

Both retailers and wholesalers saw a drop in their trade totals in 2009 for the first time in almost 20 years, resulting from the steep economic decline of 2008.

Retailers experienced a 2.9% decline from 2008, with their sales totalling \$415 billion in 2009. This drop follows a 3.7% increase in 2008, following increases of 5.9% in 2007 and 6.4% in 2006. Wholesalers experienced a loss of 7.2%, with their sales totalling \$495 billion. This compares with increases of 2.9% in 2008 and 5.3% in 2007.

Although retail and wholesale sales rose throughout most of 2009, businesses were still recovering from much slower sales at the end of 2008 and were unable to regain all the lost ground.

Gas sales drop sharply

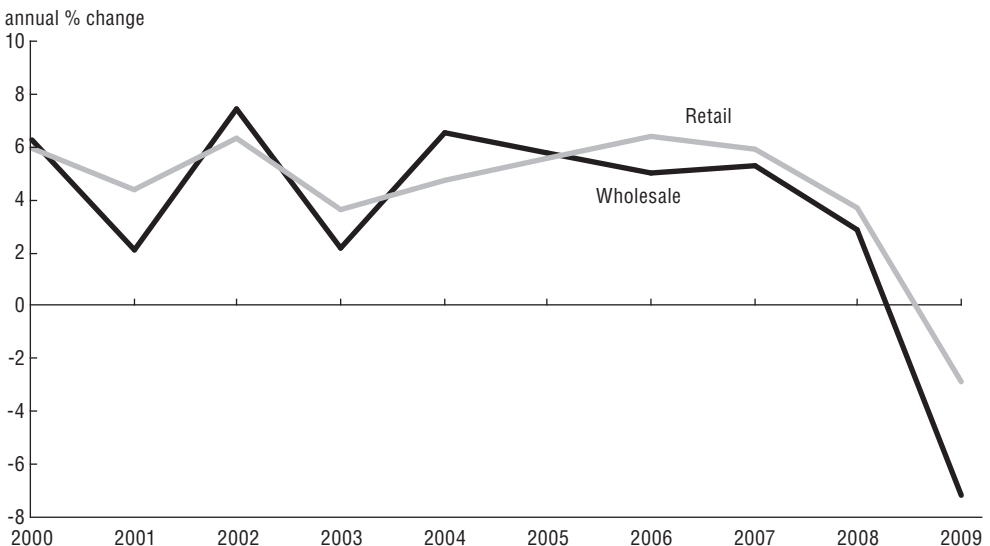
A major contributor to lower retail sales was a 21.4% drop in sales of automotive

fuels in 2009, a reflection of falling gasoline prices.

A 10.2% decrease in the value of the sales of new vehicles (cars and trucks) pulled down retail sales overall. Automotive retailers had a hard time selling vehicles, with a 17.9% decline in the value of sales of new cars. Retail sales of used vehicles were down 3.9%, while retail sales of recreational vehicles were down 9.4%.

The downturn in the automotive industry also affected wholesalers, as motor vehicle trade decreased 15.4% in 2009, and trade in motor vehicle parts and accessories fell 2.0%. The largest percentage drop was in the recyclable material wholesaler-distributors at 41.1%, followed by the metal service centres industry, at 30.6%. Machinery, equipment and supplies—the largest segment of wholesale trade—declined 10.5%.

Chart 26.1
Retail and wholesale trades



Source: Statistics Canada, CANSIM tables 080-0020 and 081-0011.

Food and pharmaceuticals grow

Wholesalers in the food, beverage and tobacco industries as well as personal and household goods wholesalers were the only ones to see an increase in 2009. Cigarette and tobacco products experienced the largest percentage increase at 22.7%, pharmaceuticals and pharmacy supplies were second at 7.3% followed by the beverages industry at 6.5%. Food products increased by 3.5%.

Retailers in this industry reported similar results. Health and personal care stores and food and beverage retailers had increases of almost 4% in 2009.

Employment drops

Retailers and wholesalers, like many other industries, experienced reduced rates of employment in 2009, as their employment fell 2.2% from 2.7 million employees in 2008 to nearly 2.6 million employees. Employment in retail trade edged down 1.7%, while employment in wholesale trade fell 3.7%.

Some retailers and wholesalers did report employment growth, however.

Table 26.a
Payroll employment, retail and wholesale trade

	1999	2009
	number	
Trade	2,085,210	2,593,563
Retail trade	1,411,692	1,863,188
Wholesale trade	673,518	730,375

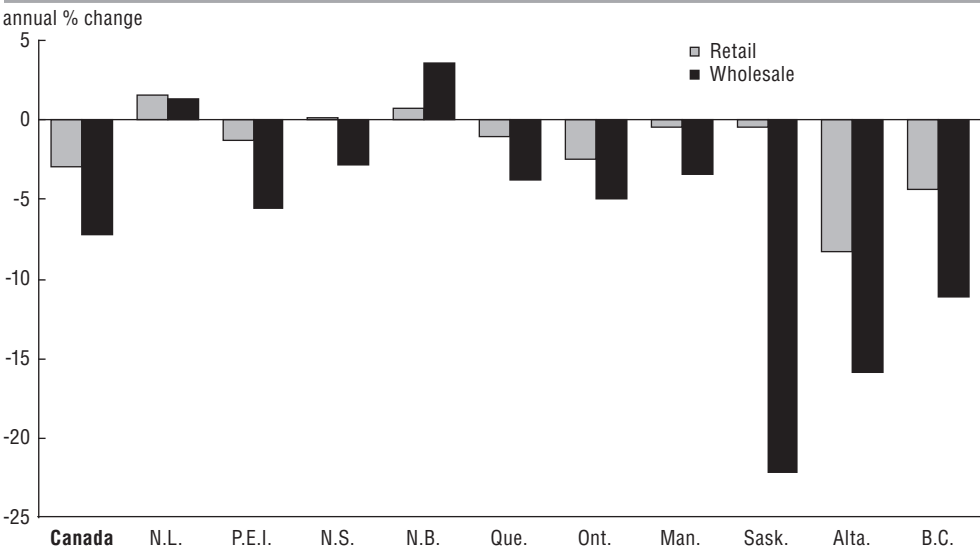
Note: Annual number of salaried and hourly employees on payroll. North American Industry Classification System (NAICS), 2007.

Source: Statistics Canada, Survey of Employment, Payrolls and Hours and CANSIM table 281-0024.

Among retailers, health and personal care stores employed 2.9% more people in 2009. Food, beverage and tobacco wholesalers also employed more people in 2009, reporting a 1.0% increase.

Over the longer term, the retail and wholesale trade industries have seen employment growth. In 1999, retailers employed 1.4 million Canadians. By 2009, this number had grown to nearly 1.9 million, a 32.0% increase. Meanwhile, the number employed by wholesalers increased 8.4% from 674,000 employees to 730,000 employees.

Chart 26.2
Retail and wholesale sales, by province, 2008 to 2009



Source: Statistics Canada, CANSIM tables 080-0020 and 081-0011.

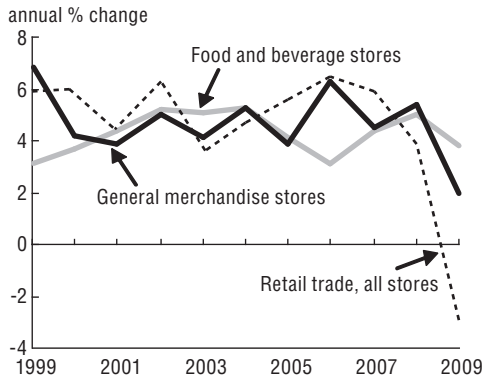
Food and beverage sales increase

Sales of food and beverages reached a record high of \$98.9 billion in 2009, up 5.4% from 2008. Food stores dominated the food and beverages category in 2009.

However, general merchandise stores, which offer a variety of merchandise and related services, have been competing with food stores in this category for the last few years and they have made some gains. In 2009, general merchandisers' sales of food and beverages rose 8.8% to \$11.1 billion.

General merchandise stores' biggest-selling products have changed over the last decade: food and beverages accounted for 21% of their sales in 2009, compared with 14% in 1999. In 1999, their top sellers were clothing, footwear and accessories,

Chart 26.3
Retail sales, by selected stores



Source: Statistics Canada, CANSIM table 080-0020.

accounting for 23% of total sales; by 2009, this share had dropped to 15%.

Overall sales at general merchandise stores rose 2.0% to \$52.2 billion in 2009.

Slow growth for health and personal care products

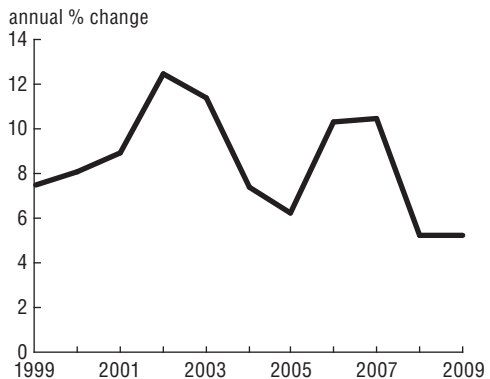
The annual growth rate for sales of health and personal care products in 2009 was at its lowest rate since 1998. Annual sales rose 3.7% from 2008, reaching \$38.6 billion, compared with a 4.2% increase in 2008 from 2007.

Sales of prescription drugs contributed the most to the overall growth in health and personal care products, increasing 5.2% in 2009, matching the increase reported in 2008.

Over-the-counter drugs, vitamins, herbal remedies and other health supplements also contributed to overall growth, increasing 3.9% in 2009. Combined, the sales of all drugs, vitamins and other health supplements grew 4.9%, generating nearly \$26.3 billion.

In 2009, pharmacies and personal care stores accounted for almost 70% of sales of

Chart 26.4
Retail sales of prescription drugs



Source: Statistics Canada, CANSIM table 080-0018.

health and personal care products, similar to 2008. General merchandisers' share of the market for health and personal care products increased at the expense of food and beverage stores mainly because of personal care, health and beauty products.

Table 26.1 Payroll employment in retail and wholesale trade, selected industries, 1995 to 2009

	1995	1996	1997	1998	1999	2000
	number					
Wholesale trade	578,762	598,945	632,920	648,001	673,518	711,565
Farm products	8,385	9,819	9,773	9,437	10,876	13,362
Petroleum products	10,249	10,831	11,084	10,894	11,370	11,935
Food, beverage and tobacco products	81,754	83,381	85,258	88,127	87,752	92,172
Personal and household goods	70,496	72,564	80,363	81,828	84,338	91,209
Motor vehicles and parts	59,234	60,419	62,608	62,015	63,285	64,873
Building materials and supplies	95,704	98,316	104,737	105,832	111,415	118,911
Machinery, equipment and supplies	160,288	165,112	174,107	181,148	187,771	196,659
Miscellaneous	64,761	69,395	74,606	77,659	84,158	88,055
Electronic markets, and agents and brokers	27,891	29,108	30,385	31,061	32,554	34,388
Retail trade	1,368,165	1,361,533	1,396,640	1,399,583	1,411,692	1,441,022
Motor vehicles and parts	136,639	138,190	144,627	149,498	148,758	150,210
Furniture and home furnishings stores	45,873	44,249	46,751	49,731	52,122	54,534
Electronics and appliance stores	46,319	47,811	49,173	49,845	51,539	53,969
Building materials and garden equipment and supplies dealers	56,327	56,373	59,502	60,302	62,211	65,744
Food and beverage stores	352,807	349,419	356,810	361,556	368,053	373,723
Health and personal care stores	113,518	111,212	113,541	113,674	114,005	115,873
Gasoline stations	87,889	83,227	77,259	73,782	74,881	77,626
Clothing and clothing accessories stores	158,436	162,489	166,904	159,449	158,229	168,148
Sporting goods, hobby, book and music stores	62,936	62,831	65,335	65,486	66,700	69,170
General merchandise stores	212,064	209,386	216,462	215,399	211,153	203,984
Miscellaneous store retailers	63,457	63,683	66,728	67,432	69,566	72,307
Non-store retailers	31,900	32,662	33,550	33,430	34,475	35,736

Note: Annual number of salaried and hourly employees on payroll.

Source: Statistics Canada, Survey of Employment, Payrolls and Hours and CANSIM table 281-0024.

2001	2002	2003	2004	2005	2006	2007	2008	2009
number								
721,924	722,403	735,691	731,034	727,592	739,015	757,881	758,352	730,375
12,965	12,540	11,779	11,136	10,228	9,969	9,901	10,302	10,140
12,873	13,098	12,506	12,377	12,243	12,664	14,017	13,792	12,298
94,049	99,939	107,333	106,383	104,409	100,426	102,648	102,388	103,424
93,954	98,405	101,816	101,574	101,424	104,222	106,022	106,040	103,444
64,298	63,126	63,985	64,114	63,230	63,695	64,845	63,224	58,609
117,368	110,729	111,231	113,083	113,475	118,052	120,505	121,601	113,920
195,937	191,838	194,300	190,588	191,645	198,964	207,476	211,251	205,068
92,320	93,397	95,042	95,863	95,459	95,369	96,265	95,054	90,722
38,160	39,331	37,698	35,916	35,478	35,653	36,201	34,700	32,749
1,515,965	1,583,324	1,652,488	1,682,775	1,719,798	1,767,437	1,835,502	1,894,459	1,863,188
153,150	160,117	166,903	169,736	171,703	177,315	183,801	187,960	182,658
55,461	57,788	59,725	62,107	65,404	66,315	70,674	73,225	68,658
56,159	58,251	58,458	58,412	60,590	60,820	61,649	63,147	61,429
73,863	89,438	91,822	95,047	100,456	108,307	121,764	129,003	128,359
410,471	437,628	461,444	478,708	492,767	497,535	511,403	538,133	532,097
121,078	123,138	127,957	127,819	129,695	132,733	141,079	150,122	154,430
74,976	77,687	78,809	78,305	79,424	80,169	82,344	82,829	81,892
180,898	171,201	177,313	175,923	180,975	194,075	205,111	210,438	206,355
70,549	72,809	72,570	74,370	77,955	80,375	82,565	83,629	82,538
205,767	217,122	237,240	243,457	242,017	250,208	253,768	255,491	249,230
82,388	88,011	89,897	90,742	91,590	91,942	95,110	96,615	94,224
31,205	30,134	30,349	28,148	27,221	27,643	26,233	23,867	21,318

Table 26.2 Interprovincial trade, by province and territory, 2008

	Goods and services	Goods	Services
	\$ millions		
Imports from other provinces	319,049	.	.
Newfoundland and Labrador	7,460	3,247	4,213
Prince Edward Island	2,420	1,178	1,242
Nova Scotia	11,696	5,810	5,886
New Brunswick	13,060	7,078	5,982
Quebec	63,191	33,546	29,645
Ontario	85,274	51,929	33,345
Manitoba	18,519	10,520	7,999
Saskatchewan	19,384	8,942	10,442
Alberta	51,904	26,492	25,412
British Columbia	41,585	20,803	20,782
Yukon	832	363	469
Northwest Territories	2,391	1,140	1,251
Nunavut	1,134	537	597
Outside Canada	198	151	47
Exports to other provinces	319,049	.	.
Newfoundland and Labrador	9,863	8,690	1,173
Prince Edward Island	985	521	464
Nova Scotia	7,646	4,541	3,105
New Brunswick	9,087	6,277	2,810
Quebec	60,113	34,869	25,244
Ontario	112,448	46,999	65,449
Manitoba	14,753	7,166	7,587
Saskatchewan	16,325	12,373	3,952
Alberta	55,770	36,800	18,970
British Columbia	30,309	12,698	17,611
Yukon	284	94	190
Northwest Territories	1,276	703	573
Nunavut	179	4	175
Outside Canada	9	0	9

Note: Expenditure-based gross domestic product.

Source: Statistics Canada, CANSIM table 384-0002.

Table 26.3 Wholesale trade, by industry, 2005 to 2009

	2005	2006	2007	2008	2009
	\$ millions				
Total wholesale trade	468,613.3	492,066.9	518,081.6	533,275.1	494,838.1
Farm product (excluding oilseed and grain)	5,951.9	5,636.0	5,997.8	5,865.5	5,783.7
Food, beverage and tobacco	82,385.0	84,866.8	89,269.5	92,421.4	96,721.0
Food	74,369.6	76,212.5	80,400.1	83,036.1	85,943.9
Beverage	3,020.7	3,345.8	4,024.7	4,549.6	4,845.4
Cigarette and tobacco	F	F	4,844.7	4,835.8	5,931.7
Personal and household goods	69,366.2	71,505.4	76,730.7	80,805.0	83,063.1
Textile, clothing and footwear	9,003.6	8,989.8	9,437.7	9,824.4	9,756.8
Home entertainment equipment and household appliances	8,406.0	8,677.4	9,332.5	9,436.5	8,652.3
Home furnishings	5,080.0	4,944.8	5,239.2	5,478.7	5,517.0
Personal goods	10,573.8	10,660.6	11,335.9	10,775.0	10,731.5
Pharmaceuticals and pharmacy supplies	30,264.1	31,898.0	34,419.1	37,923.3	40,684.2
Toiletries, cosmetics and sundries	F	F	F	F	F
Motor vehicle and parts	91,320.3	94,111.4	95,825.1	85,990.5	75,373.8
Motor vehicle	73,272.9	75,415.2	76,889.2	66,508.7	56,278.6
New motor vehicle parts and accessories	17,756.7	18,307.9	18,498.6	18,988.9	18,602.8
Used motor vehicle parts and accessories	F	F	F	F	F
Building material and supplies	69,622.8	74,337.1	76,635.5	77,235.9	67,196.8
Electrical, plumbing, heating and air-conditioning equipment and supplies	20,951.5	22,312.7	23,295.1	24,163.6	22,032.7
Metal service centres	16,026.2	17,732.5	17,619.4	18,972.7	13,163.1
Lumber, millwork, hardware and other building supplies	32,645.1	34,292.0	35,721.0	34,099.6	32,001.0
Machinery, equipment and supplies	94,776.7	103,163.5	108,813.6	115,358.6	103,211.3
Farm, lawn and garden machinery and equipment	10,823.9	12,177.4	12,712.7	14,561.0	13,318.5
Construction, forestry, mining, and industrial machinery, equipment and supplies	32,492.8	35,619.1	37,591.3	39,411.2	30,583.8
Computer and communications equipment and supplies	27,802.4	29,738.3	31,135.5	32,644.1	30,806.3
Other machinery, equipment and supplies	23,657.6	25,628.6	27,374.1	28,742.3	28,502.7
Miscellaneous	55,190.3	58,446.7	64,809.3	75,598.2	63,488.5
Recyclable material	5,735.8	7,700.5	8,439.4	10,342.2	6,091.4
Paper, paper product and disposable plastic product	9,267.3	9,770.0	9,098.6	8,847.0	7,910.1
Agricultural supplies	12,752.4	12,330.1	14,698.8	20,598.8	15,668.3
Chemical (except agricultural) and allied product	11,229.0	11,479.4	11,897.7	13,770.5	11,651.8
Other miscellaneous	16,205.9	17,166.7	20,674.8	22,039.5	22,166.9

Note: North American Industry Classification System (NAICS), 2007.

Sources: Statistics Canada, CANSIM table 081-0011 and Catalogue no. 63-008-X.

Table 26.4 Wholesale trade, sales by province and territory, 2005 to 2009

	2005	2006	2007	2008	2009
	\$ millions				
Canada	468,613.3	492,066.9	518,081.6	533,275.1	494,838.1
Newfoundland and Labrador	2,394.3	2,559.3	2,848.3	3,129.6	3,170.5
Prince Edward Island	545.4	449.4	478.5	474.4	447.9
Nova Scotia	6,638.9	6,591.6	6,760.2	7,049.5	6,852.4
New Brunswick	4,840.4	4,878.7	5,094.8	5,293.1	5,486.1
Quebec	89,523.1	92,029.5	97,361.9	101,485.4	97,656.8
Ontario	243,344.7	252,747.1	263,170.5	262,174.1	248,950.7
Manitoba	11,014.0	12,089.7	13,694.0	14,063.1	13,583.7
Saskatchewan	12,075.4	12,452.2	14,823.3	20,594.6	16,042.5
Alberta	52,123.7	58,426.9	60,586.5	66,360.9	55,825.4
British Columbia	45,470.2	49,184.9	52,422.9	51,799.9	46,067.8
Yukon	92.2	118.8	141.3	147.8	135.3
Northwest Territories	526.2	515.8	647.7	629.7	552.1
Nunavut	24.8	23.0	51.7	72.9	66.9

Note: North American Industry Classification System (NAICS), 2007.

Source: Statistics Canada, CANSIM table 081-0011 and Catalogue no. 63-008-X.

Table 26.5 Wholesale trade, operating statistics, 2008

	Operating revenues	Operating expenses	Cost of goods sold	Gross margin
	\$ millions			%
All trade groups	746,158.1	99,520.9	613,032.2	17.8
Farm products	28,008.4	1,884.5	24,571.5	12.3
Petroleum products	167,950.3	3,327.9	161,367.7	3.9
Food products	86,795.2	10,533.2	69,801.7	19.6
Alcohol and tobacco products	9,166.5	1,880.8	6,325.2	31.0
Apparel	11,210.9	3,397.3	7,148.1	36.2
Household and personal goods	36,072.8	9,469.8	25,184.0	30.2
Pharmaceutical products	39,443.4	5,670.6	32,290.7	18.1
Motor vehicles	65,908.5	6,478.8	58,180.1	11.7
Motor vehicle parts and accessories	20,677.5	4,171.5	15,203.2	26.5
Building supplies	48,533.0	9,711.3	35,634.8	26.6
Metal products	20,312.6	2,325.1	16,608.0	18.2
Lumber and millwork	11,424.4	1,458.3	9,543.2	16.5
Machinery and equipment	54,320.7	11,084.2	39,915.9	26.5
Computers and other electronics equipment	32,418.1	5,898.9	25,993.8	19.8
Office and professional equipment	24,250.8	6,819.9	16,234.4	33.1
Other products	78,041.8	12,160.6	63,368.0	18.8
Agents and brokers	11,623.1	3,248.1	5,662.0	51.3

Notes: Gross margin is obtained by subtracting the cost of goods sold from the total operating revenues. The ratio is expressed as a percentage of the total operating revenues. This measure is also known as the return on sales.

North American Industry Classification System (NAICS), 2007.

Source: Statistics Canada, CANSIM table 081-0005.

Table 26.6 Retail trade, by industry, 2005 to 2009

	2005	2006	2007	2008	2009
	\$ millions				
Retail trade	365,994.1	389,459.5	412,565.3	427,895.9	415,413.4
Motor vehicle and parts dealers	86,902.7	92,012.3	96,165.8	94,171.7	88,456.4
New car dealers	71,602.6	74,723.3	77,488.5	74,454.0	69,724.6
Used car dealers	4,212.4	4,665.3	5,106.6	5,712.3	5,819.6
Other motor vehicle dealers	6,434.4	7,382.4	8,108.7	7,938.1	6,858.7
Automotive parts, accessories and tire stores	4,653.2	5,241.3	5,462.0	6,067.3	6,053.5
Furniture and home furnishings stores	13,562.7	14,754.9	15,798.9	15,827.4	14,470.2
Furniture stores	8,913.3	9,555.5	10,047.6	10,170.4	9,477.5
Home furnishings stores	4,649.4	5,199.4	5,751.3	5,657.0	4,992.8
Electronics and appliance stores	11,709.1	12,618.5	13,665.2	14,595.7	13,540.4
Building material and garden equipment and supplies dealers	22,598.2	24,847.8	26,646.8	27,516.7	27,338.3
Food and beverage stores	86,116.6	88,743.4	92,633.0	97,302.3	101,011.4
Supermarkets and other grocery (except convenience) stores	62,184.7	63,739.6	65,792.9	69,148.5	72,092.1
Convenience stores	6,010.9	6,057.8	6,537.3	6,825.0	6,768.6
Specialty food stores	3,555.7	3,803.8	4,066.6	4,265.9	4,534.3
Beer, wine and liquor stores	14,365.3	15,142.3	16,236.2	17,062.9	17,616.3
Health and personal care stores	23,666.7	26,110.9	28,365.1	29,457.7	30,594.2
Gasoline stations	37,827.8	41,086.3	45,467.7	51,792.8	42,111.6
Clothing and clothing accessories stores	21,049.3	22,623.0	23,846.8	23,973.6	23,211.9
Clothing stores	16,328.5	17,491.2	18,510.9	18,638.0	18,050.2
Shoe stores	2,525.5	2,687.7	2,753.0	2,742.1	2,751.4
Jewellery, luggage and leather goods stores	2,195.2	2,444.2	2,582.8	2,593.5	2,410.4
Sporting goods, hobby, book and music stores	9,383.0	10,002.7	10,570.7	10,822.7	11,175.9
General merchandise stores	43,755.8	46,496.7	48,587.8	51,192.7	52,202.4
Miscellaneous store retailers	9,422.2	10,163.0	10,817.5	11,242.5	11,300.7

Note: North American Industry Classification System (NAICS), 2007.

Source: Statistics Canada, CANSIM table 080-0020 and Catalogue no. 63-005-X.

Table 26.7 Retail trade, by province and territory, 2005 to 2009

	2005	2006	2007	2008	2009
	\$ millions				
Canada	365,994.1	389,459.5	412,565.3	427,895.9	415,413.4
Newfoundland and Labrador	5,823.9	6,012.0	6,527.7	7,009.2	7,120.2
Prince Edward Island	1,423.5	1,509.0	1,620.8	1,702.9	1,681.4
Nova Scotia	10,527.0	11,140.7	11,616.2	12,089.0	12,102.2
New Brunswick	8,343.9	8,857.6	9,407.5	10,017.9	10,092.7
Quebec	82,456.4	86,505.0	90,406.5	94,806.2	93,739.8
Ontario	135,128.0	140,590.8	145,965.2	151,672.3	147,919.8
Manitoba	12,372.3	12,873.8	14,015.8	14,980.2	14,915.0
Saskatchewan	10,795.2	11,553.6	13,129.4	14,672.6	14,598.3
Alberta	48,486.2	55,971.5	61,487.1	61,613.8	56,478.3
British Columbia	49,378.8	53,133.4	56,930.4	57,783.0	55,221.9
Yukon	434.7	452.5	502.7	534.5	526.7
Northwest Territories	574.6	599.1	678.1	705.6	693.0
Nunavut	249.5	260.4	278.1	308.7	324.2

Note: North American Industry Classification System (NAICS), 2007.

Source: Statistics Canada, CANSIM table 080-0020 and Catalogue no. 63-005-X.

Table 26.8 Retail trade, selected industries, operating statistics, 2008

	Operating revenues	Operating expenses	Cost of goods sold	Gross margin
	\$ millions			%
All trade groups	454,642.1	100,208.9	331,290.9	27.1
New car dealers	81,161.5	10,373.4	68,796.1	15.2
Used and recreational motor vehicle and parts dealers	22,657.8	5,070.0	16,734.9	26.1
Furniture stores	10,050.8	3,557.4	6,018.3	40.1
Home furnishings stores	5,877.6	2,335.3	3,225.8	45.1
Computer and software stores	2,162.2	578.3	1,553.2	28.2
Home electronics and appliance stores	13,925.9	3,466.8	9,804.5	29.6
Home centres and hardware stores	21,949.8	5,993.0	15,048.9	31.4
Specialized building materials and garden stores	6,745.8	2,223.1	4,255.6	36.9
Supermarkets	72,136.0	15,753.9	54,892.2	23.9
Convenience and specialty food stores	13,908.0	3,487.4	10,007.4	28.0
Beer, wine and liquor stores	16,754.1	2,373.0	9,433.8	43.7
Pharmacies and personal care stores	31,546.5	8,799.5	21,117.9	33.1
Gasoline stations	54,196.0	5,553.7	45,497.0	16.1
Clothing stores	18,650.5	7,951.6	9,121.5	51.1
Shoe, clothing accessories and jewellery stores	6,156.5	2,549.4	3,019.6	51.0
Sporting goods, hobby, book and music stores	11,853.8	4,042.5	7,370.0	37.8
Department stores and other general merchandise stores	52,632.2	11,536.2	38,313.6	27.2
Miscellaneous store retailers	12,277.0	4,564.4	7,080.7	42.3

Notes: Gross margin is obtained by subtracting the cost of goods sold from the total operating revenues. The ratio is expressed as a percentage of the total operating revenues. This measure is also known as the return on sales.

North American Industry Classification System (NAICS), 2002.

Source: Statistics Canada, CANSIM table 080-0011.

Table 26.9 Retail store sales, by selected commodities, 2005 to 2009

	2005	2006	2007	2008	2009
	\$ millions				
Total commodities	367,182.5	390,553.4	413,145.8	427,263.0	414,556.0
Food ¹	59,473.3	62,401.4	65,309.0	69,106.4	73,199.3
Non-alcoholic beverages	4,652.7	4,998.0	5,285.4	5,545.0	5,780.2
Alcoholic beverages	16,323.7	17,161.4	18,328.9	19,200.5	19,907.2
Personal care, health and beauty products (non-electric) ²	9,348.3	9,842.6	10,330.5	10,612.7	10,855.8
Eyewear, prescription and non-prescription	1,327.2	1,432.3	1,522.4	1,549.4	1,450.4
Drugs, ³ vitamins and other health supplements	19,865.2	21,707.6	23,877.2	25,065.8	26,302.2
Luggage and jewellery	2,965.5	3,272.6	3,438.3	3,590.8	3,468.9
Clothing and accessories	23,034.0	24,488.7	25,434.0	25,713.5	25,175.1
Footwear	4,415.3	4,756.7	4,973.2	5,047.2	5,087.9
Furniture (indoor), household appliances and electronics	24,370.2	26,261.8	27,894.3	29,366.6	27,833.8
Home furnishings	8,831.8	9,658.6	10,671.3	10,547.7	9,851.6
New automotive vehicles	44,224.7	46,279.2	47,700.6	44,486.2	39,965.8
Used automotive vehicles	19,171.8	20,187.3	21,550.0	20,751.6	19,943.7
Automotive parts and accessories, labour receipts and rental receipts	16,722.0	17,753.5	18,096.0	19,329.5	19,197.3
Automotive fuels	33,428.9	36,406.6	40,849.9	47,578.0	37,407.8
Automotive oils and additives	856.6	961.2	989.4	1,017.2	1,038.9
Tableware, kitchenware, cookware and bakeware	1,805.3	1,950.4	1,996.2	2,073.3	2,067.2
Household cleaning supplies, chemicals and paper products	3,563.9	3,667.6	3,767.9	3,872.8	3,966.5
Other household supplies	2,110.7	2,171.6	2,091.2	1,963.1	1,871.5
Hardware and home renovation products	19,638.9	21,479.6	22,708.6	23,478.9	23,096.4
Lawn and garden products, equipment and plants	5,166.7	5,708.8	6,049.0	6,102.5	6,224.9
Sporting goods	3,958.8	4,104.3	4,329.3	4,264.5	4,398.2
Toys, games and hobby supplies ⁴	2,797.0	3,188.5	3,757.2	4,099.9	3,966.0
Fabrics, yarns, sewing supplies and notions	682.5	662.8	669.8	605.0	582.5
Craft and artists' supplies	377.4	416.6	420.1	440.0	448.3
Prerecorded media ⁵	2,068.7	1,986.1	1,909.1	1,919.4	1,811.8
Books, newspapers and other periodicals	2,863.1	2,946.8	2,985.3	2,969.3	3,027.8
Musical instruments, parts, accessories and supplies	499.4	453.8	453.3	417.6	405.8
Recreational vehicles	6,114.3	6,664.6	7,141.7	7,248.7	6,566.0
Pet food, supplies and accessories	1,947.4	2,120.2	2,250.0	2,492.9	2,815.3
Tobacco products and supplies	8,540.0	8,286.7	8,132.1	7,984.4	8,070.1
Giftware, novelties and souvenirs	1,200.6	1,329.8	1,312.4	1,379.0	1,366.3
Stationery, office supplies, cards, gift wrap and party supplies	3,534.0	3,674.8	3,752.9	3,805.9	3,799.6
Used and second-hand merchandise and antiques	1,471.6	1,636.4	1,794.7	1,856.4	1,889.9
Meals and lunches	927.8	1,049.6	1,134.4	1,225.0	1,280.8

1. Excludes pet food, meals and lunches.

2. Includes home health care sick room equipment and supplies.

3. Includes both prescription and over-the-counter drugs.

4. Includes electronic games.

5. Includes compact discs (CDs), digital video discs (DVDs) and video and audio tapes (excluding rentals).

Source: Statistics Canada, CANSIM table 080-0018.

Table 26.10 General merchandise store sales, by province and territory, 2005 to 2009

	2005	2006	2007	2008	2009
	\$ thousands				
Canada	43,755,829	46,496,686	48,587,843	51,192,739	52,202,401
Newfoundland and Labrador	911,035	958,658	1,027,781	1,123,978	1,183,487
Prince Edward Island	153,232	162,499	170,963	179,679	184,912
Nova Scotia	1,242,154	1,289,785	1,366,414	1,450,528	1,554,462
New Brunswick	998,233	1,077,295	1,121,583	1,181,734	1,268,809
Quebec	8,526,508	8,824,206	9,095,041	9,601,008	9,897,336
Ontario	17,492,949	18,298,723	18,586,877	19,324,127	19,476,601
Manitoba	1,694,231	1,808,233	1,973,360	2,126,145	2,240,347
Saskatchewan	1,590,170	1,751,834	2,034,367	2,335,085	2,371,941
Alberta	5,376,329	6,188,079	6,677,359	7,058,894	7,076,509
British Columbia	5,404,835	5,750,181	6,109,854	6,361,100	6,505,349
Yukon	x	x	x	x	x
Northwest Territories	127,373	137,293	154,180	155,722	147,434
Nunavut	x	x	x	x	x

Notes: "Department Stores" sales are combined with "Other General Merchandise Stores" sales under the grouping "General Merchandise Stores".
North American Industry Classification System (NAICS), 2007.

Source: Statistics Canada, CANSIM table 080-0020 and Catalogue no. 63-005-X.

Table 26.11 Non-store retailers, financial estimates, by trade group, 2008

	All non-store retailers	Electronic shopping and mail-order houses	Vending machine operators and coffee service operators	Fuel dealers	Other direct selling establishments
	\$ millions				
Operating revenue	13,887.3	3,744.6	646.6	7,995.9	1,500.3
Sales of goods for resale	13,168.0	3,447.2	620.1	7,884.4	1,216.3
Opening inventory	685.3	391.0	45.2	152.3	96.7
Purchases	10,160.8	2,203.6	286.8	6,938.3	732.1
Closing inventory	687.1	353.8	45.9	156.6	130.6
Cost of goods sold	10,159.0	2,240.8	286.0	6,934.0	698.2
Operating expenses	3,265.7	1,369.6	322.2	918.2	655.7
Labour remuneration	1,089.9	301.6	148.9	393.8	245.6

Note: North American Industry Classification System (NAICS), 2002.

Source: Statistics Canada, CANSIM table 080-0012.