

# Farm cash receipts, first quarter 2018

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Farm cash receipts for Canadian farmers totalled \$15.4 billion in the first quarter, down 5.3% from the same quarter in 2017. Lower crop receipts and program payments contributed to the decline, while livestock receipts were unchanged.

This was the first year-over-year decline for a first quarter since 2014.

Farm cash receipts, which include crop and livestock revenues, as well as program payments, were down in seven provinces compared with the first quarter of 2017. Declines ranged from 1.2% in Nova Scotia to 11.0% in Saskatchewan. Meanwhile, receipts increased in New Brunswick (+5.3%), Newfoundland and Labrador (+2.3%) and British Columbia (+1.2%).

Lower receipts in Saskatchewan (-\$499 million) and Alberta (-\$232 million) were largely responsible for the national decrease.

## Crop receipts

Crop receipts totalled \$8.8 billion in the first quarter, down \$573 million or 6.1% from the same quarter in 2017. Significant declines in canola, dry pea and lentil receipts more than offset smaller gains in soybean, barley and wheat receipts.

Despite record canola production in 2017, and record farm stocks at the beginning of 2018, producers marketed 11.9% less canola in the first quarter. Lower marketings were offset by a slight rise in average prices (+1.0%), resulting in a \$279 million or 11.0% decline in canola receipts in the first quarter compared with the same quarter in 2017. Domestic canola crushing fell 4.9% in the quarter, while rail service delays also affected producer deliveries.

Receipts of dry peas decreased 59.0% or by \$208 million, while lentils receipts fell 50.3% or by \$188 million. This marks a second consecutive year-over-year decline for both these pulse crops.

Marketings of dry peas fell 51.9% to their lowest first quarter level since 2007. A 14.8% drop in prices also contributed to lower dry pea receipts.

The decline in lentil receipts was attributable to both a sharp drop in average prices (-40.0%) and lower marketings (-17.1%).

A number of factors have contributed to lower prices and marketings for these crops. The export market has deteriorated, largely due to the introduction of import tariffs and changes to the fumigation rules in India, the top market for these crops. World supplies have also risen.

Increased soybean (+12.6%), barley (+29.9%) and wheat (including durum) (+3.1%) receipts partially offset the decline in crop receipts.

Provincially, decreases in crop receipts ranged from 0.6% in Manitoba to 9.4% in Alberta. Nova Scotia (+7.0%), New Brunswick (+4.8%) and British Columbia (+0.2%) were the only provinces to record higher crop receipts in the first quarter.

Higher apple receipts was the main driver behind the increases in Nova Scotia and British Columbia, mainly the result of higher prices. In New Brunswick, higher marketing resulted in a 7.7% increase in potato receipts.

## Livestock receipts

Livestock receipts totalled \$6.2 billion in the first quarter of 2018, unchanged from the same period in 2017.



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Cattle and calf receipts edged up 1.3% to \$2.2 billion in the first quarter, as prices rose at a similar pace.

A 5.1% increase in the number of animals slaughtered domestically offset a 7.4% decrease in the number of animals exported.

Receipts from the supply-managed sectors rose 1.1% to \$2.6 billion in the first quarter. Small increases in dairy (+0.7%), egg (+4.2%), and chicken (+1.2%) receipts contributed to the rise. Increased marketings were the main reason for the gains, as both dairy and chicken prices declined.

Offsetting these increases was a 5.5% decrease in hog receipts to \$1.1 billion for the first quarter. Both prices (-3.6%) and marketings (-1.9%) were down from the same period in 2017.

Livestock receipts rose in seven provinces, ranging from 1.4% in Nova Scotia to 6.1% in Prince Edward Island. Receipts were down in Quebec (-1.1%), Manitoba (-2.9%) and Ontario (-3.0%).

## **Program payments**

Program payments were down 40.1% from the first quarter of 2017 to \$435 million. Lower crop insurance payments in Western Canada were the main reason for the decline.

### **Note to readers**

*All data are in current dollars. Farm cash receipts measure the gross revenue of farm businesses. They include sales of crops and livestock products (except sales between farms in the same province) and program payments. Receipts are recorded when the money is paid to farmers; they do not represent their bottom line, as farmers have to pay their expenses and loans and cover depreciation.*

*Farm cash receipts are, for the most part, based on monthly marketings and the monthly prices of various commodities. Marketings are quantities sold, using various units of measure.*

*Data are extracted from administrative files and derived from other Statistics Canada surveys and/or other sources. These data are subject to revision.*

*For details on farm cash receipts and net farm income for 2017, see the "[Farm income](#)" release in today's Daily.*

*As a result of the release of data from the 2016 Census of Agriculture on May 10, 2017, data on farm cash receipts, operating expenses, net income, capital value and other data are being revised, where necessary. The complete set of revisions will be released in the next six months.*

**Table 1**  
**Farm cash receipts**

	First quarter 2016 <sup>r</sup>	First quarter 2017 <sup>r</sup>	First quarter 2018 <sup>p</sup>	First quarter 2016 to first quarter 2017	First quarter 2017 to first quarter 2018
	millions of dollars			% change <sup>1</sup>	
<b>Canada</b>					
<b>Total farm cash receipts</b>	<b>16,016</b>	<b>16,248</b>	<b>15,386</b>	<b>1.4</b>	<b>-5.3</b>
<b>Total crops</b>	<b>9,311</b>	<b>9,364</b>	<b>8,791</b>	<b>0.6</b>	<b>-6.1</b>
Wheat excluding durum	1,232	1,158	1,196	-6.0	3.2
Durum wheat	394	289	297	-26.6	2.7
Barley	226	184	240	-18.4	29.9
Oats	110	115	113	5.2	-2.1
Flaxseed	71	57	44	-19.2	-23.6
Canola	2,198	2,533	2,254	15.2	-11.0
Soybeans	525	589	663	12.3	12.6
Corn	516	517	490	0.3	-5.4
Dry peas	401	353	145	-12.0	-59.0
Lentils	622	374	186	-39.9	-50.3
Dry beans	28	34	32	22.4	-7.8
Potatoes	312	298	315	-4.7	5.8
Greenhouse vegetables	79	87	88	9.4	1.5
Field vegetables	235	241	242	2.3	0.8
Tree fruits	56	63	63	13.2	-0.3
Small fruits	18	21	15	13.0	-26.5
Floriculture, nursery and sod	270	270	273	-0.0	1.4
Other crops	406	416	402	2.4	-3.4
Deferments	-266	-275	-214	-3.3	22.2
Liquidations	1,878	2,039	1,948	8.6	-4.5
<b>Total livestock</b>	<b>6,226</b>	<b>6,158</b>	<b>6,160</b>	<b>-1.1</b>	<b>0.0</b>
Cattle and calves	2,383	2,139	2,166	-10.2	1.3
Hogs	1,075	1,155	1,091	7.4	-5.5
Dairy products	1,517	1,623	1,635	7.0	0.7
Sheep and lambs	45	48	50	6.9	5.9
Poultry and eggs	968	984	1,002	1.6	1.8
Other livestock products	239	210	216	-11.9	2.8
<b>Total payments</b>	<b>480</b>	<b>725</b>	<b>435</b>	<b>51.2</b>	<b>-40.1</b>
Crop insurance	283	462	205	63.5	-55.6
AgriInvest	55	50	46	-8.0	-9.8
AgriStability	66	64	90	-3.6	41.2
Other payments	76	149	94	96.3	-36.9

<sup>r</sup> revised<sup>p</sup> preliminary

1. Percent change calculated using thousands of dollars.

**Note(s):** Figures may not add to totals because of rounding.**Source(s):** CANSIM Table [002-0002](#).

**Table 2**  
**Provincial farm cash receipts**

	First quarter 2016 <sup>r</sup>	First quarter 2017 <sup>r</sup>	First quarter 2018 <sup>p</sup>	First quarter 2016 to first quarter 2017	First quarter 2017 to first quarter 2018
	millions of dollars			% change <sup>1</sup>	
<b>Canada</b>	<b>16,016</b>	<b>16,248</b>	<b>15,386</b>	<b>1.4</b>	<b>-5.3</b>
Newfoundland and Labrador	35	37	38	7.3	2.3
Prince Edward Island	130	129	128	-0.5	-1.5
Nova Scotia	154	135	133	-12.4	-1.2
New Brunswick	135	140	148	3.7	5.3
Quebec	1,829	1,910	1,866	4.4	-2.3
Ontario	2,672	2,737	2,680	2.4	-2.1
Manitoba	1,732	1,869	1,827	7.9	-2.3
Saskatchewan	4,732	4,551	4,052	-3.8	-11.0
Alberta	3,976	4,095	3,862	3.0	-5.7
British Columbia	622	644	652	3.7	1.2

<sup>r</sup> revised

<sup>p</sup> preliminary

1. Percent change calculated using thousands of dollars.

**Note(s):** Figures may not add to totals because of rounding.

**Source(s):** CANSIM Table [002-0002](#).

**Available in CANSIM:** tables [001-0012](#), [002-0001 to 002-0003](#), [002-0005](#), [002-0007 to 002-0009](#), [002-0012](#), [002-0075](#), [002-0076](#) and [003-0025](#).

**Definitions, data sources and methods:** survey numbers [3411](#), [3436](#), [3437](#), [3471](#), [3472](#), [3473](#), [3474](#), [5214](#), [5227](#) and [5229](#).

[Summary tables](#) are also available.

For more information, or to enquire about the concepts, methods or data quality of this release, contact us (toll-free 1-800-263-1136; 514-283-8300; [STATCAN.infostats-infostats.STATCAN@canada.ca](mailto:STATCAN.infostats-infostats.STATCAN@canada.ca)) or Media Relations (613-951-4636; [STATCAN.mediahotline-ligneinfomedias.STATCAN@canada.ca](mailto:STATCAN.mediahotline-ligneinfomedias.STATCAN@canada.ca)).