,845 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | .. | 76,978 | 86,167 | 85,440 |
| Sales of goods and services | .. | 14,917 | 18,998 | 18,157 |
| Interest and dividend revenue (operating) | .. | 56,302 | 61,027 | 61,746 |
| Other operating revenue | . | 5,759 | 6,142 | 5,538 |
| Operating expenses | .. | 58,578 | 66,897 | 67,697 |
| Purchased goods, materials and service | .. | 6,952 | 18,777 | 19,155 |
| Wages, salaries and employee benefits | . | 11,796 | 12,269 | 16,027 |
| Indirect taxes | .. | 779 | 2,844 | 727 |
| Depreciation, depletion and amortization | . | 1,618 | 1,623 | 3,254 |
| Interest expense (operating) | . | 26,642 | 29,673 | 28,186 |
| Other operating expenses | . | 10,792 | 1,711 | 347 |
| Operating profit/loss | . | 18,400 | 19,270 | 17,743 |
| Interest and dividend revenue | .. |  | $0$ |  |
| Interest expense on borrowing | .. | 6,714 -70 | 7,068 | 7,353 |
| Gains/losses | . | -70 | 1 | 6 |
| Profit before income tax | .. | 11,615 | 12,204 | 10,396 |
| Income tax | .. | 2,919 | 2,736 | 2,043 |
| Equity in affiliates' earnings | .. | 1 | -1 | 0 |
| Profit before extraordinary gains | .. | 8,697 | 9,467 | 8,353 |
| Extraordinary gains | .. | 0 | -3 |  |
| Net profit | .. | 8,697 | 9,465 | 8,353 |
|  | Selected ratios |  |  |  |
|  |  | 1.402 | $1.260$ | 0.979 |
| Profit margin | .. \% | 23.9\% | 22.4\% | 20.8\% |
| Return on equity | .. \% | 13.0\% | 13.5\% | 10.6\% |
| Return on capital employed | .. \% | 8.2\% | 9.2\% | 9.1\% |
| Working capital | .. | .. | .. | .. |
| Quick ratio | .. | .. | .. |  |
| Inventory turnover | .. | .. | .. |  |
| Receivables turnover | . | .. | .. |  |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 0.0\% | 11.9\% | -0.8\% |
| Operating expenses, year-over-year change | ..\% | 0.0\% | 14.2\% | 1.2\% |
| Operating profit, year-over-year change | ..\% | 0.0\% | 4.7\% | -7.9\% |

## Industry 40

Non-depository credit intermediation

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | .. | 144,300 | 155,221 | 157,753 |
| Cash and deposits | .. | 6,520 | 4,929 | 8,233 |
| Accounts receivable and accrued revenue | .. | 5,395 | 5,137 | 4,891 |
| Inventories | .. | 247 | 185 | 166 |
| Investments | .. | 51,028 | 59,288 | 59,533 |
| Investments and accounts with affiliates | .. | 23,340 | 26,776 | 22,550 |
| Portfolio investments | . | 27,688 | 32,512 | 36,983 |
| Loans | .. | 65,290 | 70,946 | 69,582 |
| Mortgage | .. | 26,431 | 24,900 | 23,519 |
| Non-mortgage | .. | 38,859 | 46,046 | 46,063 |
| Bank customers' liabilities under acceptances | .. |  |  |  |
| Capital assets, net | .. | 13,064 | 12,282 | 13,082 |
| Other assets | .. | 2,756 | 2,454 | 2,265 |
| Liabilities | . | 135,244 | 139,296 | 145,974 |
| Accounts payable and accrued liabilities | .. | 3,693 | 4,813 | 4,435 |
| Loans and accounts with affiliates | . | 26,153 | 26,560 | 26,314 |
| Borrowings | .. | 82,372 | 83,314 | 82,430 |
| Loans and overdrafts | .. | 10,144 | 10,917 | 4,565 |
| From banks | .. | 6,619 | 4,720 | 2,017 |
| From others | .. | 3,525 | 6,197 | 2,548 |
| Bankers' acceptances and paper | . | 30,434 | 28,962 | 26,128 |
| Bonds and debentures | . | 39,774 | 40,629 | 49,977 |
| Mortgages | .. | 2,020 | 2,806 | 1,760 |
| Deferred income tax | .. | 716 | 879 | 803 |
| Bank customers' liabilities under acceptances | . |  |  |  |
| Other liabilities | .. | 22,310 | 23,730 | 31,992 |
| Equity | .. | 9,056 | 15,925 | 11,779 |
| Share capital | .. | 7,374 | 8,942 | 11,872 |
| Contributed surplus and other |  | 2,551 | 2,772 | 2,648 |
| Retained earnings | . | -869 | 4,211 | -2,741 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | . | 17,737 | 19,162 | 18,617 |
| Sales of goods and services | .. | 3,935 | 3,083 | 3,074 |
| Interest and dividend revenue (operating) | .. | 11,700 | 13,496 | 13,118 |
| Other operating revenue | . | 2,102 | 2,583 | 2,425 |
| Operating expenses | .. | 10,359 | 10,495 | 10,261 |
| Purchased goods, materials and service | .. | 3,837 | 4,177 | 5,481 |
| Wages, salaries and employee benefits | . | 1,781 | 1,347 | 1,213 |
| Indirect taxes | .. | 244 | 505 | 123 |
| Depreciation, depletion and amortization |  | 2,495 | 2,333 | 2,070 |
| Interest expense (operating) | .. | 1,082 | 1,388 | 1,068 |
| Other operating expenses | .. | 921 | 746 | 307 |
| Operating profit/loss | . | 7,378 | 8,667 | 8,356 |
| Interest and dividend revenue | .. | 25 | 0 |  |
| Interest expense on borrowing |  | 5,158 | 6,211 | 6,097 |
| Gains/losses | . | -627 | -709 | 22 |
| Profit before income tax | . | 1,617 | 1,747 | 2,280 |
| Income tax | .. | 697 | 500 | 898 |
| Equity in affiliates' earnings | .. | 56 | 98 | 122 |
| Profit before extraordinary gains | . | 976 | 1,346 | 1,504 |
| Extraordinary gains | .. | -21 | -12 | -17 |
| Net profit | . | 954 | 1,334 | 1,487 |
|  | Selected ratios |  |  |  |
| Debt to equity |  | 11.984 | 6.900 | 9.232 |
| Profit margin | .. \% | 41.6\% | 45.2\% | 44.9\% |
| Return on equity | .. \% | 10.8\% | 8.5\% | 12.8\% |
| Return on capital employed | .. \% | 4.4\% | 5.3\% | 5.4\% |
| Working capital | .. | .. | .. |  |
| Quick ratio | .. | .. | .. | . |
| Inventory turnover | . | . | . | . |
| Receivables turnover | . | . | .. | . |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | .. \% | 0.0\% | 8.0\% | -2.8\% |
| Operating expenses, year-over-year change | .. \% | 0.0\% | 1.3\% | -2.2\% |
| Operating profit, year-over-year change | .. \% | 0.0\% | 17.5\% | -3.6\% |

## Industry 41

## Credit unions

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | . | 147,033 | 156,470 | 151,962 |
| Cash and deposits | .. | 23,842 | 25,762 | 13,464 |
| Accounts receivable and accrued revenue | .. | 1,008 | 1,363 | 896 |
| Inventories | .. | , 0 | , 0 | 0 |
| Investments | .. | 16,812 | 19,485 | 24,662 |
| Investments and accounts with affiliates | . | 1,147 | 1,572 | 4,378 |
| Portfolio investments | .. | 15,665 | 17,913 | 20,284 |
| Loans | .. | 101,963 | 107,632 | 109,553 |
| Mortgage | .. | 62,749 | 66,350 | 71,152 |
| Non-mortgage | .. | 39,214 | 41,282 | 38,401 |
| Bank customers' liabilities under acceptances | . |  |  |  |
| Capital assets, net | .. | 2,347 | 2,720 | 1,974 |
| Other assets | .. | 1,061 | -492 | 1,412 |
| Liabilities | .. | 137,237 | 145,950 | 141,092 |
| Accounts payable and accrued liabilities | .. | 2,335 | 2,796 | 3,365 |
| Loans and accounts with affiliates | . | 48 | 37 | 489 |
| Borrowings | .. | 8,029 | 5,720 | 1,378 |
| Loans and overdrafts | .. | 7,845 | 5,592 | 1,014 |
| From banks | .. | 260 | 156 | 36 |
| From others | .. | 7,584 | 5,437 | 978 |
| Bankers' acceptances and paper | . |  |  |  |
| Bonds and debentures | .. | 173 | 115 | 351 |
| Mortgages | .. | 11 | 12 | 13 |
| Deferred income tax | . | 0 | 0 | -13 |
| Bank customers' liabilities under acceptances | . |  |  |  |
| Other liabilities | . | 126,825 | 137,397 | 135,872 |
| Equity | .. | 9,797 | 10,521 | 10,870 |
| Share capital | .. | 3,405 | 3,532 | 3,078 |
| Contributed surplus and other | .. | 1,626 | 4,908 | 5,514 |
| Retained earnings | . | 4,766 | 2,081 | 2,278 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | .. | 10,719 | 12,397 | 11,970 |
| Sales of goods and services | .. | 50 | 671 | 605 |
| Interest and dividend revenue (operating) | .. | 9,142 | 10,033 | 9,676 |
| Other operating revenue | . | 1,527 | 1,693 | 1,689 |
| Operating expenses | .. | 9,324 | 10,694 | 10,173 |
| Purchased goods, materials and service | .. | 997 | 2,394 | 4,892 |
| Wages, salaries and employee benefits | . | 916 | 1,910 | 26 |
| Indirect taxes | .. | 531 | 300 | 0 |
| Depreciation, depletion and amortization | . | 427 | 444 | 372 |
| Interest expense (operating) | .. | 4,694 | 5,219 | 4,883 |
| Other operating expenses | . | 1,759 | 427 | 1 |
| Operating profit/loss | . | 1,395 | 1,703 | 1,797 |
| Interest and dividend revenue | .. | 0 |  |  |
| Interest expense on borrowing | . | 618 | 576 -1 | 544 |
| Gains/losses | . | 1 | -1 | -6 |
| Profit before income tax | .. | 779 | 1,125 | 1,247 |
| Income tax | .. | 157 | 224 | 262 |
| Equity in affiliates' earnings | .. | 11 | 17 | -6 |
| Profit before extraordinary gains | .. | 633 | 918 | 979 |
| Extraordinary gains | .. | -2 | -3 | 0 |
| Net profit | .. | 630 | 914 | 979 |
|  | Selected ratios |  |  |  |
|  |  |  |  | 0.172 |
| Profit margin | .. \% | 13.0\% | 13.7\% | 15.0\% |
| Return on equity | .. \% | 6.5\% | 8.7\% | 9.0\% |
| Return on capital employed | .. \% | 6.0\% | 8.3\% | 11.1\% |
| Working capital | .. | .. | .. | .. |
| Quick ratio | .. | . | . | . |
| Inventory turnover | . | .. | . | . |
| Receivables turnover | . | .. |  | .. |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 0.0\% | 15.6\% | -3.4\% |
| Operating expenses, year-over-year change | .. \% | 0.0\% | 14.7\% | -4.9\% |
| Operating profit, year-over-year change | .. \% | 0.0\% | 22.1\% | 5.5\% |

## Industry 42

Direct life, health and medical insurance carriers

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | .. | 175,487 | 182,632 | 194,728 |
| Cash and deposits | .. | 2,127 | 2,013 | 1,509 |
| Accounts receivable and accrued revenue | .. | 4,585 | 4,907 | 4,308 |
| Inventories |  |  |  |  |
| Investments | . | 115,045 | 122,510 | 134,316 |
| Investments and accounts with affiliates | .. | 18,207 | 17,524 | 22,200 |
| Portfolio investments | .. | 96,838 | 104,986 | 112,116 |
| Loans | .. | 44,546 | 44,541 | 45,067 |
| Mortgage | . | 39,745 | 39,658 | 38,788 |
| Non-mortgage | .. | 4,801 | 4,883 | 6,279 |
| Bank customers' liabilities under acceptances | . |  |  |  |
| Capital assets, net | .. | 6,876 | 6,521 | 6,821 |
| Other assets | . | 2,308 | 2,141 | 2,706 |
| Liabilities | . | 142,544 | 147,524 | 155,957 |
| Accounts payable and accrued liabilities | .. | 4,482 | 5,236 | 5,468 |
| Loans and accounts with affiliates | .. | 1,227 | 1,380 | 4,840 |
| Borrowings | .. | 3,624 | 3,994 | 5,951 |
| Loans and overdrafts | . | 2,138 | 2,401 | 3,209 |
| From banks | . | 1,582 | 1,999 | 2,729 |
| From others | .. | 556 | 402 | 480 |
| Bankers' acceptances and paper | .. |  |  |  |
| Bonds and debentures | .. | 1,353 | 1,476 | 2,554 |
| Mortgages | .. | 134 | 117 | 188 |
| Deferred income tax | .. | 29 | -306 | 197 |
| Bank customers' liabilities under acceptances | .. |  |  |  |
| Other liabilities | .. | 133,181 | 137,220 | 139,500 |
| Equity | . | 32,942 | 35,108 | 38,770 |
| Share capital | .. | 5,137 | 5,787 | 6,220 |
| Contributed surplus and other | . | 609 | 782 | 976 |
| Retained earnings | .. | 27,196 | 28,540 | 31,573 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | . | 36,361 | 37,434 | 39,056 |
| Sales of goods and services |  | 23,553 | 24,132 | 25,885 |
| Interest and dividend revenue (operating) |  | 10,558 | 10,562 | 10,377 |
| Other operating revenue | .. | 2,250 | 2,739 | 2,794 |
| Operating expenses | .. | 33,386 | 34,233 | 35,611 |
| Purchased goods, materials and service |  | 30,840 | 30,984 | 32,220 |
| Wages, salaries and employee benefits | .. | 2,462 | 2,975 | 3,102 |
| Indirect taxes | .. | 550 | 592 | 627 |
| Depreciation, depletion and amortization | . | -983 | -943 | -885 |
| Interest expense (operating) | . | 314 | 329 | 246 |
| Other operating expenses | .. | 204 | 296 | 300 |
| Operating profit/loss | .. | 2,975 | 3,201 | 3,445 |
| Interest and dividend revenue | . |  |  |  |
| Interest expense on borrowing | . | 372 | 302 | 300 |
| Gains/losses | .. | 90 | 6 | -128 |
| Profit before income tax | .. |  |  | 3,017 |
| Income tax | .. | 975 | 1,024 | 1,073 |
| Equity in affiliates' earnings | . | 451 | 564 | 562 |
| Profit before extraordinary gains | .. | 2,168 | 2,445 | 2,506 |
| Extraordinary gains | .. | 2, |  | 0 |
| Net profit | .. | 2,168 | 2,445 | 2,506 |
|  | Selected ratios |  |  |  |
| Debt to equity |  | 0.147 | 0.153 | 0.278 |
| Profit margin | .. \% | 8.2\% | 8.6\% | 8.8\% |
| Return on equity | .. \% | 6.6\% | 7.0\% | 6.5\% |
| Return on capital employed | .. \% | 6.4\% | 6.5\% | 5.5\% |
| Working capital | .. | .. | .. | .. |
| Quick ratio | . | . | . | . |
| Inventory turnover | . | .. | . | . |
| Receivables turnover | . | . | . | . |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 0.0\% | 3.0\% | 4.3\% |
| Operating expenses, year-over-year change | .. \% | 0.0\% | 2.5\% | 4.0\% |
| Operating profit, year-over-year change | .. \% | 0.0\% | 7.6\% | 7.6\% |

## Industry 43

Direct insurance (except life, health and medical) carriers

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | .. | 64,761 | 65,084 | 67,724 |
| Cash and deposits | .. | 1,404 | 1,864 | 2,424 |
| Accounts receivable and accrued revenue | .. | 7,755 | 8,219 | 8,807 |
| Inventories | . | 3 | 3 | 3 |
| Investments | .. | 43,548 | 43,087 | 43,074 |
| Investments and accounts with affiliates | .. | 1,010 | 662 | 2,327 |
| Portfolio investments | .. | 42,539 | 42,425 | 40,747 |
| Loans | .. | 1,274 | 652 | 583 |
| Mortgage | .. | 1,274 | 652 | 583 |
| Non-mortgage | . |  |  | .. |
| Bank customers' liabilities under acceptances | .. |  |  |  |
| Capital assets, net | . | 1,143 | 1,119 | 1,182 |
| Other assets | .. | 9,634 | 10,141 | 11,651 |
| Liabilities | . | 47,980 | 47,266 | 50,818 |
| Accounts payable and accrued liabilities | .. | 26,676 | 27,381 | 29,413 |
| Loans and accounts with affiliates | .. | 257 | 585 | 463 |
| Borrowings | .. | 240 | 249 | 186 |
| Loans and overdrafts | . | 230 | 238 | 158 |
| From banks | . | 198 | 205 | 128 |
| From others | .. | 32 | 34 | 30 |
| Bankers' acceptances and paper | .. | . | . | .. |
| Bonds and debentures | . |  |  |  |
| Mortgages | .. | 10 | 11 | 27 |
| Deferred income tax | . | -716 | -715 | -590 |
| Bank customers' liabilities under acceptances | . |  |  |  |
| Other liabilities | . | 21,523 | 19,766 | 21,346 |
| Equity | .. | 16,781 | 17,818 | 16,907 |
| Share capital | .. | 3,017 | 3,225 | 3,422 |
| Contributed surplus and other | . | 808 | 731 | 786 |
| Retained earnings | . | 12,956 | 13,862 | 12,699 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | . | 24,410 | 26,207 | 28,011 |
| Sales of goods and services | .. | 21,226 | 22,281 | 24,369 |
| Interest and dividend revenue (operating) | . | 2,612 | 2,591 | 2,490 |
| Other operating revenue | . | 571 | 1,335 | 1,152 |
| Operating expenses | . | 22,961 | 24,334 | 27,607 |
| Purchased goods, materials and service | .. | 20,265 | 21,160 | 23,478 |
| Wages, salaries and employee benefits | . | 1,698 | 2,038 | 2,753 |
| Indirect taxes | . | 765 | 834 | 1,014 |
| Depreciation, depletion and amortization | . | 90 | 121 | 150 |
| Interest expense (operating) | . | 3 |  |  |
| Other operating expenses | .. | 140 | 182 | 213 |
| Operating profit/loss | .. | 1,449 | 1,872 | 404 |
| Interest and dividend revenue | .. | 2 |  |  |
| Interest expense on borrowing | . | 25 | 24 | 34 |
| Gains/losses | . | 91 | 5 | -5 |
| Profit before income tax | .. | 1,516 | 1,853 | 365 |
| Income tax | .. | 456 | 559 | 321 |
| Equity in affiliates' earnings | . | 125 | 310 | 90 |
| Profit before extraordinary gains | .. | 1,186 | 1,603 | 134 |
| Extraordinary gains | . | .. |  | 0 |
| Net profit | .. | 1,186 | 1,603 | 134 |
|  | Selected ratios |  |  |  |
| Debt to equity |  | 0.030 | 0.047 | 0.038 |
| Profit margin | .. \% | 5.9\% | 7.1\% | 1.4\% |
| Return on equity | .. \% | 7.1\% | 9.0\% | 0.8\% |
| Return on capital employed | .. \% | 7.0\% | 8.7\% | 0.9\% |
| Working capital | . | . | .. | .. |
| Quick ratio | . | . | . | . |
| Inventory turnover | . | . | . |  |
| Receivables turnover | . | . | . | . |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 0.0\% | 7.4\% | 6.9\% |
| Operating expenses, year-over-year change | .. \% | 0.0\% | 6.0\% | 13.4\% |
| Operating profit, year-over-year change | ..\% | 0.0\% | 29.2\% | -78.4\% |

## Industry 44

## Reinsurance carriers

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | . | 11,367 | 13,210 | 14,599 |
| Cash and deposits | .. | 263 | 212 | 303 |
| Accounts receivable and accrued revenue | .. | 1,457 | 2,136 | 2,306 |
| Inventories |  |  |  |  |
| Investments | . | 8,078 | 9,454 | 10,382 |
| Investments and accounts with affiliates | .. |  |  | 1 |
| Portfolio investments | .. | 8,078 | 9,454 | 10,381 |
| Loans | .. | 124 | - 36 | , 35 |
| Mortgage | .. | 23 | 18 | 18 |
| Non-mortgage |  | 101 | 17 | 17 |
| Bank customers' liabilities under acceptances | .. |  |  |  |
| Capital assets, net | . | 55 | 61 | 59 |
| Other assets | .. | 1,390 | 1,311 | 1,514 |
| Liabilities | .. | 8,413 | 9,752 | 11,118 |
| Accounts payable and accrued liabilities | .. | 4,410 | 4,724 | 5,390 |
| Loans and accounts with affiliates | .. | 62 | 55 | 51 |
| Borrowings | .. | .. | 3 | 0 |
| Loans and overdrafts | . | .. | 3 | 0 |
| From banks | . | .. | 3 | 0 |
| From others | . |  |  | 0 |
| Bankers' acceptances and paper | .. | . | .. | .. |
| Bonds and debentures | .. | .. | .. | .. |
| Mortgages | . |  |  |  |
| Deferred income tax | .. | -72 | -23 | 78 |
| Bank customers' liabilities under acceptances | . |  |  |  |
| Other liabilities | .. | 4,013 | 4,994 | 5,598 |
| Equity | . | 2,954 | 3,458 | 3,481 |
| Share capital | .. | 461 | 479 | 490 |
| Contributed surplus and other | .. | 42 | 61 | 57 |
| Retained earnings | .. | 2,450 | 2,918 | 2,934 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | .. | 2,732 | 3,668 | 3,714 |
| Sales of goods and services | .. | 2,131 | 2,298 | 2,819 |
| Interest and dividend revenue (operating) | .. | 532 | 623 | 705 |
| Other operating revenue | .. | 68 | 747 | 190 |
| Operating expenses | . | 2,455 | 3,290 | 3,430 |
| Purchased goods, materials and service | .. | 1,833 | 2,633 | 2,744 |
| Wages, salaries and employee benefits |  | 420 | 515 | 526 |
| Indirect taxes |  | 54 | 38 | 51 |
| Depreciation, depletion and amortization | .. | -12 | -29 | -33 |
| Interest expense (operating) | .. |  | 1 | 2 |
| Other operating expenses | . | 160 | 132 | 140 |
| Operating profit/loss | .. | 277 | 378 | 284 |
| Interest and dividend revenue | . |  |  |  |
| Interest expense on borrowing | .. | 4 | 4 | 3 |
| Gains/losses | . | -2 | 3 | -3 |
| Profit before income tax | .. | 271 | 377 | 278 |
| Income tax | . | 63 | 140 | 100 |
| Equity in affiliates' earnings | .. |  | 1 | 1 |
| Profit before extraordinary gains | .. | 208 | 238 | 180 |
| Extraordinary gains | .. | .. | .. | .. |
| Net profit | . | 208 | 238 | 180 |
|  | Selected ratios |  |  |  |
| Debt to equity |  | 0.021 | 0.017 | 0.015 |
| Profit margin | ..\% | 10.1\% | 10.3\% | 7.7\% |
| Return on equity | ..\% | 7.1\% | 6.9\% | 5.2\% |
| Return on capital employed | .. \% | 7.0\% | 6.9\% | 5.1\% |
| Working capital | .. | .. | .. | .. |
| Quick ratio | .. | .. | .. | .. |
| Inventory turnover | . | .. | . | . |
| Receivables turnover | .. | . | .. | . |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | .. \% | 0.0\% | 34.3\% | 1.3\% |
| Operating expenses, year-over-year change | ..\% | 0.0\% | 34.0\% | 4.2\% |
| Operating profit, year-over-year change | .. \% | 0.0\% | 36.5\% | -24.8\% |

## Industry 45

Agencies, brokerages and other insurance related activities

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | . | 6,404 | 6,285 | 6,595 |
| Cash and deposits | .. | 1,103 | 1,106 | 1,145 |
| Accounts receivable and accrued revenue | .. | 1,567 | 1,768 | 1,783 |
| Inventories | .. | 42 | 24 | 37 |
| Investments | .. | 1,468 | 1,582 | 1,669 |
| Investments and accounts with affiliates | .. | 780 | 943 | 1,114 |
| Portfolio investments | .. | 688 | 639 | 554 |
| Loans | . | 153 | 94 | 86 |
| Mortgage | .. | 83 | 46 | 46 |
| Non-mortgage | .. | 69 | 48 | 40 |
| Bank customers' liabilities under acceptances | . |  |  |  |
| Capital assets, net | .. | 720 | 551 | 582 |
| Other assets | .. | 1,351 | 1,160 | 1,293 |
| Liabilities | .. | 4,496 | 4,466 | 4,622 |
| Accounts payable and accrued liabilities | .. | 2,066 | 2,233 | 2,287 |
| Loans and accounts with affiliates | .. | 1,168 | 964 | 970 |
| Borrowings | . | 842 | 882 | 960 |
| Loans and overdrafts | . | 428 | 466 | 485 |
| From banks | .. | 353 | 353 | 254 |
| From others | .. | 76 | 113 | 231 |
| Bankers' acceptances and paper | .. |  |  | 0 |
| Bonds and debentures | .. | 129 | 134 | 137 |
| Mortgages | . | 285 | 281 | 338 |
| Deferred income tax | . | 51 | 116 | 41 |
|  | . |  |  |  |
| Other liabilities | .. | 368 | 272 | 364 |
| Equity | .. | 1,909 | 1,819 | 1,973 |
| Share capital | .. | 649 | 537 | 638 |
| Contributed surplus and other | .. | 81 | 198 | 191 |
| Retained earnings | . | 1,179 | 1,084 | 1,143 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | . | 5,733 | 5,902 | 6,109 |
| Sales of goods and services | .. | 5,570 | 5,708 | 5,952 |
| Interest and dividend revenue (operating) | .. | 98 | 106 | 103 |
| Other operating revenue | . | 65 | 87 | 53 |
| Operating expenses | .. | 5,350 | 5,441 | 5,529 |
| Purchased goods, materials and service | .. | 2,103 | 2,103 | 2,215 |
| Wages, salaries and employee benefits | .. | 2,599 | 2,985 | 2,966 |
| Indirect taxes | .. | 44 | 43 | 78 |
| Depreciation, depletion and amortization | . | 179 | 191 | 188 |
| Interest expense (operating) | . | 0 | 2 | 1 |
| Other operating expenses | .. | 424 | 118 | 82 |
| Operating profit/loss | .. | 384 | 461 | 580 |
| Interest and dividend revenue | . |  |  |  |
| Interest expense on borrowing | .. | 87 | 86 | 96 |
| Gains/losses | .. | 3 | 1 | 7 |
| Profit before income tax | . | 300 | 376 | 491 |
| Income tax | .. | 117 | 132 | 185 |
| Equity in affiliates' earnings | . | 88 | 90 | 65 |
|  | .. | 271 | 334 | 371 |
| Extraordinary gains | .. | 0 | 5 | 1 |
| Net profit | .. | 271 | 339 | 372 |
|  | Selected ratios |  |  |  |
| Debt to equity |  | 1.053 | 1.015 | 0.979 |
| Profit margin | .. \% | 6.7\% | 7.8\% | 9.5\% |
| Return on equity | .. \% | 14.2\% | 18.4\% | 18.8\% |
| Return on capital employed | .. \% | 8.5\% | 10.8\% | 11.3\% |
| Working capital | .. | .. | .. | .. |
| Quick ratio | . | . | . | . |
| Inventory turnover | . | .. | . | .. |
| Receivables turnover | . | . | . | . |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change |  |  |  | 3.5\% |
| Operating expenses, year-over-year change | .. \% | 0.0\% | 1.7\% | 1.6\% |
| Operating profit, year-over-year change | .. \% | 0.0\% | 20.1\% | 25.9\% |

## Industry 46

Loan brokers and other financial investment

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | . | 170,043 | 160,804 | 167,801 |
| Cash and deposits | .. | 18,849 | 13,386 | 12,963 |
| Accounts receivable and accrued revenue |  | 18,391 | 16,281 | 16,642 |
| Inventories | .. | 908 | 950 | 953 |
| Investments | .. | 103,203 | 108,631 | 111,452 |
| Investments and accounts with affiliates | .. | 39,193 | 41,675 | 42,775 |
| Portfolio investments | . | 64,010 | 66,957 | 68,677 |
| Loans | . | 8,111 | 6,111 | 6,889 |
| Mortgage | . | 5,139 | 3,633 | 4,569 |
| Non-mortgage | .. | 2,972 | 2,478 | 2,320 |
| Bank customers' liabilities under acceptances | .. |  |  |  |
| Capital assets, net | .. | 13,109 | 10,375 | 9,788 |
| Other assets | .. | 7,473 | 5,070 | 9,115 |
| Liabilities | . | 79,530 | 81,687 | 81,519 |
| Accounts payable and accrued liabilities | .. | 19,800 | 20,022 | 20,279 |
| Loans and accounts with affiliates | . | 22,326 | 29,492 | 29,421 |
| Borrowings | . | 21,933 | 17,228 | 17,615 |
| Loans and overdrafts | .. | 10,176 | 10,025 | 9,606 |
| From banks | .. | 7,844 | 7,942 | 5,879 |
| From others | . | 2,332 | 2,083 | 3,727 |
| Bankers' acceptances and paper | . | 426 | 464 | 889 |
| Bonds and debentures | .. | 3,107 | 999 | 1,997 |
| Mortgages | .. | 8,225 | 5,741 | 5,122 |
| Deferred income tax | .. | 2,069 | 3,491 | 3,481 |
| Bank customers' liabilities under acceptances | . |  |  |  |
| Other liabilities | .. | 13,402 | 11,454 | 10,723 |
| Equity | .. | 90,512 | 79,117 | 86,282 |
| Share capital | .. | 39,934 | 36,064 | 40,385 |
| Contributed surplus and other | .. | 17,568 | 17,719 | 19,366 |
| Retained earnings | . | 33,010 | 25,335 | 26,531 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | . | 33,212 | 40,940 | 41,259 |
| Sales of goods and services | .. | 19,477 | 25,859 | 28,876 |
| Interest and dividend revenue (operating) | .. | 8,138 | 8,220 | 7,495 |
| Other operating revenue | . | 5,597 | 6,860 | 4,889 |
| Operating expenses |  | 22,847 | 28,892 | 31,303 |
| Purchased goods, materials and service | .. | 13,060 | 17,860 | 20,916 |
| Wages, salaries and employee benefits | .. | 6,205 | 7,596 | 6,817 |
| Indirect taxes | .. | 281 | 473 | 519 |
| Depreciation, depletion and amortization | . | 1,226 | 1,408 | 1,774 |
| Interest expense (operating) |  | , 297 | . 537 | 574 |
| Other operating expenses | . | 1,779 | 1,019 | 702 |
| Operating profit/loss | . | 10,365 | 12,048 | 9,956 |
| Interest and dividend revenue | .. | 5 | 39 | 173 |
| Interest expense on borrowing |  | 1,880 | 2,624 | 1,804 |
| Gains/losses | . | -11 | 14 | -244 |
| Profit before income tax | .. | 8,478 | 9,476 | 8,082 |
| Income tax | .. | 1,639 | 2,107 | 1,411 |
| Equity in affiliates' earnings | .. | 1,900 | 1,413 | 1,797 |
| Profit before extraordinary gains | .. | 8,740 | 8,783 | 8,469 |
| Extraordinary gains | .. | -129 | 2 | -38 |
| Net profit | .. | 8,611 | 8,785 | 8,430 |
|  | Selected ratios |  |  |  |
| Debt to equity |  | 0.489 | 0.591 | 0.545 |
| Profit margin | ..\% | 31.2\% | 29.4\% | 24.1\% |
| Return on equity | .. \% | 9.7\% | 11.1\% | 9.8\% |
| Return on capital employed | .. \% | 7.6\% | 8.7\% | 7.4\% |
| Working capital | .. | .. | .. | .. |
| Quick ratio | .. | .. | .. | . |
| Inventory turnover | . | .. |  |  |
| Receivables turnover | . | . | . | . |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | .. \% | 0.0\% | 23.3\% | 0.8\% |
| Operating expenses, year-over-year change | ..\% | 0.0\% | 26.5\% | 8.3\% |
| Operating profit, year-over-year change | ..\% | 0.0\% | 16.2\% | -17.4\% |

## Industry 47

Real estate

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 120,450 | 153,440 | 144,186 | 153,131 |
| Cash and deposits | 3,911 | 8,175 | 6,521 | 7,440 |
| Accounts receivable and accrued revenue | 2,061 | 3,148 | 3,446 | 3,571 |
| Inventories | 3,600 | 5,909 | 4,457 | 4,472 |
| Investments | 24,054 | 24,058 | 27,383 | 26,580 |
| Investments and accounts with affiliates | . | 16,771 | 20,069 | 19,357 |
| Portfolio investments |  | 7,286 | 7,314 | 7,223 |
| Loans | 9,586 | 19,391 | 3,710 | 3,950 |
| Mortgage | 3,021 | 7,359 | 2,580 | 2,835 |
| Non-mortgage | 6,565 | 12,033 | 1,130 | 1,114 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 74,024 | 88,557 | 95,199 | 103,465 |
| Other assets | 3,212 | 4,202 | 3,470 | 3,654 |
| Liabilities | 85,713 | 104,413 | 105,083 | 109,730 |
| Accounts payable and accrued liabilities | 5,684 | 7,270 | 6,781 | 7,184 |
| Loans and accounts with affiliates | 20,216 | 25,614 | 26,361 | 26,594 |
| Borrowings | 55,546 | 65,994 | 67,147 | 71,499 |
| Loans and overdrafts | .. | 11,335 | 9,661 | 8,282 |
| From banks | .. | 8,154 | 5,990 | 4,916 |
| From others | .. | 3,181 | 3,672 | 3,367 |
| Bankers' acceptances and paper | . | 139 | 297 | 372 |
| Bonds and debentures | .. | 6,898 | 6,511 | 7,036 |
| Mortgages |  | 47,621 | 50,678 | 55,808 |
| Bank customers' liabilities under acceptances Other liabilities | 1,807 | 1,615 | 1,710 | 1,467 |
|  |  |  |  |  |
|  | 2,461 | 3,921 | 3,083 | 2,987 |
| Equity | 34,736 | 49,027 | 39,102 | 43,401 |
| Share capital | 22,746 | 33,123 | 25,496 | 26,656 |
| Retained earnings | 5,119 | 8,486 | 7,978 | 8,686 |
|  |  | 7,418 | 5,628 | 8,059 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 27,101 | 28,943 | 32,071 | 33,620 |
| Sales of goods and services | 11,752 | 12,323 | 12,736 | 12,949 |
| Interest and dividend revenue (operating) |  |  |  |  |
| Other operating revenue | 15,349 | 16,620 | 19,335 | 20,671 |
| Operating expenses | 22,003 | 22,998 | 24,931 | 25,885 |
| Purchased goods, materials and service | 12,182 | 11,840 | 12,561 | 14,357 |
| Wages, salaries and employee benefits | 5,185 | 5,311 | 6,141 | 5,952 |
| Indirect taxes |  | 2,507 | 2,953 | 2,405 |
| Interest expense (operating) |  |  |  |  |
|  |  |  |  |  |
| Other operating expenses | 2,299 | 413 | 277 | 292 |
| Operating profit/loss | 5,098 | 5,945 | 7,140 | 7,735 |
| Interest and dividend revenue | 1,029 | 1,180 | 1,378 | 1,554 |
| Interest expense on borrowing | 4,086 | 4,632 | 5,298 | 5,414 |
| Gains/losses | 638 | 1,401 | 1,073 | 1,827 |
| Profit before income tax | 2,678 | 3,894 | 4,293 | 5,703 |
| Income tax | 881 | 1,041 | 1,309 | 1,080 |
| Equity in affiliates' earnings | 564 | 1,104 | 578 | 652 |
| Profit before extraordinary gains | 2,361 | 3,957 | 3,562 | 5,275 |
| Extraordinary gains | -54 | 158 | 1 | 3 |
| Net profit | 2,306 | 4,115 | 3,562 | 5,278 |
|  | Selected ratios |  |  |  |
| Debt to equity | 2.181 | 1.869 | 2.391 | 2.260 |
| Profit margin | 18.8\% | 20.5\% | 22.3\% | 23.0\% |
| Return on equity | 6.8\% | 8.1\% | 9.1\% | 12.2\% |
| Return on capital employed | 5.0\% | 5.3\% | 5.8\% | 6.8\% |
| Working capital | 1.548 | 2.259 | 1.066 | 1.081 |
| Quick ratio | 1.298 | 1.849 | 0.804 | 0.842 |
|  | 7.529 | 4.898 | 7.196 | 7.517 |
| Receivables turnover | 13.148 | 9.193 | 9.307 | 9.414 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | .. \% | 6.8\% | 10.8\% | 4.8\% |
| Operating expenses, year-over-year change | .. \% | 4.5\% | 8.4\% | 3.8\% |
| Operating profit, year-over-year change | ..\% | 16.6\% | 20.1\% | 8.3\% |

## Industry 48

Other rental companies

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 38,541 | 28,949 | 39,903 | 39,594 |
| Cash and deposits | 1,147 | 1,246 | 1,613 | 1,981 |
| Accounts receivable and accrued revenue | 6,277 | 4,380 | 3,798 | 3,593 |
| Inventories | 1,300 | 1,003 | 1,173 | 1,154 |
| Investments | 10,950 | 7,659 | 5,044 | 5,653 |
| Investments and accounts with affiliates | .. | 6,700 | 3,885 | 4,380 |
| Portfolio investments |  | 959 | 1,160 | 1,273 |
| Loans | 4,241 | 2,117 | 11,252 | 11,639 |
| Mortgage | 140 | 1,127 | 372 | 250 |
| Non-mortgage | 4,101 | 990 | 10,881 | 11,388 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 12,011 | 11,087 | 13,938 | 12,258 |
| Other assets | 2,616 | 1,457 | 3,085 | 3,317 |
| Liabilities | 27,224 | 19,097 | 28,590 | 28,018 |
| Accounts payable and accrued liabilities | 4,135 | 2,793 | 3,905 | 3,056 |
| Loans and accounts with affiliates | 2,679 | 2,714 | 3,706 | 4,354 |
| Borrowings | 18,840 | 11,681 | 18,425 | 17,857 |
| Loans and overdrafts | 18,810 | 4,342 | 4,236 | 3,688 |
| From banks | .. | 2,748 | 2,182 | 1,811 |
| From others |  | 1,593 | 2,054 | 1,877 |
| Bankers' acceptances and paper | .. | 3,264 | 6,453 | 6,891 |
| Bonds and debentures | . | 457 | 3,813 | 3,746 |
| Mortgages |  | 3,618 | 3,923 | 3,532 |
| Deferred income tax | 960 | 721 | 1,215 | 970 |
| Bank customers' liabilities under acceptances ... ... |  |  |  |  |
| Other liabilities | 610 | 1,188 | 1,340 | 1,783 |
| EquityShare capital | 11,317 | 9,852 | 11,313 | 11,576 |
|  | 7,468 | 5,666 | 5,103 | 5,344 |
| Contributed surplus and other | 507 | 799 | 1,085 | 1,005 |
| Retained earnings | 3,342 | 3,387 | 5,124 | 5,227 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 19,711 | 12,724 | 17,940 | 18,806 |
|  | 15,510 | 8,139 | 10,759 | 10,620 |
| Interest and dividend revenue (operating) . $\quad . \quad$. |  |  |  |  |
| Other operating revenue | 4,201 | 4,585 | 7,181 | 8,185 |
| Operating expenses | 21,105 | 11,828 | 15,767 | 15,661 |
| Purchased goods, materials and service | 14,781 | 6,831 | 8,381 | 7,806 |
| Wages, salaries and employee benefits | 3,367 | 2,144 | 3,671 | 4,198 |
| Indirect taxes |  | 168 | 267 | 130 |
| Depreciation, depletion and amortization | 2,386 | 2,391 | 3,283 | 3,357 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 571 | 294 | 165 | 170 |
| Operating profit/loss | -1,394 | 896 | 2,173 | 3,144 |
| Interest and dividend revenue | 1,200 | 630 | 513 | 219 |
| Interest expense on borrowing | 1,090 | 837 | 1,128 | 1,859 |
| Gains/losses | 62 | 148 | 240 | -80 |
| Profit before income tax | -1,223 | 837 | 1,797 | 1,424 |
| Income tax | 392 | 254 | 467 | 727 |
| Equity in affiliates' earnings | 127 | 63 | 18 | 23 |
| Profit before extraordinary gains | -1,488 | 646 | 1,349 | 720 |
| Extraordinary gains | -3 | -7 | -7 | 0 |
| Net profit | -1,491 | 639 | 1,342 | 720 |
|  | Selected ratios |  |  |  |
| Debt to equity | 1.901 | 1.461 | 1.956 | 1.919 |
| Profit margin | -7.1\% | 7.0\% | 12.1\% | 16.7\% |
| Return on equity | -13.1\% | 6.6\% | 11.9\% | 6.2\% |
| Return on capital employed | -2.0\% | 5.0\% | 6.6\% | 5.5\% |
| Working capital | 0.583 | 0.826 | 1.013 | 1.057 |
| Quick ratio | 0.510 | 0.721 | 0.929 | 0.972 |
| Inventory turnover | 15.166 | 12.687 | 15.298 | 16.302 |
| Receivables turnover | 3.140 | 2.905 | 4.724 | 5.233 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | -35.4\% | 41.0\% | 4.8\% |
| Operating expenses, year-over-year change | ..\% | -44.0\% | 33.3\% | -0.7\% |
| Operating profit, year-over-year change | ..\% | 164.3\% | 142.5\% | 44.7\% |

## Industry 49

Computer systems design and related services

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 10,035 | 12,325 | 19,047 | 20,899 |
| Cash and deposits | 1,182 | 2,433 | 3,104 | 3,119 |
| Accounts receivable and accrued revenue | 2,488 | 3,456 | 4,759 | 4,860 |
| Inventories | 257 | 383 | 500 | 509 |
| Investments | 3,098 | 2,188 | 5,073 | 5,880 |
| Investments and accounts with affiliates | .. | 1,582 | 3,654 | 4,769 |
| Portfolio investments |  | 606 | 1,419 | 1,112 |
| Loans | 183 | 113 | 135 | 207 |
| Mortgage | 21 | 61 | 57 | 73 |
| Non-mortgage | 162 | 52 | 78 | 133 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 1,092 | 1,367 | 1,917 | 2,410 |
| Other assets | 1,734 | 2,385 | 3,559 | 3,914 |
| Liabilities | 5,897 | 7,832 | 10,698 | 12,396 |
| Accounts payable and accrued liabilities | 2,496 | 3,013 | 4,224 | 4,236 |
| Loans and accounts with affiliates | 1,039 | 2,267 | 2,947 | 4,054 |
| Borrowings | 1,777 | 1,834 | 2,319 | 2,727 |
| Loans and overdrafts | .. | 1,414 | 1,651 | 1,879 |
| From banks | .. | 660 | 751 | 1,058 |
| From others | .. | 754 | 900 | 821 |
| Bankers' acceptances and paper | . | 0 | 6 | 4 |
| Bonds and debentures | .. | 28 | 322 | 423 |
| Mortgages |  | 393 | 340 | 421 |
| Bank customers' liabilities under acceptances |  |  |  |  |
|  |  |  |  |  |
| Other liabilities | 645 | 696 | 1,234 | 1,479 |
| Equity | 4,138 | 4,492 | 8,349 | 8,503 |
| Share capital | 3,237 | 4,516 | 8,747 | 11,180 |
| Contributed surplus and other | 1,695 -795 | 143 | 204 | 1,040 $-3,717$ |
| Retained earnings |  | -166 | -602 |  |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 11,475 | 15,786 | 19,340 | 21,148 |
| Sales of goods and services | 11,256 | 15,597 | 19,065 | 20,893 |
| Interest and dividend revenue (operating) |  |  | $\begin{array}{r}0 \\ \hline 75\end{array}$ |  |
| Other operating revenue | 219 | 189 | 275 | 255 |
| Operating expenses | 11,248 | 15,339 | 19,729 | 22,195 |
| Purchased goods, materials and service | 7,217 | 7,647 | 11,504 | 13,490 |
| Wages, salaries and employee benefits | 3,470 | 5,552 | 6,751 | 7,213 |
| Indirect taxes |  | 53 | 90 | 75 |
| Depreciation, depletion and amortization | 490 | 870 | 943 | 1,144 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 70 | 1,216 | 441 | 272 |
| Operating profit/loss | 227 | 447 | -390 | -1,046 |
| Interest and dividend revenue | 107 | 201 | 171 | 276 |
| Interest expense on borrowing | 125 | 136 | 259 | 242 |
| Gains/losses | -75 | -107 | 145 | -370 |
| Profit before income tax | 134 | 404 | -333 | -1,381 |
| Income tax | 191 | 377 | 303 | 398 |
| Equity in affiliates' earnings | -46 | 64 | 97 | 82 |
| Profit before extraordinary gains Extraordinary gains | -103 1 | 91 | -539 -1 | $-1,697$ -16 |
| Net profit | -102 | 93 | -540 | -1,712 |
|  | Selected ratios |  |  |  |
| Debt to equity | 0.680 | 0.913 |  | 0.797 |
| Profit margin | 2.0\% | 2.8\% | -2.0\% | -4.9\% |
| Return on equity | -2.5\% | 2.0\% | -6.5\% | -20.0\% |
| Return on capital employed | 0.1\% | 2.2\% | -2.6\% | -9.9\% |
| Working capital | 1.410 | 1.375 | 1.392 | 1.430 |
| Quick ratio | 1.343 | 1.302 | 1.322 | 1.359 |
| Inventory turnover | 44.633 | 41.251 | 38.686 | 41.537 |
| Receivables turnover | 4.613 | 4.568 | 4.064 | 4.352 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | .. \% | 37.6\% | 22.5\% | 9.4\% |
| Operating expenses, year-over-year change | .. \% | 36.4\% | 28.6\% | 12.5\% |
| Operating profit, year-over-year change | .. $\%$ | 96.7\% | -187.2\% | -168.6\% |

## Industry 50

Professional, scientific and technical services (except computer systems design)

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 42,329 | 42,948 | 53,807 | 57,532 |
| Cash and deposits | 3,919 | 7,260 | 7,740 | 8,255 |
| Accounts receivable and accrued revenue | 8,656 | 8,596 | 10,569 | 10,610 |
| Inventories | 2,341 | 2,342 | 2,587 | 2,671 |
| Investments | 16,226 | 13,618 | 19,612 | 20,215 |
| Investments and accounts with affiliates | .. | 7,995 | 11,568 | 11,581 |
| Portfolio investments |  | 5,624 | 8,044 | 8,634 |
| Loans | 1,472 | 1,221 | 1,491 | 1,451 |
| Mortgage | 209 | 769 | 694 | 632 |
| Non-mortgage | 1,262 | 452 | 798 | 819 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 6,541 | 6,563 | 7,821 | 9,871 |
| Other assets | 3,173 | 3,349 | 3,986 | 4,460 |
| Liabilities | 23,713 | 24,284 | 34,154 | 34,882 |
| Accounts payable and accrued liabilities | 9,225 | 9,262 | 11,983 | 11,431 |
| Loans and accounts with affiliates | 5,901 | 5,966 | 11,029 | 11,983 |
| Borrowings | 6,271 | 6,711 | 7,680 | 8,623 |
| Loans and overdrafts | .. | 4,101 | 4,726 | 5,540 |
| From banks |  | 3,183 | 3,487 | 3,227 |
| From others |  | 918 | 1,240 | 2,313 |
| Bankers' acceptances and paper | .. | 67 | 33 | 118 |
| Bonds and debentures | . | 154 | 564 | 498 |
| Mortgages |  | 2,388 | 2,356 | 2,467 |
| Deferred income tax | 284 | 189 | 571 | 463 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 2,032 | 2,156 | 2,891 | 2,382 |
| Equity | 18,616 | 18,664 | 19,653 | 22,650 |
| Share capital | 9,252 | 9,991 | 14,638 | 16,562 |
| Contributed surplus and other | 2,126 | 2,158 | 2,644 | 2,437 |
| Retained earnings | 7,239 | 6,516 | 2,371 | 3,652 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 40,023 | 44,244 | 56,116 | 56,036 |
|  | 38,393 | 43,359 | 54,777 | 54,250 |
| Interest and dividend revenue (operating) |  |  |  |  |
| Other operating revenue | 1,630 | 886 | 1,339 | 1,786 |
| Operating expenses | 38,613 | 42,824 | 54,634 | 54,443 |
| Purchased goods, materials and service | 24,758 | 25,951 | 34,498 | 34,045 |
| Wages, salaries and employee benefits | 12,046 | 14,881 | 17,456 | 17,683 |
| Indirect taxes |  | , 311 | 408 | , 270 |
| Depreciation, depletion and amortization | 1,112 | 1,279 | 1,674 | 1,783 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 698 | 403 | 599 | 662 |
| Operating profit/loss |  | 1,421 |  |  |
| Interest and dividend revenue | 849 | 861 | 1,423 | 1,134 |
| Interest expense on borrowing | 600 | 313 | 625 | 677 |
| Gains/losses | 1,137 | 227 | 486 | 286 |
| Profit before income tax | 2,792 |  | 2,766 | 2,336 |
| Income tax | 800 | 817 | 997 | 1,090 |
| Equity in affiliates' earnings | 819 | 708 | 544 | 567 |
| Profit before extraordinary gains | 2,811 | 2,087 | 2,313 | 1,813 |
| Extraordinary gains | -34 | -31 | -44 | 8 |
| Net profit | 2,777 | 2,056 | 2,269 | 1,820 |
|  | Selected ratios |  |  |  |
| Debt to equity | 0.654 | 0.679 | 0.952 | 0.910 |
| Profit margin | 3.5\% | 3.2\% | 2.6\% | 2.8\% |
| Return on equity | 15.1\% | 11.2\% | 11.8\% | 8.0\% |
| Return on capital employed | 10.6\% | 7.4\% | 7.3\% | 5.4\% |
| Working capital | 1.557 | 1.512 | 1.277 | 1.382 |
| Quick ratio | 1.395 | 1.342 | 1.158 | 1.254 |
| Inventory turnover | 17.095 | 18.893 | 21.689 | 20.983 |
| Receivables turnover | 4.624 | 5.147 | 5.309 | 5.281 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 10.5\% | 26.8\% | -0.1\% |
| Operating expenses, year-over-year change | ..\% | 10.9\% | 27.6\% | -0.4\% |
| Operating profit, year-over-year change | .. \% | 0.8\% | 4.3\% | 7.6\% |

## Industry 51

## Management of companies and enterprises

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 312,301 | 310,173 | 366,773 | 379,078 |
| Cash and deposits | 4,559 | 15,352 | 10,883 | 11,383 |
| Accounts receivable and accrued revenue | 4,633 | 4,024 | 5,151 | 5,185 |
| Inventories | 1,695 | 1,546 | 916 | 890 |
| Investments | 270,797 | 260,415 | 319,520 | 328,942 |
| Investments and accounts with affiliates | .. | 223,859 | 282,703 | 285,987 |
| Portfolio investments |  | 36,556 | 36,817 | 42,955 |
| Loans | 10,244 | 7,904 | 5,812 | 7,193 |
| Mortgage | 4,965 | 4,807 | 3,451 | 3,927 |
| Non-mortgage | 5,279 | 3,097 | 2,361 | 3,267 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 17,139 | 17,838 | 20,265 | 24,324 |
| Other assets | 3,234 | 3,095 | 4,225 | 1,160 |
| LiabilitiesAccounts payable and accrued liabilities | 101,895 | 89,999 | 98,215 | 113,038 |
|  | 8,333 | 6,577 | 7,600 | 9,274 |
| Loans and accounts with affiliates | 36,491 | 43,721 | 46,185 | 49,809 |
| Borrowings | 50,677 | 35,049 | 37,357 | 47,289 |
| Loans and overdrafts | .. | 8,270 | 10,051 | 12,167 |
| From banks | .. | 6,309 | 8,118 | 8,997 |
| From others | .. | 1,961 | 1,933 | 3,169 |
| Bankers' acceptances and paper | .. | 1,711 | 4,391 | 5,017 |
| Bonds and debentures | .. | 15,221 | 12,940 | 19,481 |
| Mortgages |  | 9,847 | 9,975 | 10,624 |
| Deferred income tax | 1,733 | 1,318 | 1,146 | 1,861 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 4,661 | 3,334 | 5,927 | 4,804 |
| Equity Share capital Contributed surplus and other Retained earnings | 210,406 | 220,175 | 268,559 | 266,039 |
|  | 126,130 | 122,064 | 161,880 | 174,715 |
|  | 39,230 | 38,293 | 41,196 | 43,682 |
|  | 45,046 | 59,818 | 65,483 | 47,642 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 26,793 | 26,747 | 28,817 | 33,464 |
| Sales of goods and services | 7,546 | 9,081 | 10,686 | 11,879 |
| Interest and dividend revenue (operating) |  | 13,211 | 13,489 | 16,312 |
| Other operating revenue | 19,247 | 4,455 | 4,642 | 5,273 |
| Operating expenses | 11,993 | 13,371 | 15,014 | 17,274 |
| Purchased goods, materials and service | 6,908 | 7,401 | 8,023 | 11,132 |
| Wages, salaries and employee benefits | 3,431 | 3,674 | 3,959 | 3,711 |
| Indirect taxes |  | 351 | 544 | 542 |
| Depreciation, depletion and amortization | 709 | 956 | 1,880 | 1,115 |
| Interest expense (operating) Other operating expenses | 945 | 989 | 609 | 775 |
| Operating profit/loss | 14,799 | 13,377 | 13,802 | 16,190 |
| Interest and dividend revenue | 0 | 215 | 39 | 21 |
| Interest expense on borrowing | 4,173 | 3,582 | 3,644 | 4,002 |
| Gains/losses | 687 | -65 | -102 | -20,499 |
| Profit before income tax | 11,313 | 9,945 | 10,094 | -8,290 |
| Income tax | 1,151 | 1,083 | 1,057 | -370 |
| Equity in affiliates' earnings | 3,477 | 4,811 | 6,117 | 8,336 |
|  |  | 13,673 | 15,155 | -325 |
| Extraordinary gains | -63 | -114 | 11 | 27 |
| Net profit | 13,576 | 13,559 | 15,166 | -297 |
|  | Selected ratios |  |  |  |
| Debt to equity |  |  | 0.311 | 0.365 |
| Profit margin | .. \% | .. \% | 47.9\% | 48.4\% |
| Return on equity | .. \% | .. \% | 5.6\% | -0.1\% |
| Return on capital employed | .. \% | .. \% | 5.1\% | 0.8\% |
| Working capital | .. | .. | 1.888 | 1.618 |
| Quick ratio | . | .. | 1.835 | 1.576 |
| Inventory turnover | . | .. | 31.452 | 37.597 |
| Receivables turnover | . | .. | 5.594 | 6.454 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | -0.2\% | 7.7\% | 16.1\% |
| Operating expenses, year-over-year change | .. \% | 11.5\% | 12.3\% | 15.0\% |
| Operating profit, year-over-year change | ..\% | -9.6\% | 3.2\% | 17.3\% |

## Industry 52

Administrative and support, waste management and remediation services

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 27,235 | 30,895 | 31,515 | 35,041 |
| Cash and deposits | 2,030 | 3,725 | 3,660 | 4,235 |
| Accounts receivable and accrued revenue | 6,002 | 4,828 | 5,176 | 5,750 |
| Inventories | 925 | 1,033 | 815 | 956 |
| Investments | 7,426 | 7,726 | 10,039 | 10,142 |
| Investments and accounts with affiliates | .. | 4,485 | 6,404 | 6,743 |
| Portfolio investments |  | 3,241 | 3,635 | 3,399 |
| Loans | 709 | 1,749 | 1,787 | 1,808 |
| Mortgage | 153 | 329 | 299 | 420 |
| Non-mortgage | 556 | 1,420 | 1,489 | 1,388 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 7,570 | 7,508 | 7,195 | 9,008 |
| Other assets | 2,574 | 4,326 | 2,843 | 3,141 |
| Liabilities | 17,909 | 20,071 | 22,217 | 25,171 |
| Accounts payable and accrued liabilities | 4,122 | 4,557 | 5,370 | 5,930 |
| Loans and accounts with affiliates | 5,966 | 6,405 | 8,013 | 8,883 |
| Borrowings | 5,648 | 5,091 | 6,843 | 7,939 |
| Loans and overdrafts | .. | 3,082 | 3,581 | 5,262 |
| From banks |  | 2,561 | 2,941 | 2,296 |
| From others |  | 521 | 640 | 2,966 |
| Bankers' acceptances and paper |  | 370 | 325 | 49 |
| Bonds and debentures |  | 149 | 687 | 580 |
| Mortgages |  | 1,490 | 2,249 | 2,048 |
| Deferred income tax | 786 | 569 | 488 | 440 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 1,387 | 3,449 | 1,503 | 1,978 |
| Equity | 9,327 | 10,823 | 9,298 | 9,870 |
| Share capital | 3,471 | 4,170 | 4,994 | 6,470 |
| Contributed surplus and other | 678 | 1,060 | 1,305 | 1,404 |
| Retained earnings | 5,178 | 5,594 | 2,999 | 1,996 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 35,372 | 38,747 | 42,057 | 48,812 |
| Sales of goods and services | 34,519 | 38,151 | 41,394 | 47,774 |
| Interest and dividend revenue (operating) |  |  |  |  |
| Other operating revenue | 853 | 596 | 663 | 1,038 |
| Operating expenses | 33,665 | 37,206 | 40,424 | 47,272 |
| Purchased goods, materials and service | 21,795 | 21,231 | 25,811 | 30,495 |
| Wages, salaries and employee benefits | 10,563 | 14,114 | 12,695 | 14,463 |
| Indirect taxes |  | 280 | 246 | 265 |
| Depreciation, depletion and amortization | 973 | 1,186 | 1,505 | 1,699 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 333 | 396 | 167 | 350 |
|  |  |  | 1,633 | 1,540 |
| Interest and dividend revenue | 842 | 604 | 676 | 858 |
| Interest expense on borrowing | 850 | 495 | 792 | 991 |
| Gains/losses | 153 | 177 | 116 | 69 |
| Profit before income tax | 1,852 | 1,827 | 1,632 | 1,476 |
| Income tax | 440 | 497 | 512 | 562 |
| Equity in affiliates' earnings | 296 | 277 | 70 | 22 |
| Profit before extraordinary gains Extraordinary gains | $\begin{array}{r} 1,708 \\ 8 \end{array}$ | $\begin{array}{r} 1,607 \\ 16 \end{array}$ | $\begin{array}{r} 1,190 \\ 54 \end{array}$ | 935 2 |
| Net profit | 1,716 | 1,623 | 1,244 | 938 |
|  | Selected ratios |  |  |  |
| Debt to equity | 1.245 | 1.062 | 1.598 | 1.704 |
| Profit margin | 4.8\% | 4.0\% | 3.9\% | 3.2\% |
| Return on equity | 18.3\% | 14.8\% | 12.8\% | 9.5\% |
| Return on capital employed | 11.1\% | 8.9\% | 7.5\% | 6.5\% |
| Working capital | 1.139 | 1.326 | 1.130 | 1.328 |
| Quick ratio | 1.029 | 1.214 | 1.063 | 1.249 |
| Inventory turnover | 38.251 | 37.503 | 51.598 | 51.039 |
| Receivables turnover | 5.894 | 8.025 | 8.125 | 8.489 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | .. \% | 9.5\% | 8.5\% | 16.1\% |
| Operating expenses, year-over-year change | ..\% | 10.5\% | 8.7\% | 16.9\% |
| Operating profit, year-over-year change | ..\% | -9.7\% | 6.0\% | -5.7\% |

## Industry 53

Educational services

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 2,439 | 2,547 | 2,480 | 2,603 |
| Cash and deposits | 312 | 543 | 440 | 495 |
| Accounts receivable and accrued revenue | 435 | 403 | 464 | 442 |
| Inventories | 65 | 64 | 66 | 63 |
| Investments | 414 | 281 | 408 | 502 |
| Investments and accounts with affiliates | .. | 146 | 273 | 375 |
| Portfolio investments |  | 135 | 135 | 127 |
| Loans | 38 | 46 | 71 | 84 |
| Mortgage | 4 | 15 | 39 | 50 |
| Non-mortgage | 34 | 30 | 33 | 34 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 1,003 | 1,014 | 843 | 831 |
| Other assets | 172 | 196 | 188 | 185 |
| Liabilities | 2,177 | 1,971 | 2,103 | 2,129 |
| Accounts payable and accrued liabilities | 454 | 477 | 442 | 495 |
| Loans and accounts with affiliates | 667 | 385 | 601 | 653 |
| Borrowings | 537 | 492 | 493 | 495 |
| Loans and overdrafts | .. | 247 | 258 | 244 |
| From banks | .. | 208 | 189 | 176 |
| From others | .. | 39 | 68 | 67 |
| Bankers' acceptances and paper | .. |  | 0 | 0 |
| Bonds and debentures | .. | 17 | 1 | 1 |
| Mortgages |  | 228 | 234 | 250 |
| Deferred income tax | -1 | -8 | -9 | -13 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 520 | 625 | 576 | 498 |
| Equity | 262 | 575 | 377 | 474 |
| Share capital | 272 | 357 | 348 | 326 |
| Contributed surplus and other | 107 | 78 | 104 | 169 |
| Retained earnings | -117 | 140 | -75 | -21 |
|  |  | me State | ,000) |  |
| Operating revenue | 3,437 | 3,964 | 3,898 | 4,058 |
| Sales of goods and services | 3,049 | 3,682 | 3,702 | 3,843 |
| Interest and dividend revenue (operating) |  |  |  |  |
| Other operating revenue | 388 | 283 | 196 | 216 |
| Operating expenses | 3,392 | 3,914 | 3,902 | 4,055 |
| Purchased goods, materials and service | 1,878 | 2,094 | 2,206 | 2,317 |
| Wages, salaries and employee benefits | 1,375 | 1,645 | 1,454 | 1,503 |
| Indirect taxes |  | 20 | 21 | 24 |
| Depreciation, depletion and amortization | 106 | 129 | 169 | 167 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 34 | 26 | 52 | 43 |
| Operating profit/loss | 45 | 50 | -3 | 4 |
| Interest and dividend revenue | 15 | 13 | 14 | 16 |
| Interest expense on borrowing | 40 | 36 | 43 | 54 |
| Gains/losses | 2 | 10 | -8 | 17 |
| Profit before income tax |  | 38 | -41 | -17 |
| Income tax | 30 | 29 | 21 | 31 |
| Equity in affiliates' earnings | 2 | 1 | 1 | 1 |
| Profit before extraordinary gains | -7 | 10 | -61 | -47 |
| Extraordinary gains | -1 | 0 | -2 | -1 |
| Net profit | -8 | 9 | -63 | -48 |
|  |  | Selec |  |  |
| Debt to equity | 4.592 | 1.524 | 2.900 | 2.422 |
| Profit margin | 1.3\% | 1.3\% | -0.1\% | 0.1\% |
| Return on equity | -2.6\% | 1.7\% | -16.1\% | -10.0\% |
| Return on capital employed | 1.9\% | 2.8\% | -1.6\% | -0.1\% |
| Working capital | 0.767 | 0.936 | 0.911 | 0.893 |
| Quick ratio | 0.723 | 0.884 | 0.861 | 0.847 |
| Inventory turnover | 52.910 | 61.480 | 59.386 | 64.192 |
| Receivables turnover | 7.895 | 9.832 | 8.407 | 9.185 |
|  |  | age chan | ditems |  |
| Operating revenue, year-over-year change | .. \% | 15.3\% | -1.7\% | 4.1\% |
| Operating expenses, year-over-year change | .. \% | 15.4\% | -0.3\% | 3.9\% |
| Operating profit, year-over-year change | ..\% | 11.4\% | -106.5\% | 212.6\% |

## Industry 54

Health care and social assistance

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 17,448 | 15,734 | 18,253 | 19,584 |
| Cash and deposits | 1,338 | 2,364 | 2,004 | 2,005 |
| Accounts receivable and accrued revenue | 1,351 | 1,388 | 1,528 | 1,553 |
| Inventories | 227 | 244 | 295 | 356 |
| Investments | 4,182 | 3,559 | 5,100 | 5,912 |
| Investments and accounts with affiliates | .. | 2,194 | 2,760 | 3,362 |
| Portfolio investments |  | 1,365 | 2,339 | 2,550 |
| Loans | 365 | 359 | 290 | 284 |
| Mortgage | 110 | 246 | 147 | 161 |
| Non-mortgage | 255 | 113 | 143 | 123 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 8,526 | 6,335 | 6,886 | 7,380 |
| Other assets | 1,459 | 1,486 | 2,151 | 2,093 |
| Liabilities | 11,449 | 9,441 | 10,515 | 12,366 |
| Accounts payable and accrued liabilities | 1,772 | 1,965 | 2,131 | 2,374 |
| Loans and accounts with affiliates | 1,129 | 1,216 | 1,742 | 3,013 |
| Borrowings | 8,067 | 5,652 | 5,884 | 6,205 |
| Loans and overdrafts | .. | 1,343 | 1,316 | 1,226 |
| From banks |  | 992 | , 933 | -941 |
| From others |  | 351 | 382 | 284 |
| Bankers' acceptances and paper | .. | 135 | 372 | 419 |
| Bonds and debentures |  | 452 | 466 | 479 |
| Mortgages |  | 3,722 | 3,731 | 4,081 |
| Deferred income tax | 51 | 56 | 154 | 46 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 431 | 552 | 604 | 728 |
| Equity | 5,999 | 6,293 | 7,738 | 7,218 |
| Share capital | 1,556 | 2,252 | 3,209 | 3,557 |
| Contributed surplus and other | 485 | 441 | 401 | 422 |
| Retained earnings | 3,958 | 3,599 | 4,128 | 3,239 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 15,262 | 16,030 | 17,475 | 18,405 |
|  | 13,189 | 14,119 | 15,778 | 16,699 |
| Interest and dividend revenue (operating) |  |  |  |  |
| Other operating revenue | 2,073 | 1,911 | 1,697 | 1,705 |
| Operating expenses | 13,850 | 14,478 | 15,747 | 16,373 |
| Purchased goods, materials and service | 6,211 | 6,449 | 6,673 | 7,616 |
| Wages, salaries and employee benefits | 6,981 | 7,298 | 8,233 | 7,915 |
| Indirect taxes |  | 159 | 155 | 145 |
| Depreciation, depletion and amortization | 424 | 487 | 612 | 608 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 235 | 85 | 73 | 90 |
| Operating profit/loss | 1,412 | 1,552 | 1,728 | 2,031 |
| Interest and dividend revenue | 205 | 224 | 242 | 248 |
| Interest expense on borrowing | 397 | 398 | 439 | 468 |
| Gains/losses | 29 | 66 | 93 | 97 |
| Profit before income tax | 1,248 | 1,444 | 1,624 | 1,908 |
| Income tax | 318 | 383 | 442 | 483 |
| Equity in affiliates' earnings | 112 | 126 | 143 | 144 |
| Profit before extraordinary gains | 1,042 | 1,187 | 1,326 | 1,570 |
| Extraordinary gains | -1 | -1 | -13 | -1 |
| Net profit | 1,040 | 1,186 | 1,313 | 1,569 |
|  | Selected ratios |  |  |  |
| Debt to equity | 1.533 | 1.091 | 0.986 | 1.277 |
| Profit margin | 9.3\% | 9.7\% | 9.9\% | 11.0\% |
| Return on equity | 17.4\% | 18.9\% | 17.1\% | 21.8\% |
| Return on capital employed | 8.9\% | 11.3\% | 10.8\% | 11.8\% |
| Working capital | 3.825 | 1.471 | 1.456 | 1.482 |
| Quick ratio | 3.753 | 1.396 | 1.380 | 1.391 |
| Inventory turnover | 67.212 | 65.810 | 59.338 | 51.735 |
| Receivables turnover | 11.301 | 11.551 | 11.435 | 11.850 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 5.0\% | 9.0\% | 5.3\% |
| Operating expenses, year-over-year change | ..\% | 4.5\% | 8.8\% | 4.0\% |
| Operating profit, year-over-year change | ..\% | 10.0\% | 11.3\% | 17.6\% |

## Industry 55

Arts, entertainment and recreation

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 11,527 | 14,099 | 15,318 | 17,677 |
| Cash and deposits | 922 | 1,751 | 1,882 | 2,038 |
| Accounts receivable and accrued revenue | 683 | 817 | 934 | 1,174 |
| Inventories | 397 | 293 | 438 | 473 |
| Investments | 2,395 | 3,051 | 3,077 | 3,382 |
| Investments and accounts with affiliates | .. | 2,096 | 2,329 | 2,728 |
| Portfolio investments |  | 955 | 748 | 654 |
| Loans | 283 | 254 | 205 | 184 |
| Mortgage | 41 | 125 | 96 | 116 |
| Non-mortgage | 242 | 129 | 109 | 68 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 5,848 | 7,138 | 7,806 | 9,000 |
| Other assets | 999 | 795 | 975 | 1,425 |
| Liabilities | 8,334 | 9,619 | 10,195 | 12,090 |
| Accounts payable and accrued liabilities | 1,303 | 1,675 | 1,889 | 2,234 |
| Loans and accounts with affiliates | 2,401 | 2,332 | 2,787 | 3,259 |
| Borrowings | 3,563 | 4,405 | 4,321 | 5,049 |
| Loans and overdrafts | .. | 2,398 | 2,676 | 3,378 |
| From banks | . | 1,995 | 2,045 | 2,504 |
| From others | .. | 403 | 631 | 874 |
| Bankers' acceptances and paper | . | 96 | 77 | 19 |
| Bonds and debentures | .. | 153 | 163 | 158 |
| Mortgages |  | 1,757 | 1,405 | 1,494 |
| Bank customers' liabilities under acceptances |  |  |  |  |
|  |  |  |  |  |
| Other liabilities | 989 | 1,161 | 1,141 | 1,410 |
| Equity | 3,193 | 4,480 | 5,123 | 5,587 |
| Share capital | 2,022 | 2,286 | 2,613 | 3,205 |
| Contributed surplus and other Retained earnings | 367 | 439 | 778 | 1,713 |
|  |  | 1,755 | 1,732 | 668 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 12,664 | 22,552 | 26,300 | 22,986 |
| Sales of goods and services | 11,837 | 21,785 | 25,618 | 22,260 |
| Interest and dividend revenue (operating) |  |  |  |  |
| Other operating revenue | 827 | 767 | 682 | 726 |
| Operating expenses | 10,271 | 17,774 | 20,408 | 17,875 |
| Purchased goods, materials and service | 7,557 | 14,147 | 15,668 | 12,731 |
| Wages, salaries and employee benefits | 2,009 | 2,133 | 2,922 | 3,988 |
| Indirect taxes |  | 566 | 567 | 221 |
| Depreciation, depletion and amortization | 519 | 694 | 926 | 842 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 186 | 233 | 324 | 93 |
| Operating profit/loss | 2,393 | 4,779 | 5,892 | 5,110 |
| Interest and dividend revenue | 52 | 104 | 117 | 173 |
| Interest expense on borrowing | 298 | 317 | 326 | 373 |
| Gains/losses | 33 | 38 | 35 | 70 |
| Profit before income tax | 2,180 | 4,604 | 5,717 | 4,981 |
| Income tax | 99 | 188 | 131 | 123 |
| Equity in affiliates' earnings | -12 | 73 | 12 | 33 |
| Profit before extraordinary gains Extraordinary gains | 2,069 4 | 4,489 1 | 5,598 13 | 4,890 -2 |
| Net profit | 2,073 | 4,490 | 5,611 | 4,888 |
|  | Selected ratios |  |  |  |
|  |  |  | 1.387 | 1.487 |
| Profit margin | 18.9\% | 21.2\% | 22.4\% | 22.2\% |
| Return on equity | 64.8\% | 100.2\% | 109.3\% | 87.5\% |
| Return on capital employed | 25.3\% | 42.4\% | 48.0\% | 37.4\% |
| Working capital | 0.876 | 1.268 | 1.282 | 0.973 |
| Quick ratio | 0.749 | 1.154 | 1.135 | 0.873 |
| Inventory turnover | 31.913 | 76.866 | 59.991 | 48.591 |
| Receivables turnover | 18.534 | 27.606 | 28.152 | 19.576 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 78.1\% | 16.6\% | -12.6\% |
| Operating expenses, year-over-year change | .. \% | 73.1\% | 14.8\% | -12.4\% |
| Operating profit, year-over-year change | .. $\%$ | 99.7\% | 23.3\% | -13.3\% |

## Industry 56

## Accommodation and food services

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 34,341 | 34,687 | 34,092 | 36,514 |
| Cash and deposits | 2,076 | 2,852 | 2,437 | 2,678 |
| Accounts receivable and accrued revenue | 1,124 | 1,273 | 1,211 | 1,700 |
| Inventories | 1,015 | 1,070 | 1,003 | 1,044 |
| Investments | 5,867 | 5,103 | 5,444 | 6,381 |
| Investments and accounts with affiliates | .. | 4,250 | 4,236 | 5,287 |
| Portfolio investments |  | 853 | 1,207 | 1,094 |
| Loans | 619 | 669 | 511 | 580 |
| Mortgage | 234 | 522 | 387 | 390 |
| Non-mortgage | 385 | 146 | 124 | 190 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 21,130 | 21,905 | 21,096 | 21,777 |
| Other assets | 2,509 | 1,815 | 2,390 | 2,353 |
| Liabilities | 27,755 | 27,334 | 27,701 | 29,527 |
| Accounts payable and accrued liabilities | 4,364 | 4,195 | 4,188 | 4,270 |
| Loans and accounts with affiliates | 9,727 | 9,678 | 10,761 | 11,685 |
| Borrowings | 12,680 | 12,213 | 11,572 | 12,145 |
| Loans and overdrafts | .. | 4,708 | 4,473 | 4,457 |
| From banks | .. | 4,074 | 3,421 | 3,615 |
| From others | .. | 634 | 1,052 | 842 |
| Bankers' acceptances and paper | . | 552 | 464 | 505 |
| Bonds and debentures | .. | 779 | 730 | 736 |
| Mortgages |  | 6,173 | 5,905 | 6,447 |
| Deferred income tax | 278 | 53 | 175 | 222 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 706 | 1,195 | 1,004 | 1,205 |
| Equity | 6,586 | 7,352 | 6,391 | 6,987 |
| Share capital | 6,366 | 7,032 | 5,883 | 5,861 |
| Contributed surplus and other | 715 | 945 | 846 | 1,068 |
| Retained earnings | -494 | -625 | -338 | 57 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 39,618 | 40,764 | 43,466 | 46,298 |
| Sales of goods and services | 37,059 | 38,589 | 41,682 | 44,206 |
| Interest and dividend revenue (operating) |  |  |  |  |
| Other operating revenue | 2,559 | 2,175 | 1,783 | 2,092 |
| Operating expenses | 37,545 | 38,822 | 41,948 | 44,772 |
| Purchased goods, materials and service | 25,473 | 25,263 | 26,606 | 29,208 |
| Wages, salaries and employee benefits | 9,721 | 10,746 | 12,281 | 12,482 |
| Indirect taxes |  | 779 | 818 | 639 |
| Depreciation, depletion and amortization | 1,471 | 1,485 | 1,753 | 1,770 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 880 | 548 | 489 | 672 |
| Operating profit/loss | 2,073 | 1,942 | 1,518 | 1,526 |
| Interest and dividend revenue | 418 | 255 | 282 | 318 |
| Interest expense on borrowing | 1,552 | 1,199 | 1,263 | 1,325 |
| Gains/losses | 36 | 162 | 45 | 41 |
| Profit before income tax | 974 | 1,160 | 583 | 560 |
| Income tax | 355 | 453 | 414 | 403 |
| Equity in affiliates' earnings | 247 | 192 | 135 | 84 |
| Profit before extraordinary gains | 866 | 899 | 304 | 240 |
| Extraordinary gains | 146 | -23 | -10 | -3 |
| Net profit | 1,012 | 877 | 294 | 237 |
|  | Selected ratios |  |  |  |
| Debt to equity | 3.402 | 2.977 | 3.494 | 3.411 |
| Profit margin | 5.2\% | 4.8\% | 3.5\% | 3.3\% |
| Return on equity | 13.2\% | 12.2\% | 4.8\% | 3.4\% |
| Return on capital employed | 7.1\% | 6.2\% | 4.5\% | 4.2\% |
| Working capital | 0.667 | 0.706 | 0.689 | 0.762 |
| Quick ratio | 0.552 | 0.584 | 0.576 | 0.651 |
| Inventory turnover | 39.032 | 38.085 | 43.322 | 44.334 |
| Receivables turnover | 35.255 | 32.019 | 35.880 | 27.232 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | .. \% | 2.9\% | 6.6\% | 6.5\% |
| Operating expenses, year-over-year change | .. \% | 3.4\% | 8.1\% | 6.7\% |
| Operating profit, year-over-year change | .. \% | -6.3\% | -21.8\% | 0.5\% |

## Industry 57

Other services (except public administration)

|  | 1998 | 1999 | 2000 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet (\$000,000) |  |  |  |
| Assets | 24,111 | 22,077 | 26,050 | 26,970 |
| Cash and deposits | 1,449 | 2,989 | 2,768 | 3,389 |
| Accounts receivable and accrued revenue | 2,919 | 2,959 | 4,414 | 4,216 |
| Inventories | 2,297 | 2,257 | 2,524 | 2,200 |
| Investments | 4,420 | 5,130 | 3,420 | 3,607 |
| Investments and accounts with affiliates |  | 3,701 | 1,538 | 1,427 |
| Portfolio investments |  | 1,430 | 1,882 | 2,180 |
| Loans | 391 | 295 | 375 | 363 |
| Mortgage | 44 | 196 | 215 | 163 |
| Non-mortgage | 347 | 99 | 160 | 200 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Capital assets, net | 7,901 | 6,194 | 8,385 | 8,685 |
| Other assets | 4,734 | 2,254 | 4,164 | 4,511 |
| Liabilities | 16,147 | 12,955 | 20,766 | 18,516 |
| Accounts payable and accrued liabilities | 3,497 | 3,553 | 3,633 | 3,688 |
| Loans and accounts with affiliates | 5,500 | 3,467 | 6,030 | 4,143 |
| Borrowings | 3,773 | 3,585 | 4,551 | 4,290 |
| Loans and overdrafts | .. | 1,596 | 2,365 | 2,346 |
| From banks | . | 1,369 | 1,984 | 1,911 |
| From others | .. | 227 | 381 | 436 |
| Bankers' acceptances and paper | . | 64 | 33 | 34 |
| Bonds and debentures | .. | 2 | 145 | 140 |
| Mortgages |  | 1,922 | 2,008 | 1,769 |
| Deferred income tax | 291 | 116 | 391 | 298 |
| Bank customers' liabilities under acceptances |  |  |  |  |
| Other liabilities | 3,086 | 2,234 | 6,161 | 6,097 |
| Equity | 7,964 | 9,122 | 5,284 | 8,454 |
| Share capital | 4,109 | 3,145 | 3,510 | 3,777 |
| Contributed surplus and other | 543 | 1,223 | 986 | 1,340 |
| Retained earnings | 3,312 | 4,753 | 788 | 3,337 |
|  | Income Statement (\$000,000) |  |  |  |
| Operating revenue | 27,508 | 29,121 | 31,754 | 30,823 |
| Sales of goods and services | 26,185 | 27,526 | 30,645 | 29,560 |
| Interest and dividend revenue (operating) |  |  |  |  |
| Other operating revenue | 1,322 | 1,595 | 1,109 | 1,263 |
| Operating expenses | 26,982 | 27,991 | 30,282 | 29,737 |
| Purchased goods, materials and service | 19,973 | 19,509 | 20,278 | 20,225 |
| Wages, salaries and employee benefits | 5,953 | 7,315 | 8,656 | 7,934 |
| Indirect taxes |  | 255 | 245 | 241 |
| Depreciation, depletion and amortization | 798 | 776 | 915 | 854 |
| Interest expense (operating) |  |  |  |  |
| Other operating expenses | 260 | 136 | 187 | 482 |
| Operating profit/loss | 525 | 1,130 | 1,472 | 1,086 |
| Interest and dividend revenue | 161 | 173 | 183 | 189 |
| Interest expense on borrowing | 627 | 375 | 430 | 447 |
| Gains/losses | -235 | 286 | 66 | 71 |
| Profit before income tax | -177 | 1,215 | 1,292 | 899 |
| Income tax | 45 | 204 | 355 | 309 |
| Equity in affiliates' earnings | 84 | 48 | 2 | 20 |
| Profit before extraordinary gains | -137 | 1,058 | 939 | 610 |
| Extraordinary gains | -7 | -7 | -20 | 10 |
| Net profit | -144 | 1,051 | 918 | 620 |
|  | Selected ratios |  |  |  |
|  |  | 0.773 | 2.003 | 0.997 |
| Profit margin | 1.9\% | 3.9\% | 4.6\% | 3.5\% |
| Return on equity | -1.7\% | 11.6\% | 17.8\% | 7.2\% |
| Return on capital employed | 2.2\% | 8.4\% | 8.1\% | 5.8\% |
| Working capital | 1.203 | 1.372 | 1.665 | 1.652 |
| Quick ratio | 0.875 | 1.021 | 1.295 | 1.327 |
| Inventory turnover | 11.975 | 12.905 | 12.580 | 14.008 |
| Receivables turnover | 9.424 | 9.843 | 7.194 | 7.312 |
|  | Percentage change of selected items |  |  |  |
| Operating revenue, year-over-year change | ..\% | 5.9\% | 9.0\% | -2.9\% |
| Operating expenses, year-over-year change | ..\% | 3.7\% | 8.2\% | -1.8\% |
| Operating profit, year-over-year change | ..\% | 115.2\% | 30.3\% | -26.2\% |


[^0]:    ${ }^{2}$ Management of companies and enterprises is excluded from the analysis to eliminate certain duplication of data. This industry comprises enterprises primarily engaged in managing companies and enterprises and/or holding the securities of financial assets of companies and enterprises, for the purposes of owning a controlling interest in them and/or influencing their management decisions. They may undertake the function of management, or they may entrust the function of financial management to portfolio managers.

[^1]:    3 Gross Domestic Product at market prices, chained (1997) dollars.

[^2]:    4 The Canadian 10-year benchmark bond yield is used as a minimum standard threshold return for long-term "risk free" investment. Investors in common shares or stocks would generally expect to get the minimum threshold return plus a few percents as the additional risk premium.

[^3]:    1 Excluding NAICS 55 Management of companies and enterprises

[^4]:    1 Excluding NAICS 55 Management of companies and enterprises

[^5]:    5 This ratio measures how well management has employed the resources available, i.e. shareholders' equity and debt.

[^6]:    1 Excluding NAICS 55 Management of companies and enterprises

[^7]:    6 This is a leverage ratio. It shows the relative use of debt compared to resources invested by the owners. As such, it provides a measure of the extent to which an entity relies on borrowed funds to finance its operations - the higher the ratio, the greater is the reliance on borrowed funds. Source: "Using Ratios and Graphics in Financial Reporting" of The Canadian Institute of Chartered Accountants (CICA).
    7 Capacity Utilization Rates in Canada, Statistics Canada Catalogue no. 31-003-XPB.
    8 Monthly Survey of Manufacturing, Statistics Canada Catalogue no. 31-001-XIB.

[^8]:    1 Excluding NAICS 55 Management of companies and enterprises

[^9]:    1 Excluding NAICS 55 Management of companies and enterprises

[^10]:    1 Excluding NAICS 55 Management of companies and enterprises

[^11]:    1 The version of North American Industry Classification System used is NAICS Canada 1997

[^12]:    ${ }^{2}$ Estimates on NAICS basis are provided for non-financial industries for 1998

[^13]:    3 with the exception of the insurance industry

[^14]:    * The Annual Supplement was eliminated in 2001.

[^15]:    Figures may not add up due to rounding.

[^16]:    Figures may not add up due to rounding.

[^17]:    Figures may not add up due to rounding.

[^18]:    ROCE $=$ (net profit + after-tax interest expense) / (short-term loans + long-term loans + debt + shareholders' equity)

[^19]:    Debt to Equity = (short-term loans + long-term loans + debt) / (shareholders' equity)

[^20]:    Figures may not add up due to rounding.

