# Quarterly <br> Financial Statistics for Enterprises 

First quarter 2003


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# Quarterly Financial Statistics for Enterprises 

First quarter 2003

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July 2003
Catalogue no. 61-008-XIE, vol. 14, no. 1
ISSN 1496-5917
Frequency: Quarterly
Ottawa
La version française de cette publication est disponible sur demande.

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. not available for any reference period
.. not available for a specific reference period
... not applicable
p preliminary
r revised
$x$ suppressed to meet the confidentiality requirements of the Statistics Act
E use with caution
F too unreliable to be published

## Note on CANSIM

CANSIM (Canadian Socio-Economic Information Management System) is Statistics Canada's computerized data bank and its supporting software. Most of the data appearing in this publication, as well as many other data series are available from CANSIM via terminal, on computer printouts, or in machine readable form. Historical and more timely data, not included in this publication, are available from CANSIM.

## Acknowledgments

This publication was prepared under the direction of:

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[^1]
## Highlights ${ }^{1}$

## First Quarter 2003 (preliminary)

Soaring energy prices fueled a 10.6\% surge in corporate profits in the first quarter. Operating profits of $\$ 42.9$ billion were the highest since the final quarter of 2000 . Profits have now risen for five consecutive quarters after slumping throughout 2001.


Fifteen of the 24 broad industry groups reported profit gains in the quarter, but the growth was dominated by the energy sector and the chartered banks. Excluding the oil and gas extraction and refining industries, along with the depositorycredit intermediaries (mainly chartered banks), corporate profits posted a much more modest 1.2\% quarter-to-quarter improvement.

The non-financial group of industries earned a record high $\$ 33.7$ billion in operating profits, $11.5 \%$ above fourth quarter levels and $57.2 \%$ ahead of the profits earned in the fourth quarter of 2001, the low point of the recent profit downturn.

[^2]Quarterly operating profits


The financial industries earned $\$ 9.2$ billion in operating profits in the first quarter, up $7.7 \%$ over the previous quarter. Four increases in the past five quarters have lifted financial industries' profits to their highest level since third quarter of 2001. However, excluding the depository credit intermediaries, profits declined marginally in the quarter.

## Sizzling profits for oil and gas producers....while metals cooled

Profits in the oil and gas extraction industry jumped 57.1\% to $\$ 6.2$ billion in the first quarter, as crude oil prices soared to levels not seen since the Persian Gulf War in 1990. Despite slipping in March, average crude oil prices were 19.1\% ahead of fourth quarter of 2002 levels, and were 52.2\% higher than those in the first quarter of 2002. Prices were propelled by supply concerns related to the turmoil in Iraq, supply disruptions in Venezuela and the cold North American weather. Natural gas prices also rose in the quarter, but the gains were much less dramatic.

Exports of energy products were robust, a reflection of the higher oil and gas prices and sustained U.S. demand. Rising domestic sales of refined petroleum products from Canadian refineries stimulated further demand for crude oil.

Metal mining companies did not fare as well in the first quarter, as profits fell to $\$ 41$ million from $\$ 199$ million in the previous quarter. Profits have generally been in decline since peaking at $\$ 703$ million in the second quarter of 2000. While strong markets have sustained nickel prices, other metals have faltered with the uncertain world economies. High energy costs and the effect of the stronger Canadian dollar on export prices also dampened operating profits.

## Mixed results for manufacturers

Overall, manufacturers registered a $4.6 \%$ rise in first quarter operating profits, following a $2.2 \%$ slide in the fourth quarter. Nonetheless, only half of the manufacturing industries posted profit gains, led by manufacturers of petroleum and coal products and electronics and computers.

Petroleum and coal producers earned record high profits of $\$ 2.2$ billion in the first quarter, lifted by strong demand and soaring prices. The Monthly survey of manufacturing recently reported that shipments of petroleum and coal manufacturers were at record high levels in February and March of this year, amid international concerns about supplies. The colder-thannormal North American weather in the first quarter spurred demand for petroleum products.

Exports of petroleum and coal products pushed to record highs in the quarter. Domestically, operating revenue and profits benefited from increased sales volumes and stronger refining margins.

Electronics and computer manufacturers edged into profitability for the first time in five quarters, with operating profits of $\$ 0.1$ billion Operating revenue remained unchanged at $\$ 8.6$ billion. Although the industry lingers in a prolonged slump, there were some positive indications. Wholesalers of computers and electronics reported sales growth of $6.9 \%$ in the quarter. However, corporate spending on telecommunications and electronic equipment remains generally sluggish, and the industry has a long way to go to match the high of $\$ 1.2$ billion in operating profits earned in the second quarter of 2000.

Motor vehicle and parts manufacturers' profits rose to $\$ 1.3$ billion from $\$ 1.2$ billion in the previous quarter, partly due to extensive restructuring charges booked in the final quarter of 2002. Operating revenue slipped $2.5 \%$, but has seen little overall change over the past four quarters. Exports of automotive products declined in the quarter, and the most recent release of New motor vehicle sales showed a 5.6\% slide in unit sales from the fourth quarter. Manufacturers boosted shipments during the first quarter of 2003, but uncertainty prevails with waning North American demand for motor vehicles.

Chemical, plastics and rubber manufacturers lost ground in the quarter, as profits fell $15.2 \%$ to $\$ 1.3$ billion. Profits were curtailed by the sharp rise in the price of petroleum based inputs.

Wood and paper profits hit a nine year low in the quarter, falling to $\$ 0.7$ billion from $\$ 0.8$ billion in the fourth quarter. Profits have been in a downward trend since peaking at $\$ 2.3$ billion in the first quarter of 2000. Operating revenue fell $4.2 \%$ to $\$ 17.5$ billion. Punitive tariffs on softwood exports and rising energy costs continued to play havoc on the industry. The strengthening Canadian dollar trimmed returns for exporters, and prices for lumber and wood products were down 13.2\% year-over-year in March. On a positive note, domestic demand for lumber was sustained by record numbers of building permits issued and rising housing starts. Pulp and newsprint producers continued to be plagued by low prices.

## Wholesale and retail profits on the upswing

Wholesalers and retailers both enjoyed stronger sales and profits in the first quarter, despite some weakness in March. Wholesale profits advanced $14.2 \%$ to $\$ 3.0$ billion, on a sales increase of $1.2 \%$. Wholesalers of machinery (including computers and electronics) and petroleum products led the gains.

Retail profits were up for a sixth straight quarter, rising 5.5\% to $\$ 2.5$ billion. Sales rose $2.2 \%$, as persistent consumer spending continued a consecutive growth streak dating back to the final quarter of 2001.

## Transportation profits grounded by rising fuel costs

Transportation carriers felt the brunt of escalating security and fuel costs in the first quarter, as operating profits dropped $9.3 \%$ to $\$ 1.3$ billion. Profits have now declined for two straight quarters, following four quarters of growth in the postSeptember 11th 2001 period.

Higher manufacturing shipments in four of the past five quarters have been a boon for transportation carriers, but this has been mitigated by turmoil in the passenger transportation industry. The outbreak of severe acute respiratory syndrome (SARS) late in the quarter had minimal impact on first quarter results, but does not bode well for the second quarter.

## Chartered bank profits on the rise

The profits of depository credit intermediaries (mainly chartered banks) reached a seven quarter high of $\$ 4.1$ billion, up $25.0 \%$ from the fourth quarter of 2002. Reduced provisions for future loan losses, coupled with lower realized losses on the disposal of investments, contributed to the current quarter profit growth. Net interest income declined slightly in the quarter.

Property and casualty insurers benefited from lower insurance claims to boost profit to $\$ 0.3$ billion from $\$ 0.1$ billion in the fourth quarter. Life insurers, on the other hand, suffered a $12.8 \%$ profit slide in the quarter.

## Profitability ratios strengthened

The all-industry return on shareholders' equity ratio increased to a two year high of $9.4 \%$ in the first quarter, up from $8.7 \%$ in the fourth quarter and $6.1 \%$ in the third quarter of 2002. After-tax-profits (the profit measure used in the return on equity calculation) jumped to $\$ 24.9$ billion from $\$ 22.7$ billion in the previous quarter and $\$ 15.6$ billion in the third quarter of 2002. Along with the higher operating profits, increased capital gains in the non-financial industries have bolstered this profit measure over the past few quarters.

The operating profit margin rose to $7.2 \%$ in the first quarter from $6.5 \%$ in each of the preceding two quarters. Margins have generally been on the upswing since tumbling to $5.4 \%$ in the final quarter of 2001.

## Financial Statistics for Enterprises

|  | Seasonally adjusted |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | First Quarter $2002^{r}$ | Fourth Quarter $2002{ }^{r}$ | First Quarter $2003^{p}$ | First Quarter 2002 to First Quarter 2003 | Fourth Quarter 2002 to First Quarter 2003 |
|  | \$ billions |  |  | \% change |  |
| All Industries |  |  |  |  |  |
| Operating revenue | 550.4 | 592.6 | 597.4 | 8.5 | 0.8 |
| Operating profit | 33.9 | 38.8 | 42.9 | 26.6 | 10.6 |
| After-tax profit | 19.3 | 22.7 | 24.9 | 28.8 | 9.6 |
| Non-Financial |  |  |  |  |  |
| Operating revenue | 498.2 | 539.5 | 543.6 | 9.1 | 0.8 |
| Operating profit | 25.9 | 30.2 | 33.7 | 30.3 | 11.5 |
| After-tax profit | 14.5 | 18.5 | 20.0 | 38.1 | 8.5 |
| Financial |  |  |  |  |  |
| Operating revenue | 52.2 | 53.1 | 53.8 | 3.0 | 1.3 |
| Operating profit | 8.0 | 8.6 | 9.2 | 14.6 | 7.7 |
| After-tax profit | 4.8 | 4.2 | 4.9 | 0.9 | 14.6 |

[^3]
## Related products

## Selected publications from Statistics Canada

- Financial and Taxation Statistics for Enterprises, annual, english and french separately 61-219-XIE
- Corporations Returns Act, annual, english and french separately

61-220-XIE

- Financial Performance Indicators for Canadian Business, Volume 1, on CD-ROM, annual, bilingual

61F0058XCB

- Financial Performance Indicators for Canadian Business, Volume 2-3, national, on CD-ROM, annual, bilingual

61F0059XCB

- Financial Performance Indicators for Canadian Business, Volume 2-3, provinces, territories and regions, on CD-ROM, annual, bilingual

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- Inter-Corporate Ownership on CD-ROM, quarterly, bilingual 61-517-XCB

You can also search through the Statistics Canada catalogue which lists all current products and services available from Statistics Canada.

## Note to users

Special requests for more detailed data from this and other Industrial Organization and Finance Surveys are available for purchase. For more information contact us.

Summary table of seasonally adjusted data - Operating revenue and operating profit

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | Operating revenue (millions of dollars) |  |  |  |  |
| Total, all industries (excluding the industries, management of companies $\begin{array}{llllll}\text { and enterprises and other funds and financial vehicles) 550,35 } & 569,256 & 578,606 & 592,593 & 597,401\end{array}$ |  |  |  |  |  |
| Total, non-financial industries (excluding management of companies $\begin{array}{llllllll}\text { and enterprises) } & 498,150 & 517,653 & 526,192 & 539,485 & 543,615\end{array}$ |  |  |  |  |  |
| Total, finance and insurance industries (excluding other funds and |  |  |  |  |  |
| Agriculture, forestry, fishing and hunting | 7,549 | 7,552 | 7,678 | 7,858 | 7,415 |
| Oil and gas extraction and coal mining | 17,513 | 22,123 | 22,709 | 23,240 | 26,728 |
| Mining (except oil, gas and coal) | 6,723 | 6,654 | 6,745 | 6,806 | 6,659 |
| Utilities | 11,036 | 12,743 | 12,947 | 13,376 | 12,768 |
| Construction | 35,006 | 35,924 | 35,414 | 38,403 | 37,837 |
| Manufacturing | 155,124 | 160,198 | 163,360 | 164,798 | 166,143 |
| Wholesale trade | 85,767 | 85,616 | 87,426 | 88,969 | 90,064 |
| Retail trade | 74,292 | 77,389 | 78,785 | 80,842 | 82,609 |
| Transportation and warehousing | 20,552 | 21,366 | 21,983 | 22,671 | 23,479 |
| Information and cultural industries | 16,865 | 17,371 | 17,262 | 17,953 | 17,858 |
| Non-depository credit intermediation | 3,467 | 3,616 | 3,643 | 3,743 | 3,585 |
| Insurance carriers | 17,692 | 17,089 | 17,866 | 18,109 | 18,664 |
| Other financial intermediaries | 10,805 | 10,795 | 10,927 | 11,044 | 10,586 |
| Depository credit intermediation | 20,272 | 20,104 | 19,978 | 20,213 | 20,952 |
| Real estate and rental and leasing | 12,477 | 13,483 | 13,739 | 14,049 | 14,335 |
| Professional, scientific and technical services | 19,162 | 19,962 | 20,345 | 20,967 | 20,055 |
| Administrative and support, waste management and remediation services | 11,408 | 12,390 | 11,938 | 13,223 | 11,729 |
| Educational services | 904 | 910 | 909 | 910 | 880 |
| Health care and social assistance | 4,269 | 4,466 | 4,591 | 4,685 | 4,676 |
| Arts, entertainment and recreation | 2,278 | 2,339 | 2,421 | 2,434 | 2,152 |
| Accommodation and food services | 11,433 | 11,356 | 11,757 | 11,881 | 11,893 |
| Other services (except public administration) | 5,793 | 5,810 | 6,182 | 6,419 | 6,336 |
| Management of companies and enterprises | 6,686 | 6,870 | 7,014 | 10,115 | 6,390 |
| Other funds and financial vehicles | 5,069 | 1,886 | -2,498 | 2,057 | 1,399 |
|  | Operating profit (millions of dollars) |  |  |  |  |
| Total, all industries (excluding the industries, management of companies |  |  |  |  |  |
| Total, non-financial industries (excluding management of companies and enterprises) | 25,861 | 27,800 | 29,495 | 30,223 | 33,691 |
| Total, finance and insurance industries (excluding other funds and |  |  |  |  |  |
| Agriculture, forestry, fishing and hunting | 512 | 472 | 474 | 440 | 470 |
| Oil and gas extraction and coal mining | 2,491 | 3,190 | 3,000 | 3,974 | 6,242 |
| Mining (except oil, gas and coal) | 347 | 234 | 258 | 199 | 41 |
| Utilities | 908 | 874 | 680 | 705 | 799 |
| Construction | 948 | 218 | 693 | 815 | 970 |
| Manufacturing | 8,674 | 9,639 | 10,191 | 9,964 | 10,421 |
| Wholesale trade | 2,338 | 2,639 | 2,758 | 2,623 | 2,995 |
| Retail trade | 1,894 | 2,042 | 2,263 | 2,338 | 2,466 |
| Transportation and warehousing | 1,027 | 1,174 | 1,707 | 1,426 | 1,294 |
| Information and cultural industries | 1,902 | 2,034 | 1,965 | 1,732 | 1,834 |
| Non-depository credit intermediation | 1,347 | 1,351 | 1,343 | 1,425 | 1,370 |
| Insurance carriers | 1,284 | 948 | 1,114 | 1,223 | 1,259 |
| Other financial intermediaries | 2,913 | 2,850 | 2,668 | 2,614 | 2,462 |
| Depository credit intermediation | 2,514 | 3,236 | 2,785 | 3,318 | 4,147 |
| Real estate and rental and leasing | 2,535 | 2,888 | 3,011 | 3,306 | 3,356 |
| Professional, scientific and technical services | 657 | 599 | 667 | 717 | 761 |
| Administrative and support, waste management and remediation services | 372 | 517 | 502 | 447 | 474 |
| Educational services | -29 | -23 | -22 | -23 | -25 |
| Health care and social assistance | 469 | 494 | 547 | 581 | 556 |
| Arts, entertainment and recreation | 120 | 94 | 79 | 120 | 145 |
| Accommodation and food services | 514 | 578 | 513 | 445 | 421 |
| Other services (except public administration) | 182 | 138 | 208 | 415 | 473 |
| Management of companies and enterprises | 2,967 | 3,315 | 3,352 | 6,241 | 2,987 |
| Other funds and financial vehicles | 1,846 | -1,479 | -5,648 | -1,387 | -1,649 |

Summary table of seasonally adjusted data - Profit before extraordinary gains and net profit

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | Profit before extraordinary gains (millions of dollars) |  |  |  |  |
| Total, all industries (excluding the industries, management of companies and enterprises and other funds and financial vehicles) | 19,330 | 19,605 | 15,624 | 22,719 | 24,905 |
| Total, non-financial industries (excluding management of companies and enterprises) | 14,509 | 15,236 | 11,032 | 18,474 | 20,042 |
| Total, finance and insurance industries (excluding other funds and financial vehicles) | 4,821 | 4,368 | 4,593 | 4,245 | 4,863 |
| Agriculture, forestry, fishing and hunting | 402 | 371 | 369 | 347 | 374 |
| Oil and gas extraction and coal mining | 1,223 | 1,378 | -520 | 2,316 | 3,694 |
| Mining (except oil, gas and coal) | 592 | 322 | 121 | 1,289 | 18 |
| Utilities | 602 | 784 | 511 | 565 | 529 |
| Construction | 648 | 206 | 501 | 593 | 641 |
| Manufacturing | 4,558 | 5,228 | 2,281 | 4,714 | 5,973 |
| Wholesale trade | 1,255 | 1,524 | 1,534 | 1,682 | 1,905 |
| Retail trade | 840 | 1,018 | 1,071 | 1,229 | 1,251 |
| Transportation and warehousing | 1,059 | 1,366 | 1,398 | 1,341 | 1,222 |
| Information and cultural industries | 460 | -358 | 332 | 673 | 859 |
| Non-depository credit intermediation | 387 | 389 | 447 | 462 | 247 |
| Insurance carriers | 941 | 564 | 871 | 703 | 689 |
| Other financial intermediaries | 2,139 | 1,870 | 1,895 | 1,794 | 1,748 |
| Depository credit intermediation | 1,354 | 1,545 | 1,379 | 1,286 | 2,179 |
| Real estate and rental and leasing | 1,298 | 1,402 | 1,535 | 1,836 | 1,603 |
| Professional, scientific and technical services | 729 | 855 | 890 | 943 | 920 |
| Administrative and support, waste management and remediation services | 187 | 364 | 265 | 137 | 223 |
| Educational services | -42 | -33 | -34 | -36 | -38 |
| Health care and social assistance | 362 | 384 | 413 | 452 | 413 |
| Arts, entertainment and recreation | 64 | 22 | -1 | 40 | 74 |
| Accommodation and food services | 175 | 325 | 242 | 105 | 86 |
| Other services (except public administration) | 96 | 77 | 124 | 246 | 293 |
| Management of companies and enterprises | 3,522 | 3,490 | 3,024 | 6,457 | 3,988 |
| Other funds and financial vehicles | 1,598 | -5,697 | -11,028 | -1,409 | -4,920 |
|  | Net profit (millions of dollars) |  |  |  |  |
| Total, all industries (excluding the industries, management of companies and enterprises and other funds and financial vehicles) | 19,332 | 19,553 | 15,654 | 22,712 | 24,934 |
| Total, non-financial industries (excluding management of companies and enterprises) | 14,531 | 15,187 | 11,056 | 18,500 | 20,138 |
| Total, finance and insurance industries (excluding other funds and financial vehicles) | 4,801 | 4,365 | 4,599 | 4,212 | 4,796 |
| Agriculture, forestry, fishing and hunting | 400 | 368 | 366 | 344 | 372 |
| Oil and gas extraction and coal mining | 1,229 | 1,384 | -514 | 2,323 | 3,700 |
| Mining (except oil, gas and coal) | 590 | 315 | 116 | 1,288 | 92 |
| Utilities | 603 | 786 | 514 | 569 | 533 |
| Construction | 649 | 207 | 502 | 594 | 643 |
| Manufacturing | 4,574 | 5,245 | 2,301 | 4,731 | 5,984 |
| Wholesale trade | 1,257 | 1,463 | 1,538 | 1,687 | 1,908 |
| Retail trade | 847 | 1,026 | 1,078 | 1,236 | 1,258 |
| Transportation and warehousing | 1,056 | 1,363 | 1,393 | 1,337 | 1,222 |
| Information and cultural industries | 466 | -355 | 337 | 678 | 864 |
| Non-depository credit intermediation | 396 | 398 | 456 | 471 | 256 |
| Insurance carriers | 941 | 564 | 871 | 703 | 689 |
| Other financial intermediaries | 2,111 | 1,858 | 1,892 | 1,752 | 1,672 |
| Depository credit intermediation | 1,354 | 1,545 | 1,379 | 1,286 | 2,179 |
| Real estate and rental and leasing | 1,299 | 1,402 | 1,534 | 1,835 | 1,603 |
| Professional, scientific and technical services | 731 | 856 | 894 | 943 | 922 |
| Administrative and support, waste management and remediation services | 174 | 351 | 251 | 125 | 211 |
| Educational services | -42 | -33 | -34 | -35 | -37 |
| Health care and social assistance | 365 | 387 | 416 | 456 | 416 |
| Arts, entertainment and recreation | 60 | 18 | -4 | 37 | 71 |
| Accommodation and food services | 173 | 322 | 239 | 102 | 83 |
| Other services (except public administration) | 99 | 80 | 127 | 249 | 296 |
| Management of companies and enterprises | 3,510 | 3,471 | 3,009 | 6,440 | 3,958 |
| Other funds and financial vehicles | 1,598 | -5,697 | -11,028 | -1,407 | -4,920 |

Summary table of selected ratio - Debt to equity (ratio) and profit margin (\%)

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | Debt to equity (ratio) |  |  |  |  |
| Total, all industries (excluding the industries, management of companies and enterprises and other funds and financial vehicles) | 0.943 | 0.937 | 0.935 | 0.923 | 0.921 |
| Total, non-financial industries (excluding management of companies and enterprises) | 1.016 | 1.005 | 1.005 | 0.997 | 0.987 |
| Total, finance and insurance industries (excluding other funds and financial vehicles) | 0.714 | 0.724 | 0.718 | 0.693 | 0.715 |
| Agriculture, forestry, fishing and hunting | 1.937 | 1.893 | 1.862 | 1.861 | 1.855 |
| Oil and gas extraction and coal mining | 1.027 | 0.963 | 1.016 | 1.010 | 1.004 |
| Mining (except oil, gas and coal) | 0.511 | 0.502 | 0.547 | 0.515 | 0.529 |
| Utilities | 0.971 | 0.909 | 0.926 | 0.935 | 0.988 |
| Construction | 2.364 | 2.219 | 2.120 | 1.997 | 1.998 |
| Manufacturing | 0.628 | 0.620 | 0.608 | 0.597 | 0.581 |
| Wholesale trade | 1.077 | 1.049 | 1.050 | 0.972 | 0.984 |
| Retail trade | 1.153 | 1.158 | 1.119 | 1.106 | 1.104 |
| Transportation and warehousing | 1.566 | 1.534 | 1.449 | 1.438 | 1.409 |
| Information and cultural industries | 1.263 | 1.317 | 1.344 | 1.361 | 1.277 |
| Non-depository credit intermediation | 6.391 | 6.398 | 6.313 | 6.266 | 5.674 |
| Insurance carriers | 0.188 | 0.192 | 0.192 | 0.192 | 0.192 |
| Other financial intermediaries | 0.603 | 0.633 | 0.598 | 0.585 | 0.598 |
| Depository credit intermediation | 0.343 | 0.364 | 0.386 | 0.334 | 0.429 |
| Real estate and rental and leasing | 2.012 | 2.015 | 2.059 | 2.140 | 2.124 |
| Professional, scientific and technical services | 0.668 | 0.650 | 0.659 | 0.677 | 0.687 |
| Administrative and support, waste management and remediation services | 2.051 | 2.122 | 1.974 | 2.103 | 2.059 |
| Educational services | 0.964 | 1.064 | 1.072 | 1.126 | 1.096 |
| Health care and social assistance | 1.321 | 1.405 | 1.436 | 1.447 | 1.380 |
| Arts, entertainment and recreation | 2.607 | 2.386 | 2.770 | 2.639 | 2.394 |
| Accommodation and food services | 1.547 | 1.601 | 1.534 | 1.513 | 1.600 |
| Other services (except public administration) | 2.100 | 2.094 | 2.125 | 1.969 | 2.027 |
| Management of companies and enterprises Other funds and financial vehicles | 0.361 | 0.387 | 0.393 | 0.399 | 0.401 |
|  | 0.251 | 0.264 | 0.284 | 0.305 | 0.323 |
|  | Profit margin (\%) |  |  |  |  |
| Total, all industries (excluding the industries, management of companies and enterprises and other funds and financial vehicles) | 6.2 | 6.4 | 6.5 | 6.6 | 7.2 |
| Total, non-financial industries (excluding management of companies and enterprises) | 5.2 | 5.4 | 5.6 | 5.6 | 6.2 |
| Total, finance and insurance industries (excluding other funds and financial vehicles) | 15.4 | 16.2 | 15.1 | 16.2 | 17.2 |
| Agriculture, forestry, fishing and hunting | 6.8 | 6.2 | 6.2 | 5.6 | 6.3 |
| Oil and gas extraction and coal mining | 14.2 | 14.4 | 13.2 | 17.1 | 23.4 |
| Mining (except oil, gas and coal) | 5.2 | 3.5 | 3.8 | 2.9 | 0.6 |
| Utilities | 8.2 | 6.9 | 5.2 | 5.3 | 6.3 |
| Construction | 2.7 | 0.6 | 2.0 | 2.1 | 2.6 |
| Manufacturing | 5.6 | 6.0 | 6.2 | 6.0 | 6.3 |
| Wholesale trade | 2.7 | 3.1 | 3.2 | 3.0 | 3.3 |
| Retail trade | 2.6 | 2.6 | 2.9 | 2.9 | 3.0 |
| Transportation and warehousing | 5.0 | 5.5 | 7.8 | 6.3 | 5.5 |
| Information and cultural industries | 11.3 | 11.7 | 11.4 | 9.6 | 10.3 |
| Non-depository credit intermediation | 38.8 | 37.4 | 36.9 | 38.1 | 38.2 |
| Insurance carriers | 7.3 | 5.6 | 6.2 | 6.8 | 6.7 |
| Other financial intermediaries | 27.0 | 26.4 | 24.4 | 23.7 | 23.3 |
| Depository credit intermediation | 12.4 | 16.1 | 13.9 | 16.4 | 19.8 |
| Real estate and rental and leasing | 20.3 | 21.4 | 21.9 | 23.5 | 23.4 |
| Professional, scientific and technical services | 3.4 | 3.0 | 3.3 | 3.4 | 3.8 |
| Administrative and support, waste management and remediation services | 3.3 | 4.2 | 4.2 | 3.4 | 4.0 |
| Educational services | -3.2 | -2.5 | -2.4 | -2.6 | -2.9 |
| Health care and social assistance | 11.0 | 11.1 | 11.9 | 12.4 | 11.9 |
| Arts, entertainment and recreation | 5.3 | 4.0 | 3.3 | 4.9 | 6.7 |
| Accommodation and food services | 4.5 | 5.1 | 4.4 | 3.7 | 3.5 |
| Other services (except public administration) | 3.1 | 2.4 | 3.4 | 6.5 | 7.5 |
| Management of companies and enterprises | 44.4 | 48.3 | 47.8 | 61.7 | 46.8 |
| Other funds and financial vehicles | 36.4 | -78.4 | 226.1 | -67.4 | -117.8 |

Summary table of selected ratio - Return on equity (\%) and return on capital employed (\%)


Table 1
Total all industries (excluding the industries, management of companies and enterprises and other funds and financial vehicles)

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Balance sheet |  |  |  |  |
| Total assets | 3,820,441 ${ }^{\text {A }}$ | 3,884,763 ${ }^{\text {A }}$ | 3,933,547 ${ }^{\text {A }}$ | 3,982,103 ${ }^{\text {A }}$ | 4,014,939 ${ }^{\text {A }}$ |
| Cash and deposits | 121,527 | 127,849 | 128,033 | 124,275 | 125,197 |
| Accounts receivable and accrued revenue | 289,484 | 294,380 | 299,282 | 294,367 | 298,164 |
| Inventories | 204,449 | 207,758 | 210,123 | 211,972 | 214,077 |
| Investments and accounts with affiliates | 590,544 | 598,871 | 612,837 | 626,450 | 624,401 |
| Portfolio investments | 502,268 | 515,412 | 507,834 | 526,174 | 521,551 |
| Loans | 964,077 | 974,962 | 986,726 | 992,689 | 1,010,218 |
| Mortgage | 447,450 | 457,882 | 465,474 | 467,400 | 474,179 |
| Non-mortgage | 516,627 | 517,080 | 521,252 | 525,289 | 536,039 |
| Allowance for losses on investments and loans | -19,102 | -20,777 | -20,780 | -22,876 | -16,802 |
| Bank customers' liabilities under acceptances | 45,791 | 42,224 | 42,542 | 39,061 | 41,968 |
| Capital assets, net | 792,596 | 801,740 | 805,757 | 813,180 | 818,796 |
| Other assets | 328,809 | 342,345 | 361,192 | 376,810 | 377,370 |
| Total liabilities | 2,826,122 | 2,862,795 | 2,900,491 | 2,933,545 | 2,951,274 |
| Deposits | 910,593 | 912,038 | 926,313 | 938,232 | 936,468 |
| Actuarial liabilities of insurers | 129,730 | 130,530 | 131,879 | 133,584 | 134,901 |
| Accounts payable and accrued liabilities | 364,815 | 370,167 | 378,909 | 386,588 | 387,502 |
| Loans and accounts with affiliates | 329,235 | 341,883 | 348,538 | 348,309 | 353,928 |
| Borrowings | 608,681 | 615,749 | 617,799 | 619,344 | 625,339 |
| Loans and overdrafts | 228,630 | 235,031 | 235,519 | 237,698 | 241,420 |
| From banks | 140,795 | 142,433 | 145,206 | 146,048 | 148,615 |
| From others | 87,836 | 92,598 | 90,313 | 91,650 | 92,805 |
| Bankers' acceptances and paper | 65,996 | 64,168 | 64,881 | 63,554 | 64,244 |
| Bonds and debentures | 239,158 | 241,112 | 241,309 | 240,715 | 241,033 |
| Mortgages | 74,896 | 75,438 | 76,090 | 77,378 | 78,642 |
| Deferred income tax | 66,550 | 67,198 | 67,837 | 68,602 | 69,765 |
| Bank customers' liabilities under acceptances | 45,800 | 42,232 | 42,551 | 39,070 | 41,976 |
| Other liabilities | 370,718 | 382,997 | 386,664 | 399,816 | 401,395 |
| Total, equity | 994,319 | 1,021,968 | 1,033,057 | 1,048,557 | 1,063,665 |
| Share capital | 539,213 | 553,087 | 558,406 | 562,440 | 561,646 |
| Contributed surplus and other | 106,821 | 109,204 | 110,002 | 113,377 | 115,603 |
| Retained earnings | 348,285 | 359,678 | 364,648 | 372,740 | 386,416 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
|  | Income statement |  |  |  |  |
| Operating revenue | 540,965 ${ }^{\text {A }}$ | 575,915 ${ }^{\text {a }}$ | 579,966 ${ }^{\text {A }}$ | 593,994 ${ }^{\text {A }}$ | 587,615 ${ }^{\text {A }}$ |
| Sales of goods and services | 478,070 | 513,504 | 515,965 | 528,439 | 521,270 |
| Premiums | 11,569 | 11,784 | 12,345 | 12,754 | 13,097 |
| Annuity considerations | 2,253 | 1,214 | 1,202 | 1,379 | 1,779 |
| Interest revenue, operating | 20,313 | 19,746 | 20,326 | 20,961 | 20,647 |
| Dividend revenue, operating | 2,224 | 2,209 | 2,215 | 2,368 | 2,456 |
| Gains on sale of securities and other assets | 1,250 | 833 | 1,195 | 1,130 | 997 |
| Other operating revenue | 25,287 | 26,625 | 26,719 | 26,964 | 27,369 |
| Operating expenses | 508,953 | 538,811 | 540,741 | 556,023 | 546,674 |
| Insurance claims incurred | 7,852 | 7,779 | 8,397 | 8,744 | 8,785 |
| Annuity claims incurred | 2,597 | 2,268 | 1,988 | 2,150 | 2,431 |
| Normal increase in actuarial liabilities | 1,768 | 773 | 1,339 | 1,292 | 1,583 |
| Depreciation, depletion and amortization | 23,412 | 24,580 | 24,877 | 25,666 | 25,255 |
| Interest expense, operating | 6,025 | 5,498 | 5,814 | 5,842 | 5,883 |
| Other operating expenses | 467,301 | 497,915 | 498,328 | 512,331 | 502,740 |
| Operating profit | 32,012 | 37,103 | 39,226 | 37,971 | 40,940 |
| Interest and dividend revenue | 3,646 | 3,815 | 3,655 | 5,276 | 3,532 |
| Interest expense on borrowing | 14,186 | 14,540 | 14,675 | 14,916 | 14,783 |
| Gains/losses | 1,836 | -239 | -6,590 | 1,070 | 3,077 |
| Profit before income tax | 23,309 | 26,141 | 21,616 | 29,401 | 32,767 |
| Income tax | 7,458 | 8,361 | 8,993 | 9,513 | 11,083 |
| Equity in affiliates' earnings | 2,733 | 2,720 | 2,987 | 2,697 | 2,510 |
| Profit before extraordinary gains | 18,584 | 20,500 | 15,610 | 22,585 | 24,194 |
| Extraordinary gains | -1 | 52 | -30 | 7 | -29 |
| Net profit | 18,583 | 20,552 | 15,580 | 22,592 | 24,165 |

Table 1
Total all industries (excluding the industries, management of companies and enterprises and other funds and financial vehicles)


Table 2
Total non-financial industries (excluding management of companies and enterprises)

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Balance sheet |  |  |  |  |
| Total assets | 1,976,855 ${ }^{\text {A }}$ | 2,011,487 ${ }^{\text {A }}$ | 2,031,878 ${ }^{\text {A }}$ | 2,053,595 ${ }^{\text {A }}$ | 2,065,031 ${ }^{\text {A }}$ |
| Cash and deposits | 88,333 | 94,589 | 93,291 | 92,531 | 91,614 |
| Accounts receivable and accrued revenue | 247,196 | 251,447 | 255,326 | 254,170 | 256,411 |
| Inventories | 204,449 | 207,758 | 210,123 | 211,972 | 214,077 |
| Investments and accounts with affiliates | 406,822 | 410,211 | 417,391 | 425,936 | 423,195 |
| Portfolio investments | 40,319 | 42,433 | 42,329 | 42,391 | 42,340 |
| Loans | 31,522 | 31,784 | 31,393 | 31,744 | 32,356 |
| Mortgage | 8,129 | 8,369 | 7,821 | 8,017 | 8,230 |
| Non-mortgage | 23,393 | 23,416 | 23,572 | 23,727 | 24,126 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 755,234 | 763,154 | 766,082 | 773,575 | 779,831 |
| Other assets | 202,981 | 210,112 | 215,944 | 221,275 | 225,206 |
| Total liabilities | 1,222,234 | 1,237,086 | 1,248,877 | 1,259,630 | 1,259,935 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 290,453 | 293,004 | 297,069 | 303,217 | 303,071 |
| Loans and accounts with affiliates | 269,031 | 278,153 | 283,150 | 286,062 | 284,814 |
| Borrowings | 497,675 | 500,186 | 503,532 | 505,138 | 509,506 |
| Loans and overdrafts | 210,991 | 213,960 | 214,891 | 215,971 | 218,576 |
| From banks | 133,450 | 133,815 | 135,997 | 136,451 | 137,899 |
| From others | 77,541 | 80,145 | 78,895 | 79,520 | 80,676 |
| Bankers' acceptances and paper | 43,611 | 41,188 | 41,791 | 41,692 | 41,910 |
| Bonds and debentures | 171,463 | 172,855 | 173,211 | 172,583 | 172,754 |
| Mortgages | 71,610 | 72,182 | 73,639 | 74,892 | 76,266 |
| Deferred income tax | 61,252 | 62,063 | 63,310 | 63,788 | 64,774 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 103,824 | 103,680 | 101,816 | 101,425 | 97,770 |
| Total, equity | 754,620 | 774,401 | 783,001 | 793,965 | 805,096 |
| Share capital | 435,661 | 443,072 | 448,787 | 451,141 | 449,342 |
| Contributed surplus and other | 87,124 | 90,426 | 91,643 | 94,115 | 96,574 |
| Retained earnings | 231,836 | 240,903 | 242,571 | 248,709 | 259,179 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
|  | Income statement |  |  |  |  |
| Operating revenue | 488,180 ${ }^{\text {A }}$ | 524,653 ${ }^{\text {A }}$ | 527,990 ${ }^{\text {A }}$ | 540,656 ${ }^{\text {A }}$ | 533,297 ${ }^{\text {A }}$ |
| Sales of goods and services | 467,690 | 502,471 | 505,319 | 517,670 | 510,554 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 20,490 | 22,182 | 22,671 | 22,986 | 22,743 |
| Operating expenses | 464,470 | 496,053 | 496,791 | 510,786 | 501,841 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Depreciation, depletion and amortization | 21,667 | 22,769 | 22,982 | 23,720 | 23,448 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 442,803 | 473,284 | 473,809 | 487,066 | 478,393 |
| Operating profit | 23,710 | 28,600 | 31,198 | 29,870 | 31,456 |
| Interest and dividend revenue | 3,646 | 3,815 | 3,655 | 5,276 | 3,532 |
| Interest expense on borrowing | 11,213 | 11,482 | 11,753 | 11,824 | 11,628 |
| Gains/losses | 1,733 | -83 | -6,616 | 1,029 | 2,974 |
| Profit before income tax | 17,877 | 20,850 | 16,484 | 24,351 | 26,334 |
| Income tax | 6,288 | 6,976 | 7,864 | 8,362 | 9,251 |
| Equity in affiliates' earnings | 2,154 | 2,178 | 2,451 | 2,396 | 2,216 |
| Profit before extraordinary gains | 13,743 | 16,051 | 11,072 | 18,385 | 19,299 |
| Extraordinary gains | -22 | 49 | -24 | -26 | -96 |
| Net profit | 13,721 | 16,100 | 11,048 | 18,360 | 19,203 |

Table 2
Total non-financial industries (excluding management of companies and enterprises)


Table 3
Total finance and insurance industries (excluding other funds and financial vehicles)

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Balance sheet |  |  |  |  |
| Total assets | 1,843,586 ${ }^{\text {A }}$ | 1,873,276 ${ }^{\text {A }}$ | 1,901,669 ${ }^{\text {A }}$ | 1,928,508 ${ }^{\text {A }}$ | 1,949,908 ${ }^{\text {A }}$ |
| Cash and deposits | 33,193 | 33,260 | 34,743 | 31,744 | 33,583 |
| Accounts receivable and accrued revenue | 42,288 | 42,932 | 43,956 | 40,197 | 41,752 |
| Inventories | 0 | 0 | 0 | 0 | 0 |
| Investments and accounts with affiliates | 183,721 | 188,660 | 195,446 | 200,514 | 201,206 |
| Portfolio investments | 461,949 | 472,979 | 465,505 | 483,783 | 479,211 |
| Loans | 932,555 | 943,178 | 955,333 | 960,945 | 977,863 |
| Mortgage | 439,321 | 449,513 | 457,653 | 459,383 | 465,950 |
| Non-mortgage | 493,234 | 493,665 | 497,680 | 501,562 | 511,913 |
| Allowance for losses on investments and loans | -19,102 | -20,777 | -20,780 | -22,876 | -16,802 |
| Bank customers' liabilities under acceptances | 45,791 | 42,224 | 42,542 | 39,061 | 41,968 |
| Capital assets, net | 37,363 | 38,586 | 39,675 | 39,606 | 38,965 |
| Other assets | 125,828 | 132,233 | 145,248 | 155,534 | 152,164 |
| Total liabilities | 1,603,888 | 1,625,709 | 1,651,613 | 1,673,915 | 1,691,339 |
| Deposits | 910,593 | 912,038 | 926,313 | 938,232 | 936,468 |
| Actuarial liabilities of insurers | 129,730 | 130,530 | 131,879 | 133,584 | 134,901 |
| Accounts payable and accrued liabilities | 74,362 | 77,164 | 81,840 | 83,371 | 84,431 |
| Loans and accounts with affiliates | 60,204 | 63,730 | 65,388 | 62,247 | 69,114 |
| Borrowings | 111,006 | 115,563 | 114,267 | 114,206 | 115,833 |
| Loans and overdrafts | 17,639 | 21,070 | 20,628 | 21,727 | 22,844 |
| From banks | 7,344 | 8,618 | 9,210 | 9,597 | 10,715 |
| From others | 10,295 | 12,453 | 11,418 | 12,130 | 12,129 |
| Bankers' acceptances and paper | 22,385 | 22,980 | 23,090 | 21,862 | 22,334 |
| Bonds and debentures | 67,695 | 68,257 | 68,098 | 68,131 | 68,280 |
| Mortgages | 3,287 | 3,256 | 2,451 | 2,486 | 2,376 |
| Deferred income tax | 5,298 | 5,135 | 4,526 | 4,815 | 4,991 |
| Bank customers' liabilities under acceptances | 45,800 | 42,232 | 42,551 | 39,070 | 41,976 |
| Other liabilities | 266,894 | 279,317 | 284,849 | 298,391 | 303,625 |
| Total, equity | 239,698 | 247,567 | 250,056 | 254,592 | 258,569 |
| Share capital | 103,553 | 110,015 | 109,619 | 111,299 | 112,304 |
| Contributed surplus and other | 19,697 | 18,778 | 18,359 | 19,262 | 19,029 |
| Retained earnings | 116,449 | 118,775 | 122,078 | 124,031 | 127,237 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
|  | Income statement |  |  |  |  |
| Operating revenue | 52,785 ${ }^{\text {A }}$ | 51,262 ${ }^{\text {A }}$ | 51,977 ${ }^{\text {A }}$ | $53,338{ }^{\text {A }}$ | $54,318^{\text {A }}$ |
| Sales of goods and services | 10,380 | 11,033 | 10,647 | 10,769 | 10,716 |
| Premiums | 11,569 | 11,784 | 12,345 | 12,754 | 13,097 |
| Annuity considerations | 2,253 | 1,214 | 1,202 | 1,379 | 1,779 |
| Interest revenue, operating | 20,313 | 19,746 | 20,326 | 20,961 | 20,647 |
| Dividend revenue, operating | 2,224 | 2,209 | 2,215 | 2,368 | 2,456 |
| Gains on sale of securities and other assets | 1,250 | 833 | 1,195 | 1,130 | 997 |
| Other operating revenue | 4,797 | 4,443 | 4,048 | 3,978 | 4,626 |
| Operating expenses | 44,483 | 42,758 | 43,949 | 45,237 | 44,833 |
| Insurance claims incurred | 7,852 | 7,779 | 8,397 | 8,744 | 8,785 |
| Annuity claims incurred | 2,597 | 2,268 | 1,988 | 2,150 | 2,431 |
| Normal increase in actuarial liabilities | 1,768 | 773 | 1,339 | 1,292 | 1,583 |
| Depreciation, depletion and amortization | 1,745 | 1,811 | 1,894 | 1,946 | 1,807 |
| Interest expense, operating | 6,025 | 5,498 | 5,814 | 5,842 | 5,883 |
| Other operating expenses | 24,498 | 24,631 | 24,519 | 25,266 | 24,346 |
| Operating profit | 8,302 | 8,504 | 8,027 | 8,101 | 9,485 |
| Interest and dividend revenue | 0 | 0 | 0 | 0 | 0 |
| Interest expense on borrowing | 2,973 | 3,057 | 2,922 | 3,092 | 3,155 |
| Gains/losses | 104 | -155 | 26 | 41 | 104 |
| Profit before income tax | 5,432 | 5,291 | 5,132 | 5,050 | 6,433 |
| Income tax | 1,170 | 1,384 | 1,130 | 1,151 | 1,832 |
| Equity in affiliates' earnings | 579 | 542 | 535 | 301 | 293 |
| Profit before extraordinary gains | 4,842 | 4,449 | 4,538 | 4,199 | 4,895 |
| Extraordinary gains | 20 | 3 | -6 | 33 | 67 |
| Net profit | 4,862 | 4,452 | 4,532 | 4,232 | 4,962 |

Table 3
Total finance and insurance industries (excluding other funds and financial vehicles)


Table 4
Agriculture, forestry, fishing and hunting

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Balance sheet |  |  |  |  |
| Total assets | 47,912 ${ }^{\text {A }}$ | 49,185 ${ }^{\text {A }}$ | 49,370 ${ }^{\text {B }}$ | 49,758 ${ }^{\text {B }}$ | 50,479 ${ }^{\text {B }}$ |
| Cash and deposits | 2,443 | 2,483 | 2,440 | 2,487 | 2,509 |
| Accounts receivable and accrued revenue | 1,732 | 1,843 | 1,830 | 1,849 | 2,023 |
| Inventories | 6,986 | 7,005 | 7,071 | 7,255 | 7,490 |
| Investments and accounts with affiliates | 2,804 | 2,803 | 2,841 | 2,897 | 2,991 |
| Portfolio investments | 2,238 | 2,276 | 2,327 | 2,366 | 2,368 |
| Loans | 2,003 | 2,060 | 2,051 | 2,053 | 2,059 |
| Mortgage | 1,044 | 1,077 | 1,074 | 1,075 | 1,078 |
| Non-mortgage | 959 | 983 | 977 | 978 | 981 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 24,417 | 25,240 | 25,297 | 25,363 | 25,430 |
| Other assets | 5,290 | 5,475 | 5,513 | 5,489 | 5,610 |
| Total liabilities | 35,762 | 36,481 | 36,457 | 36,734 | 37,106 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 2,991 | 2,926 | 2,943 | 3,009 | 3,038 |
| Loans and accounts with affiliates | 9,877 | 10,109 | 10,172 | 10,287 | 10,335 |
| Borrowings | 13,657 | 13,944 | 13,875 | 13,953 | 14,478 |
| Loans and overdrafts | 7,666 | 7,838 | 7,749 | 7,859 | 8,328 |
| From banks | 3,832 | 3,844 | 3,824 | 3,916 | 4,255 |
| From others | 3,834 | 3,994 | 3,925 | 3,943 | 4,072 |
| Bankers' acceptances and paper | 331 | 309 | 344 | 360 | 294 |
| Bonds and debentures | 3,473 | 3,519 | 3,521 | 3,459 | 3,472 |
| Mortgages | 2,187 | 2,278 | 2,262 | 2,275 | 2,385 |
| Deferred income tax | 1,570 | 1,597 | 1,620 | 1,674 | 1,713 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 7,667 | 7,905 | 7,848 | 7,811 | 7,542 |
| Total, equity | 12,150 | 12,704 | 12,913 | 13,024 | 13,373 |
| Share capital | 4,342 | 4,572 | 4,642 | 4,731 | 4,678 |
| Contributed surplus and other | 1,609 | 1,692 | 1,641 | 1,645 | 1,632 |
| Retained earnings | 6,199 | 6,441 | 6,630 | 6,649 | 7,063 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
|  | Income statement |  |  |  |  |
| Operating revenue | 7,549 ${ }^{\text {A }}$ | 7,552 ${ }^{\text {A }}$ | 7,678 ${ }^{\text {B }}$ | 7,858 ${ }^{\text {B }}$ | 7,415 ${ }^{\text {B }}$ |
| Sales of goods and services | 7,230 | 7,267 | 7,385 | 7,521 | 7,110 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 319 | 286 | 292 | 337 | 305 |
| Operating expenses | 7,037 | 7,080 | 7,204 | 7,418 | 6,945 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Depreciation, depletion and amortization | 845 | 798 | 807 | 895 | 816 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 6,192 | 6,282 | 6,397 | 6,523 | 6,129 |
| Operating profit | 512 | 472 | 474 | 440 | 470 |
| Interest and dividend revenue | 61 | 59 | 60 | 65 | 58 |
| Interest expense on borrowing | 290 | 279 | 289 | 314 | 289 |
| Gains/losses | 217 | 192 | 203 | 212 | 199 |
| Profit before income tax | 501 | 444 | 447 | 402 | 439 |
| Income tax | 132 | 104 | 109 | 85 | 92 |
| Equity in affiliates' earnings | 34 | 32 | 31 | 30 | 28 |
| Profit before extraordinary gains | 402 | 371 | 369 | 347 | 374 |
| Extraordinary gains | 2 | 3 | 3 | 3 | 2 |
| Net profit | 405 | 374 | 372 | 350 | 377 |

Table 4
Agriculture, forestry, fishing and hunting


Table 5
Oil and gas extraction and coal mining

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Balance sheet |  |  |  |  |
| Total assets | 180,045 ${ }^{\text {A }}$ | 187,729 ${ }^{\text {A }}$ | 194,523 ${ }^{\text {A }}$ | 198,784 ${ }^{\text {A }}$ | 202,997 ${ }^{\text {A }}$ |
| Cash and deposits | 1,336 | 2,084 | 2,126 | 2,633 | 3,051 |
| Accounts receivable and accrued revenue | 10,531 | 10,604 | 11,480 | 12,037 | 12,628 |
| Inventories | 2,322 | 2,433 | 2,706 | 2,744 | 2,840 |
| Investments and accounts with affiliates | 36,093 | 38,308 | 40,749 | 41,273 | 41,116 |
| Portfolio investments | 1,714 | 2,078 | 2,196 | 2,054 | 2,521 |
| Loans | 149 | 148 | 145 | 149 | 152 |
| Mortgage | 77 | 76 | 75 | 77 | 78 |
| Non-mortgage | 72 | 72 | 71 | 72 | 74 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 121,044 | 122,388 | 125,130 | 127,525 | 130,258 |
| Other assets | 6,856 | 9,686 | 9,989 | 10,370 | 10,431 |
| Total liabilities | 111,137 | 112,721 | 118,728 | 120,855 | 123,762 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 14,991 | 13,497 | 14,073 | 14,082 | 14,843 |
| Loans and accounts with affiliates | 28,188 | 30,672 | 34,267 | 35,157 | 35,945 |
| Borrowings | 42,561 | 41,530 | 42,733 | 43,546 | 43,588 |
| Loans and overdrafts | 19,675 | 18,920 | 20,357 | 20,598 | 20,243 |
| From banks | 15,506 | 14,812 | 16,655 | 16,613 | 16,186 |
| From others | 4,170 | 4,108 | 3,703 | 3,985 | 4,057 |
| Bankers' acceptances and paper | 8,015 | 6,407 | 6,898 | 6,927 | 6,392 |
| Bonds and debentures | 14,840 | 16,170 | 15,444 | 15,987 | 16,921 |
| Mortgages | 31 | 33 | 33 | 35 | 33 |
| Deferred income tax | 23,855 | 24,523 | 25,456 | 25,780 | 26,254 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 1,543 | 2,498 | 2,199 | 2,289 | 3,132 |
| Total, equity | 68,908 | 75,008 | 75,795 | 77,929 | 79,236 |
| Share capital | 43,028 | 44,913 | 46,931 | 47,935 | 48,022 |
| Contributed surplus and other | 6,808 | 9,663 | 8,799 | 8,729 | 9,815 |
| Retained earnings | 19,072 | 20,432 | 20,065 | 21,265 | 21,399 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
|  | Income statement |  |  |  |  |
| Operating revenue | 17,994 ${ }^{\text {A }}$ | 21,915 ${ }^{\text {A }}$ | 21,931 ${ }^{\text {A }}$ | 23,746 ${ }^{\text {A }}$ | 27,428 ${ }^{\text {A }}$ |
| Sales of goods and services | 17,894 | 21,820 | 21,833 | 23,633 | 27,299 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 100 | 96 | 98 | 113 | 129 |
| Operating expenses | 15,503 | 18,726 | 18,931 | 19,772 | 21,186 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Depreciation, depletion and amortization | 3,190 | 3,632 | 3,643 | 3,767 | 3,943 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 12,313 | 15,094 | 15,288 | 16,005 | 17,243 |
| Operating profit | 2,491 | 3,190 | 3,000 | 3,974 | 6,242 |
| Interest and dividend revenue | 162 | 321 | 163 | 178 | 199 |
| Interest expense on borrowing | 954 | 1,090 | 1,008 | 1,032 | 1,113 |
| Gains/losses | 20 | -820 | -2,317 | -19 | 115 |
| Profit before income tax | 1,719 | 1,601 | -163 | 3,101 | 5,443 |
| Income tax | 678 | 350 | 623 | 1,107 | 2,078 |
| Equity in affiliates' earnings | 182 | 128 | 265 | 321 | 330 |
| Profit before extraordinary gains | 1,223 | 1,378 | -520 | 2,316 | 3,694 |
| Extraordinary gains | -6 | -6 | -7 | -7 | -6 |
| Net profit | 1,217 | 1,373 | -527 | 2,309 | 3,689 |

Table 5
Oil and gas extraction and coal mining

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Statement of changes in financial position |  |  |  |  |
| Cash from operating activities | 3,319 | 5,830 | 3,817 | 4,404 | 5,330 |
| Net profit | 1,307 | 1,489 | -1,046 | 2,315 | 3,631 |
| Non-cash items | 2,096 | 4,402 | 4,877 | 1,905 | 1,781 |
| Depreciation, depletion and amortization | 3,143 | 3,576 | 3,160 | 3,750 | 3,876 |
| Deferred income tax | 10 | -351 | 103 | 312 | 347 |
| Working capital | -156 | -1,362 | -682 | -638 | -4 |
| Other non-cash items | -902 | 2,538 | 2,296 | -1,519 | -2,437 |
| Prior period cash transactions | -84 | -61 | -14 | 184 | -82 |
| Cash from financing activities | 1,055 | 2,135 | 8,029 | 2,013 | 2,276 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | -864 | -635 | 1,794 | -144 | -192 |
| Borrowings from affiliates | 62 | 2,302 | 3,567 | 880 | 525 |
| Other borrowings | 1,724 | -152 | 208 | 754 | 533 |
| Bankers' acceptances and paper | -91 | -1,569 | 984 | -113 | 160 |
| Bonds and debentures | 1,224 | 1,479 | -326 | 613 | 287 |
| Mortgages | -276 | 2 | 0 | 1 | -2 |
| Other borrowings, not elsewhere classified | 867 | -64 | -450 | 253 | 88 |
| Equity | 133 | 620 | 2,459 | 522 | 1,411 |
| Total cash available | 4,373 | 7,965 | 11,846 | 6,417 | 7,606 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 644 | 2,511 | 6,399 | 27 | 761 |
| Investments in affiliates | 105 | 4,156 | 6,563 | 165 | 710 |
| Portfolio investments | 539 | -1,644 | -161 | -141 | 48 |
| Loans | 0 | -1 | -3 | 3 | 3 |
| Mortgage Ioans | -1 | -1 | -1 | 2 | 2 |
| Non-mortgage loans | 1 | 0 | -1 | 1 | 2 |
| Cash applied to fixed assets | 1,770 | 503 | -573 | 1,447 | 2,323 |
| Cash applied to dividends | 380 | 689 | 510 | 1,356 | 1,238 |
| Total applications of cash | 2,795 | 3,703 | 6,336 | 2,830 | 4,323 |
| Increase/decrease in cash | 1,578 | 4,262 | 5,510 | 3,587 | 3,284 |
|  | Selected items, seasonally adjusted |  |  |  |  |
| Operating revenue | 17,513 | 22,123 | 22,709 | 23,240 | 26,728 |
| Operating profit | 2,491 | 3,190 | 3,000 | 3,974 | 6,242 |
| Profit before extraordinary gains | 1,223 | 1,378 | -520 | 2,316 | 3,694 |
| Net profit | 1,229 | 1,384 | -514 | 2,323 | 3,700 |
|  | Selected ratios |  |  |  |  |
| Debt to equity (ratio) | 1.027 | 0.963 | 1.016 | 1.010 | 1.004 |
| Profit margin (\%) | 14.2 | 14.4 | 13.2 | 17.1 | 23.4 |
| Return on equity (\%) | 7.1 | 7.4 | -2.8 | 11.9 | 18.6 |
| Return on capital employed (\%) | 5.3 | 5.9 | 0.6 | 7.8 | 11.1 |
|  | Percentage change of selected items |  |  |  |  |
| Operating revenue (S.A.) | -6.5 | 26.3 | 2.6 | 2.3 | 15.0 |
| Operating expenses (S.A.) | -10.2 | 26.0 | 4.1 | -2.2 | 6.3 |
| Operating profit (S.A.) | 24.5 | 28.0 | -6.0 | 32.5 | 57.1 |

Table 6
Mining (except oil, gas and coal)

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Balance sheet |  |  |  |  |
| Total assets | 100,149 ${ }^{\text {A }}$ | 101,006 ${ }^{\text {A }}$ | 102,100 ${ }^{\text {A }}$ | 102,341 ${ }^{\text {A }}$ | 104,471 ${ }^{\text {A }}$ |
| Cash and deposits | 2,212 | 4,005 | 4,069 | 4,105 | 4,063 |
| Accounts receivable and accrued revenue | 5,799 | 5,478 | 5,442 | 5,710 | 5,917 |
| Inventories | 4,390 | 4,270 | 4,523 | 4,173 | 4,394 |
| Investments and accounts with affiliates | 37,772 | 37,535 | 38,471 | 38,791 | 39,739 |
| Portfolio investments | 1,806 | 1,749 | 1,705 | 1,673 | 1,975 |
| Loans | 113 | 114 | 116 | 120 | 117 |
| Mortgage | 47 | 47 | 48 | 48 | 49 |
| Non-mortgage | 66 | 67 | 68 | 72 | 69 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 42,347 | 42,009 | 41,653 | 41,701 | 41,457 |
| Other assets | 5,710 | 5,846 | 6,121 | 6,068 | 6,810 |
| Total liabilities | 45,871 | 45,457 | 47,320 | 46,195 | 47,640 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 6,604 | 6,458 | 6,636 | 6,869 | 7,196 |
| Loans and accounts with affiliates | 9,836 | 9,943 | 10,884 | 10,645 | 11,068 |
| Borrowings | 17,894 | 17,961 | 19,091 | 18,268 | 19,001 |
| Loans and overdrafts | 9,069 | 8,501 | 8,904 | 8,279 | 8,938 |
| From banks | 7,225 | 6,477 | 6,917 | 6,326 | 6,789 |
| From others | 1,844 | 2,024 | 1,987 | 1,954 | 2,149 |
| Bankers' acceptances and paper | 1,993 | 1,602 | 2,008 | 1,896 | 2,084 |
| Bonds and debentures | 6,591 | 7,690 | 8,004 | 7,920 | 7,825 |
| Mortgages | 240 | 169 | 175 | 172 | 153 |
| Deferred income tax | 7,258 | 7,251 | 7,212 | 7,017 | 6,813 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 4,279 | 3,844 | 3,497 | 3,396 | 3,562 |
| Total, equity | 54,278 | 55,549 | 54,780 | 56,146 | 56,831 |
| Share capital | 42,828 | 44,444 | 44,837 | 44,178 | 44,665 |
| Contributed surplus and other | 4,259 | 4,576 | 4,487 | 5,398 | 5,830 |
| Retained earnings | 7,191 | 6,529 | 5,456 | 6,570 | 6,336 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
|  | Income statement |  |  |  |  |
| Operating revenue | 6,957 ${ }^{\text {A }}$ | 6,685 ${ }^{\text {A }}$ | 6,392 ${ }^{\text {A }}$ | 6,893 ${ }^{\text {A }}$ | 6,894 ${ }^{\text {A }}$ |
| Sales of goods and services | 6,801 | 6,483 | 6,214 | 6,639 | 6,650 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 157 | 202 | 178 | 254 | 243 |
| Operating expenses | 6,513 | 6,420 | 6,223 | 6,734 | 6,755 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Depreciation, depletion and amortization | 687 | 691 | 694 | 693 | 678 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 5,826 | 5,729 | 5,529 | 6,041 | 6,078 |
| Operating profit | 444 | 266 | 169 | 159 | 138 |
| Interest and dividend revenue | 373 | 384 | 431 | 1,585 | 301 |
| Interest expense on borrowing | 267 | 267 | 297 | 285 | 315 |
| Gains/losses | 367 | 223 | -40 | -17 | 6 |
| Profit before income tax | 918 | 607 | 263 | 1,443 | 130 |
| Income tax | 349 | 302 | 151 | 222 | 176 |
| Equity in affiliates' earnings | 24 | 17 | 9 | 68 | 64 |
| Profit before extraordinary gains | 592 | 322 | 121 | 1,289 | 18 |
| Extraordinary gains | 2 | 7 | 5 | 1 | -75 |
| Net profit | 594 | 328 | 125 | 1,289 | -57 |

Table 6
Mining (except oil, gas and coal)

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Statement of changes in financial position |  |  |  |  |
| Cash from operating activities | 707 | 1,394 | 389 | 2,923 | 179 |
| Net profit | 421 | 253 | 45 | 1,198 | -64 |
| Non-cash items | 431 | 1,165 | 354 | 1,129 | 293 |
| Depreciation, depletion and amortization | 654 | 690 | 694 | 681 | 662 |
| Deferred income tax | -11 | -4 | -40 | -37 | 32 |
| Working capital | 41 | 197 | 133 | 154 | -276 |
| Other non-cash items | -253 | 282 | -434 | 331 | -125 |
| Prior period cash transactions | -145 | -24 | -10 | 596 | -50 |
| Cash from financing activities | 781 | 874 | 1,658 | -963 | 2,315 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | 350 | -689 | 394 | -561 | 516 |
| Borrowings from affiliates | 374 | -116 | 686 | -103 | 413 |
| Other borrowings | 261 | 897 | 683 | -71 | 266 |
| Bankers' acceptances and paper | 64 | -392 | 405 | -141 | 192 |
| Bonds and debentures | 74 | 1,157 | 315 | 102 | 26 |
| Mortgages | 52 | -72 | 6 | -3 | -18 |
| Other borrowings, not elsewhere classified | 71 | 204 | -43 | -29 | 66 |
| Equity | -204 | 783 | -105 | -229 | 1,121 |
| Total cash available | 1,488 | 2,269 | 2,047 | 1,960 | 2,494 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 1,370 | -76 | 930 | 217 | 1,516 |
| Investments in affiliates | 1,578 | -26 | 1,011 | 215 | 1,360 |
| Portfolio investments | -190 | -51 | -84 | -2 | 160 |
| Loans | -18 | 1 | 2 | 4 | -3 |
| Mortgage loans | 1 | 0 | 0 | 0 | 1 |
| Non-mortgage loans | -18 | 1 | 2 | 4 | -4 |
| Cash applied to fixed assets | 224 | 230 | 485 | 396 | 344 |
| Cash applied to dividends | 191 | 197 | 214 | 228 | 234 |
| Total applications of cash | 1,785 | 352 | 1,629 | 841 | 2,094 |
| Increase/decrease in cash | -297 | 1,917 | 418 | 1,119 | 400 |
|  | Selected items, seasonally adjusted |  |  |  |  |
| Operating revenue | 6,723 | 6,654 | 6,745 | 6,806 | 6,659 |
| Operating profit | 347 | 234 | 258 | 199 | 41 |
| Profit before extraordinary gains | 592 | 322 | 121 | 1,289 | 18 |
| Net profit | 590 | 315 | 116 | 1,288 | 92 |
|  | Selected ratios |  |  |  |  |
| Debt to equity (ratio) | 0.511 | 0.502 | 0.547 | 0.515 | 0.529 |
| Profit margin (\%) | 5.2 | 3.5 | 3.8 | 2.9 | 0.6 |
| Return on equity (\%) | 4.4 | 2.3 | 0.9 | 9.2 | 0.1 |
| Return on capital employed (\%) | 3.8 | 2.4 | 1.6 | 7.0 | 1.1 |
|  | Percentage change of selected items |  |  |  |  |
| Operating revenue (S.A.) | -1.4 | -1.0 | 1.4 | 0.9 | -2.2 |
| Operating expenses (S.A.) | -3.6 | 0.7 | 1.0 | 1.8 | 0.2 |
| Operating profit (S.A.) | 68.3 | -32.5 | 10.2 | -23.1 | -79.5 |

Table 7
Utilities

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Balance sheet |  |  |  |  |
| Total assets | 44,359 ${ }^{\text {A }}$ | 42,861 ${ }^{\text {A }}$ | 42,627 ${ }^{\text {A }}$ | 44,153 ${ }^{\text {A }}$ | 47,492 ${ }^{\text {A }}$ |
| Cash and deposits | 1,074 | 745 | 859 | 1,000 | 1,143 |
| Accounts receivable and accrued revenue | 6,347 | 5,808 | 5,541 | 6,071 | 6,513 |
| Inventories | 717 | 814 | 896 | 903 | 885 |
| Investments and accounts with affiliates | 6,496 | 5,947 | 5,957 | 6,120 | 7,166 |
| Portfolio investments | 130 | 85 | 118 | 116 | 130 |
| Loans | 18 | 13 | 13 | 14 | 15 |
| Mortgage | 2 | 2 | 2 | 2 | 2 |
| Non-mortgage | 16 | 11 | 12 | 12 | 12 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 25,982 | 26,402 | 26,401 | 26,424 | 27,004 |
| Other assets | 3,594 | 3,046 | 2,840 | 3,505 | 4,634 |
| Total liabilities | 26,314 | 24,520 | 24,298 | 25,657 | 28,275 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 6,321 | 5,839 | 5,149 | 6,304 | 6,614 |
| Loans and accounts with affiliates | 1,478 | 1,435 | 1,530 | 1,810 | 2,841 |
| Borrowings | 16,042 | 15,241 | 15,447 | 15,485 | 16,153 |
| Loans and overdrafts | 1,153 | 1,186 | 1,022 | 1,037 | 1,115 |
| From banks | 712 | 805 | 640 | 609 | 628 |
| From others | 440 | 381 | 382 | 427 | 488 |
| Bankers' acceptances and paper | 1,691 | 849 | 1,035 | 1,255 | 1,283 |
| Bonds and debentures | 12,823 | 12,853 | 13,052 | 12,853 | 13,583 |
| Mortgages | 375 | 353 | 338 | 340 | 172 |
| Deferred income tax | 502 | 498 | 805 | 710 | 784 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 1,972 | 1,507 | 1,368 | 1,348 | 1,882 |
| Total, equity | 18,044 | 18,341 | 18,328 | 18,496 | 19,217 |
| Share capital | 10,105 | 9,925 | 9,427 | 9,621 | 9,830 |
| Contributed surplus and other | 2,212 | 2,225 | 2,485 | 2,090 | 2,183 |
| Retained earnings | 5,727 | 6,190 | 6,417 | 6,785 | 7,204 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
|  | Income statement |  |  |  |  |
| Operating revenue |  | 12,060 ${ }^{\text {A }}$ | 11,997 ${ }^{\text {A }}$ | 13,795 ${ }^{\text {A }}$ | $14,351^{A}$ |
| Sales of goods and services | 12,151 | 11,944 | 11,907 | 13,691 | 14,239 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 99 | 116 | 90 | 105 | 112 |
| Operating expenses | 11,249 | 11,223 | 11,304 | 13,160 | 13,464 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Depreciation, depletion and amortization | 396 | 369 | 360 | 385 | 445 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 10,853 | 10,854 | 10,945 | 12,775 | 13,019 |
| Operating profit | 1,002 | 838 | 692 | 635 | 888 |
| Interest and dividend revenue | 76 | 69 | 64 | 52 | 61 |
| Interest expense on borrowing | 314 | 300 | 294 | 298 | 342 |
| Gains/losses | 135 | 146 | 11 | 21 | -2 |
| Profit before income tax | 898 | 753 | 473 | 410 | 605 |
| Income tax | 318 | 254 | 161 | 147 | 231 |
| Equity in affiliates' earnings | 166 | 250 | 121 | 274 | 290 |
| Profit before extraordinary gains | 745 | 748 | 432 | 537 | 664 |
| Extraordinary gains | -2 | -2 | -3 | -3 | -4 |
| Net profit | 744 | 746 | 429 | 533 | 660 |

Table 7
Utilities


Table 8
Construction

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Balance sheet |  |  |  |  |
| Total assets | 82,233 ${ }^{\text {A }}$ | 86,755 ${ }^{\text {A }}$ | 88,138 ${ }^{\text {B }}$ | 91,320 ${ }^{\text {B }}$ | 91,128 ${ }^{\text {B }}$ |
| Cash and deposits | 6,665 | 6,602 | 6,663 | 7,165 | 7,041 |
| Accounts receivable and accrued revenue | 15,990 | 17,082 | 17,485 | 17,917 | 18,030 |
| Inventories | 13,306 | 14,126 | 14,934 | 15,255 | 14,649 |
| Investments and accounts with affiliates | 11,949 | 13,041 | 13,339 | 14,523 | 14,717 |
| Portfolio investments | 2,873 | 2,998 | 3,266 | 3,288 | 3,017 |
| Loans | 2,907 | 3,026 | 2,603 | 2,749 | 2,792 |
| Mortgage | 1,514 | 1,635 | 1,508 | 1,622 | 1,666 |
| Non-mortgage | 1,393 | 1,390 | 1,095 | 1,127 | 1,126 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 20,904 | 21,498 | 21,296 | 21,289 | 22,073 |
| Other assets | 7,639 | 8,383 | 8,552 | 9,135 | 8,807 |
| Total liabilities | 66,442 | 69,028 | 69,565 | 71,269 | 71,062 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 19,435 | 20,207 | 20,589 | 21,278 | 21,185 |
| Loans and accounts with affiliates | 14,798 | 16,008 | 16,737 | 17,361 | 16,920 |
| Borrowings | 22,528 | 23,327 | 22,634 | 22,678 | 23,173 |
| Loans and overdrafts | 13,096 | 13,724 | 12,869 | 13,207 | 12,933 |
| From banks | 7,250 | 7,723 | 7,784 | 8,057 | 7,641 |
| From others | 5,847 | 6,002 | 5,085 | 5,150 | 5,293 |
| Bankers' acceptances and paper | 488 | 519 | 585 | 472 | 1,075 |
| Bonds and debentures | 3,930 | 3,932 | 3,949 | 4,116 | 4,014 |
| Mortgages | 5,015 | 5,152 | 5,232 | 4,884 | 5,151 |
| Deferred income tax | 1,218 | 1,142 | 1,203 | 1,264 | 1,155 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 8,464 | 8,344 | 8,402 | 8,688 | 8,628 |
| Total, equity | 15,790 | 17,727 | 18,573 | 20,051 | 20,066 |
| Share capital | 5,631 | 6,598 | 6,612 | 7,007 | 6,880 |
| Contributed surplus and other | 748 | 820 | 414 | 288 | 311 |
| Retained earnings | 9,411 | 10,310 | 11,548 | 12,756 | 12,875 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
|  | Income statement |  |  |  |  |
| Operating revenue |  | 35,694 ${ }^{\text {A }}$ | 38,207 ${ }^{\text {B }}$ | 38,101 ${ }^{\text {B }}$ | 35,065 ${ }^{\text {B }}$ |
| Sales of goods and services | 30,154 | 32,646 | 34,952 | 35,360 | 32,374 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 2,589 | 3,048 | 3,255 | 2,741 | 2,691 |
| Operating expenses | 32,169 | 35,459 | 36,978 | 37,467 | 34,466 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Depreciation, depletion and amortization | 1,171 | 1,409 | 1,478 | 1,491 | 1,445 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 30,998 | 34,050 | 35,500 | 35,976 | 33,021 |
| Operating profit | 575 | 235 | 1,229 | 634 | 599 |
| Interest and dividend revenue | 171 | 184 | 226 | 214 | 201 |
| Interest expense on borrowing | 397 | 444 | 456 | 470 | 465 |
| Gains/losses | 102 | 122 | 129 | 115 | 91 |
| Profit before income tax | 451 | 96 | 1,128 | 493 | 426 |
| Income tax | 147 | 26 | 439 | 154 | 162 |
| Equity in affiliates' earnings | 107 | 141 | 152 | 145 | 141 |
| Profit before extraordinary gains | 411 | 211 | 841 | 485 | 405 |
| Extraordinary gains | -1 | -1 | -1 | -1 | -1 |
| Net profit | 409 | 210 | 840 | 484 | 404 |

Table 8
Construction

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Statement of changes in financial position |  |  |  |  |
| Cash from operating activities | 1,392 | 848 | 1,246 | 1,155 | 2,174 |
| Net profit | 1,087 | 1,072 | 1,416 | 1,536 | 1,509 |
| Non-cash items | 368 | -214 | -74 | -355 | 784 |
| Depreciation, depletion and amortization | 1,123 | 1,406 | 1,478 | 1,482 | 1,409 |
| Deferred income tax | 18 | 16 | 6 | 41 | 9 |
| Working capital | 383 | -990 | -547 | -797 | 361 |
| Other non-cash items | -1,156 | -647 | -1,010 | -1,082 | -995 |
| Prior period cash transactions | -63 | -11 | -96 | -25 | -118 |
| Cash from financing activities | -193 | 1,254 | 396 | 1,610 | 80 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | 45 | 358 | 4 | 311 | 109 |
| Borrowings from affiliates | -223 | 60 | 260 | 608 | -107 |
| Other borrowings | -155 | 476 | 220 | 309 | 87 |
| Bankers' acceptances and paper | -126 | 38 | 53 | -128 | 19 |
| Bonds and debentures | 21 | 16 | -30 | 172 | -53 |
| Mortgages | 4 | 197 | 269 | 213 | 45 |
| Other borrowings, not elsewhere classified | -54 | 225 | -72 | 53 | 77 |
| Equity | 140 | 360 | -88 | 382 | -9 |
| Total cash available | 1,198 | 2,102 | 1,643 | 2,765 | 2,255 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | -338 | 513 | -185 | 363 | -340 |
| Investments in affiliates | -172 | 265 | -346 | 193 | -203 |
| Portfolio investments | -88 | 126 | 241 | 20 | -170 |
| Loans | -77 | 122 | -81 | 151 | 33 |
| Mortgage loans | -82 | 113 | -95 | 118 | 31 |
| Non-mortgage loans | 5 | 10 | 14 | 33 | 2 |
| Cash applied to fixed assets | 175 | 448 | -224 | 299 | 524 |
| Cash applied to dividends | 496 | 534 | 456 | 493 | 539 |
| Total applications of cash | 333 | 1,495 | 48 | 1,155 | 723 |
| Increase/decrease in cash | 866 | 606 | 1,595 | 1,610 | 1,531 |
|  | Selected items, seasonally adjusted |  |  |  |  |
| Operating revenue | 35,006 | 35,924 | 35,414 | 38,403 | 37,837 |
| Operating profit | 948 | 218 | 693 | 815 | 970 |
| Profit before extraordinary gains | 648 | 206 | 501 | 593 | 641 |
| Net profit | 649 | 207 | 502 | 594 | 643 |
|  | Selected ratios |  |  |  |  |
| Debt to equity (ratio) | 2.364 | 2.219 | 2.120 | 1.997 | 1.998 |
| Profit margin (\%) | 2.7 | 0.6 | 2.0 | 2.1 | 2.6 |
| Return on equity (\%) | 16.4 | 4.6 | 10.8 | 11.8 | 12.8 |
| Return on capital employed (\%) | 7.1 | 4.2 | 6.0 | 6.7 | 6.1 |
|  | Percentage change of selected items |  |  |  |  |
| Operating revenue (S.A.) | 9.6 | 2.6 | -1.4 | 8.4 | -1.5 |
| Operating expenses (S.A.) | 7.9 | 4.8 | -2.8 | 8.3 | -1.9 |
| Operating profit (S.A.) | 157.5 | -77.0 | 218.4 | 17.6 | 19.0 |

Table 9
Manufacturing

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Balance sheet |  |  |  |  |
| Total assets | 613,684 ${ }^{\text {A }}$ | 621,235 ${ }^{\text {A }}$ | 623,280 ${ }^{\text {A }}$ | 623,941 ${ }^{\text {A }}$ | 620,889 ${ }^{\text {A }}$ |
| Cash and deposits | 24,230 | 26,436 | 25,336 | 23,606 | 23,163 |
| Accounts receivable and accrued revenue | 89,172 | 90,466 | 90,107 | 87,376 | 88,274 |
| Inventories | 74,565 | 74,347 | 74,814 | 74,231 | 74,418 |
| Investments and accounts with affiliates | 162,321 | 164,819 | 167,489 | 172,177 | 168,651 |
| Portfolio investments | 8,243 | 9,920 | 9,775 | 8,723 | 8,395 |
| Loans | 2,664 | 2,668 | 2,658 | 2,754 | 2,682 |
| Mortgage | 381 | 388 | 387 | 395 | 390 |
| Non-mortgage | 2,283 | 2,280 | 2,271 | 2,359 | 2,291 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 189,834 | 188,692 | 188,543 | 189,745 | 190,217 |
| Other assets | 62,656 | 63,886 | 64,558 | 65,329 | 65,089 |
| Total liabilities | 324,527 | 326,598 | 323,959 | 323,671 | 316,755 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 99,035 | 100,796 | 100,673 | 103,711 | 101,608 |
| Loans and accounts with affiliates | 81,432 | 81,017 | 79,928 | 79,522 | 78,678 |
| Borrowings | 100,279 | 101,615 | 102,081 | 99,816 | 97,878 |
| Loans and overdrafts | 46,855 | 48,432 | 48,418 | 46,980 | 46,288 |
| From banks | 32,157 | 33,359 | 33,506 | 32,877 | 32,901 |
| From others | 14,698 | 15,072 | 14,913 | 14,103 | 13,386 |
| Bankers' acceptances and paper | 8,902 | 8,265 | 7,805 | 7,401 | 7,647 |
| Bonds and debentures | 39,237 | 39,632 | 40,443 | 39,991 | 38,626 |
| Mortgages | 5,285 | 5,287 | 5,416 | 5,444 | 5,317 |
| Deferred income tax | 15,296 | 15,209 | 14,870 | 14,965 | 15,127 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 28,484 | 27,961 | 26,405 | 25,656 | 23,464 |
| Total, equity | 289,157 | 294,637 | 299,321 | 300,270 | 304,134 |
| Share capital | 121,106 | 121,438 | 124,308 | 122,201 | 120,660 |
| Contributed surplus and other | 45,729 | 45,781 | 48,710 | 51,152 | 51,506 |
| Retained earnings | 122,322 | 127,419 | 126,302 | 126,917 | 131,968 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
|  | Income statement |  |  |  |  |
| Operating revenue |  |  |  |  | $162,00 \mathrm{~g}^{\mathrm{A}}$ |
| Sales of goods and services | 149,855 | 164,441 | 159,020 | 163,731 | 160,311 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 1,409 | 1,589 | 1,595 | 1,840 | 1,697 |
| Operating expenses | 143,563 | 155,675 | 149,919 | 155,854 | 152,600 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Depreciation, depletion and amortization | 5,465 | 5,544 | 5,643 | 5,778 | 5,667 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 138,098 | 150,131 | 144,275 | 150,076 | 146,933 |
| Operating profit | 7,701 | 10,355 | 10,696 | 9,716 | 9,409 |
| Interest and dividend revenue | 903 | 895 | 738 | 1,116 | 672 |
| Interest expense on borrowing | 2,635 | 2,667 | 2,842 | 2,784 | 2,633 |
| Gains/losses | -150 | -32 | -4,451 | -1,545 | 908 |
| Profit before income tax | 5,819 | 8,550 | 4,140 | 6,503 | 8,356 |
| Income tax | 1,981 | 2,965 | 2,770 | 2,525 | 2,770 |
| Equity in affiliates' earnings | 436 | 435 | 689 | 451 | 120 |
| Profit before extraordinary gains | 4,274 | 6,020 | 2,059 | 4,428 | 5,706 |
| Extraordinary gains | -16 | -17 | -19 | -16 | -10 |
| Net profit | 4,258 | 6,003 | 2,040 | 4,412 | 5,696 |

Table 9
Manufacturing

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Statement of changes in financial position |  |  |  |  |
| Cash from operating activities | 11,998 | 11,601 | 7,076 | 12,264 | 7,396 |
| Net profit | 3,947 | 5,840 | 1,779 | 4,970 | 5,800 |
| Non-cash items | 7,994 | 5,257 | 5,584 | 7,519 | 1,531 |
| Depreciation, depletion and amortization | 5,324 | 5,523 | 5,600 | 5,746 | 5,607 |
| Deferred income tax | -257 | -86 | -204 | 216 | 443 |
| Working capital | 1,512 | 1,069 | -513 | 4,889 | -2,229 |
| Other non-cash items | 1,415 | -1,250 | 702 | -3,332 | -2,290 |
| Prior period cash transactions | 57 | 503 | -287 | -224 | 65 |
| Cash from financing activities | 5,273 | 1,647 | 3,081 | -1,567 | -3,240 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | -1,915 | 1,410 | 14 | -685 | -397 |
| Borrowings from affiliates | 5,358 | -409 | -1,519 | 393 | -1,099 |
| Other borrowings | -767 | -260 | 921 | -1,890 | -992 |
| Bankers' acceptances and paper | 221 | -503 | -316 | -314 | 190 |
| Bonds and debentures | 125 | 413 | 781 | -396 | -831 |
| Mortgages | -498 | 1 | 117 | 83 | -77 |
| Other borrowings, not elsewhere classified | -615 | -171 | 339 | -1,263 | -274 |
| Equity | 2,596 | 906 | 3,666 | 615 | -752 |
| Total cash available | 17,271 | 13,248 | 10,158 | 10,697 | 4,156 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 6,116 | 5,000 | 4,548 | 3,051 | -3,375 |
| Investments in affiliates | 4,221 | 3,352 | 4,771 | 4,140 | -2,950 |
| Portfolio investments | 417 | 1,649 | -214 | -1,088 | -338 |
| Loans | 1,477 | 0 | -9 | -2 | -87 |
| Mortgage loans | 1 | 4 | 1 | 7 | -12 |
| Non-mortgage loans | 1,476 | -5 | -10 | -9 | -75 |
| Cash applied to fixed assets | 516 | -1,409 | -2,416 | 190 | 239 |
| Cash applied to dividends | 2,647 | 1,630 | 2,942 | 4,146 | 2,949 |
| Total applications of cash | 9,279 | 5,221 | 5,074 | 7,387 | -186 |
| Increase/decrease in cash | 7,992 | 8,027 | 5,084 | 3,310 | 4,342 |
|  | Selected items, seasonally adjusted |  |  |  |  |
| Operating revenue | 155,124 | 160,198 | 163,360 | 164,798 | 166,143 |
| Operating profit | 8,674 | 9,639 | 10,191 | 9,964 | 10,421 |
| Profit before extraordinary gains | 4,558 | 5,228 | 2,281 | 4,714 | 5,973 |
| Net profit | 4,574 | 5,245 | 2,301 | 4,731 | 5,984 |
|  | Selected ratios |  |  |  |  |
| Debt to equity (ratio) | 0.628 | 0.620 | 0.608 | 0.597 | 0.581 |
| Profit margin (\%) | 5.6 | 6.0 | 6.2 | 6.0 | 6.3 |
| Return on equity (\%) | 6.3 | 7.1 | 3.0 | 6.3 | 7.9 |
| Return on capital employed (\%) | 5.5 | 6.0 | 3.6 | 5.6 | 6.6 |
|  | Percentage change of selected items |  |  |  |  |
| Operating revenue (S.A.) | 2.6 | 3.3 | 2.0 | 0.9 | 0.8 |
| Operating expenses (S.A.) | 1.6 | 2.8 | 1.7 | 1.1 | 0.6 |
| Operating profit (S.A.) | 21.9 | 11.1 | 5.7 | -2.2 | 4.6 |

Table 10
Wholesale trade

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Balance sheet |  |  |  |  |
| Total assets | 151,711 ${ }^{\text {A }}$ | 152,551 ${ }^{\text {A }}$ | 155,915 ${ }^{\text {A }}$ | 154,417 ${ }^{\text {A }}$ | 155,265 ${ }^{\text {A }}$ |
| Cash and deposits | 8,979 | 8,871 | 8,769 | 9,007 | 9,137 |
| Accounts receivable and accrued revenue | 42,657 | 43,674 | 44,760 | 42,940 | 42,062 |
| Inventories | 39,560 | 39,127 | 40,287 | 39,487 | 40,076 |
| Investments and accounts with affiliates | 16,320 | 16,930 | 17,909 | 17,738 | 18,304 |
| Portfolio investments | 2,581 | 2,707 | 2,759 | 3,084 | 2,811 |
| Loans | 1,700 | 1,639 | 1,660 | 1,662 | 2,073 |
| Mortgage | 360 | 374 | 378 | 380 | 389 |
| Non-mortgage | 1,340 | 1,265 | 1,281 | 1,282 | 1,684 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 24,690 | 24,498 | 24,999 | 25,600 | 25,533 |
| Other assets | 15,224 | 15,105 | 14,772 | 14,897 | 15,268 |
| Total liabilities | 104,142 | 104,340 | 106,235 | 103,428 | 103,894 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 43,038 | 43,114 | 44,111 | 44,364 | 43,516 |
| Loans and accounts with affiliates | 20,933 | 21,211 | 21,787 | 19,991 | 20,691 |
| Borrowings | 30,300 | 29,377 | 30,397 | 29,567 | 29,858 |
| Loans and overdrafts | 21,617 | 20,876 | 21,580 | 20,997 | 21,677 |
| From banks | 14,470 | 13,620 | 14,001 | 13,405 | 14,154 |
| From others | 7,147 | 7,256 | 7,579 | 7,592 | 7,523 |
| Bankers' acceptances and paper | 3,499 | 3,266 | 3,577 | 3,370 | 3,113 |
| Bonds and debentures | 3,532 | 3,591 | 3,588 | 3,577 | 3,260 |
| Mortgages | 1,652 | 1,645 | 1,653 | 1,624 | 1,808 |
| Deferred income tax | 528 | 605 | 660 | 592 | 820 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 9,343 | 10,032 | 9,281 | 8,914 | 9,008 |
| Total, equity | 47,568 | 48,210 | 49,680 | 50,989 | 51,371 |
| Share capital | 22,699 | 23,580 | 23,618 | 24,361 | 22,363 |
| Contributed surplus and other | 3,039 | 3,245 | 2,875 | 2,871 | 2,922 |
| Retained earnings | 21,830 | 21,386 | 23,187 | 23,757 | 26,087 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
|  | Income statement |  |  |  |  |
| Operating revenue | 82,749 ${ }^{\text {A }}$ | 86,778 ${ }^{\text {A }}$ | 88,456 ${ }^{\text {A }}$ | 89,796 ${ }^{\text {A }}$ | 86,981 ${ }^{\text {A }}$ |
| Sales of goods and services | 81,508 | 85,434 | 87,010 | 88,394 | 85,657 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 1,241 | 1,344 | 1,445 | 1,402 | 1,324 |
| Operating expenses | 80,678 | 84,127 | 85,553 | 87,061 | 84,262 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Depreciation, depletion and amortization | 1,064 | 1,113 | 1,102 | 1,137 | 1,106 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 79,615 | 83,014 | 84,451 | 85,923 | 83,155 |
| Operating profit | 2,070 | 2,651 | 2,902 | 2,735 | 2,719 |
| Interest and dividend revenue | 236 | 251 | 234 | 249 | 283 |
| Interest expense on borrowing | 616 | 612 | 636 | 616 | 595 |
| Gains/losses | 33 | 12 | -164 | 104 | 46 |
| Profit before income tax |  | 2,302 | 2,336 | 2,473 | 2,453 |
| Income tax | 604 | 836 | 821 | 843 | 767 |
| Equity in affiliates' earnings | 66 | 70 | 70 | 59 | 145 |
| Profit before extraordinary gains | 1,186 | 1,536 | 1,585 | 1,688 | 1,832 |
| Extraordinary gains | -2 | 61 | -4 | -4 | -2 |
| Net profit | 1,184 | 1,597 | 1,581 | 1,684 | 1,829 |

Table 10
Wholesale trade


Table 11
Retail trade

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Balance sheet |  |  |  |  |
| Total assets | 115,248 ${ }^{\text {A }}$ | 122,720 ${ }^{\text {A }}$ | 122,324 ${ }^{\text {A }}$ | 128,907 ${ }^{\text {A }}$ | 131,467 ${ }^{\text {A }}$ |
| Cash and deposits | 6,741 | 7,038 | 6,818 | 7,412 | 7,645 |
| Accounts receivable and accrued revenue | 11,882 | 12,672 | 12,851 | 13,606 | 14,003 |
| Inventories | 37,864 | 40,746 | 39,630 | 42,085 | 43,271 |
| Investments and accounts with affiliates | 8,519 | 8,705 | 8,793 | 8,784 | 8,865 |
| Portfolio investments | 2,164 | 2,233 | 2,247 | 2,277 | 2,347 |
| Loans | 960 | 1,101 | 1,087 | 1,103 | 1,111 |
| Mortgage | 448 | 438 | 428 | 447 | 454 |
| Non-mortgage | 512 | 663 | 660 | 655 | 658 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 34,216 | 36,335 | 36,544 | 38,753 | 38,608 |
| Other assets | 12,902 | 13,890 | 14,354 | 14,887 | 15,616 |
| Total liabilities | 76,639 | 81,748 | 80,730 | 84,899 | 86,380 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 26,787 | 28,704 | 28,477 | 29,913 | 30,827 |
| Loans and accounts with affiliates | 13,349 | 14,505 | 14,270 | 14,888 | 14,711 |
| Borrowings | 31,179 | 32,932 | 32,253 | 33,794 | 35,077 |
| Loans and overdrafts | 17,934 | 19,681 | 18,911 | 20,352 | 21,007 |
| From banks | 8,802 | 10,133 | 9,937 | 10,981 | 10,841 |
| From others | 9,132 | 9,548 | 8,974 | 9,372 | 10,166 |
| Bankers' acceptances and paper | 2,052 | 2,013 | 2,239 | 2,290 | 2,421 |
| Bonds and debentures | 8,150 | 8,176 | 8,092 | 7,985 | 8,308 |
| Mortgages | 3,042 | 3,061 | 3,011 | 3,167 | 3,342 |
| Deferred income tax | 588 | 488 | 502 | 622 | 540 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 4,737 | 5,119 | 5,227 | 5,682 | 5,224 |
| Total, equity | 38,609 | 40,972 | 41,594 | 44,009 | 45,087 |
| Share capital | 14,515 | 15,473 | 15,348 | 16,178 | 15,765 |
| Contributed surplus and other | 2,448 | 2,439 | 2,431 | 2,520 | 2,623 |
| Retained earnings | 21,645 | 23,060 | 23,815 | 25,310 | 26,700 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
|  | Income statement |  |  |  |  |
| Operating revenue | 72,207 ${ }^{\text {A }}$ | 77,956 ${ }^{\text {A }}$ | 80,546 ${ }^{\text {A }}$ | 80,600 ${ }^{\text {A }}$ | 80,609 ${ }^{\text {A }}$ |
| Sales of goods and services | 71,041 | 76,659 | 79,201 | 79,242 | 79,288 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 1,165 | 1,297 | 1,344 | 1,358 | 1,321 |
| Operating expenses | 70,340 | 76,135 | 78,299 | 77,998 | 78,197 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Depreciation, depletion and amortization | 1,244 | 1,345 | 1,354 | 1,426 | 1,397 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 69,096 | 74,789 | 76,945 | 76,571 | 76,800 |
| Operating profit | 1,867 | 1,822 | 2,247 | 2,602 | 2,412 |
| Interest and dividend revenue | 132 | 129 | 121 | 135 | 165 |
| Interest expense on borrowing | 732 | 747 | 759 | 765 | 779 |
| Gains/losses | -105 | 165 | 34 | 58 | 53 |
| Profit before income tax | 1,162 | 1,369 | 1,643 | 2,031 | 1,851 |
| Income tax | 421 | 463 | 552 | 701 | 683 |
| Equity in affiliates' earnings | 21 | 29 | 20 | 22 | 22 |
| Profit before extraordinary gains | 762 | 935 | 1,111 | 1,351 | 1,191 |
| Extraordinary gains | -6 | -7 | -7 | -7 | -6 |
| Net profit | 756 | 927 | 1,104 | 1,345 | 1,185 |

Table 11
Retail trade

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Statement of changes in financial position |  |  |  |  |
| Cash from operating activities | 1,225 | 392 | 2,975 | 1,083 | 999 |
| Net profit | 1,051 | 1,172 | 1,515 | 1,726 | 1,766 |
| Non-cash items | 320 | -477 | 1,264 | -499 | -604 |
| Depreciation, depletion and amortization | 1,226 | 1,336 | 1,350 | 1,417 | 1,387 |
| Deferred income tax | -6 | 198 | 11 | 41 | 60 |
| Working capital | -995 | -1,523 | 843 | -1,508 | -1,129 |
| Other non-cash items | 96 | -488 | -940 | -448 | -922 |
| Prior period cash transactions | -146 | -303 | 196 | -145 | -163 |
| Cash from financing activities | 1,734 | 2,038 | -857 | 2,022 | 311 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | 10 | 693 | -326 | 480 | -185 |
| Borrowings from affiliates | 259 | 1,054 | -158 | 431 | -217 |
| Other borrowings | 754 | 314 | -375 | 593 | 1,083 |
| Bankers' acceptances and paper | 527 | -5 | 203 | 23 | -11 |
| Bonds and debentures | 12 | -50 | -104 | -120 | 322 |
| Mortgages | 31 | 26 | -7 | 129 | 142 |
| Other borrowings, not elsewhere classified | 183 | 342 | -467 | 562 | 630 |
| Equity | 712 | -22 | 2 | 517 | -369 |
| Total cash available | 2,959 | 2,430 | 2,118 | 3,105 | 1,310 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 79 | 227 | 337 | -48 | 79 |
| Investments in affiliates | 72 | 152 | 351 | -72 | 15 |
| Portfolio investments | -12 | 73 | 0 | 8 | 56 |
| Loans | 20 | 2 | -15 | 16 | 8 |
| Mortgage loans | 1 | -25 | -11 | 20 | 6 |
| Non-mortgage loans | 18 | 26 | -4 | -4 | 2 |
| Cash applied to fixed assets | 708 | 947 | 218 | 1,162 | -477 |
| Cash applied to dividends | 649 | 496 | 507 | 522 | 854 |
| Total applications of cash | 1,436 | 1,670 | 1,061 | 1,636 | 456 |
| Increase/decrease in cash | 1,524 | 760 | 1,057 | 1,469 | 854 |
|  | Selected items, seasonally adjusted |  |  |  |  |
| Operating revenue | 74,292 | 77,389 | 78,785 | 80,842 | 82,609 |
| Operating profit | 1,894 | 2,042 | 2,263 | 2,338 | 2,466 |
| Profit before extraordinary gains | 840 | 1,018 | 1,071 | 1,229 | 1,251 |
| Net profit | 847 | 1,026 | 1,078 | 1,236 | 1,258 |
|  | Selected ratios |  |  |  |  |
| Debt to equity (ratio) | 1.153 | 1.158 | 1.119 | 1.106 | 1.104 |
| Profit margin (\%) | 2.6 | 2.6 | 2.9 | 2.9 | 3.0 |
| Return on equity (\%) | 8.7 | 9.9 | 10.3 | 11.2 | 11.1 |
| Return on capital employed (\%) | 6.8 | 7.2 | 7.6 | 8.0 | 7.9 |
|  | Percentage change of selected items |  |  |  |  |
| Operating revenue (S.A.) | 4.3 | 4.2 | 1.8 | 2.6 | 2.2 |
| Operating expenses (S.A.) | 4.2 | 4.1 | 1.6 | 2.6 | 2.1 |
| Operating profit (S.A.) | 7.5 | 7.9 | 10.8 | 3.3 | 5.5 |

Table 12
Transportation and warehousing

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Balance sheet |  |  |  |  |
| Total assets | 106,968 ${ }^{\text {A }}$ | 106,697 ${ }^{\text {A }}$ | 107,910 ${ }^{\text {A }}$ | 110,418 ${ }^{\text {A }}$ | 110,469 ${ }^{\text {B }}$ |
| Cash and deposits | 4,379 | 4,330 | 4,154 | 4,098 | 3,574 |
| Accounts receivable and accrued revenue | 11,112 | 11,097 | 11,499 | 11,672 | 11,856 |
| Inventories | 2,492 | 2,504 | 2,422 | 2,533 | 2,469 |
| Investments and accounts with affiliates | 16,180 | 15,590 | 15,686 | 16,331 | 16,730 |
| Portfolio investments | 1,534 | 1,581 | 1,643 | 1,529 | 1,488 |
| Loans | 1,873 | 1,870 | 1,907 | 1,885 | 1,727 |
| Mortgage | 168 | 165 | 139 | 131 | 123 |
| Non-mortgage | 1,704 | 1,705 | 1,768 | 1,754 | 1,604 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 56,513 | 55,800 | 56,417 | 57,497 | 57,672 |
| Other assets | 12,885 | 13,925 | 14,182 | 14,872 | 14,953 |
| Total liabilities | 74,142 | 73,589 | 73,053 | 74,503 | 73,632 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 14,057 | 13,845 | 14,189 | 14,450 | 14,320 |
| Loans and accounts with affiliates | 9,729 | 9,966 | 10,333 | 10,778 | 10,810 |
| Borrowings | 41,686 | 40,834 | 40,178 | 40,870 | 41,105 |
| Loans and overdrafts | 20,994 | 21,370 | 20,824 | 21,301 | 21,056 |
| From banks | 11,092 | 11,153 | 10,795 | 11,117 | 11,014 |
| From others | 9,901 | 10,217 | 10,029 | 10,184 | 10,042 |
| Bankers' acceptances and paper | 2,558 | 2,364 | 2,634 | 2,826 | 3,076 |
| Bonds and debentures | 16,633 | 15,636 | 15,219 | 15,177 | 15,199 |
| Mortgages | 1,501 | 1,463 | 1,501 | 1,565 | 1,774 |
| Deferred income tax | 2,290 | 2,354 | 2,481 | 2,577 | 2,692 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 6,380 | 6,590 | 5,871 | 5,828 | 4,704 |
| Total, equity | 32,826 | 33,108 | 34,857 | 35,915 | 36,837 |
| Share capital | 21,746 | 21,814 | 22,185 | 22,460 | 22,304 |
| Contributed surplus and other | 2,341 | 2,261 | 2,497 | 2,581 | 2,651 |
| Retained earnings | 8,739 | 9,034 | 10,175 | 10,874 | 11,882 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
|  | Income statement |  |  |  |  |
| Operating revenue | 20,162 ${ }^{\text {A }}$ | 21,245 ${ }^{\text {A }}$ | 22,837 ${ }^{\text {A }}$ | 22,328 ${ }^{\text {A }}$ | 23,047 ${ }^{\text {B }}$ |
| Sales of goods and services | 19,450 | 20,603 | 22,208 | 21,640 | 22,397 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 712 | 642 | 629 | 687 | 650 |
| Operating expenses | 19,389 | 20,027 | 20,696 | 21,125 | 21,992 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Depreciation, depletion and amortization | 1,423 | 1,411 | 1,429 | 1,480 | 1,537 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 17,966 | 18,616 | 19,268 | 19,645 | 20,456 |
| Operating profit | 773 | 1,219 | 2,140 | 1,202 | 1,054 |
| Interest and dividend revenue | 127 | 135 | 149 | 205 | 158 |
| Interest expense on borrowing | 878 | 907 | 861 | 852 | 845 |
| Gains/losses | 335 | 842 | 76 | 336 | 199 |
| Profit before income tax | 356 | 1,288 | 1,505 | 892 | 566 |
| Income tax | 128 | 435 | 554 | 317 | 200 |
| Equity in affiliates' earnings | 603 | 629 | 656 | 670 | 633 |
| Profit before extraordinary gains | 831 | 1,482 | 1,606 | 1,245 | 999 |
| Extraordinary gains | 3 | 3 | 5 | 4 | 0 |
| Net profit | 835 | 1,485 | 1,612 | 1,249 | 1,000 |

Table 12
Transportation and warehousing


Table 13
Information and cultural industries

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Balance sheet |  |  |  |  |
| Total assets | 161,756 ${ }^{\text {A }}$ | 158,985 ${ }^{\text {A }}$ | 160,652 ${ }^{\text {A }}$ | 160,694 ${ }^{\text {A }}$ | 156,126 ${ }^{\text {A }}$ |
| Cash and deposits | 6,215 | 6,550 | 6,220 | 5,220 | 4,770 |
| Accounts receivable and accrued revenue | 14,451 | 13,688 | 14,066 | 14,218 | 14,134 |
| Inventories | 2,237 | 2,235 | 2,248 | 2,211 | 2,272 |
| Investments and accounts with affiliates | 48,391 | 47,886 | 48,768 | 48,852 | 44,255 |
| Portfolio investments | 1,917 | 1,819 | 1,582 | 1,610 | 1,266 |
| Loans | 214 | 227 | 227 | 226 | 234 |
| Mortgage | 93 | 94 | 94 | 93 | 96 |
| Non-mortgage | 121 | 133 | 133 | 133 | 137 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 54,086 | 53,504 | 52,714 | 52,843 | 52,990 |
| Other assets | 34,244 | 33,076 | 34,827 | 35,515 | 36,205 |
| Total liabilities | 101,422 | 101,198 | 104,056 | 103,673 | 98,977 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 14,974 | 14,713 | 17,358 | 15,240 | 15,344 |
| Loans and accounts with affiliates | 17,526 | 18,447 | 20,161 | 21,053 | 17,268 |
| Borrowings | 58,703 | 57,680 | 55,893 | 56,542 | 55,703 |
| Loans and overdrafts | 14,217 | 13,808 | 12,990 | 13,114 | 12,935 |
| From banks | 12,110 | 11,684 | 10,699 | 10,842 | 10,755 |
| From others | 2,107 | 2,123 | 2,291 | 2,273 | 2,180 |
| Bankers' acceptances and paper | 3,012 | 4,285 | 3,615 | 4,087 | 3,323 |
| Bonds and debentures | 41,145 | 39,255 | 38,951 | 38,809 | 38,904 |
| Mortgages | 328 | 332 | 336 | 532 | 541 |
| Deferred income tax | 2,513 | 2,453 | 2,373 | 2,467 | 2,531 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 7,707 | 7,904 | 8,271 | 8,370 | 8,133 |
| Total, equity | 60,333 | 57,787 | 56,595 | 57,022 | 57,148 |
| Share capital | 67,436 | 66,150 | 66,943 | 68,328 | 67,958 |
| Contributed surplus and other | 5,601 | 5,544 | 5,518 | 5,463 | 5,696 |
| Retained earnings | -12,704 | -13,906 | -15,865 | -16,769 | -16,507 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
|  | Income statement |  |  |  |  |
| Operating revenue |  | 17,334 ${ }^{\text {A }}$ | 17,039 A | 18,221 ${ }^{\text {A }}$ | 17,828 ${ }^{\text {A }}$ |
| Sales of goods and services | 16,195 | 16,693 | 16,352 | 17,478 | 16,945 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 664 | 640 | 687 | 743 | 883 |
| Operating expenses | 15,048 | 15,244 | 15,164 | 16,363 | 16,092 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Depreciation, depletion and amortization | 2,276 | 2,330 | 2,333 | 2,305 | 2,241 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 12,773 | 12,914 | 12,831 | 14,058 | 13,851 |
| Operating profit | 1,810 | 2,089 | 1,875 | 1,858 | 1,737 |
| Interest and dividend revenue | 161 | 144 | 204 | 222 | 228 |
| Interest expense on borrowing | 1,227 | 1,190 | 1,253 | 1,234 | 1,167 |
| Gains/losses | 130 | -1,566 | -727 | 905 | 641 |
| Profit before income tax | 873 | -523 | 100 | 1,752 | 1,439 |
| Income tax | 286 | -185 | 157 | 607 | 460 |
| Equity in affiliates' earnings | -18 | -39 | -20 | -154 | -3 |
| Profit before extraordinary gains | 570 | -378 | -77 | 992 | 976 |
| Extraordinary gains | -6 | -3 | -5 | -6 | -5 |
| Net profit | 563 | -381 | -82 | 987 | 971 |

Table 13
Information and cultural industries


Table 14
Non-depository credit intermediation

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Balance sheet |  |  |  |  |
| Total assets | 103,423 ${ }^{\text {A }}$ | 105,533 ${ }^{\text {A }}$ | 106,556 ${ }^{\text {A }}$ | 107,994 ${ }^{\text {A }}$ | 106,893 ${ }^{\text {A }}$ |
| Cash and deposits | 3,130 | 3,176 | 3,726 | 3,699 | 3,203 |
| Accounts receivable and accrued revenue | 3,138 | 3,184 | 3,253 | 3,392 | 3,718 |
| Inventories | 0 | 0 | 0 | 0 | 0 |
| Investments and accounts with affiliates | 26,611 | 26,394 | 25,912 | 25,474 | 25,015 |
| Portfolio investments | 887 | 986 | 893 | 990 | 1,215 |
| Loans | 56,017 | 57,417 | 57,904 | 59,462 | 58,107 |
| Mortgage | 4,247 | 4,641 | 4,474 | 4,560 | 4,538 |
| Non-mortgage | 51,770 | 52,776 | 53,430 | 54,902 | 53,569 |
| Allowance for losses on investments and loans | -1,051 | -1,114 | -1,079 | -1,068 | -1,050 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 11,738 | 12,474 | 13,529 | 13,609 | 13,904 |
| Other assets | 2,953 | 3,017 | 2,417 | 2,435 | 2,781 |
| Total liabilities | 90,505 | 92,281 | 93,069 | 94,217 | 92,095 |
| Deposits | 1,708 | 1,441 | 1,845 | 1,905 | 1,939 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 2,270 | 2,220 | 2,426 | 2,463 | 2,503 |
| Loans and accounts with affiliates | 18,611 | 18,994 | 19,796 | 20,261 | 17,575 |
| Borrowings | 63,950 | 65,795 | 65,344 | 66,055 | 66,391 |
| Loans and overdrafts | 5,078 | 5,927 | 5,409 | 6,207 | 6,594 |
| From banks | 1,370 | 1,336 | 1,230 | 1,977 | 2,599 |
| From others | 3,708 | 4,591 | 4,179 | 4,230 | 3,995 |
| Bankers' acceptances and paper | 19,155 | 20,081 | 19,910 | 19,505 | 19,680 |
| Bonds and debentures | 38,810 | 38,888 | 39,134 | 39,441 | 39,263 |
| Mortgages | 906 | 899 | 891 | 902 | 854 |
| Deferred income tax | 1,192 | 1,131 | 1,169 | 1,148 | 1,200 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 2,775 | 2,700 | 2,489 | 2,386 | 2,486 |
| Total, equity | 12,918 | 13,252 | 13,487 | 13,776 | 14,798 |
| Share capital | 5,455 | 5,355 | 5,407 | 5,471 | 5,780 |
| Contributed surplus and other | 3,071 | 2,870 | 2,795 | 2,749 | 3,357 |
| Retained earnings | 4,391 | 5,027 | 5,285 | 5,556 | 5,661 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
|  | Income statement |  |  |  |  |
| Operating revenue | 3,467 ${ }^{\text {A }}$ | 3,616 ${ }^{\text {A }}$ | 3,643 ${ }^{\text {A }}$ | 3,743 ${ }^{\text {A }}$ | 3,585 ${ }^{\text {A }}$ |
| Sales of goods and services | 242 | 271 | 273 | 306 | 293 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 2,409 | 2,483 | 2,501 | 2,550 | 2,490 |
| Dividend revenue, operating | 22 | 34 | 22 | 23 | 22 |
| Gains on sale of securities and other assets | 11 | 14 | 15 | 27 | 19 |
| Other operating revenue | 783 | 815 | 832 | 837 | 761 |
| Operating expenses | 2,134 | 2,232 | 2,325 | 2,310 | 2,235 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Depreciation, depletion and amortization | 627 | 669 | 700 | 722 | 742 |
| Interest expense, operating | 231 | 253 | 267 | 261 | 253 |
| Other operating expenses | 1,277 | 1,310 | 1,358 | 1,327 | 1,240 |
| Operating profit | 1,332 | 1,384 | 1,317 | 1,432 | 1,350 |
| Interest and dividend revenue | 0 | 0 | 0 | 0 | 0 |
| Interest expense on borrowing | 840 | 861 | 872 | 866 | 961 |
| Gains/losses | 10 | 11 | 14 | 15 | 33 |
| Profit before income tax | 502 | 534 | 460 | 582 | 423 |
| Income tax | 127 | 149 | 120 | 128 | 189 |
| Equity in affiliates' earnings | 28 | 28 | 46 | 29 | 29 |
| Profit before extraordinary gains | 403 | 414 | 386 | 483 | 263 |
| Extraordinary gains | -8 | -9 | -9 | -9 | -9 |
| Net profit | 394 | 405 | 377 | 474 | 254 |

Table 14
Non-depository credit intermediation


Table 15
Insurance carriers

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Balance sheet |  |  |  |  |
| Total assets | 270,085 ${ }^{\text {A }}$ | 281,734 ${ }^{\text {A }}$ | 287,942 ${ }^{\text {A }}$ | 295,234 ${ }^{\text {A }}$ | 297,922 ${ }^{\text {A }}$ |
| Cash and deposits | 3,278 | 3,787 | 4,456 | 3,979 | 3,954 |
| Accounts receivable and accrued revenue | 15,753 | 16,971 | 17,189 | 16,867 | 17,166 |
| Inventories | 0 | 0 | 0 | 0 | 0 |
| Investments and accounts with affiliates | 22,642 | 29,805 | 32,331 | 33,657 | 33,750 |
| Portfolio investments | 159,238 | 161,376 | 163,705 | 170,023 | 172,528 |
| Loans | 44,922 | 44,786 | 44,869 | 44,778 | 44,655 |
| Mortgage | 38,483 | 38,341 | 38,386 | 38,241 | 38,016 |
| Non-mortgage | 6,439 | 6,445 | 6,483 | 6,537 | 6,639 |
| Allowance for losses on investments and loans | -123 | -120 | -125 | -138 | -114 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 7,626 | 7,718 | 7,681 | 7,719 | 7,713 |
| Other assets | 16,749 | 17,410 | 17,836 | 18,349 | 18,270 |
| Total liabilities | 210,690 | 215,691 | 220,390 | 225,442 | 226,701 |
| Deposits | 5,078 | 5,086 | 5,140 | 5,176 | 5,177 |
| Actuarial liabilities of insurers | 129,730 | 130,530 | 131,879 | 133,584 | 134,901 |
| Accounts payable and accrued liabilities | 40,356 | 41,773 | 43,656 | 45,724 | 46,054 |
| Loans and accounts with affiliates | 5,363 | 5,480 | 5,611 | 5,979 | 6,160 |
| Borrowings | 5,813 | 7,226 | 7,361 | 7,391 | 7,541 |
| Loans and overdrafts | 2,772 | 3,757 | 3,886 | 3,928 | 4,036 |
| From banks | 2,323 | 2,807 | 2,915 | 2,951 | 3,052 |
| From others | 449 | 950 | 971 | 977 | 984 |
| Bankers' acceptances and paper | 0 | 0 | 0 | 0 | 0 |
| Bonds and debentures | 2,860 | 3,306 | 3,315 | 3,318 | 3,344 |
| Mortgages | 182 | 163 | 160 | 145 | 161 |
| Deferred income tax | -233 | -261 | -191 | -244 | -217 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 24,583 | 25,857 | 26,932 | 27,832 | 27,086 |
| Total, equity | 59,395 | 66,043 | 67,552 | 69,792 | 71,221 |
| Share capital | 9,961 | 16,375 | 16,052 | 16,727 | 16,732 |
| Contributed surplus and other | 1,693 | 1,714 | 1,822 | 2,037 | 1,952 |
| Retained earnings | 47,741 | 47,954 | 49,678 | 51,027 | 52,537 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
|  | Income statement |  |  |  |  |
| Operating revenue | 17,968 ${ }^{\text {A }}$ | 16,820 ${ }^{\text {A }}$ | 17,603 ${ }^{\text {A }}$ | 18,365 ${ }^{\text {A }}$ | 18,979 ${ }^{\text {A }}$ |
| Sales of goods and services | 0 | 0 | 0 | 0 | 0 |
| Premiums | 11,569 | 11,784 | 12,345 | 12,754 | 13,097 |
| Annuity considerations | 2,253 | 1,214 | 1,202 | 1,379 | 1,779 |
| Interest revenue, operating | 2,976 | 2,967 | 3,032 | 3,096 | 3,076 |
| Dividend revenue, operating | 125 | 151 | 146 | 190 | 185 |
| Gains on sale of securities and other assets | 119 | -51 | 108 | 27 | 4 |
| Other operating revenue | 926 | 756 | 771 | 920 | 838 |
| Operating expenses | 16,721 | 15,734 | 16,508 | 17,222 | 17,750 |
| Insurance claims incurred | 7,852 | 7,779 | 8,397 | 8,744 | 8,785 |
| Annuity claims incurred | 2,597 | 2,268 | 1,988 | 2,150 | 2,431 |
| Normal increase in actuarial liabilities | 1,768 | 773 | 1,339 | 1,292 | 1,583 |
| Depreciation, depletion and amortization | -177 | -162 | -107 | -144 | -160 |
| Interest expense, operating | 56 | 48 | 50 | 52 | 53 |
| Other operating expenses | 4,625 | 5,029 | 4,843 | 5,130 | 5,060 |
| Operating profit | 1,247 | 1,086 | 1,095 | 1,143 | 1,229 |
| Interest and dividend revenue | 0 | 0 | 0 | 0 | 0 |
| Interest expense on borrowing | 81 | 86 | 93 | 96 | 104 |
| Gains/losses | -27 | -247 | -78 | -75 | -70 |
| Profit before income tax | 1,139 | 752 | 924 | 972 | 1,056 |
| Income tax | 382 | 233 | 179 | 271 | 345 |
| Equity in affiliates' earnings | 173 | 100 | 137 | -52 | -23 |
| Profit before extraordinary gains | 930 | 619 | 881 | 650 | 687 |
| Extraordinary gains | 0 | 0 | 0 | 0 | 0 |
| Net profit | 930 | 619 | 881 | 650 | 687 |

Table 15
Insurance carriers

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Statement of changes in financial position |  |  |  |  |
| Cash from operating activities | 669 | 2,645 | 3,843 | 4,160 | 1,938 |
| Net profit | 898 | 619 | 883 | 648 | 687 |
| Non-cash items | -204 | 1,951 | 2,947 | 3,564 | 1,211 |
| Depreciation, depletion and amortization | -177 | -162 | -107 | -144 | -160 |
| Deferred income tax | 96 | -15 | -26 | -24 | 64 |
| Working capital | -1,071 | 270 | 1,426 | 2,048 | 449 |
| Other non-cash items | 948 | 1,857 | 1,654 | 1,684 | 858 |
| Prior period cash transactions | -26 | 75 | 13 | -52 | 39 |
| Cash from financing activities | -122 | 8,254 | 492 | 912 | 529 |
| Increase in deposits | -127 | 17 | 55 | 34 | -1 |
| Borrowings from banks | -490 | 484 | 118 | 36 | 102 |
| Borrowings from affiliates | 109 | 117 | 194 | 366 | 179 |
| Other borrowings | 210 | 929 | -2 | -7 | 49 |
| Bankers' acceptances and paper | 0 | 0 | 0 | 0 | 0 |
| Bonds and debentures | 306 | 447 | 9 | 3 | 26 |
| Mortgages | -33 | -19 | -3 | -15 | 16 |
| Other borrowings, not elsewhere classified | -62 | 501 | -9 | 6 | 7 |
| Equity | 175 | 6,707 | 128 | 483 | 201 |
| Total cash available | 547 | 10,898 | 4,335 | 5,072 | 2,467 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 1,031 | 10,118 | 3,699 | 4,939 | 1,824 |
| Investments in affiliates | -1,047 | 6,644 | 1,427 | 583 | -442 |
| Portfolio investments | 2,658 | 3,476 | 2,202 | 4,476 | 2,396 |
| Loans | -580 | -2 | 69 | -120 | -131 |
| Mortgage loans | -670 | -41 | 30 | -168 | -232 |
| Non-mortgage loans | 91 | 39 | 39 | 48 | 101 |
| Cash applied to fixed assets | -53 | 107 | -48 | 45 | -18 |
| Cash applied to dividends | 295 | 273 | 287 | 349 | 260 |
| Total applications of cash | 1,273 | 10,498 | 3,938 | 5,333 | 2,065 |
| Increase/decrease in cash | -726 | 400 | 396 | -262 | 402 |
|  | Selected items, seasonally adjusted |  |  |  |  |
| Operating revenue | 17,692 | 17,089 | 17,866 | 18,109 | 18,664 |
| Operating profit | 1,284 | 948 | 1,114 | 1,223 | 1,259 |
| Profit before extraordinary gains | 941 | 564 | 871 | 703 | 689 |
| Net profit | 941 | 564 | 871 | 703 | 689 |
|  | Selected ratios |  |  |  |  |
| Debt to equity (ratio) | 0.188 | 0.192 | 0.192 | 0.192 | 0.192 |
| Profit margin (\%) | 7.3 | 5.6 | 6.2 | 6.8 | 6.7 |
| Return on equity (\%) | 6.3 | 3.4 | 5.2 | 4.0 | 3.9 |
| Return on capital employed (\%) | 5.7 | 3.2 | 4.7 | 3.7 | 3.6 |
|  | Percentage change of selected items |  |  |  |  |
| Operating revenue (S.A.) | 3.1 | -3.4 | 4.6 | 1.4 | 3.1 |
| Operating expenses (S.A.) | 2.3 | -1.6 | 3.8 | 0.8 | 3.1 |
| Operating profit (S.A.) | 14.1 | -26.2 | 17.5 | 9.8 | 2.9 |

Table 16
Other funds and financial vehicles

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Balance sheet |  |  |  |  |
| Total assets | 669,480 ${ }^{\text {A }}$ | 671,723 ${ }^{\text {A }}$ | 662,416 ${ }^{\text {A }}$ | 664,957 ${ }^{\text {A }}$ | 663,672 ${ }^{\text {A }}$ |
| Cash and deposits | 17,486 | 16,871 | 16,577 | 14,291 | 14,454 |
| Accounts receivable and accrued revenue | 8,191 | 7,417 | 6,951 | 5,806 | 6,294 |
| Inventories | 0 | 0 | 0 | 0 | 0 |
| Investments and accounts with affiliates | 0 | 1,668 | 1,928 | 1,943 | 1,926 |
| Portfolio investments | 515,558 | 515,119 | 503,569 | 504,915 | 498,535 |
| Loans | 125,376 | 127,858 | 130,447 | 135,067 | 139,539 |
| Mortgage | 61,813 | 64,620 | 66,350 | 70,853 | 73,865 |
| Non-mortgage | 63,563 | 63,238 | 64,096 | 64,214 | 65,673 |
| Allowance for losses on investments and loans | -1 | 0 | -1 | -1 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 2,102 | 2,055 | 2,157 | 2,133 | 2,266 |
| Other assets | 769 | 736 | 789 | 804 | 659 |
| Total liabilities | 142,886 | 147,420 | 152,475 | 160,435 | 167,587 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 8,173 | 5,849 | 5,143 | 3,997 | 5,026 |
| Loans and accounts with affiliates | 32 | 97 | 146 | 218 | 215 |
| Borrowings | 132,155 | 138,516 | 144,656 | 153,685 | 159,900 |
| Loans and overdrafts | 1,529 | 1,778 | 1,578 | 1,525 | 1,527 |
| From banks | 338 | 342 | 316 | 343 | 336 |
| From others | 1,191 | 1,436 | 1,262 | 1,182 | 1,190 |
| Bankers' acceptances and paper | 57,936 | 60,445 | 61,712 | 64,463 | 66,209 |
| Bonds and debentures | 72,690 | 76,293 | 81,366 | 87,696 | 92,165 |
| Mortgages | 0 | 0 | 0 | 0 | 0 |
| Deferred income tax | 0 | 0 | 0 | -11 | -12 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 2,525 | 2,958 | 2,530 | 2,546 | 2,458 |
| Total, equity | 526,594 | 524,303 | 509,941 | 504,522 | 496,085 |
| Share capital | 186 | 579 | 671 | 861 | 1,055 |
| Contributed surplus and other | -6 | 1,139 | 1,169 | 1,166 | 1,188 |
| Retained earnings | 58 | 155 | 420 | 383 | 369 |
| Unitholders' equity | 433,753 | 432,294 | 423,150 | 414,536 | 408,075 |
| Liability to policyholders | 92,604 | 90,136 | 84,531 | 87,577 | 85,397 |
|  | Income statement |  |  |  |  |
| Operating revenue | 5,069 ${ }^{\text {A }}$ | 1,886 ${ }^{\text {A }}$ | $-2,498{ }^{\text {E }}$ | 2,057E | 1,399E |
| Sales of goods and services | 0 | 0 | 0 | 41 | 41 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 3,481 | 3,637 | 3,852 | 3,828 | 3,839 |
| Dividend revenue, operating | 1,417 | 1,801 | 1,561 | 1,585 | 1,453 |
| Gains on sale of securities and other assets | -112 | -3,785 | -8,082 | -3,609 | -4,145 |
| Other operating revenue | 283 | 233 | 170 | 213 | 212 |
| Operating expenses | 3,224 | 3,366 | 3,149 | 3,444 | 3,049 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Depreciation, depletion and amortization | 0 | 0 | 0 | 2 | 2 |
| Interest expense, operating | 451 | 466 | 522 | 497 | 495 |
| Other operating expenses | 2,772 | 2,900 | 2,627 | 2,946 | 2,552 |
| Operating profit | 1,846 | -1,479 | -5,648 | -1,387 | -1,649 |
| Interest and dividend revenue | 0 | 0 | 0 | 0 | 0 |
| Interest expense on borrowing | 969 | 1,025 | 1,103 | 1,163 | 1,223 |
| Gains/losses | 730 | -3,135 | -4,251 | 1,164 | -2,034 |
| Profit before income tax | 1,607 | -5,639 | -11,002 | -1,386 | -4,906 |
| Income tax | 9 | 58 | 26 | 23 | 14 |
| Equity in affiliates' earnings | 0 | 0 | 0 | 0 | 0 |
| Profit before extraordinary gains Extraordinary gains | 1,598 | $-5,697$ 0 | -11,028 0 | $\begin{array}{r} -1,409 \\ -2 \end{array}$ | $-4,920$ 0 |
| Net profit | 1,598 | -5,697 | -11,028 | -1,412 | -4,920 |

Table 16
Other funds and financial vehicles

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Statement of changes in financial position |  |  |  |  |
| Cash from operating activities | 1,981 | -136 | 846 | 291 | 1,872 |
| Net profit | 1,608 | -5,696 | -11,033 | -1,430 | -4,916 |
| Non-cash items | 368 | 5,556 | 11,877 | 2,277 | 6,788 |
| Depreciation, depletion and amortization | 0 | 0 | 0 | 0 | 2 |
| Deferred income tax | 0 | 0 | 0 | 0 | 1 |
| Working capital | 1,226 | -1,693 | -127 | -238 | 525 |
| Other non-cash items | -859 | 7,249 | 12,004 | 2,514 | 6,261 |
| Prior period cash transactions | 6 | 4 | 2 | -556 | 0 |
| Cash from financing activities | 15,670 | -6,181 | -15,173 | 2,414 | -10,104 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | -1 | 2 | -38 | 28 | 3 |
| Borrowings from affiliates | 0 | 3 | -2 | 1 | -3 |
| Other borrowings | 3,422 | 4,316 | 2,662 | 1,803 | 1,008 |
| Bankers' acceptances and paper | 0 | 0 | 0 | 0 | 0 |
| Bonds and debentures | 3,564 | 4,064 | 2,836 | 1,883 | 1,000 |
| Mortgages | 0 | 0 | 0 | 0 | 0 |
| Other borrowings, not elsewhere classified | -142 | 251 | -174 | -80 | 8 |
| Equity | 12,250 | -10,502 | -17,795 | 583 | -11,112 |
| Total cash available | 17,652 | -6,318 | -14,327 | 2,705 | -8,232 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 13,332 | 7,353 | 4,201 | 11,405 | 3,796 |
| Investments in affiliates | 0 | 0 | 7 | 15 | -17 |
| Portfolio investments | 13,649 | 2,717 | 1,641 | 6,794 | -681 |
| Loans | -317 | 4,636 | 2,553 | 4,597 | 4,494 |
| Mortgage loans | 1,333 | 2,861 | 1,695 | 4,480 | 3,034 |
| Non-mortgage loans | -1,650 | 1,775 | 858 | 117 | 1,459 |
| Cash applied to fixed assets | 101 | -47 | 102 | -32 | 132 |
| Cash applied to dividends | 1,292 | 1,430 | 1,595 | 2,029 | 1,595 |
| Total applications of cash | 14,725 | 8,736 | 5,898 | 13,402 | 5,523 |
| Increase/decrease in cash | 2,927 | -15,054 | -20,225 | -10,697 | -13,755 |
|  | Selected items, seasonally adjusted |  |  |  |  |
| Operating revenue | 5,069 | 1,886 | -2,498 | 2,057 | 1,399 |
| Operating profit | 1,846 | -1,479 | -5,648 | -1,387 | -1,649 |
| Profit before extraordinary gains | 1,598 | -5,697 | -11,028 | -1,409 | -4,920 |
| Net profit | 1,598 | -5,697 | -11,028 | -1,407 | -4,920 |
|  | Selected ratios |  |  |  |  |
| Debt to equity (ratio) | 0.251 | 0.264 | 0.284 | 0.305 | 0.323 |
| Profit margin (\%) | 36.4 | -78.4 | 226.1 | -67.4 | -117.8 |
| Return on equity (\%) | 1.2 | -4.4 | -8.6 | -1.1 | -4.0 |
| Return on capital employed (\%) | 1.7 | -2.6 | -5.8 | 0.0 | -2.1 |
|  | Percentage change of selected items |  |  |  |  |
| Operating revenue (S.A.) | -0.3 | -62.8 | -232.4 | 182.3 | -32.0 |
| Operating expenses (S.A.) | -2.4 | 4.4 | -6.4 | 9.4 | -11.5 |
| Operating profit (S.A.) | 3.8 | -180.1 | -281.8 | 75.4 | -18.9 |

Table 17
Other financial intermediaries

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Balance sheet |  |  |  |  |
| Total assets | 172,634 ${ }^{\text {A }}$ | 173,769 ${ }^{\text {A }}$ | 174,056 ${ }^{\text {B }}$ | 173,121 ${ }^{\text {B }}$ | 172,881 ${ }^{\text {B }}$ |
| Cash and deposits | 8,791 | 8,579 | 8,955 | 7,946 | 8,325 |
| Accounts receivable and accrued revenue | 16,992 | 17,399 | 17,685 | 14,310 | 14,913 |
| Inventories | 0 | 0 | 0 | 0 | 0 |
| Investments and accounts with affiliates | 69,124 | 68,212 | 67,629 | 68,834 | 68,268 |
| Portfolio investments | 50,087 | 52,037 | 51,441 | 53,554 | 53,951 |
| Loans | 6,303 | 6,409 | 6,226 | 5,816 | 6,190 |
| Mortgage | 3,508 | 3,520 | 3,488 | 3,294 | 3,385 |
| Non-mortgage | 2,794 | 2,888 | 2,739 | 2,522 | 2,805 |
| Allowance for losses on investments and loans | -249 | -251 | -255 | -263 | -246 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 8,670 | 9,053 | 9,171 | 9,148 | 8,239 |
| Other assets | 12,917 | 12,332 | 13,205 | 13,776 | 13,241 |
| Total liabilities | 95,398 | 97,509 | 96,951 | 94,897 | 94,441 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 20,211 | 21,957 | 24,391 | 24,027 | 24,017 |
| Loans and accounts with affiliates | 30,705 | 30,820 | 29,906 | 29,922 | 29,980 |
| Borrowings | 15,886 | 17,484 | 16,171 | 15,823 | 16,966 |
| Loans and overdrafts | 6,527 | 7,735 | 7,189 | 7,500 | 8,144 |
| From banks | 3,247 | 3,635 | 3,912 | 3,468 | 3,876 |
| From others | 3,280 | 4,100 | 3,277 | 4,032 | 4,267 |
| Bankers' acceptances and paper | 3,217 | 2,870 | 3,100 | 2,259 | 2,547 |
| Bonds and debentures | 4,174 | 4,928 | 4,736 | 4,848 | 5,138 |
| Mortgages | 1,967 | 1,950 | 1,147 | 1,216 | 1,137 |
| Deferred income tax | 3,610 | 3,715 | 3,171 | 3,201 | 3,296 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 24,987 | 23,534 | 23,311 | 21,924 | 20,182 |
| Total, equity | 77,236 | 76,260 | 77,106 | 78,225 | 78,439 |
| Share capital | 49,121 | 48,717 | 48,646 | 49,783 | 50,109 |
| Contributed surplus and other | 10,605 | 9,836 | 9,381 | 9,872 | 9,009 |
| Retained earnings | 17,509 | 17,707 | 19,079 | 18,570 | 19,321 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
|  | Income statement |  |  |  |  |
| Operating revenue | 11,079 ${ }^{\text {A }}$ | 10,722 ${ }^{\text {A }}$ | 10,753 ${ }^{\text {B }}$ | 11,017 ${ }^{\text {B }}$ | 10,802 ${ }^{\text {C }}$ |
| Sales of goods and services | 5,692 | 5,914 | 5,737 | 5,910 | 5,820 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 1,168 | 1,187 | 1,278 | 1,241 | 1,141 |
| Dividend revenue, operating | 1,720 | 1,682 | 1,646 | 1,782 | 1,829 |
| Gains on sale of securities and other assets | 1,119 | 863 | 1,133 | 1,056 | 927 |
| Other operating revenue | 1,380 | 1,076 | 959 | 1,027 | 1,086 |
| Operating expenses | 8,038 | 7,936 | 8,126 | 8,425 | 8,228 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Depreciation, depletion and amortization | 572 | 580 | 599 | 684 | 585 |
| Interest expense, operating | 65 | 75 | 98 | 82 | 72 |
| Other operating expenses | 7,402 | 7,282 | 7,430 | 7,661 | 7,572 |
| Operating profit | 3,041 | 2,786 | 2,627 | 2,592 | 2,574 |
| Interest and dividend revenue | 0 | 0 | 0 | 0 | 0 |
| Interest expense on borrowing | 752 | 772 | 765 | 743 | 741 |
| Gains/losses | 106 | 94 | 95 | 86 | 134 |
| Profit before income tax | 2,394 | 2,108 | 1,958 | 1,935 | 1,967 |
| Income tax | 590 | 590 | 395 | 433 | 475 |
| Equity in affiliates' earnings | 335 | 352 | 333 | 292 | 256 |
| Profit before extraordinary gains | 2,139 | 1,870 | 1,895 | 1,794 | 1,748 |
| Extraordinary gains | 29 | 12 | 3 | 42 | 76 |
| Net profit | 2,168 | 1,882 | 1,898 | 1,836 | 1,824 |

Table 17
Other financial intermediaries

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Statement of changes in financial position |  |  |  |  |
| Cash from operating activities | 616 | 137 | 2,848 | 2,649 | -1,029 |
| Net profit | 1,940 | 1,871 | 1,445 | 1,365 | 1,586 |
| Non-cash items | -1,089 | -1,990 | 1,141 | 1,645 | -2,411 |
| Depreciation, depletion and amortization | 543 | 573 | 599 | 678 | 549 |
| Deferred income tax | 29 | -25 | -35 | -49 | -3 |
| Working capital | 562 | -794 | 1,785 | 2,711 | -456 |
| Other non-cash items | -2,223 | -1,743 | -1,208 | -1,695 | -2,500 |
| Prior period cash transactions | -235 | 256 | 262 | -361 | -204 |
| Cash from financing activities | 2,680 | 3,370 | -2,981 | 293 | 869 |
| Increase in deposits | 155 | 915 | -991 | -139 | 119 |
| Borrowings from banks | -25 | 232 | 28 | -469 | 98 |
| Borrowings from affiliates | 363 | 1,071 | -870 | -15 | 416 |
| Other borrowings | 621 | 1,398 | -495 | 81 | 865 |
| Bankers' acceptances and paper | 364 | -365 | 496 | -835 | 620 |
| Bonds and debentures | 35 | 800 | -202 | 88 | 288 |
| Mortgages | -281 | 88 | 64 | 88 | -36 |
| Other borrowings, not elsewhere classified | 503 | 875 | -853 | 740 | -7 |
| Equity | 1,567 | -246 | -652 | 835 | -630 |
| Total cash available | 3,297 | 3,508 | -133 | 2,942 | -160 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 3,310 | 2,777 | -1,565 | 2,570 | 1,323 |
| Investments in affiliates | 2,016 | 789 | 31 | 1,287 | 15 |
| Portfolio investments | 660 | 1,614 | -977 | 1,714 | 885 |
| Loans | 633 | 373 | -618 | -430 | 423 |
| Mortgage loans | 241 | 114 | -375 | -242 | 114 |
| Non-mortgage loans | 392 | 260 | -243 | -189 | 309 |
| Cash applied to fixed assets | -91 | -53 | 407 | 188 | 102 |
| Cash applied to dividends | 615 | 600 | 715 | 338 | 494 |
| Total applications of cash | 3,833 | 3,323 | -443 | 3,096 | 1,920 |
| Increase/decrease in cash | -536 | 184 | 310 | -153 | -2,080 |
|  | Selected items, seasonally adjusted |  |  |  |  |
| Operating revenue | 10,805 | 10,795 | 10,927 | 11,044 | 10,586 |
| Operating profit | 2,913 | 2,850 | 2,668 | 2,614 | 2,462 |
| Profit before extraordinary gains | 2,139 | 1,870 | 1,895 | 1,794 | 1,748 |
| Net profit | 2,111 | 1,858 | 1,892 | 1,752 | 1,672 |
|  | Selected ratios |  |  |  |  |
| Debt to equity (ratio) | 0.603 | 0.633 | 0.598 | 0.585 | 0.598 |
| Profit margin (\%) | 27.0 | 26.4 | 24.4 | 23.7 | 23.3 |
| Return on equity (\%) | 11.1 | 9.8 | 9.8 | 9.2 | 8.9 |
| Return on capital employed (\%) | 8.8 | 7.9 | 8.0 | 7.6 | 7.3 |
|  | Percentage change of selected items |  |  |  |  |
| Operating revenue (S.A.) | 1.3 | -0.1 | 1.2 | 1.1 | -4.2 |
| Operating expenses (S.A.) | -3.2 | 0.7 | 4.0 | 2.1 | -3.6 |
| Operating profit (S.A.) | 15.8 | -2.2 | -6.4 | -2.0 | -5.8 |

Table 18
Depository credit intermediation

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Balance sheet |  |  |  |  |
| Total assets | 1,297,445 ${ }^{\text {A }}$ | 1,312,240 ${ }^{\text {A }}$ | 1,333,115 ${ }^{\text {A }}$ | 1,352,158 ${ }^{\text {A }}$ | 1,372,213 ${ }^{\text {A }}$ |
| Cash and deposits | 17,994 | 17,718 | 17,607 | 16,120 | 18,100 |
| Accounts receivable and accrued revenue | 6,405 | 5,379 | 5,829 | 5,628 | 5,956 |
| Inventories | 0 | 0 | 0 | 0 | 0 |
| Investments and accounts with affiliates | 65,344 | 64,249 | 69,573 | 72,549 | 74,173 |
| Portfolio investments | 251,738 | 258,581 | 249,466 | 259,215 | 251,516 |
| Loans | 825,314 | 834,566 | 846,334 | 850,889 | 868,911 |
| Mortgage | 393,082 | 403,011 | 411,306 | 413,289 | 420,011 |
| Non-mortgage | 432,232 | 431,555 | 435,028 | 437,600 | 448,901 |
| Allowance for losses on investments and loans | -17,680 | -19,292 | -19,321 | -21,407 | -15,392 |
| Bank customers' liabilities under acceptances | 45,791 | 42,224 | 42,542 | 39,061 | 41,968 |
| Capital assets, net | 9,328 | 9,340 | 9,294 | 9,129 | 9,109 |
| Other assets | 93,209 | 99,475 | 111,790 | 120,974 | 117,872 |
| Total liabilities | 1,207,295 | 1,220,228 | 1,241,204 | 1,259,359 | 1,278,102 |
| Deposits | 903,807 | 905,511 | 919,328 | 931,151 | 929,353 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 11,526 | 11,213 | 11,367 | 11,156 | 11,857 |
| Loans and accounts with affiliates | 5,526 | 8,436 | 10,075 | 6,086 | 15,398 |
| Borrowings | 25,357 | 25,059 | 25,390 | 24,938 | 24,935 |
| Loans and overdrafts | 3,262 | 3,651 | 4,144 | 4,092 | 4,070 |
| From banks | 405 | 839 | 1,153 | 1,201 | 1,187 |
| From others | 2,858 | 2,812 | 2,991 | 2,891 | 2,883 |
| Bankers' acceptances and paper | 13 | 29 | 80 | 98 | 106 |
| Bonds and debentures | 21,851 | 21,135 | 20,913 | 20,525 | 20,535 |
| Mortgages | 231 | 243 | 253 | 222 | 224 |
| Deferred income tax | 729 | 549 | 377 | 710 | 712 |
| Bank customers' liabilities under acceptances | 45,800 | 42,232 | 42,551 | 39,070 | 41,976 |
| Other liabilities | 214,549 | 227,227 | 232,116 | 246,249 | 253,870 |
| Total, equity | 90,150 | 92,012 | 91,910 | 92,800 | 94,111 |
| Share capital | 39,015 | 39,568 | 39,514 | 39,317 | 39,683 |
| Contributed surplus and other | 4,327 | 4,358 | 4,362 | 4,605 | 4,710 |
| Retained earnings | 46,807 | 48,087 | 48,034 | 48,878 | 49,718 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
|  | Income statement |  |  |  |  |
| Operating revenue | 20,272 ${ }^{\text {A }}$ | 20,104 ${ }^{\text {A }}$ | 19,978 ${ }^{\text {A }}$ | 20,213 ${ }^{\text {A }}$ | 20,952 ${ }^{\text {A }}$ |
| Sales of goods and services | 4,446 | 4,848 | 4,637 | 4,553 | 4,604 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 13,759 | 13,110 | 13,515 | 14,074 | 13,940 |
| Dividend revenue, operating | 358 | 343 | 401 | 372 | 420 |
| Gains on sale of securities and other assets | 1 | 7 | -61 | 20 | 47 |
| Other operating revenue | 1,708 | 1,797 | 1,486 | 1,194 | 1,940 |
| Operating expenses | 17,590 | 16,856 | 16,990 | 17,279 | 16,621 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Depreciation, depletion and amortization | 723 | 724 | 703 | 685 | 641 |
| Interest expense, operating | 5,672 | 5,121 | 5,399 | 5,447 | 5,505 |
| Other operating expenses | 11,194 | 11,010 | 10,888 | 11,148 | 10,475 |
| Operating profit | 2,682 | 3,248 | 2,988 | 2,934 | 4,331 |
| Interest and dividend revenue | 0 | 0 | 0 | 0 | 0 |
| Interest expense on borrowing | 1,299 | 1,338 | 1,192 | 1,388 | 1,349 |
| Gains/losses | 15 | -13 | -5 | 14 | 6 |
| Profit before income tax |  | 1,897 | 1,791 | 1,560 | 2,988 |
| Income tax | 71 | 413 | 435 | 319 | 822 |
| Equity in affiliates' earnings | 44 | 63 | 20 | 32 | 31 |
| Profit before extraordinary gains | 1,370 | 1,547 | 1,375 | 1,272 | 2,198 |
| Extraordinary gains | 0 | 0 | 0 | 0 | 0 |
| Net profit | 1,370 | 1,547 | 1,375 | 1,272 | 2,198 |

Table 18
Depository credit intermediation


Table 19
Real estate and rental and leasing companies

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Balance sheet |  |  |  |  |
| Total assets | 172,270 ${ }^{\text {A }}$ | 176,504 ${ }^{\text {A }}$ | 179,338 ${ }^{\text {A }}$ | 177,934 ${ }^{\text {A }}$ | 180,173 ${ }^{\text {A }}$ |
| Cash and deposits | 6,689 | 6,796 | 6,970 | 6,910 | 6,972 |
| Accounts receivable and accrued revenue | 8,525 | 9,172 | 9,389 | 9,032 | 9,098 |
| Inventories | 8,970 | 8,816 | 9,111 | 9,495 | 9,436 |
| Investments and accounts with affiliates | 22,372 | 22,399 | 22,193 | 21,979 | 22,565 |
| Portfolio investments | 3,701 | 3,703 | 3,808 | 4,003 | 4,121 |
| Loans | 13,754 | 13,568 | 13,640 | 13,576 | 13,792 |
| Mortgage | 2,279 | 2,300 | 1,934 | 1,939 | 2,062 |
| Non-mortgage | 11,475 | 11,268 | 11,706 | 11,637 | 11,729 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 99,753 | 103,373 | 103,775 | 102,254 | 103,347 |
| Other assets | 8,507 | 8,677 | 10,453 | 10,685 | 10,843 |
| Total liabilities | 121,594 | 124,114 | 127,191 | 127,569 | 128,630 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 10,504 | 10,352 | 10,095 | 10,230 | 10,439 |
| Loans and accounts with affiliates | 23,077 | 25,098 | 23,986 | 23,883 | 23,756 |
| Borrowings | 78,902 | 80,494 | 83,408 | 83,922 | 85,731 |
| Loans and overdrafts | 15,532 | 15,930 | 17,459 | 17,721 | 19,123 |
| From banks | 7,405 | 7,436 | 8,022 | 8,094 | 8,941 |
| From others | 8,127 | 8,494 | 9,437 | 9,627 | 10,182 |
| Bankers' acceptances and paper | 8,903 | 9,151 | 9,131 | 8,919 | 9,130 |
| Bonds and debentures | 12,888 | 14,210 | 14,136 | 13,770 | 13,837 |
| Mortgages | 41,580 | 41,202 | 42,682 | 43,512 | 43,642 |
| Deferred income tax | 3,913 | 4,204 | 4,317 | 4,169 | 4,441 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 5,198 | 3,966 | 5,385 | 5,365 | 4,262 |
| Total, equity | 50,676 | 52,390 | 52,148 | 50,365 | 51,543 |
| Share capital | 32,529 | 32,658 | 32,550 | 31,830 | 32,118 |
| Contributed surplus and other | 7,078 | 6,824 | 6,554 | 5,784 | 5,884 |
| Retained earnings | 11,069 | 12,908 | 13,044 | 12,751 | 13,541 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
|  | Income statement |  |  |  |  |
| Operating revenue | 12,343 ${ }^{\text {A }}$ | 13,514 ${ }^{\text {A }}$ | $13,880^{\text {A }}$ | 14,011 ${ }^{\text {A }}$ | 14,184 ${ }^{\text {A }}$ |
| Sales of goods and services | 4,455 | 5,136 | 5,195 | 5,286 | 5,056 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 7,887 | 8,378 | 8,684 | 8,725 | 9,128 |
| Operating expenses | 9,829 | 10,525 | 10,807 | 10,846 | 10,857 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Depreciation, depletion and amortization | 1,515 | 1,584 | 1,603 | 1,681 | 1,646 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 8,314 | 8,941 | 9,204 | 9,165 | 9,211 |
| Operating profit | 2,514 | 2,989 | 3,073 | 3,165 | 3,327 |
| Interest and dividend revenue | 525 | 514 | 452 | 441 | 433 |
| Interest expense on borrowing | 1,794 | 1,797 | 1,829 | 1,920 | 1,886 |
| Gains/losses | 416 | 288 | 409 | 621 | 372 |
| Profit before income tax | 1,661 | 1,994 | 2,104 | 2,307 | 2,247 |
| Income tax | 558 | 674 | 745 | 772 | 791 |
| Equity in affiliates' earnings | 223 | 170 | 158 | 201 | 167 |
| Profit before extraordinary gains | 1,327 | 1,490 | 1,518 | 1,736 | 1,622 |
| Extraordinary gains | -1 | 0 | 1 | 0 | 0 |
| Net profit | 1,326 | 1,490 | 1,519 | 1,736 | 1,622 |

Table 19
Real estate and rental and leasing companies

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Statement of changes in financial position |  |  |  |  |
| Cash from operating activities | 1,969 | 371 | 893 | 1,670 | 1,837 |
| Net profit | 1,811 | 1,754 | 2,024 | 2,237 | 2,001 |
| Non-cash items | -489 | -645 | -1,146 | -444 | -124 |
| Depreciation, depletion and amortization | 1,433 | 1,568 | 1,603 | 1,674 | 1,651 |
| Deferred income tax | 62 | 53 | 81 | 43 | 157 |
| Working capital | 361 | -1,180 | -336 | -26 | -128 |
| Other non-cash items | -2,344 | -1,087 | -2,494 | -2,135 | -1,804 |
| Prior period cash transactions | 648 | -738 | 14 | -123 | -41 |
| Cash from financing activities | 1,596 | -844 | 216 | -1,993 | 8,777 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | 260 | 79 | -342 | 55 | 431 |
| Borrowings from affiliates | 734 | -242 | 185 | -252 | 736 |
| Other borrowings | -47 | -26 | 525 | -1,322 | 3,320 |
| Bankers' acceptances and paper | -98 | 172 | 101 | -362 | 147 |
| Bonds and debentures | -306 | -90 | 14 | 123 | 1,027 |
| Mortgages | 233 | -204 | 215 | -1,052 | 2,084 |
| Other borrowings, not elsewhere classified | 125 | 96 | 194 | -30 | 62 |
| Equity | 648 | -655 | -151 | -473 | 4,291 |
| Total cash available | 3,565 | -474 | 1,109 | -323 | 10,614 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | -113 | -489 | -312 | -1,033 | 1,285 |
| Investments in affiliates | -235 | -392 | -355 | -889 | 986 |
| Portfolio investments | 35 | -111 | 87 | 32 | 10 |
| Loans | 87 | 14 | -44 | -176 | 289 |
| Mortgage loans | -73 | -53 | -371 | -45 | 100 |
| Non-mortgage loans | 160 | 67 | 327 | -131 | 189 |
| Cash applied to fixed assets | 1,077 | -1,837 | -482 | -1,558 | 6,616 |
| Cash applied to dividends | 679 | 822 | 922 | 973 | 1,084 |
| Total applications of cash | 1,644 | -1,505 | 129 | -1,618 | 8,986 |
| Increase/decrease in cash | 1,921 | 1,031 | 980 | 1,295 | 1,628 |
|  | Selected items, seasonally adjusted |  |  |  |  |
| Operating revenue | 12,477 | 13,483 | 13,739 | 14,049 | 14,335 |
| Operating profit | 2,535 | 2,888 | 3,011 | 3,306 | 3,356 |
| Profit before extraordinary gains | 1,298 | 1,402 | 1,535 | 1,836 | 1,603 |
| Net profit | 1,299 | 1,402 | 1,534 | 1,835 | 1,603 |
|  | Selected ratios |  |  |  |  |
| Debt to equity (ratio) | 2.012 | 2.015 | 2.059 | 2.140 | 2.124 |
| Profit margin (\%) | 20.3 | 21.4 | 21.9 | 23.5 | 23.4 |
| Return on equity (\%) | 10.2 | 10.7 | 11.8 | 14.6 | 12.4 |
| Return on capital employed (\%) | 6.8 | 6.8 | 7.2 | 8.3 | 7.3 |
|  | Percentage change of selected items |  |  |  |  |
| Operating revenue (S.A.) | 0.0 | 8.1 | 1.9 | 2.3 | 2.0 |
| Operating expenses (S.A.) | -1.0 | 6.6 | 1.2 | 0.1 | 2.2 |
| Operating profit (S.A.) | 4.1 | 13.9 | 4.3 | 9.8 | 1.5 |

Table 20
Professional, scientific and technical services

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Balance sheet |  |  |  |  |
| Total assets | 73,604 ${ }^{\text {A }}$ | 75,171 ${ }^{\text {A }}$ | 76,744 ${ }^{\text {A }}$ | 79,202 ${ }^{\text {A }}$ | 78,709 ${ }^{\text {B }}$ |
| Cash and deposits | 6,998 | 8,013 | 8,612 | 8,564 | 8,165 |
| Accounts receivable and accrued revenue | 15,473 | 15,896 | 16,629 | 17,219 | 17,267 |
| Inventories | 3,668 | 3,841 | 3,889 | 3,870 | 3,899 |
| Investments and accounts with affiliates | 16,882 | 16,404 | 15,875 | 16,805 | 17,239 |
| Portfolio investments | 5,123 | 4,905 | 4,584 | 5,128 | 5,244 |
| Loans | 1,416 | 1,518 | 1,496 | 1,537 | 1,610 |
| Mortgage | 480 | 498 | 504 | 510 | 509 |
| Non-mortgage | 936 | 1,020 | 991 | 1,027 | 1,101 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 12,724 | 12,710 | 13,187 | 13,417 | 12,950 |
| Other assets | 11,319 | 11,884 | 12,473 | 12,662 | 12,335 |
| Total liabilities | 42,415 | 42,610 | 43,801 | 45,772 | 46,020 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 14,802 | 14,770 | 15,040 | 15,745 | 15,992 |
| Loans and accounts with affiliates | 10,835 | 10,829 | 10,825 | 11,527 | 11,581 |
| Borrowings | 9,991 | 10,331 | 10,876 | 11,107 | 10,882 |
| Loans and overdrafts | 5,929 | 6,108 | 6,186 | 6,372 | 6,317 |
| From banks | 3,124 | 3,246 | 3,290 | 3,407 | 3,343 |
| From others | 2,805 | 2,863 | 2,896 | 2,965 | 2,974 |
| Bankers' acceptances and paper | 505 | 535 | 550 | 634 | 672 |
| Bonds and debentures | 2,431 | 2,539 | 2,980 | 2,957 | 2,707 |
| Mortgages | 1,126 | 1,148 | 1,161 | 1,145 | 1,185 |
| Deferred income tax | 609 | 631 | 662 | 739 | 668 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 6,178 | 6,049 | 6,397 | 6,654 | 6,896 |
| Total, equity | 31,189 | 32,562 | 32,944 | 33,430 | 32,690 |
| Share capital | 31,333 | 31,644 | 32,065 | 33,544 | 34,661 |
| Contributed surplus and other | 1,684 | 1,692 | 1,653 | 1,778 | 1,781 |
| Retained earnings | -1,828 | -775 | -773 | -1,892 | -3,753 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
|  | Income statement |  |  |  |  |
| Operating revenue |  |  | 20,345 ${ }^{\text {B }}$ | 20,967 ${ }^{\text {B }}$ | $20,055^{B}$ |
| Sales of goods and services | 17,927 | 18,593 | 19,078 | 19,381 | 18,769 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 1,235 | 1,369 | 1,268 | 1,586 | 1,285 |
| Operating expenses | 18,629 | 19,291 | 19,650 | 20,227 | 19,427 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Depreciation, depletion and amortization | 892 | 961 | 970 | 1,042 | 965 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 17,737 | 18,330 | 18,680 | 19,185 | 18,462 |
| Operating profit | 533 | 671 | 695 | 740 | 628 |
| Interest and dividend revenue | 372 | 387 | 431 | 427 | 403 |
| Interest expense on borrowing | 276 | 276 | 288 | 301 | 285 |
| Gains/losses | 96 | 102 | 82 | 92 | 193 |
| Profit before income tax | 725 | 884 | 920 | 958 | 939 |
| Income tax | 240 | 276 | 277 | 268 | 251 |
| Equity in affiliates' earnings | 245 | 247 | 247 | 253 | 233 |
| Profit before extraordinary gains | 729 | 855 | 890 | 943 | 920 |
| Extraordinary gains | -2 | -1 | -4 | 0 | -2 |
| Net profit | 728 | 854 | 885 | 943 | 919 |

Table 20
Professional, scientific and technical services


Table 21
Management of companies and enterprises

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Balance sheet |  |  |  |  |
| Total assets | 348,288 ${ }^{\text {A }}$ | 344,807 ${ }^{\text {A }}$ | 351,912 ${ }^{\text {A }}$ | 362,590 ${ }^{\text {A }}$ | 365,541 ${ }^{\text {A }}$ |
| Cash and deposits | 5,454 | 6,384 | 7,233 | 6,909 | 6,918 |
| Accounts receivable and accrued revenue | 2,917 | 2,827 | 3,732 | 4,260 | 4,146 |
| Inventories | 0 | 0 | 0 | 0 | 0 |
| Investments and accounts with affiliates | 304,222 | 300,925 | 303,943 | 315,997 | 317,102 |
| Portfolio investments | 18,829 | 18,836 | 20,875 | 19,744 | 20,690 |
| Loans | 3,818 | 3,725 | 3,733 | 3,565 | 3,682 |
| Mortgage | 1,552 | 1,518 | 1,508 | 1,519 | 1,577 |
| Non-mortgage | 2,266 | 2,207 | 2,225 | 2,046 | 2,105 |
| Allowance for losses on investments and loans | -624 | -556 | -573 | -583 | -597 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 11,455 | 11,242 | 11,283 | 11,412 | 11,662 |
| Other assets | 2,217 | 1,424 | 1,685 | 1,286 | 1,938 |
| Total liabilities | 108,780 | 112,431 | 116,650 | 120,769 | 123,578 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 7,477 | 7,208 | 7,398 | 6,409 | 6,321 |
| Loans and accounts with affiliates | 41,533 | 44,086 | 46,611 | 49,295 | 51,459 |
| Borrowings | 44,821 | 45,769 | 45,961 | 47,300 | 45,630 |
| Loans and overdrafts | 11,315 | 11,407 | 11,310 | 11,432 | 11,321 |
| From banks | 7,334 | 7,154 | 6,936 | 7,114 | 6,884 |
| From others | 3,981 | 4,253 | 4,374 | 4,318 | 4,437 |
| Bankers' acceptances and paper | 5,467 | 6,236 | 6,825 | 6,553 | 5,524 |
| Bonds and debentures | 25,148 | 25,178 | 25,080 | 27,828 | 27,178 |
| Mortgages | 2,892 | 2,948 | 2,746 | 1,487 | 1,607 |
| Deferred income tax | 2,282 | 2,109 | 2,268 | 2,210 | 2,175 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 12,667 | 13,259 | 14,412 | 15,555 | 17,992 |
| Total, equity | 239,508 | 232,375 | 235,262 | 241,822 | 241,963 |
| Share capital | 162,699 | 164,378 | 166,994 | 170,975 | 169,938 |
| Contributed surplus and other | 34,263 | 34,725 | 36,512 | 36,693 | 35,667 |
| Retained earnings | 42,546 | 33,272 | 31,757 | 34,153 | 36,358 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
|  | Income statement |  |  |  |  |
| Operating revenue | 6,785 ${ }^{\text {A }}$ | 6,770 ${ }^{\text {A }}$ | 7,014 ${ }^{\text {B }}$ | 10,115 ${ }^{\text {A }}$ | 6,390 ${ }^{\text {B }}$ |
| Sales of goods and services | 1,955 | 1,656 | 1,610 | 1,444 | 1,433 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 1,027 | 1,059 | 1,056 | 1,222 | 1,094 |
| Dividend revenue, operating | 3,229 | 3,246 | 3,790 | 6,954 | 3,211 |
| Gains on sale of securities and other assets | 261 | 490 | 213 | 160 | 202 |
| Other operating revenue | 311 | 319 | 343 | 336 | 451 |
| Operating expenses | 3,721 | 3,552 | 3,662 | 3,874 | 3,403 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Depreciation, depletion and amortization | 239 | 257 | 266 | 313 | 236 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 3,482 | 3,296 | 3,397 | 3,561 | 3,168 |
| Operating profit | 3,064 | 3,218 | 3,352 | 6,241 | 2,987 |
| Interest and dividend revenue | 0 | 0 | 0 | 0 | 0 |
| Interest expense on borrowing | 1,334 | 1,406 | 1,386 | 1,411 | 1,367 |
| Gains/losses | -38 | 129 | -670 | -398 | 182 |
| Profit before income tax | 1,691 | 1,941 | 1,296 | 4,433 | 1,802 |
| Income tax | 240 | 260 | -97 | -219 | 44 |
| Equity in affiliates' earnings | 2,070 | 1,809 | 1,631 | 1,805 | 2,230 |
| Profit before extraordinary gains | 3,522 | 3,490 | 3,024 | 6,457 | 3,988 |
| Extraordinary gains | 11 | 18 | 15 | 17 | 29 |
| Net profit | 3,533 | 3,508 | 3,039 | 6,474 | 4,017 |

Table 21
Management of companies and enterprises


Table 22
Administrative and support, waste management and remediation services

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Balance sheet |  |  |  |  |
| Total assets | 39,618 ${ }^{\text {A }}$ | 38,441 ${ }^{\text {A }}$ | 37,699B | 39,190 ${ }^{\text {B }}$ | 41,682 ${ }^{\text {B }}$ |
| Cash and deposits | 4,623 | 4,733 | 4,375 | 4,560 | 4,648 |
| Accounts receivable and accrued revenue | 6,683 | 6,550 | 6,879 | 7,240 | 7,433 |
| Inventories | 1,197 | 1,203 | 1,201 | 1,249 | 1,457 |
| Investments and accounts with affiliates | 8,308 | 6,916 | 6,588 | 6,498 | 7,242 |
| Portfolio investments | 2,527 | 2,553 | 2,553 | 2,630 | 2,670 |
| Loans | 1,999 | 2,045 | 2,011 | 2,089 | 2,122 |
| Mortgage | 373 | 391 | 377 | 400 | 404 |
| Non-mortgage | 1,627 | 1,654 | 1,633 | 1,689 | 1,718 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 9,194 | 9,054 | 8,776 | 9,340 | 10,102 |
| Other assets | 5,087 | 5,387 | 5,315 | 5,584 | 6,009 |
| Total liabilities | 30,318 | 29,745 | 28,625 | 30,182 | 31,901 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 6,029 | 6,323 | 6,249 | 6,536 | 6,698 |
| Loans and accounts with affiliates | 12,516 | 12,100 | 11,783 | 12,236 | 12,899 |
| Borrowings | 6,557 | 6,354 | 6,131 | 6,711 | 7,236 |
| Loans and overdrafts | 4,067 | 4,071 | 3,821 | 4,172 | 4,346 |
| From banks | 2,506 | 2,245 | 2,320 | 2,518 | 2,627 |
| From others | 1,561 | 1,826 | 1,501 | 1,654 | 1,719 |
| Bankers' acceptances and paper | 392 | 252 | 242 | 272 | 283 |
| Bonds and debentures | 1,119 | 927 | 1,087 | 1,152 | 1,329 |
| Mortgages | 979 | 1,105 | 981 | 1,115 | 1,279 |
| Deferred income tax | 624 | 625 | 629 | 652 | 666 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 4,592 | 4,343 | 3,834 | 4,048 | 4,401 |
| Total, equity | 9,300 | 8,695 | 9,073 | 9,008 | 9,782 |
| Share capital | 5,133 | 4,624 | 4,588 | 4,461 | 5,132 |
| Contributed surplus and other | 1,158 | 1,200 | 1,131 | 1,188 | 1,170 |
| Retained earnings | 3,008 | 2,872 | 3,354 | 3,358 | 3,479 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
|  | Income statement |  |  |  |  |
| Operating revenue | 11,517 ${ }^{\text {A }}$ | 12,706 ${ }^{\text {A }}$ | 12,083 ${ }^{\text {B }}$ | 12,655 ${ }^{\text {B }}$ | 11,852 ${ }^{\text {B }}$ |
| Sales of goods and services | 10,747 | 11,857 | 11,293 | 11,799 | 11,076 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 770 | 849 | 790 | 855 | 776 |
| Operating expenses | 11,168 | 12,097 | 11,601 | 12,257 | 11,405 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Depreciation, depletion and amortization | 495 | 540 | 524 | 556 | 511 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 10,672 | 11,557 | 11,077 | 11,702 | 10,894 |
| Operating profit | 349 | 609 | 482 | 397 | 447 |
| Interest and dividend revenue | 181 | 173 | 211 | 211 | 199 |
| Interest expense on borrowing | 258 | 293 | 311 | 308 | 275 |
| Gains/losses | 53 | 63 | 39 | 40 | 48 |
| Profit before income tax | 326 | 552 | 421 | 341 | 418 |
| Income tax | 126 | 163 | 122 | 168 | 160 |
| Equity in affiliates' earnings | -12 | -24 | -34 | -36 | -35 |
| Profit before extraordinary gains | 187 | 364 | 265 | 137 | 223 |
| Extraordinary gains | 13 | 13 | 14 | 12 | 12 |
| Net profit | 201 | 378 | 279 | 149 | 235 |

Table 22
Administrative and support, waste management and remediation services


Table 23
Educational services

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Balance sheet |  |  |  |  |
| Total assets | 2,143 ${ }^{\text {A }}$ | 2,164 ${ }^{\text {A }}$ | 2,192 ${ }^{\text {D }}$ | 2,165 ${ }^{\text {D }}$ | 2,040 ${ }^{\text {C }}$ |
| Cash and deposits | 164 | 160 | 165 | 161 | 159 |
| Accounts receivable and accrued revenue | 354 | 344 | 345 | 347 | 335 |
| Inventories | 96 | 97 | 98 | 97 | 94 |
| Investments and accounts with affiliates | 286 | 299 | 301 | 291 | 245 |
| Portfolio investments | 82 | 81 | 81 | 81 | 79 |
| Loans | 46 | 45 | 45 | 45 | 45 |
| Mortgage | 12 | 12 | 12 | 12 | 12 |
| Non-mortgage | 34 | 34 | 33 | 33 | 33 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 850 | 875 | 890 | 900 | 848 |
| Other assets | 264 | 263 | 265 | 244 | 235 |
| Total liabilities | 1,365 | 1,446 | 1,502 | 1,507 | 1,414 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 373 | 371 | 370 | 369 | 351 |
| Loans and accounts with affiliates | 268 | 266 | 239 | 244 | 202 |
| Borrowings | 483 | 498 | 502 | 498 | 483 |
| Loans and overdrafts | 249 | 255 | 256 | 246 | 238 |
| From banks | 161 | 166 | 167 | 152 | 151 |
| From others | 87 | 89 | 89 | 94 | 87 |
| Bankers' acceptances and paper | 20 | 20 | 20 | 29 | 28 |
| Bonds and debentures | 61 | 61 | 61 | 61 | 61 |
| Mortgages | 153 | 162 | 164 | 162 | 156 |
| Deferred income tax | 12 | 12 | 12 | 8 | 11 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 229 | 300 | 379 | 389 | 366 |
| Total, equity | 779 | 718 | 690 | 658 | 626 |
| Share capital | 356 | 371 | 386 | 381 | 358 |
| Contributed surplus and other | 88 | 85 | 63 | 63 | 69 |
| Retained earnings | 334 | 262 | 241 | 214 | 198 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
|  | Income statement |  |  |  |  |
| Operating revenue | $923{ }^{\text {A }}$ | $909{ }^{\text {A }}$ | $890{ }^{\text {B }}$ | $910^{\text {B }}$ | $895{ }^{\text {C }}$ |
| Sales of goods and services | 849 | 836 | 820 | 839 | 818 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 74 | 73 | 71 | 72 | 76 |
| Operating expenses | 952 | 932 | 912 | 934 | 920 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Depreciation, depletion and amortization | 37 | 38 | 40 | 37 | 36 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 916 | 894 | 872 | 896 | 884 |
| Operating profit | -29 | -23 | -22 | -23 | -25 |
| Interest and dividend revenue | 3 | 3 | 3 | 3 | 3 |
| Interest expense on borrowing | 7 | 7 | 7 | 7 | 7 |
| Gains/losses | -3 | -1 | -3 | -3 | -3 |
| Profit before income tax | -37 | -28 | -29 | -30 | -33 |
| Income tax | 6 | 5 | 5 | 5 | 5 |
| Equity in affiliates' earnings | 0 | 0 | 0 | 0 | 0 |
| Profit before extraordinary gains | -42 | -33 | -34 | -36 | -38 |
| Extraordinary gains | 0 | 0 | 0 | 0 | 0 |
| Net profit | -42 | -34 | -34 | -36 | -38 |

Table 23
Educational services


Table 24
Health care and social assistance

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Balance sheet |  |  |  |  |
| Total assets | 18,363 ${ }^{\text {A }}$ | 19,849 ${ }^{\text {A }}$ | 19,793 ${ }^{\text {A }}$ | 20,034 ${ }^{\text {A }}$ | 20,770 ${ }^{\text {A }}$ |
| Cash and deposits | 1,583 | 1,634 | 1,629 | 1,660 | 1,604 |
| Accounts receivable and accrued revenue | 1,223 | 1,353 | 1,354 | 1,422 | 1,396 |
| Inventories | 242 | 272 | 298 | 289 | 301 |
| Investments and accounts with affiliates | 2,838 | 2,961 | 2,728 | 2,728 | 2,983 |
| Portfolio investments | 1,732 | 1,720 | 1,770 | 1,802 | 1,845 |
| Loans | 591 | 601 | 614 | 644 | 655 |
| Mortgage | 269 | 274 | 278 | 293 | 298 |
| Non-mortgage | 322 | 327 | 336 | 351 | 357 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 6,954 | 7,828 | 7,925 | 7,915 | 8,129 |
| Other assets | 3,199 | 3,480 | 3,476 | 3,575 | 3,856 |
| Total liabilities | 12,610 | 13,797 | 13,860 | 14,052 | 14,307 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 2,073 | 2,217 | 2,232 | 2,238 | 2,226 |
| Loans and accounts with affiliates | 1,490 | 2,024 | 1,943 | 2,024 | 1,985 |
| Borrowings | 6,110 | 6,481 | 6,576 | 6,632 | 6,930 |
| Loans and overdrafts | 1,823 | 1,937 | 1,993 | 1,981 | 1,967 |
| From banks | 870 | 891 | 951 | 925 | 914 |
| From others | 953 | 1,045 | 1,042 | 1,056 | 1,053 |
| Bankers' acceptances and paper | 473 | 446 | 433 | 433 | 550 |
| Bonds and debentures | 697 | 542 | 570 | 584 | 588 |
| Mortgages | 3,118 | 3,557 | 3,580 | 3,634 | 3,825 |
| Deferred income tax | -9 | 4 | 1 | 63 | 59 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 2,946 | 3,072 | 3,108 | 3,095 | 3,106 |
| Total, equity | 5,753 | 6,051 | 5,932 | 5,983 | 6,462 |
| Share capital | 2,439 | 2,948 | 2,891 | 2,890 | 3,168 |
| Contributed surplus and other | 598 | 643 | 638 | 641 | 624 |
| Retained earnings | 2,717 | 2,461 | 2,404 | 2,452 | 2,670 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
|  | Income statement |  |  |  |  |
| Operating revenue | 4,295 ${ }^{\text {A }}$ | 4,449 ${ }^{\text {A }}$ | 4,575 ${ }^{\text {C }}$ | 4,691 ${ }^{\text {B }}$ | 4,686 ${ }^{\text {B }}$ |
| Sales of goods and services | 3,712 | 3,812 | 3,948 | 3,986 | 3,950 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 583 | 637 | 627 | 705 | 737 |
| Operating expenses | 3,812 | 3,938 | 4,045 | 4,123 | 4,118 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Depreciation, depletion and amortization | 158 | 165 | 163 | 171 | 167 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 3,655 | 3,773 | 3,882 | 3,952 | 3,951 |
| Operating profit | 483 | 511 | 530 | 568 | 569 |
| Interest and dividend revenue | 58 | 55 | 57 | 58 | 60 |
| Interest expense on borrowing | 102 | 113 | 116 | 119 | 128 |
| Gains/losses | 24 | 37 | 28 | 29 | 27 |
| Profit before income tax | 463 | 490 | 498 | 536 | 528 |
| Income tax | 119 | 125 | 126 | 130 | 135 |
| Equity in affiliates' earnings | 27 | 28 | 32 | 37 | 26 |
| Profit before extraordinary gains | 371 | 393 | 404 | 443 | 419 |
| Extraordinary gains | -3 | -3 | -3 | -3 | -3 |
| Net profit | 368 | 390 | 401 | 440 | 416 |

Table 24
Health care and social assistance


Table 25
Arts, entertainment and recreation

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Balance sheet |  |  |  |  |
| Total assets | 12,337 ${ }^{\text {A }}$ | 13,762 ${ }^{\text {A }}$ | 13,761 ${ }^{\text {A }}$ | 14,305 ${ }^{\text {A }}$ | 13,981 ${ }^{\text {A }}$ |
| Cash and deposits | 803 | 901 | 890 | 826 | 816 |
| Accounts receivable and accrued revenue | 1,077 | 1,376 | 1,325 | 1,333 | 1,279 |
| Inventories | 475 | 517 | 508 | 521 | 538 |
| Investments and accounts with affiliates | 2,971 | 3,209 | 3,230 | 3,415 | 3,646 |
| Portfolio investments | 488 | 542 | 559 | 574 | 547 |
| Loans | 226 | 243 | 234 | 250 | 260 |
| Mortgage | 107 | 117 | 112 | 120 | 129 |
| Non-mortgage | 118 | 126 | 122 | 130 | 130 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 4,884 | 5,247 | 5,295 | 5,788 | 5,400 |
| Other assets | 1,413 | 1,727 | 1,719 | 1,599 | 1,495 |
| Total liabilities | 9,772 | 10,729 | 11,089 | 11,331 | 10,867 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 1,709 | 1,927 | 1,964 | 1,942 | 1,873 |
| Loans and accounts with affiliates | 2,808 | 2,994 | 3,068 | 3,295 | 2,905 |
| Borrowings | 3,879 | 4,245 | 4,334 | 4,552 | 4,551 |
| Loans and overdrafts | 2,867 | 2,896 | 3,202 | 3,371 | 3,453 |
| From banks | 1,885 | 1,891 | 2,164 | 2,252 | 2,287 |
| From others | 981 | 1,006 | 1,038 | 1,119 | 1,165 |
| Bankers' acceptances and paper | 137 | 397 | 227 | 146 | 146 |
| Bonds and debentures | 553 | 586 | 625 | 709 | 619 |
| Mortgages | 323 | 365 | 281 | 326 | 333 |
| Deferred income tax | 184 | 206 | 204 | 213 | 214 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 1,192 | 1,357 | 1,519 | 1,330 | 1,323 |
| Total, equity | 2,565 | 3,034 | 2,672 | 2,974 | 3,115 |
| Share capital | 3,243 | 4,615 | 4,256 | 3,727 | 3,654 |
| Contributed surplus and other | 378 | 394 | 398 | 502 | 415 |
| Retained earnings | -1,056 | -1,975 | -1,982 | -1,255 | -955 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
|  | Income statement |  |  |  |  |
| Operating revenue | 2,276 ${ }^{\text {A }}$ | 2,392 ${ }^{\text {A }}$ | 2,367 ${ }^{\text {B }}$ | 2,437 ${ }^{\text {B }}$ | 2,108 ${ }^{\text {B }}$ |
| Sales of goods and services | 2,032 | 2,015 | 2,086 | 2,173 | 1,937 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 244 | 377 | 281 | 264 | 171 |
| Operating expenses | 2,176 | 2,279 | 2,295 | 2,308 | 1,983 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Depreciation, depletion and amortization | 108 | 128 | 115 | 146 | 110 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 2,068 | 2,151 | 2,180 | 2,162 | 1,873 |
| Operating profit | 100 | 113 | 72 | 129 | 125 |
| Interest and dividend revenue | 23 | 22 | 24 | 26 | 22 |
| Interest expense on borrowing | 65 | 80 | 89 | 96 | 74 |
| Gains/losses | 7 | 10 | 4 | 13 | 8 |
| Profit before income tax | 64 | 65 | 11 | 73 | 81 |
| Income tax | 21 | 28 | 23 | 28 | 25 |
| Equity in affiliates' earnings | 3 | 3 | 3 | 3 | 3 |
| Profit before extraordinary gains | 46 | 41 | -10 | 48 | 59 |
| Extraordinary gains | 3 | 3 | 3 | 3 | 3 |
| Net profit | 49 | 44 | -7 | 51 | 62 |

Table 25
Arts, entertainment and recreation

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Statement of changes in financial position |  |  |  |  |
| Cash from operating activities | -35 | 56 | 231 | 155 | 261 |
| Net profit | 62 | 44 | 19 | 81 | 61 |
| Non-cash items | -78 | 29 | 245 | 78 | 214 |
| Depreciation, depletion and amortization | 93 | 128 | 115 | 112 | 109 |
| Deferred income tax | 1 | 0 | 0 | 0 | 1 |
| Working capital | 50 | -100 | 25 | 4 | 28 |
| Other non-cash items | -222 | 1 | 105 | -39 | 76 |
| Prior period cash transactions | -19 | -17 | -33 | -3 | -14 |
| Cash from financing activities | 323 | 527 | 164 | 391 | 103 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | -84 | -24 | 278 | 78 | 12 |
| Borrowings from affiliates | 96 | -31 | 18 | 73 | 82 |
| Other borrowings | 46 | 43 | 7 | 124 | -8 |
| Bankers' acceptances and paper | 13 | -7 | -111 | 13 | 0 |
| Bonds and debentures | 5 | 32 | 40 | 84 | 10 |
| Mortgages | 14 | 10 | 10 | 10 | 11 |
| Other borrowings, not elsewhere classified | 14 | 7 | 69 | 17 | -29 |
| Equity | 265 | 539 | -140 | 117 | 16 |
| Total cash available | 288 | 583 | 395 | 547 | 364 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | -45 | 238 | 101 | 151 | 80 |
| Investments in affiliates | -82 | 170 | 88 | 123 | 100 |
| Portfolio investments | 35 | 52 | 19 | 16 | -24 |
| Loans | 2 | 15 | -6 | 13 | 4 |
| Mortgage loans | 1 | 8 | -3 | 6 | 2 |
| Non-mortgage loans | 1 | 8 | -4 | 7 | 2 |
| Cash applied to fixed assets | 18 | 164 | 86 | 257 | 58 |
| Cash applied to dividends | 134 | 83 | 81 | 80 | 104 |
| Total applications of cash | 107 | 484 | 269 | 489 | 243 |
| Increase/decrease in cash | 181 | 99 | 126 | 58 | 121 |
|  | Selected items, seasonally adjusted |  |  |  |  |
| Operating revenue | 2,278 | 2,339 | 2,421 | 2,434 | 2,152 |
| Operating profit | 120 | 94 | 79 | 120 | 145 |
| Profit before extraordinary gains | 64 | 22 | -1 | 40 | 74 |
| Net profit | 60 | 18 | -4 | 37 | 71 |
|  | Selected ratios |  |  |  |  |
| Debt to equity (ratio) | 2.607 | 2.386 | 2.770 | 2.639 | 2.394 |
| Profit margin (\%) | 5.3 | 4.0 | 3.3 | 4.9 | 6.7 |
| Return on equity (\%) | 9.9 | 2.9 | -0.1 | 5.4 | 9.5 |
| Return on capital employed (\%) | 5.2 | 3.4 | 2.8 | 4.2 | 5.1 |
|  | Percentage change of selected items |  |  |  |  |
| Operating revenue (S.A.) | -2.7 | 2.7 | 3.5 | 0.5 | -11.6 |
| Operating expenses (S.A.) | 1.1 | 4.0 | 4.3 | -1.2 | -13.3 |
| Operating profit (S.A.) | -41.9 | -21.8 | -15.8 | 51.0 | 20.7 |

Table 26
Accommodation and food services

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Balance sheet |  |  |  |  |
| Total assets | 38,808 ${ }^{\text {A }}$ | 40,165 ${ }^{\text {A }}$ | 40,100 ${ }^{\text {B }}$ | 40,435 ${ }^{\text {B }}$ | 40,980 ${ }^{\text {B }}$ |
| Cash and deposits | 2,007 | 2,004 | 2,017 | 2,015 | 2,022 |
| Accounts receivable and accrued revenue | 2,267 | 2,417 | 2,333 | 2,342 | 2,331 |
| Inventories | 1,412 | 1,446 | 1,428 | 1,445 | 1,467 |
| Investments and accounts with affiliates | 5,279 | 5,403 | 5,455 | 5,559 | 5,578 |
| Portfolio investments | 651 | 693 | 690 | 689 | 711 |
| Loans | 573 | 580 | 586 | 596 | 615 |
| Mortgage | 312 | 316 | 318 | 324 | 338 |
| Non-mortgage | 262 | 264 | 267 | 272 | 277 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 22,876 | 23,695 | 23,289 | 23,269 | 23,635 |
| Other assets | 3,744 | 3,929 | 4,303 | 4,519 | 4,620 |
| Total liabilities | 25,721 | 26,927 | 26,573 | 26,644 | 27,558 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 4,009 | 4,211 | 4,147 | 4,162 | 4,233 |
| Loans and accounts with affiliates | 7,736 | 8,350 | 8,129 | 8,107 | 8,307 |
| Borrowings | 12,507 | 12,840 | 12,628 | 12,762 | 13,163 |
| Loans and overdrafts | 4,856 | 4,989 | 4,946 | 5,036 | 5,201 |
| From banks | 2,391 | 2,359 | 2,348 | 2,418 | 2,455 |
| From others | 2,464 | 2,630 | 2,598 | 2,618 | 2,746 |
| Bankers' acceptances and paper | 553 | 432 | 383 | 303 | 321 |
| Bonds and debentures | 3,008 | 3,149 | 3,119 | 3,123 | 3,138 |
| Mortgages | 4,090 | 4,270 | 4,179 | 4,300 | 4,503 |
| Deferred income tax | 258 | 219 | 271 | 252 | 257 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 1,212 | 1,308 | 1,398 | 1,361 | 1,598 |
| Total, equity | 13,088 | 13,239 | 13,527 | 13,791 | 13,421 |
| Share capital | 6,430 | 6,594 | 6,615 | 6,607 | 6,432 |
| Contributed surplus and other | 1,044 | 1,044 | 1,065 | 1,116 | 1,112 |
| Retained earnings | 5,614 | 5,600 | 5,848 | 6,069 | 5,877 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
|  | Income statement |  |  |  |  |
| Operating revenue | 11,188 ${ }^{\text {A }}$ | 11,291 ${ }^{\text {A }}$ | 12,082 ${ }^{\text {B }}$ | 11,866 ${ }^{\text {B }}$ | 11,607 ${ }^{\text {B }}$ |
| Sales of goods and services | 10,332 | 10,377 | 11,054 | 10,914 | 10,717 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 855 | 914 | 1,029 | 953 | 890 |
| Operating expenses | 10,854 | 10,834 | 11,346 | 11,344 | 11,362 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Depreciation, depletion and amortization | 536 | 544 | 563 | 574 | 581 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 10,318 | 10,290 | 10,783 | 10,770 | 10,781 |
| Operating profit | 334 | 457 | 736 | 523 | 245 |
| Interest and dividend revenue | 63 | 68 | 69 | 68 | 65 |
| Interest expense on borrowing | 317 | 321 | 331 | 335 | 343 |
| Gains/losses | 22 | 102 | 26 | 27 | 43 |
| Profit before income tax | 102 | 306 | 500 | 283 | 9 |
| Income tax | 118 | 128 | 164 | 143 | 119 |
| Equity in affiliates' earnings | 48 | 61 | 52 | 49 | 50 |
| Profit before extraordinary gains | 33 | 238 | 388 | 188 | -60 |
| Extraordinary gains | 3 | 3 | 3 | 3 | 3 |
| Net profit | 35 | 241 | 391 | 191 | -57 |

Table 26
Accommodation and food services

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Statement of changes in financial position |  |  |  |  |
| Cash from operating activities | -429 | 3,019 | 516 | 403 | 449 |
| Net profit | 6 | 240 | 391 | 195 | -57 |
| Non-cash items | 598 | 128 | 146 | 170 | 600 |
| Depreciation, depletion and amortization | 502 | 539 | 563 | 573 | 578 |
| Deferred income tax | -23 | 2 | 2 | -6 | 1 |
| Working capital | 106 | -45 | 54 | 3 | 56 |
| Other non-cash items | 12 | -367 | -473 | -399 | -34 |
| Prior period cash transactions | -1,033 | 2,651 | -21 | 37 | -95 |
| Cash from financing activities | -113 | 645 | -141 | 436 | 452 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | -137 | 192 | -7 | 36 | 48 |
| Borrowings from affiliates | 24 | 270 | 30 | 58 | 181 |
| Other borrowings | -64 | 121 | -144 | 154 | 210 |
| Bankers' acceptances and paper | 33 | -147 | 75 | 9 | 16 |
| Bonds and debentures | -16 | 43 | -23 | 56 | 34 |
| Mortgages | -89 | 157 | -19 | 58 | 27 |
| Other borrowings, not elsewhere classified | 8 | 67 | -178 | 32 | 133 |
| Equity | 64 | 62 | -20 | 188 | 13 |
| Total cash available | -541 | 3,664 | 375 | 839 | 900 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | -91 | 214 | 13 | 141 | 34 |
| Investments in affiliates | -70 | 157 | 10 | 132 | -19 |
| Portfolio investments | -18 | 50 | -2 | -1 | 34 |
| Loans | -3 | 7 | 5 | 11 | 19 |
| Mortgage loans | 1 | 4 | 2 | 6 | 14 |
| Non-mortgage loans | -4 | 2 | 3 | 5 | 5 |
| Cash applied to fixed assets | 100 | 404 | -220 | 201 | 231 |
| Cash applied to dividends | 333 | 264 | 239 | 286 | 269 |
| Total applications of cash | 341 | 881 | 32 | 628 | 534 |
| Increase/decrease in cash | -883 | 2,783 | 343 | 211 | 366 |
|  | Selected items, seasonally adjusted |  |  |  |  |
| Operating revenue | 11,433 | 11,356 | 11,757 | 11,881 | 11,893 |
| Operating profit | 514 | 578 | 513 | 445 | 421 |
| Profit before extraordinary gains | 175 | 325 | 242 | 105 | 86 |
| Net profit | 173 | 322 | 239 | 102 | 83 |
|  | Selected ratios |  |  |  |  |
| Debt to equity (ratio) | 1.547 | 1.601 | 1.534 | 1.513 | 1.600 |
| Profit margin (\%) | 4.5 | 5.1 | 4.4 | 3.7 | 3.5 |
| Return on equity (\%) | 5.4 | 9.8 | 7.2 | 3.0 | 2.6 |
| Return on capital employed (\%) | 5.2 | 6.6 | 5.8 | 4.3 | 3.9 |
|  | Percentage change of selected items |  |  |  |  |
| Operating revenue (S.A.) | 2.2 | -0.7 | 3.5 | 1.1 | 0.1 |
| Operating expenses (S.A.) | 1.4 | -1.3 | 4.3 | 1.7 | 0.3 |
| Operating profit (S.A.) | 21.4 | 12.4 | -11.2 | -13.2 | -5.3 |

Table 27
Other services (except public administration)

|  | 2002 | 2002 | 2002 | 2002 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  | millions of dollars |  |  |  |  |
|  | Balance sheet |  |  |  |  |
| Total assets | 15,648 ${ }^{\text {A }}$ | 15,707 ${ }^{\text {A }}$ | 15,413 ${ }^{\text {A }}$ | 15,596 ${ }^{\text {A }}$ | 15,913 ${ }^{\text {B }}$ |
| Cash and deposits | 1,192 | 1,204 | 1,180 | 1,104 | 1,132 |
| Accounts receivable and accrued revenue | 1,920 | 1,927 | 2,010 | 1,837 | 1,831 |
| Inventories | 3,950 | 3,958 | 4,061 | 4,129 | 4,122 |
| Investments and accounts with affiliates | 1,041 | 1,056 | 1,020 | 1,175 | 1,161 |
| Portfolio investments | 815 | 790 | 664 | 764 | 803 |
| Loans | 315 | 318 | 297 | 292 | 295 |
| Mortgage | 162 | 164 | 151 | 150 | 151 |
| Non-mortgage | 153 | 154 | 146 | 142 | 144 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 3,965 | 4,008 | 3,950 | 3,952 | 4,178 |
| Other assets | 2,450 | 2,446 | 2,232 | 2,341 | 2,391 |
| Total liabilities | 12,041 | 12,039 | 11,836 | 11,690 | 11,756 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 2,721 | 2,735 | 2,773 | 2,776 | 2,766 |
| Loans and accounts with affiliates | 3,157 | 3,180 | 3,108 | 3,254 | 3,912 |
| Borrowings | 4,418 | 4,502 | 4,495 | 4,435 | 4,515 |
| Loans and overdrafts | 3,394 | 3,438 | 3,403 | 3,347 | 3,411 |
| From banks | 1,951 | 1,971 | 1,979 | 1,944 | 2,018 |
| From others | 1,443 | 1,467 | 1,424 | 1,404 | 1,393 |
| Bankers' acceptances and paper | 86 | 76 | 66 | 72 | 73 |
| Bonds and debentures | 352 | 387 | 372 | 355 | 363 |
| Mortgages | 586 | 601 | 654 | 660 | 667 |
| Deferred income tax | 43 | 44 | 33 | 23 | 26 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 1,702 | 1,579 | 1,427 | 1,203 | 538 |
| Total, equity | 3,607 | 3,668 | 3,577 | 3,905 | 4,157 |
| Share capital | 760 | 713 | 587 | 701 | 694 |
| Contributed surplus and other | 302 | 301 | 284 | 305 | 349 |
| Retained earnings | 2,545 | 2,654 | 2,706 | 2,899 | 3,115 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
|  | Income statement |  |  |  |  |
| Operating revenue | 5,743 ${ }^{\text {A }}$ | 6,180 ${ }^{\text {A }}$ | 6,071 ${ }^{\text {B }}$ | 6,210 ${ }^{\text {A }}$ | 6,285 ${ }^{\text {a }}$ |
| Sales of goods and services | 5,355 | 5,855 | 5,763 | 5,964 | 5,961 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 387 | 325 | 308 | 247 | 324 |
| Operating expenses | 5,561 | 6,042 | 5,862 | 5,795 | 5,812 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Depreciation, depletion and amortization | 168 | 169 | 159 | 154 | 158 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 5,393 | 5,874 | 5,703 | 5,641 | 5,654 |
| Operating profit | 182 | 138 | 208 | 415 | 473 |
| Interest and dividend revenue | 21 | 23 | 20 | 21 | 20 |
| Interest expense on borrowing | 83 | 93 | 86 | 89 | 88 |
| Gains/losses | 33 | 33 | 46 | 37 | 32 |
| Profit before income tax | 152 | 101 | 188 | 384 | 438 |
| Income tax | 55 | 25 | 65 | 139 | 145 |
| Equity in affiliates' earnings | 0 | 1 | 1 | 2 | 1 |
| Profit before extraordinary gains | 96 | 77 | 124 | 246 | 293 |
| Extraordinary gains | -3 | -3 | -4 | -3 | -3 |
| Net profit | 94 | 74 | 120 | 243 | 291 |

Table 27
Other services (except public administration)


## Description of the data

## Description and use of the data

The data collected by the Quarterly Survey of Financial Statistics for Enterprises (QFS) comprise financial statements typically prepared by incorporated businesses to record their financial position and performance. The data include asset, liability and equity items encompassed in a quarterly balance sheet. As well, revenue and expense items as reported on a quarterly income statement, along with additional supplementary items, are collected on the quarterly survey.

Information collected as part of the Quarterly Survey of Financial Statistics for Enterprises provides data to serve two broad objectives. The first is to measure the financial position and performance of incorporated businesses by industry aggregations. This is the main focus of this publication. It is analogous to the use made of the financial statements for individual businesses by managers, investors and lenders. The statistics are used by a wide variety of economists and industry analysts, including federal and provincial regulatory bodies that monitor financial and other institutions in Canada. This information is also a critical input into the measure of corporate profits and capital consumption allowances in the Canadian System of National Accounts (CSNA).

The second broad objective is to provide information on financial holdings and transactions in the CSNA sector accounts. The accounts consist of the National Balance Sheet Accounts and the Financial Flow Accounts. Within the CSNA, the domestic economy is composed of several sectors, including the non-financial business sector, the financial business sector, the government sector, and the persons and unincorporated business sector, which includes non-profit institutions serving households. The quarterly survey data (used to prepare this publication) are combined with additional information for the business and other sectors in order to produce complete economy-wide accounts which show the creation and distribution of wealth as well as the financing of economic activity. This is made possible by presenting considerable detail on financial institutions within the sector accounts framework.

In addition, the flow of funds and outstanding positions between Canadian residents and non-residents is measured in "Canada's Balance of International Payments" and in "Canada's International Investment Position," respectively. Both of these releases make use of the quarterly survey data in measuring corporate financial activity with non-residents.

## Frequency and reference period

The data series are collected quarterly. The objective of the survey is to cover a calendar reference period (i.e., quarters ending in March, June, September or December). However, the data collected for each enterprise usually covers fiscal quarters (which may not coincide with calendar quarters). Estimates for a calendar quarter are prepared by combining individual data for enterprises with different fiscal quarters. The calendar period is estimated by including all of the fiscal quarters ending in the calendar quarter. For example, the estimates for the second quarter include all fiscal quarters ending in April, May or June (see Text Table 1).

## Text Table 1

| Calendar quarter <br> for publication | January | February | March |
| :--- | :--- | :--- | :--- |
| First | April | May | June |
| Second | July | August | September in |
| Third | October | November | December |
| Fourth |  |  |  |

## Coverage

The domestic economy consists of the non-financial and financial business sectors, the government sector, and the persons and unincorporated business sector, which includes non-profit institutions serving households. This publication covers incorporated enterprises of the financial and non-financial business sectors. Business enterprises controlled by governments are excluded from the Quarterly Survey of Financial Statistics for Enterprises and are surveyed by the Public Institutions Division of Statistics Canada. Non-profit enterprises are also excluded from this survey.

## The Statistical unit

For purposes of compiling statistics, Statistics Canada defines a hierarchical structure of units for each business. The four standard statistical units that are used are listed from largest to smallest below:

- Enterprise
- Company
- Establishment
- Location

The statistical unit used in the Quarterly Survey of Financial Statistics is the enterprise. An enterprise is a family of businesses under common ownership and control for which a set of consolidated financial statements is produced on an annual basis.

In the case of simple enterprises, the enterprise and the establishment coincide and both are classified to the same industry. However, there exist many multi-establishment enterprises whose establishments may belong to one or more industries. Such enterprises are classified to the predominant industry of their establishments.

It should be noted that NAICS Canada data compiled on an enterprise basis cannot be directly compared with NAICS Canada data on an establishment basis.

## Accounting concepts, definitions and practices

The concepts and definitions for most industries are based on the guidelines of the Canadian Institute of Chartered Accountants. Regulated industries may follow practices and definitions determined by the regulators. However, these practices are usually similar to the Generally Accepted Accounting Principles (GAAP) of the Canadian Institute of Chartered Accountants.

## Scope

The financial items presented in this publication are those included in the following accounts or statements:

- Balance Sheet
- Income Statement
- The Statement of Changes in Financial Position

Although they are not included in this publication, additional financial items are available for some industries upon request.

## Financial classification and presentation

There is no widely accepted standard classification of financial items. Accordingly, it was necessary to devise one in order to present information in a homogeneous way for all enterprises. The financial item presentation in this publication has been condensed somewhat to allow for a homogeneous presentation across industries. Additional financial detail is available upon request.

## Industrial classification

Commencing with the first quarter of 1999, the Quarterly Survey of Financial Statistics for Enterprises is based on the North American Industry Classification System (NAICS Canada 1997). Prior to the first quarter of 1999, the Standard Industrial Classification for Companies and Enterprises (SIC-C 1980) was used.

NAICS was developed by the statistical agencies of Canada, Mexico and the United States to provide a consistent framework for the collection, analysis and dissemination of industrial statistics used by government policy analysts, by academics and researchers, by the business community, and by the public.

NAICS is a product-oriented industry classification that standardizes the way businesses are classified across Canada, Mexico and the United States. NAICS was primarily designed to classify economic production performed at the establishment level; the activity which contributes the most valueadded determines the NAICS code for the establishment.

To determine which NAICS Canada 1997 code should be assigned to a statistical enterprise, the NAICS Canada 1997 code is determined for each establishment belonging to the statistical enterprise. The NAICS Canada 1997 code representing the largest value-added is then assigned to the statistical enterprise. The NAICS Canada 1997 classification system (unlike the 1980 SIC-C) does not provide classifications for integrated activities. For example, a petroleum enterprise may be involved in exploration, mining, refining, shipping and retailing of petroleum products. Whereas the 1980 SIC-C provided a classification code for integrated petroleum activities, under NAICS Canada 1997 such an enterprise is classified to the individual NAICS Canada 1997 code that relates to the activity that provides the most valueadded.

NAICS Canada 1997 is a detailed, hierarchical classification with over 900 individual 6-digit industries. These are aggregated into 20 sectors of activity, such as mining, manufacturing, wholesale trade, retail trade and construction.

The quarterly financial statistics are available at three levels of industrial aggregation of NAICS Canada 1997. The most aggregate level, which is used in this publication, covers 24 categories (see Text Table 2), 17 of which represent NAICS Canada 1997 2-digit sectors while seven are at a more disaggregated level. The second level of aggregation covers 58 categories and is available upon request. The most detailed level of aggregation covers 157 categories in 1999 and 164 categories in 2000 and beyond and is also available upon request. The industrial classification system is hierarchical in nature so that the more detailed levels of data easily aggregate to the higher levels.

## Example of industry classification:

An automobile dealership that sells new cars would be assigned to the NAICS Canada 1997 Industry Code 44111, "new car dealers." For purposes of the Quarterly Survey of Financial Statistics for Enterprises, this enterprise would appear in the following aggregations:

Level III (164 categories): Group 4411 "Automobile Dealers"

Level II (58 categories): Sub-Sector 441 "Retail Motor Vehicles and Accessories"

Level I (24 categories): Sector 44-45 "Retail Trade"

## Text Table 2

Publication Level of Aggregation

| Enterprise | Title | NAICS Canada 1997 |
| :--- | :--- | :--- |
| category code |  | Codes include |
|  |  |  |
|  | Agriculture, forestry, fishing and hunting | 11 |
| 214 | Oil and gas extraction and coal mining | 211,2121 |
| $21 B$ | Mining | $2122,2123,213$ |
| 22 | Utilities | 22 |
| 23 | Construction | 23 |
| $31-33$ | Manufacturing | $31,32,33$ |
| 41 | Wholesale trade | 41 |
| $44-45$ | Transportation and warehousing | 44,45 |
| $48-49$ | Information and cultural industries | 48,49 |
| 51 | Non-depository credit intermediation | 51 |
| 5222 | Insurance carriers | 5222 |
| 5241 | Other funds and financial vehicles | $52411,52412,52413$ |
| 5269 | Other financial intermediaries | 5269 |
| $52 C$ | Depository credit intermediation | $52231,52239,523,5242$ |
| $52 D$ | Real estate and rental and leasing companies | 5221,52232 |
| 53 | Professional, scientific and technical services | 53 |
| 54 | Management of companies and enterprises | 54 |
| 55 | Administrative and support, waste management and remediation services | 55 |
| 56 | Educational services | 56 |
| 61 | Health care and social assistance | 61 |
| 72 | Arts, entertainment and recreation | 62 |
| 72 | Accommodation and food services | 71 |

## Deriving the estimates

## The Statistical methodology

The overall estimates are derived from two different components. A sample survey is conducted for larger businesses above a prescribed size threshold using the mailed questionnaire. Sample results are multiplied by a weighting factor to represent the universe from which the sample was drawn. For businesses below the size threshold, the (take-none) estimate is derived by applying a regression technique to annual data compiled from Revenue Canada financial statements. The model projects the value of the take-none portion of the population by the 164 categories of the Level III aggregation (separately by country of control) using estimates from the surveyed population and other parameters. The proportion of each of the two components of the final estimate (survey and take-none model) varies significantly between industry aggregations. The proportion represented by the surveyed component ranges from $5 \%$ to $100 \%$ of the population for both revenue and assets at the Level III aggregation.
(See Tables 4 and 5 showing the percentage of assets and operating revenue represented by the take-none component for each of the Level 1 (24 industry) groups.)

## Sample design for the survey component

The frame used for sampling purposes is the Statistics Canada Business Register (BR). A stratified random sample is used. There are two size strata for each of the Level III (164 categories) aggregations (take-all and take-some). As well, each aggregation is stratified according to country-ofcontrol (Canada, United States or Other Foreign). All units in the first stratum (take-all) are selected. For the lower stratum (take-some), sampling rates vary by aggregation, but average to about one unit selected in seven. The total sample size is approximately 5,500 enterprises.

## Stratum boundaries

The stratum boundaries for the take-all, take-some and takenone strata vary by industry aggregation. The boundaries are available upon request.

## Sample weights and imputation for incomplete responses or non-response

Although significant effort and resources are used to maximize response rates, there is always an element of nonresponse in a statistical survey. Units which do not respond
in the current period are imputed (their characteristics are estimated). Units are imputed by applying a growth factor to previously reported data when available. The growth factor is estimated using the survey responses for the units that are most similar to the unit being imputed.

When partial survey data covering three key variables (total assets, operating revenue, operating profit) are received, the imputation factors are calculated at the unit level using these partial data. For records without historical information, a donor imputation system is used. Information on the size of the non-respondent is obtained and a similar sized respondent is found. The size information consists of the three key variables. If this information is not available, the Business Register revenue and asset values are used. In the former situation, the donor record is used to calculate the distribution of the detailed values around the three key variables. In the latter case the donor's values are directly copied over to the non-respondent. In the case where donor imputation is required for two or more consecutive quarters, a new donor is not reselected. Rather, the imputation factor is applied to the previously imputed data.

The response values for sampled units are multiplied by a sampling weight in order to estimate for the entire surveyed population. The sampling weight is calculated using a number of factors, including the probability of the unit being selected in the sample.

## Seasonal adjustment

The seasonal component of a time series reflects subannual movements caused by characteristic weather changes, holidays or other factors which tend to recur every year at approximately the same time. The seasonal adjustment process attempts to quantify the seasonal component in a time series and to remove its effect from observed data.

The seasonal adjustment method used is a computerized ratio-to-moving-average method in widespread use at Statistics Canada. It is based on the U.S. Bureau of the Census Method II, but has some additional features. Beginning with the first quarter of 1999, the Quarterly Financial Statistics series uses "end-point" seasonal adjustment, which recalculates seasonal factors each quarter as more recent data becomes available. For a more complete description of these features, refer to "X11ARIMA v. 2000 Seasonal Adjustment Method Foundations and User's Manual."

Series containing no significant seasonality have not been seasonally adjusted. In these cases, the unadjusted series are used in the place of seasonally adjusted data.

Beginning with the first quarter of 1999 publication, the quarterly financial series switched to a NAICS Canada 1997 basis of industrial classification from the previously used SIC-C basis. Historical data on a NAICS Canada 1997 basis
were created using a concordance that converted the old SIC-C codes to the new NAICS Canada 1997 codes. No reliable NAICS Canada 1997 coding of businesses was available prior to 1998. Users are warned that the quality of the backcasted series, and the resulting seasonal adjustment, may not be as reliable as that of statistics derived from actual survey results conducted on a NAICS Canada 1997 basis commencing with the first quarter of 1999.

## Data quality

There are two categories of errors in statistical information sampling errors and non-sampling errors. Sampling errors are errors that arise because estimates are being prepared based on a sample of the universe rather than collecting information from all units in the universe. These errors can be measured.

Non-sampling errors can arise from a variety of sources and are much more difficult to measure. Non-sampling errors include errors in the information provided by respondents, data capture errors and other processing errors.

## Sampling errors

Sample surveys are designed to provide the highest sampling efficiency (the smallest sample that will produce a sampling error of a given size). This optimization is usually performed for only a few variables, limited by the data items that are available at the time of sample design and selection, the resources available, and the complexity introduced by trying to optimize for many variables at one time. The sample used for these statistics was designed to produce a reasonable level of accuracy for assets and revenue by country of control. Consequently, other items may be less accurately estimated.

A measure of the sampling error is the standard error. This measurement is based upon the idea of selecting several samples, although in reality only one sample is drawn. Sampling variability can also be expressed relative to the estimate itself. The standard error as a percentage of the estimate is called the coefficient of variation (CV), or the relative standard error. Small CVs are desirable, since the smaller the CV, the smaller the sampling variability relative to the estimate.

The sample for the Quarterly Survey of Financial Statistics for Enterprises was drawn such that the CV at the Level III (164 categories) aggregation, by country of control, should be no more than $10 \%$ for operating revenue or total assets.

## Estimation errors in the non-sampled strata

The estimate for small businesses (take-none portion) is prepared by applying a statistical regression model to predict the value of the take-none portion of the population by Level III (164 categories) aggregation using the estimates from the surveyed population and other parameters. The
error introduced by this method depends on several factors, including the contribution of these strata to the overall estimate and the error in estimating the movement of the strata using sampled units and other external factors. It is difficult to calculate a coefficient of variation for the non-sampled strata, as the estimates are calculated at the Level III aggregation level only. Therefore, the CV displayed in the publication reflects only the survey portion of the estimate. When the estimate reflects only the take-none portion, the CV will be blank.

## Other non-sampling errors

There are no objective measures of other non-sampling errors applied to these statistics. However, most reporting and data entry errors are corrected as a result of the intricate computer capture and edit procedures applied to the data. This is particularly effective for financial data where accounting relationships are established and balancing is required. However, most financial data collected are derived from audited financial statements resulting in minimal errors and inconsistencies. As well, the Quarterly Survey of Financial Statistics for Enterprises utilizes trained accounting staff to capture and analyze reported data to minimize the frequency of non-sampling errors.

One source of non-sampling error is the non-response error. There are several measures that can help the user evaluate this type of error, including the response rate and the data response rate.

The response rate (see text table 3) is a measure of the proportion of those sample units which have responded in time for inclusion in the estimate. To calculate the response rate, one should simply divide the number of actual responses by the total number of sampled units. For example, a sample with 20 active units for which 10 respond for a particular quarter would have a response rate of $50 \%$.

Response rate is:
Complete + partial response
Complete + partial response + non-response
The data response rate is the proportion of the estimate which is based upon actual reported data. The data response rate can be calculated by dividing the design assets or revenue (or whatever variable is being analyzed) represented by the responding units by the corresponding value for the entire sample. In the previous example, if the 10 responding units have a design asset value totalling \$15 billion out of a total sample asset value of $\$ 20$ billion, the data response rate for assets would be $75 \%$.
(Where the design value is a frame value for the record which is derived from administrative sources and is available for the entire population.)

Data response rate for assets is:
Total assets from completed responses + total assets from partial responses
Total assets from completed responses + total assets from partial responses + total assets from others
(Where asset values are the design values.)
Weighted data response rates consider that units in sample represent more than themselves through weighting factors. Some units contribute more to the estimates than other units when weights are applied. The weighted data response rate can be calculated by dividing the respondents' weighted frame value by the weighted sample for assets or revenue (or whatever variable is being analyzed). In the previous example, if the weighted asset value of the responding 10 units is $\$ 40$ billion out of a total sample weighted asset value of $\$ 50$ billion, the weighted asset response rate would be 80\%.

Weighted data response rate for assets is:
Total weighted assets from completed responses + total weighted assets from partial responses
Total weighted assets from completed responses + total weighted assets from partial responses + total weighted assets from others
(Where the weighted assets for a respondent is defined as the design weight multiplied by the design assets value.)

## Limitations of the data

To be valid for either time-series or cross-sectional analysis, the definitions of data must be consistent within time periods or across time periods. In other words, the differences and similarities in data must reflect only real differences and not differences in the concepts or definitions used in preparing the data. The ability to use the data for analysis depends on the conceptual framework in which the data are being used.

These data are consistent with the Generally Accepted Accounting Principles (GAAP) of the Canadian Institute of Chartered Accountants. As such, they do not necessarily agree with the concepts used within the Canadian System of National Accounts.

While the GAAP concepts are appropriate for the application of the data, there may still be some problems of consistency (between units or over time) for items where GAAP does not prescribe a particular treatment or allows some latitude. One of the general problems with GAAP for some uses is that it prescribes a historical cost treatment of assets (i.e., their cost at the time of acquisition). As a result, caution should be used when comparing balance sheet data and ratios over time and across industries.

Beginning with the first quarter of 1999, the Quarterly Survey of Financial Statistics for Enterprises implemented the Statistics Canada Business Register as the survey frame. There was also a significant sample rotation that resulted in the introduction of a large number of new enterprises to the quarterly survey and the exclusion of many previously sampled enterprises from the sampled portion of the survey. Furthermore, the quarterly survey switched to the North American Industry Classification System (NAICS Canada 1997) effective the first quarter of 1999. These changes have improved the quality and reliability of the statistics. They nonetheless affect the user's ability to relate and compare the data to those previously produced on the SIC-C basis under the old methodology.

## Confidentiality

The confidentiality of the reported statistics to the quarterly survey is protected under the provisions of the Statistics Act. Accordingly, statistics are released in aggregate only, with no potential identification of individually reported information. The confidentiality provisions of the Statistics Act override the provisions of the Access to Information Act to guarantee the confidentiality of reported data of individual respondents.

## Text Table 3

All enterprise measure of sample response

|  | Quarter |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1-2001 | 2-2001 | 3-2001 | 4-2001 | 1-2002 | 2-2002 | 3-2002 | 4-2002 | 1-2003 |
|  | \% | \% | \% | \% | \% | \% | \% | \% | \% |
| Response rate | 64.6 | 65.3 | 65.0 | 66.8 | 73.5 | 61.0 | 60.3 | 54.1 | 41.7 |
| Asset response rate | 74.4 | 88.4 | 88.7 | 89.1 | 90.9 | 88.6 | 86.0 | 79.7 | 64.7 |
| Revenue response rate | 89.7 | 88.9 | 87.8 | 83.8 | 87.9 | 84.7 | 82.4 | 74.6 | 56.9 |
| Weighted asset response rate | 73.5 | 86.0 | 86.1 | 86.6 | 87.2 | 83.9 | 83.0 | 77.2 | 57.4 |
| Weighted revenue response rate | 88.7 | 86.8 | 86.1 | 82.5 | 83.4 | 79.1 | 76.9 | 69.9 | 53.8 |

Text Table 4 shows the percentage of assets represented by the take-none component for each of the Level 1 (24 industry) groups.

## Text Table 4

Take-none percentage table - Total assets

|  | NAICS | Fourth Quarter 2002 |  |  | First Quarter 2003 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Takenone | Total | \% | Takenone | Total | \% |
|  |  | millions of dollars |  | millions of dollars |  |  |  |
| Total, finance and insurance industries (excluding other funds and financial vehicles) |  | 61,903 | 1,928,508 ${ }^{\text {A }}$ | 3.2 | 62,610 | 1,949,908 ${ }^{\text {A }}$ | 3.2 |
| Total, non-financial industries (excluding management of companies and enterprises) |  | 432,746 | 2,053,595 ${ }^{\text {A }}$ | 21.1 | 435,343 | 2,065,031 ${ }^{\text {A }}$ | 21.1 |
| Total, all industries (excluding the industries, management of companies and enterprises and other funds and financial vehicles) |  | 494,649 | 3,982,103 ${ }^{\text {A }}$ | 12.4 | 497,953 | 4,014,939 ${ }^{\text {A }}$ | 12.4 |
| Agriculture, forestry, fishing and hunting | 11 | 40,259 | 49,758 ${ }^{\text {B }}$ | 80.9 | 40,158 | 50,479 ${ }^{\text {B }}$ | 79.6 |
| Oil and gas extraction and coal mining | 211,2121 | 1,947 | 198,784 ${ }^{\text {A }}$ | 1.0 | 1,990 | 202,997 ${ }^{\text {A }}$ | 1.0 |
| Mining (except oil, gas and coal) | 2122,2123,213 | 5,344 | 102,341 ${ }^{\text {A }}$ | 5.2 | 5,476 | 104,471 ${ }^{\text {A }}$ | 5.2 |
| Utilities | 22 | 454 | 44,153 ${ }^{\text {A }}$ | 1.0 | 467 | 47,492 ${ }^{\text {A }}$ | 1.0 |
| Construction | 23 | 56,183 | 91,320 ${ }^{\text {B }}$ | 61.5 | 56,745 | 91,128 ${ }^{\text {B }}$ | 62.3 |
| Manufacturing | 31-33 | 51,054 | 623,941 ${ }^{\text {A }}$ | 8.2 | 50,391 | 620,889 ${ }^{\text {A }}$ | 8.1 |
| Wholesale trade | 41 | 48,221 | 154,417 A | 31.2 | 48,506 | 155,265 ${ }^{\text {A }}$ | 31.2 |
| Retail trade | 44-45 | 53,351 | 128,907 ${ }^{\text {A }}$ | 41.4 | 54,121 | 131,467 ${ }^{\text {A }}$ | 41.2 |
| Transportation and warehousing | 48-49 | 17,682 | 110,418 ${ }^{\text {A }}$ | 16.0 | 18,036 | 110,469 ${ }^{\text {B }}$ | 16.3 |
| Information and cultural industries | 51 | 7,181 | 160,694 ${ }^{\text {A }}$ | 4.5 | 7,212 | 156,126 ${ }^{\text {A }}$ | 4.6 |
| Real estate and rental and leasing | 53 | 50,231 | 177,934 ${ }^{\text {A }}$ | 28.2 | 50,813 | 180,173 ${ }^{\text {A }}$ | 28.2 |
| Professional, scientific and technical services | 54 | 35,273 | 79,202 ${ }^{\text {A }}$ | 44.5 | 35,111 | 78,709 ${ }^{\text {B }}$ | 44.6 |
| Administrative and support, waste manageme remediation services | 56 | 17,225 | 39,190 ${ }^{\text {B }}$ | 44.0 | 17,378 | 41,682 ${ }^{\text {B }}$ | 41.7 |
| Educational services | 61 | 1,621 | 2,165 ${ }^{\text {D }}$ | 74.8 | 1,621 | 2,040 ${ }^{\text {C }}$ | 79.5 |
| Health care and social assistance | 62 | 9,964 | 20,034 ${ }^{\text {A }}$ | 49.7 | 10,118 | 20,770 ${ }^{\text {A }}$ | 48.7 |
| Arts, entertainment and recreation | 71 | 6,059 | 14,305 ${ }^{\text {A }}$ | 42.4 | 6,173 | 13,981 ${ }^{\text {A }}$ | 44.2 |
| Accommodation and food services | 72 | 21,007 | 40,435 ${ }^{\text {B }}$ | 52.0 | 21,240 | 40,980 ${ }^{\text {B }}$ | 51.8 |
| Other services (except public administration) | 81 | 9,691 | 15,596 ${ }^{\text {A }}$ | 62.1 | 9,788 | 15,913 ${ }^{\text {B }}$ | 61.5 |
| Depository credit intermediation | 5221,52232 | 27 | 1,352,158 ${ }^{\text {A }}$ | 0.0 | 0 | 1,372,213 ${ }^{\text {A }}$ | 0.0 |
| Non-depository credit intermediation | 5222 | 5,306 | 107,994 ${ }^{\text {A }}$ | 4.9 | 5,402 | 106,893 ${ }^{\text {A }}$ | 5.1 |
| Insurance carriers | 5241 | 1,582 | 295,234 ${ }^{\text {A }}$ | 0.5 | 1,596 | 297,922 ${ }^{\text {A }}$ | 0.5 |
| Other financial intermediaries | 52231,52239,523,5242 | 54,988 | 173,121 ${ }^{\text {B }}$ | 31.8 | 55,613 | $172,881{ }^{\text {B }}$ | 32.2 |
| Management of companies and enterprises | 55 | 3,393 | $362,590^{\text {A }}$ | 0.9 | 3,417 | 365,541 ${ }^{\text {A }}$ | 0.9 |
| Other funds and financial vehicles | 5269 | 0 | 664,957 ${ }^{\text {A }}$ | 0.0 | 0 | 663,672 ${ }^{\text {A }}$ | 0.0 |

Text Table 5 shows the percentage of operating revenue represented by the take-none component for each of the Level 1 (24 industry) groups.

Text Table 5
Take-none percentage table - Total revenues


## Definitions of financial ratios

## Debt to equity

This ratio examines the relationship of debt (loans, bonds, debentures) to shareholders' equity. It compares the relative size of debt to resources invested by the owners. It indicates the extent to which a firm relies on borrowed funds to finance its operations. Firms that rely heavily on borrowed funds are said to be highly leveraged.

## Formula

Debt to equity:
Borrowings + loans and accounts with affiliates
Total equity

## Profit margin

Operating profit is the net result of the principal business activities of a firm. It is calculated before taking into account interest expense, investment income, non-recurring losses from the write-down of assets, gains or losses realized on the disposal of assets, and income tax expense. This ratio indicates management's ability to generate earnings from the principal business activities of a firm. The ratio is expressed as a percentage of operating revenue.

## Formula

Profit margin:
Operating profit (S.A.) $\times 100$
Total operating revenue (S.A.)

## Return on equity

This ratio measures the level of return to the owners (investors) and it represents their measure of profitability. The earnings figure is the after-tax profits, including a deduction for interest expense (payments to lenders). It is the net profit available to the owners (investors). The ratio indicates how many cents are returned to every dollar invested by the owners.

## Formula

Return on equity:
Profit before extraordinary gains (S.A.) $\times 4 \times 100$
Total equity

## Return on capital employed

This ratio measures profitability and how well management has employed the assets, by calculating the percentage return on total capital provided by the owners and lenders (creditors). The earnings figure is calculated before taking into account interest expense (payments to lenders) and dividends (payments to owners). The ratio indicates how many cents are returned to every dollar of capital invested.

## Formula

Return on Capital Employed:
Profit before extraordinary gains and interest on borrowings net of tax (S.A.) $\times 4 \times 100$
Borrowings + Loans and accounts with affiliates

+ Total equity


[^0]:    Published by authority of the Minister responsible for Statistics Canada
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[^1]:    iv Statistics Canada - Catalogue no. 61-008

[^2]:    1 These quarterly financial statistics cover the activities of all corporations in Canada, excluding government controlled and not-for-profit corporations.

    All references to industry totals exclude the industries: management of companies and enterprises as well as other funds and financial vehicles.

    The quarterly financial statistics for enterprises for the period covering 1988 to date have been revised following benchmarking to the 2000 Annual series and seasonal adjustment revisions.

[^3]:    $r$ revised
    $p$ preliminary

