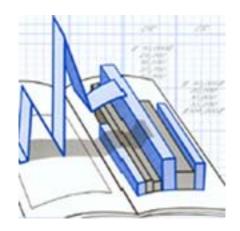


Catalogue no. 61-008-XIE

# Quarterly financial statistics for enterprises

Second quarter 2005





Statistics Canada Statistique Canada



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# Statistics Canada Industrial Organization and Finance Division

# **Quarterly financial statistics for enterprises**

## Second quarter 2005

Published by authority of the Minister responsible for Statistics Canada

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## **Symbols**

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- . not available for any reference period
- .. not available for a specific reference period
- ... not applicable
- 0 true zero or a value rounded to zero
- 0s value rounded to 0 (zero) where there is a meaningful distinction between true zero and the value that was rounded
- p preliminary
- r revised
- x suppressed to meet the confidentiality requirements of the Statistics Act
- E use with caution
- F too unreliable to be published

#### **Coefficients of variation**

A excellent (CV range is 0.00% to 4.99%)
B very good (CV range is 5.00% to 9.99%)
C good (CV range is 10.00% to 14.99%)
D acceptable (CV range is 15.00% to 24.99%)

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#### Note to users

You can also search through the Statistics Canada catalogue which lists all current products and services available at Statistics Canada.

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# **Highlights**

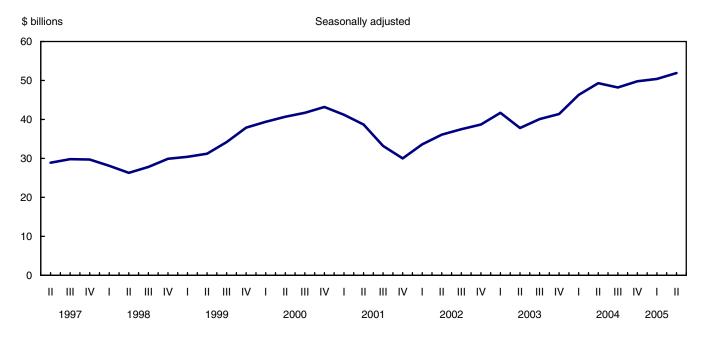
• Corporate profits continued to climb in the second quarter of 2005, rising 2.9% from the first quarter to \$51.9 billion. Profits have risen in 12 of the past 14 quarters, although the growth rates have moderated in the past three quarters.

## Analysis — Second quarter 2005 (preliminary)

Corporate profits continued to climb in the second quarter of 2005, rising 2.9% from the first quarter to \$51.9 billion. Soaring oil prices lifted oil and gas extraction and refining profits to record highs, accounting for three-quarters of the overall profit gain. Profits have risen in 12 of the past 14 quarters, although the growth rates have moderated in the past three quarters.

Chart 1

#### Operating profits up again



The non-financial industries posted a profit increase of 4.2% in the quarter. The financial industries saw their profits slip 1.0% due to lower bank profits..

#### Note to readers

These quarterly financial statistics cover the activities of all corporations in Canada, except those that are government controlled or not-for-profit.

Operating profits represent the profits earned from normal business activities, excluding interest expense on borrowing and valuation adjustments. For non-financial industries, operating profits exclude interest and dividend revenue and capital gains/losses. For financial industries, interest and dividend revenue, capital gains/losses and interest paid on deposits are included in the calculation of operating profits.

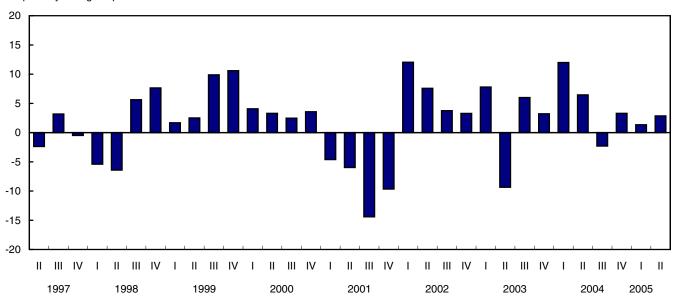
After-tax profits represent the bottom-line profits earned by corporations.

On a year-over-year basis, second quarter operating profits were up 5.2%, following an 8.9% improvement in the first quarter. Year-over- year profits have risen for twelve consecutive quarters, but the growth rates in 2005 are well below the 20.5% average quarterly year-over-year increases in 2004.

Chart 2

Moderate growth continued





#### Gushing oil prices propelled energy profits

Crude oil prices at an all-time high of \$60 US a barrel by quarter-end spelled good news for oil and gas extraction companies. Profits of \$7.3 billion were 8.9% above those earned in the first quarter and have risen 76.1% over six straight quarters of growth. Hefty worldwide demand and concerns over supply disruptions contributed to the upward pressure on crude oil prices in recent months.

Metal mining profits continued to shine, rising 15.0% to \$1.6 billion. Thriving demand from Asian and North American markets have strengthened non-ferrous metal prices, fostering a five-fold profit increase in the past two years.

#### Manufacturing slipped despite strong petroleum profits

Manufacturers earned \$10.3 billion in second quarter operating profits, down 1.7% from the previous quarter and 17.4% below the recent high recorded in the second quarter of last year. Profits improved in four of thirteen manufacturing industries, led by strong gains in petroleum and coal. However, these increases were more than offset by declines in six industries, while three industries were virtually unchanged from the previous quarter. The June *Monthly Survey of Manufacturing* reported that total shipments edged down in the second quarter, and growth has essentially plateaued since October 2004.

Petroleum and coal manufacturers earned a record \$2.7 billion in second quarter operating profits, up 22.7% over the previous quarter. The average price of refined petroleum, as measured by the *Industrial Product Price Index*, has increased for six consecutive quarters, rising almost fifty percent in that period.

Motor vehicle and parts manufacturers recouped some of last quarter's lost ground, as profits rose to \$0.2 billion from \$0.1 billion in the first quarter. However, results paled in comparison to the latest peak of \$1.2 billion earned in the second quarter of last year. Exports of passenger automobiles and chassis sagged in the quarter and motor vehicle production has slowed. Extensive buyer incentive programs are helping sales, but rising gasoline prices may curtail demand for new motor vehicles in the months ahead.

The trend for profits of wood and paper producers has been on the downswing in the past year. Second quarter operating profits dropped 20.7% to \$1.2 billion. Profits recently peaked at \$2.1 billion in the second quarter of 2004. Exports of forestry products are down in 2005, and lower lumber prices reflect a softening in demand. The ongoing dispute with the US over softwood lumber export duties, the strong Canadian dollar and high energy costs continued to dampen profits in this sector.

Chemical, plastics and rubber products manufacturers took a hit this quarter, as profits tumbled 20.0% to \$1.6 billion. Fabricated metal product and machinery manufacturers saw profits slide 11.0% to \$0.8 billion, while profits in the primary metals industry were unchanged at \$0.7 billion.

#### Retailers buoyed by strong consumer spending

Despite some volatility, overall retail sales and profits continued to strengthen in the second quarter. Operating profits increased 9.0% following a 7.4% rise last quarter. Four of five retail sectors reported profit gains. Leading the way were food and beverage stores (+17.5%), furniture, home furnishings and electronics stores (+14.8%) and clothing and department stores (+9.2%). Low interest rates, high levels of employment and strong consumer confidence have stirred consumers to loosen their purse-strings in the past year.

#### Other non-financial industries

Companies involved in transportation and warehousing activities reported an 11.3% jump in second quarter profits. Stronger profits of telecommunications carriers (+6.7%) lifted information and cultural profits by 5.9%.

#### Financial sector trimmed by lower bank profits

Overall profits in the financial sector declined 1.0% to \$12.6 billion. Profits have been somewhat fickle over the past year and a half, increasing and declining in alternate quarters. Nonetheless, recent profits have hovered around all-time high levels.

The depository credit intermediaries (dominated by chartered banks) earned \$5.5 billion in second quarter operating profits, down 5.6% from the record high profits earned in the first quarter. The second quarter decline was primarily caused by lower net interest and trading income.

Insurance company operating profits rose moderately (+1.1%) to \$2.9 billion in the quarter, as gains by life insurers were largely offset by lower profits by property and casualty insurers.

#### **Profitability ratios**

The operating profit margin climbed to 8.0% in the second quarter from 7.9% in the first quarter. The average quarterly profit margin has steadily improved over the past three and a half years from 6.2% in 2001.

The return on shareholders' equity, based on after-tax profits, strengthened to 10.4% from 9.9% in the previous quarter, ending two quarters of declines. The second quarter improvement was a result of higher operating profits and capital gains.

Text table 1 Financial statistics for enterprises

	Seasonally adjusted							
	Second <sup>r</sup> quarter 2004	First <sup>r</sup> quarter 2005	Second <sup>p</sup> quarter 2005	Second quarter 2004 to second quarter 2005	First quarter to second quarter 2005			
		\$ billions		% char	nge			
All industries								
Operating revenue	627.6	640.9	648.7	3.4	1.2			
Operating profit	49.3	50.4	51.9	5.2	2.9			
After-tax profit	30.2	29.0	31.2	3.3	7.6			
Non-financial								
Operating revenue	570.2	581.3	588.5	3.2	1.2			
Operating profit	37.1	37.8	39.3	6.1	4.2			
After-tax profit	23.0	21.5	24.0	4.1	11.5			
Financial								
Operating revenue	57.5	59.6	60.2	4.8	1.0			
Operating profit	12.2	12.7	12.6	2.6	-1.0			
After-tax profit	7.2	7.5	7.2	0.6	-3.6			

## **Related products**

## Selected publications from Statistics Canada

61-219-X	Financial and taxation statistics for enterprises
61-220-X	Corporations Returns Act
61-224-X	Financial performance indicators for Canadian business
61-517-X	Inter-corporate ownership

#### Selected CANSIM tables from Statistics Canada

187-0001	Quarterly balance sheet and income statement, by North American Industry Classification System (NAICS)
187-0002	Quarterly statement of changes in financial position, by North American Industry Classification System (NAICS), selected financial ratios and selected seasonally adjusted components

#### **Note on CANSIM**

CANSIM (Canadian Socio-Economic Information Management System) is Statistics Canada's computerized data bank and its supporting software. Most of the data appearing in this publication, as well as many other data series are available from CANSIM via terminal, on computer printouts, or in machine readable form. Historical and more timely data, not included in this publication, are available from CANSIM.

## **Selected surveys from Statistics Canada**

2501	Quarterly Survey of Financial Statistics for Enterprises

#### Selected tables of Canadian statistics from Statistics Canada

- Canadian Statistics Financial statistics for enterprises (quarterly)
- Canadian Statistics Other financial services Balance sheet and income statement
- Canadian Statistics Investment Services Balance sheet and income statement
- Canadian Statistics Banking Balance sheet and income statement
- Canadian Statistics Insurance Balance sheet and income statement
- Canadian Statistics Other consumer and business credit Balance sheet and income statement
- Canadian Statistics Economic indicators, by provinces and territories (monthly and quarterly)

## **Statistical tables**

Table 1-1 Summary table — Operating revenue and operating profit, seasonally adjusted

	Second	Third	Fourth	First	Secon
	quarter 2004	quarter 2004	quarter 2004	quarter 2005	quarte 2009
		mill	ions of dollars		
perating revenue					
otal, all industries	627,613	636,821	640,179	640,942	648,72
otal, non-financial industries	570,162	579,635	582,010	581,292	588,490
griculture, forestry, fishing and hunting	9,647	9,342	9,327	9,221	9,402
oil and gas extraction and support activities	30,287	31,355	31,094	31,443	34,20
lining (except oil and gas)	6,332	7,211	6,720	7,084	7,37
tilities	12,908	13,782	12,839	12,688	13,92
onstruction	38,415	38,381	40,010	39,137	39,04
anufacturing	172,494	176,697	174,731	172,811	171,77
/holesale trade	93,242	93,558	94,394	94,004	94,90
etail trade	90,386	91,139	91,854	92,914	94,50
ransportation and warehousing	23,650	24,724	25,272	25,736	26,39
formation and cultural industries	18,735	19,012	19,169	19,376	19,52
eal estate and rental and leasing	13,494	13,673	13,943	14,111	14,41
rofessional, scientific and technical	15,454	13,073	13,943	14,111	14,41
services	20,188	19,873	20,659	20,422	20,65
dministrative and support, waste					
management and remediation services ducational, healthcare and social	12,087	12,341	13,081	13,793	13,69
assistance services	6,392	6,402	6,521	6,496	6,58
rts, entertainment and recreation	2,690	2,829	2,824	2,691	2,67
ccommodation and food services	12,703	12,589	12,799	12,470	12,51
epair, maintenance and personal services	6,512	6,730	6,775	6,895	6,90
otal, finance and insurance industries	57,451	57,185	58,169	59,650	60,23
on-depository credit intermediation	3,985	4,130	4,212	4,229	4,28
isurance carriers and related activities	22.395	22,273	22.709	22.837	23,42
			,	,	
ctivities related to credit intermediation	730	715	738	750	76
epository credit intermediation	20,472	20,337	20,546	22,240	21,85
ecurities, commodity contracts, and					
other financial investments and related					
activities	9,869	9,731	9,963	9,594	9,90
perating profit					
otal, all industries	49,321	48,185	49,776	50,444	51,88
otal, non-financial industries	37,088	35,761	37,676	37,759	39,33
griculture, forestry, fishing and hunting	434	397	342	388	39
il and gas extraction and support activities	5,154	5,209	5,947	6,739	7,33
lining (except oil and gas)	890	1,318	1,258	1,358	1,56
tilities	1,137	1,129	969	961	94
onstruction	1,565	1,507	1,465	1,489	1,55
anufacturing	12,467	11,517	10,875	10,471	10,29
/holesale trade	3,131	3,053	3,226	3,190	3,27
etail trade	2,994	3,246	3,085	3,312	3,61
	2,994 1,754	3,246 1,439	2,618	1,997	2,22
ransportation and warehousing	1,/04	1,439			
formation and cultural industries	2,472	1,704	2,159	2,411	2,55
eal estate and rental and leasing rofessional, scientific and technical	2,604	2,669	2,781	2,736	2,90
services	444	456	603	570	63
dministrative and support, waste	540	504	202	000	
management and remediation services ducational, healthcare and social	519	591	686	606	50
assistance services	760	741	771	747	76

Table 1-1 – continued

Summary table — Operating revenue and operating profit, seasonally adjusted

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005
		milli	ons of dollars		
Accommodation and food services Repair, maintenance and personal services	365 307	345 341	440 382	355 372	325 385
Total, finance and insurance industries	12,233	12,425	12,100	12,684	12,552
Non-depository credit intermediation Insurance carriers and related activities Activities related to credit intermediation Depository credit intermediation Securities, commodity contracts, and other financial investments and related activities	1,729 2,931 61 5,210	1,866 3,033 57 5,243	1,727 2,996 56 4,943	1,753 2,914 73 5,798	1,769 2,946 77 5,473

Table 1-2 Summary table — Profit before extraordinary gains and net profit, seasonally adjusted

	Second	Third quarter	Fourth	First	Second quarte
	quarter 2004	2004	quarter 2004	quarter 2005	200
		millio	ns of dollars		
Profit before extraordinary gains					
Total, all industries	30,212	31,761	31,811	29,002	31,194
otal, non-financial industries	23,019	24,170	24,464	21,496	23,959
Agriculture, forestry, fishing and hunting	362	312	265	321	318
Oil and gas extraction and support activities	3,739	4,065	4,287	3,219	4,20
lining (except oil and gas)	505	962	1,068	1,014	1,08
Itilities	708	640	506	576	50
Construction	1,010	915	906	898	98
1anufacturing	8,321	8,185	7,553	6,445	6,56
Vholesale trade	2,327	2,135	2,125	2,076	2,45
etail trade	1,710	1,888	1,789	1,923	2.16
ransportation and warehousing	654	1,338	1.507	758	1.14
formation and cultural industries	709	531	954	1,213	1,20
eal estate and rental and leasing	1,325	1,455	1,504	1,230	1,46
rofessional, scientific and technical	1,323	1,433	1,504	1,230	1,40
services	476	485	646	575	65
dministrative and support, waste	500	400	40.4	404	40
management and remediation services  ducational, healthcare and social	503	429	464	481	48
assistance services	540	519	536	555	53
rts. entertainment and recreation	-82	4	-14	-17	00
ccommodation and food services	-15	45	68	-29	-5
Repair, maintenance and personal services	228	261	298	257	25
otal, finance and insurance industries	7,193	7,591	7,347	7,506	7,23
·	,	•	,		,
lon-depository credit intermediation	468	533	417	412	26
nsurance carriers and related activities	2,373	2,595	2,514	2,491	2,52
ctivities related to credit intermediation	32	29	30	41	4
Depository credit intermediation	2,881	3,047	2,839	3,135	2,85
Securities, commodity contracts, and					
other financial investments and related					
activities	1,438	1,388	1,547	1,426	1,54
let profit					
otal, all industries	30,200	31,685	31,800	29,044	31,18
otal, non-financial industries	23,015	24,101	24,460	21,546	23,96
griculture, forestry, fishing and hunting	362	311	264	320	. 31
	3,739	4,065	4,287	3,219	4,20
Oil and gas extraction and support activities					1.08
fining (except oil and gas)	504	961	1,067	1,015	
Itilities	708	640	506	576	50
Construction	1,010	915	906	898	98
Manufacturing	8,317	8,179	7,549	6,447	6,56
Vholesale trade	2,326	2,072	2,120	2,074	2,44
letail trade	1,709	1,889	1,790	1,923	2,16
ransportation and warehousing	654	1,339	1,507	758	1,14
nformation and cultural industries	709	533	957	1,212	1,20
leal estate and rental and leasing rofessional, scientific and technical	1,325	1,455	1,504	1,230	1,46
services	464	469	634	563	63
Administrative and support, waste					
management and remediation services Educational, healthcare and social	516	443	478	543	50
assistance services	540	519	537	555	53
Arts, entertainment and recreation			-14		

Table 1-2 – continued

Summary table — Profit before extraordinary gains and net profit, seasonally adjusted

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005
		millio	ns of dollars		
Accommodation and food services Repair, maintenance and personal services	-15 228	45 262	68 299	-29 257	-59 256
Total, finance and insurance industries	7,185	7,584	7,340	7,498	7,228
Non-depository credit intermediation Insurance carriers and related activities Activities related to credit intermediation Depository credit intermediation Securities, commodity contracts, and other financial investments and related activities	460 2,373 32 2,881	525 2,595 29 3,047	409 2,514 31 2,839	404 2,491 42 3,135	258 2,528 44 2,857

Table 1-3 Summary table — Debt to equity and profit margin, selected ratios

	Second	Third	Fourth	First	Second
	quarter 2004	quarter 2004	quarter 2004	quarter 2005	quarte 2005
			ratio		
Debt to equity					
Total, all industries	0.947	0.937	0.928	0.934	0.927
otal, non-financial industries	1.029	1.017	1.007	1.021	1.013
griculture, forestry, fishing and hunting	1.347	1.325	1.297	1.240	1.211
oil and gas extraction and support activities	1.029	1.010	1.076	1.081	1.062
lining (except oil and gas)	0.504	0.472	0.457	0.454	0.443
tilities	1.025	0.989	0.994	0.958	0.959
Construction	1.942	1.956	2.026	2.088	2.082
	0.631	0.622	0.601	0.615	0.622
lanufacturing					
/holesale trade	0.906	0.902	0.866	0.930	0.902
tetail trade	1.197	1.150	1.112	1.128	1.124
ransportation and warehousing	1.736	1.533	1.535	1.669	1.627
formation and cultural industries	1.059	1.112	1.099	1.133	1.132
eal estate and rental and leasing rofessional, scientific and technical	2.269	2.282	2.228	2.156	2.10
services	0.973	0.951	0.933	0.928	0.882
dministrative and support, waste					
management and remediation services  ducational, healthcare and social	1.499	1.508	1.531	1.479	1.473
assistance services	0.899	0.929	0.908	0.933	0.92
rts. entertainment and recreation	2.640	2.770	2.730	2.496	2.53
,	3.266		3.193	3.208	3.30
ccommodation and food services epair, maintenance and personal services	0.946	3.251 0.918	0.880	0.916	0.884
otal, finance and insurance industries	0.694	0.686	0.684	0.672	0.669
Ion-depository credit intermediation	5.930	5.674	5.696	5.469	5.770
nsurance carriers and related activities	0.163	0.176	0.164	0.186	0.187
ctivities related to credit intermediation	0.655	0.714	0.662	0.597	0.598
epository credit intermediation	0.471	0.454	0.487	0.478	0.45
ecurities, commodity contracts, and	0.171	0.101	0.101	0.170	0.10
other financial investments and related					
activities	0.513	0.501	0.481	0.455	0.454
_		ı	percentage		
Profit margin					
otal, all industries	7.9	7.6	7.8	7.9	8.0
otal, non-financial industries	6.5	6.2	6.5	6.5	6.7
Agriculture, forestry, fishing and hunting	4.5	4.2	3.7	4.2	4.2
Oil and gas extraction and support activities	17.0	16.6	19.1	21.4	21.4
lining (except oil and gas)	14.1	18.3	18.7	19.2	21.2
tilities	8.8	8.2	7.5	7.6	6.8
construction	4.1	3.9	3.7	3.8	4.0
lanufacturing	7.2	6.5	6.2	6.1	6.0
Vholesale trade	3.4	3.3	3.4	3.4	3.4
	3.3	3.6	3.4	3.6	3.8
Retail trade					
ransportation and warehousing	7.4	5.8	10.4	7.8	8.4
nformation and cultural industries	13.2	9.0	11.3	12.4	13.1
Real estate and rental and leasing Professional, scientific and technical	19.3	19.5	19.9	19.4	20.2
services	2.2	2.3	2.9	2.8	3.1
dministrative and support, waste management and remediation services	4.3	4.8	5.2	4.4	3.7
			7 /	44	.5 /

Table 1-3 – continued

Summary table — Debt to equity and profit margin, selected ratios

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005
_			percentage		
Educational, healthcare and social					
assistance services	11.9	11.6	11.8	11.5	11.6
Arts, entertainment and recreation	3.4	3.4	2.5	2.0	2.6
Accommodation and food services	2.9	2.7	3.4	2.8	2.6
Repair, maintenance and personal services	4.7	5.1	5.6	5.4	5.6
Total, finance and insurance industries	21.3	21.7	20.8	21.3	20.8
Non-depository credit intermediation	43.4	45.2	41.0	41.4	41.3
Insurance carriers and related activities	13.1	13.6	13.2	12.8	12.6
Activities related to credit intermediation	8.3	7.9	7.5	9.7	10.1
Depository credit intermediation	25.4	25.8	24.1	26.1	25.0
Securities, commodity contracts, and other financial investments and related					
activities	23.3	22.9	23.9	22.4	23.1

Table 1-4 Summary table — Return on equity and return on capital employed, selected ratios

	Second quarter	Third quarter	Fourth quarter	First quarter	Secon quarte
	2004	2004	2004	2005	200
			percentage		
Return on equity					
otal, all industries	10.8	11.1	10.9	9.9	10.
otal, non-financial industries	10.8	11.2	11.1	9.7	10.
griculture, forestry, fishing and hunting il and gas extraction and support	6.8	5.8	4.8	5.7	5.
activities	14.8	15.6	16.8	12.4	15.
lining (except oil and gas)	4.1	7.6	8.3	8.0	8.3
tilities	11.0	9.8	7.8	9.0	7.
onstruction	15.7	14.1	14.4	14.4	15.
anufacturing	11.0	10.7	9.7	8.2	8.
holesale trade	16.0	14.2	13.6	13.8	15.
etail trade	14.7	15.9	14.6	15.4	16.
ansportation and warehousing	8.9	14.6	16.2	8.5	12.
formation and cultural industries	4.7	3.7	6.4	8.2	8.
eal estate and rental and leasing rofessional, scientific and technical	9.7	10.6	10.8	8.5	9.
services dministrative and support, waste	6.0	6.0	7.7	7.0	7.
management and remediation services ducational, healthcare and social	17.4	14.8	15.6	15.5	15.
assistance services	18.9	18.5	18.6	19.5	18
ts, entertainment and recreation	-10.3	0.6	-1.8	-2.0	0.
ccommodation and food services epair, maintenance and personal	-0.7	2.1	3.1	-1.4	-2
services	12.0	13.2	14.4	12.4	12.
otal, finance and insurance industries	10.5	10.9	10.4	10.3	9.
on-depository credit intermediation	12.4	13.4	10.6	10.0	6.
surance carriers and related activities	11.8	12.8	12.2	11.9	11.
ctivities related to credit intermediation	5.3	4.7	4.8	6.7	6.
epository credit intermediation ecurities, commodity contracts, and	11.8	12.4	11.5	11.9	10
other financial investments and related activities	7.3	6.9	7.5	6.9	7.
eturn on capital employed					
otal, all industries	7.5	7.7	7.6	7.1	7.
otal, non-financial industries	7.2	7.4	7.4	6.7	7.
griculture, forestry, fishing and hunting il and gas extraction and support	4.9	4.4	4.0	4.4	4.
activities	9.3	9.7	9.9	7.8	9.
ining (except oil and gas)	3.9	6.3	6.8	6.6	6.
ilities	7.7	7.4	6.2	6.9	6.
onstruction	6.6	6.0	6.2	5.9	6.
anufacturing	8.3	8.1	7.6	6.6	6.
holesale trade	10.1	9.0	8.8	8.6	10
etail trade	8.6	9.4	9.2	9.2	9.
ansportation and warehousing	6.4	8.3	9.2 9.5	9.2 6.4	7.
ansportation and warehousing formation and cultural industries	4.9	o.s 4.4	9.5 5.7	6.4	6.
eal estate and rental and leasing of society of the control of the	5.1	5.5	5.6	5.2	5
services dministrative and support, waste	4.3	4.3	5.2	4.7	5.
	Q 5	77	QΛ	QΩ	o
management and remediation services	8.5	7.7	8.0	8.2	8.

Table 1-4 – continued

Summary table — Return on equity and return on capital employed, selected ratios

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005
			percentage		
Educational, healthcare and social					
assistance services	11.8	11.4	11.5	12.1	11.4
Arts, entertainment and recreation	-0.5	2.6	1.9	1.3	2.1
Accommodation and food services	2.7	3.3	3.7	2.8	2.4
Repair, maintenance and personal					
services	7.9	8.6	9.4	8.4	8.3
Total, finance and insurance industries	8.5	8.7	8.5	8.6	8.3
Non-depository credit intermediation	5.7	5.7	5.0	5.8	5.2
Insurance carriers and related activities	10.7	11.4	10.9	10.7	10.4
Activities related to credit intermediation	4.8	4.2	4.5	5.7	5.8
Depository credit intermediation	10.7	11.1	10.6	11.0	10.2
Securities, commodity contracts, and other financial investments and related					
activities	6.6	6.4	7.0	6.4	6.8

Table 2-1 Total, all industries — Balance sheet and income statement

	Second	Third	Fourth	First	Second
	quarter	quarter	quarter	quarter	quarter
	2004	2004	2004	2005	2005
		milli	ions of dollars		
Balance sheet					
Total assets	4,322,422 A	4,357,528 A	<b>4,474,342</b> A	<b>4,534,989</b> A	4,621,402 A
Cash and deposits	170,080	170,052	178,587	186,926	184,641
Accounts receivable and accrued revenue	324,122	321,747	322,551	326,128	331,858
Inventories	219,060	219,408	220,883	225,870	229,556
Investments and accounts with affiliates Portfolio investments	663,192	670,751	676,419	682,007	695,510
Loans	577,353 1,081,323	581,677 1,097,706	610,526 1,120,426	622,208 1.138.537	642,962 1,170,656
Mortgage	513,889	524,625	532,574	537,987	550,644
Non-mortgage	567,434	573,081	587,852	600,550	620,012
Allowance for losses on investments and	001,404	070,001	007,002	000,000	020,012
loans	-12,320	-11,754	-11,133	-10,999	-10,793
Bank customers' liabilities under	. =,0=0	,	,	.0,000	
acceptances	35,108	33,809	33,634	35,319	36,083
Capital assets, net	872,516	877,824	882,631	890,519	893,087
Other assets	391,989	396,307	439,818	438,474	447,844
Total liabilities	3,199,127	3,213,022	3,311,619	3,362,165	3,422,482
Deposits	1,034,705	1,055,315	1,079,614	1,108,159	1,137,976
Actuarial liabilities of insurers	146,630	147,015	148,395	149,381	150,449
Accounts payable and accrued liabilities	423,400	426,595	430,538	434,821	437,866
Loans and accounts with affiliates	410,229	411,967	417,761	422,377	429,452
Borrowings	653,918	660,005	661,434	673,493 272.389	682,152
Loans and overdrafts From banks	262,861 160,082	267,786 163 518	267,733 164,310	166,609	276,139 168.613
From others	100,062	163,518 104,268	164,319 103,414	105,780	107,526
Bankers' acceptances and paper	49,616	47,039	47,181	46,240	46,056
Bonds and debentures	245.187	247,812	248.934	255.556	259,378
Mortgages	96,254	97,367	97,586	99,308	100,578
Deferred income tax	72,613	73,857	73,896	74,252	74,713
Bank customers' liabilities under	, -	,,,,,,	, , , , , ,	, -	,
acceptances	35,108	33,809	33,635	35,319	36,083
Other liabilities	422,523	404,458	466,345	464,364	473,791
Total, equity	1,123,295	1,144,506	1,162,723	1,172,824	1,198,920
Share capital	570,836	569,465	576,371	578,621	584,544
Unitholders' equity	0	0	0	0	0
Liability to policyholders	0	0	0	0	0
Contributed surplus and other	124,331	124,299	125,716	125,554	126,930
Retained earnings	428,128	450,742	460,636	468,649	487,446
Income statement					
Operating revenue	634,449 A	636,215 A	643,199 A	628,398 A	656,411 A
Sales of goods and services	575,021	576,193	580,609	565,502	593,059
Premiums	14,432	14,475	14,602	14,547	14,535
Annuity considerations Interest revenue, operating	1,443 20,117	1,261 20,288	2,006 20,622	2,248 21,692	2,142 21,589
Dividend revenue, operating	2,085	2,113	2,308	21,092	2,276
Gains on sale of securities and other assets	1,179	1,290	1,563	1,372	1,362
Other operating revenue	20,172	20,596	21,490	20,853	21,448
Operating expenses	584,107	585,922	594,596	580,238	603,582
Depreciation, depletion and amortization	24,119	24,748	25,285	24,943	25,567
Insurance claims incurred	8,833	8,895	8,795	9,260	9,158
		.,			
Annuity claims incurred	2,179	2,124	2,885	3,171	3,023
Annuity claims incurred Normal increase in actuarial liabilities		2,124 1,059	2,885 1,804	3,171 1,095	3,023 1,144
	2,179				.,

Table 2-1 – continued

#### Total, all industries — Balance sheet and income statement

	Second	Third	Fourth	First	Second
	quarter	quarter	quarter	quarter	quarter
	2004	2004	2004	2005	2005
		millio	ons of dollars		
Operating profit Interest and dividend revenue	<b>50,341</b>	<b>50,293</b>	<b>48,602</b>	<b>48,160</b>	<b>52,829</b>
	4,707	3.678	4,684	4.127	4.395
Interest expense on borrowing Gains/losses	14,529	14,594	15,022	15,526	15,736
	51	2.892	2.148	-135	500
Profit before income tax	40,571	42,268	40,412	36,626	41,987
Income tax Equity in affiliates' earnings	12,249	12,062	12,096	11,204	12,764
	2,522	2,704	2,589	2,429	2,514
Profit before extraordinary gains Extraordinary gains	<b>30,844</b>	<b>32,910</b>	<b>30,905</b>	<b>27,851</b>	<b>31,737</b>
	-12	-76	-11	43	-6
Net profit	30,832	32,834	30,894	27,894	31,731

#### Notes

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

<sup>-</sup> Figures may not add due to rounding.

Table 2-2 Total, all industries — Statement of changes in financial position, seasonally adjusted data and financial ratios

	Second	Third	Fourth	First	Second
	quarter 2004	quarter 2004	quarter 2004	quarter 2005	quarter 2005
		mill	ions of dollars		
Statement of changes in financial					
position					
Cash from operating activities	56,726	40,938	60,911	32,114	46,711
Net profit Non-cash items	32,473 21,985	34,533 2,618	34,047 29,523	30,100 2,233	35,205 11,380
Depreciation, depletion and	21,900	2,010	29,323	2,233	11,300
amortization	23,940	24,599	25,112	23,919	25,396
Deferred income tax	-59	361	-1,571	-448	212
Working capital	-5,746	7,181	7,187	-11,613	-7,765
Other non-cash items	3,849	-29,522	-1,204	-9,625	-6,464
Prior period cash transactions	2,269	3,787	-2,659	-219	127
Cash from financing activities	50,542	20,980	37,444	59,194	51,765
Increase in deposits	38,867	20,477	24,892	28,258	29,892
Borrowings from banks	-1,587	2,357	-963	1,549	2,218
Borrowings from affiliates	2,157	1,924	5,618	9,930	5,239
Other borrowings	8,689 4,570	853	5,278 302	10,189	7,115
Bankers' acceptances and paper Bonds and debentures	4,579 -1,354	-2,484 3,156	7,197	821 4,080	-26 4.014
Mortgages	2,986	259	7,197	2,984	1,307
Other borrowings, not elsewhere	2,900	255	7.1	2,304	1,507
classified	2,478	-78	-2,292	2.303	1.820
Equity	2,417	-4,632	2,619	9,268	7,301
Total cash available	107,269	61,918	98,354	91,308	98,476
Applications					
Cash applied to investment activities	59,677	23,422	51,873	35,051	61,360
Investments in affiliates	8,587	3,878	3,308	1,835	9,972
Portfolio investments	4,309	2,747	25,308	15,879	19,335
Loans	46,780	16,797	23,257	17,337	32,053
Mortgage loans	14,420	10,765	7,878	5,239	12,598
Non-mortgage loans	32,361	6,033	15,379	12,098	19,456
Cash applied to fixed assets	6,158	4,131	6,508	14,469	5,874
Cash applied to dividends	15,888	16,346	20,325	14,429	16,315
Total applications of cash	81,723	43,899	78,706	63,949	83,549
ncrease/decrease in cash	25,545	18,019	19,648	27,359	14,927
Selected items, seasonally adjusted					
Operating revenue	627,613	636,821	640,179	640,942	648,723
Operating profit	49,321	48,185	49,776	50,444	51,888
Profit before extraordinary gains	30,212	31,761	31,811	29,002	31,194
Net profit	30,200	31,685	31,800	29,044	31,189
Percentage change of selected items					
Operating revenue (S.A.)	3.0	1.5	0.5	0.1	1.2
Operating expenses (S.A.)	2.7	1.8	0.3	0.0	1.1
Operating profit (S.A.)	6.5	-2.3	3.3	1.3	2.9
Selected financial ratios					
Debt to equity (ratio)	0.947	0.937	0.928	0.934	0.927
Profit margin (%)	7.9	7.6	7.8	7.9	8.0
Return on equity (%)	10.8	11.1	10.9	9.9	10.4
Return on capital employed (%)	7.5	7.7	7.6	7.1	7.4

<sup>A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
All data in this table are unadjusted unless otherwise specified.</sup> 

<sup>-</sup> Figures may not add due to rounding.

Table 3-1

Total, non-financial industries — Balance sheet and income statement

	Second	Third	Fourth	First	Second
	quarter	quarter	quarter	quarter	quarter
	2004	2004	2004	2005	2005
		mill	ions of dollars		
Balance sheet					
Total assets	<b>2,218,762</b> A	2,234,431 A	2,258,902 A	2,280,107 A	<b>2,304,150</b> A
Cash and deposits	128,031	130,257	131,617	131,922	131,446
Accounts receivable and accrued revenue	273,303	271,189	271,795	272,530	276,750
Inventories	219,060	219,408	220,883	225,870	229,556
Investments and accounts with affiliates Portfolio investments	447,097 70,767	456,439	462,513 73,523	465,488 75,208	471,445
Loans	28,866	71,998 28.053	73,323 28,812	29,675	75,902 29.866
Mortgage	8,277	8,218	8,281	8,599	8,687
Non-mortgage	20,588	19,835	20,531	21,075	21,178
Allowance for losses on investments and	_0,000	.0,000	_0,00.	,	,
loans	0	0	0	0	0
Bank customers' liabilities under					
acceptances	0	0	0	0	0
Capital assets, net	833,721	838,849	843,580	850,980	852,238
Other assets	217,917	218,236	226,180	228,435	236,947
Total liabilities	1,369,744	1,368,299	1,378,754	1,397,699	1,405,530
Deposits	0	0	0	0	0
Actuarial liabilities of insurers	0 327,136	0 326,688	0 330.592	0 332,712	0 335,804
Accounts payable and accrued liabilities Loans and accounts with affiliates	341,367	345,009	347,983	352,712 351,342	356,433
Borrowings	532,410	535,870	537,984	549,461	554,247
Loans and overdrafts	241,608	245,565	245,823	249,996	252,797
From banks	154.582	157,810	158,595	160,984	162,730
From others	87,025	87,755	87,228	89,012	90,067
Bankers' acceptances and paper	30,090	28,037	28,724	28,264	28,362
Bonds and debentures	168,029	168,265	169,530	175,613	176,379
Mortgages	92,684	94,004	93,906	95,589	96,709
Deferred income tax	65,785	67,042	67,568	68,183	68,587
Bank customers' liabilities under	•	•	•	•	•
acceptances	102.046	02 600	04.627	0	0 450
Other liabilities  Total, equity	103,046 <b>849,017</b>	93,690 <b>866,132</b>	94,627 <b>880,148</b>	96,001 <b>882,408</b>	90,459 <b>898,620</b>
Share capital	460,699	459,529	464,005	462,372	467,605
Unitholders' equity	0	0	0	0	0 0 0 0 0
Liability to policyholders	Õ	Ö	Ö	Ö	Õ
Contributed surplus and other	104,250	103,206	104,761	104,505	104,831
Retained earnings	284,068	303,397	311,382	315,532	326,183
Income statement					
Operating revenue	577,551 A	<b>579,730</b> A	<b>584,493</b> A	568,236 A	<b>596,557</b> A
Sales of goods and services	562,307	563,992	568,269	552,789	580,252
Premiums Appuitus appoiderations	0 0	0 0	0	0	0
Annuity considerations Interest revenue, operating	0	0	0	0	0
Dividend revenue, operating	0	0	0	0	0
Gains on sale of securities and other assets	ŏ	Ö	Ö	Ö	Õ
Other operating revenue	15,243	15,739	16,224	15,447	16,305
Operating expenses	539,541	541,787	547,840	532,821	556,350
Depreciation, depletion and amortization	22,444	23,033	23,612	23,312	23,897
Insurance claims incurred	0	0	0	0	0
Annuity claims incurred	0	0	0	0	0
Normal increase in actuarial liabilities	0	0	0	0	0
Interest expense, operating	0 517,096	0 518,753	0 524,228	0 509,509	0 532,452
Other operating expenses	317,080	010,700	324,220	509,509	332,432

Table 3-1 – continued

#### Total, non-financial industries — Balance sheet and income statement

	Second	Third	Fourth	First	Second
	quarter	quarter	quarter	quarter	quarter
	2004	2004	2004	2005	2005
		millio	ons of dollars		
Operating profit	<b>38,010</b>	<b>37,943</b>	<b>36,653</b>	<b>35,414</b>	<b>40,207</b>
Interest and dividend revenue	4,707	3,678	4,684	4,127	4,395
Interest expense on borrowing	11,205	11,289	11,605	11,763	11,832
Gains/losses Profit before income tax Income tax	-32	2,963	2,133	-229	488
	<b>31,479</b>	<b>33,294</b>	<b>31,865</b>	<b>27,549</b>	<b>33,258</b>
	9,792	9,819	10,179	8,962	10,667
Equity in affiliates' earnings  Profit before extraordinary gains  Extraordinary gains  Net profit	1,843	1,908	1,960	1,726	1,821
	<b>23,530</b>	<b>25,383</b>	<b>23,645</b>	<b>20,313</b>	<b>24,411</b>
	-4	-69	-4	50	2
	<b>23,526</b>	<b>25,314</b>	<b>23,642</b>	<b>20,364</b>	<b>24,413</b>

#### Notes:

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

<sup>-</sup> Figures may not add due to rounding.

Table 3-2 Total, non-financial industries — Statement of changes in financial position, seasonally adjusted data and financial

	Second quarter	Third quarter	Fourth quarter	First quarter	Second quarter
	2004	2004	2004	2005	2005
_		mill	ions of dollars		
Statement of changes in financial position					
Cash from operating activities	39,721	42,533	29,562	25,037	26,576
Net profit Non-cash items	25,256 12,773	27,067 11,790	26,801 5,653	22,967 2,147	28,101 -1,525
Depreciation, depletion and	12,110	11,730	3,033	2,177	-1,020
amortization	22,262	22,876	23,428	22,298	23,726
Deferred income tax	-274	315	-1,236	-614	141
Working capital	-5,612	2,339	5,258	-10,041	-5,847
Other non-cash items	-3,602	-13,740	-21,798	-9,4 <u>96</u>	-19,545
Prior period cash transactions  Cash from financing activities	1,691 <b>8,406</b>	3,675 <b>2,804</b>	-2,892 <b>10,581</b>	-77 <b>22,821</b>	0 <b>14,116</b>
Increase in deposits	0,400	2,004	0,301	0	14,110
Borrowings from banks	-918	2,493	-985	1,189	1,944
Borrowings from affiliates	2,434	4,229	2,337	7,715	3,394
Other borrowings	4,317	-1,764	5,987	9,047	3,388
Bankers' acceptances and paper	3,709	-1,959 770	848	1,154	99
Bonds and debentures Mortgages	-4,216 1,896	779 427	7,345 -226	3,541 2,641	960 1,159
Other borrowings, not elsewhere	1,090	421	-220	2,041	1,139
classified	2.927	-1.012	-1.980	1.711	1.170
Equity	2,573	-2,154	3,241	4,871	5,391
Total cash available	48,127	45,337	40,143	47,858	40,693
Applications					
Cash applied to investment activities	8,584	9,714	5,832	5,419	4,195
Investments in affiliates	6,439	8,418	3,556	-989	3,511
Portfolio investments	1,850 294	1,431 -135	970	6,323	530 153
Loans Mortgage loans	29 <del>4</del> 115	-135 -18	1,306 37	84 73	66
Non-mortgage loans	179	-117	1,269	11	87
Cash applied to fixed assets	5,895	4,102	5,952	13,608	5,027
Cash applied to dividends	12,736	13,151	16,361	11,101	12,998
Total applications of cash	27,215	26,967	28,145	30,127	22,219
Increase/decrease in cash	20,912	18,370	11,998	17,731	18,474
Selected items, seasonally adjusted					
Operating revenue	570,162	579,635	582,010	581,292	588,490
Operating profit	37,088	35,761	37,676	37,759	39,336
Profit before extraordinary gains Net profit	23,019 23,015	24,170 24,101	24,464 24,460	21,496 21,546	23,959 23,961
Percentage change of selected items					
Operating revenue (S.A.)	3.2	1.7	0.4	-0.1	1.2
Operating expenses (S.Á.)	2.8	2.0	0.1	-0.2	1.0
Operating profit (S.A.)	9.8	-3.6	5.4	0.2	4.2
Selected financial ratios					
Debt to equity (ratio)	1.029	1.017	1.007	1.021	1.013
Profit margin (%) Return on equity (%)	6.5 10.8	6.2 11.2	6.5 11.1	6.5 9.7	6.7 10.7
Return on equity (%) Return on capital employed (%)	7.2	7.4	7.4	6.7	7.2
Totalli oli oupitui oliipioyou (70)	1.4	7.7	7.7	0.1	1.2

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 4-1 Agriculture, forestry, fishing and hunting — Balance sheet and income statement

	Second	Third	Fourth	First	Second
	quarter 2004	quarter 2004	quarter 2004	quarter 2005	quarter 2005
		millio	ons of dollars		
Balance sheet					
Total assets	<b>56,286</b> B	<b>56,184</b> B	<b>56,504</b> B	<b>56,080</b> B	<b>55,945</b> <sup>C</sup>
Cash and deposits	2,985	3,002	3,062	3,068	3,082
Accounts receivable and accrued revenue	3,458	3,472	3,477	3,390	3,440
Inventories Investments and accounts with affiliates	8,532 3,481	8,562 3,411	8,652 3,383	8,358 3,639	8,328 3.627
Portfolio investments	2,956	2,954	2,950	3,038	3,035
Loans	1,629	1,619	1,682	1,667	1,666
Mortgage	869	864	869	860	860
Non-mortgage	760	756	813	807	806
Allowance for losses on investments and					
loans	0	0	0	0	0
Bank customers' liabilities under					
acceptances	0	0	0	0	0
Capital assets, net	28,907	28,885	28,966	28,588	28,374
Other assets	4,338	4,279	4,330	4,332	4,392
Total liabilities Deposits	<b>35,097</b> 0	<b>34,739</b> 0	<b>34,443</b> 0	<b>33,708</b> 0	<b>33,251</b> 0
Actuarial liabilities of insurers	0	0	0	0	0
Accounts payable and accrued liabilities	3,324	3,278	3,346	3,759	3,762
Loans and accounts with affiliates	11,587	11,587	11,730	11,775	11,643
Borrowings	16,950	16,820	16,884	15,958	15,839
Loans and overdrafts	10,101	9,951	9,993	9,392	9,269
From banks	5,377	5,356	5,380	4,981	4,907
From others	4,724	4,595	4,613	4,410	4,362
Bankers' acceptances and paper	498	499	505	403	406
Bonds and debentures	3,503	3,483	3,499	3,485	3,489
Mortgages	2,848	2,887	2,886	2,678	2,674
Deferred income tax	1,806	1,809	1,734	1,638	1,638
Bank customers' liabilities under	0	•	•	•	•
acceptances	0	0	0	0	0
Other liabilities	1,430	1,245	750 <b>22,061</b>	579	370
Total, equity Share capital	<b>21,189</b> 6,664	<b>21,445</b> 6,638	6,661	<b>22,372</b> 6,933	<b>22,693</b> 7,024
Unitholders' equity	0,004	0,038	0,001	0,933	7,024
Liability to policyholders	Õ	ŏ	Ŏ	ŏ	Ö
Contributed surplus and other	2.015	2.007	2,022	2,169	2,177
Retained earnings	12,510	12,800	13,379	13,269	13,492
Income statement					
Operating revenue	9,647 B	9,342 B	<b>9,327</b> <sup>B</sup>	9,221 B	9,402 C
Sales of goods and services	9,169	8,875	8,848	8,799	8,968
Premiums	0	0	0	0	0
Annuity considerations	0	0	0	0	0
Interest revenue, operating	0	0	0	0	0
Original of acquirities and other	0	0	0	0	0
Gains on sale of securities and other assets	0	0	0	0	0
Other operating revenue	478	467	479	422	434
Operating expenses	9,213	8,944	8, <b>985</b>	8,833	9,011
Depreciation, depletion and amortization	626	616	626	571	590
Insurance claims incurred	0	0	0	0	0
Annuity claims incurred	Ö	Ŏ	Ö	Ö	Ö
Normal increase in actuarial liabilities	Ö	Ö	Ö	Ö	Õ
Interest expense, operating	0	0	0	0	0
Other operating expenses	8,587	8,328	8,359	8,262	8,421
, -					•

Table 4-1 – continued

#### Agriculture, forestry, fishing and hunting — Balance sheet and income statement

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005		
	millions of dollars						
Operating profit	434	397	342	388	391		
Interest and dividend revenue	80	77	77	80	83		
Interest expense on borrowing	313	304	307	276	285		
Gains/losses	213	185	206	181	177		
Profit before income tax	414	356	318	372	366		
Income tax	66	60	68	64	60		
Equity in affiliates' earnings	15	16	14	12	13		
Profit before extraordinary gains	362	312	265	321	318		
Extraordinary gains	-1	-1	-1	-1	-1		
Net profit	362	311	264	320	318		

#### Notes

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<sup>-</sup> Figures may not add due to rounding.

Table 4-2 Agriculture, forestry, fishing and hunting — Statement of changes in financial position, seasonally adjusted data and financial ratios

	Second quarter	Third quarter	Fourth quarter	First quarter	Second quarter		
	2004	2004	2004	2005	2005		
	millions of dollars						
Statement of changes in financial position							
Cash from operating activities	<b>456</b> 362	<b>533</b> 291	<b>356</b> 209	<b>588</b> 402	<b>478</b> 387		
Net profit Non-cash items	116	263	158	209	120		
Depreciation, depletion and	110	200	100	200	.20		
amortization	626	616	626	567	589		
Deferred income tax	-15	-10	-12	-6	-10		
Working capital	75	. 1	.14	-23	-12		
Other non-cash items	-570	-344	-470	-330	-448		
Prior period cash transactions	-22	-20	-12 207	-23	-29		
Cash from financing activities Increase in deposits	<b>-29</b> 0	<b>-293</b> 0	<b>267</b> 0	<b>-191</b> 0	<b>73</b> 0		
Borrowings from banks	-157	-63	6	-48	1		
Borrowings from affiliates	5	-37	150	-38	53		
Other borrowings	125	-152	63	-45	-29		
Bankers' acceptances and paper	5	-2	5	-4	3		
Bonds and debentures	0	-20	17	-14	3		
Mortgages	11	24	15	-15	3		
Other borrowings, not elsewhere	400	450	07	40			
classified	108 -1	-153 -41	27 47	-13 -61	-39 48		
Equity Total cash available	427	240	622	397	551		
Applications							
Cash applied to investment activities	12	-123	62	17	-7		
Investments in affiliates	25	-101	2	-23	-12		
Portfolio investments	-19	-9	-1	47	3		
Loans	6	-1 <u>2</u>	61	-6	2		
Mortgage loans	2	-7	4	-4	1		
Non-mortgage loans  Cash applied to fixed assets	5 <b>0</b>	-6 <b>-116</b>	57 <b>53</b>	-3 <b>-52</b>	1 <b>-11</b>		
Cash applied to fixed assets  Cash applied to dividends	75	69	50	-52 47	50		
Total applications of cash	87	-170	164	13	32		
Increase/decrease in cash	340	410	458	384	519		
Selected items, seasonally adjusted							
Operating revenue	9,647	9,342	9,327	9,221	9,402		
Operating profit	434	397	342	388	391		
Profit before extraordinary gains	362	312	265	321	318		
Net profit	362	311	264	320	318		
Percentage change of selected items							
Operating revenue (S.A.)	3.5	-3.2	-0.2	-1. <u>1</u>	2.0		
Operating expenses (S.A.)	3.6	-2.9	0.4	-1.7	2.0		
Operating profit (S.A.)	3.1	-8.4	-14.0	13.4	8.0		
Selected financial ratios							
Debt to equity (ratio)	1.347	1.325	1.297	1.240	1.211		
Profit margin (%)	4.5	4.2	3.7	4.2 5.7	4.2		
Return on equity (%) Return on capital employed (%)	6.8 4.9	5.8 4.4	4.8 4.0	5.7 4.4	5.6 4.4		
return on capital employed (70)	4.5	4.4	4.0	4.4	4.4		

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- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 5-1

Oil and gas extraction and support activities — Balance sheet and income statement

	Second quarter	Third quarter	Fourth quarter	First quarter	Second quarter	
	2004	2004	2004	2005	2005	
	millions of dollars					
Balance sheet						
Total assets	270,725 A	275,391 A	282,148 A	288,553 A	290,505 A	
Cash and deposits Accounts receivable and accrued revenue	7,422 21,910	7,917 21,373	8,847 22,630	8,885 24,183	8,944 23,649	
Inventories	3,564	4,335	4.000	3,622	3,989	
Investments and accounts with affiliates	54,960	56,300	57,547	57,636	59,057	
Portfolio investments	11,660	11,693	12,377	12,827	13,494	
Loans	267	270	271	274	278	
Mortgage	119	120	121	122	124	
Non-mortgage	148	150	150	152	154	
Allowance for losses on investments and						
loans	0	0	0	0	0	
Bank customers' liabilities under						
acceptances	0	0	0	0	0	
Capital assets, net	155,444	157,424	159,279	162,732	161,654	
Other assets Total liabilities	15,499	16,080	17,198	18,393	19,440	
Deposits	<b>169,602</b> 0	<b>171,436</b> 0	<b>180,061</b> 0	<b>184,785</b> 0	<b>183,759</b> 0	
Actuarial liabilities of insurers	0	0	0	0	0	
Accounts payable and accrued liabilities	26.482	27.054	29,377	31,042	30,632	
Loans and accounts with affiliates	56,554	58,003	60,674	61,506	62,666	
Borrowings	47,485	46,995	49,181	50,710	50,694	
Loans and overdrafts	21,837	21,313	23,083	23,966	24,200	
From banks	19,095	18,473	20,253	21,030	21,219	
From others	2,742	2,840	2,831	2,936	2,981	
Bankers' acceptances and paper	4,566	4,439	4,815	4,694	4,420	
Bonds and debentures	20,788	20,946	20,941	21,712	21,730	
Mortgages Deferred income tax	294 30,761	297	343 32,648	338 32,775	344 32,929	
Bank customers' liabilities under	30,761	31,006	32,040	32,773	32,929	
acceptances	0	0	0	0	0	
Other liabilities	8,320	8,378	8,180	8,752	6,837	
Total, equity	101,124	103,955	102,087	103,767	106,746	
Share capital	63,974	65,433	66,413	66,082	67,359	
Unitholders' equity	0	0	0	0	0	
Liability to policyholders	0	0	0	0	0	
Contributed surplus and other	9,621	9,973	9,645	9,994	9,459	
Retained earnings	27,529	28,548	26,030	27,691	29,929	
Income statement						
Operating revenue	29,919 A	30,317 A	31,252 A	<b>32,441</b> A	34,332 A	
Sales of goods and services	29,431	29,624	30,473	31,729	33,537	
Premiums	0	0	0	0	0	
Annuity considerations	0 0	0 0	0 0	0 0	0	
Interest revenue, operating Dividend revenue, operating	0	0	0	0	0	
Gains on sale of securities and other assets	0	0	0	0	0	
Other operating revenue	488	693	779	712	795	
Operating expenses	24,765	25,108	25,306	25,702	26,993	
Depreciation, depletion and amortization	4,207	4,449	4,706	4,655	4,786	
Insurance claims incurred	0	0	0	0	0	
Annuity claims incurred	0	0	0	0	0	
Normal increase in actuarial liabilities	0	0	0	0	0	
Interest expense, operating	0	0	0	0	0	
Other operating expenses	20,558	20,658	20,600	21,046	22,208	

Table 5-1 – continued

#### Oil and gas extraction and support activities — Balance sheet and income statement

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005		
	millions of dollars						
Operating profit	5,154	5,209	5,947	6,739	7,338		
Interest and dividend revenue	253	247	397	285	298		
Interest expense on borrowing	1,361	1,326	1,318	1,402	1,539		
Gains/losses	93	265	393	-1,826	-556		
Profit before income tax	4,138	4,395	5,419	3,796	5,542		
Income tax	951	843	1,664	1,046	1,777		
Equity in affiliates' earnings	553	513	533	469	443		
Profit before extraordinary gains	3,739	4,065	4,287	3,219	4,208		
Extraordinary gains	0	0	, 0	0	, 0		
Net profit	3,739	4,065	4,287	3,219	4,208		

#### Notes:

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

<sup>-</sup> Figures may not add due to rounding.

Table 5-2 Oil and gas extraction and support activities — Statement of changes in financial position, seasonally adjusted data and financial ratios

	Second	Third	Fourth	First	Second		
	quarter 2004	quarter 2004	quarter 2004	quarter 2005	quarter 2005		
_	millions of dollars						
Statement of changes in financial position							
Cash from operating activities	10,844	8,109	9,296	2,700	5,768		
Net profit Non-cash items	3,738 7,105	4,059 4,029	4,288 4,994	3,160 -431	4,208 1,578		
Depreciation, depletion and	.,	.,020	.,		.,		
amortization	4,205	4,444	4,706	4,552	4,786		
Deferred income tax	170	61	840	-306	226		
Working capital	-1,333	105	1,064	-4,358	-317		
Other non-cash items	4,063	-581	-1,615	-319	-3,116		
Prior period cash transactions	0	21	14	-29	-18 2 440		
Cash from financing activities Increase in deposits	<b>129</b> 0	<b>2,858</b> 0	<b>3,400</b> 0	<b>11,139</b> 0	<b>2,410</b> 0		
Borrowings from banks	85	-678	840	167	177		
Borrowings from affiliates	1,574	1,433	1,548	7,195	1.060		
Other borrowings	2,273	124	403	124	-207		
Bankers' acceptances and paper	1,208	-132	374	-268	-263		
Bonds and debentures	1,021	158	-5	362	18		
Mortgages	-40	2	45	3	5		
Other borrowings, not elsewhere							
classified	84	96	-11	27	32		
Equity	-3,803	1,979	609	3,653	1,380		
Total cash available	10,973	10,967	12,696	13,839	8,178		
Applications							
Cash applied to investment activities	1,012	775	1,376	4,137	1,568		
Investments in affiliates	224	741	691	-1,365	896		
Portfolio investments Loans	784 4	32 3	683 1	5,499 3	667 4		
Mortgage loans	2	3 1	1	3 1	2		
Non-mortgage loans	2	i	i	2	2		
Cash applied to fixed assets	2,745	1,958	4,058	2,331	343		
Cash applied to dividends	2,027	3,068	2,652	1,258	1,132		
Total applications of cash	5,784	5,801	8,086	7,726	3,043		
ncrease/decrease in cash	5,189	5,165	4,610	6,113	5,136		
Selected items, seasonally adjusted							
Operating revenue	30,287	31,355	31,094	31,443	34,207		
Derating profit	5,154	5,209	5,947	6,739	7,338		
Profit before extraordinary gains	3,739	4,065	4,287	3,219	4,208		
let profit	3,739	4,065	4,287	3,219	4,208		
Percentage change of selected items							
Operating revenue (S.A.)	12.0	3.5	-0.8	1.1	8.8		
Operating expenses (S.A.)	14.2	4.0	-3.8	-1.8	8.8		
Operating profit (S.A.)	2.3	1.1	14.2	13.3	8.9		
Selected financial ratios							
Pebt to equity (ratio)	1.029	1.010	1.076	1.081	1.062		
Profit margin (%)	17.0	16.6	19.1	21.4	21.4		
Return on equity (%)	14.8	15.6	16.8	12.4	15.8		
Return on capital employed (%)	9.3	9.7	9.9	7.8	9.7		

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 6-1 Mining (except oil and gas) — Balance sheet and income statement

	Second	Third	Fourth	First	Second
	quarter 2004	quarter 2004	quarter 2004	quarter 2005	quarter 2005
		millio	ns of dollars		
Balance sheet					
Total assets	90,058 A	90,371 A	90,782 A	<b>89,928</b> A	<b>90,891</b> A
Cash and deposits	2,996	3,035	3,478	4,276	4,602
Accounts receivable and accrued revenue	4,186	4,129	4,468	4,021	3,836
Inventories	4,186	4,177	4,206	4,087	4,206
Investments and accounts with affiliates	46,101	46,232	45,794	45,231	45,684
Portfolio investments	954	912	782	784	780
Loans	53	53	53	54	54
Mortgage	16	16	16	16	16
Non-mortgage	37	37	37	37	38
Allowance for losses on investments and				_	_
loans	0	0	0	0	0
Bank customers' liabilities under				_	_
acceptances	0	0	0	0	0
Capital assets, net	28,715	28,962	29,154	28,830	28,918
Other assets	2,867	2,871	2,846	2,645	2,810
Total liabilities	40,636	39,565	39,088	39,036	38,708
Deposits	0	0	0	0	0
Actuarial liabilities of insurers	0	0	0	0	0
Accounts payable and accrued liabilities	4,328	4,274	4,842	4,724	4,778
Loans and accounts with affiliates	11,588	10,968	11,090	10,966	10,919
Borrowings	13,299	13,006	12,551	12,138	12,201
Loans and overdrafts	5,216	5,029	4,758	4,221	4,209
From banks	4,227 990	4,104 925	3,809 949	3,257 964	3,243 966
From others	1,159	925 895	802	813	
Bankers' acceptances and paper	6,923	7,082	6,990	7,103	821 7,171
Bonds and debentures	0,923	7,062	6,990 0	7,103	7,171
Mortgages Deferred income tax	6,154	6,280	6,235	6,735	6,842
Bank customers' liabilities under	0,134	0,200	0,233	0,733	0,042
	0	0	0	0	0
acceptances Other liabilities	5.266	5.037	4.370	4.473	3.968
Other liabilities	. ,	50,806	51,694	50,892	52,182
Total, equity Share capital	<b>49,422</b> 41,380	41,542	41,312	40,042	40,536
Unitholders' equity	41,300	41,542	41,312	40,042	40,550
Liability to policyholders	0	0	0	0	0
Contributed surplus and other	4,746	4,793	5,012	4,407	4,445
Retained earnings	3,296	4,471	5,371	6,444	7,201
Income statement					
Operating revenue	6,350 A	6,716 A	7,052 A	<b>7,219</b> A	<b>7,412</b> A
Sales of goods and services	6,271	6,652	6,964	7,127	7,326
Premiums	0	0	0	0	0
Annuity considerations	0	0	0	0	0
Interest revenue, operating	0	0	0	Q	0
Dividend revenue, operating	0	0	0	0	0
Gains on sale of securities and other assets	0	0	0	0	0
Other operating revenue	79	64	88	92	86
Operating expenses	5,515	5,443	5,758	5,830	5,885
Depreciation, depletion and amortization	550	599	612	619	624
Insurance claims incurred	0	0	0	0	0
Annuity claims incurred	0	0	0	0	0
Normal increase in actuarial liabilities	0	0	0	0	0
Interest expense, operating Other operating expenses	0 4,964	0 4,845	0	0 5,211	0
	7 067	4 845	5,146	5 711	5,261

Table 6-1 – continued

# Mining (except oil and gas) — Balance sheet and income statement

	Second	Third	Fourth	First	Second		
	quarter	quarter	quarter	quarter	quarter		
	2004	2004	2004	2005	2005		
	millions of dollars						
Operating profit Interest and dividend revenue Interest expense on borrowing	<b>835</b>	<b>1,273</b>	<b>1,294</b>	<b>1,389</b>	<b>1,527</b>		
	199	202	175	179	173		
	328	313	305	316	322		
Gains/losses Profit before income tax	-39 <b>668</b>	-75 <b>1,088</b>	-32 <b>1,133</b>	15 <b>1,267</b> 435	-2 <b>1,376</b> 480		
Income tax Equity in affiliates' earnings Profit before extraordinary gains	321 159 <b>505</b>	284 159 <b>962</b>	247 182 <b>1,068</b>	182 <b>1,014</b>	184 <b>1,081</b>		
Extraordinary gains Net profit	-1	-1	-1	1	0		
	<b>504</b>	<b>961</b>	1,067	1,015	<b>1,081</b>		

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

<sup>-</sup> Figures may not add due to rounding.

Table 6-2 Mining (except oil and gas) — Statement of changes in financial position, seasonally adjusted data and financial ratios

	Second quarter	Third quarter	Fourth quarter	First quarter	Second quarter			
	2004	2004	2004	2005	2005			
_	millions of dollars							
Statement of changes in financial position								
Cash from operating activities Net profit	<b>917</b> 504	<b>1,548</b> 961	<b>1,226</b> 1,068	<b>716</b> 1,006	<b>1,014</b> 1,081			
Non-cash items	420	585	1,000	-281	-51			
Depreciation, depletion and								
amortization	550	599	611	606	624			
Deferred income tax	22	0	-39	_12	59			
Working capital	19	27	237	-557	120			
Other non-cash items Prior period cash transactions	-172 -7	-41 3	-648 -3	-343 -9	-854 -16			
Cash from financing activities	76	-385	-69 <b>4</b>	3,853	547			
Increase in deposits	0	0	0	0,000	0			
Borrowings from banks	91	-122	-296	432	-14			
Borrowings from affiliates	147	-567	69	406	-47			
Other borrowings	-22	-147	-177	394	78			
Bankers' acceptances and paper	368	-265	-92	10	8			
Bonds and debentures	-243	159	-92 0	360	68			
Mortgages Other borrowings, not elsewhere	0	0	U	0	0			
classified	-147	-41	7	23	1			
Equity	-140	451	-290	2.621	531			
Total cash available	993	1,163	531	4,569	1,562			
Applications								
Cash applied to investment activities	-435	-36	-750	826	271			
Investments in affiliates	-361	3	-620	353	274			
Portfolio investments	-73	-39	-129	473	-4			
Loans	0	1	-1	1	1			
Mortgage loans	0 0	0 0	0 0	0 1	0			
Non-mortgage loans Cash applied to fixed assets	372	280	142	3,766	88			
Cash applied to dividends	292	282	259	279	362			
Total applications of cash	229	526	-349	4,872	721			
ncrease/decrease in cash	764	638	880	-303	841			
Selected items, seasonally adjusted								
Operating revenue	6,332	7,211	6,720	7,084	7,377			
Operating profit	890	1,318	1,258	1,358	1,562			
Profit before extraordinary gains	505	962	1,068	1,014	1,081			
Net profit	504	961	1,067	1,015	1,081			
Percentage change of selected items								
Operating revenue (S.A.)	6.1	13.9	-6.8	5.4	4.1			
Operating expenses (S.A.)	4.3	8.3	-7.3	4.8	1.5			
Operating profit (S.A.)	19.0	48.0	-4.5	7.9	15.0			
Selected financial ratios								
Debt to equity (ratio)	0.504	0.472	0.457	0.454	0.443			
Profit margin (%)	14.1	18.3	18.7	19.2	21.2			
Return on equity (%) Return on capital employed (%)	4.1 3.9	7.6 6.3	8.3 6.8	8.0 6.6	8.3 6.9			
return on capital employed (%)	ა.ყ	0.3	0.0	0.0	0.9			

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

- All data in this table are unadjusted unless otherwise specified.

<sup>-</sup> Figures may not add due to rounding.

Table 7-1

Utilities — Balance sheet and income statement

	Second quarter	Third quarter	Fourth quarter	First quarter	Second quarter			
	2004	2004	2004	2005	2005			
_	millions of dollars							
Balance sheet								
Total assets	58,659 A	<b>57,798</b> <sup>A</sup>	58,370 A	56,609 A	57,135 A			
Cash and deposits Accounts receivable and accrued revenue	1,953 5.433	2,038 5.150	1,927 5.654	2,133 5.869	2,124 5,947			
Inventories	1,039	1,057	1,036	916	922			
Investments and accounts with affiliates	10,423	10,034	9,888	9,236	9,305			
Portfolio investments	809	848	877	670	677			
Loans	8	8	164	166	168			
Mortgage Non-mortgage	2 6	2 6	2 162	2 164	2 165			
Allowance for losses on investments and	U	U	102	104	103			
loans	0	0	0	0	0			
Bank customers' liabilities under	·	· ·	·	· ·	· ·			
acceptances	0	0	0	0	0			
Capital assets, net	33,180	33,129	33,119	31,754	31,873			
Other assets	5,815	5,535	5,705	5,866	6,119			
Total liabilities Deposits	<b>32,852</b> 0	<b>31,662</b> 0	<b>32,246</b> 0	<b>30,838</b> 0	<b>31,200</b> 0			
Actuarial liabilities of insurers	0	0	0	0	0			
Accounts payable and accrued liabilities	4,795	4,597	5,127	5,020	5,072			
Loans and accounts with affiliates	3,594	3,317	3,349	2,374	2,421			
Borrowings	22,850	22,522	22,618	22,306	22,460			
Loans and overdrafts	4,159	4,103	4,061	3,818	3,850			
From banks From others	1,267 2,892	1,238 2,865	1,198 2,863	1,195 2,623	1,213 2.637			
Bankers' acceptances and paper	1,466	1,526	1,516	1,432	1,445			
Bonds and debentures	16,619	16,293	16,439	16,450	16,555			
Mortgages	606	600	601	606	611			
Deferred income tax	1,120	1,058	1,088	655	659			
Bank customers' liabilities under	•	•	0	•	•			
acceptances Other liabilities	0 493	0 168	0 64	0 483	0 587			
Total, equity	25,806	26,136	26,124	<b>25,771</b>	25,935			
Share capital	16,967	16,889	16,625	15,945	16,044			
Unitholders' equity	0	0	0	0	0			
Liability to policyholders	0	0	0	0	0			
Contributed surplus and other	1,981	1,998	2,089	2,104	2,108			
Retained earnings	6,859	7,249	7,410	7,722	7,783			
Income statement								
Operating revenue	12,626 A	12,748 A	13,047 A	13,479 A	13,737			
Sales of goods and services Premiums	12,414 0	12,481 0	12,785 0	13,250 0	13,533 0			
Annuity considerations	0	0	0	0	0			
Interest revenue, operating	0	0	0	0	0			
Dividend revenue, operating	Ō	Ō	Ō	Ō	Ō			
Gains on sale of securities and other								
assets	0	0	0	0	0			
Other operating revenue	213	268	262	230	204			
Operating expenses Depreciation, depletion and amortization	<b>11,528</b> 535	<b>11,641</b> 542	<b>12,169</b> 537	<b>12,344</b> 522	<b>12,846</b> 546			
Insurance claims incurred	0	0	0	0	0			
Annuity claims incurred	Ö	Ö	Ö	Ö	ő			
Normal increase in actuarial liabilities	0	0	0	0	0			
Interest expense, operating	0 10,994	0 11,099	0 11,632	0 11,822	0 12,299			
Other operating expenses								

Table 7-1 – continued

## **Utilities** — Balance sheet and income statement

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005		
	millions of dollars						
Operating profit	1,098	1,107	878	1,135	891		
Interest and dividend revenue	140	78	60	62	59		
Interest expense on borrowing	391	400	443	431	413		
Gains/losses	24	-40	-25	-5	0		
Profit before income tax	871	745	470	761	538		
Income tax	219	218	188	172	151		
Equity in affiliates' earnings	79	96	94	131	134		
Profit before extraordinary gains	730	623	376	720	521		
Extraordinary gains	0	0	0	0	0		
Net profit	730	623	376	720	521		

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

<sup>-</sup> Figures may not add due to rounding.

Table 7-2 Utilities — Statement of changes in financial position, seasonally adjusted data and financial ratios

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005
		milli	ons of dollars		
Statement of changes in financial position					_
Cash from operating activities Net profit	<b>670</b> 707	<b>1,234</b> 623	<b>563</b> 376	<b>880</b> 709	<b>689</b> 521
Non-cash items	-41	619	175	187	166
Depreciation, depletion and					
amortization	53 <u>4</u>	542	537	522	546
Deferred income tax	-7 -217	19 80	0 42	-3 -202	-12 -39
Working capital Other non-cash items	-217 -351	-22	-404	-202 -130	-329 -329
Prior period cash transactions	4	-8	11	-17	2
Cash from financing activities	156	-340	-36	-493	303
Increase in deposits	0	0	0	0	0
Borrowings from banks	-52	-29	-40	-1 450	20
Borrowings from affiliates Other borrowings	-137 417	-105 -177	32 136	-450 93	48 136
Bankers' acceptances and paper	49	61	-10	-84	13
Bonds and debentures	465	-204	146	159	105
Mortgages	-3	-6	1	5	6
Other borrowings, not elsewhere	0.4	07	•	40	4.4
classified Equity	-94 -73	-27 -29	-2 -163	13 -135	14 99
Total cash available	826	8 <b>93</b>	<b>527</b>	387	992
Applications					
Cash applied to investment activities	54	-130	-48	-802	11
Investments in affiliates	-181	-169	-233	-736	2
Portfolio investments	235	39	29	-68	7
Loans Mortgago Joans	0 0	0 0	157 0	2 0	1 0
Mortgage loans Non-mortgage loans	0	0	157	2	1
Cash applied to fixed assets	277	150	-10	-1 <del>5</del>	121
Cash applied to dividends	303	307	301	303	322
Total applications of cash	634	327	243	-513	454
Increase/decrease in cash	192	566	284	900	538
Selected items, seasonally adjusted	40.000	40.700	40.000	40.000	40.004
Operating revenue Operating profit	12,908	13,782	12,839 969	12,688 961	13,921 941
Profit before extraordinary gains	1,137 708	1,129 640	506	576	505
Net profit	708	640	506	576	505
Percentage change of selected items					
Operating revenue (S.A.)	6.7	6.8	-6.8	-1.2	9.7
Operating expenses (S.Á.)	7.4	7.5	-6.2	-1.2	10.7
Operating profit (S.A.)	0.2	-0.7	-14.2	-0.8	-2.0
Selected financial ratios					
Debt to equity (ratio)	1.025	0.989	0.994	0.958	0.959
Profit margin (%) Return on equity (%)	8.8 11.0	8.2 9.8	7.5 7.8	7.6 9.0	6.8 7.8
Return on equity (%) Return on capital employed (%)	7.7	9.8 7.4	7.8 6.2	9.0 6.9	7.8 6.4
	1.1	1.7	0.2	0.0	J.∃

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

- All data in this table are unadjusted unless otherwise specified.

<sup>-</sup> Figures may not add due to rounding.

Table 8-1 **Construction** — Balance sheet and income statement

	Second quarter	Third quarter	Fourth quarter	First quarter	Second quarter
	2004	2004	2004	2005	2005
		milli	ons of dollars		
Balance sheet					
Total assets	108,980 B	111,955 B	113,171 B	113,966 B	117,125 B
Cash and deposits Accounts receivable and accrued revenue	10,958 23.399	11,185 24,493	11,130 25.112	10,398 24,936	10,557 25,365
Inventories	19,767	20,705	21,371	21,631	22,107
Investments and accounts with affiliates	14.644	14,749	14,640	15,387	15,778
Portfolio investments	4,347	4,528	4,634	4,912	5,045
Loans	2,265	2,243	2,232	2,078	2,075
Mortgage	1,156	1,125	1,116	990	985
Non-mortgage	1,109	1,118	1,117	1,089	1,091
Allowance for losses on investments and					
loans	0	0	0	0	0
Bank customers' liabilities under	•	•	•	•	•
acceptances	0	0	0	0	0
Capital assets, net Other assets	29,135 4,464	29,535 4,517	29,593 4,457	30,681 3,942	31,970 4,227
Total liabilities	83,267	85,986	87,979	89,016	91,373
Deposits	0	03,300	07,373	03,010	0
Actuarial liabilities of insurers	Ŏ	Ö	Ö	Ö	ŏ
Accounts payable and accrued liabilities	24,571	25,719	26,521	26,217	26,744
Loans and accounts with affiliates	18,195	18,369	18,375	19,316	19,341
Borrowings	31,746	32,414	32,676	32,783	34,273
Loans and overdrafts	17,207	17,675	17,638	17,620	18,263
From banks	10,728	11,329	11,310	11,317	11,849
From others	6,480	6,346	6,329	6,303	6,414
Bankers' acceptances and paper Bonds and debentures	486 4.066	493 4,074	461 4.099	442 3,998	442 4.019
Mortgages	9,987	10,172	10,478	10,724	11,548
Deferred income tax	1,126	1,153	1,186	725	772
Bank customers' liabilities under	1,120	1,100	1,100	720	
acceptances	0	0	0	0	0
Other liabilities	7,628	8,330	9,222	9,974	10,242
Total, equity	25,713	25,969	25,192	24,950	25,752
Share capital	6,225	6,228	6,189	6,201	6,536
Unitholders' equity	0	0	0	0	0
Liability to policyholders	0	0	0	0	0
Contributed surplus and other	1,416	1,467	1,472	1,447	1,565
Retained earnings	18,073	18,274	17,531	17,302	17,651
Income statement	20 440 P	40 224 B	40.200 B	20.005 ^	20.400 ^
Operating revenue	38,110 B	<b>40,324</b> B	<b>40,360</b> B	<b>36,995</b> A	38,480 A
Sales of goods and services Premiums	37,482 0	39,622 0	39,790 0	36,605 0	38,044 0
Annuity considerations	0	0	0	0	0
Interest revenue, operating	Ŏ	Ŏ	ŏ	Õ	Õ
Dividend revenue, operating	Ö	Ö	Ö	Ö	Ö
Gains on sale of securities and other					
assets	0	0	0	0	0
Other operating revenue	628	702	569	390	436
Operating expenses	36,618	38,161	39,226	35,767	36,978
Depreciation, depletion and amortization	826	821	815	704	743
Insurance claims incurred	0	0	0	0	0
Annuity claims incurred	0	0	0	0	0
Normal increase in actuarial liabilities	0 0	0 0	0 0	0 0	0 0
Interest expense, operating Other operating expenses	35,792	37,340	38,411	35,063	36,235
Other operating expenses	33,132	37,340	JU, <del>T</del> I I	55,005	30,233

Table 8-1 – continued

## Construction — Balance sheet and income statement

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005			
	millions of dollars							
Operating profit	1,491	2,162	1,133	1,229	1,502			
Interest and dividend revenue	186	171	183	157	168			
Interest expense on borrowing	444	464	446	382	410			
Gains/losses	136	111	113	124	125			
Profit before income tax	1,371	1,982	985	1,129	1,386			
Income tax	455	633	335	362	445			
Equity in affiliates' earnings	10	9	28	-37	0			
Profit before extraordinary gains	926	1,358	678	731	941			
Extraordinary gains	0	, 0	0	0	0			
Net profit	926	1,358	678	731	941			

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<sup>-</sup> Figures may not add due to rounding.

Table 8-2 Construction — Statement of changes in financial position, seasonally adjusted data and financial ratios

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005
			ons of dollars		
Statement of changes in financial position					
Cash from operating activities	1,075	1,604	1,827	1,439	1,358
Net profit	1,202	1,546	1,154	1,080	1,456
Non-cash items Depreciation, depletion and	-150	51	689	373	-78
amortization	822	814	815	635	731
Deferred income tax	-255	-246	-227	-226	-216
Working capital	-916	-425	-199	-215	-252
Other non-cash items	199	-92	300	178	-340
Prior period cash transactions	22	7	-16	-14	-20
Cash from financing activities	307	44	73	293	350
Increase in deposits	0	0	0	0	0
Borrowings from banks	-23	392	333	-27	93
Borrowings from affiliates	21	-55 242	24	105	-194
Other borrowings Bankers' acceptances and paper	316 -7	-313 3	-265 -33	147 42	431 0
Bonds and debentures	- <i>1</i> -21	-24	-33 16	67	3
Mortgages	277	-75	-206	30	347
Other borrowings, not elsewhere	2	, 0	200	00	011
classified	67	-217	-43	8	81
Equity	-7	20	-18	69	20
Total cash available	1,382	1,648	1,900	1,732	1,708
Applications					
Cash applied to investment activities	38	-298	42	-22	-97
Investments in affiliates	26	-457	-48	-38	-87
Portfolio investments	9	152	107	-44	1
Loans	2	8	- <u>17</u>	60	-11
Mortgage loans	-3	10	-15	51	-12
Non-mortgage loans	6 <b>-109</b>	-2 77	-2 <b>79</b>	9 <b>142</b>	1
Cash applied to fixed assets Cash applied to dividends	-109 553	585	622	480	517 520
Total applications of cash	481	364	743	600	940
Increase/decrease in cash	901	1,284	1,157	1,132	768
Selected items, seasonally adjusted					
Operating revenue	38,415	38,381	40,010	39,137	39,040
Operating profit	1,565	1,507	1,465	1,489	1,558
Profit before extraordinary gains	1,010	915	906	898	980
Net profit	1,010	915	906	898	980
Percentage change of selected items					
Operating revenue (S.A.)	2.2	-0.1	4.2	-2.2	-0.2
Operating expenses (S.Á.)	2.3	0.1	4.5	-2.3	-0.4
Operating profit (S.A.)	0.5	-3.7	-2.8	1.6	4.6
Selected financial ratios					
Debt to equity (ratio)	1.942	1.956	2.026	2.088	2.082
Profit margin (%)	4.1	3.9	3.7	3.8	4.0
Return on equity (%)	15.7 6.6	14.1	14.4 6.2	14.4 5.9	15.2 6.2
Return on capital employed (%)		6.0			

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All data in this table are unadjusted unless otherwise specified.
Figures may not add due to rounding.</sup> 

Table 9-1

Manufacturing — Balance sheet and income statement

	Second	Third	Fourth	First	Second
	quarter	quarter	quarter	quarter	quarter
	2004	2004	2004	2005	2005
		milli	ons of dollars		
Balance sheet					
Total assets	648,364 A	646,603 A	647,104 A	656,962 A	661,554 A
Cash and deposits	32,217	31,867	31,970	30,697	28,850
Accounts receivable and accrued revenue	91,998	89,251	87,162	87,714	89,349
Inventories	73,779	73,304	73,214	76,009	76,373
Investments and accounts with affiliates	178,234	181,607	182,387	186,905	188,229
Portfolio investments	9,334	9,592	9,883	9,957	9,769
Loans	2,229 374	2,143 370	2,168 371	2,358 569	2,388 587
Mortgage Non-mortgage	1,855	1,773	1,797	1,790	1,801
Allowance for losses on investments and	1,000	1,773	1,737	1,730	1,001
loans	0	0	0	0	0
Bank customers' liabilities under	O	O .	O .	O .	O
acceptances	0	0	0	0	0
Capital assets, net	195,873	194,551	194,195	195,856	194,991
Other assets	64,699	64,288	66,127	67,465	71,605
Total liabilities	345,404	339,519	335,657	342,773	345,834
Deposits	0	0	0	0	0
Actuarial liabilities of insurers	0	0	0	0	0
Accounts payable and accrued liabilities	109,168	106,836	105,915	107,237	107,689
Loans and accounts with affiliates	86,208	87,427	84,702	86,829	89,315
Borrowings	104,901	103,585	102,490	106,492	107,208
Loans and overdrafts	52,836	52,592	52,159	53,302	53,396
From banks	35,993	36,194	35,220	37,359	37,678
From others	16,844	16,398	16,939	15,943	15,718
Bankers' acceptances and paper Bonds and debentures	8,533 27,540	7,871	7,570	7,361	7,314
Mortgages	37,540 5,991	36,905 6,218	36,697 6,064	39,455 6,373	40,203 6,294
Deferred income tax	13,480	13,732	13,660	14,511	14,330
Bank customers' liabilities under	13,400	13,732	13,000	14,511	14,550
acceptances	0	0	0	0	0
Other liabilities	31,647	27,939	28,890	27,704	27,293
Total, equity	302,961	307,084	311,448	314,189	315,720
Share capital	129,747	127,259	127,758	128,987	130,665
Unitholders' equity	0	0	0	0	0
Liability to policyholders	Ō	0	0	0	0
Contributed surplus and other	50,787	49,853	50,433	50,074	50,181
Retained earnings	122,427	129,971	133,256	135,128	134,874
Income statement					
Operating revenue	178,590 A	<b>173,838</b> A	175,553 A	168,256 A	<b>177,096</b> A
Sales of goods and services	177,182	172,334	173,857	166,776	175,531
Premiums	0	0	0	0	0
Annuity considerations	0	0	0	0	0
Interest revenue, operating	0	0	0	0	0
Dividend revenue, operating	0	0	0	0	0
Gains on sale of securities and other assets	0	1 502	1 606	0 1.470	0 1 565
Other operating revenue	1,408 165 126	1,503	1,696 165 239	1,479 <b>159 75</b> 4	1,565
Operating expenses	165,126	161,864	165,238 6 171	158,754 6 007	165,864
Depreciation, depletion and amortization Insurance claims incurred	5,941 0	6,113 0	6,171 0	6,097 0	6,160 0
Annuity claims incurred	0	0	0	0	0
Normal increase in actuarial liabilities	0	0	0	0	0
Interest expense, operating	0	0	0	0	0
Other operating expenses	159,185	155,751	159,067	152,657	159,704
Said. Spordaing expended	100,100	100,701	100,001	102,001	150,104

Table 9-1 – continued

# Manufacturing — Balance sheet and income statement

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005			
	millions of dollars							
Operating profit	13,464	11,973	10,315	9,502	11,232			
Interest and dividend revenue	1,441	939	1,441	1,155	1,420			
Interest expense on borrowing	2,581	2,609	2,681	2,703	2,827			
Gains/losses	-396	747	417	27	-358			
Profit before income tax	11,928	11,050	9,492	7,980	9,467			
Income tax	3,513	3,082	2.895	2,452	2,907			
Equity in affiliates' earnings	546	443	439	541	541			
Profit before extraordinary gains	8,960	8,411	7,036	6,069	7,101			
Extraordinary gains	-4	-7	-4	3	4			
Net profit	8,957	8,404	7,032	6,072	7,105			

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

<sup>-</sup> Figures may not add due to rounding.

Table 9-2

Manufacturing — Statement of changes in financial position, seasonally adjusted data and financial ratios

	Second quarter	Third quarter	Fourth quarter	First quarter	Second quarter			
	2004	2004	2004	2005	2005			
-	millions of dollars							
Statement of changes in financial position								
Cash from operating activities  Net profit	<b>11,989</b> 8,847	<b>11,772</b> 8,263	<b>10,833</b> 7,110	<b>6,724</b> 5,779	<b>6,633</b> 7,098			
Non-cash items	2,593	3,296	3,496	975	-530			
Depreciation, depletion and								
amortization	5,915	6,101	6,122	5,786	6,121			
Deferred income tax Working capital	-97 -239	174 1,086	-176 1,748	-192 -1,657	-55 -2,737			
Other non-cash items	-2,986	-4,065	-4,198	-2,962	-3,858			
Prior period cash transactions	549	212	227	-30	-5,050			
Cash from financing activities	3,854	-146	-3,460	2,724	4,524			
Increase in deposits	0	0	0	´ 0	0			
Borrowings from banks	-951	-91	-1,186	1,172	733			
Borrowings from affiliates	-832	1,569	-2,455	-1,407	1,511			
Other borrowings	3,540	-800	-379	1,637	843			
Bankers' acceptances and paper	1,348	-561	-282	106	-22			
Bonds and debentures	718	160	-150 -140	1,092	737			
Mortgages	58	185	-140	110	74			
Other borrowings, not elsewhere classified	1,416	-585	193	329	54			
Equity	2,097	-823	560	1,321	1,437			
Total cash available	15,844	11,626	7,373	9,447	11,157			
Applications								
Cash applied to investment activities	4,247	3,679	-93	1,784	980			
Investments in affiliates	3,902	3,468	-204	1,899	1,219			
Portfolio investments	309	307	103	-129	-244			
Loans	36	-96	8	14	5			
Mortgage loans	-16	-2	<u>1</u>	1	4			
Non-mortgage loans	52	-94	7	12	0			
Cash applied to fixed assets	361	191	-970 2.005	271	1,286			
Cash applied to dividends	3,546 8 4 5 4	2,571	3,605	3,431	4,979			
Total applications of cash Increase/decrease in cash	8,154 7,690	6,441 5,186	2,542 4,831	5,485 3,962	7,245 3,912			
Selected items, seasonally adjusted	7,000	0,100	4,001	0,002	0,012			
Operating revenue	172,494	176,697	174,731	172,811	171,773			
Operating profit	12,467	11,517	10,875	10,471	10,292			
Profit before extraordinary gains	8,321	8,185	7,553	6,445	6,561			
Net profit	8,317	8,179	7,549	6,447	6,564			
Percentage change of selected items								
Operating revenue (S.A.)	4.1	2.4	-1.1	-1.1	-0.6			
Operating expenses (S.A.)	3.0	3.2	-0.8	-0.9	-0.5			
Operating profit (S.A.)	21.3	-7.6	-5.6	-3.7	-1.7			
Selected financial ratios								
Debt to equity (ratio)	0.631	0.622	0.601	0.615	0.622			
Profit margin (%)	7.2	6.5	6.2	6.1	6.0			
Return on equity (%) Return on capital employed (%)	11.0 8.3	10.7 8.1	9.7 7.6	8.2 6.6	8.3 6.7			
netum on capital employed (%)	0.3	0.1	1.0	0.0	0.7			

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values

apply to certain industries will be shown with zero values.

- All data in this table are unadjusted unless otherwise specified.

<sup>-</sup> Figures may not add due to rounding.

**Table 10-1** Wholesale trade — Balance sheet and income statement

Balance sheet		Second	Third	Fourth	First	Second
Salance sheet		quarter 2004	quarter 2004	quarter 2004	quarter 2005	quarter 2005
Total assets			millio	ons of dollars		
Cash and deposits         12,950         12,549         12,768         12,529         12,854           Accounts receivable and accrued revenue         46,687         46,126         45,585         45,446         45,446         45,586           Accounts receivable and accrued revenue         18,807         23,277         23,865         24,475         24,475         24,475         24,792         27,71         3,371         3,389         1,580         1,571         2,085         2,589         2,588         2,94         291         32,5         3,235         3,235         3,235         3,235         3,235         3,235         3,235         3,235         3,235         3,238         Morgan register         1,583         1,71         2,065         5,589         2,585         2,585         3,228         3,244         291         32,5         3,235         3,238         1,000         0	Balance sheet					
Accounts receivable and accrued revenue   46,697   46,126   45,585   45,446   41,981   Investories   39,793   39,348   40,014   41,011   41,391   Investments and accounts with affiliates   19,870   23,277   23,865   24,475   24,792   24,792   24,795   24,792   24,795   24,						
Inventories   19,793   39,348   40,014   41,011   41,391   141,0						
Investments and accounts with affiliates						
Portfolio investments						
Loans   1,880   1,871   2,065   2,589   2,588   Nortgage   298   294   291   325   325   323   Nor-mortgage   1,583   1,577   1,774   2,263   2,265   Allowance for loses on investments and loans   0						
Montpage						
Non-mortgage   1,583   1,577   1,774   2,263   2,265   Allowance for losses on investments and loans   0   0   0   0   0   0   0   Bank customers' liabilities under acceptances   0   0   0   0   0   0   0   0   Capital assets, net   25,125   25,017   25,389   25,005   25,183   Other assets   11,307   11,683   11,491   11,526   11,954   Total liabilities   013,303   103,607   102,702   105,987   106,395   Deposits   0   0   0   0   0   0   0   0   Actuarial liabilities of insurers   0   0   0   0   0   0   0   0   Actuarial liabilities of insurers   0   0   0   0   0   0   0   0   0   Actuarial liabilities of insurers   0   0   0   0   0   0   0   0   0   Actuarial liabilities of insurers   0   0   0   0   0   0   0   0   Accounts payable and accrued liabilities   46,613   46,270   46,260   46,045   46,832   Loans and accounts with affiliates   22,901   21,893   21,719   23,736   23,2463   Borrowings   29,725   32,290   32,183   32,041   32,766   Loans and overdrafts   21,666   24,591   24,514   23,998   24,645   From banks   14,922   17,903   17,818   17,666   17,962   From tothers   6,734   6,688   6,696   6,331   6,683   Bankers' acceptances and paper   2,866   2,491   2,617   3,217   3,319   Bonds and debentures   3,296   3,296   3,194   1,990   1,941   Bonds and debentures   3,286   3,296   3,194   1,990   1,941   Bank customers' liabilities under   3,838   4,930   4,165   4,056   4,055   3,296   Contributed surplus and other   3,838   3,646   37,830   36,698   38,773    Income statement  Operating revenue   95,335   93,631   94,981   90,879   97,188   Relained earnings   34,598   36,046   37,830   36,698   38,773    Income statement  Operating revenue   95,335   93,631   94,981   90,070   96,398   Premiums   0   0   0   0   0   0    On there is revenue, operating   0   0   0   0   0    Olindering revenue   77   758   817   809   791   Operating revenue   77   758   817   809   791   Operating revenue   77   758   817   809   791   Operating expenses   92,091   90,303   91,858   80,366   93,775    Operati						
Allowance for losses on investments and loans						
Bank customers' liabilities under acceptances   0		,	,-	,	,	,
Capital assets, net	loans	0	0	0	0	0
Capital assets, net         25,125         25,017         25,389         25,005         25,183           Other assets         113,007         11,683         11,491         115,266         119,395           Deposits         0         0         0         0         0         0           Actuarial liabilities of insurers         0         0         0         0         0           Actuarial liabilities of insurers         46,613         46,270         46,260         46,045         46,832           Loans and accounts with affiliates         22,901         21,893         21,719         23,736         23,463           Borrowings         29,725         32,290         32,183         32,041         32,760           Loans and overdrafts         21,656         24,591         24,514         23,998         24,645           From banks         14,922         17,903         17,818         17,666         17,962           From others         6,6734         6,688         6,696         6,331         6,862           From others         3,296         3,296         3,112         2,817         3,319           Bonds and debentures         3,296         3,296         3,112         2,837         2,	Bank customers' liabilities under					
Other assets         11,307         11,683         11,491         11,526         11,957           Total liabilities         103,303         103,607         102,702         105,987         106,395           Deposits         0         0         0         0         0         0         0           Actuarial liabilities of insurers         0         0         0         0         0         0           Actuarial liabilities of insurers         0         0         0         0         0         0           Actuarial liabilities of insurers         0         0         0         0         0         0           Actuarial liabilities of insurers         0         0         0         0         0         0           Bords and counts with affiliates         46,613         46,270         46,260         46,045         46,832           Loans and overdrafts         21,566         24,591         24,514         23,938         24,645           From others         6,734         6,688         6,696         6,331         6,683           Banker's acceptances and paper         2,866         2,491         2,617         3,217         3,319           Deferred income tax         819	acceptances		-	-	0	0
Total liabilities         103,303         103,607         102,702         105,987         106,395           Deposits         0         23,463         32,266         24,911         24,514         23,998         24,645         From banks         14,922         17,903         17,818         17,666         17,962         From others         6,683         6,696         6,331         6,683         8         6,696         6,331         6,683         8         1,7962         2,911         1,919         1,941         1,902 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
Deposits			,			
Actuarial liabilities of insurers         0				• .		
Accounts payable and accrued liabilities			-	-	_	-
Loans and accounts with affiliates         22,901         21,893         21,719         23,736         23,463           Borrowings         29,725         32,290         32,183         32,041         32,766           Loans and overdrafts         21,656         24,591         24,514         23,998         24,645           From banks         14,922         17,903         17,818         17,666         17,962           From others         6,734         6,688         6,696         6,331         6,683           Bankers' acceptances and paper         2,866         2,491         2,617         3,217         3,319           Bonds and debentures         3,296         3,296         3,112         2,837         2,855           Mortgages         1,908         1,913         1,941         1,990         1,941           Deferred income tax         819         786         756         675         738           Bank customers' liabilities under         3,296         3,296         3,124         2,837         2,855           Bank customers' liabilities under         3,246         2,367         1,763         3,490         2,601           Total, equity         58,068         60,651         62,247         59,965 <td></td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td>_</td>			-	-	-	_
Borrowings						
Loans and overdrafts						
From banks 14,922 17,903 17,818 17,666 17,962 From others 6,734 6,688 6,696 6,331 6,683 Bankers' acceptances and paper 2,866 2,491 2,617 3,217 3,319 Bonds and debentures 3,296 3,296 3,192 2,837 2,855 Mortgages 1,908 1,913 1,941 1,990 1,941 Deferred income tax 819 786 756 675 738 Bank customers' liabilities under acceptances 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0						
From others 6,734 6,688 6,696 6,331 6,683 Bankers' acceptances and paper 2,866 2,491 2,6117 3,217 3,319 Bonds and debentures 3,296 3,296 3,112 2,837 2,855 Mortgages 1,908 1,913 1,941 1,990 1,941 Deferred income tax 819 786 756 675 738 Bank customers' liabilities under acceptances 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0						
Bankers' acceptances and paper         2,866         2,491         2,617         3,217         3,319           Bonds and debentures         3,296         3,296         3,112         2,837         2,855           Mortgages         1,908         1,913         1,941         1,990         1,941           Deferred income tax         819         786         756         675         738           Bank customers' liabilities under         30         0 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
Bonds and debentures						
Mortgages						
Deferred income tax   819   786   756   675   738   8   8   8   8   786   756   675   738   8   8   8   8   8   786   756   8   756   8   738   8   8   8   8   8   8   8   8   786   756   8   738   8   8   8   8   8   8   8   8   8						
acceptances         0         0         0         0         0           Other liabilities         3,246         2,367         1,783         3,490         2,601           Total, equity         58,068         60,051         62,247         59,965         62,321           Share capital         19,632         19,985         20,262         19,211         19,169           Unitholders' equity         0         0         0         0         0         0           Liability to policyholders         0         0         0         0         0         0           Contributed surplus and other         3,838         4,020         4,156         4,056         4,379           Retained earnings         34,598         36,046         37,830         36,698         38,773           Income statement         Depreating revenue           Sales of goods and services         94,608         92,874         94,981 A         90,879 A         97,188 A           Sales of goods and services         94,608         92,874         94,164         90,070         96,398           Premiums         0         0         0         0         0         0         0           Annuity consider						
Other liabilities         3,246         2,367         1,783         3,490         2,601           Total, equity         58,068         60,051         62,247         59,965         62,321           Share capital         19,632         19,985         20,262         19,211         19,169           Unitholders' equity         0         0         0         0         0         0           Liability to policyholders         0         0         0         0         0         0           Contributed surplus and other         3,838         4,020         4,156         4,056         4,379           Retained earnings         34,598         36,046         37,830         36,698         38,773           Income statement         Operating revenue           Operating revenue         95,335 A         93,631 A         94,981 A         90,879 A         97,188 A           Sales of goods and services         94,608         92,874         94,164         90,070         96,398           Sales of goods and services         94,608         92,874         94,164         90,070         96,398           Sales of goods and services         94,608         92,874         94,164         90,070         90,378 <td>Bank customers' liabilities under</td> <td></td> <td></td> <td></td> <td></td> <td></td>	Bank customers' liabilities under					
Total, equity         58,068         60,051         62,247         59,965         62,321           Share capital         19,632         19,985         20,262         19,211         19,169           Unitholders' equity         0         0         0         0         0         0           Liability to policyholders         0         0         0         0         0         0           Contributed surplus and other         3,838         4,020         4,156         4,056         4,379           Retained earnings         34,598         36,046         37,830         36,698         38,773           Income statement           Operating revenue           95,335 A         93,631 A         94,981 A         90,879 A         97,188 A           Sales of goods and services         94,608         92,874         94,164         90,070         96,398           Premiums         0         0         0         0         0         0         0           Annuity considerations         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0<	acceptances	0	0	0	0	0
Share capital         19,632         19,985         20,262         19,211         19,169           Unitholders' equity         0	Other liabilities	3,246	2,367	1,783	3,490	2,601
Unitholders' equity         0	Total, equity	58,068	60,051	62,247	59,965	62,321
Liability to policynolders         0         4,379         Retained surplus and other         3,838         4,020         4,156         4,056         4,379         Retained earnings         34,598         36,046         37,830         36,698         38,773           Income statement           Operating revenue         95,335 A         93,631 A         94,981 A         90,879 A         97,188 A         93,631 A         94,981 A         90,879 A         97,188 A         97,188 A         94,608         92,874         94,164         90,070         96,398         96,398         Premiums         0 <t< td=""><td></td><td></td><td>, , , , , , , , , , , , , , , , , , ,</td><td>, , , , , , , , , , , , , , , , , , ,</td><td>, , , , , , , , , , , , , , , , , , ,</td><td></td></t<>			, , , , , , , , , , , , , , , , , , ,	, , , , , , , , , , , , , , , , , , ,	, , , , , , , , , , , , , , , , , , ,	
Contributed surplus and other Retained earnings         3,838 34,598         4,020 37,830         4,156 36,698         4,379 38,773           Income statement           Operating revenue         95,335 A 93,631 A 94,881 A 94,881 A 90,879 A 97,188 A 94,608         92,874 94,164 90,070 96,398 A 94,608 92,874 94,164 90,070 96,398 A 94,608 92,874 94,164 90,070 96,398 A 94,608 92,874 94,164 90,070 96,398 A 94,608 92,874 94,164 90,070 96,398 A 94,608 92,874 94,164 90,070 96,398 A 94,608 92,874 94,164 90,070 96,398 A 94,608 92,874 94,164 90,070 96,398 P 94,608 92,874 94,164 90,070 96,100		_	-	-	-	_
Retained earnings   34,598   36,046   37,830   36,698   38,773			•	-	-	-
Income statement           Operating revenue         95,335 A         93,631 A         94,981 A         90,879 A         97,188 A           Sales of goods and services         94,608         92,874         94,164         90,070         96,398           Premiums         0         0         0         0         0         0           Annuity considerations         0         0         0         0         0         0           Interest revenue, operating         0         0         0         0         0         0         0           Dividend revenue, operating         0					4,056	
Operating revenue         95,335 A         93,631 A         94,981 A         90,879 A         97,188 A           Sales of goods and services         94,608         92,874         94,164         90,070         96,398           Premiums         0         0         0         0         0         0           Annuity considerations         0         0         0         0         0         0           Annuity considerations         0         0         0         0         0         0         0           Annuity considerations         0	•	34,598	36,046	37,830	36,698	38,773
Sales of goods and services         94,608         92,874         94,164         90,070         96,398           Premiums         0         0         0         0         0         0         0           Annuity considerations         0         0         0         0         0         0         0           Interest revenue, operating         0 <td< td=""><td></td><td>05.005.4</td><td>00.004.4</td><td>04.004.4</td><td>00.070 ^</td><td>07.400 ^</td></td<>		05.005.4	00.004.4	04.004.4	00.070 ^	07.400 ^
Premiums         0         0         0         0         0           Annuity considerations         0         0         0         0         0         0           Interest revenue, operating         0         0         0         0         0         0           Dividend revenue, operating         0         0         0         0         0         0           Gains on sale of securities and other assets         0						
Annuity considerations 0 0 0 0 0 0 0 0 1 0 1 1 1 1 1 1 1 1 1			. , .	, , , , , , , , , , , , , , , , , , ,	, ,	
Interest revenue, operating         0         0         0         0         0           Dividend revenue, operating         0         0         0         0         0         0           Gains on sale of securities and other assets         0         0         0         0         0         0           Other operating revenue         727         758         817         809         791           Operating expenses         92,091         90,303         91,858         88,036         93,775           Depreciation, depletion and amortization         929         897         942         919         961           Insurance claims incurred         0         0         0         0         0           Annuity claims incurred         0         0         0         0         0           Normal increase in actuarial liabilities         0         0         0         0         0           Interest expense, operating         0         0         0         0         0		_	-	-	-	
Dividend revenue, operating         0         0         0         0         0           Gains on sale of securities and other assets         0         0         0         0         0           Other operating revenue         727         758         817         809         791           Operating expenses         92,091         90,303         91,858         88,036         93,775           Depreciation, depletion and amortization         929         897         942         919         961           Insurance claims incurred         0         0         0         0         0           Annuity claims incurred         0         0         0         0         0           Normal increase in actuarial liabilities         0         0         0         0         0           Interest expense, operating         0         0         0         0         0         0	· · · · · · · · · · · · · · · · · · ·					
Gains on sale of securities and other assets         0         0         0         0         0           Other operating revenue         727         758         817         809         791           Operating expenses         92,091         90,303         91,858         88,036         93,775           Depreciation, depletion and amortization         929         897         942         919         961           Insurance claims incurred         0         0         0         0         0         0           Annuity claims incurred         0         0         0         0         0         0           Normal increase in actuarial liabilities         0         0         0         0         0           Interest expense, operating         0         0         0         0         0	Dividend revenue operating		-	-	_	-
Other operating revenue         727         758         817         809         791           Operating expenses         92,091         90,303         91,858         88,036         93,775           Depreciation, depletion and amortization         929         897         942         919         961           Insurance claims incurred         0         0         0         0         0           Annuity claims incurred         0         0         0         0         0           Normal increase in actuarial liabilities         0         0         0         0         0           Interest expense, operating         0         0         0         0         0						
Operating expenses         92,091         90,303         91,858         88,036         93,775           Depreciation, depletion and amortization         929         897         942         919         961           Insurance claims incurred         0         0         0         0         0         0           Annuity claims incurred         0         0         0         0         0         0           Normal increase in actuarial liabilities         0         0         0         0         0           Interest expense, operating         0         0         0         0         0						
Depreciation, depletion and amortization         929         897         942         919         961           Insurance claims incurred         0         0         0         0         0           Annuity claims incurred         0         0         0         0         0           Normal increase in actuarial liabilities         0         0         0         0         0           Interest expense, operating         0         0         0         0         0						
Insurance claims incurred         0         0         0         0         0           Annuity claims incurred         0         0         0         0         0           Normal increase in actuarial liabilities         0         0         0         0         0           Interest expense, operating         0         0         0         0         0						
Annuity claims incurred         0         0         0         0         0           Normal increase in actuarial liabilities         0         0         0         0         0         0           Interest expense, operating         0         0         0         0         0         0						
Interest expense, operating 0 0 0 0 0		0			0	0
	Normal increase in actuarial liabilities	-	-			-
Other operating expenses         91,162         89,406         90,915         87,116         92,813						
	Other operating expenses	91,162	89,406	90,915	87,116	92,813

Table 10-1 – continued

## Wholesale trade — Balance sheet and income statement

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005			
	millions of dollars							
Operating profit	3,244	3,328	3,123	2,843	3,413			
Interest and dividend revenue	506	249	319	425	422			
Interest expense on borrowing	600	587	634	639	659			
Gains/losses	79	116	124	-99	187			
Profit before income tax	3,227	3,106	2,930	2,529	3,363			
Income tax	940	944	923	826	946			
Equity in affiliates' earnings	99	108	127	120	122			
Profit before extraordinary gains	2,387	2,270	2,135	1,823	2,540			
Extraordinary gains	· -1	<sup>-63</sup>	´ -5	· -2	· -2			
Net profit	2,386	2,207	2,130	1,821	2,538			

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

<sup>-</sup> Figures may not add due to rounding.

**Table 10-2** Wholesale trade — Statement of changes in financial position, seasonally adjusted data and financial ratios

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005
	2004		ons of dollars	2005	2005
Statement of changes in financial position					
Cash from operating activities	1,317	2,096	2,999	-497	1,128
Net profit	2,860	2,750	2,468	1,732	2,742
Non-cash items	-1,255	-588	551	-2,185	-1,616
Depreciation, depletion and					
amortization	903	876	920	811	941
Deferred income tax	7 -1.004	-26 158	28 600	-10 -2,356	-16 -553
Working capital Other non-cash items	-1,00 <del>4</del> -1,162	-1,596	-997	-2,330 -629	-1,988
Prior period cash transactions	-288	-1,550 -65	-20	-44	2
Cash from financing activities	570	2,923	-126	2,233	624
Increase in deposits	0	´ 0	0	, O	0
Borrowings from banks	-169	3,063	-85	-145	264
Borrowings from affiliates	691	-635	-277	1,980	-282
Other borrowings	250	-264	-2 131	649	254
Bankers' acceptances and paper Bonds and debentures	56 -57	-350 0	-169	808 -188	73 16
Mortgages	-37 18	15	25	-100 45	-93
Other borrowings, not elsewhere	10	10	20	40	00
classified	233	71	11	-15	258
Equity	-203	759	239	-251	387
Total cash available	1,887	5,019	2,873	1,736	1,752
Applications					
Cash applied to investment activities	805	3,766	500	260	152
Investments in affiliates	658	3,735	331	88	163
Portfolio investments	132	39	-25	123	-11
Loans	14 1	-9 -3	194	48	0
Mortgage loans Non-mortgage loans	13	-3 -6	-3 197	13 35	-1 1
Cash applied to fixed assets	112	41	458	213	224
Cash applied to dividends	901	690	851	608	769
Total applications of cash	1,818	4,496	1,808	1,082	1,145
Increase/decrease in cash	69	523	1,064	654	607
Selected items, seasonally adjusted					
Operating revenue	93,242	93,558	94,394	94,004	94,903
Operating profit	3,131	3,053	3,226	3,190	3,278
Profit before extraordinary gains	2,327	2,135	2,125	2,076	2,450
Net profit	2,326	2,072	2,120	2,074	2,448
Percentage change of selected items					
Operating revenue (S.A.)	1.8	0.3	0.9	-0.4	1.0
Operating expenses (S.A.)	1.8	0.4	0.7	-0.4	0.9
Operating profit (S.A.)	4.3	-2.5	5.7	-1.1	2.8
Selected financial ratios					
Debt to equity (ratio)	0.906	0.902	0.866	0.930	0.902
Profit margin (%)	3.4	3.3	3.4	3.4	3.4
Return on equity (%) Return on capital employed (%)	16.0 10.1	14.2 9.0	13.6 8.8	13.8 8.6	15.7 10.1
	10.1	9.0	0.0	Λn	10.1

<sup>A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
All data in this table are unadjusted unless otherwise specified.
Figures may not add due to rounding.</sup> 

Table 11-1

Retail trade — Balance sheet and income statement

Residue
Total assets
Total assets
Total assets         143,26 ^ 143,963 ^ 144,806 ^ 146,615 ^ 149,98         143,063 ^ 10,102         11,079         11,22           Cash and deposits         10,535         10,889         10,102         11,079         11,22           Accounts receivable and accrued revenue         14,320         14,391         14,764         13,747         14,555           Investments         51,249         50,521         50,540         52,164         53,55           Investments and accounts with affiliates         10,002         9,995         10,551         10,065         10,17           Portfolio investments         3,494         3,656         3,463         3,647         3,7           Loans         1,108         1,083         1,094         1,105         1,1           Mortgage         401         372         375         371         37           Non-mortgage         707         711         719         734         74           Allowance for losses on investments and loans         0         0         0         0         0         0           Capital assets, net         40,452         40,744         41,417         42,364         42,61         42,61         42,61         42,61         42,61         42,61         42,6
Cash and deposits         10,535         10,889         10,102         11,079         11,22           Accounts receivable and accrued revenue         14,320         14,391         14,794         13,747         14,555           Inventories         51,249         50,521         50,540         52,164         53,555           Investments and accounts with affiliates         10,002         9,995         10,551         10,065         10,177           Portfolio investments         3,494         3,656         3,463         3,647         3,77           Loans         1,108         1,083         1,094         1,105         1,12           Mortgage         401         372         375         371         37           Non-mortgage         707         711         719         734         74           Allowance for losses on investments and loans         0         0         0         0         0         0           Bank customers' liabilities under acceptances         0<
Accounts receivable and accrued revenue         14,320         14,391         14,764         13,747         14,555           Inventories         51,249         50,521         50,540         52,164         53,555           Inventories         10,002         9,995         10,551         10,065         10,177           Portfolio investments         3,494         3,656         3,463         3,647         3,71           Loans         1,108         1,083         1,094         1,105         1,12           Mortgage         401         372         375         371         37           Non-mortgage         707         711         719         734         74           Allowance for losses on investments and loans         0         0         0         0         0         0           Bank customers' liabilities under acceptances         0
Inventories
Investments and accounts with affiliates
Portfolio investments
Loans         1,108         1,083         1,094         1,105         1,125           Mortgage         401         372         375         371         37           Non-mortgage         707         711         719         734         74           Allowance for losses on investments and loans         0         0         0         0         0           Bank customers' liabilities under acceptances         0         0         0         0         0           Capital assets, net         40,452         40,744         41,417         42,364         42,61           Other assets         12,067         12,684         12,873         12,445         13,03           Total liabilities         96,677         96,334         95,784         96,515         96,55           Deposits         0         0         0         0         0         0           Accounts payable and accrued liabilities         35,023         35,660         35,299         34,621         35,68           Loans and occounts with affliates         17,678         18,270         18,533         18,195         18,32           Borrowings         38,025         36,524         36,002         38,292         38,96      <
Mortgage Non-mortgage         401 707         372 711         375 719         371 734         37 74           Allowance for losses on investments and loans         0
Non-mortgage
Sank customers' liabilities under   Sank customers' liabilities   Sank customers' liabilities
Bank customers' liabilities under acceptances         0 </td
acceptances         0         0         0         0         0           Capital assets, net         40,452         40,744         41,417         42,364         42,61           Other assets         12,067         12,684         12,873         12,445         13,03           Total liabilities         96,677         96,334         95,784         96,515         98,55           Deposits         0         0         0         0         0         0           Actuarial liabilities of insurers         0         0         0         0         0         0           Accounts payable and accrued liabilities         35,023         35,660         35,299         34,621         35,660           Loans and accounts with affiliates         17,678         18,270         18,533         18,195         18,82           Borrowings         38,025         36,524         36,002         38,292         38,98           Loans and overdrafts         23,401         22,033         21,580         23,398         24,15           From banks         12,166         11,319         11,033         11,730         12,00           From others         11,235         10,714         10,547         11,668         1
Capital assets, net         40,452         40,744         41,417         42,364         42,61           Other assets         12,067         12,684         12,873         12,445         13,03           Total liabilities         96,677         96,334         95,784         96,515         98,55           Deposits         0         0         0         0         0         0           Actuarial liabilities of insurers         0         0         0         0         0         0           Accounts payable and accrued liabilities         35,023         35,660         35,299         34,621         35,69           Loans and accounts with affiliates         17,678         18,270         18,533         18,195         18,82           Borrowings         38,025         36,524         36,002         38,292         38,96           Loans and overdrafts         23,401         22,033         21,580         23,398         24,15           From banks         12,166         11,319         11,033         11,730         12,166           From others         11,235         10,714         10,547         11,686         12,15           Bankers' acceptances and paper         2,038         2,057         1,812
Other assets         12,067         12,684         12,873         12,445         13,03           Total liabilities         96,677         96,334         95,784         96,515         98,55           Deposits         0         0         0         0         0           Actuarial liabilities of insurers         0         0         0         0           Accounts payable and accrued liabilities         35,023         35,660         35,299         34,621         35,68           Loans and accounts with affiliates         17,678         18,270         18,533         18,195         18,82           Borrowings         38,025         36,524         36,002         38,292         38,98           Loans and overdrafts         23,401         22,033         21,580         23,398         24,15           From banks         12,166         11,319         11,033         11,730         12,00           From others         11,235         10,714         10,547         11,668         12,15           Bankers' acceptances and paper         2,038         2,057         1,812         1,924         1,75           Bonds and debentures         9,327         9,195         9,073         9,524         9,53
Total liabilities         96,677         96,334         95,784         96,515         98,555           Deposits         0         0         0         0         0         0           Accuarial liabilities of insurers         0         0         0         0         0           Accounts payable and accrued liabilities         35,023         35,660         35,299         34,621         35,680           Loans and accounts with affiliates         17,678         18,270         18,533         18,195         18,82           Borrowings         38,025         36,524         36,002         38,292         38,96           Loans and overdrafts         23,401         22,033         21,580         23,398         24,15           From banks         12,166         11,319         11,033         11,730         12,00           From others         11,235         10,714         10,547         11,668         12,15           Bankers' acceptances and paper         2,038         2,057         1,812         1,924         1,75           Bonds and debentures         9,327         9,195         9,073         9,524         9,53           Mortgages         3,258         3,239         3,538         3,447
Deposits Actuarial liabilities of insurers         0
Actuarial liabilities of insurers         0         0         0         0           Accounts payable and accrued liabilities         35,023         35,660         35,299         34,621         35,68           Loans and accounts with affiliates         17,678         18,270         18,533         18,195         18,82           Borrowings         38,025         36,524         36,002         38,292         38,992           Loans and overdrafts         23,401         22,033         21,580         23,398         24,15           From banks         12,166         11,319         11,033         11,730         12,00           From others         11,235         10,714         10,547         11,668         12,15           Bankers' acceptances and paper         2,038         2,057         1,812         1,924         1,75           Bonds and debentures         9,327         9,195         9,073         9,524         9,53           Mortgages         3,258         3,239         3,538         3,447         3,51           Deferred income tax         763         687         683         604         61           Bank customers' liabilities under         2,567         4,801         4,45           Total
Accounts payable and accrued liabilities       35,023       35,660       35,299       34,621       35,68         Loans and accounts with affiliates       17,678       18,270       18,533       18,195       18,82         Borrowings       38,025       36,524       36,002       38,292       38,96         Loans and overdrafts       23,401       22,033       21,580       23,398       24,15         From banks       12,166       11,319       11,033       11,730       12,00         From others       11,235       10,714       10,547       11,668       12,15         Bankers' acceptances and paper       2,038       2,057       1,812       1,924       1,75         Bonds and debentures       9,327       9,195       9,073       9,524       9,53         Mortgages       3,258       3,239       3,538       3,447       3,51         Deferred income tax       763       687       683       604       61         Bank customers' liabilities under       0       0       0       0         acceptances       0       0       0       0       0         Other liabilities       5,188       5,194       5,267       4,801       4,45
Loans and accounts with affiliates       17,678       18,270       18,533       18,195       18,82         Borrowings       38,025       36,524       36,002       38,292       38,96         Loans and overdrafts       23,401       22,033       21,580       23,398       24,15         From banks       12,166       11,319       11,033       11,730       12,00         From others       11,235       10,714       10,547       11,668       12,15         Bankers' acceptances and paper       2,038       2,057       1,812       1,924       1,75         Bonds and debentures       9,327       9,195       9,073       9,524       9,53         Mortgages       3,258       3,239       3,538       3,447       3,51         Deferred income tax       763       687       683       604       61         Bank customers' liabilities under       687       683       604       61         Total, equity       46,549       47,629       49,022       50,100       51,43         Share capital       17,085       17,419       17,495       18,022       18,23         Unitholders' equity       0       0       0       0         Liabili
Borrowings   38,025   36,524   36,002   38,292   38,965     Loans and overdrafts   23,401   22,033   21,580   23,398   24,156     From banks   12,166   11,319   11,033   11,730   12,005     From others   11,235   10,714   10,547   11,668   12,155     Bankers' acceptances and paper   2,038   2,057   1,812   1,924   1,755     Bonds and debentures   9,327   9,195   9,073   9,524   9,535     Mortgages   3,258   3,239   3,538   3,447   3,515     Deferred income tax   763   687   683   604   615     Bank customers' liabilities under acceptances   0   0   0     Other liabilities   5,188   5,194   5,267   4,801   4,455     Total, equity   46,549   47,629   49,022   50,100   51,435     Share capital   17,085   17,419   17,495   18,022   18,235     Unitholders' equity   0   0   0     Contributed surplus and other   2,959   2,974   2,940   2,706   2,600     Contributed surplus and other   2,959   2,974   2,940   2,706   2,600     Contributed surplus and other   2,959   2,974   2,940   2,706   2,600     Contributed surplus and other   2,959   2,974   2,940   2,706   2,600     Contributed surplus and other   2,959   2,974   2,940   2,706   2,600     Contributed surplus and other   2,959   2,974   2,940   2,706   2,600     Contributed surplus and other   2,959   2,974   2,940   2,706   2,600     Contributed surplus and other   2,959   2,974   2,940   2,706   2,600     Contributed surplus and other   2,959   2,974   2,940   2,706   2,600     Contributed surplus and other   2,959   2,974   2,940   2,706   2,600     Contributed surplus and other   2,959   2,974   2,940   2,706   2,600     Contributed surplus and other   2,959   2,974   2,940   2,706   2,600     Contributed surplus and other   2,959   2,974   2,940   2,706   2,600     Contributed surplus and other   2,959   2,974   2,940   2,706   2,600     Contributed surplus and other   2,959   2,974   2,940   2,706   2,600     Contributed surplus and other   2,959   2,974   2,940   2,706   2,600     Contributed surplus and other   2,950   2,974   2,940   2,706   2,600     C
Loans and overdrafts       23,401       22,033       21,580       23,398       24,15         From banks       12,166       11,319       11,033       11,730       12,00         From others       11,235       10,714       10,547       11,668       12,15         Bankers' acceptances and paper       2,038       2,057       1,812       1,924       1,75         Bonds and debentures       9,327       9,195       9,073       9,524       9,53         Mortgages       3,258       3,239       3,538       3,447       3,51         Deferred income tax       763       687       683       604       61         Bank customers' liabilities under acceptances       0       0       0       0       0         Other liabilities       5,188       5,194       5,267       4,801       4,45         Total, equity       46,549       47,629       49,022       50,100       51,43         Share capital       17,085       17,419       17,495       18,022       18,23         Unitholders' equity       0       0       0       0       0       0         Liability to policyholders       0       0       0       0       0
From banks       12,166       11,319       11,033       11,730       12,00         From others       11,235       10,714       10,547       11,668       12,15         Bankers' acceptances and paper       2,038       2,057       1,812       1,924       1,75         Bonds and debentures       9,327       9,195       9,073       9,524       9,53         Mortgages       3,258       3,239       3,538       3,447       3,51         Deferred income tax       763       687       683       604       61         Bank customers' liabilities under       687       683       604       61         Bank customers' liabilities under       0       0       0       0         Other liabilities       5,188       5,194       5,267       4,801       4,45         Total, equity       46,549       47,629       49,022       50,100       51,43         Share capital       17,085       17,419       17,495       18,022       18,23         Unitholders' equity       0       0       0       0       0         Liability to policyholders       0       0       0       0       0         Contributed surplus and other       2,9
Bankers' acceptances and paper       2,038       2,057       1,812       1,924       1,75         Bonds and debentures       9,327       9,195       9,073       9,524       9,53         Mortgages       3,258       3,239       3,538       3,447       3,51         Deferred income tax       763       687       683       604       61         Bank customers' liabilities under acceptances       0
Bonds and debentures       9,327       9,195       9,073       9,524       9,53         Mortgages       3,258       3,239       3,538       3,447       3,51         Deferred income tax       763       687       683       604       61         Bank customers' liabilities under acceptances       0       0       0       0       0       0       0         Other liabilities       5,188       5,194       5,267       4,801       4,45
Mortgages         3,258         3,239         3,538         3,447         3,51           Deferred income tax         763         687         683         604         61           Bank customers' liabilities under acceptances         0         51,43
Deferred income tax   763   687   683   604   618
Bank customers' liabilities under acceptances       0       1,45       1,45       1,45       1,45       1,43       1,45       1,43       1,49       17,495       18,022       18,23       1,23       1,43       1,419       17,495       18,022       18,23       1,23       1,43       1,43       1,419       17,495       18,022       18,23       1,23       1,43       1,43       1,419       17,495       18,022       18,23       1,23       1,43
acceptances         0         0         0         0           Other liabilities         5,188         5,194         5,267         4,801         4,45           Total, equity         46,549         47,629         49,022         50,100         51,43           Share capital         17,085         17,419         17,495         18,022         18,23           Unitholders' equity         0         0         0         0           Liability to policyholders         0         0         0         0           Contributed surplus and other         2,959         2,974         2,940         2,706         2,600
Other liabilities     5,188     5,194     5,267     4,801     4,45       Total, equity     46,549     47,629     49,022     50,100     51,43       Share capital     17,085     17,419     17,495     18,022     18,23       Unitholders' equity     0     0     0     0       Liability to policyholders     0     0     0     0       Contributed surplus and other     2,959     2,974     2,940     2,706     2,60
Total, equity         46,549         47,629         49,022         50,100         51,43           Share capital         17,085         17,419         17,495         18,022         18,23           Unitholders' equity         0         0         0         0           Liability to policyholders         0         0         0         0           Contributed surplus and other         2,959         2,974         2,940         2,706         2,60
Share capital     17,085     17,419     17,495     18,022     18,23       Unitholders' equity     0     0     0     0       Liability to policyholders     0     0     0     0       Contributed surplus and other     2,959     2,974     2,940     2,706     2,60
Unitholders' equity         0         0         0         0           Liability to policyholders         0         0         0         0           Contributed surplus and other         2,959         2,974         2,940         2,706         2,60
Liability to policyholders         0         0         0         0           Contributed surplus and other         2,959         2,974         2,940         2,706         2,60
Contributed surplus and other 2,959 2,974 2,940 2,706 2,60
Income statement
Operating revenue 90,478 A 93,507 A 91,383 A 89,972 A 95,29
Sales of goods and services 89,401 92,456 90,357 89,294 94,26
Premiums 0 0 0 0
Annuity considerations 0 0 0 0 0 0 Interest revenue, operating 0 0 0 0
Dividend revenue, operating 0 0 0 0
Gains on sale of securities and other assets 0 0 0
Other operating revenue 1,077 1,050 1,026 679 1,02
Operating expenses 87,783 90,163 87,982 86,838 91,95
Depreciation, depletion and amortization 1,247 1,280 1,271 1,323 1,40
Insurance claims incurred 0 0 0
Annuity claims incurred 0 0 0 0
Normal increase in actuarial liabilities 0 0 0 0
Interest expense, operating 0 0 0
Other operating expenses 86,536 88,883 86,711 85,515 90,54

Table 11-1 – continued

## Retail trade — Balance sheet and income statement

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005			
	millions of dollars							
Operating profit	2,695	3,344	3,401	3,134	3,340			
Interest and dividend revenue	205	201	249	251	233			
Interest expense on borrowing	707	716	737	710	702			
Gains/losses	13	23	-3	37	70			
Profit before income tax	2,205	2,852	2,910	2,713	2,941			
Income tax	716	931	929	922	946			
Equity in affiliates' earnings	37	21	39	-22	27			
Profit before extraordinary gains	1,526	1,942	2,020	1,769	2,022			
Extraordinary gains	0	,	, 0	, 0	-1			
Net profit	1,525	1,943	2,021	1,768	2,021			

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

<sup>-</sup> Figures may not add due to rounding.

**Table 11-2** Retail trade — Statement of changes in financial position, seasonally adjusted data and financial ratios

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005
		milli	ons of dollars		
Statement of changes in financial position					
Cash from operating activities Net profit	<b>-112</b> 1,904	<b>4,554</b> 2,509	<b>2,358</b> 3,119	<b>2,652</b> 2,755	<b>1,470</b> 3,298
Non-cash items  Depreciation, depletion and	-2,722	1,506	-1,052	-493	-2,177
amortization	1,237	1,274	1,261	1,216	1,403
Deferred income tax	-174	10	27	10	17
Working capital	-1,796	1,618	-163	-495	-1,184
Other non-cash items	-1,990 707	-1,396	-2,177	-1,224	-2,413
Prior period cash transactions  Cash from financing activities	<b>2,236</b>	539 <b>-1,322</b>	291 <b>-438</b>	390 <b>718</b>	349 <b>1,286</b>
Increase in deposits	2,230	-1,322	0	0	0
Borrowings from banks	-100	-696	-243	84	257
Borrowings from affiliates	416	661	199	178	541
Other borrowings	247	-680	-354	901	362
Bankers' acceptances and paper	25	-37	-245	339	-138
Bonds and debentures Mortgages	-121 61	-132 -40	-116 198	426 62	8 30
Other borrowings, not elsewhere	01	-40	190	02	30
classified	283	-472	-191	75	462
Equity	1,673	-607	-41	-445	126
Total cash available	2,125	3,232	1,920	3,370	2,756
Applications					
Cash applied to investment activities	916	87	301	-104	154
Investments in affiliates	582	. 4	464	-108	80
Portfolio investments	299	107	-173	4	59
Loans	35	-24	10 3	1	16 5
Mortgage loans Non-mortgage loans	6 29	-29 5	ა 8	-5 6	າ 11
Cash applied to fixed assets	-14	61	612	705	212
Cash applied to dividends	613	1,209	644	716	762
Total applications of cash	1,515	1,358	1,557	1,317	1,129
Increase/decrease in cash	609	1,874	363	2,052	1,627
Selected items, seasonally adjusted					
Operating revenue	90,386	91,139	91,854	92,914	94,501
Operating profit	2,994	3,246	3,085	3,312	3,611
Profit before extraordinary gains	1,710	1,888	1,789	1,923	2,165
Net profit  Percentage change of selected items	1,709	1,889	1,790	1,923	2,164
	4.0	0.0	0.0	4.0	4.7
Operating revenue (S.A.) Operating expenses (S.A.)	1.9	0.8	0.8	1.2	1.7
Operating expenses (S.A.) Operating profit (S.A.)	1.6 10.4	0.6 8.4	1.0 -4.9	0.9 7.4	1.4 9.0
Selected financial ratios					
Debt to equity (ratio)	1.197	1.150	1.112	1.128	1.124
Profit margin (%)	3.3	3.6	3.4	3.6	3.8
Return on equity (%)	14.7	15.9	14.6	15.4	16.8
Return on capital employed (%)	8.6	9.4	9.2	9.2	9.8

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

- All data in this table are unadjusted unless otherwise specified.

<sup>-</sup> Figures may not add due to rounding.

**Table 12-1** Transportation and warehousing — Balance sheet and income statement

	Second	Third	Fourth	First	Second				
	quarter	quarter	quarter	quarter	quarter				
	2004	2004	2004	2005	2005				
	millions of dollars								
Balance sheet									
Total assets	111,869 A	<b>118,399</b> A	119,918 <sup>A</sup>	<b>120,471</b> A	122,813 A				
Cash and deposits	4,895	6,375	6,348	6,259	6,299				
Accounts receivable and accrued revenue	12,486	13,366	13,073	12,656	12,854				
Inventories	2,025	1,814	1,920	2,215	2,442				
Investments and accounts with affiliates Portfolio investments	14,541 2,534	16,972 2,583	15,089 2,708	15,431 2,916	15,905 2,977				
Loans	865	280	286	283	292				
Mortgage	107	105	109	107	114				
Non-mortgage	758	175	177	176	179				
Allowance for losses on investments and		•		•					
loans	0	0	0	0	0				
Bank customers' liabilities under									
acceptances	0	0	0	0	0				
Capital assets, net	59,746	62,534	64,510	64,863	65,212				
Other assets	14,777	14,477	15,984	15,848	16,832				
Total liabilities	82,485	81,616	82,588	84,818	85,923				
Deposits	0	0	0	0	0				
Actuarial liabilities of insurers	0	0	0	0	0				
Accounts payable and accrued liabilities	14,580	13,975	13,907	14,041	14,259				
Loans and accounts with affiliates Borrowings	10,027 40,996	11,638	11,631 45.685	11,684 47,818	12,026				
Loans and overdrafts	23,908	44,750 25,745	25,813	26,510	47,980 26,418				
From banks	16,533	16,939	17,363	16,680	16,574				
From others	7,376	8,806	8,449	9,830	9,844				
Bankers' acceptances and paper	1,325	1,191	1,648	2,221	2,637				
Bonds and debentures	14,733	16,810	16,804	17,476	17,318				
Mortgages	1,029	1,004	1,421	1,612	1,607				
Deferred income tax	2,893	3,569	2,978	2,838	2,946				
Bank customers' liabilities under									
acceptances	0	0	0	0	0				
Other liabilities	13,989	7,683	8,388	8,437	8,712				
Total, equity	29,384	36,784	37,329	35,654	36,889				
Share capital	19,386	21,549	20,216	20,082	20,503				
Unitholders' equity	0	0	0	0	0				
Liability to policyholders Contributed surplus and other	0 2,706	0 2,551	0 2.740	0 2,861	0 3.067				
Retained earnings	7,292	12,683	14,373	12,711	13,320				
Income statement	1,202	12,000	14,070	12,711	10,020				
	<b>23,381</b> A	<b>25,676</b> A	<b>25,285</b> A	<b>24,921</b> A	26,133 A				
Operating revenue Sales of goods and services	23,027	25,356	24,933	24,638	25,848				
Premiums	0	0	24,333	0	23,040				
Annuity considerations	Ŏ	Ŏ	Ö	Ŏ	ő				
Interest revenue, operating	Ö	Ō	Ö	Ö	Ö				
Dividend revenue, operating	0	0	Ō	0	0				
Gains on sale of securities and other assets	0	0	0	0	0				
Other operating revenue	354	320	352	283	284				
Operating expenses	21,416	23,703	23,203	23,180	23,750				
Depreciation, depletion and amortization	1,429	1,513	1,569	1,562	1,593				
Insurance claims incurred	0	0	0	0	0				
Annuity claims incurred	0	0	0	0	0				
Normal increase in actuarial liabilities	0	0	0	0	0				
Interest expense, operating	0 19,988	0 22,190	0 21 635	0 21 618	0 22 157				
Other operating expenses	19,900	22,190	21,635	21,618	22,157				

Table 12-1 – continued

# Transportation and warehousing — Balance sheet and income statement

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005			
	millions of dollars							
Operating profit	1,965	1,973	2,082	1,741	2,383			
Interest and dividend revenue	334	160	338	137	171			
Interest expense on borrowing	849	859	989	1,117	943			
Gains/losses	-434	657	415	305	231			
Profit before income tax	1,016	1,931	1,847	1,066	1,842			
Income tax	346	680	588	504	620			
Equity in affiliates' earnings	101	258	12	31	-25			
Profit before extraordinary gains	770	1,509	1,270	593	1,197			
Extraordinary gains	0	, O	, O	0	, O			
Net profit	770	1,509	1,271	593	1,198			

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

<sup>-</sup> Figures may not add due to rounding.

**Table 12-2** Transportation and warehousing — Statement of changes in financial position, seasonally adjusted data and financial

	Second quarter	Third quarter	Fourth quarter	First quarter	Second quarter
	2004	2004	2004	2005	2005
_		milli	ons of dollars		
Statement of changes in financial position					
Cash from operating activities	7,364	955 1 425	-4,713 1,606	1,876	1,593
Net profit Non-cash items Depreciation, depletion and	688 6,102	1,425 -2,881	1,606 -2,640	1,184 1,227	1,782 307
amortization	1,416	1,481	1,544	1,532	1,593
Deferred income tax	-204	116	-509	-354	-42
Working capital	-151	-45	1,246	222	-273
Other non-cash items	5,041	-4,433	-4,921	-174	-970
Prior period cash transactions	574	2,411	-3,678	-535	-496
ash from financing activities	-4,549	-28	439	1,498	777
Increase in deposits	0	0	0	, 0	0
Borrowings from banks	402	245	-442	-147	-147
Borrowings from affiliates	127	1,633	-12	-128	108
Other borrowings	-5,385	447	4,879	2,355	386
Bankers' acceptances and paper	-203	-101	474	273	389
Bonds and debentures	-5,860	459	5,884	704	-158
Mortgages	138	-31	260	19	47
Other borrowings, not elsewhere					
classified	539	120	-1,740	1,359	108
Equity	307	-2,352	-3,986	-582	431
otal cash available	2,815	927	-4,273	3,374	2,370
Applications					
Cash applied to investment activities	669	2,330	-888	-1	576
Investments in affiliates	658	2,283	-1,641	66	527
Portfolio investments	3	48	128	-63	39
Loans	9	-2	626	-3	10
Mortgage loans	-1	-2	4	-2	6
Non-mortgage loans	9	0	622	-1	_ 4
Cash applied to fixed assets	453	510	545	1,891	706
Cash applied to dividends	760	862	1,130	1,108	1,164
Total applications of cash	1,881	3,702	788	2,999	2,447
ncrease/decrease in cash	934	-2,775	-5,061	376	-77
elected items, seasonally adjusted					
Operating revenue	23,650	24,724	25,272	25,736	26,396
Operating profit	1,754	1,439	2,618	1,997	2,222
Profit before extraordinary gains	654	1,338	1,507	758	1,143
let profit	654	1,339	1,507	758	1,144
ercentage change of selected items					
Operating revenue (S.A.)	2.6	4.5	2.2	1.8	2.6
Operating expenses (S.A.)	3.4	6.3	-2.7	4.8	1.8
Operating profit (S.A.)	-7.1	-18.0	81.9	-23.7	11.2
elected financial ratios					
Debt to equity (ratio)	1.736	1.533	1.535	1.669	1.627
Profit margin (%)	7.4	5.8	10.4	7.8 9.5	8.4
Return on equity (%) Return on capital employed (%)	8.9 6.4	14.6 8.3	16.2 9.5	8.5 6.4	12.4
keturn on capital employed (%)	0.4	ი.ა	9.5	0.4	7.5

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 13-1

Information and cultural industries — Balance sheet and income statement

Cash and deposits         5,458         5,355         5,272         5,208         5,319           Accounts receivable and accrued revenue         12,419         12,160         12,100         12,855         2,651         3,014           Investments and accounts with affiliates         2,666         2,3822         28,675         2,871         28,895           Portfolio investments         2,706         3,137         3,269         3,564         3,563           Loans         226         225         245         290         294           Mortgage         100         100         101         147         153           Non-mortgage         126         125         145         143         141           Allowance for losses on investments and loans         0         0         0         0         0         0         0           Bank customers' liabilities under         3         2.22         51,060         51,226         51,375		Second	Third	Fourth	First	Second
Balance sheet						
Total assets			millio	ons of dollars		
Cash and deposits         5,458         5,355         5,272         5,208         5,319           Accounts receivable and accrued revenue         12,419         12,160         12,100         12,100         12,803         11,800         12,833         11,800         12,833         11,800         12,833         10,941         11,800         12,803         3,564         3,563         10,010         100         22,67         22,67         22,67         22,67         28,975	Balance sheet					
Accounts receivable and accrued revenue   12,419   12,160   12,100   11,990   12,383   10   1   1   1   1   1   1   1   1						154,909 A
Inventioneris   2,076   2,200   2,255   2,651   3,014   10vestments and accounts with affiliates   24,566   23,822   28,675   28,772   28,895   20,000   2						
Investments and accounts with affiliates						
Portfolio investments						
Loans						
Mortgage						
Non-mortgage						
Allowance for losses on investments and loans Bank customers' liabilities under acceptances						
Bank customers' liabilities under acceptances	Allowance for losses on investments and					
Capital assets, net	loans	0	0	0	0	0
Capital assets. net 52 652 52,122 51,060 51,226 51,375 Other assets 47,370 46,607 49,882 49,783 50,065 Total liabilities 47,370 46,607 49,882 49,783 50,065 Total liabilities 61 insurers 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Bank customers' liabilities under					
Other assets         47,370         46,607         49,682         49,783         50,065           Total liabilities         87,521         88,910         92,529         93,868         94,957           Deposits         0         0         0         0         0         0           Actuarial liabilities of insurers         0         0         0         0         0           Actuarial liabilities of insurers         12,301         12,860         12,811         12,366         12,599           Loans and accounts with affiliates         17,503         17,393         19,813         20,460         29,57           Borrowings         45,961         45,691         46,152         46,969         46,888           Loans and overdrafts         14,326         15,211         13,948         14,200         13,822           From others         5,147         5,382         4,346         4,338         4,495           Bankers acceptances and paper         3,056         25,21         2,982         1,782         2,146           Bonds and debentures         28,206         27,603         28,865         30,535         30,499           Mortgages         373         356         358         452				0		•
Total liabilities						
Deposits						
Actuarial liabilities of insurers         0						
Accounts payable and accrued liabilities			_	-	_	_
Loans and accounts with affiliates         17,503         17,3933         19,813         20,460         20,957           Borrowings         45,961         45,681         46,152         46,969         46,888           Loans and overdrafts         14,326         15,211         13,948         14,200         13,822           From banks         9,178         9,829         9,601         9,862         9,328           From others         5,147         5,382         4,346         4,338         4,985           Bankers' acceptances and paper         3,056         2,521         2,982         1,782         2,146           Bonds and debentures         28,206         27,603         28,865         30,535         30,499           Mortgages         373         356         358         452         421           Deferred income tax         1,380         1,321         971         1,227         1,346           Bank customers' liabilities under         1,380         1,321         971         1,227         1,346           Bank customers' liabilities under         1,380         1,321         971         1,227         1,346           Bank customers' liabilities under         1,380         1,3167         11,645			_	-	-	_
Borrowings			,			
Loans and overdrafts						
From banks From others 5,147 5,382 4,346 4,338 4,495 Bankers' acceptances and paper 3,056 2,521 2,982 1,782 2,146 Bonds and debentures 28,206 27,603 28,865 30,535 30,499 Mortgages 373 356 358 452 421 Deferred income tax 1,380 1,321 971 1,227 1,346 Bank customers' liabilities under acceptances 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0						
From others						
Bankers' acceptances and paper         3,056         2,521         2,982         1,782         2,146           Bonds and debentures         28,206         27,603         28,865         30,535         30,499           Mortgages         373         356         358         452         421           Deferred income tax         1,380         1,321         971         1,227         1,346           Bank customers' liabilities under         0						
Bonds and debentures   28,206   27,603   28,865   30,535   30,499						
Mortgages						
Deferred income tax						
Bank customers' liabilities under acceptances         0 </td <td></td> <td>1,380</td> <td>1,321</td> <td></td> <td>1,227</td> <td>1,346</td>		1,380	1,321		1,227	1,346
Other liabilities         10,376         11,645         12,782         12,846         13,167           Total, equity         59,952         56,719         60,029         59,516         59,952           Share capital         54,921         53,185         57,416         55,866         56,024           Unitholders' equity         0	Bank customers' liabilities under	•	•		•	,
Total, equity         59,952         56,719         60,029         59,516         59,952           Share capital         54,921         53,185         57,416         55,866         56,024           Unitholders' equity         0         0         0         0         0         0           Liability to policyholders         0         0         0         0         0         0           Contributed surplus and other         10,445         9,637         10,168         10,061         10,143           Retained earnings         -5,414         -6,103         -7,555         -6,411         -6,215           Income statement         Dividen exeruse           Operating revenue         18,621 A         18,891 A         19,545 A         18,985 A         19,616 A           Sales of goods and services         17,745         18,078         18,689         18,020         18,623           Premiums         0         0         0         0         0         0         0           Sales of goods and services         17,745         18,078         18,689         18,020         18,623           Premiums         0         0         0         0         0         0         <	acceptances	0	0	0	0	0
Share capital         54,921         53,185         57,416         55,866         56,024           Unitholders' equity         0	Other liabilities	10,376	11,645	12,782	12,846	13,167
Unitholders' equity         0	Total, equity	59,952	56,719	60,029	59,516	59,952
Liability to policyholders         0         10,143         10,143         Retained earnings         10,445         9,637         10,168         10,061         10,143         10,142         10,144         10,144         10,142         11,144         10,144         10,143         10,142         11,144         11,145         11,145         11,145         11,145         11,145         11,145         11,145         11,145         11,145         11,145         11,145         11,145         11,145         11,145         11,145         11,145         11,145         11,145         1	Share capital	54,921	53,185		55,866	56,024
Contributed surplus and other 10,445 9,637 10,168 10,061 10,143 Retained earnings -5,414 -6,103 -7,555 -6,411 -6,215 Income statement  Operating revenue 18,621 A 18,891 A 19,545 A 18,985 A 19,616 A Sales of goods and services 17,745 18,078 18,689 18,020 18,623 Premiums 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0			_	-	_	_
Retained earnings   -5,414   -6,103   -7,555   -6,411   -6,215		•	_	-	_	_
Income statement   Income stat						
Operating revenue         18,621 A         18,891 A         19,545 A         18,985 A         19,616 A           Sales of goods and services         17,745         18,078         18,689         18,020         18,623           Premiums         0         0         0         0         0         0           Annuity considerations         0         0         0         0         0         0           Annuity considerations         0         0         0         0         0         0         0           Annuity considerations         0	•	-5,414	-6,103	-7,555	-0,411	-0,213
Sales of goods and services         17,745         18,078         18,689         18,020         18,623           Premiums         0         0         0         0         0         0         0           Annuity considerations         0         0         0         0         0         0         0           Interest revenue, operating         0 <td< td=""><td></td><td>40.004 ^</td><td>40.004 ^</td><td>40.545.</td><td>40.005 ^</td><td>40.040.4</td></td<>		40.004 ^	40.004 ^	40.545.	40.005 ^	40.040.4
Premiums         0         0         0         0         0           Annuity considerations         0         0         0         0         0         0           Interest revenue, operating         0         0         0         0         0         0           Dividend revenue, operating         0         0         0         0         0         0         0           Gains on sale of securities and other assets         0						
Annuity considerations 0 0 0 0 0 0 0 0 0 1 0 1 0 1 1 1 1 1 1						
Interest revenue, operating         0         0         0         0         0           Dividend revenue, operating         0         0         0         0         0         0           Gains on sale of securities and other assets         0         17,036 <t< td=""><td></td><td>_</td><td>_</td><td>-</td><td>-</td><td></td></t<>		_	_	-	-	
Dividend revenue, operating         0         0         0         0         0           Gains on sale of securities and other assets         0         0         0         0         0           Other operating revenue         876         813         856         965         994           Operating expenses         16,142         17,264         17,169         16,709         17,036           Depreciation, depletion and amortization Insurance claims incurred         0         0         0         0         0           Annuity claims incurred         0         0         0         0         0         0           Normal increase in actuarial liabilities         0         0         0         0         0           Interest expense, operating         0         0         0         0         0	· · · · · · · · · · · · · · · · · · ·					
Gains on sale of securities and other assets         0         994           Operating expenses         16,142         17,264         17,169         16,709         17,036         17,	Dividend revenue operating		_	-	_	-
Other operating revenue         876         813         856         965         994           Operating expenses         16,142         17,264         17,169         16,709         17,036           Depreciation, depletion and amortization         2,379         2,343         2,419         2,383         2,436           Insurance claims incurred         0         0         0         0         0         0           Annuity claims incurred         0         0         0         0         0         0           Normal increase in actuarial liabilities         0         0         0         0         0           Interest expense, operating         0         0         0         0         0						
Operating expenses         16,142         17,264         17,169         16,709         17,036           Depreciation, depletion and amortization         2,379         2,343         2,419         2,383         2,436           Insurance claims incurred         0         0         0         0         0         0           Annuity claims incurred         0         0         0         0         0         0           Normal increase in actuarial liabilities         0         0         0         0         0           Interest expense, operating         0         0         0         0         0						
Depreciation, depletion and amortization       2,379       2,343       2,419       2,383       2,436         Insurance claims incurred       0       0       0       0       0       0         Annuity claims incurred       0       0       0       0       0       0       0         Normal increase in actuarial liabilities       0       0       0       0       0       0         Interest expense, operating       0       0       0       0       0       0	Operating expenses					
Insurance claims incurred         0         0         0         0         0           Annuity claims incurred         0         0         0         0         0           Normal increase in actuarial liabilities         0         0         0         0         0           Interest expense, operating         0         0         0         0         0						
Normal increase in actuarial liabilities 0 0 0 0 0 0 0 1 Interest expense, operating 0 0 0 0 0 0 0						
Interest expense, operating 0 0 0 0 0 0	Annuity claims incurred					
		-	-			-
Other operating expenses 13,763 14,920 14,750 14,326 14,600						
	Other operating expenses	13,763	14,920	14,/50	14,326	14,600

Table 13-1 – continued

# Information and cultural industries — Balance sheet and income statement

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005			
	millions of dollars							
Operating profit	2,480	1,627	2,376	2,276	2,580			
Interest and dividend revenue	224	205	221	255	211			
Interest expense on borrowing	1,126	1,106	1,095	1,077	1,024			
Gains/losses	-118	251	-79	239	23			
Profit before income tax	1,459	978	1,424	1,694	1,789			
Income tax	542	327	521	526	600			
Equity in affiliates' earnings	-207	-121	51	45	16			
Profit before extraordinary gains	709	531	954	1,213	1,205			
Extraordinary gains	0	2	3	, O	, O			
Net profit	709	533	957	1,212	1,204			

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

<sup>-</sup> Figures may not add due to rounding.

**Table 13-2** Information and cultural industries — Statement of changes in financial position, seasonally adjusted data and financial ratios

	Second	Third	Fourth	First	Second
	quarter 2004	quarter 2004	quarter 2004	quarter 2005	quarter 2005
_		millio	ns of dollars		
Statement of changes in financial position					
Cash from operating activities Net profit	<b>1,828</b> 712	<b>4,918</b> 508	<b>-1,791</b> 925	<b>2,731</b> 1,197	<b>1,879</b> 1,169
Non-cash items Depreciation, depletion and	1,134	4,115	-2,615	1,676	885
amortization	2,365	2,343	2,419	2,347	2,436
Deferred income tax	74	-2	-1,265	251	25
Working capital	-44 -1,261	94	10 2 770	155 -1,077	-535 1.040
Other non-cash items Prior period cash transactions	-1,261 -19	1,680 296	-3,779 -101	-1,077 -142	-1,040 -175
Cash from financing activities	627	-1, <b>558</b>	10,541	-142 -47	810
Increase in deposits	0	-1,330	0	0	0.0
Borrowings from banks	-374	369	-127	-72	-256
Borrowings from affiliates	590	-60	2,386	42	418
Other borrowings	-164	-993	2,206	1,013	429
Bankers' acceptances and paper	509	-525	596	43	359
Bonds and debentures	-594	-516	2,208	768	-36
Mortgages	-2	-5	9	115	-35
Other borrowings, not elsewhere					
_ classified	-77	54	-607	88	141
Equity	575	-874	6,076	-1,029	219
otal cash available	2,454	3,360	8,750	2,685	2,689
applications					
ash applied to investment activities	339	287	4,968	366	197
Investments in affiliates	203	-148	4,802	11	203
Portfolio investments	137	435	146	370	-5
Loans	0	0	20	-15	-2
Mortgage loans	0	0	1	0	2
Non-mortgage loans	0	0	19	-15	-4
ash applied to fixed assets	278	113	279	1,700	241
ash applied to dividends	805	779	3,019	792	804
otal applications of cash	1,423	1,178	8,267	2,858	1,241
ncrease/decrease in cash	1,031	2,182	483	-173	1,448
elected items, seasonally adjusted					
perating revenue	18,735	19,012	19,169	19,376	19,522
perating profit	2,472	1,704	2,159	2,411	2,552
rofit before extraordinary gains	709	531	954	1,213	1,205
et profit	709	533	957	1,212	1,204
ercentage change of selected items					
perating revenue (S.A.)	2.3	1.5	0.8	1.1	0.8
perating expenses (S.A.)	0.4	6.4	-1.7	-0.3	0.0
Operating profit (S.A.)	16.3	-31.1	26.7	11.7	5.9
elected financial ratios					
ebt to equity (ratio)	1.059	1.112	1.099	1.133	1.132
rofit margin (%)	13.2	9.0	11.3	12.4	13.1
Return on equity (%)	4.7	3.7	6.4	8.2	8.0
Return on capital employed (%)	4.9	4.4	5.7	6.4	6.1

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

**Table 14-1** Real estate and rental and leasing companies — Balance statement and income statement

	Second	Third	Fourth	First	Second
	quarter 2004	quarter 2004	quarter 2004	quarter 2005	quarter 2005
		millio	ons of dollars		
Balance sheet					
Total assets	195,990 A	197,578 A	196,906 A	<b>201,201</b> A	<b>204,106</b> A
Cash and deposits	9,424	9,524	9,446	10,335	10,421
Accounts receivable and accrued revenue	6,157	6,217	6,187	6,601	6,751
Inventories	4,746	4,886	4,955 25.589	4,821	4,830
Investments and accounts with affiliates Portfolio investments	25,983 9,724	25,795 9,659	25,569 9,674	24,865 10,307	25,672 10,310
Loans	12,649	12,649	12,783	13,003	13,127
Mortgage	2,757	2,758	2.786	2,944	3,001
Non-mortgage	9,893	9,891	9,997	10,060	10,126
Allowance for losses on investments and	0,000	0,00.	0,00.	,	.0,.20
loans	0	0	0	0	0
Bank customers' liabilities under					
acceptances	0	0	0	0	0
Capital assets, net	116,706	117,966	117,723	120,443	121,955
Other assets	10,600	10,882	10,551	10,825	11,040
Total liabilities	141,199	142,624	141,052	143,086	143,832
Deposits	0 0	0 0	0 0	0 0	0 0
Actuarial liabilities of insurers Accounts payable and accrued liabilities	10,089	10,256	10,681	11,350	11,559
Loans and accounts with affiliates	39.448	39.720	39.898	39,002	39,414
Borrowings	84,880	85,662	84,543	86,300	87,472
Loans and overdrafts	17,641	18.221	18.042	19,233	20,227
From banks	8,747	9,095	8,906	9,432	10,146
From others	8,893	9,126	9,137	9,801	10,080
Bankers' acceptances and paper	1,859	1,827	1,758	1,692	1,346
Bonds and debentures	13,339	13,108	13,293	12,853	13,109
Mortgages	52,041	52,506	51,449	52,522	52,790
Deferred income tax Bank customers' liabilities under	3,886	3,916	3,866	3,990	4,036
	0	0	0	0	0
acceptances Other liabilities	2,895	3.069	2.064	2.444	1,352
Total, equity	54,791	<b>54,954</b>	55,854	58,115	60,274
Share capital	30,821	29,598	29,160	31,274	31,827
Unitholders' equity	0	0	0	0	0
Liability to policyholders	0	0	0	0	0
Contributed surplus and other	6,460	6,443	6,401	6,783	6,847
Retained earnings	17,509	18,913	20,294	20,058	21,600
Income statement					
Operating revenue	13,454 A	13,835 A	14,055 A	13,847 A	14,413 A
Sales of goods and services	6,410	6,562	6,655	6,543	6,919
Premiums Annuity considerations	0	0	0	0	0
Annuity considerations	0 0	0	0	0 0	0
Interest revenue, operating	0	0	0	0	0
Dividend revenue, operating Gains on sale of securities and other assets	0	0	0	0	0
Other operating revenue	7,043	7,273	7,400	7,304	7,494
Operating expenses	10,863	11,066	11,259	11,199	11,529
Depreciation, depletion and amortization	1,506	1,580	1,616	1,643	1,704
Insurance claims incurred	0	0	0	0	0
Annuity claims incurred	0	0	0	0	0
Normal increase in actuarial liabilities	0	0	0	0	0
Interest expense, operating	0	0	0 0 4 2	0	0
Other operating expenses	9,357	9,485	9,643	9,557	9,826

Table 14-1 - continued

# Real estate and rental and leasing companies — Balance statement and income statement

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005			
	millions of dollars							
Operating profit	2,591	2,770	2,796	2,648	2,883			
Interest and dividend revenue	573	597	639	609	614			
Interest expense on borrowing	1,419	1,480	1,504	1,597	1,599			
Gains/losses	245	302	236	354	254			
Profit before income tax	1,990	2,188	2,168	2,014	2,152			
Income tax	810	858	817	760	769			
Equity in affiliates' earnings	144	125	153	-24	83			
Profit before extraordinary gains	1,325	1,455	1,504	1,230	1,466			
Extraordinary gains	0	, 0	, 0	, 0	, 0			
Net profit	1,325	1,455	1,504	1,230	1,466			

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

<sup>-</sup> Figures may not add due to rounding.

**Table 14-2** Real estate and rental and leasing companies — Statement of changes in financial position, seasonally adjusted data and financial ratios

	Second	Third	Fourth	First	Second			
	quarter 2004	quarter 2004	quarter 2004	quarter 2005	quarter 2005			
	millions of dollars							
Statement of changes in financial position								
Cash from operating activities	1,258	2,904	2,503	3,354	2,246			
Net profit Non-cash items	1,879 -724	2,056 776	2,089 170	2,153 1,002	2,301 -235			
Depreciation, depletion and	-124	770	170	1,002	-200			
amortization	1,501	1,579	1,616	1,563	1,688			
Deferred income tax	203	179	106	187	159			
Working capital	411	-5 077	379	-92 257	19			
Other non-cash items	-2,839 103	-977 72	-1,932 245	-657 199	-2,102 180			
Prior period cash transactions  Cash from financing activities	<b>3,307</b>	-660	- <b>436</b>	1,026	<b>2,109</b>			
Increase in deposits	0,007	0	0	0	2,100			
Borrowings from banks	333	193	-174	-157	727			
Borrowings from affiliates	256	89	648	-43	224			
Other borrowings	1,293	96	-442	1,888	847			
Bankers' acceptances and paper	238	-28	-79	-150	-337			
Bonds and debentures Mortgages	-183 1,186	148 -94	168 -476	-301 2,389	227 787			
Other borrowings, not elsewhere	1,100	-34	-470	2,309	707			
classified	54	70	-56	-50	170			
Equity	1,424	-1,038	-468	-662	311			
Total cash available	4,564	2,244	2,067	4,380	4,356			
Applications								
Cash applied to investment activities	627	-680	-524	-438	335			
Investments in affiliates	423	-722	-414	-473	184			
Portfolio investments	88	44	-226	17	52			
Loans	116 47	-1 -1	116	18 23	100 49			
Mortgage loans Non-mortgage loans	47 69	-1 0	18 98	23 -4	50			
Cash applied to fixed assets	1,455	506	<b>257</b>	3,039	1,614			
Cash applied to dividends	912	911	1,256	899	929			
Total applications of cash	2,994	737	989	3,501	2,878			
Increase/decrease in cash	1,571	1,507	1,078	878	1,478			
Selected items, seasonally adjusted								
Operating revenue	13,494	13,673	13,943	14,111	14,419			
Operating profit	2,604	2,669	2,781	2,736	2,905			
Profit before extraordinary gains	1,325	1,455	1,504	1,230	1,466			
Net profit  Percentage change of selected items	1,325	1,455	1,504	1,230	1,466			
5 5	4.0	4.0	0.0	4.0	0.0			
Operating revenue (S.A.) Operating expenses (S.A.)	1.8	1.3	2.0	1.2	2.2			
Operating expenses (S.A.) Operating profit (S.A.)	1.6 2.3	1.0 2.5	1.4 4.2	1.9 -1.6	1.2 6.2			
Selected financial ratios								
Debt to equity (ratio)	2.269	2.282	2.228	2.156	2.105			
Profit margin (%)	19.3	19.5	19.9	19.4	20.2			
Return on equity (%)	9.7	10.6	10.8	8.5	9.7			
Return on capital employed (%)	5.1	5.5	5.6	5.2	5.6			

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- Figures may not add due to rounding.

Table 15-1

Professional, scientific and technical services — Balance sheet and income statement

	Second	Third	Fourth	First	Second
	quarter 2004	quarter 2004	quarter 2004	quarter 2005	quarter 2005
		millio	ons of dollars		
Balance sheet					
Total assets	85,514 A	86,067 A	88,223 A	86,576 A	85,625 A
Cash and deposits Accounts receivable and accrued revenue	12,364 17.404	12,423 17,397	12,746 17,699	12,559 17.782	12,495 17,466
Inventories	3,262	3,343	3,558	3,187	3,193
Investments and accounts with affiliates	18,213	18.344	18,960	17,635	17,815
Portfolio investments	10,004	10,216	10,470	10,550	10,460
Loans	1,580	1,577	1,593	1,615	1,602
Mortgage	614	612	621	635	626
Non-mortgage	965	965	973	980	976
Allowance for losses on investments and					
loans	0	0	0	0	0
Bank customers' liabilities under		_		_	
acceptances	0	0	0	0	0
Capital assets, net	11,644 11,044	11,685 11.083	11,904 11,294	11,772 11,476	11,173 11,421
Other assets Total liabilities	53,665	53,815	54,723	53,458	51,332
Deposits	0	0	0	0	0
Actuarial liabilities of insurers	Õ	Õ	ŏ	Õ	ŏ
Accounts payable and accrued liabilities	17,128	17,261	17,589	17,345	16,958
Loans and accounts with affiliates	15,263	15,180	15,384	15,107	14,878
Borrowings	15,722	15,489	15,856	15,635	15,361
Loans and overdrafts	9,503	9,232	9,500	9,235	9,190
From banks	5,174	4,900	5,021	4,601	4,555
From others	4,329	4,333	4,479	4,634	4,635
Bankers' acceptances and paper	718	719	728	780	790
Bonds and debentures	4,086 1,415	4,099 1,438	4,178 1,450	4,212 1,409	3,948 1,432
Mortgages Deferred income tax	691	1,436 744	780	690	606
Bank customers' liabilities under	031	7	700	030	000
acceptances	0	0	0	0	0
Other liabilities	4.861	5.140	5,114	4.681	3.529
Total, equity	31,849	32,252	33,500	33,118	34,293
Share capital	29,355	29,622	30,067	28,807	28,658
Unitholders' equity	0	0	0	0	0
Liability to policyholders	0	0	0	0	0
Contributed surplus and other	3,042	3,157	3,271	3,349	3,333
Retained earnings	-548	-527	162	962	2,302
Income statement					
Operating revenue	<b>20,188</b> B	19,873 B	<b>20,659</b> B	20,422 A	<b>20,658</b> B
Sales of goods and services	19,636	19,340	20,036	19,715	19,877
Premiums Annuity considerations	0 0	0 0	0 0	0	0 0
Annuity considerations Interest revenue, operating	0	0	0	0	0
Dividend revenue, operating	Ö	Ö	Ö	Ŏ	Ö
Gains on sale of securities and other	O	· ·	O	O .	U
assets	0	0	0	0	0
Other operating revenue	552	533	623	707	781
Operating expenses	19,726	19,395	20,038	19,904	20,001
Depreciation, depletion and amortization	704	713	723	670	677
Insurance claims incurred	0	0	0	0	0
Annuity claims incurred	0	0	0	0	0
Normal increase in actuarial liabilities	0	0	0	0	0
Interest expense, operating	0	0	0	0	0
Other operating expenses	19,022	18,682	19,315	19,234	19,324

Table 15-1 – continued

# Professional, scientific and technical services — Balance sheet and income statement

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005		
	millions of dollars						
Operating profit	461	479	621	518	657		
Interest and dividend revenue	242	243	265	240	245		
Interest expense on borrowing	261	255	263	250	246		
Gains/losses	216	240	254	254	234		
Profit before income tax	659	706	877	761	890		
Income tax	378	406	421	365	430		
Equity in affiliates' earnings	195	184	190	179	191		
Profit before extraordinary gains	476	485	646	575	651		
Extraordinary gains	-12	-15	-12	-12	-12		
Net profit	464	469	634	563	639		

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<sup>-</sup> Figures may not add due to rounding.

**Table 15-2** Professional, scientific and technical services — Statement of changes in financial position, seasonally adjusted data and financial ratios

	Second	Third	Fourth	First	Second			
	quarter 2004	quarter 2004	quarter 2004	quarter 2005	quarter 2005			
	millions of dollars							
Statement of changes in financial position								
Cash from operating activities	168	1,264	891	246	<b>-47</b>			
Net profit Non-cash items	659 -592	526 588	877 -36	668 -439	806 -909			
Depreciation, depletion and								
amortization	699	712	722	646	667			
Deferred income tax	21	31	21	6	-15			
Working capital Other non-cash items	-305 -1,007	42 -197	209 -988	-451 -640	-95 1,465-			
Prior period cash transactions	100	150	-900 49	-040 18	-1,405 55			
Cash from financing activities	795	-107	678	176	-209			
Increase in deposits	0	0	0	0	0			
Borrowings from banks	77	-95	66	-60	-11			
Borrowings from affiliates	-364	-78	85	-175	-232			
Other borrowings	705 10	7 1	231 8	26 42	-145 3			
Bankers' acceptances and paper Bonds and debentures	371	13	75	36	-8			
Mortgages	-37	16	13	-13	-128			
Other borrowings, not elsewhere	•							
classified	361	-23	135	-38	-12			
Equity	377	59	296	385	179			
otal cash available	963	1,157	1,568	423	-257			
Applications								
Cash applied to investment activities	95	34	390	-307	-206			
Investments in affiliates	143	-164	208	-466	-112			
Portfolio investments	-44	200	170	143	-89			
Loans Mortgage loans	-5 -2	-2 -2	12 4	16 6	-5 -2			
Non-mortgage loans	- <u>2</u> -2	- <u>-</u> 2 -1	8	10	-3			
Cash applied to fixed assets	-114	-17	49	-112	-473			
Cash applied to dividends	879	748	814	231	204			
Total applications of cash	860	765	1,253	-188	-475			
ncrease/decrease in cash	103	392	315	610	218			
Selected items, seasonally adjusted								
Operating revenue	20,188	19,873	20,659	20,422	20,658			
Operating profit	444	456	603	570	635			
Profit before extraordinary gains Net profit	476 464	485 469	646 634	575 563	651 639			
Percentage change of selected items								
Operating revenue (S.A.)	2.0	-1.6	4.0	-1.2	1.2			
Operating expenses (S.A.)	2.1	-1.7	3.3	-1.0	0.9			
Operating profit (S.A.)	-1.6	2.8	32.1	-5.4	11.4			
Selected financial ratios								
Debt to equity (ratio)	0.973	0.951	0.933	0.928	0.882			
Profit margin (%)	2.2	2.3	2.9	2.8	3.1			
Return on equity (%) Return on capital employed (%)	6.0 4.3	6.0 4.3	7.7 5.2	7.0 4.7	7.6 5.2			
Teturi on capital employed (70)	4.5	4.5	J.Z	4.1	3.2			

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

**Table 16-1** Administrative and support, waste management and remediation services — Balance sheet and income statement

	Second quarter	Third quarter	Fourth quarter	First quarter	Second quarter			
	2004	2004	2004	2005	2005			
	millions of dollars							
Balance sheet								
Total assets	38,431 B	38,552 B	40,067 B	40,513 B	40,752 B			
Cash and deposits Accounts receivable and accrued revenue	4,708 6,320	4,796 6.051	4,953 6,261	5,020 6.621	5,126 6,722			
Inventories	816	849	937	991	960			
Investments and accounts with affiliates	7,428	7,564	7,623	7,659	7,787			
Portfolio investments	2,965	3,017	3,134	3,136	3,172			
Loans	2,155	2,057	2,166	2,131	2,141			
Mortgage	428	432	449	452	453			
Non-mortgage	1,727	1,625	1,717	1,679	1,688			
Allowance for losses on investments and loans	0	0	0	0	0			
Bank customers' liabilities under	U	U	U	U	U			
acceptances	0	0	0	0	0			
Capital assets, net	9,799	9,869	10,297	10,465	10,397			
Other assets	4,239	4,349	4,696	4,490	4,447			
Total liabilities	26,865	26,937	28,158	28,081	28,218			
Deposits	0	0	0	0	0			
Actuarial liabilities of insurers Accounts payable and accrued liabilities	0 6,350	0 5.997	0 6,179	0 6.159	0 6,272			
Loans and accounts with affiliates	9,704	9,831	9,967	10,089	10,261			
Borrowings	7,637	7,691	8,270	8,303	8,200			
Loans and overdrafts	4,654	4,680	5,146	5,286	5,226			
From banks	3,111	3,067	3,390	3,613	3,626			
From others	1,543	1,612	1,756	1,67 <u>4</u>	1,600			
Bankers' acceptances and paper	113	114	118	117	118			
Bonds and debentures	1,146 1,724	1,160 1,737	1,371 1,635	1,270 1,630	1,214 1,642			
Mortgages Deferred income tax	404	477	474	502	511			
Bank customers' liabilities under	707	711	717	302	311			
acceptances	0	0	0	0	0			
Other liabilities	2,771	2,941	3,267	3,027	2,973			
Total, equity	11,566	11,616	11,909	12,432	12,535			
Share capital	6,108	6,340	6,394	6,396	6,407			
Unitholders' equity	0	0	0	0	0			
Liability to policyholders Contributed surplus and other	0 1,074	0 1,095	0 1,230	0 1,180	0 1,214			
Retained earnings	4,384	4,181	4,285	4,856	4,914			
Income statement	1,001	1,101	1,200	1,000	1,011			
Operating revenue	12,468 B	12,339 B	12.974 B	13,583 B	14,104 B			
Sales of goods and services	12,157	12,001	12,645	13,263	13,786			
Premiums	0	0	0	0	0			
Annuity considerations	0	0	0	0	0			
Interest revenue, operating	0	0	0	0	0			
Dividend revenue, operating	0	0	0	0	0			
Gains on sale of securities and other	•	•	•	•	•			
assets	0 310	0 337	0 329	0 320	0			
Other operating revenue Operating expenses	11,811	11, <b>791</b>	12,362	13,007	317 <b>13,492</b>			
Depreciation, depletion and amortization	359	367	384	400	420			
Insurance claims incurred	0	0	0	0	0			
Annuity claims incurred	0	0	0	Ō	0			
Normal increase in actuarial liabilities	0	0	0	0	0			
Interest expense, operating	0	0	0	0	0			
Other operating expenses	11,452	11,424	11,979	12,607	13,072			

Table 16-1 – continued

# Administrative and support, waste management and remediation services — Balance sheet and income statement

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005		
	millions of dollars						
Operating profit	657	548	612	576	612		
Interest and dividend revenue	146	151	151	159	164		
Interest expense on borrowing	161	189	205	204	197		
Gains/losses	-9	31	59	75	47		
Profit before income tax	632	540	616	606	626		
Income tax	181	164	204	179	187		
Equity in affiliates' earnings	52	53	52	54	47		
Profit before extraordinary gains	503	429	464	481	486		
Extraordinary gains	13	13	14	62	15		
Net profit	516	443	478	543	500		

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

<sup>-</sup> Figures may not add due to rounding.

**Table 16-2** Administrative and support, waste management and remediation services — Statement of changes in financial position, seasonally adjusted data and financial ratios

	Second quarter	Third quarter	Fourth quarter	First quarter	Second quarter			
	2004	2004	2004	2005	2005			
_	millions of dollars							
Statement of changes in financial position								
Cash from operating activities	647	743	<b>753</b>	307	808			
Net profit Non-cash items	516 85	444 246	468 256	546 -273	497 296			
Depreciation, depletion and								
amortization	356	366	379	383	419			
Deferred income tax	0	13	5	12	20			
Working capital Other non-cash items	-277 5	-86 -47	35 -163	-120 -547	33 -176			
Prior period cash transactions	47	53	30	33	16			
Cash from financing activities	462	166	695	-433	41			
Increase in deposits	0	0	0	0	0			
Borrowings from banks	231	-37	237	-88	-14			
Borrowings from affiliates	75	3	-1	-38	126			
Other borrowings Bankers' acceptances and paper	5 2	79 1	303 3	-242 -1	-97 1			
Bonds and debentures	-21	14	211	-1 -169	-55			
Mortgages	40	-2	-52	-13	19			
Other borrowings, not elsewhere	•		-	•				
classified	-16	66	140	-58	-61			
Equity	151	120	157	-66	25			
Total cash available	1,109	909	1,449	-126	849			
Applications								
Cash applied to investment activities	-20	-43	320	-385	100			
Investments in affiliates	58	-62	100	-270	53			
Portfolio investments Loans	-80 2	41 -23	115 105	-64 -51	26 21			
Mortgage loans	8	-23 4	13	-51 -5	4			
Non-mortgage loans	-6	-26	92	-46	17			
Cash applied to fixed assets	104	32	207	-119	-98			
Cash applied to dividends	405	430	508	447	465			
Total applications of cash	489	419	1,035	-57	467			
Increase/decrease in cash	621	490	414	-69	382			
Selected items, seasonally adjusted								
Operating revenue	12,087	12,341	13,081	13,793	13,693			
Operating profit	519 503	591	686	606	502			
Profit before extraordinary gains Net profit	503 516	429 443	464 478	481 543	486 500			
Percentage change of selected items								
Operating revenue (S.A.)	-0.4	2.1	6.0	5.4	-0.7			
Operating expenses (S.A.)	-0.3	1.6	5.5	6.4	0.0			
Operating profit (S.A.)	-2.8	13.9	16.0	-11.7	-17.1			
Selected financial ratios								
Debt to equity (ratio)	1.499	1.508	1.531	1.479	1.473			
Profit margin (%)	4.3	4.8	5.2	4.4	3.7			
Return on equity (%) Return on capital employed (%)	17.4 8.5	14.8 7.7	15.6 8.0	15.5 8.2	15.5 8.1			
Return on capital employed (%)	0.0	1.1	0.0	0.2	0.1			

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- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 17-1

Educational, healthcare and social assistance services — Balance sheet and income statement

	Second quarter	Third quarter	Fourth quarter	First quarter	Second quarter
	2004	2004 millio	2004 ons of dollars	2005	2005
Balance sheet		millic	ons of dollars		
Total assets	<b>25,835</b> B	<b>25,576</b> B	<b>25,908</b> B	<b>25,858</b> <sup>A</sup>	26,273 A
Cash and deposits	3,289	3,300	3,349	3,221	3,262
Accounts receivable and accrued revenue	2,090	2,060	2,071	2,104	2,141
Inventories	500	507	506	520	540
Investments and accounts with affiliates	4,085	3,785	3,845	3,720	3,801
Portfolio investments	3,250	3,134	3,162	3,191	3,231
Loans	696	704	710	715	721
Mortgage	331	335	337	340	344
Non-mortgage	365	369	372	375	377
Allowance for losses on investments and	0	0	0	0	0
loans Bank customers' liabilities under	U	U	U	U	U
acceptances	0	0	0	0	0
Capital assets, net	9,694	9,777	9,923	10,012	10,212
Other assets	2,231	2,309	2,342	2,375	2,365
Total liabilities	14,394	14,350	14,338	14,486	14,581
Deposits	0	0	0	0	0
Actuarial liabilities of insurers	0	0	0	0	0
Accounts payable and accrued liabilities	3,234	3,218	3,246	3,328	3,380
Loans and accounts with affiliates	2,095	2,144	2,094	2,038	2,081
Borrowings	8,186	8,281	8,411	8,572	8,675
Loans and overdrafts	2,153	2,140	2,217	2,313	2,408
From banks	1,018	992	1,064	1,122	1,214
From others	1,136	1,148	1,153	1,191	1,194
Bankers' acceptances and paper	620	627	619 644	610 648	619 657
Bonds and debentures Mortgages	632 4.781	639 4,875	4,931	5,002	4,992
Deferred income tax	-64	-66	-65	3,002	4,992
Bank customers' liabilities under	-04	-00	-00	7	2
acceptances	0	0	0	0	0
Other liabilities	942	773	652	543	443
Total, equity	11,441	11,226	11,571	11,372	11,692
Share capital	4,923	4,212	4,273	4,282	4,290
Unitholders' equity	0	, O	, O	, O	0
Liability to policyholders	0	0	0	0	0
Contributed surplus and other	654	642	640	642	653
Retained earnings	5,864	6,373	6,659	6,449	6,749
Income statement					
Operating revenue	6,414 <sup>C</sup>	6,307 <sup>℃</sup>	<b>6,487</b> <sup>B</sup>	<b>6,564</b> <sup>B</sup>	6,621 B
Sales of goods and services	6,103	6,011	6,190	6,251	6,286
Premiums	0	0	0	0	0
Annuity considerations	0	0	0	0	0
Interest revenue, operating	0	0	0	0	0
Dividend revenue, operating	0	0	0	0	0
Gains on sale of securities and other assets	0 311	0 297	0 298	0	0
Other operating revenue	5,654	5,5 <b>67</b>	5,716	313 <b>5,817</b>	336 <b>5,855</b>
Operating expenses Depreciation, depletion and amortization	<b>3,654</b> 274	<b>3,367</b> 270	285	<b>3,617</b> 296	<b>3,033</b> 295
Insurance claims incurred	0	0	203	290	293
Annuity claims incurred	Ö	Ö	Ö	Ö	ő
Normal increase in actuarial liabilities	ŏ	Ŏ	Ŏ	ŏ	ŏ
Interest expense, operating	Ö	Ö	Ö	Ö	Ö
Other operating expenses	5,380	5,297	5,431	5,520	5,560
. • •	•	•	•	•	•

Table 17-1 – continued

## Educational, healthcare and social assistance services — Balance sheet and income statement

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005
		milli	ons of dollars		
Operating profit	760	741	771	747	766
Interest and dividend revenue	44	42	43	44	44
Interest expense on borrowing	133	135	137	138	140
Gains/losses	25	23	22	60	24
Profit before income tax	695	670	699	713	694
Income tax	184	179	190	186	184
Equity in affiliates' earnings	28	28	28	29	29
Profit before extraordinary gains	540	519	536	555	539
Extraordinary gains	0	0	0	0	0
Net profit	540	519	537	555	539

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

<sup>-</sup> Figures may not add due to rounding.

Table 17-2

Educational, healthcare and social assistance services — Statement of changes in financial position, seasonally adjusted data and financial ratios

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005
		milli	ons of dollars		
Statement of changes in financial position					
Cash from operating activities	488	415	476 551	387	562
Net profit Non-cash items	554 38	534 -118	551 -91	561 -174	559 -2
Depreciation, depletion and	00	110	01	17-7	_
amortization	205	201	216	220	226
Deferred income tax	1	-1	0	0	0
Working capital		-27	24	15	-9
Other non-cash items	-176	-291	-331	-409	-219
Prior period cash transactions	-104	0	16	-1	5
cash from financing activities Increase in deposits	<b>192</b> 0	<b>167</b> 0	<b>114</b> 0	<b>14</b> 0	<b>179</b> 0
Borrowings from banks	6	-20	-21	61	73
Borrowings from affiliates	36	88	-37	32	41
Other borrowings	107	83	76	-109	1
Bankers' acceptances and					
paper .	8	7	-8	-10	7
Bonds and debentures	0	7	6	3	8
Mortgages	76	58	72	-91	-9
Other borrowings, not					_
elsewhere classified	22	11	6	-10	-5
Equity otal cash available	43 <b>680</b>	17 <b>583</b>	96 <b>591</b>	31 <b>401</b>	63 <b>741</b>
	000	503	591	401	741
Applications					
Cash applied to investment					
activities	78	-10	72	-5	66
Investments in affiliates	12	-41	37	-52	25
Portfolio investments	59	23	29	40	36
Loans	7 3	8 4	6 3	6 3	6 4
Mortgage loans Non-mortgage loans	3 4	4	3 3	3 3	2
Cash applied to fixed assets	31	73	-24	60	143
Cash applied to dividends	258	244	242	266	287
otal applications of cash	366	307	290	321	495
ncrease/decrease in cash	314	276	300	81	246
elected items, seasonally adjusted					
Operating revenue	6,392	6,402	6,521	6.496	6,586
perating profit	760	741	771	747	766
rofit before extraordinary gains	540	519	536	555	539
et profit	540	519	537	555	539
ercentage change of selected items					
Increting revenue (C.A.)	2.2	0.2	1.0	0.4	1.4
Operating revenue (S.A.) Operating expenses (S.A.)	2.2 1.6	0.2	1.9 1.6	-0.4 0.0	1.4 1.2
perating expenses (S.A.)	6.2	-2.5	4.1	-3.1	2.5
elected financial ratios	0.2	2.0		0.1	2.0
	0.000	0.000	0.000	0.000	0.000
ebt to equity (ratio)	0.899	0.929	0.908	0.933	0.920
rofit margin (%) teturn on equity (%)	11.9 18.9	11.6 18.5	11.8 18.6	11.5 19.5	11.6 18.4
	11.8	10.5	11.5	12.1	11.4
Return on capital employed (%)					

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apply to certain industries will be shown with zero values.
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<sup>-</sup> Figures may not add due to rounding.

**Table 18-1** Arts, entertainment and recreation — Balance sheet and income statement

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005
	2004		ons of dollars	2005	2005
Balance sheet					
Total assets	<b>14,007</b> B	14,197 B	14,189 B	14,136 B	<b>14,258</b> B
Cash and deposits	1,119	1,121	1,145	1,224	1,253
Accounts receivable and accrued revenue	878	1,007	993	887	928
Inventories	504	528	439	416	419
Investments and accounts with affiliates	3,012	2,977	2,987	3,048	3,081
Portfolio investments	660	678	662	631	617
Loans	240	242	244	245	246
Mortgage	117	118	119	119	120
Non-mortgage	123	124	125	125	126
Allowance for losses on investments and	0	0	0	0	0
loans Bank customers' liabilities under	0	0	0	0	U
	0	0	0	0	0
acceptances	6,534	6,588	6,758	6.751	0 6,814
Capital assets, net Other assets	1,062	1,055	962	934	900
Total liabilities	10,849	11,055 11,074	11,062	10,8 <b>26</b>	10,975
Deposits	0	0	0	0	10,975
Actuarial liabilities of insurers	0	0	0	0	0
Accounts payable and accrued liabilities	1,614	1,630	1,650	1,621	1,633
Loans and accounts with affiliates	3,335	3,610	3,502	3,121	3,139
Borrowings	5,002	5,041	5,036	5,139	5,183
Loans and overdrafts	3,413	3,364	3,417	3,132	3.160
From banks	2,374	2.319	2,331	2,102	2.123
From others	1,039	1,045	1,085	1,030	1,037
Bankers' acceptances and paper	168	167	170	181	182
Bonds and debentures	608	677	604	1,036	1,042
Mortgages	814	832	846	791	800
Deferred income tax	209	214	226	230	232
Bank customers' liabilities under					
acceptances	0	0	0	0	0
Other liabilities	690	579	647	714	788
Total, equity	3,158	3,123	3,128	3,309	3,283
Share capital	3,027	3,156	3,215	3,328	3,344
Unitholders' equity	0	0	0	0	0
Liability to policyholders	0	0	0	0	0
Contributed surplus and other	829 -699	827 -860	718 -805	806 -824	802 -864
Retained earnings Income statement	-099	-800	-805	-024	-004
Operating revenue	<b>2,722</b> A	<b>2.846</b> A	<b>2,832</b> B	2,579 B	<b>2,663</b> B
Sales of goods and services	2,650	2,790	2,775	2,480	2,557
Premiums	2,030	0	2,773	2,400	2,337
Annuity considerations	Ö	Ŏ	Ŏ	Ö	ő
Interest revenue, operating	Ö	Ö	Ö	Ö	Ŏ
Dividend revenue, operating	Ö	Õ	Ö	Ö	Õ
Gains on sale of securities and other	· ·	· ·	· ·	·	· ·
assets	0	0	0	0	0
Other operating revenue	72	56	57	99	106
Operating expenses	2,630	2,749	2,762	2,524	2,593
Depreciation, depletion and amortization	163	162	162	158	156
Insurance claims incurred	0	0	0	0	0
Annuity claims incurred	0	Ō	Ō	Ō	0
Normal increase in actuarial liabilities	0	0	0	0	0
Internal company constituti	0	0	0	0	0
Interest expense, operating Other operating expenses	2,467	2,587	2,600	2,366	2,436

Table 18-1 – continued

### Arts, entertainment and recreation — Balance sheet and income statement

	Second	Third	Fourth	First	Second
	quarter	quarter	quarter	quarter	quarter
	2004	2004	2004	2005	2005
		milli	ions of dollars		
Operating profit Interest and dividend revenue Interest expense on borrowing	<b>92</b>	<b>97</b>	<b>70</b>	<b>55</b>	<b>70</b>
	45	23	24	22	21
	84	88	87	79	79
Gains/losses Profit before income tax	-100	5	2	1	0
	<b>-47</b>	<b>37</b>	<b>9</b>	-1	<b>13</b>
Income tax Equity in affiliates' earnings Profit before extraordinary gains	45	44	33	18	12
	11	11	10	3	3
	<b>-82</b>	<b>4</b>	<b>-14</b>	<b>-17</b>	<b>4</b>
Extraordinary gains Net profit	0	0	0	0	0
	<b>-82</b>	<b>4</b>	<b>-14</b>	<b>-17</b>	<b>4</b>

#### Notes

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<sup>-</sup> Figures may not add due to rounding.

**Table 18-2** Arts, entertainment and recreation — Statement of changes in financial position, seasonally adjusted data and financial ratios

	Second quarter	Third quarter	Fourth quarter	First quarter	Second quarter			
	2004	2004	2004	2005	2005			
	millions of dollars							
Statement of changes in financial position								
Cash from operating activities  Net profit	<b>119</b> -83	-97 <b>4</b> 4	<b>1,030</b> -14	<b>405</b> -17	176 4			
Non-cash items Depreciation, depletion and	219	-921	1,064	388	175			
amortization  Deferred income tax	162	161 2	162	158	156			
Working capital	1 -49	-133	2 -15	3 91	2 -9			
Other non-cash items	105	-951	915	136	25			
Prior period cash transactions	-17	-57	-20	33	-2			
Cash from financing activities	-52	1,195	-811	87	88			
Increase in deposits	0	0	0	0	0			
Borrowings from banks	-59	-49 275	8	42	18			
Borrowings from affiliates Other borrowings	42 -69	275 898	-12 -834	-79 90	26 22			
Bankers' acceptances and paper	20	090	3	11	1			
Bonds and debentures	-8	869	-873	133	6			
Mortgages	-17	22	-1	-42	8			
Other borrowings, not elsewhere								
classified	-63	7	37	-10	8			
Equity	35	72	28	34	21			
otal cash available	67	222	220	492	264			
Applications								
Cash applied to investment activities	-138	-22	-25	51	-2			
Investments in affiliates	-87	-43	-10	76	11			
Portfolio investments	-48	18	-15	-27	-14			
Loans	-2 -1	2 1	1	2	1			
Mortgage loans	-1 -1	1	1 1	1 1	1			
Non-mortgage loans Cash applied to fixed assets	18	117	97	214	96			
Cash applied to dividends	95	94	86	38	38			
Total applications of cash	-24	189	158	303	131			
ncrease/decrease in cash	91	33	62	189	133			
Selected items, seasonally adjusted								
Operating revenue	2,690	2,829	2,824	2,691	2,672			
Operating profit	92	97	70	55	70			
Profit before extraordinary gains	-82	4	-14	-17	4			
Net profit	-82	4	-14	-17	4			
Percentage change of selected items								
Operating revenue (S.A.)	4.0	5.2	-0.2	-4.7	-0.7			
Operating expenses (S.A.)	3.3	5.1	0.8	-4.3 20.0	-1.3			
Operating profit (S.A.)	27.3	5.6	-28.3	-20.9	27.2			
Selected financial ratios	2.242	0.770	0.700	0.400	0.505			
Debt to equity (ratio)	2.640	2.770	2.730	2.496	2.535			
Profit margin (%) Return on equity (%)	3.4 -10.3	3.4 0.6	2.5 -1.8	2.0 -2.0	2.6 0.4			
Return on equity (%) Return on capital employed (%)	-10.3 -0.5	2.6	-1.6 1.9	-2.0 1.3	2.1			
totam on capital employed (70)	-0.5	2.0	1.3	1.5	۷.۱			

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- Figures may not add due to rounding.

Table 19-1

Accomodation and food services — Balance sheet and income statement

	Second	Third	Fourth	First	Second
	quarter	quarter	guarter	quarter	quarter
	2004	2004	2004	2005	2005
		milli	ons of dollars		
Balance sheet					
Total assets	<b>42,868</b> B	<b>43,149</b> A	<b>43,719</b> B	<b>43,733</b> A	<b>43,839</b> A
Cash and deposits	3,073	3,173	3,350	3,285	3,279
Accounts receivable and accrued revenue Inventories	1,890	2,088 1,126	2,065	2,177 1,123	2,199 1,134
Investments and accounts with affiliates	1,112 7.219	7,241	1,124 7,332	1,123 7,499	7,514
Portfolio investments	1,109	1,114	1,143	1,133	1,136
Loans	701	710	716	754	756
Mortgage	419	424	427	427	428
Non-mortgage	282	286	288	327	328
Allowance for losses on investments and	•	•	•	•	•
loans Bank customers' liabilities under	0	0	0	0	0
acceptances	0	0	0	0	0
Capital assets, net	24.436	24.360	24,585	23.986	23,888
Other assets	3,329	3,338	3,404	3,777	3,932
Total liabilities	34,441	34,692	35,052	35,148	35,498
Deposits	0	0	0	0	0
Actuarial liabilities of insurers Accounts payable and accrued liabilities	0 4,723	0 4,818	0 4,838	0 4,851	0 4,830
Loans and accounts with affiliates	12,589	12,534	4,636 12,447	11,765	11,710
Borrowings	14,938	14,960	15,226	15,778	15,875
Loans and overdrafts	6,518	6,573	6,776	7,191	7,197
From banks	3,150	3,207	3,380	3,528	3,583
From others	3,368	3,366	3,396	3,663	3,614
Bankers' acceptances and paper Bonds and debentures	596	572 2.552	579 2.576	574	575 2 691
Mortgages	2,875 4,949	2,552 5,262	2,576 5,295	2,669 5,343	2,681 5,421
Deferred income tax	360	369	363	388	391
Bank customers' liabilities under					
acceptances	0	0	0	0	0
Other liabilities	1,831	2,011	2,178	2,366	2,692
Total, equity	8,427	8,457	8,667	8,585	8,340
Share capital	6,608 0	6,598 0	6,605 0	7,023 0	7,037 0
Unitholders' equity Liability to policyholders	0	0	0	0	0
Contributed surplus and other	1,374	1,473	1,547	1,535	1,543
Retained earnings	445	387	516	27	-240
Income statement					
Operating revenue	<b>12,622</b> B	12,890 B	<b>12,828</b> B	12,125 A	<b>12,430</b> A
Sales of goods and services	12,150	12,433	12,383	11,639	11,927
Premiums	0 0	0	0	0	0 0
Annuity considerations Interest revenue, operating	0	0	0	0	0
Dividend revenue, operating	0	0	0	0	0
Gains on sale of securities and other	-	-	-	_	_
assets	0	0	0	0	0
Other operating revenue	472	458	445	487	502
Operating expenses	12,341	12,318	12,318	12,003	12,194
Depreciation, depletion and amortization Insurance claims incurred	543 0	548 0	554 0	567 0	578 0
Annuity claims incurred	0	0	0	0	0
Normal increase in actuarial liabilities	0	0	0	0	0
Interest expense, operating	0	0	0	Ō	Ō
Other operating expenses	11,798	11,770	11,764	11,436	11,616

Table 19-1 – continued

### Accomodation and food services — Balance sheet and income statement

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005
		milli	ons of dollars		
Operating profit	282	572	511	122	236
Interest and dividend revenue	42	43	48	41	44
Interest expense on borrowing	354	368	366	351	356
Gains/losses	-16	91	-3	-1	-1
Profit before income tax	-47	339	190	-189	-77
Income tax	48	94	75	62	58
Equity in affiliates' earnings	19	3	5	12	12
Profit before extraordinary gains	-75	248	120	-240	-124
Extraordinary gains	0	0	0	0	0
Net profit	-75	248	120	-240	-124

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<sup>-</sup> Figures may not add due to rounding.

**Table 19-2** Accomodation and food services — Statement of changes in financial position, seasonally adjusted data and financial

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005
_		milli	ions of dollars		
Statement of changes in financial position					
Cash from operating activities	616	777	846	492	649
Net profit Non-cash items	-82 620	248 446	120 632	-255 625	-124 679
Depreciation, depletion and	020		332	020	0.0
amortization	540	548	554	531	577
Deferred income tax	4	22	-14	-1	<u>-1</u>
Working capital	240	-105	67	9	-17
Other non-cash items	-164 77	-19 83	25 94	87 122	120 94
Prior period cash transactions  Cash from financing activities	334	242	27 <b>6</b>	15	111
Increase in deposits	0	0	0	0	0
Borrowings from banks	-219	80	161	-17	17
Borrowings from affiliates	-260	8	28	-122	-29
Other borrowings	707	28	61	104	76
Bankers' acceptances and paper	78	-22	5	-2	2
Bonds and debentures	322	-313	16	99 31	17 95
Mortgages Other borrowings, not elsewhere	133	355	7	31	95
classified	174	7	34	-24	-38
Equity	106	126	25	50	47
Total cash available	950	1,018	1,122	507	760
Applications					
Cash applied to investment activities	260	107	91	96	29
Investments in affiliates	139	85	63	111	19
Portfolio investments	<u>5</u> 0	11	24	-1	6
Loans	71	12	3	-14	4
Mortgage loans	70 2	8 4	1 2	-13 -1	2
Non-mortgage loans Cash applied to fixed assets	- <b>2</b>	114	98	-445	1 <b>20</b>
Cash applied to dividends	201	198	216	95	108
Total applications of cash	460	419	405	-254	157
Increase/decrease in cash	490	600	718	761	603
Selected items, seasonally adjusted					
Operating revenue	12,703	12,589	12,799	12,470	12,517
Operating profit	365	345	440	355	325
Profit before extraordinary gains	-15	45	68	-29	-59
Net profit	-15	45	68	-29	-59
Percentage change of selected items					
Operating revenue (S.A.)	2.8	-0.9	1.7	-2.6	0.4
Operating expenses (S.A.) Operating profit (S.A.)	2.6 9.8	-0.8 -5.5	0.9 27.5	-2.0 -19.1	0.6 -8.5
Selected financial ratios					
Debt to equity (ratio)	3.266	3.251	3.193	3.208	3.307
Profit margin (%)	2.9	2.7	3.4	2.8	2.6
Return on equity (%)	-0.7	2.1	3.1	-1.4	-2.8
Return on capital employed (%)	2.7	3.3	3.7	2.8	2.4

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

**Table 20-1** Repair, maintenance and personal services — Balance sheet and income statement

	Second quarter	Third quarter	Fourth quarter	First quarter	Second quarter
	2004	2004	2004	2005	2005
		millio	ons of dollars		
Balance sheet					
Total assets	19,106 A	19,360 A	19,582 A	19,572 A	19,721 B
Cash and deposits Accounts receivable and accrued revenue	1,686 2,258	1,708 2.459	1,724 2.494	1,744 2.506	1,754 2,583
Inventories	2,256	2,459 2,146	2,494 2,156	2,300	2,148
Investments and accounts with affiliates	4,337	4,334	4.358	4,284	4,331
Portfolio investments	511	493	563	572	564
Loans	317	320	340	350	349
Mortgage	171	171	173	174	175
Non-mortgage	146	149	167	175	173
Allowance for losses on investments and					
loans	0	0	0	0	0
Bank customers' liabilities under		_	_	_	_
acceptances	0	0	0	0	0
Capital assets, net	5,679	5,701	5,708	5,652	5,634
Other assets Total liabilities	2,208	2,200	2,238	2,314	2,358
Deposits	<b>11,488</b> 0	<b>11,435</b> 0	<b>11,295</b> 0	<b>11,271</b> 0	<b>11,140</b> 0
Actuarial liabilities of insurers	0	0	0	0	0
Accounts payable and accrued liabilities	2,813	2.983	3.003	2,986	3,108
Loans and accounts with affiliates	3,100	3,123	3,076	3,380	3,375
Borrowings	4,106	4,151	4,220	4,226	4,212
Loans and overdrafts	3,078	3,113	3,178	3,181	3,162
From banks	1,523	1,546	1,519	1,509	1,504
From others	1,555	1,566	1,660	1,672	1,658
Bankers' acceptances and paper	22	27	24	22	22
Bonds and debentures	342	343	347	352	353
Mortgages	665 -4	668	672 -14	672	675 -7
Deferred income tax Bank customers' liabilities under	-4	-13	-14	-5	-1
acceptances	0	0	0	0	0
Other liabilities	1.473	1,192	1.009	684	451
Total, equity	7,618	7,925	8,287	8,300	8,581
Share capital	3,877	3,876	3,947	3,890	3,949
Unitholders' equity	0	0	0	0	0
Liability to policyholders	0	0	0	0	0
Contributed surplus and other	302	293	280	331	306
Retained earnings	3,439	3,755	4,060	4,079	4,326
Income statement					
Operating revenue	6,626 A	6,649 B	<b>6,873</b> <sup>B</sup>	6,746 B	<b>6,983</b> <sup>C</sup>
Sales of goods and services	6,471	6,502	6,726	6,592	6,830
Premiums	0	0	0	0	0
Annuity considerations	0 0	0	0	0	0
Interest revenue, operating	0	0 0	0 0	0 0	0 0
Gains on sale of securities and other	U	U	U	U	U
assets	0	0	0	0	0
Other operating revenue	155	147	146	155	153
Operating expenses	6,319	6,308	6,490	6,374	6,598
Depreciation, depletion and amortization	226	220	219	222	223
Insurance claims incurred	0	0	0	0	0
Annuity claims incurred	0	Ō	Ō	Ō	0
Normal increase in actuarial liabilities	0	0	0	0	0
Interest expense, operating	0	0	0	0	0
Other operating expenses	6,093	6,088	6,271	6,152	6,375

Table 20-1 - continued

### Repair, maintenance and personal services — Balance sheet and income statement

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005
		milli	ons of dollars		
Operating profit	307	341	382	372	385
Interest and dividend revenue	48	49	52	26	26
Interest expense on borrowing	92	89	90	91	93
Gains/losses	37	31	33	31	30
Profit before income tax	300	332	377	338	349
Income tax	74	72	81	82	94
Equity in affiliates' earnings	2	2	2	1	2
Profit before extraordinary gains	228	261	298	257	256
Extraordinary gains	1	1	1	0	0
Net profit	228	262	299	257	256

#### Notes

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

<sup>-</sup> Figures may not add due to rounding.

**Table 20-2** Repair, maintenance and personal services — Statement of changes in financial position, seasonally adjusted data and financial ratios

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005
		mill	ions of dollars		
Statement of changes in financial position					
Cash from operating activities Net profit	<b>77</b> 288	<b>80</b> 321	<b>110</b> 387	<b>38</b> 305	<b>171</b> 316
Non-cash items	-176	-221	-260	-239	-135
Depreciation, depletion and	-170	-221	-200	-200	-100
amortization	226	219	219	222	223
Deferred income tax	-26	-28	-23	5	1
Working capital	-36	-45	-42	-8	14
Other non-cash items	-340	-368	-414	-457	-372
Prior period cash transactions	-35	-21	-17	-28	-11
Cash from financing activities	-9	47	98	209	94
Increase in deposits	0 -41	0 32	0 -21	0 -7	0 8
Borrowings from banks Borrowings from affiliates	-41 47	32 7	-21 -39	-7 257	o 21
Other borrowings	-27	ó	83	20	0
Bankers' acceptances and paper	-4	-9	-3	0	Ö
Bonds and debentures	-3	2	3	5	2
Mortgages	-3	3	5	6	3
Other borrowings, not elsewhere					
classified	-17	4	77	9	-5
Equity	11	8	75	-61	66
Total cash available	68	127	208	247	265
Applications					
ash applied to investment activities	25	-9	38	-56	69
Investments in affiliates	17	6	29	-61	65
Portfolio investments	9	-17	5	1	2
Loans	-2	2	3	4	2
Mortgage loans	-1	1	1	2	1
Non-mortgage loans	-1 <b>-72</b>	1 <b>11</b>	1 <b>23</b>	3 <b>17</b>	1 -3
Cash applied to fixed assets Cash applied to dividends	-72 112	105	105	102	-3 103
otal applied to dividends	65	107	166	63	168
ncrease/decrease in cash	4	19	43	184	97
selected items, seasonally adjusted					
Operating revenue	6,512	6,730	6,775	6,895	6,903
perating profit	307	341	382	372	385
Profit before extraordinary gains	228	261	298	257	256
et profit	228	262	299	257	256
ercentage change of selected items					
Operating revenue (S.A.)	1.5	3.4	0.7	1.8	0.1
perating expenses (S.A.)	0.5	3.0	0.1	2.0	-0.1
perating profit (S.A.)	27.0	11.2	12.0	-2.7	3.5
elected financial ratios					
ebt to equity (ratio)	0.946	0.918	0.880	0.916	0.884
rofit margin (%)	4.7	5.1	5.6	5.4	5.6
Return on equity (%)	12.0	13.2	14.4	12.4	12.0
Return on capital employed (%)	7.9	8.6	9.4	8.4	8.3

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 21-1

Total, finance and insurance industries — Balance sheet and income statement

	Second	Third	Fourth	First	Second
	quarter	quarter	quarter	quarter	quarter
	2004	2004	2004	2005	2005
		milli	ions of dollars		
Balance sheet					
Total assets	2,103,660 A	<b>2,123,097</b> A	2,215,440 A	2,254,882 A	<b>2,317,252</b> A
Cash and deposits	42,049	39,796	46,970	55,004	53,195
Accounts receivable and accrued revenue	50,818	50,558	50,756	53,598	55,108
Inventories	0	0	0	0	0
Investments and accounts with affiliates Portfolio investments	216,096 506,586	214,312 509,679	213,906 537,003	216,519 547,000	224,065 567,060
Loans	1,052,457	1,069,652	1,091,614	1,108,862	1,140,790
Mortgage	505,612	516,407	524,293	529,388	541,956
Non-mortgage	546,845	553,246	567,322	579,474	598,834
Allowance for losses on investments and	0.0,0.0	333,2.3	00.,022	0.0,	355,55
loans	-12,320	-11,754	-11,133	-10,999	-10,793
Bank customers' liabilities under	,	,	,	,	,
acceptances	35,108	33,809	33,634	35,319	36,083
Capital assets, net	38,794	38,975	39,051	39,539	40,848
Other assets	174,072	178,070	213,638	210,039	210,897
Total liabilities	1,829,382	1,844,724	1,932,865	1,964,466	2,016,952
Deposits	1,034,705	1,055,315	1,079,614	1,108,159	1,137,976
Actuarial liabilities of insurers	146,630	147,015	148,395	149,381	150,449
Accounts payable and accrued liabilities	96,264	99,907	99,946	102,109	102,062
Loans and accounts with affiliates Borrowings	68,862 121,508	66,959 124,134	69,778 123,450	71,035 124,032	73,019 127,905
Loans and overdrafts	21,254	22,221	21,910	22,393	23,342
From banks	5,499	5,708	5,724	5,626	5,883
From others	15,754	16,513	16,186	16,768	17,459
Bankers' acceptances and paper	19,526	19,003	18,456	17,977	17,694
Bonds and debentures	77,159	79,548	79,404	79,942	82,999
Mortgages	3,570	3,363	3,680	3,719	3,870
Deferred income tax	6,828	6,815	6,329	6,069	6,126
Bank customers' liabilities under					
acceptances	35,108	33,809	33,635	35,319	36,083
Other liabilities	319,477	310,768	371,718	368,362	383,332
Total, equity	274,278	278,373	282,575	290,416	300,300
Share capital	110,137	109,936	112,366	116,250	116,939
Unitholders' equity	0 0	0 0	0 0	0 0	0 0
Liability to policyholders	20.081	21.093	20.955	21,049	22,099
Contributed surplus and other Retained earnings	144,060	147,344	149,254	153,117	161,263
Income statement					
Operating revenue	<b>56,898</b> A	<b>56,485</b> A	<b>58,706</b> A	60,163 A	<b>59,854</b> A
Sales of goods and services	12,714	12,201	12,339	12,714	12,807
Premiums	14,432	14,475	14,602	14,547	14,535
Annuity considerations	1,443	1,261	2,006	2,248	2,142
Interest revenue, operating	20,117	20,288	20,622	21,692	21,589
Dividend revenue, operating	2,085	2,113	2,308	2,185	2,276
Gains on sale of securities and other assets	1,179	1,290 4.857	1,563 5,366	1,372 5,406	1,362 5 143
Other operating revenue Operating expenses	4,928 <b>44,566</b>	4,057 <b>44,135</b>	5,266 <b>46,756</b>	5,406 <b>47,417</b>	5,143 <b>47,232</b>
Depreciation, depletion and amortization	<b>44,566</b> 1,674	44,135 1,714	<b>46,756</b> 1,674	47,417 1,632	47,232 1,670
Insurance claims incurred	8,833	8,895	8,795	9,260	9,158
Annuity claims incurred	2,179	2,124	2,885	3,171	3.023
Normal increase in actuarial liabilities	1,336	1,059	1,804	1,095	1,144
Interest expense, operating	5,426	5,573	5,821	6,345	6,386
microst expense, operating				25,916	25,852

Table 21-1 – continued

### Total, finance and insurance industries — Balance sheet and income statement

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005
		millio	ons of dollars		
Operating profit Interest and dividend revenue Interest expense on borrowing Gains/losses Profit before income tax Income tax Equity in affiliates' earnings Profit before extraordinary gains Extraordinary gains Net profit	12,332 0 3,323 83 9,092 2,457 679 7,314 -8 7,306	12,350 0 3,305 -71 8,974 2,243 796 7,527 -7	11,949 0 3,417 15 8,547 1,917 629 7,260 -8 7,252	12,746 0 3,762 94 9,077 2,242 703 7,538 -8 7,530	12,622 0 3,905 11 8,729 2,096 693 7,326 -8 7,318

#### Notes:

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

<sup>-</sup> Figures may not add due to rounding.

**Table 21-2** Total, finance and insurance industries — Statement of changes in financial position, seasonally adjusted data and financial ratios

	Second	Third	Fourth	First	Second
	quarter 2004	quarter 2004	quarter 2004	quarter 2005	quarter 2005
		milli	ons of dollars		
Etatement of changes in financial position					
Cash from operating activities	17,006	-1,595	31,349	7,077	20,135
Net profit Non-cash items	7,217 9,212	7,466 -9,172	7,246 23,871	7,134 86	7,104 12,904
Depreciation, depletion and	3,212	-3,172	23,071	00	12,304
amortization	1,678	1,722	1,684	1,622	1,670
Deferred income tax	216	46	-336	166	71
Working capital	-134	4,842	1,929	-1,573	-1,918
Other non-cash items	7,452	-15,783	20,593	-129	13,082
Prior period cash transactions	578	111	232	-142	127
ash from financing activities	42,136	18,176	26,862	36,373	37,648
Increase in deposits	38,867	20,477	24,892	28,258	29,892
Borrowings from banks Borrowings from affiliates	-670 -277	-136 -2,304	21 3,280	360 2,216	274 1,846
Other borrowings	4,372	-2,50 <del>4</del> 2,617	-709	1,142	3,727
Bankers' acceptances and paper	869	-525	-546	-333	-125
Bonds and debentures	2,862	2,376	-148	540	3,054
Mortgages	1,090	-168	297	342	148
Other borrowings, not elsewhere	,				
classified	-449	934	-312	593	650
Equity	-157	-2,478	-623	4,397	1,910
otal cash available	59,142	16,581	58,211	43,450	57,783
Applications					
ash applied to investment activities	51,093	13,708	46,041	29,632	57,166
Investments in affiliates	2,148	-4,541	-248	2,824	6,461
Portfolio investments	2,459	1,316	24,338	9,556	18,805
Loans	46,486	16,933	21,951	17,252	31,900
Mortgage loans	14,304	10,783	7,841	5,166 12,087	12,531
Non-mortgage loans Cash applied to fixed assets	32,182 <b>263</b>	6,150 <b>30</b>	14,110 <b>556</b>	862	19,369 <b>847</b>
Cash applied to dividends	3,152	3,195	3,964	3,328	3,317
otal applications of cash	54,508	16,933	50,561	33,822	61,330
ncrease/decrease in cash	4,633	-352	7,650	9,628	-3,547
Selected items, seasonally adjusted					
perating revenue	57,451	57,185	58,169	59,650	60,233
perating profit	12,233	12,425	12,100	12,684	12,552
Profit before extraordinary gains	7,193	7,591	7,347	7,506	7,236
Net profit	7,185	7,584	7,340	7,498	7,228
ercentage change of selected items					
Operating revenue (S.A.)	0.2	-0.5	1.7	2.6	1.0
Operating expenses (S.A.)	0.9	-1.0	2.9	2.0	1.5
perating profit (S.A.)	-2.4	1.6	-2.6	4.8	-1.0
elected financial ratios					
ebt to equity (ratio)	0.694	0.686	0.684	0.672	0.669
Profit margin (%)	21.3	21.7	20.8	21.3	20.8
Return on equity (%)	10.5	10.9	10.4	10.3	9.6
Return on capital employed (%)	8.5	8.7	8.5	8.6	8.3

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

**Table 22-1**  ${\bf Non-depository\ credit\ intermediation--Balance\ sheet\ and\ income\ statement}$ 

	Second	Third	Fourth	First	Second			
	quarter	quarter	quarter	quarter	quarter			
	2004	2004	2004	2005	2005			
<u> </u>	millions of dollars							
Balance sheet								
Total assets	116,181 A	117,312 A	117,557 A	117,686 A	121,998 A			
Cash and deposits	6,127	5,938	6,469	4,301	5,003			
Accounts receivable and accrued revenue Inventories	3,540 0	3,592 0	3,398 0	3,339 0	3,484 0			
Investments and accounts with affiliates	22.108	21,520	20.426	21,547	22.373			
Portfolio investments	1,821	2,402	2,431	2.397	3,192			
Loans	66,284	66,258	67,346	68,070	69,276			
Mortgage	4,809	5,190	5,338	5,710	5,827			
Non-mortgage	61,475	61,068	62,008	62,360	63,449			
Allowance for losses on investments and								
loans	-1,566	-1,538	-1,542	-1,457	-1,484			
Bank customers' liabilities under								
acceptances	0	0	0	0	0			
Capital assets, net	13,908	14,593	14,460	14,770	15,597			
Other assets	3,958	4,546	4,570	4,718	4,558			
Total liabilities	101,118	101,439	101,742	101,209	105,655			
Deposits	1,651	1,590	1,736	1,455	1,823			
Actuarial liabilities of insurers	0 5 300	0	0	0 5 536	0 5 5 5 5 0			
Accounts payable and accrued liabilities	5,300	5,235 20.167	5,358 20,282	5,536 21,561	5,559 22.090			
Loans and accounts with affiliates Borrowings	21,217 68,101	69,896	69,793	68,551	72,203			
Loans and overdrafts	4,592	4,372	4.438	4.024	4.344			
From banks	1,069	1,098	1,117	906	916			
From others	3,523	3,273	3,322	3,118	3,428			
Bankers' acceptances and paper	18,209	17,797	17,192	16,903	16,799			
Bonds and debentures	43,377	45,802	45,929	45,293	48,671			
Mortgages	1,923	1,926	2,235	2,331	2,390			
Deferred income tax	1,095	1,208	1,151	1,126	1,131			
Bank customers' liabilities under	,	,	, .	,	,			
acceptances	0	0	0	0	0			
Other liabilities	3,754	3,343	3,422	2,980	2,849			
Total, equity	15,063	15,873	15,815	16,477	16,343			
Share capital	8,793	9,213	9,248	9,384	9,256			
Unitholders' equity	0	0	0	0	0			
Liability to policyholders	0	0	0	0	0			
Contributed surplus and other	2,894	2,795	2,657	2,515	2,363			
Retained earnings	3,377	3,864	3,910	4,578	4,723			
Income statement								
Operating revenue	3,985 A	4,130 A	4,212 A	4,229 A	4,280 A			
Sales of goods and services	410	445	471	431	441			
Premiums	0	0	0	0	0			
Annuity considerations	0	0	0	0	0			
Interest revenue, operating	2,708	2,676	2,858	2,957	2,995			
Dividend revenue, operating	27	22	22	23	26			
Gains on sale of securities and other assets	28	130	132	32	32			
Other operating revenue	812	857	728	786	786			
Operating expenses	<b>2,247</b>	2,303	2,507	<b>2,427</b>	2,513			
Depreciation, depletion and amortization	810 0	866 0	925 0	891 0	910 0			
Insurance claims incurred Annuity claims incurred	0	0	0	0	0			
Normal increase in actuarial liabilities	0	0	0	0	0			
Interest expense, operating	196	196	213	196	199			
Other operating expenses	1,241	1,241	1,368	1,340	1,404			
Said. Sporading expenses	1,471	1,471	1,000	1,040	1,707			

Table 22-1 – continued

### Non-depository credit intermediation — Balance sheet and income statement

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005			
	millions of dollars							
Operating profit	1,738	1,826	1,705	1,802	1,766			
Interest and dividend revenue	0 1,139	0 1,140	0 1,107	0 1,294	1 221			
Interest expense on borrowing Gains/losses	30	1, 140 -7	-21	1,294	1,321 -64			
Profit before income tax	629	679	577	526	382			
Income tax	168	183	220	116	136			
Equity in affiliates' earnings	26	30	26	32	34			
Profit before extraordinary gains	488	526	383	442	280			
Extraordinary gains	-9	-8	-8	-8	-8			
Net profit	479	518	375	433	271			

#### Notes

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

<sup>-</sup> Figures may not add due to rounding.

**Table 22-2** Non-depository credit intermediation — Statement of changes in financial position, seasonally adjusted data and financial ratios

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005
			of dollars		
Statement of changes in financial position					
Cash from operating activities	1,077	683	1,499	742	1,198
Net profit	451 611	469 189	372	447	266 922
Non-cash items Depreciation, depletion and	611	109	1,109	533	922
amortization	804	863	925	888	909
Deferred income tax	5	29	-71	2	5
Working capital	-312	-185	311	19 <del>7</del>	-121
Other non-cash items	114	-518	-56	-555	129
Prior period cash transactions	14	26	19	-237	9
ash from financing activities	4,401	912	194	-362	4,617
Increase in deposits	-78	-61	146	-281	368
Borrowings from banks	-318	_29	19	-83	8
Borrowings from affiliates	1,243	-799	139	1,110	536
Other borrowings	3,307	1,721	-93	-825	3,667
Bankers' acceptances and paper	713	-420	-599	-373	-105
Bonds and debentures	1,377	2,403	127	-635 370	3,377
Mortgages Other borrowings, not elsewhere	1,122	10	309	370	56
classified	96	-272	70	-187	338
Equity	246	23	-17	-281	37
otal cash available	5,478	1,595	1,694	381	5,815
Applications					
Cash applied to investment activities	2,896	347	45	1,372	3,087
Investments in affiliates	-25	82	-982	737	1,261
Portfolio investments	145	501	35	30	605
Loans	2,777	-237	992	606	1,222
Mortgage loans	-18	368	51	311	124
Non-mortgage loans	2,795	-605	941	295	1,097
Cash applied to fixed assets	14	70	-84	-61	13
ash applied to dividends	24	23	80	27	24
otal applications of cash	2,934	440	41	1,338	3,125
ncrease/decrease in cash	2,543	1,156	1,652	-957	2,690
elected items, seasonally adjusted					
Operating revenue	3,985	4,130	4,212	4,229	4,280
perating profit	1,729	1,866	1,727	1,753	1,769
Profit before extraordinary gains Net profit	468 460	533 525	417 409	412 404	266 258
Percentage change of selected items	400	323	403	404	230
5 5	4 4	2.6	2.0	0.4	4.0
Operating revenue (S.A.) Operating expenses (S.A.)	4.1 3.4	3.6 0.4	2.0	0.4 -0.4	1.2
operating expenses (S.A.) Operating profit (S.A.)	3.4 5.0	0.4 7.9	9.8 -7.4	-0. <del>4</del> 1.5	1.4 0.9
. ,	3.0	7.9	-7.4	1.5	0.9
elected financial ratios	5.000	F 074	5.000	F 400	F 770
Debt to equity (ratio)	5.930	5.674	5.696	5.469	5.770
Profit margin (%) Return on equity (%)	43.4 12.4	45.2 13.4	41.0 10.6	41.4 10.0	41.3 6.5
Return on equity (%) Return on capital employed (%)	5.7	5.7	5.0	5.8	5.2
Totalii on capital employeu (70)	J.1	J.1	3.0	5.0	5.2

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- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

**Table 23-1** Insurance carriers and related activities — Balance sheet and income statement

	Second quarter	Third quarter	Fourth quarter	First quarter	Second quarter			
	2004	2004	2004	2005	2005			
<u> </u>	millions of dollars							
Balance sheet								
Total assets	335,006 A	340,784 A	344,103 A	346,678 <sup>A</sup>	352,528 A			
Cash and deposits Accounts receivable and accrued revenue	5,971 22,472	6,825 22,318	6,551 21,997	5,628 22,019	5,824 22,781			
Inventories	22,472	0	21,997	22,019	22,761			
Investments and accounts with affiliates	34,911	35,091	34,873	34,857	36,057			
Portfolio investments	192,035	196,109	199,027	202,091	204,855			
Loans	44,301	44,678	44.735	44.789	45,151			
Mortgage	39,331	39,666	39,688	39,668	39,953			
Non-mortgage	4,970	5,013	5,048	5,121	5,198			
Allowance for losses on investments and	.,	-,	-,	-,	-,			
loans	-98	-117	-126	-81	-63			
Bank customers' liabilities under				<b>.</b>				
acceptances	0	0	0	0	0			
Capital assets, net	8,060	8,101	8.066	8,294	8,488			
Other assets	27,352	27,779	28,980	29,082	29,434			
Total liabilities	254,750	259,521	261,507	263,227	266,297			
Deposits	4,815	5,041	5,100	5,174	5,236			
Actuarial liabilities of insurers	146,630	147,015	148,395	149,381	150,449			
Accounts payable and accrued liabilities	56,566	58,099	60,117	59,967	60,559			
Loans and accounts with affiliates	4,770	5,837	5,561	6,037	6,363			
Borrowings	8,276	8,477	8,014	9,469	9,779			
Loans and overdrafts	3,175	3,394	2,932	3,922	4,218			
From banks	1,160	1,379	1,124	1,492	1,738			
From others	2,016	2,015	1,809	2,430	2,479			
Bankers' acceptances and paper	5	5	5	5	6			
Bonds and debentures	4,894	4,853	4,869	5,327	5,339			
Mortgages	201	225	207	215	216			
Deferred income tax	62	37	-362	-393	-426			
Bank customers' liabilities under			_	_	_			
acceptances	0	0	0	0	0			
Other liabilities	33,630	35,013	34,682	33,593	34,337			
Total, equity	80,256	81,264	82,595	83,451	86,231			
Share capital	22,807	22,771	24,300	24,193	24,290			
Unitholders' equity	0	0	0	0	0			
Liability to policyholders	0	0	0 2.240	0	1 663			
Contributed surplus and other Retained earnings	2,468 54,981	2,551 55,942	56,056	1,603 57,655	1,662 60,279			
Income statement	34,901	33,942	30,030	37,033	00,279			
	04.047.4	04 740 ^	00 000 1	00.400 ^	00 007 4			
Operating revenue	21,947 A	21,742 A	23,306 A	23,190 A	23,067 A			
Sales of goods and services	1,624	1,576	1,609	1,571	1,588			
Premiums Appuity considerations	14,432	14,475	14,602 2.006	14,547	14,535			
Annuity considerations Interest revenue, operating	1,443 3,252	1,261 3,180	2,006 3,357	2,248 3,250	2,142 3,214			
Dividend revenue, operating	247	236	3,357	236	243			
Gains on sale of securities and other assets	284 284	226	443	475	442			
Other operating revenue	666	789	989	864	902			
Operating expenses	18,833	18,796	20,415	20,269	19,958			
Depreciation, depletion and amortization	-171	-168	-295	-268	-255			
Insurance claims incurred	8,833	8,895	8,795	9,260	9,158			
Annuity claims incurred	2,179	2,124	2.885	3,171	3,023			
Normal increase in actuarial liabilities	1,336	1,059	1,804	1,095	1,144			
Interest expense, operating	61	53	57	55	57			
Other operating expenses	6,596	6,835	7,170	6,957	6,831			
and specialing expenses	0,000	3,555	,,	0,007	5,501			

Table 23-1 – continued

### Insurance carriers and related activities — Balance sheet and income statement

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005		
	millions of dollars						
Operating profit	3,114	2,946	2,891	2,921	3,109		
Interest and dividend revenue	0	0	0	0	0		
Interest expense on borrowing	157	173	171	187	187		
Gains/losses	40	-69	-22	91	49		
Profit before income tax	2,997	2,704	2,699	2,825	2,970		
Income tax	916	649	563	745	760		
Equity in affiliates' earnings	394	483	325	414	394		
Profit before extraordinary gains	2,475	2,537	2,460	2,494	2,604		
Extraordinary gains	, 0	0	, 0	0	0		
Net profit	2,475	2,537	2,460	2,494	2,604		

#### Notes:

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

<sup>-</sup> Figures may not add due to rounding.

**Table 23-2** Insurance carriers and related activities — Statement of changes in financial position, seasonally adjusted data and financial ratios

	Second	Third	Fourth	First	Second			
	quarter 2004	quarter 2004	quarter 2004	quarter 2005	quarter 2005			
_	millions of dollars							
Statement of changes in financial position								
Cash from operating activities	4,060	<b>4,681</b> 2,530	3,604	1,763	2,892			
Net profit Non-cash items	2,411 1,654	2,530 2,153	2,460 1,141	2,254 -497	2,505 391			
Depreciation, depletion and	·	·						
amortization	-171	-169	-295	-272	-255			
Deferred income tax	162	-6	-320	124	16			
Working capital	39 1 625	1,198	2,138	366 -715	-86 716			
Other non-cash items Prior period cash transactions	1,625 -5	1,130 -3	-382 3	-7 15 6	-3			
ash from financing activities	-353	533	-785	1,434	709			
Increase in deposits	40	35	59	72	62			
Borrowings from banks	-325	222	-263	379	262			
Borrowings from affiliates	-418	950	-557	579	327			
Other borrowings	256	-27	-222	426	14			
Bankers' acceptances and paper	0	0	0	0	0			
Bonds and debentures	260	-41	16	6	11			
Mortgages	2	26	-20	1	1			
Other borrowings, not elsewhere	_	4.4	040	440				
classified	-5 94	-11 -649	-218 197	418 -22	3 43			
Equity otal cash available	3,708	5,213	2,819	3,197	3,601			
applications	,	,	,	,	,			
ash applied to investment activities	2,180	3,411	1,827	1,985	2,441			
Investments in affiliates	600	-705	-893	´-79	<sup>2</sup> 59			
Portfolio investments	1,503	3,752	2,609	2,042	2,054			
Loans	77	364	111	22	328			
Mortgage loans	35	318	44	-66	250			
Non-mortgage loans	43	46	66	87	78			
ash applied to fixed assets	-82	35	-28	562	193			
Cash applied to dividends	565	571	1,116	585	548			
otal applications of cash ncrease/decrease in cash	2,663 1,044	4,017 1,196	2,915 -96	3,132 65	3,181 420			
elected items, seasonally adjusted	.,	1,100						
perating revenue	22,395	22,273	22,709	22,837	23.423			
Operating profit	2,931	3,033	2,996	2,914	2,946			
rofit before extraordinary gains	2,373	2,595	2,514	2,491	2,528			
let profit	2,373	2,595	2,514	2,491	2,528			
ercentage change of selected items								
perating revenue (S.A.)	0.8	-0.6	2.0	0.6	2.6			
perating expenses (S.Á.)	0.7	-1.2	2.5	1.1	2.8			
perating profit (S.A.)	1.1	3.5	-1.2	-2.7	1.1			
elected financial ratios								
ebt to equity (ratio)	0.163	0.176	0.164	0.186	0.187			
Profit margin (%)	13.1	13.6	13.2	12.8	12.6			
Return on equity (%) Return on capital employed (%)	11.8 10.7	12.8 11.4	12.2 10.9	11.9 10.7	11.7 10.4			
return on capital employed (70)	10.7	11.4	10.5	10.7	10.4			

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- Figures may not add due to rounding.

**Table 24-1** Activities related to credit intermediation — Balance sheet and income statement

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005			
	millions of dollars							
Balance sheet					_			
Total assets	<b>26,516</b> A	<b>27,023</b> A	<b>29,084</b> A	<b>28,282</b> A	<b>28,562</b> A			
Cash and deposits	2,358	2,046	2,903	2,478	2,729			
Accounts receivable and accrued revenue	443	442	449	604	609			
Inventories	0	0	0	0	0			
Investments and accounts with affiliates	2,857	2,964	3,271	3,121	3,163			
Portfolio investments	11,259	11,020	11,660	10,785	11,126			
Loans	7,491	8,483	8,685	9,235	8,834			
Mortgage	573	546	447	268	290			
Non-mortgage	6,917	7,937	8,238	8,966	8,543			
Allowance for losses on investments and								
loans	-123	-86	-84	-80	-81			
Bank customers' liabilities under	_	_	_	_				
acceptances	0	0	0	0	0			
Capital assets, net	501	497	516	581	645			
Other assets	1,730	1,656	1,684	1,558	1,539			
Total liabilities	24,134	24,573	26,614	25,829	25,956			
Deposits	19,579	19,822	21,471	21,176	21,233			
Actuarial liabilities of insurers	0	0	0	_ 0	0			
Accounts payable and accrued liabilities	628	650	666	743	781			
Loans and accounts with affiliates	281	257	259	141	139			
Borrowings	1,280	1,491	1,377	1,323	1,418			
Loans and overdrafts	900	1,113	954	928	1,022			
From banks	101	99	99	103	108			
From others	799	1,014	855	825	914			
Bankers' acceptances and paper	0	0	0	0	0			
Bonds and debentures	309	315	359	285	288			
Mortgages	71	62	63	109	107			
Deferred income tax	1	2	1	4	4			
Bank customers' liabilities under	•	•	•	•	•			
acceptances	0	0	0	0	0			
Other liabilities	2,365	2,350	2,840	2,442	2,380			
Total, equity	2,382	2,450	2,470	2,453	2,606			
Share capital	1,862	1,839	1,840	1,831	1,862			
Unitholders' equity	0	0	0	0	0			
Liability to policyholders	0 49	0 47	0	0	0 44			
Contributed surplus and other Retained earnings	49 471	564	41 589	41 581	700			
Income statement	771	304	309	301	700			
	<b>-</b> 00 A	=4= 4	<b>-</b> 00 /		<b>-</b> 00 A			
Operating revenue	730 A	715 A	738 A	750 A	762 A			
Sales of goods and services	386	391	397	411	417			
Premiums Annuity considerations	0	0	0	0	0			
Annuity considerations	0	0	0	0	0			
Interest revenue, operating	195	202	222	216	221			
Dividend revenue, operating	6	6	6	6	6			
Gains on sale of securities and other assets	22	21	21	24	24			
Other operating revenue	121	95 6 <b>59</b>	92	94 677	94			
Operating expenses	669	658 17	<b>683</b>	677	685			
Depreciation, depletion and amortization	18	17	19	22	23			
Insurance claims incurred	0	0	0	0	0			
Annuity claims incurred	0	0	0	0	0			
Normal increase in actuarial liabilities	0	0	0	0 150	0			
Interest expense, operating	132 520	139 502	154 510	150 505	149 513			
Other operating expenses	520	302	310	505	513			

Table 24-1 - continued

### Activities related to credit intermediation — Balance sheet and income statement

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005			
	millions of dollars							
Operating profit	61	57	56	73	77			
Interest and dividend revenue	0	0	0	0	0			
Interest expense on borrowing	23	26	24	25	26			
Gains/losses	4	9	9	6	7			
Profit before income tax	42	40	41	54	58			
Income tax	17	19	19	22	24			
Equity in affiliates' earnings	7	8	8	9	9			
Profit before extraordinary gains	32	29	30	41	43			
Extraordinary gains	1	1	1	1	1			
Net profit	32	29	31	42	44			

#### Notes

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<sup>-</sup> Figures may not add due to rounding.

**Table 24-2** Activities related to credit intermediation — Statement of changes in financial position, seasonally adjusted data and financial ratios

	Second	Third	Fourth	First	Second			
	quarter	quarter	quarter	quarter	quarter			
	2004	2004	2004	2005	2005			
	millions of dollars							
Statement of changes in financial position								
Cash from operating activities Net profit Non-cash items	<b>-40</b>	<b>-12</b>	<b>462</b>	<b>-330</b>	<b>66</b>			
	31	28	30	46	48			
	-99	-69	406	-395	-14			
Depreciation, depletion and amortization Deferred income tax	30 0	29 6	31 -3	30 1	31 0			
Working capital Other non-cash items Prior period cash transactions	13	15	9	-91	34			
	-142	-119	370	-335	-78			
	27	29	27	19	31			
Cash from financing activities Increase in deposits Borrowings from banks	<b>-871</b>	339	<b>1,535</b>	<b>-444</b>	<b>191</b>			
	-740	242	1,649	-296	57			
	-56	0	0	-3	5			
Borrowings from affiliates	4	62	6	-20	-2			
Other borrowings	-102	227	-114	-102	94			
Bankers' acceptances and paper	0	0	0	0	0			
Bonds and debentures	29	8	44	-74	3			
Mortgages	1	0	0	2	2			
Other borrowings, not elsewhere classified Equity  Total cash available	-132	219	-159	-29	89			
	24	-192	-5	-23	37			
	<b>-912</b>	<b>326</b>	<b>1,997</b>	<b>-774</b>	<b>257</b>			
Applications								
Cash applied to investment activities Investments in affiliates Portfolio investments Loans Mortgage loans Non-mortgage loans Cash applied to fixed assets Cash applied to dividends Total applications of cash Increase/decrease in cash	-1,461 16 -1,064 -413 -22 -392 26 23 -1,412 500	614 -82 -244 940 -27 968 16 22 652	1,131 299 633 200 -99 298 19 23 1,173 824	-466 -122 -893 550 -179 729 3 23 -440	-35 33 333 -401 22 -423 68 20 53 204			
Selected items, seasonally adjusted								
Operating revenue Operating profit Profit before extraordinary gains Net profit	730	715	738	750	762			
	61	57	56	73	77			
	32	29	30	41	43			
	32	29	31	42	44			
Percentage change of selected items								
Operating revenue (S.A.) Operating expenses (S.A.) Operating profit (S.A.)	-2.2	-2.2	3.3	1.6	1.6			
	-1.7	-1.7	3.8	-0.8	1.2			
	-7.8	-6.7	-1.9	31.0	5.6			
Selected financial ratios								
Debt to equity (ratio) Profit margin (%) Return on equity (%) Return on capital employed (%)	0.655	0.714	0.662	0.597	0.598			
	8.3	7.9	7.5	9.7	10.1			
	5.3	4.7	4.8	6.7	6.6			
	4.8	4.2	4.5	5.7	5.8			

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- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 25-1

Depository credit intermediation — Balance sheet and income statement

	Second	Third	Fourth	First	Second			
	quarter 2004	quarter 2004	quarter 2004	quarter 2005	quarter 2005			
	millions of dollars							
Balance sheet								
Total assets	1,457,644 A	1,466,744 A	1,549,429 A	1,586,921 A	1,637,676 A			
Cash and deposits	17,905	15,997	21,530	32,895	29,965			
Accounts receivable and accrued revenue Inventories	4,773 0	4,972 0	4,534 0	5,509 0	5,359 0			
Investments and accounts with affiliates	88.995	87,190	87,487	89,956	94,236			
Portfolio investments	259,477	254,127	275,852	284,621	301,754			
Loans	928,335	944,419	964,880	981,042	1.011.752			
Mortgage	457,086	467,430	475,070	480,215	492,329			
Non-mortgage	471,248	476,989	489,810	500,827	519,422			
Allowance for losses on investments and	·	·	•	·				
loans Bank customers' liabilities under	-10,332	-9,820	-9,186	-9,185	-8,967			
acceptances	35,108	33,809	33,634	35,319	36,083			
Capital assets, net	8,638	8,598	8,795	8,853	8,987			
Other assets	124,746	127,452	161,903	157,911	158,508			
Total liabilities	1,359,704	1,368,246	1,450,470	1,481,416	1,526,433			
Deposits	1,008,660	1,028,862	1,051,307	1,080,355	1,109,684			
Actuarial liabilities of insurers	0	0	0	0	0			
Accounts payable and accrued liabilities	10,777	12,235	11,077	10,879	10,831			
Loans and accounts with affiliates	17,334	15,194	18,788	19,052	19,588			
Borrowings	28,802	29,567	29,365	31,395	31,278			
Loans and overdrafts	6,067	6,759	6,914	7,746	8,000			
From banks	321	292	617	513	516			
From others	5,746	6,467	6,297	7,232	7,484			
Bankers' acceptances and paper Bonds and debentures	0	0	0	0	0 23.167			
	22,589 146	22,737 71	22,379 72	23,616 33	23,167			
Mortgages Deferred income tax	647	641	695	653	704			
Bank customers' liabilities under	047	041	093	033	704			
acceptances	35,108	33,809	33,635	35,319	36,083			
Other liabilities	258,376	247,937	305,603	303,762	318,264			
Total, equity	97,940	98,498	98,959	105,506	111,243			
Share capital	36,885	36,009	36,359	40,451	40,912			
Unitholders' equity	0	0	0	0	0			
Liability to policyholders	0	0	0	0	0			
Contributed surplus and other	5,679	6,374	6,461	7,024	8,001			
Retained earnings	55,376	56,115	56,140	58,030	62,330			
Income statement								
Operating revenue	<b>20,472</b> A	<b>20,337</b> A	<b>20,546</b> A	<b>22,207</b> A	21,892			
Sales of goods and services	4,914	4,691	4,626	4,913	4,976			
Premiums	0	0	0	0	0			
Annuity considerations	0	0	0	0	0			
Interest revenue, operating	12,946	13,170	13,069	14,183	14,048			
Dividend revenue, operating	330	372	415	435	531			
Gains on sale of securities and other assets	2 2,279	13 2,092	7 2,429	24 2,652	16 2,322			
Other operating revenue Operating expenses	15,293	15,037	2,429 <b>15,634</b>	2,002 <b>16,416</b>	2,322 <b>16,457</b>			
Depreciation, depletion and amortization	15,293 565	1 <b>5,037</b> 545	15, <b>634</b> 564	528	530			
				_	0			
				_	0			
					0			
	-	-	-	_	5,802			
					10,126			
Insurance claims incurred Annuity claims incurred Normal increase in actuarial liabilities Interest expense, operating Other operating expenses	0 0 0 4,904 9,825	0 0 0 5,033 9,459	0 0 0 5,220 9,850	0 0 5,769 10,120				

Table 25-1 – continued

### Depository credit intermediation — Balance sheet and income statement

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005			
	millions of dollars							
Operating profit	5,178	5,301	4,912	5,791	5,435			
Interest and dividend revenue Interest expense on borrowing	0 1,334	0 1,283	0 1,380	0 1,604	0 1,705			
Gains/losses	9	9	7		-3			
Profit before income tax	<b>3,853</b>	4,026	<b>3,539</b> 799	<b>4,185</b> 1.138	3,727			
Income tax Equity in affiliates' earnings	1,068 97	1,099 119	799 100	1,130	958 89			
Profit before extraordinary gains	2,881	3,047	2,839	3,135	2,857			
Extraordinary gains	0	0	0	0	0			
Net profit	2,881	3,047	2,839	3,135	2,857			

#### Notes:

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<sup>-</sup> Figures may not add due to rounding.

**Table 25-2** Depository credit intermediation — Statement of changes in financial position, seasonally adjusted data and financial

	Second	Third	Fourth	First	Second			
	quarter 2004	quarter 2004	quarter 2004	quarter 2005	quarter 2005			
	millions of dollars							
Statement of changes in financial position								
Cash from operating activities	12,550	-9,449	24,596	4,528	16,774			
Net profit	2,886 9,661	3,051	2,845	3,141 1,399	2,863			
Non-cash items Depreciation, depletion and	9,001	-12,499	21,732	1,399	13,954			
amortization	565	545	564	529	530			
Deferred income tax	15	24	61	4	43			
Working capital	783	1,258	-717	-1,173	102			
Other non-cash items	8,298	-14,326	21,824	2,039	13,278			
Prior period cash transactions	3	0	19	-11	-43			
ash from financing activities	39,264	18,565	26,127	35,938	31,097			
Increase in deposits	39,548	20,202	22,457	29,048	29,330			
Borrowings from banks	-8	-29	325	-104	3			
Borrowings from affiliates	-1,690	-2,140	3,594	264	536			
Other borrowings	1,249 0	793 0	-527 0	2,134 0	-120 0			
Bankers' acceptances and paper Bonds and debentures	1,217	148	-358	1,237	-450			
Mortgages	21	-75	-550	-39	79			
Other borrowings, not elsewhere		70	· ·	00	10			
classified	11	720	-170	935	252			
Equity	166	-262	278	4,596	1,348			
otal cash available	51,814	9,117	50,722	40,467	47,871			
applications								
ash applied to investment activities	49,210	8,804	42,348	27,294	52,025			
Investments in affiliates	2,572	-1,922	200	2,382	4,191			
Portfolio investments	2,585	-5,352	21,667	8,763	17,134			
Loans	44,054	16,079	20,482	16,148	30,699			
Mortgage loans	14,291	10,339	7,670	5,132	12,105			
Non-mortgage loans	29,763	5,740	12,812	11,016	18,594			
Cash applied to fixed assets	291	288	549	387	468			
Cash applied to dividends Total applications of cash	1,528 51,030	1,568 10,661	1,714 44,612	1,665 29,345	1,719 54,211			
ncrease/decrease in cash	784	-1,544	6,110	11,121	-6,340			
selected items, seasonally adjusted								
perating revenue	20,472	20,337	20,546	22,240	21,859			
perating profit	5,210	5,243	4,943	5,798	5,473			
rofit before extraordinary gains let profit	2,881 2,881	3,047 3,047	2,839 2,839	3,135 3,135	2,857 2,857			
Percentage change of selected items	2,001	0,041	2,000	0,100	2,007			
Operating revenue (S.A.)	-2.0	-0.7	1.0	8.2	-1.7			
Operating revenue (S.A.)	-0.1	-0.7 -1.1	3.4	5.4	-0.3			
Operating profit (S.A.)	-7.2	0.6	-5.7	17.3	-5.6			
elected financial ratios								
ebt to equity (ratio)	0.471	0.454	0.487	0.478	0.457			
Profit margin (%)	25.4	25.8	24.1	26.1	25.0			
Return on equity (%)	11.8	12.4	11.5	11.9	10.3			
Return on capital employed (%)	10.7	11.1	10.6	11.0	10.2			

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

**Table 26-1** Securities, commodity contracts, and other financial investments and related activities — Balance sheet and income

	Second	Third	Fourth	First	Second
	quarter	quarter	quarter	quarter	quarter
	2004	2004	2004	2005	2005
		millio	ons of dollars		
Balance sheet					
Total assets	168,313 A	171,234 A	175,267 A	175,316 A	176,488 A
Cash and deposits	9,688	8,989	9,518	9,702	9,674
Accounts receivable and accrued revenue Inventories	19,591 0	19,233 0	20,378 0	22,127 0	22,875 0
Investments and accounts with affiliates	67,224	67.547	67.850	67.038	68,237
Portfolio investments	41.993	46,021	48,033	47,106	46,132
Loans	6,046	5,814	5,968	5.727	5,778
Mortgage	3,812	3,576	3,750	3,526	3,557
Non-mortgage	2,234	2,238	2,218	2,200	2,221
Allowance for losses on investments and					
loans	-201	-193	-194	-196	-198
Bank customers' liabilities under					
acceptances	0	0	0	0	0
Capital assets, net	7,687	7,185	7,214	7,041	7,132
Other assets	16,286	16,637	16,501	16,772	16,859
Total liabilities	89,676	90,946	92,531	92,785	92,611
Deposits	0	0 0	0 0	0 0	0
Actuarial liabilities of insurers Accounts payable and accrued liabilities	22,994	23,688	22,729	24.985	24,332
Loans and accounts with affiliates	25,260	25,504	24,887	24,244	24,838
Borrowings	15,049	14.702	14,902	13,294	13,226
Loans and overdrafts	6,520	6,584	6,671	5.773	5,757
From banks	2,850	2,839	2,768	2,611	2,604
From others	3,670	3,744	3,903	3,162	3,153
Bankers' acceptances and paper	1,312	1,200	1,259	1,068	890
Bonds and debentures	5,990	5,841	5,868	5,421	5,534
Mortgages	1,228	1,078	1,103	1,032	1,045
Deferred income tax	5,022	4,927	4,843	4,678	4,713
Bank customers' liabilities under					
acceptances	0	0	0	0	0
Other liabilities	21,352	22,125	25,171	25,585	25,503
Total, equity	78,637	80,288	82,735	82,530	83,877
Share capital	39,791	40,104	40,619	40,391	40,618
Unitholders' equity	0	0	0	0	0
Liability to policyholders	0	0	0	0	0
Contributed surplus and other	8,991	9,326	9,556	9,866	10,029
Retained earnings	29,855	30,859	32,560	32,273	33,230
Income statement					
Operating revenue	9,764 B	9,561 <sup>B</sup>	9,903 B	9,787 <sup>₿</sup>	9,853 B
Sales of goods and services	5,380	5,099	5,236	5,388	5,385
Premiums	0	0	0	0	0
Annuity considerations	0	0	0	0	0
Interest revenue, operating	1,015	1,060	1,116	1,087	1,111
Dividend revenue, operating Gains on sale of securities and other assets	1,475 843	1,478 900	1,562 960	1,486 817	1,471 848
Other operating revenue	1,050	1,024	1,028	1,010	1,038
Operating expenses	7, <b>524</b>	7,341	7,518	7,628	7,619
Depreciation, depletion and amortization	452	454	461	458	462
Insurance claims incurred	0	0	0	0	0
Annuity claims incurred	Ö	Ö	Ö	Ö	Ö
Normal increase in actuarial liabilities	Ö	Ö	Ö	Ö	Ö
Interest expense, operating	133	152	176	176	178
Other operating expenses	6,938	6,735	6,882	6,994	6,979

Table 26-1 – continued

#### Securities, commodity contracts, and other financial investments and related activities — Balance sheet and income statement

	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	Second quarter 2005
		milli	ons of dollars		
Operating profit	2,240	2,220	2,385	2,159	2,235
Interest and dividend revenue Interest expense on borrowing	670	682	735	653	0 665
Gains/losses Profit before income tax	1 <b>1,571</b>	-12 <b>1,525</b>	42 <b>1,691</b>	-19 <b>1,488</b>	22 <b>1,592</b>
Income tax	288	293	315	220	219
Equity in affiliates' earnings	155	156	170	159	168
Profit before extraordinary gains Extraordinary gains	<b>1,438</b> 0	<b>1,388</b> 0	<b>1,547</b> 0	<b>1,426</b> 0	<b>1,541</b> 0
Net profit	1,438	1,388	1,547	1,426	1,541

#### Notes:

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

**Table 26-2** Securities, commodity contracts, and other financial investments and related activities — Statement of changes in financial position, seasonally adjusted data and financial ratios

	Second	Third	Fourth	First	Second
	quarter 2004	quarter 2004	quarter 2004	quarter 2005	quarter 2005
		millior	ns of dollars		
– Statement of changes in financial					
position					
Cash from operating activities	-640	2,502	1,188	373	-795
Net profit	1,437	1,388	1,540	1,246	1,422
Non-cash items	-2,616	1,054	-517	-955	-2,349
Depreciation, depletion and	454	454	400	447	454
amortization	451	454 -7	460 -2	447 34	454
Deferred income tax Working capital	34 -657	2,556	-2 188	-871	7 -1,846
Other non-cash items	-2,443	-1,949	-1,162	-564	-1,040 -964
Prior period cash transactions	538	60	165	82	132
Cash from financing activities	-305	-2,173	-209	-194	1.034
Increase in deposits	97	58	581	-285	75
Borrowings from banks	38	-359	-59	171	-5
Borrowings from affiliates	584	-377	98	283	448
Other borrowings	-337	-97	246	-491	71
Bankers' acceptances and paper	157	-105	53	40	-20
Bonds and debentures	-20	-141	23	6	113
Mortgages	-56	-129	6	8	11
Other borrowings, not elsewhere					
classified	-418	278	164	-544	-32
Equity	-686	-1,398	-1,075	127	445 <b>239</b>
Total cash available	-945	329	979	179	239
Applications					
Cash applied to investment activities	-1,732	533	689	-553	-353
Investments in affiliates	-1,015	-1,913	1,128	-94	916
Portfolio investments	-709	2,660	-605	-386	-1,321
Loans	-8	-213	166	-73	52
Mortgage loans	20	-214	174	-33	30
Non-mortgage loans	-28	1	-8	-40	23
Cash applied to fixed assets	14	-380	99	-28	106
Cash applied to dividends	1,011	1,010	1,031	1,028	1,007
Total applications of cash ncrease/decrease in cash	-706 220	1,163	1,819	446 -266	760 -521
	-239	-834	-840	-200	-321
Selected items, seasonally adjusted					
Operating revenue	9,869	9,731	9,963	9,594	9,909
Operating profit	2,301	2,226	2,378	2,146	2,287
Profit before extraordinary gains	1,438	1,388	1,547	1,426	1,541
Net profit	1,438	1,388	1,547	1,426	1,541
ercentage change of selected items					
Operating revenue (S.A.)	2.1	-1.4	2.4	-3.7	3.3
Derating expenses (S.Á.)	2.7	-0.8	1.1	-1.8	2.3
Operating profit (S.A.)	0.0	-3.2	6.8	-9.8	6.6
Selected financial ratios					
ebt to equity (ratio)	0.513	0.501	0.481	0.455	0.454
Profit margin (%)	23.3	22.9	23.9	22.4	23.1
Return on equity (%)	7.3	6.9	7.5	6.9	7.4
Return on capital employed (%)	6.6	6.4	7.0	6.4	6.8

<sup>-</sup> A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

- All data in this table are unadjusted unless otherwise specified.

- Figures may not add due to rounding.

# **Survey Description**

## Description and use of the data

The data collected by the Quarterly Survey of Financial Statistics for Enterprises (QFS) comprise financial statements typically prepared by incorporated businesses to record their financial position and performance. The data include asset, liability and equity items encompassed in a quarterly balance sheet and revenue and expense items as reported on a quarterly income statement, along with additional supplementary items.

Information collected as part of the Quarterly Survey of Financial Statistics for Enterprises serves two broad objectives. The first measures the financial position and performance of incorporated businesses by industry aggregations and is the main focus of this publication. The statistics are used by a wide variety of economists and industry analysts, including federal and provincial regulatory bodies that monitor financial and other institutions in Canada. This information is also a critical input into the measure of corporate profits and capital consumption allowances in the Canadian System of National Accounts (CSNA).

The second broad objective is to provide information on financial holdings and transactions in the CSNA sector accounts. The accounts comprise the National Balance Sheet Accounts and the Financial Flow Accounts. Within the CSNA, the Canadian economy is composed of the incorporated business sector, including non-financial and financial businesses, the government sector, and the persons and unincorporated business sector, which includes non-profit institutions serving households. The Quarterly Financial Survey data (used to prepare this publication) are combined with additional information for the business and other sectors in order to produce complete economy-wide accounts which show the creation and distribution of wealth as well as the financing of economic activity. This is made possible by presenting considerable detail on financial institutions within the sector accounts framework.

In addition, the flow of funds and outstanding positions between Canadian residents and non-residents is measured in "Canada's Balance of International Payments" and in "Canada's International Investment Position," respectively. Both of these releases make use of the quarterly survey data in measuring corporate financial activity with non-residents.

#### Frequency and reference period

The data series are collected quarterly. The objective of the survey is to cover a calendar reference period (i.e., quarters ending in March, June, September or December). However, the data collected for each enterprise usually covers fiscal quarters (which may not coincide with calendar quarters). Estimates for a calendar quarter are prepared by combining individual data for enterprises with different fiscal quarters. The calendar period is estimated by including all of the fiscal quarters ending in the calendar quarter. For example, the estimates for the second quarter include all fiscal quarters ending in April, May or June (see Text table 1).

Text table 1

#### Calendar quarter for publication

Quarter	Include		
First	January	February	March
Second	April	May	June
Third	July	August	September
Fourth	October	November	December

#### Coverage

The domestic economy consists of the non-financial and financial business sectors, the government sector, and the persons and unincorporated business sector, which includes non-profit institutions serving households. This publication covers incorporated enterprises of the financial and non-financial business sectors. Business enterprises controlled by governments are excluded from the Quarterly Survey of Financial Statistics for Enterprises and are surveyed by the Public Institutions Division of Statistics Canada. Non-profit enterprises are also excluded from this survey.

#### The Statistical unit

For purposes of compiling statistics, Statistics Canada defines a hierarchical structure of units for each business. The four standard statistical units that are used are listed from largest to smallest below:

- Enterprise
- Company
- Establishment
- Location

The statistical unit used in the Quarterly Survey of Financial Statistics is the enterprise. An enterprise is a family of businesses under common ownership and control for which a set of consolidated financial statements is produced on an annual basis.

In the case of simple enterprises, the enterprise and the establishment coincide and both are classified to the same industry. However, there exist many multi-establishment enterprises whose establishments may belong to one or more industries. Such enterprises are classified to the predominant industry of their establishments.

It should be noted that NAICS Canada data compiled on an enterprise basis cannot be directly compared with NAICS Canada data on an establishment basis.

# Accounting concepts, definitions and practices

The concepts and definitions for most industries are based on the guidelines of the Canadian Institute of Chartered Accountants. Regulated industries may follow practices and definitions determined by the regulators. However, these practices are usually similar to the Generally Accepted Accounting Principles (GAAP) of the Canadian Institute of Chartered Accountants.

#### **Scope**

The financial items presented in this publication are those included in the following accounts or statements:

- **Balance Sheet**
- Income Statement
- · The Statement of Changes in Financial Position

Although they are not included in this publication, additional financial items are available for some industries upon request.

#### Financial classification and presentation

There is no widely accepted standard classification of financial items. Accordingly, it was necessary to devise one in order to present information in a homogeneous way for all enterprises. The financial item presentation in this publication has been condensed somewhat to allow for a homogeneous presentation across industries. Additional financial detail is available upon request.

# Industrial classification

Beginning with the first quarter of 2004 publication, the quarterly financial series switched to the North American Industry Classification System (NAICS Canada 2002) basis of industrial classification from the previously used NAICS Canada 1997 basis. The previous set of industrial aggregations consisting of 157, 58 and 24 groups has been replaced by a new set of 67, 48 and 22 industry groups, and a group of 10 financial instruments. Historical data on a NAICS Canada 2002 basis were created using a concordance that converted the old NAICS Canada 1997 codes to the new NAICS Canada 2002.

NAICS was developed by the statistical agencies of Canada, Mexico and the United States to provide a consistent framework for the collection, analysis and dissemination of industrial statistics used by government policy analysts, by academics and researchers, by the business community, and by the public.

NAICS is a product-oriented industry classification that standardizes the way businesses are classified across Canada, Mexico and the United States. NAICS was primarily designed to classify economic production performed at the establishment level; the activity which contributes the most value-added determines the NAICS code for the establishment.

To determine which NAICS Canada 2002 code should be assigned to a statistical enterprise, the NAICS Canada 2002 code is determined for each establishment belonging to the statistical enterprise. The NAICS Canada 2002 code representing the largest value-added is then assigned to the statistical enterprise. The NAICS Canada 2002 classification system does not provide classifications for integrated activities. For example, a petroleum enterprise may be involved in exploration, mining, refining, shipping and retailing of petroleum products. Under NAICS Canada 2002 such an enterprise is classified to the individual NAICS Canada 2002 code that relates to the activity that provides the most value-added.

The quarterly financial statistics are available at three levels of industrial aggregation of NAICS Canada 2002. The most aggregate level, which is used in this publication, covers 22 categories (see Text table 1). The second level of aggregation covers 48 categories and is available upon request. The most detailed level of aggregation covers 67 categories from 1999 and beyond and is also available upon request. The industrial classification system is hierarchical in nature so that the more detailed levels of data easily aggregate to the higher levels.

Text table 1

Publication level of aggregation

Title	Enterprise category code	NAICS Canada 2002 codes included
Agriculture, forestry, fishing and hunting	11	11
Oil and gas extraction and support activities	21C	211, 213
Mining (except oil and gas)	212	212
<b>Jtilities</b>	22	22
Construction	23	23
Manufacturing	31-33	31, 32, 33
Wholesale trade	41	41
Retail trade	44-45	44, 45
Fransporation and warehousing	48-49	48, 49
nformation and cultural industries	51	51
Real estate and rental and leasing companies	53	53
Professional, scientific and technical services	54	54
Administrative and support, waste management and remediation services	56	56
Educational, healthcare and social assistance services	61- <u>62</u>	61-62
Arts, entertainment and recreation	71	71
Accommodation and food services	72	72
Repair, maintenance and personal services	81A	811,812
Non-depository credit intermediation	5222	5222
nsurance carriers and related activities	524	524
Activities related to credit intermediation	5223	5223
Depository credit intermediation	5221	5221
Securities, commodity contracts, and other financial investments and		
related activities	523	523

# **Deriving the estimates**

## The Statistical methodology

The overall estimates are derived from two different components. A sample survey is conducted for larger businesses above a prescribed size threshold using the mailed questionnaire. Sample results are multiplied by a weighting factor to represent the universe from which the sample was drawn. For businesses below the size threshold, the (take-none) estimate is derived by applying a regression technique to annual data compiled from Revenue Canada financial statements. The model projects the value of the take-none portion of the population by the 67 categories of the Level III aggregation using estimates from the surveyed population and other parameters. The proportion of each of the two components of the final estimate (survey and take-none model) varies significantly between industry aggregations. The proportion represented by the surveyed component ranges from 5% to 100% of the population for both revenue and assets at the Level III aggregation.

(See Text tables 1 and 2 showing the percentage of assets and operating revenue represented by the take-none component for each of the Level 1 (22 industry) groups.)

Text table 1

Take-none percentage table, total assets

	NAICS _	First quarter 2005			Second quarter 2005			
		Take-none	Total	%	Take-none	Total	%	
	_			millions of	dollars			
Total, all industries		597,725	<b>4,534,989</b> <sup>A</sup>	13.2	599,928	<b>4,621,402</b> A	13.0	
Total, non-financial industries		529,852	<b>2,280,107</b> <sup>A</sup>	23.2	531,235	<b>2,304,150</b> A	23.1	
Agriculture, forestry, fishing and hunting	11	46,611	56,080 B	83.1	46,669	55,945 <sup>C</sup>	83.4	
Oil and gas extraction and support activities	21C	17,607	288,553 A	6.1	17,871	290,505 A	6.2	
Mining (except oil and gas)	212	3,753	89,928 A	4.2	3,791	90,891 A	4.2	
Utilities	22	3,630	56,609 A	6.4	3,657	57,135 A	6.4	
Construction	23	63,691	113,966 B	55.9	63,691	117,125 B	54.4	
Manufacturing	31-33	78,400	656,962 A	11.9	76,332	661,554 A	11.5	
Wholesale trade	41	51,629	165,952 A	31.1	52,176	168,716 A	30.9	
Retail trade	44-45	54,845	146.615 A	37.4	55.817	149,984 A	37.2	
Transportation and warehousing	48-49	19,593	120,471 A	16.3	19,938	122,813 A	16.2	
Information and cultural industries	51	14,250	153,384 A	9.3	14,490	154,909 A	9.4	
Real estate and rental and leasing	53	66,168	201,201 A	32.9	66,758	204,106 A	32.7	
Professional, scientific and technical services	54	41,069	86,576 A	47.4	40,946	85,625 A	47.8	
Administrative and support, waste management		,	, .		.,	,		
and remediation services	56	16,892	40,513 B	41.7	17,061	40,752 B	41.9	
Educational, healthcare and social assistance	•	.0,002	.0,0.0	• • • • •	,	.0,.02		
services	61-62	14,848	25.858 A	57.4	15.004	26.273 A	57.1	
Arts, entertainment and recreation	71	6,236	14.136 B	44.1	6.283	14.258 B	44.1	
Accommodation and food services	72	21,162	43.733 A	48.4	21,235	43.839 A	48.4	
Repair, maintenance and personal services	81A	9.469	19.572 A	48.4	9,517	19.721 <sup>B</sup>	48.3	
repair, maintenance and percental convices	01/1	0,400	10,012	70.7	0,017	10,721	+0.0	
Total, finance and insurance industries		67,873	<b>2,254,882</b> A	3.0	68,693	2,317,252 A	3.0	
Non-depository credit intermediation	5222	5.593	117.686 A	4.8	5.706	121.998 A	4.7	
Insurance carriers and related activities	524	5,739	346.678 A	1.7	5,822	352,528 A	1.7	
Activities related to credit intermediation	5223	498	28.282 A	1.8	506	28.562 A	1.8	
Depository credit intermediation	5221	0	1.586.921 A	0.0	0	1.637.676 A	0.0	
Securities, commodity contracts, and other	<b>022</b> .	•	.,,	0.0	•	.,,0.0	0.0	
financial investments and related activities	523	56,043	175,316 A	32.0	56,659	176,488 A	32.1	

Text table 2 Take-none percentage table, total revenues

	NAICS	First	quarter 2005		Second quarter 2005			
	_	Take-none	Total	%	Take-none	Total	%	
	_			millions of	dollars			
Total, all industries	_	195,985	<b>628,398</b> A	31.2	202,106	656,411 <sup>A</sup>	30.8	
Total, non-financial industries		189,744	<b>568,236</b> A	33.4	195,797	<b>596,557</b> <sup>A</sup>	32.8	
Agriculture, forestry, fishing and hunting	11	6,924	9,221 B	75.1	6,881	9,402 C	73.2	
Oil and gas extraction and support activities	21C	3,678	32,441 A	11.3	3,899	34,332 A	11.4	
Mining (except oil and gas)	212	887	7,219 A	12.3	915	7,412 A	12.3	
Utilities	22	950	13,479 A	7.1	922	13,737 A	6.7	
Construction	23	19,508	36,995 A	52.7	19,898	38,480 A	51.7	
Manufacturing	31-33	29,795	168,256 A	17.7	30.415	177,096 A	17.2	
Wholesale trade	41	28,013	90.879 A	30.8	29,233	97,188 A	30.1	
Retail trade	44-45	38,949	89.972 A	43.3	41,566	95,290 A	43.6	
Transportation and warehousing	48-49	9,616	24.921 A	38.6	9.809	26.133 A	37.5	
Information and cultural industries	51	4.003	18.985 A	21.1	4.076	19,616 A	20.8	
Real estate and rental and leasing	53	7.082	13.847 A	51.1	7.249	14,413 A	50.3	
Professional, scientific and technical services	54	11,388	20.422 A	55.8	11,359	20,658 B	55.0	
Administrative and support, waste management		,	,		,	,		
and remediation services	56	8,331	13.583 B	61.3	8.581	14.104 B	60.8	
Educational, healthcare and social assistance	•	0,00.	.0,000	01.0	0,00	,	00.0	
services	61-62	4.830	6.564 B	73.6	4.847	6.621 B	73.2	
Arts, entertainment and recreation	71	1,536	2,579 B	59.6	1,551	2.663 B	58.3	
Accommodation and food services	72	8,565	12.125 A	70.6	8.737	12.430 A	70.3	
Repair, maintenance and personal services	81A	5,688	6,746 B	84.3	5,859	6,983 <sup>C</sup>	83.9	
Total, finance and insurance industries		6,241	60,163 A	10.4	6,309	<b>59,854</b> A	10.5	
Non-depository credit intermediation	5222	244	4.229 A	5.8	247	4.280 A	5.8	
Insurance carriers and related activities	524	1.708	23.190 A	7.4	1.710	23.067 A	7.4	
Activities related to credit intermediation	5223	114	750 A	15.2	115	762 A	15.1	
Depository credit intermediation	5221	0	22,207 A	0.0	0	21,892 A	0.0	
Securities, commodity contracts, and other		•	,	5.5	•	,	3.0	
financial investments and related activities	523	4.175	9.787 B	42.7	4,237	9.853 B	43.0	

## Sample design for the survey component

The frame used for sampling purposes is the Statistics Canada Business Register (BR). A stratified random sample is used. There are two size strata for each of the Level III (67 categories) aggregations (take-all and take-some). All units in the first stratum (take-all) are selected. For the lower stratum (take-some), sampling rates vary by aggregation, but average to about one unit selected in seven. The total sample size is approximately 5,500 enterprises.

#### Stratum boundaries

The stratum boundaries for the take-all, take-some and take-none strata vary by industry aggregation. The boundaries are available upon request.

#### Sample weights and imputation for incomplete responses or non-response

Although significant effort and resources are used to maximize response rates, there is always an element of non-response in a statistical survey. Units which do not respond in the current period are imputed (their characteristics are estimated). Units are imputed by applying a growth factor to previously reported data when available. The growth factor is estimated using the survey responses for the units that are most similar to the unit being imputed.

When partial survey data covering three key variables (total assets, operating revenue, operating profit) are received, the imputation factors are calculated at the unit level using these partial data. For records without historical information, a donor imputation system is used. Information on the size of the non-respondent is obtained and a similar sized respondent is found. The size information consists of the three key variables. If this information is not available, the Business Register revenue and asset values are used. In the former situation, the donor record is used to calculate the distribution of the detailed values around the three key variables. In the latter case the donor's values are directly copied over to the non-respondent. In the case where donor imputation is required for two or more consecutive quarters, a new donor is not reselected. Rather, the imputation factor is applied to the previously imputed data.

The response values for sampled units are multiplied by a sampling weight in order to estimate for the entire surveyed population. The sampling weight is calculated using a number of factors, including the probability of the unit being selected in the sample.

#### Seasonal adjustment

The seasonal component of a time series reflects sub-annual movements caused by characteristic weather changes, holidays or other factors which tend to recur every year at approximately the same time. The seasonal adjustment process attempts to quantify the seasonal component in a time series and to remove its effect from observed data.

The seasonal adjustment method used is a computerized ratio-to-moving-average method in widespread use at Statistics Canada. It is based on the U.S. Bureau of the Census Method II, but has some additional features. Beginning with the first quarter of 1999, the Quarterly Financial Statistics series uses "end-point" seasonal adjustment, which recalculates seasonal factors each quarter as more recent data becomes available. For a more complete description of these features, refer to "X11ARIMA v. 2000 - Seasonal Adjustment Method Foundations and User's Manual."

Series containing no significant seasonality have not been seasonally adjusted. In these cases, the unadjusted series are used in the place of seasonally adjusted data.

## **Data quality**

There are two categories of errors in statistical information – sampling errors and non-sampling errors. Sampling errors are errors that arise because estimates are being prepared based on a sample of the universe rather than collecting information from all units in the universe. These errors can be measured.

Non-sampling errors can arise from a variety of sources and are much more difficult to measure. Non-sampling errors include errors in the information provided by respondents, data capture errors and other processing errors.

#### Sampling errors

Sample surveys are designed to provide the highest sampling efficiency (the smallest sample that will produce a sampling error of a given size). This optimization is usually performed for only a few variables, limited by the data items that are available at the time of sample design and selection, the resources available, and the complexity introduced by trying to optimize for many variables at one time. The sample used for these statistics was designed to produce a reasonable level of accuracy for assets and revenue. Consequently, other items may be less accurately estimated.

A measure of the sampling error is the standard error. This measurement is based upon the idea of selecting several samples, although in reality only one sample is drawn. Sampling variability can also be expressed relative to the estimate itself. The standard error as a percentage of the estimate is called the coefficient of variation (CV), or the relative standard error. Small CVs are desirable, since the smaller the CV, the smaller the sampling variability relative to the estimate.

The sample for the Quarterly Survey of Financial Statistics for Enterprises was drawn such that the CV at the Level III (67 categories) aggregation, should be no more than 10% for operating revenue or total assets. The CV indicators are shown next to these variables in the tables according to the scale presented on page 2.

#### Estimation errors in the non-sampled strata

The estimate for small businesses (take-none portion) is prepared by applying a statistical regression model to predict the value of the take-none portion of the population by Level III (67categories) aggregation using the estimates from the surveyed population and other parameters. The error introduced by this method depends on several factors, including the contribution of these strata to the overall estimate and the error in estimating the movement of the strata using sampled units and other external factors. It is difficult to calculate a coefficient of variation for the non-sampled strata, as the estimates are calculated at the Level III aggregation level only. Therefore, the CV indicator displayed in the publication reflects only the survey portion of the estimate. When the estimate reflects only the take-none portion, there is no CV indicator shown.

#### Other non-sampling errors

There are no objective measures of other non-sampling errors applied to these statistics. However, most reporting and data entry errors are corrected as a result of the intricate computer capture and edit procedures applied to the data. This is particularly effective for financial data where accounting relationships are established and balancing is required. However, most financial data collected are derived from audited financial statements resulting in minimal errors and inconsistencies. As well, the Quarterly Survey of Financial Statistics for Enterprises utilizes trained accounting staff to capture and analyze reported data to minimize the frequency of non-sampling errors.

One source of non-sampling error is the non-response error. There are several measures that can help the user evaluate this type of error, including the response rate and the data response rate.

The response rate (see Text table 3) is a measure of the proportion of those sample units which have responded in time for inclusion in the estimate. To calculate the response rate, one should simply divide the number of actual responses by the total number of sampled units. For example, a sample with 20 active units for which 10 respond for a particular quarter would have a response rate of 50%.

Response rate is:

Complete + partial response

Complete + partial response + non-response

Text table 3

All enterprise measure of sample response

		Quarter							
	Second	Third	Fourth	First	Second	Third	Fourth	First	Second
	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter
	2003	2003	2003	2004	2004	2004	2004	2005	2005
	percentage								
Response rate Asset response rate Revenue response rate Weighted asset response rate Weighted revenue response rate	68.6	61.6	67.8	69.2	64.6	59.4	51.9	48.0	30.4
	91.2	85.4	87.3	86.7	89.6	87.9	83.1	78.3	62.5
	85.6	81.2	84.4	84.4	81.8	77.2	71.3	65.6	48.5
	87.5	80.9	85.0	84.7	86.9	84.4	79.5	75.1	59.5
	80.9	75.7	79.8	79.8	76.1	72.2	65.7	60.0	44.6

The data response rate is the proportion of the estimate which is based upon actual reported data. The data response rate can be calculated by dividing the design assets or revenue (or whatever variable is being analyzed) represented by the responding units by the corresponding value for the entire sample. In the previous example, if the 10 responding units have a design asset value totaling \$15 billion out of a total sample asset value of \$20 billion, the data response rate for assets would be 75%.

(Where the design value is a frame value for the record which is derived from administrative sources and is available for the entire population.)

Data response rate for assets is:

Total assets from completed responses + total assets from partial responses

Total assets from completed responses + total assets from partial responses

+ total assets from others

(Where asset values are the design values.)

Weighted data response rates consider that units in sample represent more than themselves through weighting factors. Some units contribute more to the estimates than other units when weights are applied. The weighted data response rate can be calculated by dividing the respondents' weighted frame value by the weighted sample for assets or revenue (or whatever variable is being analyzed).

In the previous example, if the weighted asset value of the responding 10 units is \$40 billion out of a total sample weighted asset value of \$50 billion, the weighted asset response rate would be 80%.

Weighted data response rate for assets is:

Total weighted assets from completed responses + total weighted assets from partial responses

Total weighted assets from completed responses + total weighted assets from partial responses

+ total weighted assets from others

(Where the weighted assets for a respondent is defined as the design weight multiplied by the design assets value.)

#### Limitations of the data

To be valid for either time-series or cross-sectional analysis, the definitions of data must be consistent within time periods or across time periods. In other words, the differences and similarities in data must reflect only real differences and not differences in the concepts or definitions used in preparing the data. The ability to use the data for analysis depends on the conceptual framework in which the data are being used.

These data are consistent with the Generally Accepted Accounting Principles (GAAP) of the Canadian Institute of Chartered Accountants. As such, they do not necessarily agree with the concepts used within the Canadian System of National Accounts.

While the GAAP concepts are appropriate for the application of the data, there may still be some problems of consistency (between units or over time) for items where GAAP does not prescribe a particular treatment or allows some latitude. One of the general problems with GAAP for some uses is that it prescribes a historical cost treatment of assets (i.e., their cost at the time of acquisition). As a result, caution should be used when comparing balance sheet data and ratios over time and across industries.

## Confidentiality

The confidentiality of the reported statistics to the quarterly survey is protected under the provisions of the Statistics Act. Accordingly, statistics are released in aggregate only, with no potential identification of individually reported information. The confidentiality provisions of the Statistics Act override the provisions of the Access to Information Act to guarantee the confidentiality of reported data of individual respondents.

# **Definitions of financial ratios**

## **Debt to equity**

This ratio examines the relationship of debt (loans, bonds, debentures) to shareholders' equity. It compares the relative size of debt to resources invested by the owners. It indicates the extent to which a firm relies on borrowed funds to finance its operations. Firms that rely heavily on borrowed funds are said to be highly leveraged.

#### **Formula**

Debt to equity:

Borrowings + loans and accounts with affiliates

Total equity

# **Profit margin**

Operating profit is the net result of the principal business activities of a firm. It is calculated before taking into account interest expense, investment income, non-recurring losses from the write-down of assets, gains or losses realized on the disposal of assets, and income tax expense. This ratio indicates management's ability to generate earnings from the principal business activities of a firm. The ratio is expressed as a percentage of operating revenue.

#### **Formula**

Profit margin:

Operating profit (S.A.)  $\times$  100

Total operating revenue (S.A.)

#### Return on equity

This ratio measures the level of return to the owners (investors) and it represents their measure of profitability. The earnings figure is the after-tax profits, including a deduction for interest expense (payments to lenders). It is the net profit available to the owners (investors). The ratio indicates how many cents are returned to every dollar invested by the owners.

#### **Formula**

Return on equity:

Profit before extraordinary gains (S.A.)  $\times$  4  $\times$  100

Total equity

## Return on capital employed

This ratio measures profitability and how well management has employed the assets, by calculating the percentage return on total capital provided by the owners and lenders (creditors). The earnings figure is calculated before taking into account interest expense (payments to lenders) and dividends (payments to owners). The ratio indicates how many cents are returned to every dollar of capital invested.

#### **Formula**

Return on Capital Employed:

Profit before extraordinary gains + (interest on borrowings net of tax) (S.A.)  $\times$  4  $\times$  100 Borrowings + Loans and accounts with affiliates + Total equity

Please note: The entire numerator in the calculation is seasonally adjusted but is not published as a separate variable.