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# Maximum insights on minimum wage workers: 20 years of data

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## Maximum insights on minimum wage workers: 20 years of data

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## **Highlights**

- Between 1998 and 2018, the proportion of employees earning minimum wage<sup>1</sup> grew from 5.2% to 10.4%, with most of that growth occurring between 2017 and 2018. This coincided with notable minimum wage increases in Ontario, Alberta and British Columbia.
- In 1998, the percentage of minimum wage workers among employees living in urban areas was lower than that of employees living in rural areas. By 2018, the proportion of urban employees earning minimum wage had surpassed that of rural employees.
- A little less than one in four minimum wage employees had a postsecondary diploma or above in 1998 and that proportion grew to a little more than one in three minimum wage workers by 2018.
- In the early 2000s, retail trade surpassed accommodation and food services as the largest employment sector for minimum wage workers and has remained the largest since.
- The proportion of employees earning minimum wage increased at a faster pace among large firms compared with medium and small firms between 1998 and 2018.
- Over the last 20 years, the average nominal minimum wage grew by 3.5% annually while the average nominal hourly wage for all employees increased by 2.7% annually.

### Introduction

In recent years, discussions surrounding the minimum wage, and its increase, have been at the centre of Canadian current affairs. The renewed interest in this topic stems mainly from high-profile campaigns<sup>2</sup> advocating for a federal minimum wage increase to \$15 per hour,<sup>3</sup> as well as recent notable minimum wage increases in Ontario, Alberta and British Columbia. A recent report from the House of Commons identifies low-wage work as one of the key elements associated with precarious work in Canada.<sup>4</sup> In addition to lower wages, minimum wage workers are also less likely to receive non-wage benefits such as a pension plan, supplementary health benefits or paid sick leave.

There is no consensus as to the immediate, mid-term and long-term impact of minimum wage increases. Some academics argue that increasing the minimum wage can reduce income inequalities and combat poverty.<sup>5</sup> Others have argued that these increases might reduce employment and work hours for low-skilled workers,<sup>6</sup> as well as employment in automatable jobs.<sup>7</sup> Despite this lack of consensus, changes in the composition of minimum wage workers over time and their implications can be analyzed.

A Statistics Canada study found that recent minimum wage increases in Ontario and Alberta contributed to shifting the composition of minimum wage employees from individuals under 25 years of age towards older workers.<sup>8</sup> Those types of changes have potential equity and social welfare implications. For example, following a minimum wage increase, employees with years of experience who were making above the minimum wage can find themselves joining the ranks of minimum wage workers, which can mean earning as much as an employee with no experience.

<sup>1.</sup> Minimum wage workers include employees who earn the minimum wage for experienced adult workers set by their province as well as employees who earn less than this threshold. See Appendix 1 for more details.

<sup>2.</sup> Such as "Fight for \$15 and Fairness".

Since 1996, the minimum wage rate applicable in regard to employees under federal jurisdiction is the general adult minimum rate of the province of territory where the employee is usually employed. The federal jurisdiction includes labour market sectors coming under federal authority by virtue of the Constitution, such as the federal public service, telecommunication and banking.

<sup>4.</sup> See Canada, Parliament, House of Commons, Standing Committee on Human Resources, Skills and Social Development and the Status of Persons with Disabilities (2019).

<sup>5.</sup> See Green (2015).

See Gunderson (2007).

<sup>7.</sup> See Lordan and Neumark (2018).

<sup>8.</sup> See Morisette and Dionne-Simard (2018).

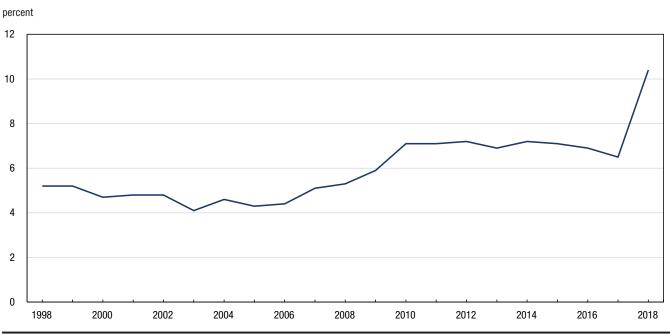
This report looks at the evolution of minimum wage prevalence over the last 20 years, using annual estimates from the Labour Force Survey (LFS). It examines changes in the profile of minimum wage employees, first through a series of gradual minimum wage increases observed from 1998 to 2017, followed by notable increases in 2018. It then looks at changes in the average minimum wage in Canada compared with the average hourly wages for all employees.

## Ontario contributed the most to increases in the number of minimum wage workers in 2018

The proportion of employees who earned minimum wage in Canada hovered between 4.1% and 5.2% between 1998 and 2007 (Chart 1). It then rose just prior to, and throughout, the 2008-2009 recession as changes in economic conditions led to an increasing number of new and existing employees accepting jobs paying minimum wage. By 2010, the proportion of employees earning minimum wage was 7.1% and stabilized around that level until 2017.

From 2017 to 2018, the number of minimum wage workers increased by 617,500 (+60.7%), boosting their proportion to 10.4% of all employees. This growth coincided with significant increases to the minimum wage in several provinces across Canada.<sup>9</sup>

The notable growth in the prevalence of minimum wage workers between 2017 and 2018 was mostly the result of increases in Ontario. Of the 617,500 more employees earning minimum wage, 77.8% were in Ontario, 10.1% were in Quebec, 7.0% were in Alberta and 5.6% were in British Columbia.

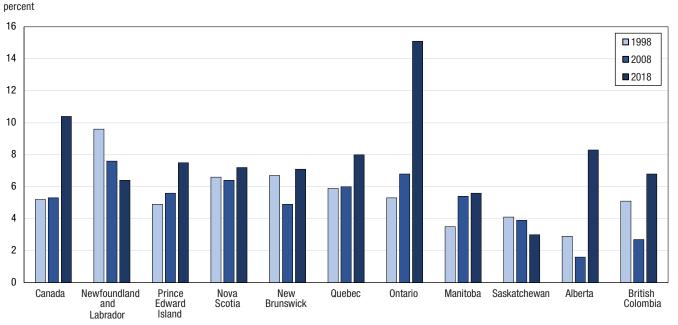


#### Chart 1 Minimum wage workers as a percentage of total employees, 1998 to 2018

Source: Statistics Canada, Labour Force Survey.

9. Ontario, Alberta and British Columbia increased their minimum wage in 2017-2018. Ontario's minimum wage increased from \$11.60 to \$14.00 per hour in January 2018, while Alberta's increased from \$12.20 to \$13.60 per hour in October of 2017 and then to \$15.00 per hour in October 2018. British Columbia's minimum wage increased from \$11.35 to \$12.65 in June 2018 and is planned to increase to \$15.20 by June 2021.

Throughout the period 1998 to 2018, the prevalence of minimum wage employees rose notably in Ontario, Alberta, British Columbia, Quebec and Prince Edward Island, mainly the result of increases between 2008 and 2018 (Chart 2). Over the same period, the percentage of employees earning minimum wage declined in Newfoundland and Labrador, and Saskatchewan.





Source: Statistics Canada, Labour Force Survey.

## Employees living in urban areas more likely to earn minimum wage in recent years

On average, the cost of living is higher in urban areas<sup>10</sup> than it is in rural areas.<sup>11</sup> Minimum wage workers in urban areas are therefore faced with tighter budget constraints, which means that for the same wage, urban minimum wage workers may be financially worse off than their rural counterparts.

For more than 10 years, employees living in rural areas had a higher proportion of minimum wage workers compared with urban areas (Chart 3). Between 1998 and 2006, the percentage of employees earning minimum wage in rural areas varied between 5.0% and 6.7%, while it hovered around 4.5% in urban areas.

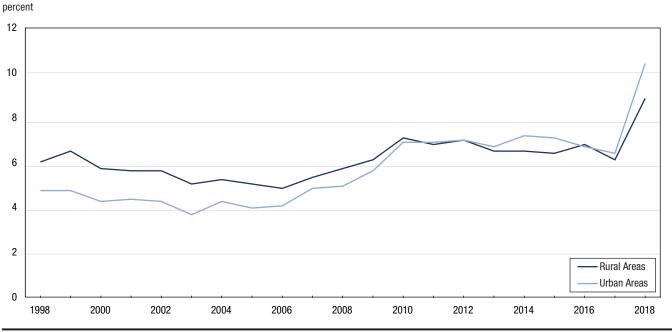
From 2007 to 2010, the proportion of employees earning minimum wage in urban areas grew at a faster rate than it did in rural areas. In 2013, the proportion of employees earning minimum wage in urban areas (6.9%) surpassed that in rural areas (6.7%) and remained higher until 2016.

Between 2017 and 2018, the proportion of employees earning minimum wage in urban areas grew significantly more than it did in rural areas. Contrary to 1998, proportionately more employees in urban areas earned minimum wage in 2018 (10.7%) compared with employees in rural areas (9.1%).

<sup>10.</sup> Urban areas are defined as regions with at least 50,000 people (census agglomeration (CA) and census metropolitan area (CMA)).

<sup>11.</sup> Rural areas are defined as regions with less than 50,000 people (outside CMA and CA).





Source: Statistics Canada, Labour Force Survey.

### Characteristics of minimum wage workers

The profile of minimum wage workers evolved between 1998 and 2018 following increases in minimum wage and concurrent changes in economic conditions. Table 1 illustrates the evolution of the characteristics of minimum wage workers over this period.

#### Table 1

Percentage of total minimum wage workers and minimum wage workers as a percentage of total employees, by select characteristics, 1998, 2008 and 2018

	Percentage of total minimum wage workers			Minimum wage workers as a percentage of total employees		
-	1998	2008	2018	1998	2008	2018
Characteristics			perc	cent		
Sex						
Male	41.2	39.6	41.2	4.1	4.2	8.5
Female	58.8	60.4	58.8	6.4	6.4	12.3
Age						
15 to 24	60.7	63.6	52.3	18.9	19.0	35.9
25 to 54	34.2	28.7	34.3	2.4	2.2	5.4
55 and over	5.1	7.7	13.4	3.3	3.0	7.4
Immigrant status <sup>1</sup>						
Landed immigrant		21.1	30.7		5.3	12.0
Canadian-born		78.9	69.3		5.3	9.8
Economic family status						
Unattached individuals and lone-parent employees	22.7	24.7	25.7	5.5	5.6	11.3
Employees in other economic family types	77.3	75.3	74.3	5.1	5.2	10.1
Educational attainment						
High school or less	76.8	75.7	65.1	8.3	9.6	20.0
Postsecondary diploma and above	23.2	24.3	34.9	2.3	2.2	5.5
Job status						
Full-time	43.5	40.6	45.8	2.8	2.6	5.8
Part-time	56.5	59.4	54.2	16.2	17.4	31.9

.. not available for a specific reference period

1. Labour Force Survey (LFS) data for the immigrant population have been available since the fall of 2007.

Source: Statistics Canada, Labour Force Survey.

#### Sex

Throughout the 1998-2018 period, approximately 6 out of 10 minimum wage workers were women. Among women, the proportion of workers who were minimum wage workers was also higher than men's over the 20-year period, however it increased at a slightly faster pace among men between 2008 and 2018.

#### Age

In 1998, approximately 6 out of 10 minimum wage workers (60.7%) were youth aged 15 to 24. By 2018, relatively more minimum wage workers were core-aged (aged 25 to 54) or older workers (aged 55 and over), while youth minimum-wage workers now accounted for closer to 5 out of 10 minimum wage workers (52.3%).

Over the last 20 years, the prevalence of employees earning minimum wage remained higher among youth workers. However, it grew at a faster pace among both core-aged and older workers between 2008 and 2018.

#### Immigrant status

In 2008, the proportion of immigrant employees who earned minimum wage (5.3%) was the same as that of Canadian-born workers (5.1%). Between 2008 and 2018, however, the percentage of immigrant employees earning minimum wage increased at a faster pace than it did for Canadian-born, resulting in a gap emerging between their respective proportions. In 2018, 12.0% of immigrant employees earned minimum wage compared with 9.8% of Canadian-born employees.

#### Economic family status

The proportion of unattached individuals and lone-parent employees earning minimum wage was similar to that of workers in other economic family types<sup>12</sup> in 1998 and 2008. In 2018, 11.3% of unattached individuals and lone-parent employees earned minimum wage compared with 10.1% for employees in other economic family types.

#### Educational attainment

Between 1998 and 2018, the composition of minimum wage workers shifted from workers with lower educational attainment to workers with higher educational attainment, partly reflecting the increasing educational attainment in the overall workforce over the period.<sup>13</sup> In 1998, a little less than one in four minimum wage employees (23.2%) had a postsecondary diploma or above and that proportion grew to a little more than one in three (34.9%) minimum wage workers by 2018.

Over this 20-year period, the percentage of employees with a postsecondary diploma who earned minimum wage remained lower than that of employees with no postsecondary diploma. The two proportions also grew at similar paces. From 1998 to 2018, among all employees with a postsecondary diploma, the proportion who earned minimum wage rose from 2.3% to 5.5% while the proportion among those with a high school diploma or less increased from 8.3% to 20.0%.

#### Job status

The percentage of minimum wage workers among full-time employees has remained significantly lower than that of part-time employees over the last 20 years. However, between 2008 and 2018, the proportion of full-time employees earning minimum wage increased at a faster rate than that of part-time employees. In 2008, 2.6% of all full-time employees earned minimum wage compared with 17.4% of part-time employees. Between 2008 and 2018, that proportion more than doubled for full-time employees (to 5.8%) and went up to 31.9% for part-time employees.

### Retail trade surpassed accommodation and food services as the largest employment sector for minimum wage workers

In 1998, the majority of minimum wage employees worked in either accommodation and food services (28.2%) or retail trade (26.8%). In the early 2000s, retail trade surpassed accommodation and food services as the largest employment sector for minimum wage workers and has remained the largest since. In 2018, 32.7% of all minimum wage workers were employed in retail trade while 26.0% worked in accommodation and food services.

Between 1998 and 2006, among all employees in the industry, the proportion of employees earning minimum wage in accommodation and food services decreased slightly, while it remained relatively steady in retail trade. From 2006 to 2018, the percentage of employees earning minimum wage grew in every industry group and substantially faster in retail trade (from 11.0% in 2006 to 27.4% in 2018). By 2018, the proportion of employees earning minimum wage in retail trade was close to 2.5 times what it was in 2006 (Chart 4).

<sup>12.</sup> The economic family type is defined from the viewpoint of the reference person in the dwelling. People who are living alone or who are not related to anyone in the dwelling are classified as unattached individuals.

<sup>13.</sup> In 1998, 50.7% of the labour force aged 15 and over had a postsecondary diploma or above. By 2018, it grew to 65.9%.

#### Chart 4 Indexed proportion of employees earning minimum wage, by industry, 1998 to 2018

1998=100 300 Retail trade Accommodation and food services Other industries combined 250 200 150 100 50 0 1998 2000 2002 2004 2006 2008 2010 2012 2014 2016 2018 Source: Statistics Canada, Labour Force Survey.

## The proportion of employees earning minimum wage in large firms was 2.8 times higher in 2018 than it was in 1998

From 1998 to 2018, minimum wage employees became increasingly concentrated in large firms,<sup>14</sup> partly reflecting the changing composition in overall employment towards larger firms over the period.<sup>15</sup> In 1998, 29.6% of all minimum wage workers were employed in large firms. By 2018, that percentage had increased to 45.5%. Over the same period, the percentage of all minimum wage workers employed in small firms.<sup>16</sup> decreased while it was steady in medium firms.<sup>17</sup>

The prevalence of employees earning minimum wage among both medium and large firms also grew at a faster pace than that among small firms over the last 20 years (Chart 5). Between 1998 and 2018, the proportion of employees earning minimum wage rose from 3.4% to 9.4% among large firms, from 4.8% to 9.7% among medium firms and from 9.7% to 14.2% among small firms. Over the same period, although the median wage in large firms remained higher than that in small and medium firms, it increased at a slower pace. These observations point to a potential erosion of the large-firm wage premium over time.<sup>18</sup>

<sup>14.</sup> Large firms are defined as having 500 or more employees at all locations.

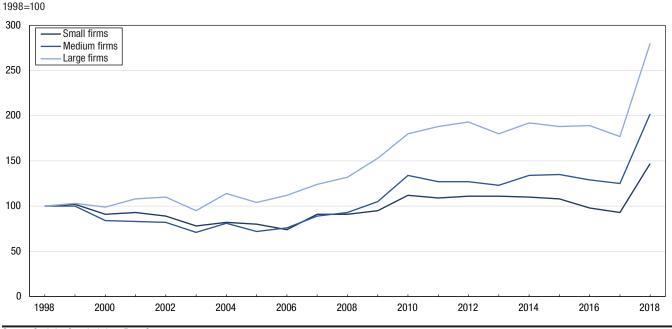
<sup>15.</sup> In 1998, 45.9% of employees worked in large firms, compared with 50.3% in 2018.

<sup>16.</sup> Small firms are defined as having less than 20 employees at all locations.

<sup>17.</sup> Medium firms are defined as having between 20 and 499 employees at all locations.

<sup>18.</sup> Large firms have historically been a source of high-quality jobs with higher pay premiums (i.e. firm fixed effects), particularly for low-skilled workers. See Bloom et al. (2018) for empirical evidence of the disappearing large-firm wage premium.

#### Chart 5 Indexed proportion of employees earning minimum wage, by firm size, 1998 to 2018



Source: Statistics Canada, Labour Force Survey.

## The average minimum wage in Canada increased at a faster pace than the average wage for all employees

Compared with 1998, minimum wage employees fared relatively better in 2018 when comparing the average nominal minimum wage with the average nominal wage.<sup>19</sup> Over this 20-year period, the average wage grew by 2.7% annually while the average minimum wage<sup>20</sup> increased by 3.5% annually.

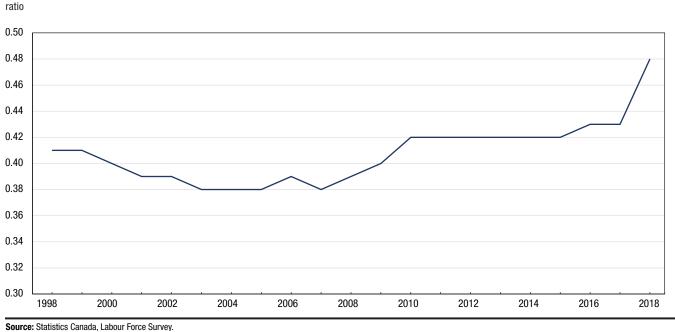
The ratio of average minimum wage to average wage for all employees expresses the minimum wage in terms of percentage of the average wage for all employees. From 1998 to 2007, the ratio decreased from 0.41 to 0.38 (Chart 6), meaning that the average minimum wage in Canada increased at slower pace compared with the average wage for all employees. The ratio then grew steadily after 2007, to 0.43 in 2017, meaning that the average minimum wage rose faster than the average wage. Between 2017 and 2018, following notable minimum wage increases in Ontario, Alberta and British Columbia, the ratio grew to 0.48, the highest in the last 20 years.

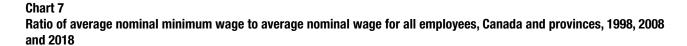
Quebec, Ontario and British Columbia all experienced declines in their ratio of average minimum wage to average hourly wage between 1998 and 2008 while the ratio among the seven remaining provinces either grew or remained relatively stable (Chart 7). After 2008, and leading up to 2018, every province, with the exception of Saskatchewan, experienced growth in their ratio, meaning that the minimum wage increased at a faster pace than the average wage in those provinces. The most notable ratio increases were in Ontario, Alberta and British Columbia.

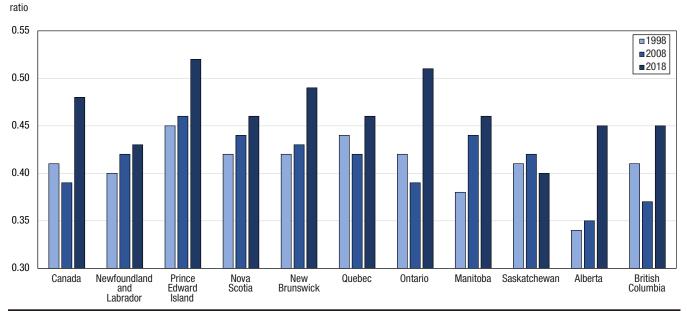
<sup>19.</sup> Nominal wages are not adjusted for inflation.

<sup>20.</sup> Average of provincial minimum wages weighted by the number of minimum wage employees in each province.









Source: Statistics Canada, Labour Force Survey.

### Conclusion

In recent years, minimum wage increases and their potential impact on the labour market have been at the forefront of Canadian current affairs. Despite a lack of consensus as to the impact of changes in minimum wage, the long-term trends discussed in this report aim to better inform on the implications of changing economic conditions and minimum wage increases on the profile of minimum wage workers in Canada.

The proportion of employees earning minimum wage rose just prior to, and throughout, the 2008-2009 recession as changes in economic conditions forced an increasing number of new and existing workers to accept jobs paying minimum wage. Then Alberta, Ontario and British Columbia increased their minimum wage significantly in 2018, bringing the proportion of employees earning minimum wage to unprecedented levels. All these changes also had implications on the composition of minimum wage employees. Compared with 1998, minimum wage employees in 2018 were relatively more likely to live in urban areas, work in retail trade, be employed in a large firm, work full-time and be older than 24.

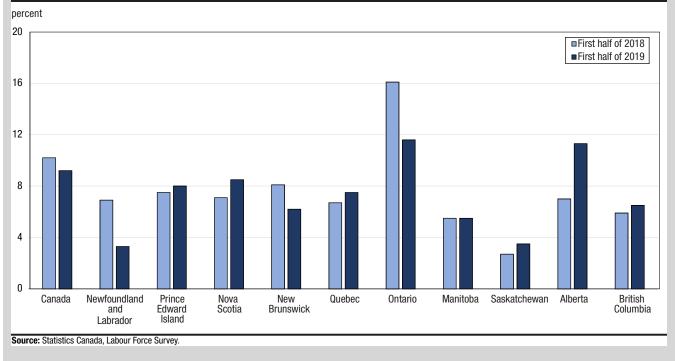
The report also explored changes in the relative wage of minimum wage workers over the last 20 years. While the average nominal wage of all employees grew by 2.7% annually, the average nominal minimum wage in Canada grew by 3.5%. Therefore, even though there were relatively more minimum wage workers in 2018 than there were in 1998, they fared relatively better in 2018 when comparing only the average nominal minimum wage to the average nominal wage for all employees.

## Minimum wage workers in the first half of 2019

The Labour Force Survey results from the first half of 2019 show that, between the first half of 2018 and the first half of 2019, the number of minimum wage employees in Canada decreased by 116,600. Concurrently, the percentage of employees earning minimum wage declined from 10.2% to 9.2%.

This decline was almost entirely the result of fewer minimum wage workers in Ontario, where the proportion of employees earning minimum wage decreased from 16.1% to 11.6% (Chart 8). The percentage of employees earning minimum wage also declined in Newfoundland and Labrador, and New Brunswick.





## Appendix 1 – Data source, methods and definitions

#### Data sources

This study uses data from the Labour Force Survey (LFS), a monthly sample survey that collects labour-market information as well as demographic and family-relationship information for all household members aged 15 and over. Excluded from the survey's coverage are persons living on reserves and other Aboriginal settlements, full-time members of the Canadian Armed Forces, and people living in institutions such as penal institutions and nursing homes. These groups together represent less than 2% of the Canadian population aged 15 and over.

The LFS began collecting earnings information from all employees for their main job in 1997. Respondents are asked to report their hourly rate of pay or their regular salary (weekly, bi-weekly, etc.) before taxes and other deductions, including tips, commissions and bonuses. Hourly and weekly earnings are calculated in conjunction with usual paid work hours per week.

#### Definitions

Minimum hourly wage rates are obtained from Employment and Social Development Canada (ESDC) and can be viewed at <u>Minimum hourly wages for Canadian Adult Workers since 1965</u>. In this report, minimum wage workers include employees who earn the minimum wage for experienced adult workers set by their province as well as employees who earn less than this threshold. People who are employed in two or more jobs simultaneously (multiple jobholders) are considered minimum wage employees only if they earn minimum wage or less at their main job.

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